



EXECUTIVE SUMMARY

TO: Key West Bight Board
FROM: Mark Tait
CC: Marilyn Wilbarger
DATE: November 30, 2011
SUBJECT: Tow Boat US Dockage Agreement

ACTION STATEMENT: The purpose of this item is to propose a discounted rate for the Board to consider for Tow Boat US on Trumbo Rd.

BACKGROUND: Tow Boat US has had its boats docked off Trumbo Rd for over 10 years. When Buquebus leased the ferry terminal they let Tow Boat dock free there in exchange for acting as security for the building. When the City took the property back Tow Boat US was moved to Trumbo Rd on the east side of the boat ramp and allowed to moor for free in exchange for all towing / salvage operations the City required. Since the replacement of Marlin Dock at Garrison Bight 3-years ago the City has not required their services and it is time for them to start paying rent.

Tow Boat has 3 vessels and a barge that it uses for its salvage / towing operations. The vessels and barge are anchored to the City leased bay bottom. There is no City owned dock for them to tie to and no access to water or electricity. For these reasons and the fact that they are a towing / salvage operation that will still be immediately available to the City for a fee, staff is proposing that Tow Boat US receive the 50% discount available under the Historic Vessel Policy under the category of "other". Tow Boat US has also recently received hazwopper equipment so if there ever was a hazmat situation in Key West they would be the nearest first responder and immediately available to the City.

OPTIONS/ ADVANTAGES/ DISADVANTAGES:

1. The Bight Board can approve the proposed rate.
2. The Bight Board can recommend a different rate.

FINANCIAL IMPACT: This would create a new revenue stream of approximately \$15,000 annually.

RECOMMENDATION: Staff recommends that the Bight Board approves the proposed discounted rate for Two Boat US.

ATTACHMENTS:
Historic Discount Policy