

RFP 26-004 General Services for Manhole & Concrete Rehabilitation

Sandy Rico / City of Key West / Project Manager

Respondant

		National Water Main Cleaning Company				
		Sean Mc	Melissa F	Steve G	Sandy R	Reserved
		Reviewer Scores				
Evaluation Criteria	Possible Points					
<p>1</p> <p>Experience and Capability: Contractor will be evaluated on the firm's relevant experience and past performance in manhole and concrete rehabilitation projects – particularly within the City of Key West, Monroe County, or similar coastal/marine environments. Evaluations will consider:</p> <ul style="list-style-type: none"> •Successful completion of similar rehabilitation or lining projects. •Demonstrated understanding of local conditions (groundwater intrusion, corrosion, confined spaces). •References and record of quality, safety, and timely performance. 	40				30	
<p>2</p> <p>Team and Staffing Qualifications: Contractors will be evaluated on the qualifications, certifications, and experience of key personnel (Project Manager, Site Supervisor, Field Technicians, Safety Officers). Points will be awarded for:</p> <ul style="list-style-type: none"> •Experience on similar projects. •Confined-space and concrete rehabilitation certifications. •Demonstrated organizational capacity to support project delivery. 	15				14	
<p>3</p> <p>Work Plan and Technical Approach: Assessment of Contractor(s) understanding of the scope of work and the methods proposed to achieve the City's goals. Evaluation will consider:</p> <ul style="list-style-type: none"> •Clarity and feasibility of the proposed work plan. •Quality assurance and inspection methods. •Equipment, materials, and rehabilitation techniques proposed. •Safety and environmental protection measures. 	15				14	
<p>4</p> <p>Cost / Price: Evaluation of reasonableness and competitiveness of the proposed price. Points will be awarded using the following formula such as: Score = (Lowest Proposal/Contractor's Price) * 30 to normalize cost against other proposals.</p>	30	12.9	12.9	12.9	12.9	
Total	100	12.9	12.9	12.9	12.9	12.9
		Reviewers' Average 12.9				

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		Engineered Coating Solutions					
		Sean Mc	Melissa F	Steve G	Sandy R	Reserved	
		Reviewer Scores					
		Possible Points	Reviewer Scores				
1	<p>Experience and Capability: Contractor will be evaluated on the firm's relevant experience and past performance in manhole and concrete rehabilitation projects – particularly within the City of Key West, Monroe County, or similar coastal/marine environments. Evaluations will consider:</p> <ul style="list-style-type: none"> •Successful completion of similar rehabilitation or lining projects. •Demonstrated understanding of local conditions (groundwater intrusion, corrosion, confined spaces). •References and record of quality, safety, and timely performance. <p>Team and Staffing Qualifications: Contractors will be evaluated on the qualifications, certifications, and experience of key personnel (Project Manager, Site Supervisor, Field Technicians, Safety Officers). Points will be awarded for:</p> <ul style="list-style-type: none"> •Experience on similar projects. •Confined-space and concrete rehabilitation certifications. •Demonstrated organizational capacity to support project delivery. 	40			40		
2	<p>Work Plan and Technical Approach: Assessment of Contractor(s) understanding of the scope of work and the methods proposed to achieve the City's goals. Evaluation will consider:</p> <ul style="list-style-type: none"> •Clarity and feasibility of the proposed work plan. •Quality assurance and inspection methods. •Equipment, materials, and rehabilitation techniques proposed. •Safety and environmental protection measures. <p>Cost / Price: Evaluation of reasonableness and competitiveness of the proposed price. Points will be awarded using the following formula such as:</p> <p>Score = (Lowest Proposal/Contractor's Price) * 30 to normalize cost against other proposals.</p>	15			15		
3	<p>Cost / Price: Evaluation of reasonableness and competitiveness of the proposed price. Points will be awarded using the following formula such as:</p> <p>Score = (Lowest Proposal/Contractor's Price) * 30 to normalize cost against other proposals.</p>	15			15		
4	<p>Cost / Price: Evaluation of reasonableness and competitiveness of the proposed price. Points will be awarded using the following formula such as:</p> <p>Score = (Lowest Proposal/Contractor's Price) * 30 to normalize cost against other proposals.</p>	30	16.0	16.0	16.0	16.0	
Total		100	16.0	16.0	16.0	16.0	

Reviewers' Average **16**

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Restoration & Protective Services

Evaluation Criteria	Possible Points	Reviewer Scores			
		Sean Mc	Melissa F	Steve G	Sandy R
<p>1</p> <p>Experience and Capability: Contractor will be evaluated on the firm's relevant experience and past performance in manhole and concrete rehabilitation projects – particularly within the City of Key West, Monroe County, or similar coastal/marine environments. Evaluations will consider:</p> <ul style="list-style-type: none"> •Successful completion of similar rehabilitation or lining projects. •Demonstrated understanding of local conditions (groundwater intrusion, corrosion, confined spaces). •References and record of quality, safety, and timely performance. 	40			20	
<p>2</p> <p>Team and Staffing Qualifications: Contractors will be evaluated on the qualifications, certifications, and experience of key personnel (Project Manager, Site Supervisor, Field Technicians, Safety Officers). Points will be awarded for:</p> <ul style="list-style-type: none"> •Experience on similar projects. •Confined-space and concrete rehabilitation certifications. •Demonstrated organizational capacity to support project delivery. 	15			4	
<p>3</p> <p>Work Plan and Technical Approach: Assessment of Contractor(s) understanding of the scope of work and the methods proposed to achieve the City's goals. Evaluation will consider:</p> <ul style="list-style-type: none"> •Clarity and feasibility of the proposed work plan. •Quality assurance and inspection methods. •Equipment, materials, and rehabilitation techniques proposed. •Safety and environmental protection measures. 	15			4	
<p>4</p> <p>Cost / Price: Evaluation of reasonableness and competitiveness of the proposed price. Points will be awarded using the following formula such as: Score = (Lowest Proposal/Contractor's Price) * 30 to normalize cost against other proposals.</p>	30	13.7	13.7	13.7	13.7
Total	100	13.7	13.7	13.7	13.7

Reviewers' Average **13.7**

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		Engineered Spray Solutions				
		Sean Mc	Melissa F	Steve G	Sandy R	Reserved
		Reviewer Scores				
Evaluation Criteria		Possible Points				
1	<p>Experience and Capability: Contractor will be evaluated on the firm's relevant experience and past performance in manhole and concrete rehabilitation projects – particularly within the City of Key West, Monroe County, or similar coastal/marine environments. Evaluations will consider:</p> <ul style="list-style-type: none"> •Successful completion of similar rehabilitation or lining projects. •Demonstrated understanding of local conditions (groundwater intrusion, corrosion, confined spaces). •References and record of quality, safety, and timely performance. <p>Team and Staffing Qualifications: Contractors will be evaluated on the qualifications, certifications, and experience of key personnel (Project Manager, Site Supervisor, Field Technicians, Safety Officers). Points will be awarded for:</p> <ul style="list-style-type: none"> •Experience on similar projects. •Confined-space and concrete rehabilitation certifications. •Demonstrated organizational capacity to support project delivery. 	40			17	
2	<p>Work Plan and Technical Approach: Assessment of Contractor(s) understanding of the scope of work and the methods proposed to achieve the City's goals. Evaluation will consider:</p> <ul style="list-style-type: none"> •Clarity and feasibility of the proposed work plan. •Quality assurance and inspection methods. •Equipment, materials, and rehabilitation techniques proposed. •Safety and environmental protection measures. <p>Cost / Price: Evaluation of reasonableness and competitiveness of the proposed price. Points will be awarded using the following formula such as:</p> <p>Score = (Lowest Proposal/Contractor's Price) * 30 to normalize cost against other proposals.</p>	15			5	
4		30	18.8	18.8	18.8	18.8
Total		100	18.8	18.8	18.8	18.8

Reviewers' Average **18.8**

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Respondant

Veridian

Evaluation Criteria	Possible Points	Reviewer					Reviewer Scores
		Sean Mc	Melissa F	Steve G	Sandy R	Reserved	
<p>1</p> <p>Experience and Capability: Contractor will be evaluated on the firm's relevant experience and past performance in manhole and concrete rehabilitation projects – particularly within the City of Key West, Monroe County, or similar coastal/marine environments. Evaluations will consider:</p> <ul style="list-style-type: none"> •Successful completion of similar rehabilitation or lining projects. •Demonstrated understanding of local conditions (groundwater intrusion, corrosion, confined spaces). •References and record of quality, safety, and timely performance. 	40					16	
<p>2</p> <p>Team and Staffing Qualifications: Contractors will be evaluated on the qualifications, certifications, and experience of key personnel (Project Manager, Site Supervisor, Field Technicians, Safety Officers). Points will be awarded for:</p> <ul style="list-style-type: none"> •Experience on similar projects. •Confined-space and concrete rehabilitation certifications. •Demonstrated organizational capacity to support project delivery. 	15					5	
<p>3</p> <p>Work Plan and Technical Approach: Assessment of Contractor(s) understanding of the scope of work and the methods proposed to achieve the City's goals. Evaluation will consider:</p> <ul style="list-style-type: none"> •Clarity and feasibility of the proposed work plan. •Quality assurance and inspection methods. •Equipment, materials, and rehabilitation techniques proposed. •Safety and environmental protection measures. 	15					5	
<p>4</p> <p>Cost / Price: Evaluation of reasonableness and competitiveness of the proposed price. Points will be awarded using the following formula such as: Score = (Lowest Proposal/Contractor's Price) * 30 to normalize cost against other proposals.</p>	30	30.0	30.0	30.0		30.0	
Total	100	30.0	30.0	30.0		30.0	
Reviewers' Average							30

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		Paints & Coatings, Inc.				
		Sean Mc	Melissa F	Steve G	Sandy R	Reserved
		Reviewer				
		Possible Points				
Evaluation Criteria		Reviewer Scores				
1	<p>Experience and Capability: Contractor will be evaluated on the firm's relevant experience and past performance in manhole and concrete rehabilitation projects – particularly within the City of Key West, Monroe County, or similar coastal/marine environments. Evaluations will consider:</p> <ul style="list-style-type: none"> •Successful completion of similar rehabilitation or lining projects. •Demonstrated understanding of local conditions (groundwater intrusion, corrosion, confined spaces). •References and record of quality, safety, and timely performance. 	40			10	
2	<p>Team and Staffing Qualifications: Contractors will be evaluated on the qualifications, certifications, and experience of key personnel (Project Manager, Site Supervisor, Field Technicians, Safety Officers). Points will be awarded for:</p> <ul style="list-style-type: none"> •Experience on similar projects. •Confined-space and concrete rehabilitation certifications. •Demonstrated organizational capacity to support project delivery. 	15			3	
3	<p>Work Plan and Technical Approach: Assessment of Contractor(s) understanding of the scope of work and the methods proposed to achieve the City's goals. Evaluation will consider:</p> <ul style="list-style-type: none"> •Clarity and feasibility of the proposed work plan. •Quality assurance and inspection methods. •Equipment, materials, and rehabilitation techniques proposed. •Safety and environmental protection measures. 	15			0	
4	<p>Cost / Price: Evaluation of reasonableness and competitiveness of the proposed price. Points will be awarded using the following formula such as: Score = (Lowest Proposal/Contractor's Price) * 30 to normalize cost against other proposals.</p>	30	15.1	15.1	15.1	15.1
Total		100	15.1	15.1	15.1	15.1
		Reviewers' Average				
		15.1				

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Respondant

Shenandoah

Evaluation Criteria	Possible Points	Reviewer Scores			
		Sean Mc	Melissa F	Steve G	Sandy R
<p>1</p> <p>Experience and Capability: Contractor will be evaluated on the firm's relevant experience and past performance in manhole and concrete rehabilitation projects – particularly within the City of Key West, Monroe County, or similar coastal/marine environments. Evaluations will consider:</p> <ul style="list-style-type: none"> •Successful completion of similar rehabilitation or lining projects. •Demonstrated understanding of local conditions (groundwater intrusion, corrosion, confined spaces). •References and record of quality, safety, and timely performance. 	40			9	
<p>2</p> <p>Team and Staffing Qualifications: Contractors will be evaluated on the qualifications, certifications, and experience of key personnel (Project Manager, Site Supervisor, Field Technicians, Safety Officers). Points will be awarded for:</p> <ul style="list-style-type: none"> •Experience on similar projects. •Confined-space and concrete rehabilitation certifications. •Demonstrated organizational capacity to support project delivery. 	15			3	
<p>3</p> <p>Work Plan and Technical Approach: Assessment of Contractor(s) understanding of the scope of work and the methods proposed to achieve the City's goals. Evaluation will consider:</p> <ul style="list-style-type: none"> •Clarity and feasibility of the proposed work plan. •Quality assurance and inspection methods. •Equipment, materials, and rehabilitation techniques proposed. •Safety and environmental protection measures. 	15			3	
<p>4</p> <p>Cost / Price: Evaluation of reasonableness and competitiveness of the proposed price. Points will be awarded using the following formula such as: Score = (Lowest Proposal/Contractor's Price) * 30 to normalize cost against other proposals.</p>	30	4.9	4.9	4.9	4.9
Total	100	4.9	4.9	4.9	4.9

Question: why they present 4 Jobs with a value less than \$400,000 and there bid is \$1.9...

Reviewers' Average **4.93**