

BID AWARD ANNOUNCEMENT

15-13-0904

Effective Dates:

October 1, 2015– September 30, 2016

**Cab & Chassis Trucks
& Other Fleet Equipment**

***Participating Sheriffs Offices & Local Governmental
Agencies of the State of Florida***

Coordinated By

**The
Florida Sheriffs Association
& Florida Association of Counties**



MEMO



FLORIDA SHERIFFS ASSOCIATION

P. O. Box 12519 • Tallahassee, FL 32317-2519

PHONE (850) 877-2165 • FAX (850) 878-8665

WEB SITE: www.flsheriffs.org

DATE: October 3, 2015

TO: **ALL PROSPECTIVE PARTICIPANTS**

FROM: Steve Casey	Peggy Goff	Drew Terpak	Annette Grissom
Executive Director	Deputy Executive Director	Business Operations Manager	Cooperative Bid Coordinator

RE: Cab & Chassis Trucks & Other Fleet Equipment **Bid Number: 15-13-0904**

We are pleased to announce that the Florida Sheriffs Association and the Florida Association of Counties has successfully conducted its 13th statewide competitive bid for vehicles which includes trucks, backhoes, motorgraders, agriculture type tractors, skid steer loaders, street sweepers, generators, and light towers. **This contract is effective beginning October 1, 2015 through September 30, 2016, as long as vehicles are available through fleet.**

Bids will be extended and guaranteed to any and all units of local governments/political subdivisions including but not limited to county, local county board of public instruction, municipalities and/or police agencies, other local public or public safety agencies or authorities within the State of Florida, and the state universities and colleges. In addition, bids will be extended and guaranteed to any other entities approved by manufacturers to participate in this contract. The participating agencies cannot guarantee any order other than those ordered through each individual agency.

In order to ensure quality service for our user agencies, we are requesting each of you to notify the Florida Sheriffs Association regarding any problems encountered in working with the awarded dealers. Any issues, including but not limited to, receipt of confirmation of order, delivery problems and communication problems, should be reported to us by e-mail at fleet@flsheriffs.org. This information will be considered in future bid awards in order to ensure that agencies are receiving the level of service required of dealers who wish to participate in this program.

All interested parties who wish to purchase from this contract may do so by following these simple procedures:

ORDERING INSTRUCTIONS

1. Contact the awarded dealership listed in the zone from which you wish to purchase and advise them of your interest to purchase from **Bid No. 15-13-0904**. They will assist you with the placement of your order and answer any questions you may have regarding the

vehicles purchased through this program. **You can only purchase from a dealer who is listed as a winner of one of the four zones for the vehicle you wish to purchase. However, you may purchase from any awarded dealer within any zone (additional delivery fees may apply).**

Agencies ordering a Ford, General Motors, Chrysler, or Toyota product, please be advised that you must use the appropriate FIN Code/FAN Code for the Florida Sheriffs Association in order to obtain the manufacturer's concessions. Also, you must use your FIN Code/FAN Code as a secondary number. For further assistance call the Fleet Customer Information Center for your appropriate manufacturer.

Manufacturer	Type Code	FSA Code	Fleet Center Contact Numbers	
Ford	FIN Code	QE065	1-800-34-FLEET	(1-800-343-5338)
General Motors	FAN Code	917872	1-800-FLEET OP	(1-800-353-3867)
Chrysler	FAN Code	48830	1-800-999-FLEET	(1-800-999-3533)
Toyota	FIN Code	GE159	1-800-732-2798	

2. **You must send a copy of the original purchase order (including FSA's Contract No. 15-13-0904) submitted to the participating dealer electronically to: COOP@flsheriffs.org**

3. **Basic information required on all purchase orders** is listed in this Bid Award Announcement. Purchase orders lacking the required basic information listed may result in the delay of placement and/or confirmation of orders. **NOTE:** The agency is responsible for obtaining a "Confirmation of Order" from the respective dealership. Dealers are required to complete a "Confirmation of Order" and send it to the purchaser within fourteen (14) calendar days after receipt of purchase order. Purchasers are encouraged to contact the dealer if a "Confirmation of Order" has not been received within a reasonable time.

Purchasers are reminded that the issuance of a purchase order does not in itself guarantee the placement of an order.

4. All Cooperative Contracts include an administrative fee of .0075 or three quarters of one percent. The base price and all add options are inclusive of the administrative fee.
 - **Cab & Chassis Trucks & Other Fleet Equipment** – Dealers have included a three-quarter of one percent (.0075) administrative fee in the base price and all add options that are listed. The three quarters of one percent (.0075) will also be included in any additional equipment (add options) the dealers quote to the governmental agencies.

5. In order to ensure quality service for our user agencies, we are requesting that you notify the Florida Sheriffs Association regarding any problems encountered in working with the awarded dealers. Any issues, including but not limited to, receipt of confirmation of order, delivery problems and communication problems, should be reported to us by e-mail at FLEET@flsheriffs.org. This information will be considered in future bid awards in order to ensure that agencies are receiving the level of service required of dealers who wish to participate in this program.

6. Add/delete options might include a superscript listed by the Order Code. The purpose of the superscript is to identify which options correlate to a specific dealer. Superscripts will be a number between 1 and 4, and will correspond as follows:

- | | |
|--------------------------|--------------------------|
| 1 = Western zone dealer | 3 = Central zone dealer |
| 2 = Northern zone dealer | 4 = Southern zone dealer |

If a dealer has been awarded more than one zone, they will only have one superscript number assigned, and it will be the lowest numerical number that applies to their awarded zones. For example, if a dealer is awarded the northern and southern zones, their add/delete options for both zones will be represented by a "2" superscript.

Options are intended to add or delete equipment and/or features from the base vehicle specification, and to allow for an upgrade or downgrade to a manufacturer's model with a slightly different engine size or horsepower, and as such, will not be made available for purchase separate from the base vehicle.



FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

1 TON CAB & CHASSIS (DUAL REAR WHEEL) - 4X2 SPECIFICATION #4

2016 Ford F-350 (F3G)

The Ford F-350 (F3G) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$21,500.00	\$21,500.00	\$21,457.00	\$21,457.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	F-350 (F3G)			
DEALER:	Duval Ford	Duval Ford	Alan Jay Ford	Alan Jay Ford
ZONE:	★Western	★Northern	★Central	★Southern
BASE PRICE:	\$21,500.00	\$21,500.00	\$21,457.00	\$21,457.00

Order Code	Delete Options	Western & Northern	Central & Southern
	5-speed manual transmission with overdrive in lieu of automatic overdrive	NA	NA
F3E ¹ F3E ²	Single rear wheels, 9,900 lbs. GVWR 9800# gvwr base. Includes 65m 28 gallon fuel tank and deletes standard 40 gal. To increase gvwr to 10200# (Reg Cab-F3E) 10600# (Supercab-X3E) and 10700# (Crewcab-W3E) add (64F) 18 inch wheels with T275 tires at \$454. With upgrade package model XLT use code (648: Cast Aluminum 18 inch wheel) at \$854 additional all cabs. ¹ (60" CA ONLY) ²	\$5.00 ¹	\$321.00 ²
M57 ¹ 572 ²	Air conditioning (Vehicles ordered with A/C delete require payment in advance of factory order) ²	\$150.00 ¹	\$500.00 ²
58y ¹ 58Y ²	AM/FM stereo radio	\$20.00 ¹	\$35.00 ²
Order Code	Add Options	Western & Northern	Central & Southern
99T ¹ 99T 44W ²	Engine upgrade - specify 6.7L 4 Valve OHV Power Stroke® V8 Turbo Diesel B20/TorqShift® Six-Speed Automatic w/SelectShift® Automatic ¹ 6.7L 32 Valve Power Stroke V-8 Diesel w/ 6-SPD Torqueshift Automatic Trans. Includes dual lead acid 750CCA batteries (63T - Engine Idle shut down on diesel \$249) (98R - Operator Commanded Regeneration (OCR) \$249) ²	\$8,479.00 ¹	\$8,479.00 ²
98R ¹	Engine upgrade - specify Operator Commanded Regeneration (OCR) (98R) • OCR allows customer to actuate a manual diesel particulate filter (DPF) regeneration with the vehicle at idle • OCR is a very specialized option requiring the customer have full knowledge of proper use and actuation — it's highly recommended the dealer and the customer review the most recent Super Duty Diesel Engine Supplement for more information • OCR is not recommended for general customer use, includes a \$250 MSRP and is intended for unique applications where the vehicle is rarely, if ever, driven above 15–20 mph and/or experiences extended idle periods – Vocations where the above can occur are oil refineries, underground mining, line repair and tree trimming – Customers within these vocations may find it beneficial to have the option of a manual DPF regeneration during a work cycle ¹	\$249.00 ¹	NA
98F ¹	Bi-fuel model - specify CNG/Propane Gaseous Engine Prep Package (avail. on F-350 w/6.2L engine only) Includes: . Hardened Engine Intake Valves and Valve Seats . Bi-Fuel intake manifold ¹	\$314.00 ¹	NA
98F ¹ 98F ²	CNG prep - specify CNG/Propane Gaseous Engine Prep Package (avail. on F-350 w/6.2L engine only)Includes: .Hardened Engine Intake Valves and Valve Seats . Bi-Fuel intake manifold ¹	\$314.00 ¹	\$314.00 ²
CNG ¹ 24GGE ²	CNG conversion (discuss with dealer) * REQUIRES 6.2L V8 Engine, AND 98F; includes freight transfer * SULEV Systems, OBD - II Compliant * CARB & EPA Certified * Dedicated and Bi-Fuel Systems Available * In-Bed and Underbody Packages Available * Standard CNG Systems 13.6, 15.7 & 24 GGE ¹ Bi-Fuel CNG conversion by industry certified Florida vendor. System includes approximately 24GGE tank to be inside transverse utility body or covered with diamond plate cover. Contact dealer for alternate configurations and additional information. (Req's Gas Engine with CNG Prep option) ²	\$12,000.00 ¹	\$14,780.00 ²
LPG ¹	LPG conversion (discuss with dealer) Rough clean tech Under Bed Tank 21 gal gge. Includes additional transportation. Must add 98F & 31p-D9E Ford Ship through at \$132 ¹	\$12,000.00 ¹	NA

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65C ¹ 65C ²	Dual fuel tanks <i>Dual Diesel – combines 40 gallon aft-of-axle & 28 gallon mid ship tank (NA w/91M SYNC® with MyFord®; req. DRW; XL req. 96V XL Value Pkg. or 585 Radio on XL Fleet units) 1</i> <i>28.5 gal mid-ship and 40 gal rear fuel tanks on diesel only. (REQUIRES 585, N/A WITH 91M) - OR - (65M - 28.5 gal mid ship fuel tank in lieu of rear 40gal tank on gas \$124.) 2</i>	\$734.00 ¹	\$734.00 ²
67D ¹ 67D ²	Alternator, extra HD <i>Extra Heavy-Duty Alternator – 200 Amp; Opt. XL/XLT w/6.2L engine; required on XL/XLT w/6.7L Power Stroke® Diesel engine 1</i>	\$74.00 ¹	\$74.00 ²
67A ¹ 67A ²	Dual alternators <i>Dual Alternators (req. 6.7L Power Stroke® Diesel engine; total of 357 Amp) 1</i> <i>Req's Diesel 2</i>	\$379.00 ¹	\$379.00 ²
SEIC ¹	Idle control <i>STATIONARY ELEVATED IDLE CONTROL 1</i>	Std ¹	Std
52B ¹ 52B ²	Electric brake controller <i>Trailer Brake Controller (TBC; verified to be compatible with electronic actuated drum brakes only. NA w/531 Trailer Tow Pkg.) 1</i>	\$269.00 ¹	\$269.00 ²
X4L ¹ X4L ²	Limited slip differential on rear axles <i>Axle, Limited Slip (Ratio 4.30), e locking rear axle with single rear wheel option at \$389. With diesel use code (X4N) 1</i> <i>4:30 E-Locking rear differential 2</i>	\$349.00 ¹	\$349.00 ²
F3G.643a ¹ 96P ²	Manufacturer's model upgrade package (specify pkg. bid) <i>F350 xlt Model upgrade 643a Pkg at msrp \$38220: Exterior• Bumper – front, chrome• Grille – two bar chrome• Mirrors – manually telescoping trailer tow w/power heated glass, integrated clearance lights & 2-way fold• Wheels – F-350 SRW – 17" cast-aluminum• Windows – Fixed Rear Privacy Glass Interior• adjustable headrests• Ac vents – black w/chrome ring• Single-CD/MP3 player & 4speakers• Auxiliary audio input jack• Cruise control (steering wheel-mounted)• Door-trim – soft armrest, grab handle, laundry window switch bezel, upper & lower map pockets & reflector• Floor covering – color- carpet • Floor mats • Power Equipment Group – driver window, door-locks & windows w/backlit switches & accessory delay• Seat – front, high-series cloth 40/20/40 split bench – storage, w/center armrest, upholder and storage• SYNC® – Three Button Message Control on Steering Wheel• Trailer Brake Controller Safety/Security• MyKey® owner controls feature• Remote keyless-entry & alarm. With Cab options see below. 1</i> <i>XL Appearance Package Includes: Bright chrome grille surround w/ black insert, XL Décor group, Chrome Front Bumper, AM/FM/CD/MP3 upgraded radio w/ aux input, and steering wheel mounted cruise control. -or- [XLT Regular Cab Only Includes: Chrome frt bumper, 2 bar grille, Manual telescoping pwr heated glass, 17" cast aluminum wheels(SRW only), rear privacy glass, 1 touch up/dwn drvr pass pwr windows, 4way headrests, FM/FM CD MP3 w/ aux input jack, cruise control, up level door trim, carpet floors with mats, pwr locks, up level cloth 40/20/40 w/ underseat storage, vanity mirrors SYNC voice activated communications, My Key Remote Keyless Entry, Securilock, anti theft alarm, trailer brake controller ** (XLT upgrade with Reg Cab Cost \$3609) (XLT upgrade with Ext Cab Cost \$3859) (XLT upgrade with Crew Cab Cost \$4559).] 2</i>	\$3,334.00 ¹	\$889.00 ²
90L ¹ 90L ²	Power windows/door locks <i>Standard on XLT Not available with:• Air Conditioning Delete Includes:• Accessory Delay• Power locks• Remote keyless-entry• Perimeter Anti-theft alarm• Power front side-windows• Power rear side-windows (Crew Cab)• 1- touch up and down power driver and passenger window• MyKey® owner controls feature• Manual Telescoping Trailer Tow Mirrors – power/heated glass, heated convex spotter mirror, integrated clearance lights/turnsignals, 2-way fold (XL & XLT only)•• SecuriLock® Passive Anti-Theft System (PATS)• Upgraded door-trim panel XL Deletes:• Passenger side lock cylinder Options Available:• PowerScope® Trailer Tow Mirrors – (54F) (XLT only @\$164) w/ CrewCab (90L) use \$1104 1</i> <i>Includes remote keyless, manual telescoping mirrors w/power heated glass. (ADD \$210 when ordering with Crew Cab) 2</i>	\$894.00 ¹	\$894.00 ²
525 ¹ 525 ²	Speed control/tilt steering wheel <i>Tilt standard, Included on model upgrade and 96v.62d 1</i> <i>Included with manufacturers upgrade package. 2</i>	\$234.00 ¹	\$234.00 ²

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585 ¹ 585 ²	AM/FM radio with single CD <i>AM/FM Stereo with Single-CD/MP3 Player, Digital Clock and four (4) Speakers (includes auxiliary audio input jack)</i> ¹ <i>Includes MP3 Player and AUX audio input</i> ²		\$274.00 ¹	\$274.00 ²
91M ¹ 91M 62D ²	"Blue Tooth" connectivity <i>SYNC® with MyFord® – Voice-activated Communications and Entertainment System (includes 911 Assist®, Vehicle Health Report (VHR), Traffic, Directions and Information Services; one (1) USB port, AppLink™ and compass) Note: SYNC® Services available for \$60 annual subscription fee– req. 96V XL Value Pkg. or 96P XL Appearance Pkg. on XL; req. 62D Steering Wheel Audio Controls; NA w/65C Dual Diesel or 557 Airbag Delete</i> ¹ <i>Ford Hands free phone option: SYNC® – Voice-Activated Communications and Entertainment System w/911 Assist® (includes USB port, AppLink™ and compass: req. 585 AM/FM/CD. or 96P XL Appearance Pkg. on XL)</i> ²		\$294.00 ¹	\$363.00 ²
39S ¹	On-Star Satellite radio <i>Requires model upgrade</i> ¹ <i>Included and only available with manufactures upgrade package</i> ²		NA NC ¹	NA NA ²
DT ¹ DTF ²	Deep tinted glass <i>Model upgrade package includes privacy glass, rear (includes rear side- windows & rear backlight for SuperCab and Crew Cab). Dealer tint priced. Use \$325 with super and crew cabs</i> ¹ <i>Dealer Deep Tint Film on side and rear glass. (Add \$49 for windshield strip))</i> ²		\$225.00 ¹	\$279.00 ²
433 ¹ 433 ²	Sliding rear window <i>Includes rear privacy tint; na with model upgrade. Must use (435) Glass Power-sliding w/Privacy Glass and Defrost (includes Driver/Passenger sun visors w/illuminated vanity covered mirrors when ordered with XLT</i> ¹ <i>Includes Privacy Glass on rear window only</i> ²		\$124.00 ¹	\$124.00 ²
AS ¹ AS ²	40/20/40 seat in vinyl		Std ¹	Std ²
1S ¹ 1S ²	40/20/40 seat in cloth <i>Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab/ Supercab) Cloth 40/20/40 Split Bench - Crew Cab (XL Only) \$314</i> ¹ <i>Cloth 40 / 20 / 40 split bench w/ center armrest, cupholder, and storage for Regular and Super Cab. (ADD \$214 when ordering with CREW CAB)</i> ²		\$99.00 ¹	\$99.00 ²
S6K ¹ 3K ²	Side air bags Third key <i>FOUR FLEET KEY LOCK SET, FACTORY. With mykey, power windows group or XLT model upgrade use \$225 each key. Simple fleet key included in RFC.</i> ¹ <i>Dealer provided third key. (3KR - Dealer provided third key and remote when ordering with power equipment group \$373)</i> ²		Std \$49.00 ¹	Std \$140.00 ²
X3G.640A ¹ X3G ²	Extended cab model <i>Supercab XL base model with associated msrp at \$37030 with base equipment. For XLT DRW Model add \$3300, (see model upgrade above for package contents. Cloth XLT Luxury Captains Chairs (2S) w/ Console add \$894</i> ¹ <i>Ext Cab model with 1/2 rear swing rear doors 60" CA Only</i> ²		\$4,100.00 ¹	\$2,644.00 ²
W3G.640A ¹ W3G ²	Crew cab (4 door) <i>CrewCab XL base model with associated msrp at \$38030 with base equipment. For XLT DRW Model add \$4000 (see model upgrade above for package contents). Cloth XLT Luxury Captains Chairs w/ Console add \$894</i> ¹ <i>Crew Cab Model with 4 full doors 60" CA only</i> ²		\$4,500.00 ¹	\$3,644.00 ²

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18B ¹ 18B ²	Cab steps <i>6" Angular Black Molded-in-Color Running Board; Cab Steps (w/ Regular Chassis Cab) FOR Cab Steps (w/ Super/Crew Chassis Cab use \$369)¹ (ADD \$50 for Extended or Crew cab.)²</i>	\$319.00 ¹	\$319.00 ²
*942 ¹ 942 ²	Daytime running lights	\$44.00 ¹	\$43.00 ²
	Immobilize daytime running lights <i>Don't order option 942²</i>	Std	NA ²
LSL ¹ L-SPOT ²	Left-hand pillar mounted 6" spotlight with clear halogen bulb, dealer installed <i>Unity Brand¹ (DOOR MOUNT) Add \$175 for LED light²</i>	\$495.00 ¹	\$480.00 ²
2SL ¹ LR-SPOT ²	Left & right-hand pillar mounted 6" spotlight with clear halogen bulb, dealer installed <i>Unity Brand¹ (DOOR MOUNT) Add \$350.00 for LED lights²</i>	\$796.00 ¹	\$900.00 ²
VV ¹ RS ²	Vent visors - stick-on style <i>\$110 for front doors only²</i>	\$160.00 ¹	\$189.00 ²
RS ¹ RSF ²	Rainshields - flange style <i>\$110 for front doors only **Not available with power window group²</i>	\$160.00 ¹	\$189.00 ²
BS ¹ BS ²	Bug shield <i>Lund, Ford, or equal¹</i>	\$165.00 ¹	\$197.00 ²
WGG ¹ WGG ²	Wrap-around grille guard <i>Sterling, Warn or equal with winch plate.¹ Add \$300.00 for winch mount plate²</i>	\$1,296.00 ¹	\$995.00 ²
LINEX ¹ USOB ²	Spray-in liner (Rhino, Line-X or approved equivalent) <i>For Rear bumper or drop down doors add \$100 each¹ Utility Body Spray on Bed liner in cargo area only. (ADD \$279 for box tops)**(ADD \$150 for 11' Utility Body.)²</i>	\$845.00 ¹	\$747.00 ²
62R ¹ 62R ²	PTO provision <i>Live Drive Power Takeoff (PTO) Provision: Requires 99T Diesel • Features an output linked directly to the engine crankshaft providing "live" PTO operation anytime the engine is running, regardless of vehicle speed • Provides the capability to power PTO-driven accessories, such as dump bodies, sprayer pumps, generators, salt spreaders and snowplows, with maximum flexibility • Upfitter switches may be used as PTO control switches • Option code 62R must be ordered to get a PTO gear and port: FOR PTO ADD \$2400¹ (Requires diesel engine upgrade)²</i>	\$279.00 ¹	\$279.00 ²
62R ¹ 62R ²	PTO auto trans provision <i>Live Drive Power Takeoff (PTO) Provision. Requires 99T Diesel • Features an output linked directly to the engine crankshaft providing "live" PTO operation anytime the engine is running, regardless of vehicle speed • Provides the capability to power PTO-driven accessories, such as dump bodies, sprayer pumps, generators, salt spreaders and snowplows, with maximum flexibility • Upfitter switches may be used as PTO control switches • Option code 62R must be ordered to get a PTO gear and port: FOR PTO ADD \$2400¹ (Requires diesel engine upgrade)²</i>	\$279.00 ¹	\$279.00 ²

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CRANE 4K ¹ EC4000 ²	4,000 lb. EH Auto Crane, or approved equivalent, with crane reinforcements with manual outriggers <i>Includes: body reinforcements, boom rest, spring build up and outriggers. For 5000# EH crane use \$22,100, \$24,400 for 5000# hydraulic version which requires the addition of 62r and PTO¹</i> <i>Liberator 16,000ft-lb 4000PXTW16 Crane with Compartment Reinforcement, Spring Buildup, Boom Support & Manual Outriggers ** Req's PALFINGER Utility Body. - or - (Palfinger 18,500ft-lb PSC4016 Crane with Compartment Reinforcement, Spring Buildup, Boom Support & Manual Outriggers** Req's PALFINGER Utility Body \$20,517.) - or - (Stellar 16,000ft-lb EC4000 Crane with Compartment Reinforcement, Spring Buildup, Boom Support & Manual Outriggers ** Req's Knapheide Utility Body, take \$1500 credit when ordering with Knapheide Crane Body \$18,157.) *** (When Ordering with Gas Engine requires UF3 high idle, & K4B Auxiliary battery) (Requires GTY Wide Track Axle)²</i>			\$17,980.00 ¹	\$19,209.00 ²
CB9 ¹ 9CB ²	9 ft. Auto Crane body, or approved equivalent, with shelf package, 12" bumper with crank outriggers <i>9 foot Autocrane Titan 16 Crane body for use with 4000# cranes. For Knapheide Crane body 6108dl30 for use up to 5000# crane add \$500.¹</i> <i>PALFINGER 9' 18.5K HD Crane Body w/ Standard Shelving, work bumper & outriggers included with Palfinger crane pricing. - or - (6108D54J 16K Rated with Crane Reinforcement, 12" Bumper and manual outriggers \$10,716) - or - (6108DL-30J Knapheide 30K Crane Body with Standard Shelving, 12" Bumper & Manual Crank Outriggers \$15,436)** (Includes FHSMV required chassis certification & manufacturer required PDI as "completed vehicle")**²</i>			\$13,990.00 ¹	\$8,408.00 ²
CB11 ¹ 11CB ²	11 ft. Auto Crane body, or approved equivalent, with shelf package, 12" bumper with crank outriggers <i>11 foot Autocrane Titan 16 Crane body for use with 4000# cranes. For Knapheide Crane body 6132dl30 for use up to 5000# crane add \$1600. Choose proper wheelbase option for corresponding cab selection¹</i> <i>PALFINGER 11' 18.5K HD Crane Body w/ Standard Shelving, work bumper & outriggers included with Palfinger crane pricing. - or - (6132DL-30J Knapheide 30K Crane Body with Standard Shelving, 12" Bumper & Manual Crank Outriggers \$15,539)** (Includes FHSMV required chassis certification & manufacturer required PDI as "completed vehicle").**²</i>			\$15,120.00 ¹	\$10,601.00 ²
LG16 ¹ LG15 ²	1,500 lb. lift gate <i>Add \$650 for flatbed configurations.¹</i>			\$3,150.00 ¹	\$3,499.00 ²
12KW ¹ 12KW ²	12,000 lb. winch with remote <i>Requires WGG, Warn or equal¹</i> <i>Requires WGG with winch mount plate.²</i>			\$1,500.00 ¹	\$1,534.00 ²
2VTXX ¹ HLF ²	Headlight flashers <i>Whelen vertex clear or amber led flashers wired to toggle. Please specify color at time of order.¹</i>			\$446.00 ¹	\$178.00 ²
512 ¹ 512 ²	Full size spare tire & rim <i>Spare Tire, Wheel and Jack (Excludes carrier; includes Hydraulic Jack (61J); shipped loose. For mount to body add \$125¹</i> <i>Spare tire & wheel includes jack (ships loose)²</i>			\$349.00 ¹	\$349.00 ²
N2 ¹ N2 DRW ²	Nitrogen filled tires including spare tire <i>(\$209 with single rear wheel option)²</i>			\$249.00 ¹	\$249.00 ²
HD TOW ¹ CLVWC ²	Trailer towing package, to include heavy duty flashers, wiring for trailer plug (7 prong round), and class IV frame mounted trailer hitch with 2" square removable receiver, 1" shank with 2" ball. May be dealer installed. <i>For pintle ball combo add \$285¹</i> <i>HD Class V Receiver, 7 Pin Wire Harness, Solid Steel Shank Draw Bar, 2 & 5/16" Ball, pin & Clip.²</i>			\$1,140.00 ¹	\$785.00 ²
L40484 ¹ F3G 165 ²	84" cab to axle <i>Included in model upgrade F3G 165 inch wheelbase. NA with Single rear wheel model or X3G or W3G model upgrades.¹</i>			Incl. ¹	\$599.00 ²

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DEALER:	Duval Ford	Duval Ford	Alan Jay Ford	Alan Jay Ford
ZONE:	★Western	★Northern	★Central	★Southern
BASE PRICE:	\$21,500.00	\$21,500.00	\$21,457.00	\$21,457.00

11SB ¹ SLU132ADW ²	<p>Manufacturer's certified factory 11 ft. extended service body (requires 84" CA) Knapheide 11 foot service body model 6132d54 or Reading SLU132ADW. Flip Top Lids add \$1650. Masterlock system add \$450. Compartment Lights add \$515. LED Tail lights add \$350. Extra lenses for corner LEDs add \$50, Electric locks add \$785. Choose proper wheelbase option for corresponding cab selection. See 31v.31b for Knapheide and Reading options.¹</p> <p>Reading Standard Line 11' DRW service body powder coated white, Add \$1805 for Flip Top lids, \$891 for lighted compartments, \$1308 for Latchmatic Remote Locking System - or - (6132D54J Knapheide 11' Standard Service Wide Body Painted White \$8260 -- Add \$1526 for Flip Top Lids, \$771 for Compartment Lights, \$475 for Master Locking System) - or - (Warner Select II 11' DRW Service Body Painted White \$9125 -- Add \$1146 for Flip Top Lids, \$1020 for Compartment Lighting, \$438 for Master Locking System) ** (Requires 84" CA) ** (Includes FHSMV required chassis certification & manufacturer required PDI as "completed vehicle").**²</p>	\$7,700.00 ¹	\$7,813.00 ²
9SB ¹ SLU108ADW ²	<p>Manufacturer's certified factory standard wide service body for dual rear wheels to include appropriate mirrors - specify. May be dealer installed. (NOTE: If you are ordering a service body, we are advising you to contact your awarded vendor.) Knapheide 9 foot service body model 6108d54 or Reading Classic II us132ADW.. Flip Top Lids add \$1650. Masterlock system add \$450. Compartment Lights add \$515. LED Tail lights add \$350. Extra lenses for corner LEDs add \$50, Electric locks add \$785. Choose proper wheelbase option for corresponding cab selection. See 31v.31b for Knapheide and Reading options.¹</p> <p>Reading Standard Line 9' Service Body Powder Coated White, Add \$945 for Flip Top Lids, \$674 for Compartment Lighting, \$1131 for Latchmatic Remote Locking System. - or - (K6108D54J Knapheide 9' Standard Service Wide Body Painted White \$6513, add \$788 for Flip Top Lids, \$588 for Compartment Lighting, \$388 for Master Locking System) - or - (Warner Select II Service Body 9' DRW Painted White \$6750, add \$894 for Flip Top Lids, \$815 for Compartment Lighting, \$375 for Master Locking System)** (Includes FHSMV required chassis certification & manufacturer required PDI as "completed vehicle").**²</p>	\$6,990.00 ¹	\$6,326.00 ²
READING CM3 ¹ PGNA ²	<p>Optional body - specify Reading CM3 9ft DRW Crane Body for 3000# cranes.(cm3108alsdw). For single rear wheel chassis, deduct \$400. See 31v.31b, includes weight slip and body certification¹</p> <p>Knapheide 9' GOOSENECK BODY (Add \$329 for 11' Body) (PGNB Add Duplicate Stop/Turn Signals to top of Bulkhead \$398) (PGNC - Add Duplicate signals at top of bulkhead plus Full Lower Skirts and integral tool boxes \$1829) (Add \$329 for 11' Body) ** (Includes FHSMV required chassis certification & manufacturer required PDI as "completed vehicle").**²</p>	\$9,450.00 ¹	\$4,149.00 ²
READING CM6 ¹ BUCKET 29 ²	<p>Optional body - specify Reading CM6 11 foot DRW Crane Body for up to 6000# cranes. Choose proper wheelbase option for corresponding cab selection. See 31v.31b, includes weight slip and body certification.¹</p> <p>WARNER 9' SERVICE BODY WITH DT-29FP DURALIFT 29' BUCKET (Fish Plate Mtg Kit, DC Back up High Speed pump, end hung basket, Level Ride RR, Inclinometer, Mud Flaps, Custom Tail Shelf under body to accommodate hitch, Back Up Alarm, Engine Start/Stop, reflective tape, (2) wheel chocks, Bumper Tail Shelf. (Requires 60" CA on GM Vehicles requires GTY Axle)** (Includes FHSMV required chassis certification & manufacturer required PDI as "completed vehicle").**²</p>	\$16,180.00 ¹	\$42,783.00 ²
ESB ¹ 9ESB ²	<p>Optional body - specify Knapheide Enclosed Service body: KC108M2094J 61" IH, Knapheide KC108H2094J 72" IH Add \$700. Knapheide 11 foot Enclosed Service Body: KC132M2094J 61" IH add \$1150. for 11 foot Knapheide KC132M2094J 72" IH add \$700. Choose proper wheelbase option for corresponding cab selection. See 31v.31b, includes weight slip and body certification.¹</p> <p>Reading Classic II 9' powder coated white enclosed service body DRW with 60" interior height. --Latchmatic remote locking sytem ADD \$1416 (includes rear doors) - or - (11ESB - Reading Classic II 11' enclosed service body DRW with 60" interior height \$14,719 --Latchmatic remote locking sytem ADD \$1679 (includes rear doors), increase interior height to 72" ADD \$978.)** (Includes FHSMV required chassis certification & manufacturer required PDI as "completed vehicle").**²</p>	\$11,000.00 ¹	\$11,598.00 ²
PC ¹ U108ADW DA ²	<p>Powder coating on utility body Reading Brand only¹</p> <p>Reading 9' Powder Coated Service Body, Add \$1080 for Flip Top Lids, \$674 for Compartment Lighting, \$1131 for Latchmatic Remote Locking System. - or - (U132ADW DA Reading 11' Powder Coated Service Body \$8,991, Add \$2184 for Flip Top Lids, \$891 for Compartment Lighting, \$1320 for Latchmatic Remote Locking System)** (11' Option requires 84" CA)** (Includes FHSMV required chassis certification &</p>	\$725.00 ¹	\$7,378.00 ²

VEHICLE:	F-350 (F3G)			
DEALER:	Duval Ford	Duval Ford	Alan Jay Ford	Alan Jay Ford
ZONE:	★Western	★Northern	★Central	★Southern
BASE PRICE:	\$21,500.00	\$21,500.00	\$21,457.00	\$21,457.00

	<i>manufacturer required PDI as "completed vehicle".) **N/A with Crane Option** 2</i>			
9D ¹ 9 2YD ²	2-3 yd. dump with manual ground control tarp <i>Godwin 184u or equal, 9 Foot Dump Body with 10 gauge A607 grade-50 high tensile steel with boxed top rail and fully welded boxed rear corner post. 6" side board gussets with full length rub rails, and box-type sidebraces Electric Hoist, Tarp with arms. Choose proper wheelbase option for corresponding cab selection. See 31v.31b, includes weight slip and body certification. Fold Down Sides add \$1236. Electric Tarp upgrade \$646. Led Marker Lights: \$375¹</i> <i>Rugby eliminator series tippers painted black with 10ga steel construction, single acting electric hoist, manual tarp with ground control, ICC bumper, and 1/4 cab shield. (requires DRW & GTY) - or - (11 2YD Rugby 11' 2 - 3 Yard Dump eliminator series tippers painted black with 10ga steel construction, single acting electric hoist, manual tarp with ground control, ICC bumper, and 1/4 cab shield. \$9842) ** (requires 84" CA) ** (Includes FHSMV required chassis certification & manufacturer required PDI as "completed vehicle".) ** 2</i>	\$9,260.00 ¹	\$9,484.00 ²	
9FS ¹ 9STK ²	Manufacturer's certified factory 9 ft. flat stake body with 40" stake sides and gates (requires 60" CA) <i>Knapheide pvmxs93c or Reading H9P1 9 foot stake body with 40" sides. Delete Stake credit \$200. solid bulkhead add \$450. See 31v.31b, includes weight slip and body certification. For electric hoist add \$3450.¹</i> <i>Action 9' Flat bed includes: Fixed bulkhead w/ removable side & rear stakes. (ADD \$ 2850 for Electric hoist) * (CREDIT \$825 to delete stakes) ** (Includes FHSMV required chassis certification & manufacturer required PDI as "completed vehicle".) ** 2</i>	\$4,925.00 ¹	\$5,057.00 ²	
12FS ¹ 12STK ²	Manufacturer's certified factory 12 ft. flat stake body with 40" stake sides and gates (requires 84" CA) <i>Knapheide pvmxs1236c or Reading H12P 12 ft Flat Stake with 40" sides. Delete Stake credit \$200. solid bulkhead add \$450. Choose proper wheelbase option for corresponding cab selection. See 31v.31b, includes weight slip and body certification. For electric hoist add \$3450.¹</i> <i>Action 12' Flat bed includes: Fixed bulkhead w/ removable side & rear stakes. (ADD \$ 2850 for Electric hoist) (CREDIT \$1025 to delete stakes) ** (Requires 84" CA) ** (Includes FHSMV required chassis certification & manufacturer required PDI as "completed vehicle".) ** 2</i>	\$5,590.00 ¹	\$5,767.00 ²	
76C ¹ 76C ²	Backup alarm - Factory Installed	\$124.00 ¹	\$124.00 ²	
BUA ¹ BUA ²	Backup alarm - Dealer Installed <i>Whelen Brand. Ecco, included in model upgrade¹</i> <i>Dealer installed 97db back up alarm.²</i>	\$150.00 ¹	\$179.00 ²	
76D ¹ 76D ²	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - Factory Installed <i>Rear View Camera and Prep Kit (includes loose camera, wiring bundle, electrochromic mirror w/video display)¹</i> <i>Factory rear view camera system. (Requires installation after final body install ADD \$169)²</i>	\$469.00 ¹	\$469.00 ²	
BUC ¹ BUC ²	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - Dealer Installed <i>Rear view mirror camera display. For dash mounted screen please specify on quote or po¹</i>	\$595.00 ¹	NA ²	
CS ¹ HAR ²	Cab shield headache rack (protects back of cab) <i>Expanded metal cab shield (Add \$399 for strobe beacons mounted on each side of cab shield)¹</i>	\$595.00 ¹	\$497.00 ²	
	Pipe rack w/expanded metal basket over cab (for pickup bed)	NA	NA	
PRSB ¹ PRU ²	Pipe rack w/expanded metal basket over cab (for utility body) <i>Options available¹</i>	\$1,846.00 ¹	\$1,790.00 ²	
SLR ¹ WG1475 ²	Single ladder rack side mounted (specify street or curbside) <i>Options available¹</i>	\$796.00 ¹	\$798.00 ²	

VEHICLE:	F-350 (F3G)			
DEALER:	Duval Ford	Duval Ford	Alan Jay Ford	Alan Jay Ford
ZONE:	★Western	★Northern	★Central	★Southern
BASE PRICE:	\$21,500.00	\$21,500.00	\$21,457.00	\$21,457.00

CRANE 3K ¹ 59H ²	Optional equipment - specify Autocrane or Liftmore 3000# crane with reinforcements, spring buildup, boom rest and outriggers. ¹ Center High Mounted Stop Lamp NO CHARGE IF FACTORY ORDERED -\$329 FOR DEALER PROVIDED- ²	\$13,900.00 ¹	NC ²
F3G.165WB ¹ COMBO ²	Optional equipment - specify Regular Cab XL Model upgrade with 165 inch wheelbase with corresponding msrp at \$35055. Includes 84 inch Cab to axle frame measurement, all standard equipment, Ecco Backup alarm, and incomplete chassis fuel fill kit. ¹ Vanair "Contractor" model compressor/generator with 14HP Kohler engine, 5kW generator, 20 cfm reciprocating compressor with 30gal storage tank, and 1.75 gal gas fuel tank, installed. -or- (Vanair "Viper" model compressor generator with 25hp Kohler engine, 5.2kW generator, 40CFM rotary screw compressor. Self contained unit with 5gal gas fuel tank, installed \$12,345.) (ADD 50' air hose and reel to either unit \$590) ²	\$440.00 ¹	\$5,136.00 ²
LTS ¹ LANDSCAPE-9 ²	Optional equipment - specify Havis Laptop Stand with Universal Locking tray, floor mount and mounting kit. ¹ 9' LANDSCAPE DUMP WITH 11GA SMOOTH STEEL FLOOR & HEADBOARD, LR-416B SINGLE ACTING ELECTRIC HOIST, PAINTED BLACK, CROSS MEMBERS ON 12" CENTERS, PUNCHED WINDOW ON HEADBOARD, 48" EXPANDED METAL SIDES, 48" EXPANDED METAL REAR BARN DOORS, AND MANUAL GROUND CONTROL TARP. **Includes FHSMV required chassis certification & manufacturer required PDI as "completed vehicle".** ²	\$695.00 ¹	\$8,947.00 ²
SAFET ¹ 3200 C ²	Optional equipment - specify First Aid, Fire Extinguisher and DOT LED rechargeable warning lights ¹ Stellar EC 3200 11,500 ft-lb E/H crane (Requires Knapheide Sid Utility Body). - or - (Palfinger PSC 3216 12,500 ft-lb E/H crane \$16,951 (Requires Palfinger body).) - or - (Liberator LIB 3200 10,000 ft-lb E/H crane \$16,721 (Requires Palfinger Body).) -or- (3200 C - Liftmoore 3200REE15 10,000 ft-lb E/H crane \$15805 (requires Reading Classic II Utility body).) *** All Cranes Include: Crane Reinforcements, Spring Build up, Manual Outriggers & Boom Rest *** ²	\$525.00 ¹	\$15,099.00 ²
VMAC ¹ SAFE-T ²	Optional equipment - specify V-Mac 70 CFM Underhood Compressor, for Gas Air Compressor 30 Gallon 20 CFM use (\$3660) Vanair AC 5KW Generator/20CFM Compressor Use \$5880 Vanair AC Generator/compressor/Welder use (\$7000) ¹ Fire extinguisher, First Aid Kit, and road triangles. ²	\$11,125.00 ¹	\$295.00 ²
TOPBOX ¹ 806-1210-UB ²	Optional equipment - specify Two 96" top rail toolboxes. LOWBOX: UNDERBODY toolbox for flatbed applications. 36" wide with locking single door in black \$560 EACH ¹ 1000 watt pure sine wave inverter installed in curbside FRONT compartment of utility body (requires body & 67D) ²	\$1,436.00 ¹	\$798.00 ²
96V.62D ¹ RSL ²	Optional equipment - specify XL Value Package:: -Radio: AM/FM Stereo/Single CD/MP3 Includes digital clock, 4 speakers and auxiliary audio input jack. -XL Decor Group -Chrome Front Bumper -Steering Wheel-Mounted Cruise Control PLUS Steering Wheel Audio Controls 62D ¹ Roadside lighting package Includes: Four corner hide away LED kit, 8 LED traffic advisor mounted in rear window glass. (AMBER/CLEAR) Grille lights, wired to factory upfitter switches or 6-switch controller. -or- (ALB-TA - Amber LED Light Bar with Front Takedowns, Side Alley lights, and Rear Arrow Stick Traffic Advisor. (Add Go Light with Dash Mounted Remote for \$628)) ²	\$664.00 ¹	\$1,729.00 ²
SCPO ¹ LABOR ²	Optional equipment - specify For Single combine purchase (SCP) order issuance using local vendor preference, OPTION is at 10% ceiling price over local vendor itemized cost. Total minimum quoted amount includes transfers, body certification, weight slip, and FSA contract fee. Using SCP complies with FS 319.21 & Title 49, code of Federal Regulations (49CFR), Parts 567.3, 568.3 an 571.3 for Incomplete vehicle second stage manufacturing. ¹ (Labor Rates Based on Single Vehicle Build) ²	\$1,430.00 ¹	\$105.00 ²

VEHICLE:	F-350 (F3G)			
DEALER:	Duval Ford	Duval Ford	Alan Jay Ford	Alan Jay Ford
ZONE:	★Western	★Northern	★Central	★Southern
BASE PRICE:	\$21,500.00	\$21,500.00	\$21,457.00	\$21,457.00

31v.31b ¹ 3BLS-59H ²	Optional equipment - specify <i>Second Stage Manufacturer ship through for Reading (31b) at \$543 and Knapheide (31v) at \$260. Includes certification, second stage MSO, and weight slip when combined with body options contained in specification. For all other factory registered Ship thru destination codes please contact dealer.</i> ¹ <i>3rd Brake Light Safety Pulse (Pulses 3rd Brake Light (4) times upon application of brake pedal to increase driver awareness behind you when stopping)</i> ²	\$543.00 ¹	\$229.00 ²
RFC ¹ BXR ²	Optional equipment - specify <i>Regional freight charge per vehicle for alternative zone purchasing per section 3.54 paragraph A, item 1b. Per terms and specifications 1.14, pre-delivery service inspection and all delivery requirements, plus additional fleet simple key included. Not applicable when agency is domiciled in same zone as the base award. Amount is calculated via statistical algorithm utilizing trending market sales data and median variable freight costs within certain statistical mileage data points within the state of Florida. Any dollar volume credit to this unit cost, where applicable, is derived per section 3.55</i> ¹ <i>(Body Transfer or 3rd Party Body Installations) In the event end user chooses to purchase cab & chassis only dealer will facilitate obtaining Manufacturer completed certificate, perform Manufacturer Required Pre-Delivery Inspection and ensure all proper tag and title documents are present to certify the vehicle as a complete vehicle in the State of Florida (Ref State Statutes 319.21 & 319.23). Alan Jay Fleet will coordinate with Certified Manufacturer and bring vehicle to Alan Jay to complete Manufacturer required pre-delivery inspection prior to delivering to customer. Transportation cost to facilitate the above transaction will be set at \$1.85 per mile from Alan Jay Fleet to 3rd Party Vendor back to Alan Jay to complete Inspection. Final Delivery from Alan Jay to customer is included in bid price. **Customer or agent MUST inspect vehicle at 3rd party location at time of delivery. Payment for Chassis will be due upon delivery of chassis to 3rd party vendor.</i> ²	\$400.00 ¹	\$397.00 ²
TEMP ¹ TEMP ²	Temporary tag <i>This classification of vehicle requires a weight slip, body certification, and second stage manufacturer's statement of origin for proper title issuance per Florida Statute 319.21. Per Florida State Statute 319.23(6), the obligation is on every dealer who sells a motor vehicle to apply for transfer of title (http://hsmv.state.fl.us/html/forms.html) or for duplicate title on behalf of the purchaser. Under no circumstances, if the vehicle is to be titled and/or registered in Florida, is a dealer permitted to give the paperwork to the customer and advise the customer to apply for transfer of title. The obligation is the dealer's and the Division of Motorist Services holds the dealer accountable for that responsibility. [TL-10 17th edition Florida DJSMV 2015 Dealer Handbook] Purchaser acknowledges that incomplete chassis do not meet FMVSS & DOT requirements for highway operation. Tag may be delayed by tag office and shipped separately. Per Florida Statute 320.08, overages refunded.</i> ¹	\$6.00 ¹	\$45.25 ²
TX ¹ TRANS ²	Transfer existing registration (must provide tag number) <i>This classification of vehicle requires a weight slip, body certification, and second stage manufacturer's statement of origin for proper title issuance per Florida Statute 319.21. Per Florida State Statute 319.23(6), the obligation is on every dealer who sells a motor vehicle to apply for transfer of title (http://hsmv.state.fl.us/html/forms.html) or for duplicate title on behalf of the purchaser. Under no circumstances, if the vehicle is to be titled and/or registered in Florida, is a dealer permitted to give the paperwork to the customer and advise the customer to apply for transfer of title. The obligation is the dealer's and the Division of Motorist Services holds the dealer accountable for that responsibility. [TL-10 17th edition Florida DJSMV 2015 Dealer Handbook] Purchaser acknowledges that incomplete chassis do not meet FMVSS & DOT requirements for highway operation. Tag may be delayed by tag office and shipped separately. Per Florida Statute 320.08, overages refunded.</i> ¹ <i>Includes temp tag & two way overnight shipping for signature.</i> ²	\$85.00 ¹	\$168.85 ²
TAG ¹ TAG ²	New state tag (specify state, county, city, sheriff, etc.) <i>This classification of vehicle requires a weight slip, body certification, and second stage manufacturer's statement of origin for proper title issuance per Florida Statute 319.21. Per Florida State Statute 319.23(6), the obligation is on every dealer who sells a motor vehicle to apply for transfer of title (http://hsmv.state.fl.us/html/forms.html) or for duplicate title on behalf of the purchaser. Under no circumstances, if the vehicle is to be titled and/or registered in Florida, is a dealer permitted to give the paperwork to the customer and advise the customer to apply for transfer of title. The obligation is the dealer's and the Division of Motorist Services holds the dealer accountable for that responsibility. [TL-10 17th edition Florida DJSMV 2015 Dealer Handbook] Purchaser acknowledges that incomplete chassis do not meet FMVSS & DOT requirements for highway operation. Tag may be delayed by tag office and shipped separately. Per Florida Statute 320.08, overages refunded.</i> ¹ <i>Includes temp tag & two way overnight shipping for signature.</i> ²	\$175.00 ¹	\$220.95 ²

VEHICLE:	F-350 (F3G)			
DEALER:	Duval Ford	Duval Ford	Alan Jay Ford	Alan Jay Ford
ZONE:	★Western	★Northern	★Central	★Southern
BASE PRICE:	\$21,500.00	\$21,500.00	\$21,457.00	\$21,457.00

MP575G ¹ BMP345 ²	Maintenance Plan - specify 5 Year 75,000 mile Premium Maintenance Plan. 15 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. For GAS Chassis Cab & Cutaway vehicles use \$2230. ADD \$300 FOR Police, Emergency and Fire Use 5 Year 75,000 mile Premium Maintenance plan. 15 Maintenance plan visits at 5000 mile intervals for vehicles with Diesel Engine, zero deductible. For DIESEL Chassis Cab & Cutaway vehicles use \$3525. ADD \$300 FOR Police, Emergency and Fire Use ¹ 3 yr 45,000 mile(5000 mile intervall, includes a total of (9) visits) gas engine Maintenance Plan. (ADD \$780 for diesel engine) ²	\$2,230.00 ¹	\$580.00 ²
M675G ¹ BMP575 ²	Maintenance Plan - specify 6 Year 75,000 mile Premium Maintenance Plan. 15 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. For GAS Chassis Cab & Cutaway vehicles use \$2280. ADD \$300 FOR Police, Emergency and Fire Use 6 Year 75,000 mile Premium Maintenance Plan. 15 Maintenance plan visits at 5000 mile intervals for vehicles with Diesel Engine, zero deductible. For DIESEL Chassis Cab & Cutaway vehicles use \$3580. ADD \$300 FOR Police, Emergency and Fire Use ¹ 5 yr 75,000 mile(5000 mile intervall, includes a total of (15) visits) gas engine Maintenance Plan.(ADD \$990 for diesel engine) ²	\$2,280.00 ¹	\$910.00 ²
M610G ¹ BMP6100 ²	Maintenance Plan - specify 6 Year 100,000 mile Premium Maintenance Plan. 20 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. For GAS Chassis Cab & Cutaway vehicles use \$2845. ADD \$500 FOR Police, Emergency and Fire Use 6 Year 100,000 mile Premium Maintenance Plan. 20 Maintenance plan visits at 5000 mile intervals for vehicles with Diesel Engine, zero deductible. For DIESEL Chassis Cab & Cutaway vehicles use \$4515. ADD \$500 FOR Police, Emergency and Fire Use ¹ 6 yr 100,000 mile(5000 mile intervall, includes a total of (20) visits) gas engine Maintenance Plan.(ADD \$1210 for diesel engine) ²	\$2,845.00 ¹	\$1,140.00 ²
IGB575 ¹ EC575 ²	Warranty - specify 5 year, 75,000 mile Chassis BaseCare ESP at zero deductible use \$2640. 5 year, 100,000 mile Chassis BaseCare ESP at zero deductible use \$3225. Add \$755 for Emergency (Fire, Amb, Police), Shuttle, or TowTruck ¹ Extra Care 5 yr 75k mile or 3,000 hour extended warranty (\$0 Ded)(ADD \$555 for fire/emergency use). ²	\$2,640.00 ¹	\$2,945.00 ²
IGE575 ¹ PC575 ²	Warranty - specify 5 year, 75,000 mile Chassis ExtraCare ESP at zero deductible use \$2945. 5 year, 100,000 mile Chassis ExtraCare ESP at zero deductible use \$3655. Add \$755 for Emergency (Fire, Amb, Police), Shuttle, or TowTruck ¹ Premium Care 5 yr 75k mile or 3,000 hour extended warranty (\$0 Ded)(ADD \$555 for fire/emergency use). ²	\$2,945.00 ¹	\$3,415.00 ²
IGP575 ¹ PC6100 ²	Warranty - specify 5 year, 75,000 mile Chassis PremiumCare ESP at zero deductible use \$3415. 5 year, 100,000 mile Chassis PremiumCare ESP at zero deductible use \$4235. Add \$755 for Emergency (Fire, Amb, Police), Shuttle, or TowTruck ¹ Premium Care 6 yr 100k mile or 4,000 hour extended warranty (\$0 Ded)(ADD \$555 for fire/emergency use). ²	\$3,415.00 ¹	\$4,430.00 ²
IDB575 ¹ EC575 ²	Diesel Warranty - specify 5 year, 75,000 mile Chassis BaseCare ESP at zero deductible is \$2925. 5 year, 100,000 mile Chassis BaseCare ESP at zero deductible is \$3950. Add \$755 for Emergency (Fire, Amb, Police), Shuttle, or TowTruck ¹ Diesel Extra Care 5 yr 75k mile or 3,000 hour extended warranty (\$0 Ded)(ADD \$555 for fire/emergency use). ²	\$2,925.00 ¹	\$3,210.00 ²
IDE575 ¹ PC575 ²	Diesel Warranty - specify 5 year, 75,000 mile Chassis ExtraCare ESP at zero deductible is \$3210. 5 year, 100,000 mile Chassis ExtraCare ESP at zero deductible is \$4525. Add \$755 for Emergency (Fire, Amb, Police), Shuttle, or TowTruck ¹ Diesel Premium Care 5 yr 75k mile or 3,000 hour extended warranty (\$0 Ded)(ADD \$555 for fire/emergency use). ²	\$3,210.00 ¹	\$3,740.00 ²

VEHICLE:	F-350 (F3G)				
DEALER:	Duval Ford	Duval Ford	Alan Jay Ford	Alan Jay Ford	
ZONE:	★Western	★Northern	★Central	★Southern	
BASE PRICE:	\$21,500.00	\$21,500.00	\$21,457.00	\$21,457.00	
IDP575 ¹	Diesel Warranty - specify 5 year, 75,000 mile Chassis PremiumCare ESP at zero deductible is \$3740. 5 year, 100,000 mile Chassis PremiumCare ESP at zero deductible is \$5320. Add \$755 for Emergency (Fire, Amb, Police), Shuttle, or TowTruck ¹ Diesel Premium Care 6 yr 100k mile or 4,000 hour extended warranty (\$0 Ded)(ADD \$555 for fire/emergency use). ²			\$3,740.00 ¹	\$4,380.00 ²
PC6100 ²					

VEHICLE:	F-250 SD (F2A)			
DEALER:	Duval Ford	Duval Ford	Alan Jay Ford	Duval Ford
ZONE:	★ Western	★ Northern	★ Central	Southern
BASE PRICE:	\$19,625.00	\$19,625.00	\$19,737.00	\$20,449.00

TCD ¹ TBM ²	All terrain tread tires 4 LT265/70Rx17EOWL A/T includes black side wall spare ¹ LT245/75RX17E BSW All Terrain. -or- (TCD - LT 265/70R17E OWL All Terrain tires \$454) ²	\$454.00 ¹	\$164.00 ²
N2 ¹ N2 HD ²	Nitrogen filled tires including spare tire	\$196.00 ¹	\$209.00 ²
SPACEKAP ¹ LEER DCC ²	Steel truck cap 8' Compak (Transferable Service Body). Body can be placed in any 8' truck bed. Easily transferable. Also available for 6' truck bed. Add Contractor Bin Pkg for \$1,600. Add Service Pkg for \$3000. ¹ Leer Deluxe Aluminum Commercial Topper (WHITE), 23" High, Front Picture Window, Full Length Side Doors with Driver and Passenger Side Tool Boxes including 1 Vertical and 1 Horizontal Divider, Rear lift Up Door with Picture Window, Ladder Rack, 20" 12v LED Interior Light Bar. (Upgrade to Fiberglass 100RCC Commercial Topper Painted to Match \$500) (Upgrade to Double Swing Barn Doors w/ vertical glass on Rear in lieu of std lift up door \$379 **aluminum tops only**) ²	\$8,800.00 ¹	\$3,279.00 ²
	Tow hooks	Std	Std
LG12 ¹ LG13 ²	1,200 lb. lift gate For pickup bed or service body application. Tommy gate brand supplied with Knapheide options and Theiman model combined with Reading body options. ¹ Tommy Gate G2-1300 LB. ²	\$2,950.00 ¹	\$3,244.00 ²
8KW ¹ 8KW ²	8,000 lb. winch with remote Requires WGG, Warn Brand winch ¹ Requires Wrap around grill w/ winch mount plate ²	\$1,200.00 ¹	\$1,195.00 ²
*TOWPKG ¹ CLVWC ²	Trailer towing package, to include heavy duty flashers, wiring for trailer plug (7 prong round), and class IV frame mounted trailer hitch with 2" square removable receiver, 1" shank with 2" ball. Does not include trailer tow mirrors. May be dealer installed. Includes all manufacturer's standard towing components; exceeds spec. Upgrades to complete package with 2.5" receiver with sleeve and hardware (solid HD shank and solid Pin&Clip). For pintle ball combination add \$245. Tow mirrors are standard equipment. Recommend Locking differential and factory electric brake controller integrated into dash. Specify if 6 way or custom plug (wiring) to be added. ¹ Replaces Factory, provides HD Class V Titan 2.5" Receiver, 7 Pin Wire Harness, Solid Steel Shank Draw Bar, 2 & 5/16" Ball, pin & Clip. (Applicable with all body options) - or - (53W 15J - Factory gooseneck hitch kit, pre-installed \$619) - or - (53W 15L - Factory 18k 5th wheel hitch kit, pre-installed \$1664) ²	\$865.00 ¹	\$670.00 ²
SBS ¹ USOB ²	Spray-on bedliner for utility body For rear bumper add \$100. For Drop down doors both sides add \$175. HD LINEX Brand. ¹ HD spray on bed liner for cargo area of utility body only. ADD \$279 for box tops. ²	\$785.00 ¹	\$747.00 ²
SLUS 98ASW ¹ WS298 SW ²	Knapheide, Reading or approved equivalent utility body - specify Reading Classic II: See (31b) Reading ship through. Flip top lids add \$900. A60 coating weight pressed steel diamond plate floor and tailgate inner panel, slam action tail gate, pooched bumper, HD compartment 18g a doors, rectangular rear lighting. Includes 66D bed credit. ¹ Warner Select II Service Body 8' SRW Painted White (includes box and bumper credit) Body Upgrades-- Add \$875 for Flip Top Lids, \$815 for LED compartment lighting. ** Includes complete vehicle certification from final stage manufacturer ** ²	\$5,800.00 ¹	\$5,331.00 ²
*696J ¹ K696J ²	Manufacturer's standard service unibody, 14 gauge construction - specify. May be dealer installed. (NOTE: If you are ordering a service body, we are advising you to contact your awarded vendor.) Knapheide Brand service body. See (31v) Knapheide ship through. Fliptop lids add \$800, master locks add \$500, cabinet lights \$500, power locks \$850. NA with PC. Rugged 14gauge two-sided A-40 galvanized steel body shell with a six year warranty. Complete undercoating provides an additional layer of corrosion protection. Double panel door construction combined with stainless steel rotary latches. Includes 66D bed credit. ¹ Knapheide SRW Painted Utility Body, (includes box and bumper credit) Body Upgrades-- Add \$831 for Flip Top Lids, \$314 for T-Handles, \$588 for lights inside compartments, \$404 for Master Locking System, \$159 for pair of Knaplock padlocks keyed to Ford factory ignition key ** Includes complete vehicle certification from	\$5,400.00 ¹	\$5,215.00 ²

John Fallon

From: michael Cabot <michael.cabot@yahoo.com>
Sent: Thursday, December 10, 2015 3:27 PM
To: John Fallon
Subject: F150 bids

John,

At this time Duncan Auto Sales will not participate on any bids for Ford trucks. Ford cannot guarantee me the allocations needed to bid. I will let you know when things change. Thanks

Mike Cabot
Duncan Auto Sales