

Sean T. Brandenburg

Chief of Police



Key West

POLICE DEPARTMENT

TO: Patti McLauchlin, City Manager

FROM: Sean T. Brandenburg, Chief of Police *STB*

DATE: September 23, 2021

RE: Authorize the purchase of 30 Axon Fleet 2 Unlimited In-Car camera systems for needed Police Department patrol/traffic unit in-car camera upgrades from Axon Enterprises, Inc. in the amount of \$249,990.84.

**Action Statement:**

This resolution authorizes the purchase of 30 Axon Fleet 2 Unlimited In-Car camera systems from Axon Enterprises, Inc. for a total of \$249,990.84, as the Name Brand vendor. This purchase is made pursuant to Ordinance 2-797(1)(b), 2-797(4)(b) and section 2-844(a).

<u>Qty</u>	<u>Part Number</u>	<u>Description</u>	<u>Unit Price</u>	<u>Total Price</u>
30	80217	Axon Fleet 2 Unlimited In-Car Camera	\$8,333.03	\$249,990.84

The Key West Police Department is purchasing 30 Axon Fleet 2 Unlimited In-Car Camera pursuant to Ordinance Section 2-797(1)(b), 2-797(4)(b) and 2-844(a) as part of our ongoing technology update and enhancement program. This model will be deployed to patrol officers to replace aging units and better meet the demands of evidence collection and reliability of our in-car camera systems. This will be the first fiscal cycle these cameras will be purchased for the Police Department. The Axon system was chosen over the Coban (Safefleet) after extensive comparative field testing, feedback from the patrol officer user group, and recommendation by the Police Department's IT Department. The trail period cameras met or exceed the Police Department and the City IT department requirements for police in-car cameras.

They are being purchased pursuant to Ordinance 2-797(1)(b), 2-797(4)(b) and section 2-844(a). The quote from Axon Enterprises, Inc. reveals their price is competitive with other similar systems, although other systems would not integrate with our BWC or Taser Cameras.



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Axon Enterprises, Inc. is a sole source vendor for Axon in-car camera products, and these cannot be purchased through any other third-party vendor. The purchase of these in-car cameras from Axon Enterprises, Inc. at the quoted price is fair and reasonable and in the best interest of the City of Key West and the Key West Police Department.

**Background:**

The City of Key West has a Technology Replacement Plan in place to ensure all technology at the various city locations is kept up to date. One of the goals of the plan is replacing hardware infrastructure that has met or exceeded technical obsolescence. Currently the Key West Police Department is still utilizing Coban Technologies (Safefleet) models in approximately 45 vehicles, which have far exceeded the end of their useful and reliable service life and are all out of warranty. The Coban Technologies (Safefleet) systems are unable to be warranted any longer due to their age. During FY19/20 we purchased 30 Axon Fleet systems and they have exceeded our expectations. By purchasing another 30 systems this year we will have almost all our fleet changed from the far outdated Coban systems, and to the superior Axon Fleet systems.

The Axon Fleet 2 Unlimited In-Car camera system is compatible with our Tasers, Taser Cameras and Body Worn Cameras (BWC). This will allow there to be one repository for all electronic evidence collected across these four devices. In addition, with the Unlimited Fleet setup proposed, the Officer's BWC would be wirelessly uploaded as the officer worked, rather than having to come in from the field to manually dock their camera for upload. With the proposed plan, we would have unlimited storage with Axon Enterprises, Inc. for all evidence created by the in-car cameras. This plan also accounts for an automatic hardware upgrade on the fifth year of the contract. The whole system comes with a 5-year all-inclusive warranty.

**Purpose and Justification:**

Law Enforcement use of in-car camera technology has expanded substantially over the past two decades. With the increase in technology, clear leaders in the field have emerged, the leader being Axon Enterprises, Inc. In the area of real-time video/audio evidence collection and the advancement of BWC technology; some companies have integrated their in-car camera and BWC to work effortlessly together. In Axon's case, this has gone a step farther also integrating the camera for the Taser as well. The Key West Police Department already uses Axon for both 30 in-car systems, BWC and Taser/Taser camera,



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which would integrate seamlessly with the addition of 30 more in-car camera systems. One major benefit would be having only one repository for electronic video evidence instead of multiple.

**Options:**

One option is to purchase these Axon in-car cameras and allow the Key West Police Department to keep pace with current and emerging technology in law enforcement. Another option is to forego the purchase of these in-car cameras and continue to use the aging and out of warranty Coban (Safefleet) units that have far exceeded their useful service life, as well as warranty and are costly to repair or replace parts. With the addition of keeping two repositories for in-car videos, one for Coban (Safefleet) and one for all Axon evidence.

**Financial Impact:**

Funds for this purchase have been approved in the FY21/22 Police budget in account #101-2101-521-6400 for these 30 Axon camera systems.

**Recommendation:**

The Key West Police Department recommends the purchase of these In-Car cameras and believes it is in the best interest of the City to do so.



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