

RFP Response



Prepared for

City of Key West





Dear Sue,

We at Mercury Payment Systems sincerely appreciate your consideration in asking us to participate in your RFP process, and we believe Mercury is uniquely equipped to be your next partner for payments processing.

Mercury was founded in 2001 and has quickly become one of the fastest growing private, non-bank merchant acquirers in the United States. We work with over 400 POS software developers and electronic cash register manufactures to gain access to 1,500 value-added resellers servicing an install base of over 500,000 merchants. Mercury has become an expert in integrated POS solutions primarily for restaurant and retail markets in the U.S. and Canada, and we were ranked as the 26th largest merchant acquirer in terms of processing volume in the U.S. in the 2008 Nilson Report.

I hope you will find our partnership and offerings to be valuable. To make this transition as smooth as possible, we have an Implementation Team that is focused on your account to ensure every step of the process is complete and simple for your stores. I will be your dedicated Account Manager for the life of the relationship ensuring the success of your account and communicating necessary information and updates. Again, I appreciate your consideration and look forward to furthering our City of Key West partnership in Florida.

Sincerely,

Heather Glass
National Account Manager
Mercury Payment Systems

Appendix 1 -Proposer's Qualification

1. Provide a brief overview of your company including the following:

- *The name and location of your company, including the office location that will be serving the City.*

Mercury Payment Systems is headquartered in Durango, CO. Mercury also operates a facility in Denver, CO; this is where your accounts will be managed by our National Account Management Team.

- *A brief description of your business.*

Our mission is to provide leading edge payment processing solutions that make merchant operations easier for our customers throughout the U.S. and Canada. We are dedicated to providing our merchants with the best customer service and technical expertise in the industry, 24/7.

Mercury Payment Systems® is the first payment processing company to put our technology for free into hundreds point of sale (POS) systems. We pioneered a dealer-centric model for the sale of merchant services, instead of employing traditional distribution channels such as direct sales agents, independent sales groups, or agent banks. This model benefits merchants because it eliminates the need for salesmen who sell their payment processing, and are never seen again, though they continue to make money on the merchant's account. These middlemen are often not accountable when it comes to providing support, and have no contact with the merchant's POS dealer, and no knowledge of the POS system functionality.

Mercury® changes that dynamic. Our unique business model eliminates third parties and allows POS vendors to become their merchants' one-stop payment technology liaison. Mercury works closely with the dealer and the POS system developer, ensuring that everyone involved is knowledgeable about the merchant's needs.

- *The number of years your company has been in business*

Eight years. We boarded our 1st merchant in May of 2002. Mercury has experienced rapid growth since its inception, with triple digit growth between 2004 and 2007. The company has steadily climbed up the Nilson Report which ranks payment processors by Visa and MasterCard volume – from 68th in 2005, to 23rd largest payment processor in 2010.

- *Is your company a subsidiary of another corporation? If so, what is the name of the parent company?*

Mercury Payment Systems was founded in 2001 and is a private, non-bank acquirer, and is not a subsidiary of another corporation. Mercury is an Independent Sales Organization and Merchant Service Provider of HSBC Bank, USA. Global Payment Systems is currently utilized for funds reconciliation, and are also validated and listed on the validated service providers list.

- *The number of staff dedicated to provide requested service.*

Your management team will work primarily with your National Account Manager, Heather Glass Located in our Denver, Colorado office. Heather will work with your corporate level contacts regarding products, services and escalations.

The implementation of your accounts will be closely managed by your Implementation Manager, David Martinez. Located in our Denver, Colorado office, Dave has been with Mercury for one and a half years and has worked in the industry for over eight years. Dave will be managing the implementation process of the enrollments of your accounts. He is able to provide enrollment reporting throughout the process and host web trainings to educate your employees on how to use our online credit card reporting.

2. *Merchant proposer must be able to provide beginning to end merchant services, including equipment software, credit and charge transaction authorization, routing and settlement for all major credit and debit cards. Describe this process and identify any joint venture or affiliated relationships required to complete the processing of the transaction. (Attach to proposal), (Label 'Attachment 2 — Process').*

Mercury is an ISO and Merchant Service Provider of HSBC Bank, USA. Global Payment Systems is currently utilized for funds reconciliation, and are also validated and listed on the validated service providers list.

3. *Describe your customer support function. Including hours of operations, phone numbers, after hours and weekend availability, reaction time, service location, local contact etc. Describe the process and proposed time line if a terminal went down during the weekday and if it went down during a weekend or after hours. (Attach to proposal), (Label *Attachment 3 — Customer Service")*

The card brands have 24-hour automated Voice Authorization phone numbers that are toll free. These would be used should the POS ask for a voice authorization. Mercury has 24-hour live Customer and Technical Support based in Colorado, also on a toll free number. Your locations are able to call at any time and receive assistance with their transactions, batch settlements and other questions. Our toll free customer support team number is (800)846-4472.

Mercury employs onsite technical and ongoing relationship merchant relationship teams to solve problems, answer questions, and complete requests. To meet its strategic goal of exceptional customer service, Mercury uses best practices utilizing workforce management, Call and Case monitoring applications, and an experienced high ratio leadership to staff.

All support issues are tracked via proprietary trouble ticketing systems. Problem tickets are rapidly identified and escalated to management for resolution. Formal procedures are in place to handle escalation from all communication venues. Escalation metrics are maintained for training and customer service experience quality improvements.

4. Please provide a sample Merchant Statement and explain how the City would resolve any differences between internal deposits records and the Merchant Account Statement i.e. (where and who would the city call, documentation required, etc.).

Statement continued over the next few pages. Discrepancies should be discussed with your National Account Manager; your single source for any questions relating to your account. We also maintain 24/7/365 support that can help your team as described in item number 3 above.

Credit Card Merchant Statement

Cycle Date: 11/30/2010
Association : 055 70 043 007 000
Merchant #: 8788XXXXXXXXXX
Merchant Name: SAMPLE CITY
Merch DBA: SAMPLE CITY
Transit Number: XXXXXX
DDA Number: XXXXXXXX
Address 1: 123 TOWN BLVD
Address 2:
City: TOWN
State/Prov: NY
Zip/PC: 1234560000
Contact: JOHN SMITH

Deposit Information

<u>DAY</u>	<u>REF NO</u>	<u>ITEMS</u>	<u>SALES</u>	<u>CREDITS</u>	<u>DISC</u>	<u>NET DEPOSIT</u>
1	03030364741	34	\$173.00	\$0.00	\$0.00	\$173.00
2	10130523050	1	\$123.00	\$0.00	\$0.00	\$123.00
2	10230628655	35	\$204.00	\$0.00	\$0.00	\$204.00
3	10230635315	1	\$221.00	\$0.00	\$0.00	\$221.00
3	10330722256	13	\$56.00	\$0.00	\$0.00	\$56.00
4	10330739311	2	\$148.00	\$0.00	\$0.00	\$148.00
4	10430875101	64	\$359.00	\$0.00	\$0.00	\$359.00
5	10430897529	1	\$123.00	\$0.00	\$0.00	\$123.00
5	10530926991	54	\$298.50	\$0.00	\$0.00	\$298.50
8	10530962308	2	\$123.00	\$0.00	\$0.00	\$123.00
8	10631058443	50	\$300.00	\$0.00	\$0.00	\$300.00
8	10731166046	2	\$8.00	\$0.00	\$0.00	\$8.00
8	10831239263	1	\$1.00	\$0.00	\$0.00	\$1.00
9	10931367779	48	\$248.50	\$0.00	\$0.00	\$248.50
10	10931378239	1	\$123.00	\$0.00	\$0.00	\$123.00
10	11031455378	50	\$286.00	\$0.00	\$0.00	\$286.00
12	11131577683	69	\$381.00	\$0.00	\$0.00	\$381.00
12	11131514015	2	\$186.00	\$0.00	\$0.00	\$186.00

12	11231696272	11	\$54.00	\$0.00	\$0.00	\$54.00
15	11231650797	1	\$93.00	\$0.00	\$0.00	\$93.00
16	11331762601	58	\$321.00	\$0.00	\$0.00	\$321.00
15	11531907747	3	\$22.00	\$0.00	\$0.00	\$22.00
16	11632045034	61	\$372.00	\$0.00	\$0.00	\$372.00
17	11632061971	1	\$25.00	\$0.00	\$0.00	\$25.00
17	11732110780	58	\$327.00	\$0.00	\$0.00	\$327.00
18	11732140107	1	\$25.00	\$0.00	\$0.00	\$25.00
18	11832295280	62	\$349.00	\$0.00	\$0.00	\$349.00
19	11932333839	64	\$353.00	\$0.00	\$0.00	\$353.00
22	12032422067	59	\$334.00	\$0.00	\$0.00	\$334.00
23	12332765685	43	\$236.00	\$0.00	\$0.00	\$236.00
24	12432868094	44	\$238.00	\$0.00	\$0.00	\$238.00
26	12432824081	1	\$123.00	\$0.00	\$0.00	\$123.00
26	12532922241	32	\$164.00	\$0.00	\$0.00	\$164.00
29	12833243173	1	\$1.00	\$0.00	\$0.00	\$1.00
30	12933300803	4	\$214.50	\$0.00	\$0.00	\$214.50
30	13033474103	49	\$264.00	\$0.00	\$0.00	\$264.00
DEPOSIT TOTALS:		36	\$6,877.50	\$0.00	\$0.00	\$6,877.50

Deposit Item Summary

SALES:	983	\$6,877.50	DB ADJ:	0	\$0.00
CREDITS:	0	\$0.00	CR ADJ:	0	\$0.00
TOTAL:	983	\$6,877.50	TOTAL:	0	\$0.00

Settlement/Discount

<u>Description</u>	<u>ITEMS</u>	<u>Amount</u>	<u>AVG TICKET</u>	<u>DISC RATE</u>	<u>ITEM RATE</u>	<u>FEE AMOUNT</u>
DISC	10	\$63.00	\$6.30	0.1	0.05	\$0.56
INTER-CHG						\$0.00
DSBS	8	\$38.00	\$4.75	0.1	0.05	\$0.44
INTER-CHG						\$0.00
DSPM	1	\$6.00	\$6.00	0.1	0.05	\$0.06
INTER-CHG						\$0.00
VISA	124	\$704.00	\$5.68	0.1	0.05	\$6.90
INTER-CHG						\$0.00
VISA	1	\$5.00	\$5.00	0.1	0.05	\$0.06
INTER-CHG						\$0.00
VISA	3	\$236.00	\$78.67	0.1	0.05	\$0.39
INTER-CHG						\$0.00
VIBS	72	\$627.00	\$8.71	0.1	0.05	\$4.23
INTER-CHG						\$0.00
VIBS	11	\$56.00	\$5.09	0.1	0.05	\$0.61
INTER-CHG						\$0.00
VIBS	22	\$144.00	\$6.55	0.1	0.05	\$1.24
INTER-CHG						\$0.00
VDBT	550	\$3,041.00	\$5.53	0.1	0.05	\$30.54
INTER-CHG						\$0.00
VDBT	9	\$578.50	\$64.28	0.1	0.05	\$1.03
INTER-CHG						\$0.00
VISP	4	\$30.00	\$7.50	0.1	0.05	\$0.23
INTER-CHG						\$0.00
MCEB	8	\$43.00	\$5.38	0.1	0.05	\$0.44
INTER-CHG						\$0.00
MCHV	2	\$12.00	\$6.00	0.1	0.05	\$0.11
INTER-CHG						\$0.00

MC	25	\$234.00	\$9.36	0.1	0.05	\$1.48
INTER-CHG						\$0.00
MCBS	26	\$355.00	\$13.65	0.1	0.05	\$1.66
INTER-CHG						\$0.00
MDBT	62	\$321.00	\$5.18	0.1	0.05	\$3.42
INTER-CHG						\$0.00
MCWC	20	\$100.00	\$5.00	0.1	0.05	\$1.10
INTER-CHG						\$0.00
MWEL	7	\$155.00	\$22.14	0.1	0.05	\$0.51
INTER-CHG						\$0.00
MCEC	18	\$129.00	\$7.17	0.1	0.05	\$1.03
INTER-CHG						\$0.00
CHGB	19	\$0.00	\$0.00	0	0.0185	\$0.35
INTER-CHG						\$0.00
CHGB	168	\$0.00	\$0.00	0	0.0185	\$3.11
INTER-CHG						\$0.00
CHGB	19	\$107.00	\$5.63	0.1	0	\$0.11
INTER-CHG						\$0.00
CHGB	796	\$5,421.50	\$6.81	0.11	0	\$5.96
INTER-CHG						\$0.00
CHGB	1	\$5.00	\$5.00	0.4	0	\$0.02
INTER-CHG						\$0.00
CHGB	1	\$5.00	\$5.00	0.45	0	\$0.02
INTER-CHG						\$0.00
CHGB	168	\$1,349.00	\$8.03	0.11	0	\$1.48
INTER-CHG						\$0.00
TOTAL						\$67.09

Surcharge

<u>Description</u>	<u>ITEMS</u>	<u>Amount</u>	<u>FEE AMOUNT</u>
Z DSC EXP SVC 1.7% + \$.03	10	\$63.00	\$1.37
Z DSC COMML ELECT 2.3% + \$.10	8	\$38.00	\$1.67
Z DSC PRM EXP SVC 1.7% + \$.03	1	\$6.00	\$0.13
Z VS SMTKT 1.65% + \$.04	124	\$704.00	\$16.58
Z VS INTRRGNL ELECTR 1.10%	1	\$5.00	\$0.06
Z VS REWARDS1 1.65% + \$.10	3	\$236.00	\$4.19
Z VS COMML RETAIL PUR 2.2% + \$.10	72	\$627.00	\$20.99
Z VS COMML RETAIL 2.1% + \$.1	11	\$56.00	\$2.28
Z VS COMML RETAIL 2.3% + \$.1	22	\$144.00	\$5.51
Z VS DBT SMTKT 1.55% + \$.04	550	\$3,041.00	\$69.14
Z VS DBT RETAIL .95% + \$.20	9	\$578.50	\$7.30
Z VS SIG CORP RETAIL 2.1% + \$.10	4	\$30.00	\$1.03
Z MC ENHNCD SM BUS DR1 2.77% + \$.	8	\$43.00	\$1.99
Z MC HIGH VAL M3 2.2% & \$.1	2	\$12.00	\$0.46
Z MC MERIT III 1.58% + \$0.10	25	\$234.00	\$6.20
Z MC CORP DR I 2.65% + \$.10	26	\$355.00	\$12.01
Z MC DBT SMTKT 1.55% + \$.04	62	\$321.00	\$7.46
Z MC WRLD MERIT III 1.73% + \$.10	20	\$100.00	\$3.73
Z MC WRLD ELT MERITIII 2.2% + \$.10	7	\$155.00	\$4.11
Z MC ENHNCD MERIT III 1.73% + \$.10	18	\$129.00	\$4.03
TOTAL			\$170.24

Other Fees

<u>CARD</u>	<u>CHARGE</u>	<u>Description</u>	<u>NUMBER</u>	<u>RATE</u>	<u>FEES</u>
DISC	2688	GLBLFIXFRM	19	0	\$0.00
VISA	2688	GLBLFIXFRM	814	0	\$0.00
MC	2688	GLBLFIXFRM	174	0	\$0.00
CHGB	2964	VISA APF	807	0.0195	\$15.74
CHGB	2965	VISA MSUSE	10	0.045	\$0.45
	3009	GLOBAL ATL	36	0	\$0.00
	3009	GLOBAL ATL	983	0	\$0.00
		TOTAL OTHER FEES:			\$16.19

YOUR ACCOUNT HAS BEEN DEBITED:

\$253.52

5. Please indicate any exceptions or concerns taken to IV. SCOPE OF SERVICES (above). (Label 'Attachment 5 - Exception to Scope').

- I. **Supplies**- We do not keep terminal paper or other supplies in stock. Even though your terminals are not leased through us, we do have a full terminal team that can help support, sell or repair your terminals.
- II. **Fees**-We do not have the infrastructure to invoice you for your fees; however, we do have the ability to ACH your fees monthly and can supply a monthly statement. (see attached document)
- III. **Chargeback Procedures**-We do not have the ability to notify our merchants of chargebacks via email. We have a team dedicated to assisting you with chargeback questions and concerns.

6. Please provide an implementation timeline once a contract has been signed.

The Mercury team is looking forward to leading City of Key West through this transition that will meld the best of both organizations in creating what we believe will be a long and fruitful partnership. The purpose of this document is to lay out our proposed implementation plan that will span the next couple months.

ID	Task Name	Start	Finish	Duration	Jan 2011			Feb 2011			Mar 2011		
					1/16	1/23	1/30	2/6	2/13	2/20	2/27	3/6	
1	Implementation Call	2/10/2011	2/10/2011	1d									
2	Enrollment Phase	2/14/2011	2/25/2011	10d									
3	Group Conference Call – Web Reporting Training 10AM EST	2/28/2011	2/28/2011	1d									
4	Proposed Live Date for Transition	3/1/2011	3/1/2011	1d									
5	Follow-Up Meeting	3/4/2011	3/4/2011	1d									

- 1.) Implementation Call – This call will be used to discuss the timeline, and get make any needed adjustments in order to make this a smooth transition.
- 2.) Enrollment Phase – This will be the period of time that we will need to get the paperwork for all 27+ locations, in order to get them setup on the system.
- 3.) Group Conference Call – We will be hosting several training webinars to go over MercuryView for Credit Card reporting.
- 4.) Proposed Live Date – This will be the live date for the Transition to MPS.
- 5.) Follow-Up Meeting – We can discuss any outstanding items during this time.

Appendix 2-References

Jeff Alexander
Director of Communications
Edible Arrangements
203-774-8446

Key Jobson
Rocky Mountain Chocolate
Factory, Inc.
Chief Information Officer
(970) 382-7307
(970) 749-0152 (M)

Greg Beeler
Controller
Jimmy John's
217.356.9900

Pricing Information

One-Time Fees:

Fee Description	One Time Costs
Software	All costs associated with Software will be assessed by the Point of Sale provider. Mercury does not charge for Software, Upgrades or other Equipment related fees for Point of Sale.
Software Upgrades	
Merchant Application Fee	\$0.00
Setup Fee by Processor	\$0.00
Internal Control and Procedures Review	Included and performed by National Account Manager.
Initial Training – onsite	Our Implementation Team will assist you with training on the Hypercom terminals, reporting and other services. These trainings are not typically performed on site but this can be accommodated.
Additional Training – telephone or written training	All additional training is included and performed by your National Account Manager and Implementation Team
Other:	

Product Fees

Product	Model	Rental per Month	Purchase per Device
Terminal (Attach Type)	Hypercom T4205	\$8.00	\$250.00
Printer (Attach Type)	Attached to Terminal		
PIN Pad (Attach Type)	Hypercom P1300	\$9.95	\$100.00
Check Reader-Imager	MPS Does not Supply		
Imprinter		No Rental Available	\$30 + Shipping (Includes Plate and 1 Pack of Slips)
Electronic Check Svs. Fee			
<i>Check Guarantee</i>	\$25-\$50 per Month - 1.49% and \$0.12 per Item		
<i>Check Verification</i>	\$10 per Month - \$0.12 per item		
On-line Reporting (Monthly Fee/UserID)	No Charge for MPS Support and Reporting		
Wireless Equipment	Hypercom M4230 (Mobile Terminal)	\$39.95 (\$30.00 Activation, \$35.99 Monthly Service Fee + \$0.05 per transaction)	\$699.00 (\$30.00 Activation, \$35.99 Monthly Service Fee + \$0.05 per transaction)
Supplies	MPS does not supply paper or other standard terminal supplies.		
Other:			

Monthly Fees: Required per Merchant Account

Fee Description (fees paid to Merchant)	Per Item Cost	Monthly Cost
Account Fee	\$0.00	\$0.00
Technical Support	\$0.00	\$0.00
Monthly Statement	\$0.00	\$0.00
Security Coverage	\$0.00	\$0.00
Minimum Transaction Volume	\$0.00	\$0.00
Transaction/Network Access (these assessment and network fees are passed on at cost to City of Key West)		
<i>Visa</i>	0.11% and \$0.0195 per item	
<i>MasterCard</i>	0.11% and \$0.0185 per item	
<i>Discover</i>	0.10% and \$0.0075 per item	

Pricing Schedule

All pricing below is based on a "Cost Plus" scenario. Our discount and per item rates float above interchange cost.

Transaction Fee Schedule (Credit and Debit)	Discount Rate	Per Item
Visa	0.10%	\$0.05
MasterCard	0.10%	\$0.05
	Cost established by American Express	
American Express	Express	\$0.05
Discover	0.10%	\$0.05
Assessment pass through charges (current assessment fees as dictated by the card brands)		
<i>Visa</i>	0.1100%	\$0.0195
<i>MasterCard</i>	0.1100%	\$0.0185
<i>Discover</i>	0.1000%	\$0.0075
Monthly Statement Fee		\$0.00
Additional Processing Costs		
<i>Non-sufficient Funds</i>		\$15.00
<i>Voice AVS</i>		\$1.25
<i>Decline Fee</i>		\$0.05
<i>Dial Surcharge</i>		\$0.10
<i>PIN Debit</i>		\$0.10
<i>ChargeBacks</i>		\$15.50
<i>Voice Authorization Fee</i>		\$0.60

Electronic Check	Monthly Fees	Discount Rate	Per Item
Guarantee	\$25-\$50 per Month	1.49%	\$0.12
Verification	\$10 per Month		\$0.12

List All Additional Fees Required to Process Payment Made On-Line through the City website

Fee Description (fees paid to Merchant)	Per Item Cost	Monthly Cost
Charge Backs	\$15.50	\$0.00
Other:		

Costs

Department/Payment Type/Equipment in use	Monthly Activity	City Cost Price/Unit	City Customer Cost Price/Unit
Revenue Department / Utility Payments / One swipe terminal			
Visa			
Sales # Transactions	370	\$18.50	
Sales \$ Amount	\$60,063.89	\$60.06	
MasterCard			
Sales # Transactions	202	\$10.10	
Sales \$ Amount	\$40,604.88	\$40.60	
American Express			
Sales # Transactions	119	\$5.95	
Sales \$ Amount	\$29,758.35	\$29.76	
Discover Card			
Sales # Transactions	8	\$0.40	
Sales \$ Amount	\$1,412.80	\$1.41	

Department/Payment Type/Equipment in use	Monthly Activity	City Cost Price/Unit	City Customer Cost Price/Unit
Parking Department / Ticket Payments / One swipe terminal			
Visa			
Sales # Transactions	307	\$15.35	
Sales \$ Amount	\$11,625.50	\$11.63	
MasterCard			
Sales # Transactions	108	\$5.40	
Sales \$ Amount	\$5,758.25	\$5.76	
American Express			
Sales # Transactions	38	\$1.90	
Sales \$ Amount	\$2,282.10	\$2.28	
Discover Card			
Sales # Transactions	12	\$0.60	
Sales \$ Amount	\$3,445.00	\$3.45	

Department/Payment Type/Equipment in use	Monthly Activity	City Cost Price/Unit	City Customer Cost Price/Unit
Building Department / Ticket			

Payments / One swipe terminal			
Visa			
Sales # Transactions	75	\$3.75	
Sales \$ Amount	\$8,621.94	\$8.62	
MasterCard			
Sales # Transactions	25	\$1.25	
Sales \$ Amount	\$11,352.73	\$11.35	
American Express			
Sales # Transactions	38	\$1.90	
Sales \$ Amount	\$7,926.45	\$7.93	
Discover Card			
Sales # Transactions			
Sales \$ Amount			

Department/Payment Type/Equipment in use	Monthly Activity	City Cost Price/Unit	City Customer Cost Price/Unit
Transfer Station / Ticket Payments / One swipe terminal			
Visa			
Sales # Transactions	34	\$1.70	
Sales \$ Amount	\$1,230.92	\$1.23	
MasterCard			
Sales # Transactions	9	\$0.45	
Sales \$ Amount	\$318.01	\$0.32	
American Express			
Sales # Transactions	6	\$0.30	
Sales \$ Amount	\$369.29	\$0.37	
Discover Card			
Sales # Transactions			
Sales \$ Amount			

Department/Payment Type/Equipment in use	Monthly Activity	City Cost Price/Unit	City Customer Cost Price/Unit
Key West Bight Marina / Fuel Rents Supplies / Two swipe terminal			
Visa			
Sales # Transactions	267	\$13.35	
Sales \$ Amount	\$123,249.99	\$123.25	
MasterCard			
Sales # Transactions	91	\$4.55	
Sales \$ Amount	\$21,959.17	\$21.96	
American Express			
Sales # Transactions	110	\$5.50	
Sales \$ Amount	\$129,954.73	\$129.95	
Discover Card			
Sales # Transactions			
Sales \$ Amount			

Department/Payment Type/Equipment in use	Monthly Activity	City Cost Price/Unit	City Customer Cost Price/Unit
Key West Bight Marina Parking / Parking Payments / Three Unattended swipe station			
Visa			
Sales # Transactions	3513	\$175.65	
Sales \$ Amount	\$24,816.50	\$24.82	
MasterCard			
Sales # Transactions	1462	\$73.10	
Sales \$ Amount	\$10,293.25	\$10.29	
American Express			
Sales # Transactions			
Sales \$ Amount			
Discover Card			
Sales # Transactions	67	\$3.35	
Sales \$ Amount	\$489.50	\$0.49	

Department/Payment Type/Equipment in use	Monthly Activity	City Cost Price/Unit	City Customer Cost Price/Unit
Park-N-Ride / Parking Payments / One Unattended pay station			
Visa			
Sales # Transactions			
Sales \$ Amount			
MasterCard			
Sales # Transactions			
Sales \$ Amount			
American Express			
Sales # Transactions			
Sales \$ Amount			
Discover Card			
Sales # Transactions			
Sales \$ Amount			

Department/Payment Type/Equipment in use	Monthly Activity	City Cost Price/Unit	City Customer Cost Price/Unit
Garrison Bight Marina / Rental Ramp Parking Payments / One swipe terminal			
Visa			
Sales # Transactions	179	\$8.95	
Sales \$ Amount	\$38,751.56	\$38.75	
MasterCard			
Sales # Transactions	62	\$3.10	
Sales \$ Amount	\$15,974.97	\$15.97	
American Express			
Sales # Transactions	35	\$1.75	
Sales \$ Amount	\$11,302.70	\$11.30	
Discover Card			
Sales # Transactions	6	\$0.30	
Sales \$ Amount	\$961.95	\$0.96	

Department/Payment Type/Equipment in use	Monthly Activity	City Cost Price/Unit	City Customer Cost Price/Unit
Parking / Parking Payments / 24 unattended pay stations			
Visa			
Sales # Transactions	17,470	\$873.50	
Sales \$ Amount	\$116,734.75	\$116.73	
MasterCard			
Sales # Transactions	7,152	\$357.60	
Sales \$ Amount	\$48,735.15	\$48.74	
American Express			
Sales # Transactions			
Sales \$ Amount			
Discover Card			
Sales # Transactions	243	\$12.15	
Sales \$ Amount	\$2,127.25	\$2.13	

Department/Payment Type/Equipment in use	Monthly Activity	City Cost Price/Unit	City Customer Cost Price/Unit
ONLINE / Parking Ticket Payments and Utility Payments / City Website			
Visa			
Sales # Transactions	?		
Sales \$ Amount	?		
MasterCard			
Sales # Transactions	?		
Sales \$ Amount	?		
American Express			
Sales # Transactions	?		
Sales \$ Amount	?		
Discover Card			
Sales # Transactions	?		
Sales \$ Amount	?		

If Mercury graduates to your final grouping of candidates, the additional requested documentation will be provided.

- i. ANTI-KICKBACK AFFIDAVIT
- ii. LOCAL VENDOR CERTIFICATION PURSUANT TO CKW ORDINANCE 09-22 SECTION 2-798
- iii. SWORN STATEMENT PURSUANT TO SECTION 287.133(3)(A)
FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES