



PEDRO FALCON CONTRACTORS, INC.

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26 October 2015

City of Key West
3126 Flagler Ave
Key West, FL 33040

**Project Name: Douglass Band Room
Selective Demolition/Concrete Repair/New AC and front door**

Dear Mr. Steckly

Thank you for the opportunity to provide you with this proposal based on the site visit and the Revised Project Scope of Work Dated 10 March 2015 items 5 through 14 with an added item 15 for the new front door.

See enclosed breakdown for further proposal details on the following page.

These repairs would take approximately 4 to 5 months to perform.

Total price for work described in Scope of Work: \$285,954.00.00 (Two Hundred Eighty Five Thousand Nine Hundred Fifty Four Dollars and Zero Cents)

Note: Our shoring vendor is still working on the shoring proposal including the engineering. We placed a \$10,000 cost toward this item for now. We will adjust the final cost when the formal proposal from our vendor is received.

Exclusions: Any work not described herein; permits and or impact fees of any kind; temporary lighting.

Thanks

Sincerely,
Pedro Falcon Contractors, Inc.

Christian Brisson
President

End of Proposal

Douglass Band Room

DESCRIPTION	MATERIAL	LABOR	Other Direct & Subcontractor	Tax on Materials	Total Materials	Payroll Taxes & Ins	Total Labor	Taxes/ins/ additional expenses on Subs	Total for taxes on subs etc	Total Direct Cost Mat, Lab & Others	Material Overhead	Labor Overhead	Taxes and other direct cost overhead	Total Net Cost	Profit	Subtotal	Bond	Selling Price	
General Conditions	\$13,575.00	\$28,704.00	\$150.00	7.00%	\$950.25	\$14,525.25	\$9,185.28	\$37,889.28	\$0.00	\$150.00	\$52,564.53	\$1,452.53	\$3,788.93	\$15.00	\$57,820.98	\$4,047.47	\$61,868.45	\$680.55	\$62,549.00
Not Used	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Demo Ceilings	\$0.00	\$1,628.00	\$0.00		\$0.00	\$0.00	\$520.96	\$2,148.96	\$0.00	\$0.00	\$2,148.96	\$0.00	\$214.90	\$0.00	\$2,363.86	\$165.47	\$2,529.33	\$27.82	\$2,557.15
Demo Attic Floor Framing	\$0.00	\$1,320.00	\$0.00		\$0.00	\$0.00	\$422.40	\$1,742.40	\$0.00	\$0.00	\$1,742.40	\$0.00	\$174.24	\$0.00	\$1,916.64	\$134.16	\$2,050.80	\$22.56	\$2,073.36
Demo Wall Partitions	\$0.00	\$7,546.00	\$0.00		\$0.00	\$0.00	\$2,414.72	\$9,960.72	\$0.00	\$0.00	\$9,960.72	\$0.00	\$996.07	\$0.00	\$10,956.79	\$766.98	\$11,723.77	\$128.96	\$11,852.73
Demo Flooring	\$0.00	\$1,760.00	\$0.00		\$0.00	\$0.00	\$563.20	\$2,323.20	\$0.00	\$0.00	\$2,323.20	\$0.00	\$232.32	\$0.00	\$2,555.52	\$178.89	\$2,734.41	\$30.08	\$2,764.48
Demo Interior Doors	\$0.00	\$286.00	\$0.00		\$0.00	\$0.00	\$91.52	\$377.52	\$0.00	\$0.00	\$377.52	\$0.00	\$37.75	\$0.00	\$415.27	\$29.07	\$444.34	\$4.89	\$449.23
Remove Bay Doors	\$0.00	\$528.00	\$0.00		\$0.00	\$0.00	\$168.96	\$696.96	\$0.00	\$0.00	\$696.96	\$0.00	\$69.70	\$0.00	\$766.66	\$53.67	\$820.32	\$9.02	\$829.35
Demo Windows/Doors	\$0.00	\$2,992.00	\$0.00		\$0.00	\$0.00	\$957.44	\$3,949.44	\$0.00	\$0.00	\$3,949.44	\$0.00	\$394.94	\$0.00	\$4,344.38	\$304.11	\$4,648.49	\$51.13	\$4,699.62
Roof and Perimeter Edge	\$1,514.35	\$5,456.00	\$9,040.00		\$106.00	\$1,620.35	\$1,745.92	\$7,201.92	\$0.00	\$9,040.00	\$17,862.27	\$162.04	\$720.19	\$904.00	\$19,648.50	\$1,375.40	\$21,023.90	\$231.26	\$21,255.16
Block-in Masonry Openings	\$7,080.00	\$10,236.00	\$900.00		\$495.60	\$7,575.60	\$3,275.52	\$13,511.52	\$0.00	\$900.00	\$21,987.12	\$757.56	\$1,351.15	\$90.00	\$24,185.83	\$1,693.01	\$25,878.84	\$284.67	\$26,163.51
Demo Upper Tie Beam	\$14,863.80	\$16,984.00	\$10,000.00		\$1,040.47	\$15,904.27	\$5,434.88	\$22,418.88	\$0.00	\$10,000.00	\$48,323.15	\$1,590.43	\$2,241.89	\$1,000.00	\$53,155.46	\$3,720.88	\$56,876.34	\$625.64	\$57,501.98
Form and Pour Upper Tie Beam and Column Repair	\$9,916.77	\$30,536.00	\$700.00		\$694.17	\$10,610.94	\$9,771.52	\$40,307.52	\$0.00	\$700.00	\$51,618.46	\$1,061.09	\$4,030.75	\$70.00	\$56,780.31	\$3,974.62	\$60,754.93	\$668.30	\$61,423.24
Furnish New Front Door and Hardware	\$1,000.00	\$176.00	\$55.00		\$70.00	\$1,070.00	\$56.32	\$232.32	\$0.00	\$55.00	\$1,357.32	\$107.00	\$23.23	\$5.50	\$1,493.05	\$104.51	\$1,597.57	\$17.57	\$1,615.14
Repair Bar Joist	\$75.00	\$176.00	\$550.00		\$5.25	\$80.25	\$56.32	\$232.32	\$0.00	\$550.00	\$862.57	\$8.03	\$23.23	\$55.00	\$948.83	\$66.42	\$1,015.24	\$11.17	\$1,026.41
If mold is found during the demolition	\$1,950.00	\$2,376.00	\$0.00		\$136.50	\$2,086.50	\$760.32	\$3,136.32	\$0.00	\$0.00	\$5,222.82	\$208.65	\$313.63	\$0.00	\$5,745.10	\$402.16	\$6,147.26	\$67.62	\$6,214.88
Plumbing	\$4,000.00	\$660.00	\$0.00		\$280.00	\$4,280.00	\$211.20	\$871.20	\$0.00	\$0.00	\$5,151.20	\$428.00	\$87.12	\$0.00	\$5,666.32	\$396.64	\$6,062.96	\$66.69	\$6,129.65
Heating, Ventilating, And Air-Conditioning (HVAC)	\$150.00	\$176.00	\$9,500.00		\$10.50	\$160.50	\$56.32	\$232.32	\$0.00	\$9,500.00	\$9,892.82	\$16.05	\$23.23	\$950.00	\$10,882.10	\$761.75	\$11,643.85	\$128.08	\$11,771.93
Electrical	\$300.00	\$2,800.00	\$250.00		\$21.00	\$321.00	\$896.00	\$3,696.00	\$0.00	\$250.00	\$4,267.00	\$32.10	\$369.60	\$25.00	\$4,693.70	\$328.56	\$5,022.26	\$55.24	\$5,077.50
Not Used	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Not Used	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Not Used	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Not Used	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Not Used	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Not Used	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Not Used	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
					\$3,809.74	\$58,234.66	\$36,588.80	\$150,928.80	\$0.00	\$31,145.00	\$240,308.46	\$5,823.47	\$15,092.88	\$3,114.50	\$264,339.31	\$18,503.75	\$282,843.06	\$3,111.27	\$285,954.34
TOTAL MATERIAL	\$54,424.92																		
TAX ON MATERIALS	7.00%				\$3,809.74														
TOTAL MATERIAL	\$58,234.66																		
TOTAL DIRECT LABOR - SUBTOTAL COST		\$114,340.00																	
PAYROLL TAXES & INS. - RATE	32%	\$36,588.80																	
TOTAL LABOR		\$150,928.80																	
OTHER DIRECT/SUBCONTRACTOR - SUBTOTAL COST			\$31,145.00																
TAXES/INSURANCE/ADDITIONAL EXPENSES	0%	\$0.00																	
TOTAL OTHER DIRECT & SUBCONTRACTOR COSTS			\$31,145.00																
MATERIAL OVERHEAD %	10.0%										\$5,823.47								
LABOR OVERHEAD %	10.0%										\$15,092.88								
OTHER DIRECT COSTS & SUBCONTRACTOR OVERHEAD %	10.0%										\$3,114.50								
TOTAL NET COST														\$264,339.31					
PROFIT %	7%													\$18,503.75					
Permit Fees	\$																		
SUBTOTAL														\$282,843.06					
BOND	1.10%													\$3,111.27					
BASE BID SELLING PRICE														\$285,954.34					
Alternates														\$0.00					
TOTAL FOR ALL THE WORK INCLUDING THE ALTERNATES														\$285,954.34					

Total Mark-up
\$42,534.60
14.87%

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