

KWB Rent & Gross Sales Comparison Report
2000-2018

		2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Months To Year End	Avg.						
CPH - All Urban Consumers		3.4	2.8	1.6	2.3	2.7	3.4	3.2	2.8	3.8	-0.4	1.6	3.2	2.1	1.5	1.6	0.1	1.3	2.1	2.5	1.8	1.2				2.8						
AER PHOTOGRAPHY																																
Lazy Way, Unit F		426 SF																														
GROSS SALES													\$25,680.00	\$18,703.62	\$57,045.50	\$62,236.87	\$51,736.35	\$51,241.85	\$49,439.55	\$66,238.81	\$68,914.49	\$44,598.64	\$64,198.22		2							
Percent Change Over Prior Year													NA	-27.17%	205.00%	9.10%	-16.87%	-0.96%	-3.52%	33.98%	4.04%	-35.28%	TBD		33.12%							
Annual Base Rent (July - June)													\$14,058.00	\$14,760.96	\$15,204.00	\$15,659.76	\$15,972.96	\$16,005.00							\$42.22							
Base Rent per SF													\$33.00	\$34.65	\$35.69	\$36.76	\$37.67	\$37.87	\$38.51	\$39.63	\$40.34	\$40.74			\$42.22							
Percentage Rent Paid													\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00										
Total Rent as % of Sales													54.74%	78.92%	26.65%	25.16%	30.87%	31.23%	32.63%	24.77%	24.50%	38.53%	TBD		56.04%							
B.O.'S FISH WAGON																																
801 Caroline Street		1,816 SF																														
GROSS SALES		\$314,342.72	\$255,637.88	\$334,376.88	\$358,666.00	\$337,989.00	\$465,270.00	\$527,955.00	\$558,596.25	\$696,708.19	\$898,248.50									\$978,600.58		744,093.28	433,096.47		6	9.75%						
Percent Change Over Prior Year		NA	-18.68%	30.80%	7.26%	-5.76%	37.66%	13.47%	5.80%	24.72%	28.93%	20.72%	13.97%	-1.44%	-8.12%	-3.37%	10.61%	-10.56%	0.29%	-8.79%	6.97%	-28.92%	TBD									
Annual Base Rent (Oct. - Sept.)		\$12,230.04	\$12,841.92	\$13,485.00	\$14,157.00	\$14,865.96	\$15,609.24	\$16,413.00	\$17,304.04	\$18,071.04	\$18,972.16	\$19,922.16	\$20,918.28	\$21,964.20	\$22,623.12	\$23,311.31	\$24,031.31	\$24,783.31	\$25,567.31	\$26,383.31	\$27,231.31	\$28,111.31	\$29,024.31	\$30,000.00	\$18.17							
Base Rent per SF		\$7.19	\$7.55	\$7.93	\$8.33	\$8.74	\$9.18	\$9.65	\$10.12	\$10.63	\$11.16	\$11.72	\$12.30	\$12.92	\$13.31	\$13.83	\$14.36	\$14.90	\$15.45	\$16.01	\$16.57	\$17.14	\$17.71	\$18.29	\$18.87							
Percentage Rent Paid		\$6,630.16	\$1,853.27	\$6,577.61	\$6,656.20	\$4,670.10	\$12,306.96	\$15,287.58	\$16,311.74	\$23,732.53	\$34,921.47	\$45,139.07	\$53,230.06	\$53,230.06	\$44,523.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00							
Total Rent as % of Sales		6.00%	5.75%	6.00%	5.80%	5.78%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.17%	6.00%	6.55%	6.02%	6.74%	6.83%	7.00%	7.14%	10.05%	TBD		6.85%						
BUMBLE BEE SILVER CO.																																
201 William Street, Suite 111		112 SF																														
GROSS SALES															\$118,589.58	\$69,054.05	\$71,940.54	\$77,374.91	\$81,261.63	\$106,059.29	\$156,908.13	\$137,227.93	\$153,572.41		5	-8.34%						
Percent Change Over Prior Year															NA	41.77%	3.53%	7.15%	5.02%	30.32%	31.24%	-12.54%	TBD									
Annual Base Rent (Oct. - Sept.)																\$18,000.00	\$18,180.00	\$18,489.12	\$18,526.20	\$18,822.72	\$19,199.16	\$19,679.16	\$26,700.00	\$27,517.44								
Base Rent per SF																\$160.71	\$162.32	\$165.08	\$166.06	\$171.42	\$175.71	\$238.39	\$245.69	\$250.40								
Percentage Rent Paid																\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00								
Total Rent as % of Sales																15.18%	26.33%	25.70%	23.94%	23.16%	18.10%	12.54%	19.46%	TBD		28.58%						
CAPTAIN QUICK DRY																																
Lazy Way, Unit H		452 SF																														
GROSS SALES												\$150,205.51	\$185,905.48	\$217,397.57	\$351,743.80	\$325,621.59	\$345,862.70	\$370,904.40	\$385,797.91	\$456,464.05	\$247,855.95	\$475,056.07	\$340,519.39	\$144,637.32		1	18.79%					
Percent Change Over Prior Year												23.89%	18.91%	16.07%	61.80%	-7.43%	6.25%	7.20%	4.02%	18.32%	-45.70%	61.67%	-28.32%	TBD								
Annual Base Rent (June - May)												\$14,463.96	\$15,187.20	\$15,946.56	\$16,743.84	\$17,581.08	\$18,469.32	\$18,672.48	\$18,822.72	\$19,199.16	\$19,679.16	\$26,700.00	\$27,517.44									
Base Rent per SF												\$32.00	\$33.60	\$35.28	\$37.04	\$38.90	\$40.06	\$41.31	\$41.31	\$42.22	\$43.44	\$44.14	\$44.40									
Percentage Rent Paid												\$0.00	\$0.00	\$0.00	\$0.00	\$4,360.79	\$1,956.22	\$2,620.44	\$484.31	\$6,522.42	\$7,218.28	\$197.51	\$5,093.76	\$0.00	\$0.00							
Total Rent as % of Sales												9.63%	8.17%	7.34%	6.00%	6.00%	5.99%	5.11%	6.53%	5.67%	7.78%	5.31%	5.86%	TBD		7.55%						
CONCH ELECTRIC CARS																																
Ferry Terminal Building		718 SF																														
GROSS SALES													\$76,599.38	\$225,600.74	\$274,379.12	\$166,512.32	\$167,625.08	\$234,634.71	\$185,873.00	\$263,211.61	\$211,622.20	\$242,581.16	\$407,276.03	\$332,785.61	\$340,730.00	\$229,829.00	\$277,718.00	\$257,039.75	\$183,238.80	\$148,162.93	11	25.93%
Percent Change Over Prior Year													NA	194.52%	21.62%	-39.31%	0.67%	39.98%	-20.78%	14.63%	-18.04%	18.20%	32.55%	-12.54%	18.20%	2.08%	32.55%	7.18%	-28.71%	TBD		
Annual Base Rent (April - March)													\$13,652.04	\$14,334.60	\$15,051.36	\$15,803.88	\$16,594.08	\$16,594.08	\$17,427.24	\$17,427.24	\$18,828.60	\$19,393.44	\$19,781.28	\$12,596.16	\$12,873.36	\$13,195.08	\$13,458.96	\$13,499.40	\$14,066.40			
Base Rent per SF													\$19.01	\$19.96	\$20.96	\$22.01	\$23.11	\$23.11	\$24.27	\$24.27	\$26.22	\$27.01	\$27.55	\$17.54	\$17.93	\$18.80	\$19.59	\$19.59	\$19.59			
Percentage Rent Paid													\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			
Total Rent as % of Sales													17.82%	6.35%	5.49%	9.49%	9.90%	7.07%	9.38%	6.62%	8.90%	7.99%	4.86%	6.00%	6.00%	6.00%	6.00%	7.37%	TBD		9.62%	
CONCH REPUBLIC SEAFOOD																																
633 Greene Street		16,289 SF																														
GROSS SALES																																
Percent Change Over Prior Year		NA	13.50%	12.49%	5.51%	12.40%	-0.20%	5.78%	17.17%	13.70%	-3.24%	5.60%	-0.60%	10.45%	3.31%	4.23%	3.11%	3.16%	1.47%	-15.13%	39.08%	-0.94%	7.12%		12	6.74%						
Annual Base Rent (May - April)		\$256,249.92	\$262,398.48	\$271,320.12	\$275,661.24	\$283,931.04	\$289,325.76	\$298,873.56	\$309,035.28	\$316,761.36	\$329,748.36	\$330,078.12	\$338,990.28	\$344,414.16	\$354,746.16	\$360,772.08	\$366,189.00	\$369,117.48	\$371,701.32	\$379,507.08	\$570,114.96	\$580,377.12	\$580,957.44									
Base Rent per SF		\$15.73	\$16.11	\$16.66	\$16.92	\$17.43	\$17.76	\$18.35	\$18.97	\$19.45	\$20.26	\$20.26	\$20.81	\$21.14	\$21.78	\$22.18	\$22.48	\$22.66	\$22.82	\$23.30	\$33.00	\$35.63	\$35.67			\$19.54						
Percentage Rent Paid		\$0.00	\$0.00	\$0.00	\$17,957.35	\$19,566.45	\$19,116.17	\$19,060.74	\$63,295.75	\$115,322.17	\$137,104.04	\$162,900.92	\$151,014.94	\$196,784.23	\$204,374.95	\$211,925.22	\$234,706.58	\$250,516.60	\$257,238.05	\$154,330.51	\$320,816.11	\$225,647.01	\$288,080.87									
Total Rent as % of Sales		5.66%	5.10%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	6.00%	6.00%	6.00%			5.33%						
CONCH TOUR TRAIN INC / FLAGLER STATION																																
901 Caroline Street		7,360 SF 2020																														
GROSS SALES		\$175,125.46	\$215,064.73	\$197,848.86	\$219,264.69	\$235,611.36	\$235,905.04	\$278,368.11	\$170,810.00	\$0.00	\$185,851.34	\$287,127.70	\$100,262.84	\$75,945.52	\$70,651.95	\$115,694.76	\$97,669.15	\$135,425.40	\$412.63	\$481.70	\$0.00	\$55,529.56	\$1,368.71	\$0.00	10	NA						
Percent Change Over Prior Year		NA	22.81%	-8.00%	10.82%	7.46%	0.12%	-66.78%	-97.82%	-100.00%	54.49%	-65.08%	-24.25%	-6.97%	63.75%	-15.58%	38.66%	16.74%	-100.00%	184.60%	-97.53%											
Annual Base Rent (Mar. - Feb.)		\$21,840.00	\$33,882.12	\$38,620.00																												

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	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Months To Year End	Avg.
CPH - All Urban Consumers	3.4	2.8	1.6	2.3	2.7	3.4	3.2	2.8	3.8	-0.4	1.6	3.2	2.1	1.5	1.6	0.1	1.3	2.1	2.5	1.8	1.2				2.8
Pirate Jack's of Key West 201 William Street, Unit A 722 SF																								8	
GROSS SALES																						25,984.17			
Percent Change Over Prior Year																						TBD			
Annual Base Rent (Jan. - Dec)																						\$30,260.04			
Base Rent per SF																						\$41.91			
Percentage Rent Paid																						\$0.00			
Total Rent as % of Sales																						TBD			
GOOD DAY ON A HAPPY PLANET 907 Caroline Street 975 SF																								10	
GROSS SALES																									
Percent Change Over Prior Year																									
Annual Base Rent (July - June)																									
Base Rent per SF																									
Percentage Rent Paid																									
Total Rent as % of Sales																									
SCHOONER WHARF BAR 2028 William Street 8,872 SF																								5	
GROSS SALES																									
Percent Change Over Prior Year																									
Annual Base Rent (Oct. - Sept.)																									
Base Rent per SF																									
Percentage Rent Paid																									
Total Rent as % of Sales																									
TURTLE KRAALS 1 Lunds End Village 12,387 SF																								0	
GROSS SALES																									
Percent Change Over Prior Year																									
Annual Base Rent (Apr. - Mar.)																									
Base Rent per SF																									
Percentage Rent Paid																									
Total Rent as % of Sales																									
WATERFRONT BREWERY 201 William Street 18,942 SF																								4	
GROSS SALES																									
Percent Change Over Prior Year																									
Annual Base Rent (Aug. - July)																									
Base Rent per SF																									
Percentage Rent Paid																									
Total Rent as % of Sales																									
YOURS & MAYAN Lazy Way, Units A, A-1, B 472 SF																								11	
GROSS SALES																									
Percent Change Over Prior Year																									
Annual Base Rent (Mar. - Feb.)																									
Base Rent per SF																									
Percentage Rent Paid																									
Total Rent as % of Sales																									

TBD - To be determined