

523 W. 6th Street Suite 444, Los Angeles, CA 90014  
 310-728-6997, [sales@syncromatics.com](mailto:sales@syncromatics.com)

**Date** September 9, 2019  
**Quote #** 2019 091031  
**Valid** 90 days  
**Expires** December 8, 2019  
**Account Manager** Brian Girvan  
**Phone** 213-328-5472  
**Email** [brian@gmvsync.com](mailto:brian@gmvsync.com)

**Person** Rogelio Hernandez  
**Client** Key West Transit  
**Email** [rhernandez@cityofkeywest-fl.gov](mailto:rhernandez@cityofkeywest-fl.gov)  
**Phone** 305-809-3915  
**Tax Rate** 0.00%

LN	Note	Item	Qty	Price Ea	Tax	Subtotal	
						Capital	Annual
1		<b><u>Mobile Data Terminal</u></b>					
2		Hardware, OpenMDT Plus	4	\$ 2,900		\$ 11,600	
3		Labor, Installation	4	\$ 550		\$ 2,200	
4		Annual, CAD/AVL License Fee	4	\$ 1,202			\$ 4,808
5		Annual, Cellular Data	4	\$ 209			\$ 836
6		<b><u>Annunciator</u></b>					
7		Hardware, Annunciator	4	\$ 1,950		\$ 7,800	
8		Installation, Annunciator	4	\$ 700		\$ 2,800	
9		Annual Fee	4	\$ 124			\$ 496
10							
11		<b><u>Automated Passenger Counting</u></b>					
12		Hardware, APC - one door, one sensor each	4	\$ 2,850		\$ 11,400	
13		Installation, APC	4	\$ 500		\$ 2,000	
14		Annual Fee	4	\$ 211			\$ 844
15							
16		<b><u>Single Sign On / Integration</u></b>					
17		Hardware/Cabling, Destination Sign Integration	4	\$ 125		\$ 500	
18		Hardware/Cabling, Farebox Integration	4	\$ 195		\$ 780	
19		Installation, Destination Integration	4	\$ 85		\$ 340	
20		Installation, Farebox Integration	4	\$ 95		\$ 380	
21							
22		<b><u>Project Management</u></b>					
23		Project Management Fee	1	\$ 3,500		\$ 3,500	
24							

Total Capital Costs \$ 43,300  
 Total Annual Costs (full year) \$ 6,984

Note Luminator INFOtransit signs to be installed in vehicles. Additional details, including cost for integrating trip level data with INFOtransit system for displaying "next-stop" route/trip information to be determined.