

KWB Rent & Gross Sales Comparison Report 2000-2018

[illegible]

KWB Rent & Gross Sales Comparison Report 2000-2018

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Months To Year End	Avg.
CPI - All Urban Consumers	3.4	2.8	1.6	2.3	2.7	3.4	3.2	2.8	3.8	-0.4	1.6	3.2	2.1	1.5	1.6	0.1	1.3	2.1	2.5	1.8	1.2				
FISHERMAN'S CAFÉ																									
Lazy Way, Unit C	128	5F																							
Lazy Way, Unit D	274	5F																							
GROSS SALES																									
Percent Change Over Prior Year																									
Annual Base Rent:																									
Unit C (Jun. - May)																									
Unit D (Sep. - Aug.)																									
Unit C & D combined 9/1/20	576	5F																							
Base Rent per SF																									
Percentage Rent Paid																									
Total Rent as % of Sales																									
HALF SHELL RAW BAR																									
231 Margaret Street	9,715	5F																							
GROSS SALES																									
Percent Change Over Prior Year																									
Annual Base Rent (Apr. - Mar.)	\$210,000.00	\$210,000.00	\$210,000.00	\$210,000.00	\$219,241.80	\$223,366.44	\$230,067.48	\$237,889.80	\$242,885.52	\$253,329.60	\$253,329.60	\$259,156.08	\$266,153.28	\$273,339.48	\$281,539.68	\$283,580.88	\$283,580.88	\$286,700.28	\$293,007.72	\$300,332.88	\$306,339.48	\$307,258.56	\$320,163.36		
Base Rent per SF	\$23.02	\$23.02	\$23.02	\$23.02	\$24.03	\$24.49	\$25.22	\$26.08	\$26.63	\$27.77	\$27.77	\$29.51	\$29.18	\$29.96	\$29.96	\$29.96	\$29.96	\$30.16	\$30.16	\$31.53	\$31.53	\$31.63	\$32.96	\$24.94	
Percentage Rent Paid	\$0.00	\$4,457.23	\$8,361.02	\$9,241.84	\$6,091.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,918.69	\$18,244.98	\$4,984.97	\$49,790.59	\$23,826.88	\$0.00	\$32.96		
Total Rent as % of Sales	96.60%	5.00%	5.00%	5.00%	5.00%	5.34%	6.05%	6.14%	6.30%	6.98%	6.47%	6.76%	6.85%	7.61%	6.07%	5.70%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	TBD	11.70%	
HAMMERHEAD SURF SHOP																									
201 William Street, Unit B	1,006	5F																							
GROSS SALES																									
Percent Change Over Prior Year																									
Annual Base Rent (May - April)	\$210,000.00	\$210,000.00	\$210,000.00	\$210,000.00	\$219,241.80	\$223,366.44	\$230,067.48	\$237,889.80	\$242,885.52	\$253,329.60	\$253,329.60	\$259,156.08	\$266,153.28	\$273,339.48	\$281,539.68	\$283,580.88	\$283,580.88	\$286,700.28	\$293,007.72	\$300,332.88	\$306,339.48	\$307,258.56	\$320,163.36		
Base Rent per SF	\$23.02	\$23.02	\$23.02	\$23.02	\$24.03	\$24.49	\$25.22	\$26.08	\$26.63	\$27.77	\$27.77	\$29.51	\$29.18	\$29.96	\$29.96	\$29.96	\$29.96	\$30.16	\$30.16	\$31.53	\$31.53	\$31.63	\$32.96	\$24.94	
Percentage Rent Paid	\$0.00	\$4,457.23	\$8,361.02	\$9,241.84	\$6,091.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,918.69	\$18,244.98	\$4,984.97	\$49,790.59	\$23,826.88	\$0.00	\$32.96		
Total Rent as % of Sales	96.60%	5.00%	5.00%	5.00%	5.00%	5.34%	6.05%	6.14%	6.30%	6.98%	6.47%	6.76%	6.85%	7.61%	6.07%	5.70%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	TBD	11.70%	
KEY WEST ARTWORKS																									
201 William Street, Unit A	722	5F																							
GROSS SALES																									
Percent Change Over Prior Year																									
Annual Base Rent (Jan. - Dec)	\$210,000.00	\$210,000.00	\$210,000.00	\$210,000.00	\$219,241.80	\$223,366.44	\$230,067.48	\$237,889.80	\$242,885.52	\$253,329.60	\$253,329.60	\$259,156.08	\$266,153.28	\$273,339.48	\$281,539.68	\$283,580.88	\$283,580.88	\$286,700.28	\$293,007.72	\$300,332.88	\$306,339.48	\$307,258.56	\$320,163.36		
Base Rent per SF	\$23.02	\$23.02	\$23.02	\$23.02	\$24.03	\$24.49	\$25.22	\$26.08	\$26.63	\$27.77	\$27.77	\$29.51	\$29.18	\$29.96	\$29.96	\$29.96	\$29.96	\$30.16	\$30.16	\$31.53	\$31.53	\$31.63	\$32.96	\$24.94	
Percentage Rent Paid	\$0.00	\$4,457.23	\$8,361.02	\$9,241.84	\$6,091.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,918.69	\$18,244.98	\$4,984.97	\$49,790.59	\$23,826.88	\$0.00	\$32.96		
Total Rent as % of Sales	96.60%	5.00%	5.00%	5.00%	5.00%	5.34%	6.05%	6.14%	6.30%	6.98%	6.47%	6.76%	6.85%	7.61%	6.07%	5.70%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	TBD	11.70%	
KEY WEST BAIT & TACKLE																									
241, 251A & 251B Margaret	3,444	5F																							
GROSS SALES																									
Percent Change Over Prior Year																									
Annual Base Rent (Jun. - May)	\$210,000.00	\$210,000.00	\$210,000.00	\$210,000.00	\$219,241.80	\$223,366.44	\$230,067.48	\$237,889.80	\$242,885.52	\$253,329.60	\$253,329.60	\$259,156.08	\$266,153.28	\$273,339.48	\$281,539.68	\$283,580.88	\$283,580.88	\$286,700.28	\$293,007.72	\$300,332.88	\$306,339.48	\$307,258.56	\$320,163.36		
Base Rent per SF	\$23.02	\$23.02	\$23.02	\$23.02	\$24.03	\$24.49	\$25.22	\$26.08	\$26.63	\$27.77	\$27.77	\$29.51	\$29.18	\$29.96	\$29.96	\$29.96	\$29.96	\$30.16	\$30.16	\$31.53	\$31.53	\$31.63	\$32.96	\$24.94	
Percentage Rent Paid	\$0.00	\$4,457.23	\$8,361.02	\$9,241.84	\$6,091.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,918.69	\$18,244.98	\$4,984.97	\$49,790.59	\$23,826.88	\$0.00	\$32.96		
Total Rent as % of Sales	96.60%	5.00%	5.00%	5.00%	5.00%	5.34%	6.05%	6.14%	6.30%	6.98%	6.47%	6.76%	6.85%	7.61%	6.07%	5.70%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	TBD	11.70%	
LOCAL COLOR																									
274 Margaret Street	3,048	5F																							
GROSS SALES																									
Percent Change Over Prior Year																									
Annual Base Rent (July - June)	\$210,000.00	\$210,000.00	\$210,000.00	\$210,000.00	\$219,241.80	\$223,366.44	\$230,067.48	\$237,889.80	\$242,885.52	\$253,329.60	\$253,329.60	\$259,156.08	\$266,153.28	\$273,339.48	\$281,539.68	\$283,580.88	\$283,580.88	\$286,700.28	\$293,007.72	\$300,332.88	\$306,339.48	\$307,258.56	\$320,163.36		
Base Rent per SF	\$23.02	\$23.02	\$23.02	\$23.02	\$24.03	\$24.49	\$25.22	\$26.08	\$26.63	\$27.77	\$27.77	\$29.51	\$29.18	\$29.96	\$29.96	\$29.96	\$29.96	\$30.16	\$30.16	\$31.53	\$31.53	\$31.63	\$32.96	\$24.94	
Percentage Rent Paid	\$0.00	\$4,457.23	\$8,361.02	\$9,241.84	\$6,091.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,918.69	\$18,244.98	\$4,984.97	\$49,790.59	\$23,826.88	\$0.00	\$32.96		
Total Rent as % of Sales	96.60%	5.00%	5.00%	5.00%	5.00%	5.34%	6.05%	6.14%	6.30%	6.98%	6.47%	6.76%	6.85%	7.61%	6.07%	5.70%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	TBD	11.70%	
LOST REEF DIVE SHOP																									
261 Margaret Street	1,801	5F																							
GROSS SALES																									
Percent Change Over Prior Year																									
Annual Base Rent (Dec. - Nov.)	\$210,000.00	\$210,000.00	\$210,000.00	\$210,000.00	\$219,241.80	\$223,366.44	\$230,067.48	\$237,889.80	\$242,885.52	\$253,329.60	\$253,329.60	\$259,156.08	\$266,153.28	\$273,339.48	\$281,539.68	\$283,580.88	\$283,580.88	\$286,700.28	\$293,007.72	\$300,332.88	\$306,339.48	\$307,258.56	\$320,163.36		
Base Rent per SF	\$23.02	\$23.02	\$23.02	\$23.02	\$24.03	\$24.49	\$25.22	\$26.08	\$26.63	\$27.77	\$27.77	\$29.51	\$29.18	\$29.96	\$29.96	\$29.96	\$29.96	\$30.16	\$30.16	\$31.53	\$31.53	\$31.63	\$32.96	\$24.94	
Percentage Rent Paid	\$0.00	\$4,457.23	\$8,361.02	\$9,241.84	\$6,091.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,918.69	\$18,244.98	\$4,984.97	\$49,790.59	\$23,826.88	\$0.00	\$32.96		
Total Rent as % of Sales	96.60%	5.00%	5.00%	5.00%	5.00%	5.34%	6.05%	6.14%	6.30%	6.98%	6.47%	6.76%	6.85%	7.61%	6.07%	5.70%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	TBD	11.70%	
MAC'S SEA GARDEN																									
208 Margaret Street	1,689	5F																							
GROSS SALES																									
Percent Change Over Prior Year																									
Annual Base Rent (Mar. - Feb)	\$210,000.00	\$210,000.00	\$210,000.00	\$210,000.00	\$219,241.80	\$223,366.44	\$230,067.48	\$237,889.80	\$242,885.52	\$253,329.60	\$253,329.60	\$259,156.08	\$266,153.28	\$273,339.48	\$281,539.68	\$283,580.88	\$283,580.88	\$286,700.28	\$293,007.72	\$300,332.88	\$306,339.48	\$307,258.56	\$320,163.36		
Base Rent per SF	\$23.02	\$23.02	\$23.02	\$23.02	\$24.03	\$24.49	\$25.22	\$26.08	\$26.63	\$27.77	\$27.77	\$29.51	\$29.18	\$29.96	\$29.96	\$29.96	\$29.96	\$30.16	\$30.16	\$31.53	\$31.53	\$31.63	\$32.96	\$24.94	
Percentage Rent Paid	\$0.00	\$4,457.23	\$8,361.02	\$9,241.84	\$6,091.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00										

KWB Rent & Gross Sales Comparison Report
2000-2018

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Months To Year End	Avg.
CPI - All Urban Consumers	3.4	2.8	1.6	2.1	2.7	3.4	3.2	2.8	3.8	-0.4	1.6	3.2	2.1	1.5	1.6	0.1	1.3	2.1	2.5	1.8	1.2				2.8
Pirate Jack's of Key West 201 William Street, Unit A 722 SF																								3	0.00%
GROSS SALES																						178,954.24			
Percent Change Over Prior Year																						TBD			0.00%
Annual Base Rent (Jan. - Dec.)																						\$30,260.04			
Base Rent per SF																						\$41.91			\$0.00
Percentage Rent Paid																						\$0.00			
Total Rent as % of Sales																						TBD			0.00%
GOOD DAY ON A HAPPY PLANET 907 Caroline Street 975 SF																								5	NA
GROSS SALES															\$201,736.07 (*)	\$224,830.27	\$147,903.20	\$276,520.44	\$140,293.74	\$275,324.23	\$277,164.29	\$52,015.49	\$224,883.58		
Percent Change Over Prior Year															NA	11.45%	-26.68%	37.07%	-30.46%	36.48%	37.39%	-24.65%	TBD		NA
Annual Base Rent (July - June)															\$23,559.72	\$24,079.08	\$24,079.08	\$24,271.80	\$24,684.36	\$34,125.00	\$34,773.36	\$35,295.00	\$36,212.64		
Base Rent per SF															\$24.16	\$24.70	\$24.70	\$24.89	\$25.32	\$35.66	\$36.20	\$37.14			\$32.82
Percentage Rent Paid															\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00
Total Rent as % of Sales															11.68%	10.71%	16.28%	8.78%	17.59%	12.39%	12.55%	23.22%	TBD		23.72%
SCHOONER WHARF BAR 202R William Street 8,872 SF																								12	6.28%
GROSS SALES	NA	26.40%	8.37%	12.49%	9.68%	-1.98%	2.02%	3.36%	1.53%	-1.74%	12.70%	12.47%	7.45%	-2.22%	-6.39%	8.12%	-0.61%	2.33%	\$5,069,394.28	\$5,361,087.77	\$4,752,855.73	\$6,648,534.62			
Percent Change Over Prior Year	NA	26.40%	8.37%	12.49%	9.68%	-1.98%	2.02%	3.36%	1.53%	-1.74%	12.70%	12.47%	7.45%	-2.22%	-6.39%	8.12%	-0.61%	2.33%	-1.35%	5.73%	-11.35%	39.89%			6.28%
Annual Base Rent (Oct. - Sept.)	\$87,609.96	\$87,611.76	\$95,718.00	\$100,074.24	\$104,656.92	\$109,464.96	\$230,672.04	\$242,205.60	\$254,314.80	\$267,031.68	\$280,383.24	\$294,402.48	\$309,122.52	\$318,396.24	\$321,580.20	\$321,580.20	\$327,701.16	\$338,169.72	\$344,933.04	\$353,556.48	\$359,920.44	\$364,239.48			
Base Rent per SF	\$43.46	\$43.46	\$47.48	\$49.64	\$51.91	\$54.30	\$26.00	\$27.30	\$28.66	\$30.10	\$31.60	\$33.18	\$34.84	\$35.89	\$36.25	\$36.94	\$38.12	\$38.88	\$39.85	\$40.57	\$41.05				\$40.32
Percentage Rent Paid	\$60,317.76	\$60,317.29	\$76,098.62	\$94,011.76	\$108,435.40	\$100,046.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34,672.60				
Total Rent as % of Sales	6.90%	5.46%	5.84%	5.86%	5.87%	5.89%	6.35%	6.45%	6.67%	7.13%	6.64%	6.20%	6.06%	6.38%	6.88%	6.37%	6.53%	6.58%	6.80%	6.59%	7.57%	6.00%			7.13%
TURTLE KRAALS 1 Lands End Village 12,387 SF																								0	-0.58%
GROSS SALES	NA	9.16%	2.16%	5.35%	9.48%	-5.39%	-10.88%	2.11%	-13.10%	-26.33%	10.27%	15.46%	2.55%	-3.00%	11.99%	-0.46%	2.93%	-5.57%	-4.60%	16.67%	16.67%	-8.49%	\$5,471.25		
Percent Change Over Prior Year	NA	9.16%	2.16%	5.35%	9.48%	-5.39%	-10.88%	2.11%	-13.10%	-26.33%	10.27%	15.46%	2.55%	-3.00%	11.99%	-0.46%	2.93%	-5.57%	-4.60%	16.67%	16.67%	-8.49%	-99.81%		-0.58%
Annual Base Rent (Apr. - Mar.)	\$97,467.36	\$97,467.36	\$97,467.36	\$97,467.36	\$193,014.00	\$196,671.72	\$202,578.00	\$209,465.76	\$213,864.48	\$223,050.84	\$223,050.84	\$228,191.04	\$229,194.00	\$235,382.28	\$235,382.28	\$246,080.28	\$242,431.68	\$371,610.00	\$379,785.48	\$389,280.00	\$397,065.60	\$398,256.84			\$25.94
Base Rent per SF	\$22.78	\$22.78	\$22.78	\$22.78	\$15.62	\$15.97	\$16.73	\$17.27	\$18.50	\$19.00	\$19.00	\$19.87	\$19.57	\$19.00	\$19.87	\$20.00	\$20.00	\$30.66	\$30.66	\$31.43	\$32.06	\$32.15			\$25.94
Percentage Rent Paid	\$72,085.90	\$76,488.99	\$85,999.45	\$95,546.60	\$7,092.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00				7.74%
Total Rent as % of Sales	9.15%	4.84%	5.00%	4.99%	5.00%	5.30%	6.01%	6.08%	7.15%	10.12%	9.17%	8.11%	7.95%	8.42%	7.51%	8.79%	8.41%	13.65%	14.63%	12.85%	13.58%	7279.08%			7.74%
WATERFRONT BREWERY 201 William Street 18,942 SF																								10	NA
GROSS SALES	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	\$660,364.00		
Percent Change Over Prior Year	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	TBD		NA
Annual Base Rent (Aug. - July)	\$397,782.00	\$398,577.60	\$402,962.04	\$410,618.16	\$421,704.84	\$428,873.88	\$434,529.48	\$457,559.52	\$464,216.00	\$471,000.00	\$478,000.00	\$485,000.00	\$492,000.00	\$499,000.00	\$506,000.00	\$513,000.00	\$520,000.00	\$527,000.00	\$534,000.00	\$541,000.00	\$548,000.00	\$555,000.00			
Base Rent per SF	\$21.00	\$21.04	\$21.27	\$21.68	\$22.26	\$22.64	\$23.94	\$24.16	\$24.32	\$24.48	\$24.64	\$24.80	\$24.96	\$25.12	\$25.28	\$25.44	\$25.60	\$25.76	\$25.92	\$26.08	\$26.24	\$26.40			\$31.66
Percentage Rent Paid	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00				NA
Total Rent as % of Sales	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA			NA
YOURS & MAYAN Liny Way, Units A, A-1, B 472 SF																								6	19.82%
GROSS SALES																									
Percent Change Over Prior Year																									
Annual Base Rent (Mar. - Feb.)																									
Base Rent per SF																									
Percentage Rent Paid																									
Total Rent as % of Sales																									

TBD - To be determined