



**BLUE SHIELD SECURITY & PROTECTION INC.**

**10705 Chesham Hill Ct**

**Riverview, FL 33579**

**TEL: 813-966-4335**

**Fax: 813-9384361**

**917-776-4290**

**WWW.BLUESHIELDSECURITYINC.COM**

**November 24, 2017**

**To: City of Key West**

**Office: Purchasing dept.**

**Solicitation: RFP#004-19 Private security services**

**DUNS Number: 808 369 040**

**From: Andres Inoa, Blue Shield 2qSecurity,  
CCR Registered/Small Minority Owned Business  
Florida Dept. of Agriculture security#B2700014**

**Subject: Armed, Security Guard Services proposal**

Thank you for giving us the opportunity to provide our security services.

We are a Florida licensed, bonded and insured security company. Our guards are licensed and highly trained to provide a safe and secure environment, giving the client a peace of mind knowing his property and interests are secure.

Our President has 20 years of law enforcement experience in state, federal, and local governments; making this company a strong and solid firm. We have the technology with the most efficient security services. We hope we can assist you with a safe and secure environment. We have the personnel to provide you with the security services required.

The following are our process of service and training:

- 1- The minimum requirements to become a security officer with Blue Shield are: Have a valid D and G license with the state, 3 years experience in the security field, High school diploma, proper background conducted, good ethics and 21 years of age for armed positions.
- 2- We have every candidate go through a physical entry to determine the capabilities for employment. We implement entry drug testing and random ones during work
- 3- Our retention rate is about 82%. This is due to the benefits, training, pay scale and paid vacation time.
- 4- The product Blue Shield provides are services that are customized to each individual client's needs. We use state of the art equipment for us

## **BLUE SHIELD SECURITY & PROTECTION INC.**

personnel in order to better accomplish the task assigned.

We provide the individual clients with different options of services to fit their budget and needs. We also use discounts and quote reductions based on timely payments.

- 5- Blue Shield Security has been in operation under the same ownership for 10 years.
- 6- The officer's activities are monitored by GPS devices, electronic access cards and supervisory personnel.
- 7- We ensure tasks are being completed by having supervisory personnel perform unexpected visits to the site on different hours during the different tours every day using timesheet logs.  
After normal working hours emergencies are handled by telephone and radios.
- 8- Management and supervisory personnel will respond promptly and with the proper personnel to handle the emergency if needed.
- 9- If there are issues pertaining to a security officer, Blue Shield will arrange a meeting with the client to discuss the issue and resolve the matter promptly.
- 10- We maintain an effective delivery with a fleet of vehicles and personnel for proper and timely delivery.

Thank you in advance for your review of the attached proposal to deliver comprehensive security plan for your city facilities. Blue Shield Security and Protection (B.S.S.P.), anticipates your favorable review of the attached proposal will result in our selection as your provider of security services. We accept all the provisions, requirements, and rules of the contract.

The principal operative of B.S.S.P... is Andres Inoa – President C.E.O.

Mr. Inoa has 20 years of successful law enforcement experience; being a NYC retired Detective and a former Federal Agent. Mr. Inoa's 20 years of experience spans city, state, and federal governments. All other B.S.S.P. staff is professional, licensed, and committed to provide excellence service to the Florida State Fair

We are a licensed bonded corporation and a minority owned business (O.C.R.).

### **CORPORATE CAPABILITIES**

B.S.S.P. has a history of providing the following services: site based armed/unarmed security, civil-criminal investigation, electronic surveillance, weapon / security, classroom training leading to state certification, fingerprinting and personal executive protection, and corporate security. As per your solicitation we are offering unarmed security services for your State fair facilities. Our personnel possess CPR, first responder certifications, security and fire guard licenses. B.S.S.P will commence work as soon as an agreement is obtained.

### **PROPOSAL SYNOPSIS**

B.S.S.P. intends to provide the city of Key West with the following security services as specified in the request for proposal (R.F.P.)



## **BLUE SHIELD SECURITY & PROTECTION INC.**

- Ensures via patrol unarmed guards that the city building grounds and facilities are safe for staff, and visitors
- Through a rigorous system of visitor screenings and passes insures identification of unauthorized and/or suspicious persons anywhere on fair premises.
- Restrains/detain trespassers, the belligerent, and/or emotional disturbed persons (E.D.P.), on facilities and as situational appropriate  
Correspondence with medical and/or law enforcement officials will be determined on a case by case situational analysis.
- Rapid response protocol to resolve detected fire safety hazardous or other unusual circumstances and conditions.
- Consistent enforcement of all city rules and regulations (supported by signage)  
With regards to designated hours of visitation, smoking, and parking enforcement.
- Maintenance of: the visitor passes register, daily logs, incident reports, and daily security reports detailing any unusual occurrences. Monthly incident review conferences with city staff as proposed.
- Patrol guard escorts upon request for staff, or visitors to any city locations when requested
- Assist Staff employee upon request.
- Coordinates emergency response with designated police and staff (manager on duty, etc.), as well as any other designated staff.
- Support Fairs operations such as notices, regulations and routine tasks

The following services will be provided as per specifications:

- 1 – Provide internal security for your facility; check all access doors, monitoring door, locks, and windows of buildings.
- 2 – Patrol city property, and maintain safe environment for staff, and visitors.
- 3 – Check for any unauthorized or suspicious persons on premises. Detaining when or wherever needed.

### **DELIVERABLE SERVICE PLAN**

The services to be provided will be rendered in the manner described as follows:

### **CENTRAL COMMAND STATION**

So as to provide comprehensive security service, Blue Shield will secure all city building or facility grounds. Blue Shield's will staff a Senior Supervisors and guards on a 24 hour basis, 365 days a year for all locations specified in the bid.

## **BLUE SHIELD SECURITY & PROTECTION INC.**

- The field supervisor will monitor and direct guard patrols upon the external grounds and within the city structures in case of an emergency.
- If an emergency condition develops, the command center will deploy manpower to address the emergency location.
- Blue shield security guards will call and coordinate external contacts with police, fire, and all other external emergency responders in consultation with city staff, especially the manager on duty will also communicate with B.S.S.P. or via 2-way radio system.
- The senior supervisor will receive requests for additional guard services such as but not limited to transportation, relief's for breaks, further security coverage. The senior supervisor will call the manager to coordinate and bring additional guards, to execute such requests on a case by case basis.
- The senior supervisor will upon emergency condition initiate a rapid response protocol, to subdue, restrain, or detain an unauthorized individual upon the premises.

### **GUARD STATION**

At each of the county building or facilities locations shall be a guard station. Each station will be provided with a 2-way radios to contact the central command station as needed.

The patrol guards will patrol to detect any threat to city properties, staff employees, and visitors. The patrol guards will also respond to reports of suspicious and or unauthorized persons on the premises.

The patrol guards will inform the senior supervisor at central command as well as the respective manager on duty of any emergency, fire injury, safety hazard, unusual conditions.

The patrol guard will also monitor the buildings and facilities and entrances making sure they are secure.

The patrol guard will be the first responder to a call of emergency or disturbance with in the premise or outer locations.

The patrol guard on patrol will utilize a daily sign-in journal and record unusual circumstances. A daily security officer's log will be completed on a daily basis. Incident reports will be completed on an as needed basis and be reviewed on a quarterly basis to determine efficacy of response and to target trends.

### **EXTERIOR GUARD PATROL**

The exterior patrol guards will be responsible for parking rules enforcement.

## **BLUE SHIELD SECURITY & PROTECTION INC.**

- The exterior guards will patrol and insure that the exterior property is free of any exterior defect or condition that might result in hazard and or injury to Staff, and visitors. No loitering will always be enforced. Quality of life Issues will always be addressed and monitored.
- The exterior guards will use golf and automobiles to expedite inspection and coverage of building grounds, and complete appropriate incident reports and daily log entries.

### **STAFF SHIFT COMPOSITION**

The staff shift composition will be as follows:

- 1 – Field Manager per shift
- 1 – Field Supervisor per shift
- – Fixed guards at fixed post.
- – Guards on building foot patrol
- – Guards for relief of other guard on a fixed post
- – External grounds patrol guards on foot, bike or vehicles

### **GUARD PRE-ASSIGNMENT TRAINING**

Pre-assignment – 40 hours of training that includes real-life scenarios, role playing, question and answer sessions and a challenging examination. Each guard will be licensed as a security guard, CPR, first responder and a fire guard. Training Topics will include:

- a. Arrest concepts and limitations
- b. Use of force guidelines
- c. Legal Powers and Limitations
- d. Ethics and Conduct
- e. Functions of a Security Guard
- f. Emergency Situations
- g. Report writing and documentation
- h. X-ray and searches of citizen under screening duties
- i. Public Relations



## **BLUE SHIELD SECURITY & PROTECTION INC.**

- j. First Aid training and certification
- k. CPR training and certification
- l. Fire Safety Training and certification

– Training must be conducted when the Guard is first assigned to the city facilities and should be at least 40 hours in duration. Training should focus on building systems, location of critical equipment and facilities, site policy, and procedures, post orders, communications procedures, and emergency response procedures.

Blue Shield Security will provide the guards with uniforms (which may include the Blue Shield Security's insignia or logo), a dress shirt, a tie, and as the weather dictates, a coat and a hat (which may include the Blue Shield Security's insignia or logo). The Uniforms must always be kept neat and clean in appearance and should be replaced by the Blue Shield Security as soon as they show signs of wear and tear.

If a guard has to leave his or her assigned Post, Blue Shield Security must immediately cover that post with a relief guard not already assigned elsewhere.

If a relief guards does not show up for his or her scheduled shift, the Guard on duty cannot leave his or her post until properly replaced by another relief guard.

### **GUARD RESTRICTIONS**

Blue Shield Security must inform the Guards as to all rules and contract restrictions imposed by the Florida State Fair on their behavior (the "Restrictions"). The fair will require the guards to strictly observe the restrictions while on state fair property buildings or facilities.

The Restrictions:

- a. No smoking;
- b. No alcohol;
- c. No use of illegal drugs; Termination on spot.
- d. No use of private communication devices for personal usage, limitation, cellular telephones, beepers, 2-way radios or walkie-talkies;
- e. No use of radios, tape players, CD players, MP3 devices or other portable or Walkman-type music systems;
- f. No use of televisions or DVD players;
- g. No audio or video recorders;
- h. No personal reading;

## BLUE SHIELD SECURITY & PROTECTION INC.

- i. No playing games;

No person convicted of a felony, or of a misdemeanor involving moral turpitude, or who has been refused fidelity bonding, may be assigned to perform Services. In addition to any provision of federal, state, or local law or regulations regarding the hiring of security guards with which Blue Shield Security may be required to comply. Blue Shield Security shall be responsible for conducting a drug test and criminal background check, which each guard must pass. Any and all records pertinent to such investigation shall be made available to the county upon request.

Except as authorized in writing in advance, each guard must be:

- a. Licensed as a security guard Possess the necessary work authorization documents required to legally work in the United States and have reached the age of twenty one (21).
- b. Literate to the extent of reading and understanding printed regulations, written orders, and instructions, training instructions, and be able to compose reports that convey complete information.
- c. Able to acquire a good working knowledge of all the duty requirements of a guard within the terms of the service agreement.

### **STAFF QUALIFICATIONS**

Managers will have at least 10 years' experience at the managerial level. Experience in the field of law enforcement and will possess all security certification necessarily.

Supervisors will have at least 5 years' experience at the managerial level. Experience in the field of law enforcement and will possess all security certification necessarily.

Guards will have between 3- and 5-years' experience preferred in law enforcement and military experience and will possess all security certifications.

Respectfully,



Andres Inoa  
President



**BLUE SHIELD SECURITY & PROTECTION INC.**

**10705 Chesham hill ct**

**Riverview FL 33579**

**TEL: 646-3723835**

**Fax: 813-938-4361**

**11-30-18**

**To: City of Key West Private security services  
Solicitation: RFP#009-14 private security services.**

**From: Andres Inoa, President, Blue Shield Security,& Protection Inc.  
CCR/ORC Registered, Small/Minority Owned Business**

**References:**

**Justice Department, Bureau of Prison. Cor. Ken Patrick  
Tel: 972-352-4651, Unarmed security services. 346 Marine Forces Dr. Grand Prairie  
TX, dchinnici@bop.gov**

**US Army 63<sup>rd</sup>. Ms. Debbie Cooper, operation specialist Publics Work, Tel:210-724-6539 Unarmed security services, debra.cooper2@usar.army.mil, 397 Armed Forces  
Dr Building 301, Grand Prairie, TX**

**US Homeland Security, Federal Protective service. FPS Joe Rodriguez, Tel:646-294-2977. 26 Federal Plaza NYC NY 10038.**

**Florida Dept. of Health, Tampa USF. Mr. Cannon Health Director, 813-974-0936,  
Unarmed security services, 3602 Spectrum Blvd Tampa FL,  
marielle\_adamson@doh.state.fl.us**

**Florida Dept of Health, Miami. Ms. Calderon Health Director, 305-710-6186  
Armed security services.**





CHARLES H. BRONSON  
COMMISSIONER

FLORIDA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES  
DIVISION OF LICENSING

Post Office Box 6687 • Tallahassee, FL 32314-6687 • (850) 245-5691  
Internet Address: <http://licgweb.doacs.state.fl.us>  
Chapter 493, Florida Statutes

**CERTIFICATION OF INSURANCE**

(to be completed by your insurance agent)

I hereby certify:

1. I am lawfully authorized to sell insurance in the State of Florida for an insurance company that is lawfully engaged to provide insurance coverage in Florida.
2. The Class "B" Security Agency licensed under Chapter 493, Florida Statutes, named below has commercial general liability coverage in a combined single-limit policy in the amount of at least \$300,000 that provides for death, bodily injury, property damage, and personal injury.
3. This policy insures for the liability for all agency employees required to be licensed by the State of Florida while acting in the course of their employment.
4. This policy provides the Department of Agriculture & Consumer Services as an additional insured *for the purpose of receiving all notices of modification or cancellation of such insurance.*

Blue Shield Security and Protection Inc.

Name of Insured (must be same as licensed name)

License Number:

B - 2 7 0 0 0 1 4

10705 Chesham Hill Ct. Riverview, FL 33579

Florida Address of Insured's Location Covered by this Certification (must be same as licensed address)

Policy Number 5200-0213-05

Expiration Date 02/20/2018

Allied World Surplus Lines Insurance Company

Name of Insurance Company Lawfully Engaged to Sell Insurance in the State of Florida

1690 New Britain Avenue Farmington CT 06032  
Mailing Address of Insurance Company (Street, PO Box, etc) City State Zip Code

( 800 ) 214-0207

Telephone Number

Signature of Florida Licensed Insurance Agent  
Steven R. Mechanic

E005516

Florida License Number of Insurance Agent

**FLORIDA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES**

**ADAM H. PUTNAM  
COMMISSIONER**

**DIVISION OF LICENSING**

**04/25/16  
DATE ISSUED**

**04/05/19  
DATE OF EXPIRATION**

**B 2700014  
LICENSE NUMBER**

**BLUE SHIELD SECURITY & PROTECTION, INC.**

**10705 CHESHAM HILL COURT  
RIVERVIEW, FL 33569**

**INOA, ANDRES N., PRESIDENT**

**THE SECURITY AGENCY NAMED ABOVE IS LICENSED AND REGULATED UNDER THE PROVISIONS OF  
CHAPTER 493, FLORIDA STATUTES.**



**ADAM H. PUTNAM  
COMMISSIONER**



**BID FORM**

**PORT AND MARINA SECURITY SERVICES**

The security services for each facility is outlined in the Scope of Work section

LOCATION	UNBURDENED HOURLY RATE (\$)¹	RATE IN WORDS	BURDENED HOURLY RATE (\$)²	RATE IN WORDS
Mallory Square	12.85	Twelve Eighty Five	12.85	Twelve Eighty Five
Outer Mole Pier	12.85	Twelve Eighty Five	12.85	Twelve Eighty Five
Key West Bight	12.85	Twelve Eighty Five	12.85	Twelve Eighty Five
City Marina	12.85	Twelve Eighty Five	12.85	Twelve Eighty Five
Key West Bight Ferry Terminal	13.00	Thirteen	13.00	Thirteen
City Parks	12.85	Twelve Eighty Five	12.85	Twelve Eighty Five
Special Events	13.00	Thirteen	13.00	Thirteen

¹ Direct Labor Cost

² Direct Labor Cost, O/H, G&A, Profit



## SUBCONTRACTORS

The Bidder further proposes that the following subcontracting firms or businesses will be awarded subcontracts for the following portions of the work in the event that the Bidder is awarded the Contract:

Portion of Work: NONE NO subcontracting  
Name: N/A  
Address: N/A  
Portion of Work: N/A  
Name: N/A  
Address: N/A  
Portion of Work: N/A  
Name: N/A  
Address: N/A

## BIDDER

The name of the Bidder submitting this Bid is: Blue shield Security Protection Inc  
Doing business at 10705 Chesham Hill Dr  
City Riverview State FL Zip 33579  
Telephone No. 813 966 4335

This address is where all communications concerning this Bid shall be sent.

The names of the principal officers of the Corporation submitting this Bid, or of the Partnership, or of all persons interested in this Bid as Principals are as follows:

Name	Title
<u>Andres Inoa</u>	<u>President</u>

**If Corporation**

IN WITNESS WHEREOF the undersigned corporation has caused this instrument to be executed and its seal affixed by its duly authorized officers this 30 day of November, 2018

(SEAL)

Name of Corporation Blue shield Security Protection inc

By: Andrew Inoa

Title: President

Attest: \_\_\_\_\_

Secretary

**If Sole Proprietor or Partnership**

IN WITNESS hereto the undersigned has set his/her/its hand this 30 day of November, 2018

Signature of Bidder [Signature]

Title President

**NON-COLLUSION AFFIDAVIT**

STATE OF FLORIDA                    )

SS COUNTY OF ~~MONROE~~                    )

Hillsborough

I, the undersigned hereby declares that the only persons or parties interested in this Proposal are those named herein, that this Proposal is, in all respects, fair and without fraud, that it is made without collusion with any official of the Owner, and that the Proposal is made without any connection or collusion with any person submitting another Proposal on this Contract.

By: Andres Irua

Sworn and subscribed before me this

30 day of November, 2018.

Marisol Aarons

NOTARY PUBLIC, State of Florida at Large

My Commission Expires: December 26, 2019




MARISOL AARONS  
MY COMMISSION # FF 913437  
EXPIRES: December 26, 2019  
Bonded Thru Budget Notary Services



ANTI - KICKBACK AFFIDAVIT

STATE OF FL )  
COUNTY OF Hillsborough ) : SS

I, the undersigned hereby duly sworn, depose and say that no portion of the sum herein bid will be paid to any employees of the City of Key West as a commission, kickback, reward or gift, directly or indirectly by me or any member of my firm or by an officer of the corporation.

By: Andres Inoa 

Sworn and subscribed before me this 30 day of November, 2018.



NOTARY PUBLIC, State of FL at Large



MARISOL AARONS  
MY COMMISSION # FF 913437  
EXPIRES: December 26, 2019  
Bonded Thru Budget Notary Services

My Commission Expires: December 26, 2019

**SWORN STATEMENT UNDER SECTION 287.133(3)(A)**  
**FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES**

**THIS FORM MUST BE SIGNED IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICER AUTHORIZED TO ADMINISTER OATHS.**

1. This sworn statement is submitted with Bid or Proposal for:

City of Key West Private Security Services

2. This sworn statement is submitted by Blue shield Security Protection Inc  
(Name of entity submitting sworn statement)

whose business address is 10705 Chestnut Hill Ct  
Riverview FL 33579

and (if applicable) its Federal Employer Identification Number (FEIN) is 200924448

(If the entity has no FEIN, include the Social Security Number of the individual

signing this sworn statement 

3. My name is Andrew Inoa  
(Please print name of individual signing)

and my relationship to the entity named above is President

4. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including but not limited to, any bid or contract for goods or services to be provided to any public or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, material misrepresentation.
5. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication guilt, in any federal or state trial court of record relating to charges brought by indictment information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.
6. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means

- a. A predecessor or successor of a person convicted of a public entity crime; or
  - b. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
7. I understand that a "person" as defined in Paragraph 287.133(1)(8), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.
8. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. (Please indicate which statement applies).

       Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, nor any affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989, AND (Please indicate which additional statement applies.)


       There has been a proceeding concerning the conviction before a hearing of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer did not place the person or affiliate on the convicted Proposer list. (Please attach a copy of the final order.)

       The person or affiliate was placed on the convicted Proposer list. There has been a subsequent proceeding before a hearing officer of the State of

Florida, Division of Administrative Hearings. The final order entered by the hearing officer determined that it was in the public interest to remove the person or affiliate from the convicted Proposer list. (Please attach a copy of the final order.)

       The person or affiliate has not been put on the convicted Proposer list. (Please describe any action taken by or pending with the Department of General Services.)



  
(Signature)  
11-30-18  
(Date)

STATE OF FL

COUNTY OF Hillsborough

PERSONALLY APPEARED BEFORE ME, the undersigned authority,

Andres Inoa who, after first being sworn by me, affixed his/her  
(Name of individual signing)

Signature in the space provided above on this 30 day of November, 2018.

My commission expires: December 26, 2019

  
NOTARY PUBLIC



**MARISOL AARONS**  
MY COMMISSION # FF 913437  
EXPIRES: December 26, 2019  
Bonded Thru Budget Notary Services

## CITY OF KEY WEST INDEMNIFICATION FORM

To the fullest extent permitted by law, the Proposer expressly agrees to indemnify and hold harmless the City of Key West, their officers, directors, agents and employees (herein called the "indemnitees") from any and all liability for damages, including, if allowed by law, reasonable attorney's fees and court costs, such legal expenses to include costs incurred in establishing the indemnification and other rights agreed to in this Paragraph, to persons or property, caused in whole or in part by any act, omission, or default by Proposer or its subcontractors, material men, or agents of any tier or their employees, arising out of this agreement or its performance, including any such damages caused in whole or in part by any act, omission or default of any indemnitee, but specifically excluding any claims of, or damages against an indemnitee resulting from such indemnitee's gross negligence, or the willful, wanton or intentional misconduct of such indemnitee or for statutory violation or punitive damages except and to the extent the statutory violation or punitive damages are caused by or result from the acts or omissions of the Proposer or its subcontractors, material men or agents of any tier or their respective employees.

Proposer:

Blue shield Security Protection Inc

SEAL:

10705 Cheskm Hill Ct Riverside FL 33579  
Address

Signature

ANDRES INOA

Print Name

President

Title

DATE:

11-30-18

Sworn and subscribed before this 30 day of November, 2018

NOTARY PUBLIC, State of FL, at Large

My Commission Expires: December 26, 2019



**MARISOL AARONS**  
MY COMMISSION # FF 913437  
EXPIRES: December 26, 2019  
Bonded Thru Budget Notary Services

**LOCAL VENDOR CERTIFICATION PURSUANT TO  
CITY OF KEY WEST ORDINANCE 09-22 SECTION 2-798**

The undersigned, as a duly authorized representative of the vendor listed herein, certifies to the best of his/her knowledge and belief, that the vendor meets the definition of a "Local Business." For purposes of this section, "local business" shall mean a business which:

- a. Principle address as registered with the FL Department of State located within 30 miles of the boundaries of the city, listed with the chief licensing official as having a business tax receipt with its principle address within 30 miles of the boundaries of the city for at least one year immediately prior to the issuance of the solicitation.
  - b. Maintains a workforce of at least 50 percent of its employees from the city or within 30 miles of its boundaries.
  - c. Having paid all current license taxes and any other fees due the city at least 24 hours prior to the publication of the call for bids or request for proposals.
- Not a local vendor pursuant to Ordinance 09-22 Section 2-798
  - Qualifies as a local vendor pursuant to Ordinance 09-22 Section 2-798

If you qualify, please complete the following in support of the self-certification & submit copies of your County and City business licenses. Failure to provide the information requested will result in denial of certification as a local business.

Business Name N/A Phone: \_\_\_\_\_

Current Local Address: N/A Fax: \_\_\_\_\_  
(P.O Box numbers may not be used to establish status)

Length of time at this address: N/A

N/A [Signature] Date: 11-30-18  
Signature of Authorized Representative

STATE OF FL COUNTY OF Hillsborough

The foregoing instrument was acknowledged before me this 30 day of November, 2018.

By Anne S. Davis, of Blue Skunko Security  
(Name of officer or agent, title of officer or agent) (Name of corporation acknowledging)

or has produced identification DLI 500 014 69 020 1 as identification  
(Type of identification)

[Signature]  
Signature of Notary



**MARISOL AARONS**  
MY COMMISSION # FF 913437  
EXPIRES: December 26, 2019  
Bonded Thru Budget Notary Services

Marisol Aarons  
Print, Type or Stamp Name of Notary

Return Completed form with  
Supporting documents to:  
City of Key West Purchasing

Notary  
Title or Rank



**EQUAL BENEFITS FOR DOMESTIC PARTNERS AFFIDAVIT**

STATE OF FL )  
 : SS  
COUNTY OF Hillsborough

I, the undersigned hereby duly sworn, depose and say that the firm of N/A  
provides benefits to domestic partners of its employees on the same basis as it provides benefits  
to employees' spouses per City of Key West Ordinance Sec. 2-799.

By: 

Sworn and subscribed before this 30 day of November, 2018

NOTARY PUBLIC, State of FL, at Large  
Marisol Aarons

My Commission Expires: December 26, 2019



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MY COMMISSION # FF 913437  
EXPIRES: December 26, 2019  
Bonded Thru Budget Notary Services

**CONE OF SILENCE AFFIDAVIT**

STATE OF FL )  
COUNTY OF Hillsborough : SS

I the undersigned hereby duly sworn depose and say that all owner(s), partners, officers, directors, employees and agents representing the firm of Blue shield Security Protection have read and understand the limitations and procedures regarding communications concerning City of Key West issued competitive solicitations pursuant to City of Key West Ordinance Section 2-773 Cone of Silence.

By: Andrew Inoa 

Sworn and subscribed before me this

30 day of November 2018.

Marisol Aarons



MARISOL AARONS  
MY COMMISSION # FF 913437  
EXPIRES: December 26, 2019  
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NOTARY PUBLIC, State of FL at Large

My Commission Expires: December 26, 2019



## PORT & MARINE SERVICES

201 William Street  
Key West, FL 33040

### ADDENDUM NO. 1

#### CITY OF KEY WEST PRIVATE SECURITY SERVICES REQUEST FOR PROPOSAL (RFP) #004-19

The information contained in this Addendum adds information to be included in the Bid and is hereby made a part of the Contract Documents. The referenced bid package is hereby addended in accordance with the following items:

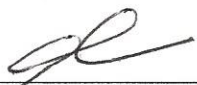
#### QUESTIONS and CLARIFICATIONS

1. Proposer shall have permanent representation of supervisory and decision making capacity residing in the City of Key West or within 35 miles of Key West no later than 30-days of bid award. Proposer shall research and fully be informed of the cost of living and housing issues associated with living in the area.
2. The Selection Criteria is hereby modified as follows:

SELECTION CRITERIA	Maximum Points
Specialized experience in the type of work to be performed, preferably including work in a city of similar size and geographic location	40
Understands the scope of the project and availability and capability to perform the services described in this RFP in Key West on a yearly and consistent basis	20
Permanent representation of supervisory capacity residing in the City of Key West or within 35 miles of Key West	15
Price	15
References	10
<b>POINT TOTAL</b>	<b>100</b>

All other elements of the Contract and Bid documents, including the bid date shall remain unchanged.

All Bidders shall acknowledge receipt and acceptance of this **Addendum No. 1** by submitting the addendum with their proposal. Proposals submitted without acknowledgement or without this Addendum may be considered non-responsive.

  
Signature

11-30-18  
Name of Business





**BLUE SHIELD SECURITY & PROTECTION INC.**

**10705 Chesham hill ct**

**Riverview FL 33579**

**TEL: 646-3723835**

**Fax: 813-938-4361**

**11-30-18**

**To: City of Key West Private security services**  
**Solicitation: RFP#009-14 private security services.**

**From: Andres Inoa, President, Blue Shield Security,& Protection Inc.**  
**CCR/ORC Registered, Small/Minority Owned Business**

**Subject: Supervisory in Key west.**

**James Baskin, Address: 21362 Overseas Hwy, Summerland Key, FL 33042**

**John Smith, Address: 1908 Flagler Ave, Key West, FL 33040**