

Response to Request for Proposals Prepared for the City
of Key West

For

State and Federal Lobbying Services

RFP # 25-022

Proposer

PITTMAN LAW
GROUP, P.L.



Contact: Sean Pittman
Sean@pittman-law.com

850.216.1002

December 10, 2025

Tallahassee

1028 E. Park Ave.
Tallahassee, FL 32301

Orlando

815 N. Magnolia Ave, #300
Orlando, FL 32803

Riviera Beach

2655 N. Ocean Dr., Ste 303
Riviera Beach, FL 33404

Washington D.C.

1803 Channing St. SE
Washington, D.C.
20018

Miami

8585 Sunset Dr., Ste 105
Miami, FL 33143

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Tab 1 – Cover Letter and Executive Summary



December 10, 2025

Lucas Torres-Bull,
Procurement Manager
City of Key West
Key West, Florida 33040

Subject: RFP 25-022 State and Federal Lobbying Services

Dear Mr. Torres-Bull,

On behalf of the Pittman Law Group (PLG), I am pleased to submit this letter in response to the City of Key West's Request for Proposals regarding state and federal lobbying services. Our firm welcomes the opportunity to provide the City of Key West with strategic advocacy, legislative expertise, and assistance in identifying funding opportunities at the federal and state levels. With a proven track record in federal and state lobbying, we are confident in our ability to effectively advocate for the City of Key West's priorities at the federal and state levels of government.

We understand that the City needs a lobbying partner skilled in spotting opportunities, navigating complex legislative processes, and securing funding for key initiatives. Through our network of federal and state legislators, executive branch officials, and industry knowledge, our firm has successfully helped many Florida municipalities and government agencies achieve these goals.

Pittman Law Group, P.L. is a Florida-based professional lobbying and administrative law firm founded in 2001 by Attorney Sean Pittman. For over two decades, PLG has served as a trusted advocate for Florida municipalities, public agencies, and private sector partners, providing comprehensive government relations services at the federal, state, and regional levels. The firm is registered as a professional limited liability company with the Florida Division of Corporations and is a small, minority-owned business headquartered in Tallahassee, Florida.

Throughout its 20+ year history, PLG has built a reputation for proactive, strategic, and relationship-driven advocacy. The firm's client base includes counties, cities, transit agencies, regional organizations, universities, public safety agencies, healthcare institutions, and Fortune 500 companies. Representing local governments is the core of our practice. PLG operates a multi-office structure that allows the firm to maintain a sustained presence across strategic political centers. The firm's locations include Tallahassee, Washington, D.C., Orlando, Riviera Beach, and Miami, enabling rapid response and in-person advocacy in the State Capitol, on Capitol Hill, and throughout Florida's regional delegations.

This statewide and federal presence helps ensure smooth coordination between local government clients and policymakers who influence funding for infrastructure, environmental mitigation, transportation, public safety, and community development. Our firm has 11 professionals, including attorneys, federal lobbyists, state lobbyists, regional advisors, and administrative staff. A core team of five experienced legislative and legal experts, all with deep municipal advocacy backgrounds, will serve the City of Key West, supported by PLG's wider operational team and lead by Owner and Managing Partner, Sean Pittman. These individuals have numerous connections with state and federal lawmakers, agency leaders, and top-level elected officials, which helps our clients gain access and push forward their priorities.

We appreciate your consideration and look forward to discussing how our firm can advocate for the City. Should we be selected, Pittman Law Group commits to perform and complete all services for which we are contracted. Please feel free to contact me using the information above.

Sincerely,

A handwritten signature in black ink, appearing to read "Sean Pittman". The signature is stylized with a large initial "S" and a circular flourish.

Sean Pittman
Managing Partner & Senior Attorney
Pittman Law Group, P.L.

Tab 2 – Qualifications and Relevant Experience

Founded in 2001, Pittman Law Group is a bipartisan boutique law and lobbying firm with extensive experience in administrative law, government law, and government relations. We have represented Florida municipalities, local corporations, Fortune 500 companies, and nonprofit organizations before all branches of government at both the state and federal levels.

Pittman Law Group, P.L. is a registered limited liability company in Florida, owned solely by Attorney Sean Pittman. Our presence covers the state and extends to Washington, D.C., with offices in Orlando, Tallahassee, Riviera Beach, Miami, and the nation's capital. These locations offer valuable insight into federal, state, and regional political and legal issues, and help our team stay responsive and accessible to our clients.

We have built a culture centered on providing excellent and prompt service, drawing on the extensive experience of our government affairs professionals. Our team quickly assesses issues, develops appropriate strategies, and offers clients clear, well-informed recommendations based on decades of combined expertise. Our goal is to deliver representation that is responsive, efficient, and effective, consistently meeting the evolving needs of the governments and organizations we serve.

With nearly twenty-five years of experience at both the state and federal levels, PLG has established a strong reputation as one of Florida's top government affairs firms. We regularly manage high-priority and complex issues and are recognized as trusted advocates in federal, state, and regional legislative processes. Our work on key legislation, funding initiatives, strategic planning, and policy development emphasizes our vital role in our clients' government affairs teams.

Pittman Law Group is well-equipped to serve the City of Key West. Advocating for local governments is at the core of our practice, and we have delivered the same suite of services mentioned in this RFP to a variety of public sector clients. Our firm has represented large counties like Palm Beach and Miami-Dade, mid-sized municipalities such as the City of Port Orange, and smaller communities like the City of Belle Glade and the Town of Mangonia Park. This range of experience gives us a solid understanding of how local governments interact with each other, with the Legislature, with executive agencies, and with regional partners. This knowledge directly supports the needs and goals of the City.

As one of Florida's top government relations firms, we deliver significant value through our established legislative contacts and connections with key interest groups at the federal, state, and regional levels. Our offices in Washington, D.C., and Tallahassee allow us to maintain a consistent advocacy presence in both the nation's capital and the State Capitol, strengthening our engagement with lawmakers and agency officials.

Pittman Law Group prioritizes effective communication with clients. We are experienced strategic advisors guiding clients through complex government decision-making processes. Our service includes closely monitoring federal and state administrative notices to identify rulemaking activities that could impact our clients. We review agency notices for proposed or amended rules related to local operations, planning, transportation, infrastructure, environmental programs, and funding opportunities. This proactive approach helps our clients stay ahead of regulatory changes and influence policies that affect local implementation across Florida. We also track proposed legislation, budget updates, appropriations, and rulemaking procedures to identify issues that could impact our clients' interests. We work collaboratively to act proactively rather than reactively, providing summaries, policy notes, and timely briefings as issues arise.

Given the complexity of the legislative process, our team communicates via email, virtual meetings, and phone calls to ensure clients receive clear, consistent updates. We remain available 24/7 to answer questions and provide support both during and outside of legislative sessions.

We are proud to maintain strong relationships with various relevant associations and their leadership, such as the National League of Cities, Collective PAC, National Conference of Black Public Administrators, and the National Conference of State Legislatures, among others. Leveraging these relationships has enabled Pittman Law Group to build an extensive track record of securing federal and state funding for local government clients over nearly 25 years of dedicated advocacy. While many examples of our success exist, the following highlight some of our notable achievements in the past five years that support local infrastructure and tourism in these sectors.

Transportation

PLG's Assistant Director of Federal Affairs, Javon Knight, previously obtained \$10,388,000 in Fiscal Year 2023 for the much-needed repair of buses and related facilities for the Kansas City Area Transportation Authority through federal grants and the community project funding (CPF) process. This victory remains a direct reflection of the federal-level expertise, relationships, and results he brings to PLG's clients.

Economic Development

For Miami-Dade County, PLG secured the inclusion of \$5,000,000 in federal funding for the Reefer Yard Electrification and Expansion Project at PortMiami in the Fiscal Year 2026 Transportation, Housing, and Urban Development Appropriations Bill. This project will expand port operations and increase the capacity for refrigerated cargo, further strengthening one of the region's most significant economic drivers.

Environmental Mitigation

The City of Port Orange received \$3,000,000 in the Fiscal Year 2025-2026 State Budget as a result of PLG's efforts for the City's Madeline Ave./Pepperhill Road Stormwater Pond & Pump Station Project. The project will construct a stormwater pond and pump station to reduce flooding in a neighborhood heavily impacted by Hurricanes Ian and Milton. The improvements are expected to relieve a nearby over-capacity canal and provide broader community resilience.

Infrastructure Improvements

On behalf of the City of Belle Glade, a municipality similar in population to Key West, our firm successfully secured \$2,000,000 in the Fiscal Year 2025-2026 State Budget to renovate and harden the City's Multi-Use Resource Center. Once complete, this facility will serve multiple uses, including as a command center for City leadership and personnel during natural disasters, host educational and recreational programming year-round, and be a central gathering hub for residents of the City and surrounding communities.

Public Safety & Human Services

Pittman Law Group effectively obtained \$2,000,000 in the Fiscal Year 2025-2026 State Budget for the City of Riviera Beach's new Law Enforcement Training Facility. Another municipality comparable to Key West, the Riviera Beach Police Department required state assistance to complete this new state-of-the-art facility. This asset will include advanced training features such as a firearms range and tactical training spaces, ensuring officers are prepared for high-pressure situations, enhancing the city's public safety.

Firm Staff

For Key West, PLG will assign seven full-time employees: the five legislative and legal staff members listed below, and two members of our administrative staff not included in this response.

You will always know who is leading your efforts, how to contact them, and what they are working on. No one outside the designated team will work on your account unless exceptional circumstances arise, in which

case we will communicate clearly with the City. Pittman Law Group maintains an up-to-date list of fully registered and compliant lobbyists and lawyers with extensive expertise in federal, state, and regional legal and legislative processes. Our dedicated team includes:

Sean Pittman

Managing Partner & Senior Attorney

Role: Senior Strategic Advisor & Principal Liaison to Senior Leadership

Sean@pittman-law.com

850-216-1002

1028 E. Park Avenue, Tallahassee FL, 32301

As PLG's Managing Partner and Senior Attorney, Sean Pittman provides strategic oversight and high-level advocacy for our federal and state clients. A veteran of legal and legislative arenas, Sean brings more than 25 years of experience serving public sector clients, including cities, towns, counties, transit authorities, port commissions, and intergovernmental entities. He has served in key roles across Florida government, including as staff attorney to the Florida House of Representatives, the Department of Business and Professional Regulation, and Governor Lawton Chiles.

Sean has been recognized as one of Florida's most influential political figures by *Florida Trend*, *Florida 500*, and *INFLUENCE Magazine*. He regularly represents clients before legislative committees, federal agencies, and Congressional offices on funding, policy, and regulatory priorities. For Key West, Sean will serve as the firm's senior strategic advisor and project manager—leading engagement with senior federal and state policymakers, advising on appropriations and agency positioning, and ensuring that Pittman Law Group's efforts maximize the impact of Key West in Washington, D.C. and Tallahassee.

Affiliations: National Bar Association · Florida Bar · American Bar Association · Florida League of Cities · Florida Association of Counties · Leadership Florida · National Black Professional Lobbyists Association · Leadership Tallahassee

Sam Peltier

Director of Government Affairs

Role: State Advocate & Principal State Point of Contact

Sam@pittman-law.com

850-216-1002

1028 E. Park Avenue, Tallahassee FL, 32301

Sam Peltier brings a broad portfolio of experience in government relations, strategic communication, and cross-sector coordination. He specializes in navigating complex public-sector environments and serves as a trusted advisor on how local, state, and community stakeholders intersect. Known for his ability to translate policy goals into actionable strategies, Sam supports cross-jurisdictional coordination and manages the critical interface between local agencies and elected officials. A Tallahassee native and former Senior Mayoral Fellow for the City of Tallahassee, Sam has cultivated a deep understanding of municipal operations and the legislative landscape. His background spans public administration, political advising, and municipal modernization, giving him a versatile foundation in both policy development and on-the-ground implementation. Sam has also served as a strategic innovation consultant for local governments, helping communities modernize services, streamline internal processes, and strengthen constituent engagement. His national-level experience as a political advisor for the National Black Justice Coalition further broadened his expertise in advocacy, coalition building, and public affairs. At Pittman Law Group, Sam plays a pivotal role in bridging government operations, policy messaging, and community engagement and will lead these efforts for the City of Key West. He works closely with municipalities, public agencies, and local leaders to build relationships, frame compelling narratives, and align advocacy across all levels of government. His approach blends data-informed strategy with hands-

on coordination, ensuring clients are positioned to advance their priorities effectively within Florida's dynamic political environment.

Affiliations: Leadership Tallahassee · Access Tallahassee

Javon Knight

Assistant Director of Federal Affairs

Role: Federal Advocate & Principal Federal Point of Contact

Javon@pittman-law.com 904-483-1448

1803 Channing St. NE, Washington D.C., 20018

Javon Knight brings a rare combination of federal, state, and municipal policy expertise. As PLG's Assistant Director of Federal Affairs, Javon leads federal strategy, relationship management, and advocacy execution for key clients across the country—with particular experience doing so on behalf of Florida municipalities. Previously, Javon served in the U.S. House of Representatives as a Legislative Assistant and Congressional Black Caucus Foundation Fellow, managing a legislative portfolio that included transportation, economic development, criminal justice, public safety, and education. He later served as a federal lobbyist at Husch Blackwell Strategies, where he represented a range of clients including several Florida municipalities, spearheading their local government priorities from Washington, D.C. Javon's roots in local government, from intergovernmental affairs roles with the City of Jacksonville to policy and advocacy work at the Jacksonville Transportation Authority, give him a practitioner's understanding of the opportunities and constraints local governments face. Javon holds a master's degree in public policy from Jacksonville University. For Key West, Javon will serve as the on-the-ground federal advocate, managing Congressional outreach, agency engagement, grant strategy, and real-time communication with Key West leadership.

Affiliations: State Society of Florida · Government Relations Association · Washington Government Relations Group · National Black Professional Lobbyists Association · Congressional Black Associates

Kasey Denny

Regional Director of Government Affairs

Role: State Advocate & Regional Strategist

Kasey@pittman-law.com

954-495-6333

2655 N Ocean Drive., Suite 303, Riviera Beach FL, 33404

Based in South Florida, Kasey Denny is the Regional Director of Government Affairs at Pittman Law Group, where she supports local governments and nonprofits in developing and advancing policy priorities, securing critical state funding, and building coalitions. She brings over a decade of experience navigating Florida's legislative and regulatory landscape, with a deep understanding of local government operations and public policy. Kasey previously worked for Palm Beach County as both Director of Intergovernmental Affairs and Director of Legislative Affairs, leading state and federal advocacy efforts and working closely with the County's 39 municipalities, local chambers of commerce, and other regional entities. Kasey also gained valuable experience as a Government Relations Specialist at Lewis, Longman & Walker, P.A., and also served as a legislative aide to members in both chambers of the Florida Legislature. In 2020, she was recognized as one of thirty "Rising Stars in Florida Politics" by *INFLUENCE Magazine*. For Key West, Kasey will serve as an integral part of the state advocacy team and provide regional support when necessary.

Affiliations: Forum Club of the Palm Beaches

Opal McKinney-Williams Senior Attorney

Role: Legal & Regulatory Advisor for Administrative, Compliance, and Rulemaking Issues

Opal@pittman-law.com

850-216-1002

1028 E. Park Avenue, Tallahassee FL, 32301

Opal McKinney-Williams is a seasoned attorney with over 16 years of experience advising public entities on legal, regulatory, and compliance matters. Her work spans administrative law, education law, and public governance with a specific focus on rule challenges, legislative authority, and constitutional compliance.

Opal has successfully represented local governments in redistricting litigation, public records disputes, and home rule matters—making her an essential legal resource for complex government-facing advocacy. She is Board Certified in Education Law and has degrees from Florida State University (J.D.) and Florida A&M University (B.S.). For Key West, Opal will provide advisory support related to regulatory compliance, administrative challenges, and legal interpretation of state and federal agency actions as they pertain to local governance.

Affiliations: Florida Bar · Florida School Board Attorneys Association · Leadership Florida · Leadership Tallahassee

Resumes for Pittman Law Group team members are attached here for your review.

State of Florida

Department of State


I certify from the records of this office that PITTMAN LAW GROUP, P.L. is a limited liability company organized under the laws of the State of Florida, filed on November 20, 2000, effective November 14, 2000.

The document number of this limited liability company is L00000014600.

I further certify that said limited liability company has paid all fees due this office through December 31, 2025, that its most recent annual report was filed on April 15, 2025, and that its status is active.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Fifteenth day of October, 2025*




Secretary of State

Tracking Number: 4555382367CU

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>



SEAN PITTMAN

OWNER, CEO

P: (850) 216-1002

E: sean@pittman-law.com



EDUCATION

FLORIDA STATE UNIVERSITY
College of Social Science
College of Law

BACHELOR OF SCIENCE
Political Science, 1990

JURIS DOCTOR
1994

EXPERIENCE

OWNER & MANAGING PARTNER

PITTMAN LAW GROUP
2000-Present

FOUNDER & GENERAL CONSULTANT

ESPMEDIA PRODUCTION CO.
2007-Present

STAFF ATTORNEY

FL HOUSE OF REPRESENTATIVES
1998-1999

SENIOR EXECUTIVE ASSISTANT TO THE SECRETARY

FL DEPARTMENT OF BUSINESS & PROFESSIONAL REGULATION
1995-1998

REGIONAL DIRECTOR

OFFICE OF FL GOVERNOR LAWTON CHILES
1994-1995

LAW CLERK

KATZ, KUTTER, HAIGLER, ALDERMAN, DAVIS & MARKS
1993-1994

LAW CLERK

FLORIDA HOUSE OF REPRESENTATIVES, RULES COMMITTEE
1992-1993

MEMBER



**FLORIDA BOARD OF REGENTS
1992-1993**

EXECUTIVE DIRECTOR



**FLORIDA STUDENT ASSOCIATION
1992-1993**

STUDENT BODY PRESIDENT



**FLORIDA STATE UNIVERSITY
1989-1990**

B I O G R A P H Y

Sean Pittman represents a diverse client list of private citizens, local governments, small businesses, and Fortune 500 companies. Sean serves as trusted legal counsel to cities, counties, hospitals, banking institutions, aviation and port authorities, universities, industries, corporations, and various professional associations. As a local government lawyer, Sean represents Florida counties and municipalities before the Florida Cabinet, Florida Legislature, and other tribunals. As an administrative lawyer, Sean has a strong understanding of the Florida Administrative Procedures Act, advising clients on matters before the Department of Administrative Hearings and various State of Florida boards and agencies.

In compilation of his many years of work and service, in 2021 Sean was selected to interview and ultimately became a semi-finalist for the Presidency at Florida State University. In 2022 and 2024 Pittman Law Group was awarded the Seminole 100 award in recognition as one of the fastest-growing alumni owned businesses by the Florida State University Alumni Association. During the Spring 2022 Alumni Awards ceremony, Sean received the FSU Alumni Association and Omicron Delta Kappa's Grads Made Good Award.

Sean was awarded the Johnnie L. Cochran Jr. Lawyer of the Year Award by the National Bar Association, one of Florida State University's highest recognitions, the Vires Award, the Distinguished Member of the Year Award from Leadership Florida, and the Servant Leadership Award by the Greater Tallahassee Chamber of Commerce. Sean is the Past President of the prestigious Orange Bowl Committee, served as General Counsel for the National Bar Association, a Board Member of the American Diabetes Association, Founder and Chairman of the Big Bend Minority Chamber of Commerce, and a Trustee for the Florida State University Foundation and National Football Foundation.

For his philanthropic endeavors, Sean was presented the 2016 Heman Sweatt Award by the National Bar Association and the Founders Award in 2014 from the Big Bend Minority Chamber of Commerce. Sean donated \$100,000 to the Smokey Hollow Historic Neighborhood in Tallahassee, FL and in 2010, Sean contributed \$100,000 to the Florida State University College of Law to fund the Sean Pittman Scholarship for minority students.

The Tallahassee Democrat named Sean one of the "Top Twenty-Five Most Influential People in Tallahassee" and featured him in the article, "Capitol Clout" for being a significant political insider within the constantly changing environs of Florida's State Capitol. Sean has been ranked annually as one of the "Top 100 Most Influential People in Florida Politics" by Influence magazine. Florida Trend magazine lists him as a "Must Know Contact" in Tallahassee. He has also been included in Florida Trend's "Top 500 Business Leaders in Florida."

Sean is a co-host of the popular television talk show “The Usual Suspects,” airing on one of the highest watched CBS affiliates in the country. On the show, he analyzes and provides commentary on the latest happenings in state and national politics. Sean also hosts his own radio show and podcast series, “The Sean Pittman Show,” which is widely acclaimed for its meritorious guests and significant insights into politics, business, sports, and more. In recent years, Sean has also made appearances on MSNBC, CNN, CBS and Fox News, while also being published in USA Today, Tallahassee Democrat, the Palm Beach Post, and more. In 2024, Sean authored and released *Disaffected! Access vs. Apathy - Why Every Election is The Election of a Lifetime*.

AFFILIATIONS

PROFESSIONAL & CIVIC

- Founder & Chairman, Big Bend Minority Chamber of Commerce
- Founder, Wilhelmina Foundation
- Founder & Member, FSU Burning Spear
- Past-President, Orange Bowl Committee
- Former General Counsel, National Bar Association
- Board Member, Florida State University Foundation Board of Trustees
- Board Member, Florida State University Jim Moran Advisory Board
- Board Member, Florida State University Law School Board of Visitors
- Board Member, Orange Bowl Committee
- Board Member, American Diabetes Association
- Board Member, National Football Foundation College Hall of Fame
- Member, Big Ten Conference Anti-Hate and Anti-Racism Coalition
- Member, Leon County Schools Re-Opening Task Force
- Leadership Tallahassee, Class 15
- Leadership Florida, Class 21
- Former Chairman, Children’s Home Society, North Florida Division
- Former Board Director, Hancock Whitney Bank of Florida
- Former Board Member, Capital City Chamber of Commerce
- Former Board Member, Florida State University Center Club
- Former Board Director & Chair, Seminole Torchbearers
- Former Board Member, Children’s Home Society of Florida
- Former Board Member, Leon County Civic Center Authority
- Former Board Member, United Way of the Big Bend
- Former Board Member, Apalachee Center
- Former Board Director, Seminole Boosters
- Former Board Director, Brogan Museum
- Life Member, Kappa Alpha Psi Fraternity Incorporated
- Life Member, National Association for the Advancement of Colored People
- Brawley Legacy Awardee Member, Sigma Pi Phi Boule

- Member, Florida Bar Association
 - Member, American Bar Association
 - Member, National Bar Association
 - Member, Tallahassee Barristers Association
 - Member, Florida Administrative Law Section
 - Member, Tallahassee Chamber of Commerce
 - Member, Florida State University Black Alumni Association
-

AWARDS

- News Service of Florida 50 Over 50 Honoree, 2025
 - Florida Trend Tallahassee & Leon County People You Need To Know, 2025
 - Johnnie L. Cochran Attorney of the Year, National Bar Association, 2022
 - Florida State University Alumni Association Grad Made Good Honoree, 2022
 - Florida State University Seminole 100 Award, 2022, 2024
 - Florida Conference of Black State Legislators Joe Lang Kershaw Award, 2022
 - Florida State University Foundation Legacy Donor Recognition, 2020
 - Tallahassee Community College President's Award, 2019
 - Florida State University Faculty Senate Vires Torch Award, 2019
 - Palm Beach County Sports Hall of Fame, 2019
 - Florida Trend Magazine Top 500 Business Leaders in Florida, 2019, 2023, 2024, 2025
 - INFLUENCE Magazine Top 100 Most Influential People in Florida Politics
2015, 2018, 2020, 2025
 - Tallahassee Barristers Association, 2017 Hall of Fame Inductee
 - National Bar Association, 2016 Heman Marion Sweatt Award
 - Leadership Florida, 2015 Distinguished Member of the Year
 - Big Bend Minority Chamber of Commerce, 2013 Chairman's Award
 - Black Education Caucus, 2011 Community Service Award
 - Boulé Journal, 2010 Champion
-

PUBLICATIONS

- 2024, "Fear Didn't Work. Democrats Must Get Back to Hope."
- 2020, "An open letter to County Commissioners" - Capitol Outlook
- 2020, "Lots of Qualified Black Women could be Biden's VP. Picking one will turn out Democrats" - South Florida Sun-Sentinel
- 2020, "Colorblind COVID-19 Should Open our Eyes to Racial Disparities" -

South Florida Sun-Sentinel

- 2019, “Big Bend Minority Chamber of Commerce Charts an Aggressive Course for 2019” – Tallahassee Democrat
- 2019, “Florida’s Latest Iteration of Voter Suppression—Parking on College Campuses” – South Florida Sun Sentinel
- 2019, “Not Just Felons Who Need Second Chance at Voting” – Pensacola News Journals
- 2018, “Amendment 4 Offers Second Chances & Sensible Additions to the Constitution” – South Florida Times
- 2018, “Far-Left Labels Don’t Apply to Andrew Gillum” – FlaPol, Florida Politics
- 2018, “I Ask the NRA to Take Stand on Stand Your Ground” – News-Press, USA Today
- 2018, “Dems Can’t Forget Black Voters in 2018” - Seanpittman.com
- 2018, “Immigration v. Incarceration? Lock ‘Em Up Usually Wins” - West-side Gazette
- 2018, “Dems Face a Big Choice in 2018” - SeanPittman.com
- 2018, “Dems Must Get Out of Their Own Way” - Pensacola News Journal
- 2018, “Gun Violence: Explaining the Inexplicable” - Capital Outlook
- 2017, “Florida Shouldn’t Waste Its Teachable Moments” - South Florida



SAM PELTIER

DIRECTOR OF GOVERNMENTAL AFFAIRS

P: (850) 216-1002

E: sam@pittman-law.com



EDUCATION

FLORIDA STATE UNIVERSITY

College of Communications
College of Social Sciences & Public Policy



BACHELOR OF SCIENCE

Political Science & Media Communications Studies, 2017

MASTER OF SCIENCE

Media & Communication Studies, 2018

EXPERIENCE

DIRECTOR OF GOVERNMENTAL AFFAIRS



PITTMAN LAW GROUP

2025-Present

ASSOCIATE DIRECTOR OF GOVERNMENTAL AFFAIRS

PITTMAN LAW GROUP

2023-2025

POLITICAL CONSULTANT

NATIONAL BLACK JUSTICE COALITION

2021-2023

SPECIAL ASSISTANT

FORWARD FLORIDA

2018-2020

SENIOR MAYORAL FELLOW

OFFICE OF THE MAYOR, CITY OF TALLAHASSEE

2015-2018

BIOGRAPHY

Sam Peltier is the Director of Governmental Affairs for the Pittman Law Group. Sam provides a wealth of experience in legislative and advocacy work for our clients and stakeholders across Florida. Sam's political start began as the Senior Mayoral Fellow for the City of Tallahassee's Office of the Mayor. As the Senior Mayoral Fellow, Sam was responsible for constituent services,

communication strategy, and several municipal initiatives, including the Longest Table and the 1,000 Mentors program. During his time in City Hall, Sam developed relationships with local government stakeholders and organizations while gaining a deep insight into the processes of local government, including procurement practices, legislative priorities, and regulatory policy. Sam then transitioned to the position of special assistant for Mayor Andrew Gillum, where he was tasked with advising the mayor and handling operations, messaging, and strategy following his 2018 gubernatorial run.

Before joining the Pittman Law Group, Sam was a political advisor for the National Black Justice Coalition. In this role, Sam created the Good Trouble Network- the first-ever nationwide elected official network for Black, LGBTQ+ elected officials. The network membership now consists of over seventy elected officials from across the country- ranging from local school boards to the United States House of Representatives.

AFFILIATIONS

PROFESSIONAL

- Tallahassee/Leon County Commission on the Status of Women and Girls
- Access Tallahassee
- Leadership Tallahassee, Class 42

CIVIC

- Rotary International
- Tallahassee Soccer Association
- Big Brothers Big Sisters of the Big Bend



KASEY DENNY

REGIONAL DIRECTOR OF
GOVERNMENT AFFAIRS

P: (954) 495-6333

E: kasey@pittman-law.com



Education

AMERICAN UNIVERSITY



MASTER

Public Policy and Administration, 2021

UNIVERSITY OF FLORIDA



BACHELOR OF ARTS

Political Science, 2015

Experience

**REGIONAL DIRECTOR OF
GOVERNMENT AFFAIRS**



PITTMAN LAW GROUP

2025-Present

**INTERGOVERNMENTAL
AFFAIRS DIRECTOR**



PALM BEACH COUNTY

2025

**LEGISLATIVE AFFAIRS
DIRECTOR**



PALM BEACH COUNTY

2022-2025

**POLITICAL & PUBLIC AFFAIRS
CONSULTANT**



ENH INDUSTRIES

2021-2022

**GOVERNMENT RELATIONS
SPECIALIST**



LEWIS, LONGMAN & WALKER P.A.

2019-2021

LEGISLATIVE AIDE



FLORIDA SENATE

2018-2019

LEGISLATIVE AIDE



FLORIDA HOUSE OF REPRESENTATIVES

2015-2018

Biography

Kasey Denny is the Regional Director of Government Affairs at Pittman Law Group, where she helps local governments and nonprofit organizations navigate the legislative process, secure critical funding, and turn ideas into results. She supports clients with strategic planning, appropriations development, coalition-building, and policy advocacy, always with a focus on meaningful community impact.

Backed by over a decade of experience in Florida politics, Kasey knows how to navigate complex government systems and move priorities forward. Her strong relationships across Palm Beach County and South Florida have been built through years of collaboration with municipal leaders, chambers of commerce, state agencies, and elected officials at every level. She is recognized for her strategic focus, deep policy knowledge, and genuine commitment to public service.

Before joining Pittman Law Group, Kasey served as the Director of Intergovernmental Affairs for Palm Beach County, where she led the County's state and federal legislative efforts and served as a liaison to its 39 municipalities. She also worked as a Government Relations Specialist at Lewis, Longman & Walker, P.A., and as a legislative aide in both the Florida House of Representatives and the Florida Senate.

Kasey holds a bachelor's degree in Political Science from the University of Florida and a master's degree in Public Administration and Policy from American University.

She is guided by the belief that effective advocacy can strengthen communities and create lasting public impact, transforming bold ideas into real progress across South Florida and beyond.

Affiliations

- **PROFESSIONAL**
 - Forum Club of the Palm Beaches, Member

Accomplishments

- "Rising Star in Florida Politics",
Influence Magazine, 2021



JAVON KNIGHT

ASSISTANT DIRECTOR OF FEDERAL AFFAIRS

P: (904) 483-1448

E: javon@pittman-law.com



EDUCATION

UNIVERSITY OF NORTH FLORIDA
Coggin College of Business

BACHELOR OF ARTS
Economics, Minor in Spanish, 2017

JACKSONVILLE UNIVERSITY

MASTERS OF PUBLIC POLICY

EXPERIENCE

ASSISTANT DIRECTOR OF FEDERAL AFFAIRS

PITTMAN LAW GROUP
2025-Present

PRINCIPAL (FEDERAL AND STATE LOBBYIST)

HUSCH BLACKWELL STRATEGIES
2024-2024

POLICY ASSOCIATE (FEDERAL LOBBYIST)

HUSCH BLACKWELL STRATEGIES
2022-2024

LEGISLATIVE ASSISTANT

U.S. HOUSE OF REPRESENTATIVES: OFFICE OF CONGRESSMAN EMANUEL CLEAVER, II
2021-2022

LEGISLATIVE INTERN

U.S. HOUSE OF REPRESENTATIVES: OFFICE OF CONGRESSMAN AL LAWSON
2021-2021

POLICY TEAM ASSOCIATE

FLORIDA GUBERNATORIAL CAMPAIGN
2021-2021

**GOVERNMENT RELATIONS
ASSOCIATE**

POLICY ASSOCIATE

**INDEPENDENT RESEARCH
CONSULTANT**

**INTERGOVERNMENTAL
RELATIONS INTERN**

JACKSONVILLE TRANSPORTATION AUTHORITY
2020-2021

**FLORIDA HOUSE OF REPRESENTATIVES
CAMPAIGN**
2020-2020

DUVAL COUNTY SCHOOL BOARD
2020-2020

**CITY OF JACKSONVILLE: OFFICE OF THE
MAYOR**
2019-2019

BIOGRAPHY

Javon Knight brings a unique combination of experience in local, state, and federal government advocacy as well as public policy development at each of those levels. Prior to joining Pittman Law Group, he recently served as a Principal at Husch Blackwell Strategies lobbying various industries at both the Federal and State (MD) level, leveraging his background from working in the U.S. House of Representatives. During his time serving in the U.S. House of Representatives as a Congressional Black Caucus Foundation Fellow and Legislative Assistant with Rep. Cleaver's Office (D-MO), Javon managed a comprehensive policy portfolio encompassing transportation, economic development, education, criminal justice, and judiciary matters.

Javon's expertise in local advocacy was honed through his work with the City of Jacksonville's Intergovernmental Affairs team, City Council and Mayor's Office. He further developed his skills in the district office of former U.S. Rep. Al Lawson (D-FL) and enhanced his transportation policy knowledge as a Government Relations Associate with the Jacksonville Transportation Authority. Javon has also received a Master's in Public Policy from Jacksonville University.

AFFILIATIONS

PROFESSIONAL & CIVIC

- Washington Government Relations Group
- National Black Professional Lobbying Association
- State Society of Florida
- Government Relations Association
- Washington Government Relations Group



OPAL MCKINNEY WILLIAMS

ATTORNEY

P: (850) 216-1002

E: opal@pittman-law.com



EDUCATION

**FLORIDA AGRICULTURAL &
MECHANICAL UNIVERSITY**

**FLORIDA STATE
UNIVERSITY**
College of Law

○ **BACHELOR OF SCIENCE**
Criminal Justice, 1998

○ **JURIS DOCTOR**
2002

EXPERIENCE

**SENIOR
ATTORNEY**

SHAREHOLDER

**ASSOCIATE
ATTORNEY**

○ **PITTMAN LAW GROUP**
2020-Present

○ **AUSLEY MCMULLEN**
2009-2020

○ **AUSLEY MCMULLEN**
2002-2008

BIOGRAPHY

Opal McKinney-Williams is a highly qualified and accomplished legal professional with over 21 years' experience representing local governments and educational entities. Extensive knowledge of Government in the Sunshine Law and Public Records Act compliance, Administrative Procedures Act, employee termination and licensure, and general regulatory compliance. Detail oriented, organized and purpose-driven attorney with proven ability to effectively manage caseloads with a variety of District and Board-related matters.

AWARDS & ACCOLADES

- Florida Bar Board Certified Specialist (B.C.S.) in Education Law
 - Emeritus Member of the Florida School Board Attorneys Association
 - A/V rated attorney by Martindale-Hubbell-*highest rating*
 - Recognized by Florida Trend's Legal Elite
-

AFFILIATIONS

○ PROFESSIONAL & CIVIC

- Leadership Florida's Cornerstone Class 26
- Leadership Tallahassee, Class 24
- Licensed to practice in Northern District and Southern District Courts for the state of Florida
- Delta Sigma Theta Sorority, Inc.
- The Tallahassee Chapter of Links

Tab 3 – References and Quality of Past Performance on Similar Projects

Success in Appropriations and Policymaking

Pitman Law Group has achieved success for our clients through our commitment to providing diligent and dedicated service. We take a proactive approach to every issue, amendment, bill, and budgetary request. Additionally, we recognize that the legislative process does not start and end during the designated Legislative Session. It is a year-round effort that demands constant vigilance and dedication.

Relevant Current Federal and State Contracts

- **City of Riviera Beach**
 - Years of Performance: 2009 – Current
 - Contract Size: \$80,000 annually
 - Description: Pittman Law Group has provided comprehensive state lobbying services for over a decade- helping secure funding, influence legislation, and navigate state agencies.
 - Contact: Jonathan Evans, City Manager
 - jevans@rivierabeach.org
 - 561-812-6601
- **Miami-Dade County Government**
 - Years of Performance: 2005 – Current
 - Contract Size: \$200,000 annually
 - Description: Our firm provides comprehensive state and federal lobbying services that help the County secure funding, shape legislation, and navigate government processes at every level.
 - Contact: Jessica Hart, Federal Affairs Director
 - jessica.hart2@miamidade.gov
 - 786-909-1198
- **City of Belle Glade**
 - Years of Performance: 2018 – Current
 - Contract Size: \$62,000 annually
 - Description: Pittman Law Group provides comprehensive state and federal lobbying services that help clients secure funding, shape legislation, and navigate government processes at every level.
 - Contact: Zayteck Marin, City Clerk
 - zmarin@belleglade-fl.com
 - 561-996-0100
- **Broward County Government**
 - Years of Performance: 2003 – Current
 - Contract Size: \$54,000 annually
 - Description: Pittman Law Group provides comprehensive state lobbying services helping secure funding, influence legislation, and navigate state agencies.
 - Contact: Marty Cassini, Director of Intergovernmental Affairs
 - mcassini@broward.org
 - 954-357-7575
- **Town of Mangonia Park**
 - Years of Performance: 2022 - Current
 - Contract Size: \$48,000 annually
 - Description: Pittman Law Group provides comprehensive state lobbying services, helping secure funding, influence legislation, and navigate state agencies.
 - Contact: Ken Metcalf, Town Manager

- kmetcalf@tompfl.com
- 910-578-7317
- 407-246-3475
- **City of Port Orange**
 - Years of Performance: 2006 – Current
 - Contract Size: \$40,000 annually
 - Description: Pittman Law Group provides comprehensive state lobbying services helping secure funding, influence legislation, and navigate state agencies.
 - Contact: Wayne Clark, City Manager
 - wclark@port-orange.org
 - 386-214-3338
- **Palm Beach County Government**
 - Years of Performance: 2004 – Current
 - Contract Size: \$35,000 annually
 - Description: Pittman Law Group provides comprehensive state lobbying services helping secure funding, influence legislation, and navigate state agencies.
 - Contact: Todd Bonlarron, Deputy County Administrator
 - tbonlarr@pbc.gov
 - 561-355-2040

Over the past several years, our team’s combined record of legislative and funding accomplishments at both the state and federal levels for relevant local governments and public entities includes, but is not limited to, the following:

Transportation Funding Secured:

- **\$2,500,000** - Dunlawton Avenue Construction to build operable and dependable hurricane evacuation routes (City of Port Orange)
- **\$1,250,000** - Dunlawton Avenue Road Improvements secured during a legislative year where funding for local road projects was not favorable (City of Port Orange)
- **\$100,000** - Mill and Repaving Program (Town of Mangonia Park)
- **\$9,000,000** - Small City/Small County Road Funding (Palm Beach County/City of Belle Glade)
- **\$1,185,000** - Roadway Project (City of Belle Glade)
- **\$1,500,000** – Public Safety Technology (Kansas City Area Transportation Authority)
- **\$10,388,000** – Bus and Bus Facilities Upgrades (Kansas City Area Transportation Authority)
- **\$4,000,000** – Low and No Emission Bus Funds (Kansas City Area Transportation Authority)

Economic Development Funding Secured:

- **\$1,400,000** - Workforce Development at West Tech Academy (Palm Beach County)
- **\$9,000,000** - Palm Beach State College PECO funding (Palm Beach County)
- **\$375,000** - Senior Home Rehabilitation Grant Program (City of Belle Glade)
- **\$2,000,000** - Farm to Market Road Improvements for Transport of Agricultural Products (Palm Beach County)
- **\$3,000,000** - South-Dade Trail (Miami-Dade County)

Environmental Mitigation Funding Secured:

- **\$1,250,000** - Canal Flood Control and Integrated Water Resources Project (City of Port Orange)
- **\$350,000** - Stormwater System Rehabilitation Pipeline (City of Port Orange)
- **\$750,000** - Flooding Mitigation Project (City of Port Orange)
- **\$1,500,000** - Lake Region Water Treatment Plant Project (Palm Beach County)

- **\$2,237,000** - Maintenance of Title V: Air Quality Permitting Program (Broward County)
- **\$1,800,000** - Osborne Reef Tire Removal Project (Broward County)
- **\$1,000,000** - Coral Reef Disease Water Quality Monitoring Program (Broward County)
- **\$3,200,000** – Water Restoration and Septic Tank Remove Projects (Brevard County)

Infrastructure Improvements Funding Secured:

- **\$750,000** - White Acres Utility Project (City of Port Orange)
- **\$1,000,000** - Water Main Replacement (City of Port Orange)
- **\$2,500,000** - Sewer Force Main River Crossing (City of Port Orange)
- **\$350,000** - Stormwater System Rehabilitation Pipeline (City of Port Orange)
- **\$650,000** - Cambridge Canal Improvement Project (City of Port Orange)
- **\$500,000** - Cambridge Canal Improvement Project (City of Port Orange)
- **\$1,500,000** - Glades Water Infrastructure Improvements (Palm Beach County)
- **\$2,000,000** - Resilient Hardening of Lake Shore Multi-Use Resource Center (City of Belle Glade)
- **\$400,000** – Connection Assistance for Property Owners (Miami-Dade County)
- **\$15,000,000** – Highway Expansion (St. Lucie County)
- **\$3,000,000** – Airport Extension (St. Lucie County)
- **\$2,500,000** – Sustainable Water Modernization and Enhancement Projects (City of St. Cloud)
- **\$1,000,000** – Sewer System Upgrades (City of St. Cloud)

Other Funding Secured:

- **\$125,000** - License Plate Readers (City of Port Orange)
- **\$1,000,000** - Senior Congregate Meals (Miami-Dade County)
- **\$125,000** - Pop-Up Satellite Storefront Pet Adoption Center (Miami-Dade County)
- **\$2,500,000** – Police Department Initiatives (Miami-Dade County)
- **\$1,400,000** - Purchase and Revitalization of the Glades Senior Center (City of Belle Glade)
- **\$3,000,000** - Florida Network of Children’s Advocacy Centers (Broward County)
- **\$200,000** - Nancy J. Cotterman Child Advocacy and Rape Crisis Center (Broward County)

Tab 4 – Project Approach

PLG’s advocacy strategy is tailored to municipal governments and their unique interaction with the federal and state governments. We employ a coordinated, proactive, and intentional approach designed to deliver measurable outcomes. Each of the areas below will be tracked using a combination of methods, ranging from tailored notifications from federal and state executive agencies, open lines of communications with congressional and state legislative offices to be informed of relevant and upcoming opportunities, and other channels to ensure we maintain the latest up-to-date information of current and future events. Specifically, our methodology includes:

Legislative Tracking and Agenda Development

PLG uses a structured system for monitoring, analyzing, and engaging in federal and state legislative and regulatory activity. Our methodology blends real-time intelligence, strategic outreach, and tailored analysis to keep Key West fully aware of emerging risks and opportunities.

Legislative and Regulatory Monitoring

- Continuous tracking of federal and Florida bills, appropriations, agency rulemaking, and executive actions with potential impact on Key West.

- Direct communication with congressional offices, state legislative staff, and executive agencies to anticipate developments before they are formally published.

Customized Tracking Tools

- Internal monitoring systems integrated with daily reviews of Grants.gov, the Federal Register, Bloomberg Government, and House/Senate schedules, as well as State of Florida portals including DEO, DEP, FDOT, FDEM, and Florida Housing.
- Tailored notifications aligned to Key West's project priorities to ensure the City receives immediate alerts for relevant activity.

Agenda Development Support

- Synthesizing intelligence into actionable recommendations for Key West's annual Federal and State Legislative Agendas.
- Working closely with the City Manager, City Attorney, and Commission to prioritize appropriations requests, policy positions, and grant opportunities.
- Maintaining flexibility so Key West's agenda can evolve with congressional, legislative, and administrative actions throughout the year.
- Through this disciplined process, PLG ensures Key West's legislative agendas are informed, adaptive, and strategically aligned with opportunities at both the federal and state levels.

Proactive Issue Identification

- Regular scanning of federal and state announcements, rulemaking notices, and legislative calendars to flag upcoming opportunities or risks.
- Direct outreach to federal and state program officers and legislative staff to gather insight on programs before public release.
- Clear, actionable memos outlining program purpose, deadlines, scoring criteria, and recommended next steps.

Single Point of Contact

- Dedicated senior PLG federal and state representatives ensuring seamless communication, accountability, and timely responses to the City's needs.

Consistent Communication

- Biweekly updates and monthly reports summarizing meetings, legislative movement, funding opportunities, and advocacy efforts.
- Immediate alerts for time-sensitive opportunities, allowing Key West to act decisively.

Relationship-Building

- Strategic engagement with members of the Florida Congressional Delegation and Florida Legislature, key committee staff, and executive officials.
- Facilitating introductions, site visits, and fly-ins to elevate Key West's visibility.
- Partnership with national and state associations, including the National League of Cities, Florida League of Cities, etc. to expand advocacy reach and coalition support.

Funding Strategy and Opportunity Positioning

PLG uses a multi-layered funding strategy that integrates appropriations advocacy, grant identification, project framing, and direct coordination with federal and state agencies. This ensures Key West is continuously competitive for federal and state dollars.

Federal and State Appropriations

- **Federal Community Project Funding (CPF):** Identifying competitive projects, coordinating with congressional offices, drafting narrative justifications, and tracking House and Senate appropriations progress.
- **State Appropriations:** Working with Key West's legislative delegation to file, defend, and advance appropriations requests across infrastructure, resilience, water quality, transportation, housing, and public safety.

Federal and State Competitive Grants

- Daily monitoring of Grants.gov, the Federal Register, executive agency announcements, and relevant State of Florida funding programs.
- Delivering concise grant opportunity memos and guidance to City staff.
- Identifying cross-program opportunities by aligning Key West's initiatives with federal and state priorities.
- Preparing the City for grant cycles by coordinating supporting documentation (cost estimates, environmental documents, engineering concepts, benefit calculations, and letters of support).

Opportunity Delivery and Strategic Advisory

- Rapid alerts for new programs, appropriations shifts, or regulatory developments.
- Strategic recommendations to align City projects with the strongest funding pathways.
- Maintaining contact with federal and state stakeholders to elevate Key West's visibility.

This comprehensive methodology positions Key West to secure appropriations, win competitive grants, influence policy outcomes, and protect its interests in both Washington, D.C. and Tallahassee.

Specific Timeline of Activities and Engagement

Below is a general timeline outlining key activities beginning in the final quarter of the calendar year and continuing through the full year cycle. Upon award of the contract, the timeline is open to adjustments after discussing with Key West leadership.

Q4 (October – December 2025) – Launch & Federal/State Positioning Strategic Kickoff

- Convene initial planning sessions with Key West leadership (City Manager, City Commissioners, Legislative Affairs Team, etc.) to set federal and state priorities, review prior advocacy, and identify emerging opportunities.

Material Development

- Prepare advocacy tools, including one-pagers, project summaries, data-driven justifications, and maps tied to Key West priorities.

Winter Fly-In or Virtual Meetings

- Organize targeted advocacy meetings in Washington, D.C. and Tallahassee (or virtually) with Congressional and legislative offices, committee staff, and executive agencies to advance Key West priorities before year-end decisions.

Appropriations Tracking

- Monitor upcoming appropriations bills and Community Project Funding (CPF) discussions; engage committee staff to reinforce any Key West requests.

Grant Readiness

- Identify and promote federal grant opportunities (DOT, FEMA, DOJ, HUD, etc.) and provide early coordination on competitiveness and application positioning.
- End-of-Year Reporting

- Deliver a comprehensive report summarizing activities, outcomes, and progress of Key West federal goals.

Q1 (January – March 2026) – Appropriations & Agenda Finalization

Federal Appropriations Preparation

- Work with designated Key West leads to refine CPF priorities; prepare appropriation request packages in line with Florida delegation guidelines (due February–March).

Federal and State Session Engagement

- Begin scheduling Hill meetings tied to the new Congressional session, coordinate invitations for site visits, briefings, and advocacy days.
- Schedule meetings for staff and elected officials during Florida Keys Day at the Florida Capitol and other important times as needed to advance the City’s legislative priorities.
- Advocate for the City’s priorities as outlined in the 2026 Legislative Agenda and represent the City of Key West at committee meetings, budget hearings, and other key proceedings to advance appropriations and policy initiatives.
- Begin proactive engagement with Governor’s Office and state agencies on the City of Key West’s appropriations requests.

Legislative Agenda Finalization

- Distribute the Key West FY 26 Federal Legislative Agenda to stakeholders, ensuring alignment with Administration and Congressional priorities.
- Distribute the FY 26 State Legislative Agenda to stakeholders, ensuring alignment with executive and legislative leadership priorities as is practical.
- Agency Outreach
- Provide updates on federal and state agency initiatives and ensure Key West projects are positioned for upcoming program rollouts.

Q2 (April – June 2026) – Active Federal Engagement & Spring Fly-In

Congressional Meetings

- Conduct targeted meetings with the Florida delegation, key committees (Appropriations, Transportation & Infrastructure, Energy & Commerce, etc.), and agency officials (Army Corps of Engineers, Housing & Urban Development, etc.) to advance appropriations and policy priorities.

Spring Fly-In

- Organize visit to Washington, D.C. for Key West leadership, including scheduling Hill and agency meetings, preparing briefing materials, and conducting pre-meeting prep.

Grant Support

- Actively track and support grant applications, provide letters of support, application review, and federal and state agency coordination.
- State Budget Advocacy & Monitoring
- Transmit letters of support to the Governor’s Office for the City’s funded appropriations requests and advocate for the projects’ inclusion in the final version of the state budget.
- Monitor for and report on the Governor’s vetoes in the FY 26-27 State Budget.

Mid-Year Review

- Assess advocacy progress to date, update strategy for the remainder of the cycle, and prepare for summer agency reprogramming windows.

Q3 (July – September 2026) – Summer Advocacy & Recess Strategy

Summer Congressional Recess Engagement

- Leverage the August district work period to coordinate local meetings, site visits, and events with Members of Congress and staff in Florida.

State Legislative Outreach and Relationship Building

- Schedule key follow-up meetings post-legislative session with state lawmakers to thank them for their efforts on behalf of the City of Key West and discuss policies and funding requests for next session.

Federal Program Monitoring

- Track agency reprogramming of funds during the summer months; identify late-breaking opportunities for Key West projects.

Legislative/Regulatory Tracking

- Continue monitoring bills and federal rulemakings, flagging developments that affect Key West’s housing, transportation, water, and public safety priorities.
- Grant Pipeline Development
- Expand Key West’s grant pipeline by preparing for anticipated FY27 federal grant opportunities, providing early notice and strategic alignment.

**Q4 (October – December 2026) – End-of-Year Advocacy & Planning for FY27
Winter Fly-In**

- Coordinate another round of targeted advocacy meetings in Washington, D.C. (or virtually), focused on advancing Key West projects before end-of-year congressional and agency deadlines.

Appropriations & Community Project Funding (CPF) Prep

- Begin positioning Key West for FY 27 CPF requests by engaging appropriations committee staff early and aligning with Florida delegation strategies.

Year-End Reporting

- Deliver a comprehensive annual report summarizing progress, wins, and next steps for Key West’s federal program.

Strategic Planning for 2027

- Collaborate with City leadership to update the state and federal legislative agenda, reset advocacy priorities, and build momentum going into the next appropriations and grant cycle.

Not included in this timeline are relevant policy conferences, which will be discussed upon the award of the contract.

Tab 5 – Other Information / Value-Added Services / Local Familiarity

Federal Relationships, Resources, and Capabilities

The Pittman Law Group primarily draws its government relations experience from representing Florida municipalities, and we have been doing this for almost twenty-five years. During this time, our firm has cultivated very strong relationships within and out, of the Florida legislative delegation. Within the Florida delegation, these include: now Secretary of State Marco Rubio, Senator Rick Scott, your Congressional representative Congressman Carlos Gimenez, Congressman Jared Moskowitz, Congressman Aaron Bean, Congressman Darren Soto, Congressman Greg Steube, Congressman Vern Buchanan, Congressman Byron Donalds, Congresswoman Lois Frankel, Congresswoman Frederica Wilson, Congresswoman Debbie Wasserman-Shultz, Congressman Mike Haridopolos, Congressman Maxwell Alejandro Frost and Congressman John Rutherford. These are individuals who have a vested interest in supporting Florida municipalities and hold various influential committee positions, like Appropriations and Energy and Commerce, to name a few.

The Pittman Law Group also has strong and strategic relationships at the Federal level outside of the Florida delegation as well, which we will leverage on behalf of Key West. Outside of Florida, some our contacts within leadership of the House of Representatives include the following Representatives and their offices: Assistant Democratic Leader Joe Neguse, Transportation & Infrastructure Chair Sam Graves, Ways &

Means Chair Jason Smith, Congressman Emanuel Cleaver, Congressman Pete Aguilar, Congressman Steny Hoyer, and more.

In the Senate, our firm has strong relationships with various Senators, including Sen. Raphael Warnock and Sen. Cory Booker, for example, while our working relationships span across the U.S. Senate, including the offices of Senate Minority Leader Charles Schumer and Senate Majority Whip John Barrasso. We have worked with various members on both sides of the aisle in the U.S. Senate throughout recent years and are proud of our Group's ability to create and maintain relationships in any political party and administration. This is not an exhaustive list, but just an example of key members we will utilize in the House and Senate to advocate on behalf of Key West.

Due to our firm's participation and engagement in the annual Congressional Black Caucus conference for the past twenty years and having a former Congressional Black Caucus Fellow as part of our Federal Team, the Pittman Law Group is fortunate to have warm relationships throughout the entirety of the largest Congressional Caucus, the Congressional Black Caucus. Namely, we have great relationships with the following Caucus leadership offices: Chair Yvette Clarke, Assistant Democratic Leader Joe Neguse, House Minority Leader Hakeem Jeffries, and veteran Congressional members Steven Horsford, Maxine Waters, Sanford Bishop, James Clyburn, Joyce Beatty, Bobby Scott, Lucy McBath, Emanuel Cleaver and Kweisi Mfume.

Beyond Congress, PLG maintains active engagement with federal agencies and national organizations critical to municipal success. We regularly coordinate with HUD, DOT, FEMA, and DOJ program offices to keep clients ahead of program changes and funding opportunities. While all of the offices and individuals named are not the full extent of the Pittman Law Group's D.C. network, we believe it provides a glimpse into our contact list, which extends out of both sides of the aisle across the three Federal branches of government.

Pittman Law Group's federal practice is built on more than two decades of sustained engagement with state and federal legislative and executive branches, and related associations. Some of our federal legislative relationships were mentioned earlier, and these trusted working relationships translate into access, credibility, and results.

PLG recognizes that effective federal advocacy requires more than just connections; it demands a strategic approach. Through this relationship-based, committee-driven, and coalition-oriented approach, Pittman Law Group is well-positioned to turn federal connections into tangible results for the City of Key West.

State Relationships, Resources, and Capabilities

For over twenty years, Pittman Law Group has served as a trusted link between Florida's local governments, public agencies, and the complex Tallahassee policymaking system. Our government relations experts have secured more than \$200 million in combined appropriations, trust-fund allocations, and competitive grants for counties, municipalities, port authorities, and regional agencies whose missions align with Key West's. Each success required the same skills Key West has sought—early bill drafting, committee advocacy, agency budget negotiation, and diligent grant compliance.

Our familiarity with Key West, Monroe County, and South Florida's operating landscape runs deep. Living and working in Tallahassee and Miami-Dade allows us to meet informally with the County's delegation members, House and Senate budget chiefs, agency project reviewers, and regional funding partners well before the 60-day session begins and throughout the year. These longstanding relationships mean that when Key West encounters an urgent need—whether a statutory change to accelerate a transportation project or a proviso clause safeguarding budget flexibility—our team already has trusted channels to resolve it. Because PLG is a certified minority-owned firm, we also have direct access to the

Florida Legislative Black Caucus and other affinity coalitions whose support can be decisive in close budget negotiations.

The Pittman Law Group maintains open-door relationships with every member of the Florida Legislature, including Representative Mooney and Senator Rodriguez, across party lines, and has strong connections with the Executive branch and state agencies. Having worked on local government priorities for years, we have close ties with relevant members, including budget chiefs and top agency officials. These relationships enable us to contact these individuals for requests, information, or problem-solving on behalf of Key West.

We are proud to maintain strong relationships with various relevant associations and their leadership, such as the Florida League of Cities, National League of Cities, Florida Conference of Black State Legislators, Florida Association of Counties, Collective PAC, National Conference of Black Public Administrators, and the National Conference of State Legislators, among others.

While all the organizations and individuals named do not represent the full extent of the Pittman Law Group's Florida network, we believe it offers a glimpse into our contact list, which spans both sides of the aisle across the three state branches of government.

Not only does PLG have the right relationships within the Legislature, the Executive Branch, and associated bodies, but we also maintain connections with key private sector companies such as Amazon, Uber, and others that we can leverage to promote business development and growth in Key West. Pittman Law Group's state practice is built on more than twenty years of sustained engagement with regional, state, and federal legislative and executive branches, as well as related associations. Some of our state legislative ties were mentioned earlier, and these trusted relationships translate into access, credibility, and results.

PLG understands that effective state advocacy requires more than just connections — it requires strategy. We focus on presenting client issues to members who serve on key committees like Appropriations, Transportation & Economic Development, Agriculture & Natural Resources, Commerce, and Criminal Justice. By aligning Key West's priorities with these committees' interests, we can help ensure the City's agenda is part of state decision-making discussions. Through this relationship-based, committee-driven, and coalition-oriented approach, Pittman Law Group is positioned to turn state connections into tangible results for the City of Key West.

Understanding of Key West's Governmental Structure and Project Landscape

We recognize that Key West operates under a commission-manager form of government, where the elected Mayor and six City Commissioners set policy direction, while the appointed City Manager, City Attorney, and departmental leadership oversee day-to-day implementation. We understand the pivotal role of advisory boards such as the Planning Board, Historic Preservation Committee, Bahama Village Redevelopment Advisory Committee, and the Environmental Sustainability Board, each of which influences project development, regulatory posture, and community priorities.

Key West's challenges and priorities are shaped by its geographic isolation, environmental vulnerability, aging infrastructure, limited land availability, and housing constraints. Our team understands the City's continued focus on projects and policy objectives in the following areas:

- **Coastal Resilience and Climate Adaptation:** The City faces rising sea levels, tidal flooding, storm surge risk, and infrastructure degradation. We recognize the importance of sustained engagement with FEMA, NOAA, the U.S. Army Corps of Engineers, and DEO on resilience planning, seawall projects, stormwater mitigation, and adaptation financing.

- **Transportation and Mobility:** As a constrained island community with high daily influxes of tourists, commuters, and maritime traffic, Key West must secure state and federal support to maintain and improve roadways, bicycle/pedestrian infrastructure, and port-related improvements.
- **Water, Wastewater, and Environmental Quality:** The City's continued investment in wastewater resilience, water quality protections, canal restoration, and stormwater management is essential to environmental sustainability, tourism, and compliance with federal and state regulatory requirements.
- **Housing Affordability and Workforce Retention:** Key West's limited land availability, building challenges, and high cost of property insurance and high cost of living in general create ongoing pressure for affordable workforce housing and redevelopment initiatives such as those in Bahama Village and Stock Island. State and federal appropriations, HUD programs, and competitive grants will be instrumental in advancing these efforts.
- **Economic Vitality and Tourism Infrastructure:** Supporting infrastructure tied to the local economy, including the Port of Key West, Historic Seaport, and cultural/recreational assets, requires a consistent funding strategy informed by state and federal grant opportunities, competitive tourism-related appropriations, and coastal community support programs.
- **Public Safety and Emergency Management:** The City's coastal setting demands robust engagement with FEMA, DHS, and DOJ for emergency preparedness, safety, and disaster response capabilities.

Conflicts of Interest

We are not aware of any professional, legal, or ethical conflicts that would compromise the ability of PLG to fully represent Key West at any level, if PLG were to become aware of any conflicts, our firm would immediately discuss the matter with Key West leadership.

Tab 6 -- Cost Effectiveness

The Pittman Law Group proposes the following annual flat fee for lobbying services. This fee is inclusive of travel, lodging, labor, equipment and administrative expenses associated with performing the services as outlined in this RFP. For state lobbying services, we propose an annual fee of \$50,000. For federal lobbying services, we propose an annual fee of \$80,000.

For any additional or as-needed services, our firm's rates are \$300/hour for services provided by an attorney and \$140-\$175/hour for services provided by other professional staff not classified as an attorney.

Tab 7 -- Project Schedule and Deliverables

PLG's engagement with the City of Key West includes a consistent and structured set of deliverables throughout the year that operate independently of the federal and state legislative calendars. These deliverables ensure ongoing situational awareness, strategic alignment, and real-time visibility into policy movement, funding opportunities, and advocacy efforts. All deliverables described below are fully included in the proposed monthly retainer.

Core Reporting Deliverables (Year-Round)

Legislative Tracking Reports

- Weekly or biweekly reports during federal and state legislative sessions.
- Summaries including all relevant bills including key details, updates, and implications.
- Outside of session, PLG provides tailored monthly legislative monitoring reports.

Monthly General, and Funding, Opportunity Reports

- Consolidated updates on relevant federal and Florida agencies and grant programs.
- Technical support including letters of support, data sourcing, and agency coordination.
- Reports detailing activities of the month and upcoming activities.

Real-Time Alerts and Rapid-Response Deliverables

- Prompt alerts of urgent items such as funding or legislative opportunities or changes.
- Alerts are delivered via email, call, or text depending on urgency.
- Same, or next, day memos summarizing critical developments.

Forecast Memos & Early Warning Notices

- Forward-looking memos identifying opportunities at the concept or pre-release stage.

Engagement, Coordination, and Advisory Deliverables

- In-Person or Virtual Briefings
- Quarterly briefings with City leadership to review advocacy and funding progress.
- Ad-hoc briefings provided at City request or when significant developments occur.

Stakeholder Coordination

- Facilitation of meetings with:
 - Florida Congressional Delegation
 - Key federal committees (e.g., Appropriations, T&I, Energy & Commerce)
 - Florida Legislature and relevant state committees
 - Federal and state executive agencies
- Preparation of briefing materials, talking points, and follow-up summaries for all meetings.

Confirmation of Inclusive Pricing

- All reporting, briefings, alerts, memos, grant-support activities, monitoring, and stakeholder coordination listed in this section are fully included in the proposed cost structure with no additional fees for labor, travel, administration, or communication.

Tab 8 -- Litigation

The Pittman Law Group, P.L. is a limited liability company that is solely owned by Sean Pittman. Founded in April 2001, there is no past or current litigation that our firm has been a participant in. We are financially sound and poised to serve the needs of the City of Key West.

Tab 9 – City Forms

All required forms are included in our response following this section.

SECTION 4
AFFIDAVITS AND CERTIFICATIONS

THE FOLLOWING MATERIALS ARE CONSIDERED ESSENTIAL AND NON-WAIVABLE FOR ANY RESPONSE TO AN INVITATION TO BID.

BIDDERS SHALL SUBMIT THE SUBSEQUENT FORMS.

LIST OF ATTACHED FORMS:

- 1. Anti-Kickback Affidavit**
- 2. Public Entity Crimes Form**
- 3. City of Key West Indemnification Form**
- 4. Equal Benefits for Domestic Partners Affidavit**
- 5. Cone of Silence Affidavit**
- 6. Non-Collusion Affidavit**
- 7. City of Key West E-Verify Affidavit**
- 8. Noncoercive Conduct Affidavit**
- 9. Scrutinized Companies Certification**

ANTI-KICKBACK AFFIDAVIT

STATE OF Florida)

: SS


COUNTY OF Leon)

I, the undersigned hereby duly sworn, depose and say that no portion of the sum herein bid will be paid to any employees of the City of Key West as a commission, kickback, reward or gift, directly or indirectly by me or any member of my firm or by an officer of the corporation.

By: Sean Pittman

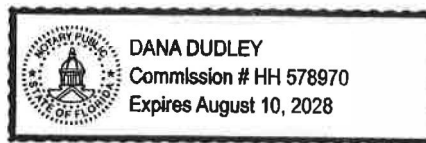


Sworn and subscribed before me this 5 day of December 2025.



NOTARY PUBLIC, State of Florida at Large

My Commission Expires: 08-10-2028



**SWORN STATEMENT UNDER SECTION 287.133(3)(A)
FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES**

THIS FORM MUST BE SIGNED IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICER AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted with Bid or Proposal for _____
RFP No. 25-022 -State and Federal Lobbying Services

2. This sworn statement is submitted by Pittman Law Group, P.L.
(name of entity submitting sworn statement)
whose business address is 1028 East Park Avenue, Tallahassee, FL 32301

and (if applicable) its Federal Employer Identification Number (FEIN) is _____
65-1056760

(If the entity has no FEIN, include the Social Security Number of the individual
signing this sworn statement _____)

3. My name is Sean Pittman
(please print name of individual signing)

and my relationship to the entity named above is Owner

4. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including but not limited to, any bid or contract for goods or services to be provided to any public or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, material misrepresentation.

5. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.

6. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means
1. A predecessor or successor of a person convicted of a public entity crime; or
 2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
7. I understand that a "person" as defined in Paragraph 287.133(1)(8), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.
8. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. (Please indicate which statement applies).

Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, nor any affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989, AND (Please indicate which additional statement applies.)

There has been a proceeding concerning the conviction before a hearing of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer did not place the person or affiliate on the convicted vendor list. (Please attach a copy of the final order.)

The person or affiliate was placed on the convicted vendor list. There has been a subsequent proceeding before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer determined that it was in the public interest to remove the person or

affiliate from the convicted vendor list. (Please attach a copy of the final order.)

_____The person or affiliate has not been put on the convicted vendor list. (Please describe any action taken by or pending with the Department of General Services.)



(signature)

December 5, 2025

(date)

STATE OF Florida

COUNTY OF Leon

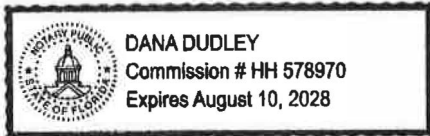
PERSONALLY APPEARED BEFORE ME, the undersigned authority,

Sean Pittman who, after first being sworn by me, affixed his/her
(name of individual signing)

signature in the space provided above on this 5 day of December, 2025.

My commission expires:


NOTARY PUBLIC



CITY OF KEY WEST INDEMNIFICATION FORM

To the fullest extent permitted by law, the Consultant expressly agrees to indemnify and hold harmless the City of Key West, their officers, directors, agents and employees *(herein called the "indemnitees") from liabilities, damages, losses and costs, including but not limited to, reasonable attorney's fees and court costs, such legal expenses to include costs incurred in establishing the indemnification and other rights agreed to in this Paragraph, to persons or property, to the extent caused by the negligence, recklessness, or intentional wrongful misconduct of the Consultant, its Subcontractors or persons employed or utilized by them in the performance of the Contract. Claims by indemnitees for indemnification shall be limited to the amount of Consultant's insurance or \$1 million per occurrence, whichever is greater. The parties acknowledge that the amount of the indemnity required hereunder bears a reasonable commercial relationship to the Contract and it is part of the project specifications or the bid documents, if any.

The indemnification obligations under the Contract shall not be restricted in any way by any limitation on the amount or type of damages, compensation, or benefits payable by or for the Consultant under Workers' Compensation acts, disability benefits acts, or other employee benefits acts, and shall extend to and include any actions brought by or in the name of any employee of the Consultant or of any third party to whom Consultant may subcontract a part or all of the Work. This indemnification shall continue beyond the date of completion of the work.

CONSULTANT: 1028 East Park Avenue, Tallahassee, FL 32301

SEAL:

Address



Signature

Sean Pittman

Print Name

CEO/Managing Partner

Title

DATE: December 5, 2025

EQUAL BENEFITS FOR DOMESTIC PARTNERS AFFIDAVIT

STATE OF Florida)

: SS

COUNTY OF Leon)

I, the undersigned hereby duly sworn, depose and say that the firm of _____

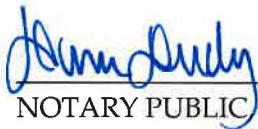
Pittman Law Group, P.L.

provides benefits to domestic partners of its employees on the same basis as it provides benefits to employees' spouses, per City of Key West Code of Ordinances Sec. 2-799.

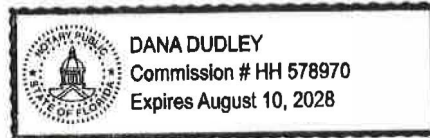
By: Sean Pittman



Sworn and subscribed before me this 5 day of December 2025.



NOTARY PUBLIC State of Florida at Large



My Commission Expires: 08-10-28


CONE OF SILENCE AFFIDAVIT

STATE OF Florida)

: SS

COUNTY OF Leon)

I, the undersigned hereby duly sworn, depose and say that all owner(s), partners, officers, directors, employees and agents representing the firm of Pittman Law Group, P.L. have read and understand the limitations and procedures regarding communications concerning City of Key West Code of Ordinances Sec. 2-773 Cone of Silence.

By: Sean Pittman 

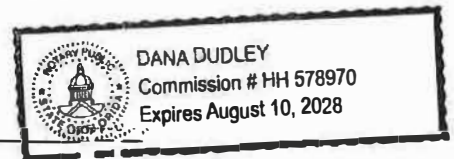
Sworn and subscribed before me this

5 day of December 2025.



NOTARY PUBLIC, State of Florida at Large

My Commission Expires: 08-10-28



NON-COLLUSION AFFIDAVIT

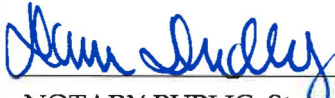
STATE OF FLORIDA)
:
SS COUNTY OF MONROE)

I, the undersigned hereby declares that the only persons or parties interested in this Proposal are those named herein, that this proposal is, in all respects, fair and without fraud, that it is made without collusion with any official of the Owner, and that the Proposal is made without any connection or collusion with any person submitting another Proposal on this Contract.

By: Sean Pittman 

Sworn and subscribed before me this

5 day of December, 2025


NOTARY PUBLIC, State of Florida at Large

My Commission Expires: 08-10-28



THE CITY OF KEY WEST E-VERIFY AFFIDAVIT

Beginning January 1, 2021, Florida law requires all contractors doing business with The City of Key West to register with and use the E-Verify System in order to verify the work authorization status of all newly hired employees. The City of Key West requires all vendors who are awarded contracts with the City to verify employee eligibility using the E-Verify System. As before, vendors are also required to maintain all I-9 Forms of their employees for the duration of the contract term. To enroll in the E-Verify System, vendors should visit the E-Verify Website located at www.e-verify.gov.

In accordance with Florida Statute § 448.095, **it is the responsibility of the Awarded Vendor to ensure compliance with all applicable E-Verify requirements.**


By executing this affidavit, the undersigned contractor verifies it compliance with Florida Statute § 448.095, stating affirmatively that the individual, firm, or corporation which is engaged in the performance of services on behalf of the City of Key West, has registered with, is authorized to use, and uses the U.S. Department of Homeland Security’s E-Verify system.

Furthermore, the undersigned contractor agrees that it will continue to use E-Verify throughout the contract period, and should it employ or contract with any subcontractor(s) in connection with the performance of services pursuant to this Agreement with The City of Key West, contractor will secure from such subcontractor(s) similar verification of compliance with Florida Statute § 448.095, by requiring the subcontractor(s) to provide an affidavit attesting that the subcontractor does not employ, or subcontract with, an unauthorized alien. Contractor further agrees to maintain records of such compliance during the duration of the Agreement and provide a copy of each such verification to The City of Key West within five (5) business days of receipt.

Failure to comply with this provision is a material breach of the Agreement and shall result in immediate termination of the Agreement without penalty to the City of Key West. Contractor shall be liable for all costs incurred by the City of Key West to secure replacement Agreement, including but not limited to, any increased costs for the same services, and costs due to delay, and rebidding costs, if applicable.

12/5/2025

Date



(Signature of Authorized Representative)

State of Florida

County of Leon

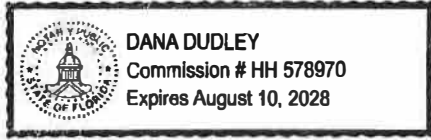
Personally Appeared Before Me, the undersigned authority, Sean Pittman who, being personally know or having produced his/her signature in the space provided above on this

5 day of December 2025.

Dana Dudley

Signature, Notary Public

Commission Expires



Stamp/Seal:

**AFFIDAVIT ATTESTING TO NONCOERCIVE CONDUCT
FOR LABOR OR SERVICES**

Entity/Vendor Name: Pittman Law Group, P.L.

Vendor FEIN: 65-1056760

Vendor's Authorized Representative: Sean Pittman/CEO/Managing Partner
(Name and Title)

Address: 1028 East Park Avenue

City: Tallahassee State: Florida Zip: 32301

Phone Number: 850.216.1002

Email Address: Sean@pittman-law.com

As a nongovernmental entity executing, renewing, or extending a contract with a government entity, Vendor is required to provide an affidavit under penalty of perjury attesting that Vendor does not use coercion for labor or services in accordance with Section 787.06, Florida Statutes.

As defined in Section 787.06(2)(a), coercion means:

1. Using or threatening to use physical force against any person;
2. Restraining, isolating, or confining or threatening to restrain, isolate, or confine any person without lawful authority and against her or his will;
3. Using lending or other credit methods to establish a debt by any person when labor or services are pledged as a security for the debt, if the value of the labor or services as reasonably assessed is not applied toward the liquidation of the debt, the length and nature of the labor or service are not respectively limited and defined;
4. Destroying, concealing, removing, confiscating, withholding, or possessing any actual or purported passport, visa, or other immigration document, or any other actual or purported government identification document, of any person;
5. Causing or threatening to cause financial harm to any person;
6. Enticing or luring any person by fraud or deceit; or
7. Providing a controlled substance as outlined in Schedule I or Schedule II of Section 893.03 to any person for the purpose of exploitation of that person.

As a person authorized to sign on behalf of Vendor, I certify under penalties of perjury that Vendor does not use coercion for labor or services in accordance with Section 787.06. Additionally, Vendor has reviewed Section 787.06, Florida Statutes, and agrees to abide by same.

Certified By: Sean Pittman, who is authorized to sign on behalf of the above referenced company.

Authorized Signature: 

Print Name: Sean Pittman

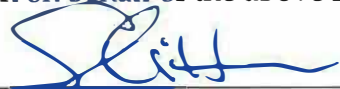
Title: CEO/Managing Partner

**VENDOR CERTIFICATION REGARDING
SCRUTINIZED COMPANIES LISTS**

Respondent Vendor Name: Pittman Law Group, P.L.
Vendor FEIN: 65-1056760
Vendor's Authorized Representative Name and Title: Sean Pittman/CEO/Managing Partner
Address: 1028 East Park Avenue
City: Tallahassee State: Florida Zip: 32301
Phone Number: 850.216.1002
Email Address: Sean@pittman-law.com

Section 287.135(2)(a), Florida Statutes, prohibits a company from bidding on, submitting a proposal for, or entering into or renewing a contract for goods or services of any amount if, at the time of contracting or renewal, the company is on the Scrutinized Companies that Boycott Israel List, created pursuant to section 215.4725, Florida Statutes, or is engaged in a boycott of Israel. Section 287.135(2)(b), Florida Statutes, further prohibits a company from bidding on, submitting a proposal for, or entering into or renewing a contract for goods or services over one million dollars (\$1,000,000) if, at the time of contracting or renewal, the company is on either the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, both created pursuant to section 215.473, Florida Statutes, or the company is engaged in business operations in Cuba or Syria.

As the person authorized to sign on behalf of Respondent, I hereby certify that the company identified above in the section entitled "Respondent Vendor Name" is not listed on either the Scrutinized Companies that Boycott Israel List, Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List I understand that pursuant to section 287.135, Florida Statutes, the submission of a false certification may subject such company to civil penalties, attorney's fees, and/or costs and termination of the contract at the option of the awarding governmental entity.

Certified By: Sean Pittman CEO/Managing Partner
Print Name *Print Title*
who is authorized to sign on behalf of the above referenced company.
Authorized Signature: 

END OF SECTION 4



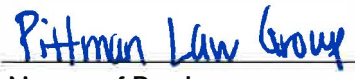
ADDENDUM NO. 2
State and Federal Lobbying Services
RFP 25-022

This addendum is issued as supplemental information to the Request for Proposal package for clarification of certain matters of both a general and a technical nature. The referenced Request for Proposal package is hereby amended in accordance with the following items:

1. **Clarification:** [No Changes]
2. **Changes to Submission Requirements:** [No Changes]
3. **Updates to Project Timeline:**
 - 1) Requests for Information (RFI) are due to the City by November 26, 2025 @ 3:00 PM (Local Time), the City will respond by November 28, 2025 @ 3:00PM (Local Time).
4. **Responses to Questions:**
 1. **Question Due Date** – The solicitation lists the deadline for vendor questions as September 26, 2025. Since the RFP was posted in November, can you confirm whether that date is correct, or if there is an updated deadline for submitting questions?
 1. **Answer:** Questions are due to the City by November 26, 2025 @ 3:00 PM (Local Time)
 2. **References Requirement (Page 27)** – The RFP states that proposers must provide references from at least three clients *and* three credit or financial institutions. Could you please confirm whether both categories are required, or if client references alone will satisfy the requirement?
 1. **Answer:** Proposers should only turn in three client references, the city does not need any financial institutions reference.
5. **Additional Resources:** [No Changes]



Signature



Name of Business



ADDENDUM NO. 3
State and Federal Lobbying Services
RFP 25-022

This addendum is issued as supplemental information to the Request for Proposal package for clarification of certain matters of both a general and a technical nature. The referenced Request for Proposal package is hereby amended in accordance with the following items:

1. **Clarification:** [No Changes]
2. **Changes to Submission Requirements:** [No Changes]
3. **Updates to Project Timeline:** [No Changes]
4. **Responses to Questions:**
 1. Can you please confirm whether the RFP requires actual letters written by our public-sector clients, or whether providing reference contact information would be acceptable?
 1. **Answer:** The City requests that Proposers provide contact information for public-sector client references. Formal reference letters from these clients are not required.
 2. Are financial statements from the past three years required?
 1. **Answer:** Financial Statements from the past three years are not required for submission.
 3. Would the City consider a proposal from a firm that would only address the Federal Lobbying Services? In some cases, we have responded to RFP's like this, where the local government ends up hiring two firms: one for state and one for Federal.
 1. **Answer:** Yes. The City would be willing to consider a proposal from a firm that focuses solely on Federal Lobbying Services or State Lobbying Services.
4. **Additional Resources:** [No Changes]



Signature

Pittman Law Group

Name of Business

Exhibit B – Sample Product List

Item Number	Product Name / Description	Unit Price (Vendor Cost)	Suggested Vend Price
1			
2			
3			
4			
5			
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- Please add additional lines as needed.