

Keri O'Brien

From: Lucas Torres-Bull
Sent: Thursday, December 18, 2025 3:13 PM
To: Julien, Ariel
Cc: LaPlant, Colleen; Donna Phillips; Keri O'Brien; Kendal Harden
Subject: Re: [EXTERNAL] RE: [EXTERNAL] RFP 25-022 State and Federal Lobbying Services

Good afternoon,

Please note that all City Commission meetings are recorded and live-streamed, and the applicable hyperlink can be found on the City's webpage. Should you have any additional questions or concerns, please do not hesitate to let us know.

Sincerely.

Lucas Torres-Bull
Procurement Manager
1300 White Street, Key West, FL 33040
Ext: 305-809-3807



Under Florida law, e-mail addresses are public records. If you do not want your e-mail address released in response to a public records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing. F.S. 668.6076.

From: Julien, Ariel <AJulien@beckerlawyers.com>
Sent: Thursday, December 18, 2025 1:15 PM
To: Lucas Torres-Bull <lucas.torresbull@cityofkeywest-fl.gov>
Cc: LaPlant, Colleen <CLAPLANT@beckerlawyers.com>; Donna Phillips <donna.phillips@cityofkeywest-fl.gov>; Keri O'Brien <kobrien@cityofkeywest-fl.gov>; Kendal Harden <kendal.harden@cityofkeywest-fl.gov>
Subject: [EXTERNAL] RE: [EXTERNAL] RFP 25-022 State and Federal Lobbying Services

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Thank you for the quick response. Will the meeting be live streamed?

Ariel Julien
Business Development Specialist



Becker & Poliakoff
1 East Broward Blvd., Suite 1800
Ft. Lauderdale, FL 33301

954.364.6070
954.985.4176
AJulien@beckerlawyers.com
www.beckerlawyers.com



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From: Lucas Torres-Bull <lucas.torresbull@cityofkeywest-fl.gov>
Sent: Thursday, December 18, 2025 7:46 AM
To: Julien, Ariel <AJulien@beckerlawyers.com>
Cc: LaPlant, Colleen <CLAPLANT@beckerlawyers.com>; Donna Phillips <donna.phillips@cityofkeywest-fl.gov>; Keri O'Brien <kobrien@cityofkeywest-fl.gov>; Kendal Harden <kendal.harden@cityofkeywest-fl.gov>
Subject: Re: [EXTERNAL] RFP 25-022 State and Federal Lobbying Services

Good morning, Julien-

Please note that the City intends to recommend award at the January 6, 2026, City Commission meeting. Let me know if you have any questions or need any additional information.

Sincerely,

Lucas Torres-Bull
Procurement Manager
1300 White Street, Key West, FL 33040
Ext: 305-809-3807



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From: Julien, Ariel <AJulien@beckerlawyers.com>
Sent: Wednesday, December 17, 2025 3:34 PM

To: Lucas Torres-Bull <lucas.torresbull@cityofkeywest-fl.gov>
Cc: LaPlant, Colleen <CLAPLANT@beckerlawyers.com>
Subject: [EXTERNAL] RFP 25-022 State and Federal Lobbying Services

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Good afternoon Mr. Torres-Bull,

Could you please let us know if there is a set date for the award recommendations or any timelines for the decision?





Thank you in advance and happy holidays!

Ariel Julien

Business Development Specialist

Becker

Becker & Poliakoff
1 East Broward Blvd., Suite 1800
Ft. Lauderdale, FL 33301

 954.364.6070
 954.985.4176
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Keri O'Brien

From: Lucas Torres-Bull
Sent: Tuesday, December 9, 2025 2:24 PM
To: Susan Hoeij
Cc: Donna Phillips; Keri O'Brien; Kendal Harden
Subject: Re: [EXTERNAL] Confirmation of Proposal Receipt – Key West RFP 25-022

Good afternoon, Susan-

Thank you for your email. I just confirmed with our Clerk's Office, and they have indeed received the proposal.

Sincerely,

Lucas Torres-Bull
Procurement Manager
1300 White Street, Key West, FL 33040
Ext: 305-809-3807



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From: Susan Hoeij <hoeij@tsgsupportservices.com>
Sent: Tuesday, December 9, 2025 1:30 PM
To: Lucas Torres-Bull <lucas.torresbull@cityofkeywest-fl.gov>
Subject: [EXTERNAL] Confirmation of Proposal Receipt – Key West RFP 25-022

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Dear Mr. Torres-Bull,

I wanted to follow up to confirm receipt of our proposal for RFP 25-022 – State and Federal Lobbying Services, which was delivered this afternoon via FedEx. The official due date is December 10, 2025, at 3:00 PM, and I want to ensure everything is in order.

For your reference, I have attached the FedEx delivery receipt.

Please let me know at your earliest convenience if the submission was received successfully.

Thank you for your time and assistance.

Best regards,

Susan van Hoeij

Proposal Manager

The Southern Group

850-339-0041

Keri O'Brien

From: Lucas Torres-Bull
Sent: Tuesday, November 25, 2025 7:39 AM
To: Jim Davenport
Cc: Greg Burns; Keri O'Brien; Donna Phillips
Subject: Re: [EXTERNAL] RFP No. 25-022

Good morning, Jim-

Please note that answers to your questions have been uploaded to Demandstar for reference. Please let me know if you have any additional questions and/or concerns.

Sincerely

Lucas Torres-Bull
Procurement Manager
1300 White Street, Key West, FL 33040
Ext: 305-809-3807



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From: Jim Davenport <jdavenport@thornrun.com>
Sent: Friday, November 21, 2025 9:25 AM
To: Lucas Torres-Bull <lucas.torresbull@cityofkeywest-fl.gov>
Cc: Greg Burns <gburns@thornrun.com>
Subject: [EXTERNAL] RFP No. 25-022


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Lucas – I am writing in regard to the RFP for State and Federal Lobbying Services. Would the City consider a proposal from a firm that would only address the Federal Lobbying Services? In some cases, we have responded to RFP's like this, where the local government ends up hiring two firms: one for state and one for Federal.

Thanks,
Jim

Jim Davenport
Partner
Thorn Run Partners

 jdavenport@thornrun.com

 (703) 597-2009

 (202) 849-8528

 100 M St SE STE 750
Washington DC, 20003

 thornrun.com



Keri O'Brien

From: Lucas Torres-Bull
Sent: Tuesday, November 25, 2025 7:38 AM
To: Julien, Ariel
Cc: Donna Phillips; Keri O'Brien; Kendal Harden
Subject: Re: [EXTERNAL] RFP No. 25-022 – State and Federal Lobbying Services

Good afternoon, Julien-

Please note that answers to your questions have been uploaded to Demandstar for reference. Please let me know if you have any additional questions and/or concerns.

Sincerely,

Lucas Torres-Bull
Procurement Manager
1300 White Street, Key West, FL 33040
Ext: 305-809-3807



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From: Julien, Ariel <AJulien@beckerlawyers.com>
Sent: Monday, November 24, 2025 3:39 PM
To: Lucas Torres-Bull <lucas.torresbull@cityofkeywest-fl.gov>
Subject: [EXTERNAL] RFP No. 25-022 – State and Federal Lobbying Services

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Good afternoon Mr. Torresbull,

Please see our questions below.

1. Can you please confirm whether the RFP requires actual letters written by our public-sector clients, or whether providing reference contact information would be acceptable?
2. Are financial statements from the past three years required?

Thank you.

Ariel Julien

Business Development Specialist



Becker & Poliakoff
1 East Broward Blvd., Suite 1800
Ft. Lauderdale, FL 33301

 954.364.6070

 954.985.4176

 AJulien@beckerlawyers.com

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Keri O'Brien

From: Lucas Torres-Bull
Sent: Thursday, November 20, 2025 1:03 PM
To: Susan Hoeij
Cc: Handley Mikec; Donna Phillips; Keri O'Brien
Subject: Re: [EXTERNAL] The City of Key West - Clarification Request – RFP 25-022 State & Federal Lobbying Services

Good afternoon,

The City has uploaded responses to your questions to DemandStar. Please let us know if you have any additional questions or concerns.

Sincerely.

Lucas Torres-Bull
Procurement Manager
1300 White Street, Key West, FL 33040
Ext: 305-809-3807



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From: Susan Hoeij <hoeij@tsgsupportservices.com>
Sent: Thursday, November 20, 2025 12:23 PM
To: Lucas Torres-Bull <lucas.torresbull@cityofkeywest-fl.gov>
Cc: Handley Mikec <mikec@tsgsupportservices.com>
Subject: [EXTERNAL] The City of Key West - Clarification Request – RFP 25-022 State & Federal Lobbying Services

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Dear Mr. Torres-Bull,

I am writing to request clarification regarding RFP 25-022 for State and Federal Lobbying Services.

1. **Question Due Date** – The solicitation lists the deadline for vendor questions as September 26, 2025. Since the RFP was posted in November, can you confirm whether that date is correct, or if there is an updated deadline for submitting questions?
2. **References Requirement (Page 27)** – The RFP states that proposers must provide references from at least three clients *and* three credit or financial institutions. Could you please confirm whether both categories are required, or if client references alone will satisfy the requirement?

Thank you for your guidance. We want to ensure our submission is fully compliant with the City's expectations.

Best regards,

Susan van Hoeij

Proposal Manager

TSG Support Services

850.339.0041