

Donald J. Lee, Jr.
Chief of Police



Key West
POLICE DEPARTMENT

TO: Ms. Patti McLaughlin, City Manager
FROM: Sean Brandenburg, Chief of Police
DATE: 9/22/2021
RE: Purchase of (24) 2021 Ford Police Interceptor Vehicles

Action Statement:

Authorize the purchase of (16) 2021 Ford Police Interceptor Detective Vehicles at a unit/vehicle cost of \$42,520.01. (\$680,320.16), (5) Supervisor Vehicles at a unit/vehicle cost of \$43,192.01 (\$215,960.05) and (3) Patrol Vehicles at a unit/vehicle cost of \$44,709.01 (\$134,127.03) from Bartow Ford, pursuant to the Florida Charlotte County Purchasing contract 21000541 at a total cost of \$1,030,407.24. This purchase is made pursuant to City of Key West Ordinance Section 2-797(3)(a)(b)(c) and Section 2-844 (a) (brand name).

Background:

The Key West Police Department is budgeted this fiscal year (FY21/22) to purchase (24) Ford Police Interceptor vehicles. These police specific vehicles are replacing 2013/14 vehicles that have far exceeded their useful service life. Due to Covid and the resulting worldwide economy changes, our annual vehicle acquisition was halted, allowing the regularly replenished fleet to age another year.

Quotes and specifications for all vehicles may have different codes for aftermarket or OEM equipment depending on the contract. All the equipment listed whether dealer installed or OEM from the factory is the same. The Bartow contract with Charlotte County calls for aftermarket equipment to be at cost.

Bartow Ford was awarded the contract (21000541) for the Charlotte County, Florida Sheriff's Office Fleet in a competitive process. They have (24) 2021 Ford Police Interceptors in stock, ready to outfit and deliver. Covid's economic devastation has resulted in labor and part shortages and very significant delays in delivery that still exist today. Our 2019 order from Garber Ford arrived approximately 14 months after it was ordered. A check with the Keys Auto Group (Local Dealer), revealed they could not provide us with a similar vehicle (2021 or 2022) within 30-60 days as Bartow will be able to do. We also attempted to get a quote from Duval Ford, who wrote an email stating they would be unable to fill our order until at least February or March of 2022.

(21) of these vehicles will be used to replace the detective and supervisor vehicles that do not transport prisoners. (3) will be equipped with a prisoner transport unit.



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The Office of Law Enforcement Standards (OLES) and the National Institute of Standards and Technology develop equipment standards based on laboratory evaluation of commercially available products. Police vehicles are part of the equipment tested annually by the State of Michigan Department of State Police. A comprehensive evaluation is completed on the vehicles that meet the standards established by OLES. The 2021 Police Ford Interceptor SUV meets the OLES standards.

As in previous fiscal years the use of the Ford Police Interceptor SUV package driven by both patrol and administrative personnel, has proven to be reliable and mechanically superior to the aging Interceptor sedans that will be replaced in full of this purchase. The Interceptor SUV is now a proven platform in use by the department. This vehicle is designed specifically to meet the needs of police road patrol duties and is expected to perform well in all categories.

Based upon the above data and evaluation, standard equipment, 5-star NHSTA frontal crash test rating, fail safe cooling systems, electrical and ergonomic improvements to the platform, dealer relationship, city maintenance history on the current Interceptor SUV's in use, and the manufacturers commitment to Law Enforcement, the Fleet Services Division of the City of Key West recommends the 2021 Ford Police Interceptor AWD SUV.

Purpose and Justification:

The vehicles described are necessary to maintain proper function of essential components of the Police Department. These vehicles are replacing 2013/14 Interceptor sedans and SUVs that have surpassed their useful service life as police vehicles.

Vehicle Specifications and cost are as follows: (16) 2021 Ford Police Interceptor Detective Vehicles at a unit/vehicle cost of \$42,520.01. (\$680,320.16), (5) Supervisor Vehicles at a unit/vehicle cost of \$43,192.01 (\$215,960.05) and (3) Patrol Vehicles at a unit/vehicle cost of \$44,709.01 (\$134,127.03) from Bartow Ford, pursuant to the Florida Charlotte County Purchasing contract 21000541 at a total cost of \$1,030,407.24. See attached quotes for exact specifications.

Options:

One option is to purchase the vehicles from Bartow Ford Fleet, "piggy-backing" on Charlotte County's contract. This option would allow for the City of Key West to purchase the needed vehicles per the exact specifications required and receive them in a timely manner. The purchase of these vehicles provides important tools for public safety, worker efficiency and delivery of professional police service to the community. The 2021 model is not readily available elsewhere.

Another option is to bid 2022 vehicles after October 1, when the new Sheriff's contract is valid with various dealers, including Bartow Ford. There is a risk of a price increase and restricted availability.



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Another option is to forgo the purchase of the vehicles. This would result in an increasing lack of functionality from using seven to eight-year-old vehicles, as well as increased public safety risks and increased cost to maintain a fleet past its useful and reliable service life.

Financial Impact:

A total amount \$1,022,940 is budgeted in the Fiscal Year 2021-22 budget for the aforementioned 24 vehicles. The specific account is 101-2101-521.64, Infrastructure Surtax Fund, Police Department, Machinery and Equipment. Total actual cost is \$1,030,407.24, leaving a funding deficit of approximately \$7,500. Request the \$7,500 be appropriated/transferred from the Infrastructure Surtax Fund Operating Reserve account, 101-1900-519.9803.

Recommendation:

Authorize the purchase of (16) 2021 Ford Police Interceptor Detective Vehicles at a unit/vehicle cost of \$42,520.01. (\$680,320.16), (5) Supervisor Vehicles at a unit/vehicle cost of \$43,192.01 (\$215,960.05) and (3) Patrol Vehicles at a unit/vehicle cost of \$44,709.01 (\$134,127.03) from Bartow Ford, pursuant to the Florida Charlotte County Purchasing contract 21000541 at a total cost of \$1,030,407.24.



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