

**Attachment A**  
**Proposal Checklist**

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## PROPOSAL CHECKLIST

### 1. PROPOSAL

In addition to Proposal, Bidders shall execute and include the following with Package:

- Local Vendor Certification – Attachment E
- Indemnification Form – Attachment F
- Anti-Kickback Affidavit – Attachment G
- Public Entity Crimes Form – Attachment H
- Non-Collusion Declaration and Compliance - Attachment I
- Cone of Silence Affidavit – Attachment J
- Equal Benefits for Domestic Partners Affidavit – Attachment K

Failure to include the above forms may result in a determination that the proposal is non-responsive.

**Attachment B**  
**Qualifications Statement**

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**Qualification Statement - General**

(Include with Proposal Qualifications in a separate package from Package No. 2 and in Sealed Envelope)

1. Legal Name, Address, and Telephone Number:

Super Boat International Productions, Inc. (SBIP)

1323 20<sup>th</sup> Terrace, Key West, FL 33040 Ph: 305-296-6166

Check one: Corporation ; Partnership ; Individual

2. If a Corporation, State: Florida

Date of Incorporation: April 16, 1996

State in which Incorporated: Florida

Name and Title of Principal Officers

John W Carbonell, III, President

Date of Assuming Position

April 16, 1996

Deana G Carbonell, Vice President

April 16, 1996

If an Out-of-State Corporation, currently authorized to do business in Florida, give date of such authorization.

3. If Partnership: N/A

Date of Organization: \_\_\_\_\_

Nature of Partnership (General, Limited, or Association):

Name and Address of Partners:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

4. If an Individual, State – Name and Address of Owner: N/A

\_\_\_\_\_  
\_\_\_\_\_



# SUPER BOAT INTERNATIONAL PRODUCTIONS

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## PROPOSED METHODOLOGY AND APPROACH TO ADMINISTRATIVE AND FINANCIAL MANAGEMENT PLAN FOR ANNUAL POWER BOAT CHAMPIONSHIP RACE

- **SBIP'S FIVE YEAR BUDGET – 2019 TO 2023**
- **SBIP'S SAFETY PLAN**
- **REQUEST TO CITY OF KEY WEST – SPECIAL EVENT PERMIT (11/15/18) – TRUMAN WATERFRONT PARK**
- **REQUEST TO CITY OF KEY WEST – SPECIAL EVENT PERMIT (11/15/18) – DUVAL STREET CLOSING FOR BOAT'S ON DISPLAY**
- **REQUEST TO CITY OF KEY WEST – SPECIAL EVENT PERMIT (11/15/18) – DUVAL STREET MOVING PARADE**
- **TURNKEY EVENT AGREEMENT – TDC FOR 2019 FUNDING (FIRST PAGE ONLY TO INCLUDE SCOPE OF SERVICES)**
- **US COAST GUARD APPLICATION FOR MARINE EVENT (11/16/18) – APPLICATION PAGES ONLY**
- **RACE WEEK SCHEDULE OF EVENTS**
- **RACE COURSE – WEDNESDAY, FRIDAY AND SUNDAY**
- **DEPARTMENT OF THE ARMY APPROVED PERMIT VALID UNTIL MARCH 18, 2022 (FIRST PAGE OF PERMIT)**
- **NOAA IS AWARE OF THE EVENT – VIA USCG APPLICATION, THE PERMIT REQUEST WILL BE SUBMITTED AFTER BID IS APPROVED – THERE IS PERMITTING FEES INVOLVED**
- **2019 FLORIDA PROFIT CORPORATION ANNUAL REPORT FILING**
- **MONROE COUNTY BUSINESS LICENSE FOR 2018-2019**
- **STATE OF FLORIDA INCORPORATION OF SUPER BOAT INTERNATIONAL PRODUCTIONS, INC.**
- **CITY OF KEY WEST BUSINESS LICENSE**
- **TRADEMARK OWNERSHIP “KEY WEST WORLD CHAMPIONSHIP”**
- **TRADEMARK OWNERSHIP “TO BE THE BEST . . . YOU HAVE TO WIN IN KEY WEST”**
- **CERTIFICATE OF LIABILITY INSURANCE – SPECIMEN BY HAWK RACE CONSULTANTS**



## Super Boat International Productions Five Year Budget - 2019 to 2023

Expenses:	Budget 2019	Budget 2020	Budget 2021	Budget 2022	Budget 2023
<b>Advertising / Marketing</b>					
Race Program	\$ (7,000.00)	\$ (7,500.00)	\$ (8,000.00)	\$ (8,000.00)	\$ (8,000.00)
Promotional Designs	\$ (1,800.00)	\$ (2,000.00)	\$ (2,200.00)	\$ (2,200.00)	\$ (2,200.00)
Public Relations	\$ (6,000.00)	\$ (6,400.00)	\$ (6,600.00)	\$ (6,800.00)	\$ (6,800.00)
Livestream/Filming/Talent	\$ (5,000.00)	\$ (6,000.00)	\$ (6,300.00)	\$ (6,500.00)	\$ (6,800.00)
Radio	\$ (1,500.00)	\$ (1,500.00)	\$ (1,500.00)	\$ (1,500.00)	\$ (1,500.00)
<b>Salaries:</b>					
Site Staff Salary	\$ (14,000.00)	\$ (15,000.00)	\$ (15,000.00)	\$ (15,000.00)	\$ (15,000.00)
Site Rescue Salary Divers	\$ (36,500.00)	\$ (37,000.00)	\$ (37,000.00)	\$ (37,000.00)	\$ (37,000.00)
Staff Food - Volunteer Work	\$ (7,800.00)	\$ (8,000.00)	\$ (8,200.00)	\$ (8,400.00)	\$ (8,600.00)
Legal	\$ (15,000.00)	\$ (15,000.00)	\$ (15,000.00)	\$ (15,000.00)	\$ (15,000.00)
<b>Travel:</b>					
Land	\$ (6,300.00)	\$ (7,000.00)	\$ (7,300.00)	\$ (7,300.00)	\$ (7,400.00)
Air	\$ (2,000.00)	\$ (2,500.00)	\$ (3,000.00)	\$ (3,200.00)	\$ (3,300.00)
Car Rental	\$ (2,200.00)	\$ (2,500.00)	\$ (2,700.00)	\$ (3,000.00)	\$ (3,100.00)
Insurance (4M-1M-50T-10T) estimate	\$ (25,000.00)	\$ (26,000.00)	\$ (26,500.00)	\$ (27,000.00)	\$ (27,500.00)
<b>Sanction Fees:</b>					
Super Boat Int'l	\$ (65,000.00)	\$ (80,000.00)	\$ (80,000.00)	\$ (80,000.00)	\$ (80,000.00)
ID Badges	\$ (2,800.00)	\$ (3,000.00)	\$ (3,300.00)	\$ (3,300.00)	\$ (3,300.00)
Cranes (1) one	\$ (11,000.00)	\$ (12,000.00)	\$ (12,000.00)	\$ (12,000.00)	\$ (12,000.00)
Donation - Street Party Marine Students	\$ (2,500.00)	\$ (2,600.00)	\$ (2,700.00)	\$ (2,700.00)	\$ (2,700.00)
Commissions	\$ (18,000.00)	\$ (19,000.00)	\$ (20,000.00)	\$ (20,500.00)	\$ (21,000.00)
Bleachers	\$ (9,000.00)	\$ (9,500.00)	\$ (9,500.00)	\$ (9,500.00)	\$ (9,500.00)
Miscellaneous	\$ (200.00)	\$ (300.00)	\$ (300.00)	\$ (300.00)	\$ (300.00)
Helicopters (2 Medical, 1 Manatee)	\$ (48,500.00)	\$ (49,000.00)	\$ (50,000.00)	\$ (50,000.00)	\$ (50,000.00)
<b>City Services / Other:</b>					
Fire Department - Fueling / Fire Boat	\$ (10,500.00)	\$ (10,600.00)	\$ (10,700.00)	\$ (10,800.00)	\$ (10,800.00)
Garbage	\$ -	\$ -	\$ -	\$ -	\$ -
Land - City	\$ -	\$ -	\$ -	\$ -	\$ -
Land - Prep for Race	\$ (700.00)	\$ (800.00)	\$ (850.00)	\$ (900.00)	\$ (900.00)
MWR - Navy Concession Fee	\$ (4,000.00)	\$ (4,000.00)	\$ (4,000.00)	\$ (4,000.00)	\$ (4,000.00)
Permits - NOAA	\$ (1,050.00)	\$ (1,100.00)	\$ (1,200.00)	\$ (1,250.00)	\$ (1,300.00)
Portable Potties	\$ (5,500.00)	\$ (6,000.00)	\$ (6,500.00)	\$ (7,000.00)	\$ (7,250.00)
Security	\$ (37,000.00)	\$ (37,500.00)	\$ (37,500.00)	\$ (37,500.00)	\$ (37,500.00)
Fence	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Equipment Rental:</b>					
Docks	\$ (2,700.00)	\$ (3,000.00)	\$ (3,000.00)	\$ (3,000.00)	\$ (3,000.00)
Dunk Test - College	\$ (150.00)	\$ (150.00)	\$ (150.00)	\$ (150.00)	\$ (150.00)
Equipment - Misc	\$ (1,500.00)	\$ (1,500.00)	\$ (1,500.00)	\$ (1,500.00)	\$ (1,500.00)
Tow Boat	\$ (8,000.00)	\$ (8,500.00)	\$ (9,000.00)	\$ (9,500.00)	\$ (9,500.00)
Medical Boat	\$ (2,800.00)	\$ (3,000.00)	\$ (3,000.00)	\$ (3,000.00)	\$ (3,000.00)
Course Boat	\$ (4,200.00)	\$ (4,500.00)	\$ (4,500.00)	\$ (4,500.00)	\$ (4,500.00)
Tents - Dry Pites	\$ (2,000.00)	\$ (2,500.00)	\$ (2,500.00)	\$ (2,500.00)	\$ (2,500.00)



<b>Expenses:</b>	Budget 2019	Budget 2020	Budget 2021	Budget 2022	Budget 2023
<b>Utilities:</b>					
Phone	\$ (1,500.00)	\$ (1,600.00)	\$ (1,600.00)	\$ (1,600.00)	\$ (1,600.00)
Postage/Express Mail	\$ (200.00)	\$ (200.00)	\$ (200.00)	\$ (200.00)	\$ (200.00)
Supplies	\$ (2,000.00)	\$ (2,000.00)	\$ (2,000.00)	\$ (2,000.00)	\$ (2,000.00)
Printing	\$ (2,300.00)	\$ (2,500.00)	\$ (2,500.00)	\$ (2,500.00)	\$ (2,500.00)
Prize Money	\$ (60,000.00)	\$ (65,000.00)	\$ (65,000.00)	\$ (65,000.00)	\$ (65,000.00)
Lodging	\$ (21,300.00)	\$ (23,000.00)	\$ (23,000.00)	\$ (24,950.00)	\$ (25,000.00)
<b>Meetings/Parties:</b>					
Hospitality VIP area on race days - Food Duval Street	\$ (12,000.00)	\$ (13,000.00)	\$ (13,000.00)	\$ (13,000.00)	\$ (13,000.00)
Food Prep and Food	\$ (33,200.00)	\$ (34,000.00)	\$ (34,000.00)	\$ (34,000.00)	\$ (34,500.00)
Tent Rental - Drivers Meeting	\$ (6,000.00)	\$ (6,000.00)	\$ (6,000.00)	\$ (6,000.00)	\$ (6,000.00)
T-Shirt Cost	\$ (8,500.00)	\$ (9,000.00)	\$ (9,500.00)	\$ (10,000.00)	\$ (10,500.00)
Trophies	\$ (5,900.00)	\$ (6,000.00)	\$ (6,000.00)	\$ (6,000.00)	\$ (6,000.00)
Sales Tax	\$ (6,200.00)	\$ (6,500.00)	\$ (6,700.00)	\$ (6,900.00)	\$ (7,000.00)
<b>Total Expenses</b>	<b>\$ (526,300.00)</b>	<b>\$ (563,750.00)</b>	<b>\$ (571,000.00)</b>	<b>\$ (576,950.00)</b>	<b>\$ (580,200.00)</b>

<b>Income:</b>	Budget 2019	Budget 2020	Budget 2021	Budget 2022	Budget 2023
<b>Sponsorship:</b>					
Sponsors	\$ 44,000.00	\$ 44,500.00	\$ 45,000.00	\$ 45,500.00	\$ 46,000.00
Check Point Boats	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00
Duval Street - Sponsors	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00
Four Star Rentals	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00
Product Sponsors	\$ 30,000.00	\$ 31,000.00	\$ 33,000.00	\$ 35,000.00	\$ 36,000.00
Boat Fees for Duval Street	\$ 8,900.00	\$ 9,000.00	\$ 9,300.00	\$ 9,300.00	\$ 9,300.00
City Rebate Back	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Credentials:</b>					
Guest/Day Passes	\$ 75,000.00	\$ 76,000.00	\$ 77,000.00	\$ 78,000.00	\$ 78,500.00
VIP	\$ 65,000.00	\$ 66,000.00	\$ 67,000.00	\$ 68,000.00	\$ 68,500.00
Parking	\$ 17,000.00	\$ 17,000.00	\$ 17,000.00	\$ 17,000.00	\$ 17,000.00
Sales Tax	\$ 6,200.00	\$ 6,500.00	\$ 6,700.00	\$ 6,900.00	\$ 7,000.00
Concession	\$ 16,200.00	\$ 16,500.00	\$ 16,500.00	\$ 16,500.00	\$ 16,500.00
<b>Merchandise Sales</b>					
T-Shirts	\$ 22,000.00	\$ 24,000.00	\$ 25,000.00	\$ 26,000.00	\$ 26,400.00
Race Program Ads	\$ 24,000.00	\$ 24,250.00	\$ 24,500.00	\$ 24,750.00	\$ 25,000.00
Race Boat Entry Fees	\$ 73,000.00	\$ 74,000.00	\$ 75,000.00	\$ 75,000.00	\$ 75,000.00
TDC Funding	\$ 120,000.00	\$ 150,000.00	\$ 150,000.00	\$ 150,000.00	\$ 150,000.00
<b>Total Income</b>	<b>\$ 526,300.00</b>	<b>\$ 563,750.00</b>	<b>\$ 571,000.00</b>	<b>\$ 576,950.00</b>	<b>\$ 580,200.00</b>

Profit / Loss \$ - \$ - \$ - \$ - \$ -

# SUPER BOAT INTERNATIONAL PRODUCTIONS

## 2019 KEY WEST WORLD CHAMPIONSHIPS

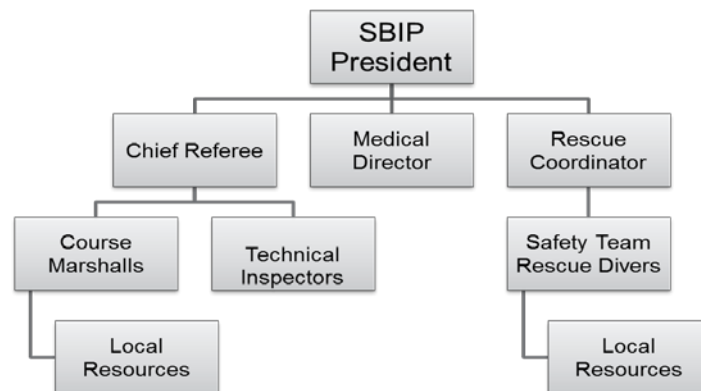
### SAFETY PLAN

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CREATED BY SHAWN STEINERT  
RESCUE COORDINATOR  
SUPER BOAT INTERNATIONAL PRODUCTIONS

The Safety Plan will address the preventative and operational procedures for the 2019 World Championships. The Safety Plan and Procedures are compliant with the SBIP General Rule book.

Coordination with Federal, State and Local resources is paramount to the Safety of this event. A well-coordinated Safety Plan in conjunction with clear communications will ensure a safe and successful 2019 Key West World Championships.



#### **Dr. Bill Blass -SBIP Medical Director**

Dr. Blass is a General Surgeon in Key West, Florida. He graduated with honors from University of Miami School of Medicine and was trained at University of Miami/Jackson Memorial. He is currently on staff at Lower Key Medical Center and the Surgery Center of Key West and is a partner in Key West Surgical Group. Dr. Blass coordinates with local EMS agencies and hospital staff to ensure required resources are sufficient and prepared to meet any potential Medical or Trauma need. This coordination ensures that any potential injury or injuries are transported to the appropriate receiving Medical Facility in the most efficient manner.

#### **Shawn Steinert- SBIP Rescue Coordinator**

Shawn Steinert served a 27 year career in the Orlando Fire Department as a Lieutenant in the Special Operations Division. His Rescue Diving career began in 1995 and he has been involved in Offshore Racing Rescue for over 15 years. As the Rescue Coordinator, Steinert is responsible managing the Safety and Rescue Operations for SBIP.

#### **SBIP Rescue Divers**

The SBIP Rescue Team members are a highly qualified and highly trained group of Rescue Diving Professionals. All Team members are certified practicing Paramedics and EMTs and must be certified to the

Rescue Diver level. These Rescue Professionals also serve as members of Dive Rescue response teams for various Public Safety Agencies. (see Roster )

<b>SBI MEDICAL/SAFETY ROSTER</b>		
<b>Name</b>	<b>Qualification</b>	<b>Certifying Organization</b>
Shawn Steinert-Rescue Coordinator	Rescue Diver / EMT	PADI, Dive Rescue Intl
Artie Gatlin- Co-Rescue Coordinator	Rescue Diver / EMT	PADI
Bassel Ibrahim	Rescue Diver/Paramedic	PADI
Corey Philman	Rescue Diver / EMT	PADI
Daniel Epperson	Rescue Diver/Paramedic	PADI
David Stocks	Rescue Diver/ EMT	PADI
EJ Levin	Rescue Diver/Paramedic	PADI
Jake Fuller	Rescue Diver/Paramedic	PADI
Jim Black	Rescue Diver/Paramedic	PADI
Joe Fox	Rescue Diver/Paramedic	PADI
Ken Rinaldi	Rescue Diver/Paramedic	PADI
Korey Steinert	Rescue Diver/ EMT	PADI
Michael Osborne	Rescue Diver/Paramedic	PADI
Mike Ross	Rescue Diver/ Paramedic	PADI
Mitch Sanders	Rescue Diver/EMT	PADI
Philip Cada	Rescue Diver/Paramedic	PADI
Russ Ward	Rescue Diver/Paramedic	PADI
Vidal Lazo	Rescue Diver/Paramedic	PADI, Dive Rescue Intl

## **Safety Plan for PIT areas**

**PIT REQUIREMENTS** - Dry Pits, Wet Pits, and Hot Pits will be set apart from the general public by being roped off, fenced, or some other means except that the public may be admitted to the Dry and Wet Pit Areas during designated times.

- Only current member contestants, (crews, officials, approved regatta workers or current members of the SBIP) shall be admitted to the "hot pit" area. . **Hot Pits:** shall be defined as an adequate area around launching cranes, fuel storage, fueling area and launching ramp. Entry into the hot pit requires a SBIP Racing Membership.
- **Fueling of boats shall be allowed only in the approved fueling area(s)** if fueling is provided for on site, at the discretion of the SBIP President. Fueling or de-fueling of race boats in the water is specifically prohibited. Fueling at commercial marina pumps on the water or commercial land based filling stations is allowed, providing they have met the fuel requirements.
- All boats parked in the "Dry Pits" shall have propellers removed or covered by heavy cloth or materials so as to minimize injury to crew or public
- Waste oil and fuel must be disposed of in a responsible manner by all race teams.
- Signs shall be posted around all hot pit areas designating "No Smoking or Drinking of Alcoholic Beverages." Violation will subject offenders to disqualification and / or a fine.
- Enclosed footwear is mandatory in the hot pit area.

- The crane area shall be highly restricted and roped or fenced off from all other areas. No persons shall be permitted to the crane area except specifically authorized personnel. (This is considered part of the "Hot Pits").

## **Race Registration (On-Site)**

- It is mandatory that all racing crew members participating in the event check-in at race registration upon arrival at the race site. All required paperwork must be complete prior to launching, testing or racing and be on file with the Chief registrar prior to the start of each race.
- Escape (exit) strategy plan – SBIP requires an individual written “Escape (Exit) Strategy Plan” from all race teams utilizing a canopy race boat.

## **PRE-RACE SAFETY AND TECHNICAL INSPECTIONS**

- All race boats entered in a sanctioned race are subject to a pre-race safety and technical inspection by an SBIP Inspector.
- No race boat may be considered a bona fide entrant in a sanctioned race until such time as the Inspector has passed and signed the official pre-race inspection forms, and all registration paperwork is completed. It is the responsibility of the owner or riding crewmember to submit his team's equipment to the Inspectors for their inspection. If, in the judgment of the Inspector or Referee, a boat and/or safety equipment is un-seaworthy, unsafe, or unmanageable, the non-compliance must be brought to the attention of the SBIP President
- The Inspectors shall examine each entry for compliance with all safety requirements and shall also visually inspect hull, propulsion and engine for compliance with class technical rules.
- Racers are required to complete the SBIP Self Rescue Dunker Training, a minimum of once a year for riding crew members. This is done in Key West at Florida Keys Community College pool every year.

## **Race Day Safety Plan**

The SBIP Rescue Coordinator shall be responsible for:

- Conducting the race morning physicals of all race participants
- Conducting an Air Survey of the course to verify that all check, turn, and medical/rescue boats are on station.
- Race Control will be notified of any information regarding the status of the course, and then Race Control will notify the SBIP President.

**Race Course-** It is not the responsibility of the Rescue Helicopters to move any spectator boats that are intruding into the course. Race Control will be notified of such boats and handle accordingly.

**Local Officials** – The SBIP Rescue Coordinator is responsible for coordinating with and directing any local volunteers, as well as the local medical, rescue and safety personnel during the event to insure that all SBIP Safety, Rescue and Medical Transport Assets are in place.

**Spectator Control** – The Course Marshal shall work with local law enforcement vessels and Sweep Boats to keep spectator craft within the designated spectator safety zones.

# Support Vessel Flag Colors and Functions



**Red Flag** - Is used to bring the fleet of boats from the wet (docks) area to their milling area.



**Yellow Flag** - Is used to bring the fleet of boats out of their milling circle, to get lined up for the start of the race.



**Green Flag** - Start the race, this flag is displayed from the official pace boat. When the race boat passes the pace boat, the boat is scored as an official start of the race.



**Checker Flag** - *Stopping of a Race* - If a race is stopped for any reason prior to its completion, the race boats need to go into the center of the course at the Finish line and wait for instructions from SBIP Race Control on 78A. SBIP Race Control will give the number of legal laps completed. *Finish of race* - The checker flag will also finish a race, the boats return to the dock area at a safe speed.



**Race Patrol Flag** - Official watercraft boat are assigned to zones on the race course to help secure the race course from any spectator boats entering. They are also the eyes and ears of race control, notifying them of any problems with race boats on the course.



**Medical Flag** - The Medical Boat will be flying this flag and are located in the center of the race course. These boats will have divers to assist the Teams with their exit plan. The designated transport medical boat will have a doctor or EMT and an assistant on board.



**Turn Boat Flag** - The flag is blank and flown on each of the designated turn boats and the finish boat.



**Press** - is a blank flag on the boat that any working press for the event is on.

**Course Marshal** - Flag is on the work boat that sets the race course and removes the course following the race

## Race Incident Response Plan

### Required Personnel and Resources –

- **Physician** - A licensed physician. This physician must be the Emergency Services provider, or his designee.
- **Rescue Divers** – Full Staff of Certified Rescue Divers commanded by the SBIP Rescue Coordinator and equipped for Helicopter Deployment. One transport boat with Advanced Life Support Capabilities.
- **Ambulance**- On Stand-by at a pre-determined take out point for transporting injured SBIP racers/crew to a designated hospital/trauma center.
- **Rescue / Safety Boats** - A minimum of (5) Rescue boats and 1 transport boat of which are A.L.S. equipped and staffed, of the approved craft type, number and personnel, and other equipment as pre-approved by the SBIP Rescue Coordinator in concert with the SBIP President. Rescue boats shall be situated to have fast response time to anywhere on the course based on speed and type of rescue craft.
- **Helicopter**- The Helicopter will be staffed with the Rescue Coordinator and 2 Rescue Divers. The Helo call sign is *Angel 1* and will communicate and coordinate with Race Control via VHF radio. Primary responsibilities will include Incident Response/Command, deploying Rescue Divers and coordinating resources.

*The SBIP Safety Team is the response team to any incident on the race course. Team members are strategically positioned on Rescue Boats and Helicopters to provide a fast response to all areas of course. This team is trained and equipped for immediate Rescue and Extraction and will perform initial Medical Treatment.*

## Emergency Race Stoppage Procedures

In the event of unsafe weather or other dangerous conditions there will be an emergency race stoppage and all boats shall go to the inside of the race course.



# CITY OF KEY WEST APPLICATION FOR A SPECIAL EVENT PERMIT

Name of Applicant(s) Super Boat International Productions, Inc (SBIIP)

Address of Applicant(s) 1323 - 20th Terrace, Key West, FL 33040

Phone Number of Applicant(s) and emergency number  
305-296-6166 (office) 305-360-1762 (cell) 305-360-1794 (cell)

Name of Non-Profit(s) N/A

Address of Non-Profit(s) N/A

Phone Number of Non-Profit(s) N/A

Amount or Percentage of Revenue Non-Profit(s) anticipates receiving \$1,800.00  
Monroe County School

Date(s) of Event November 3 - 10, 2019

Hours of Operation 24 hours per day - site to close @ 6pm - 7am

Estimated/anticipated number of persons per day 45 raceboats / 5,000 people per day

Location of Event Truman Waterfront Park

Street Closed Southard Street - limited vehicle traffic

Detailed Description of Event: Power boat dry pit location, race course viewing, launch area, and vendors

List of Businesses that will participate in Alcohol Exemption:

Noise exemption required: Yes  No

Alcoholic beverages sold/served at event: Yes  No

Recycle Deposit \$1000.00 Yes  No

Cooking oil recycled Yes  No

Recycled containers Yes  No

Accounting of items recycled

\* Measures



The applicant does ac knowledge and hereby affirms that any and all information is accurate to the best of his/her knowledge. The applicant(s)/perimtee agrees to assume full responsibility and liability for and indemnify, and suits for or by reason of any injury to any person or damages to any property of the parties hereto or of the third persons for any and all cause or causes whatsoever or in any way connected with the holding of said event or any act or omission or thing in any manner related to said event and its operation irrespective of negligence, ~~actual or claimed, upon the part of the City,~~ their agents or employees.

Applicant(s) Signature

  
John Carbonell, Pres. SBIP

Date

November 15, 2018

# CITY OF KEY WEST APPLICATION FOR A SPECIAL EVENT PERMIT

Name of Applicant(s) Super Boat International Productions, Inc (SBIP)

Address of Applicant(s) 1323-20<sup>th</sup> Terrace, Key West, Fl. 33040

Phone Number of Applicant(s) and emergency number  
305-296-6166 (office) 305-360-1762 (cell) 305-360-1794 (cell)

Name of Non-Profit(s) N/A

Address of Non-Profit(s) N/A

Phone Number of Non-Profit(s) N/A

Amount or Percentage of Revenue Non-Profit(s) anticipates receiving N/A

Date(s) of Event November 8, 2019

Hours of Operation 7pm to 10pm

Estimated/anticipated number of persons per day 24 race boats + tow vehicles

Location of Event Duval Street from Fleming Street to Front Street

Street Closed Duval Street (location above)

Detailed Description of Event: Display of race boats and equipment for the Public, event is free to public.

List of Businesses that will participate in Alcohol Exemption:

Noise exemption required: Yes  No

Alcoholic beverages sold/served at event: Yes  No  just in business

Recycle Deposit \$1000.00 Yes  No

Cooking oil recycled Yes  No

Recycled containers Yes  No

Accounting of items recycled

\* Measures

The applicant does ac knowledge and hereby affirms that any and all information is accurate to the best of his/her knowledge. The applicant(s)/permitee agrees to assume full responsibility and liability for and indemnify, and suits for or by reason of any injury to any person or damages to any property of the parties hereto or of the third persons for any and all cause or causes whatsoever or in any way connected with the holding of said event or any act or omission or thing in any manner related to said event and its operation irrespective of negligence, actual or claimed, upon the part of the City, their agents or employees.

Applicant(s) Signature

  
John Carbonell, Pres. SBIP

November 15, 2018  
Date

# CITY OF KEY WEST APPLICATION FOR A SPECIAL EVENT PERMIT

Name of Applicant(s) Super Boat International Productions, Inc. (SBI)

Address of Applicant(s) 1323 - 20th Terrace, Key West, FL 33040

Phone Number of Applicant(s) and emergency number  
305-296-6166 (office) 305-360-1762 (cell) 305-360-1794 (cell)

Name of Non-Profit(s) N/A

Address of Non-Profit(s) N/A

Phone Number of Non-Profit(s) N/A

Amount or Percentage of Revenue Non-Profit(s) anticipates receiving N/A

Date(s) of Event November 3, 2019

Hours of Operation 4pm to 6pm

Estimated/anticipated number of persons per day 30 race boats and misc. equipment

Location of Event Duval Street (see parade route on next page)

Street Closed moving boat parade - intersections closed as it passes.

Detailed Description of Event: moving parade as route specified on next page

List of Businesses that will participate in Alcohol Exemption:

Noise exemption required: Yes  No

Alcoholic beverages sold/served at event: Yes  No

Recycle Deposit \$1000.00 Yes  No

Cooking oil recycled Yes  No


Recycled containers Yes  No

Accounting of items recycled

\* Measures

N/A

The applicant does ac knowledge and hereby affirms that any and all information is accurate to the best of his/her knowledge. The applicant(s)/permitee agrees to assume full responsibility and liability for and indemnify, and suits for or by reason of any injury to any person or damages to any property of the parties hereto or of the third persons for any and all cause or causes whatsoever or in any way connected with the holding of said event or any act or omission or thing in any manner related to said event and its operation irrespective of negligence, actual or claimed, upon the part of the City, their agents or employees.



Applicant(s) Signature

John Carbonell, Pres. SBIP

November 15, 2018

Date

### Parade Route

Start: Exit Truman Waterfront (Annex) – Southard Street Gate to  
Whitehead Street – Right (going South) to  
United Street – Left to  
Duval Street – Left go  
North to Front Street – turn  
Left on Front Street to  
Whitehead Street – Left go  
South to Southard Street – Right and  
Finish: Back into Truman Waterfront (Annex)



## Turnkey Event Agreement

THIS Agreement is made and entered into by and between Monroe County, Florida, a political subdivision of the State of Florida (County), and **Super Boat International Productions, Inc.** (Event Contractor) on this 17<sup>th</sup> day of October, 2018.

### WITNESSETH:

In consideration of the mutual covenants contained herein the parties agree as follows:

1. Payment: A Turnkey event shall be considered an all-inclusive event where the Event Contractor has financial responsibility for every facet of the production, promotion and management of the event. Payment under an agreement for a Turnkey event will be made only after completion of the event and proof that the scope of services as described below in paragraph 2 has been completed. If a Turnkey event is delayed or canceled for any reason, **no payment shall be forthcoming**, even if the Event Contractor has out-of-pocket expenses leading up to the actual event. The Monroe County Tourist Development Council (TDC), therefore, strongly recommends that the Event Contractor purchase insurance that covers the cancellation or delay of an event due to "force majeure" or unforeseen circumstances (see paragraph 8).

The County agrees to pay **\$120,000** (One Hundred and Twenty Thousand Dollars – TDC District I Funding Allocation) for: **Key West World Championship Race in November 2019** from tourist development tax funds upon receipt of documentation from Event Contractor, on or before the expiration date of agreement in paragraph 3, that they have met its obligations under this agreement. Said documentation shall also include samples of the Event Contractor's marketing program as outlined in their application. Documentation submitted by Event Contractor will be reviewed and verified by the Tourist Development Council (TDC) Administrative Office, at which time, County shall pay the sum noted above.

Monroe County's performance and obligation to pay under this contract is contingent upon an annual appropriation by the Board of County Commissioners.

2. Scope of Services: The Event Contractor agrees to provide the County with an event as specified in the Scope of Services below (Event):

- a) A week long sanctioned World Championship Boat Race event to include three (3) race days; downtown parade; spectator viewing; and awards party

3. Expiration of Agreement: This agreement expires on **January 29, 2020** unless the date of the event is amended upon approval of the Advisory Committee and TDC Director and the County shall not be obligated to pay for any services provided by Event Contractor under this agreement if documentation as noted above is not received on or before this reimbursement deadline date.

4. Modification: The event name, time & date of the event and Schedule of Activities may be amended upon written approval of the Advisory Committee and TDC  
Event Name: Key West World Championship Race  
Turnkey Funding: FY 2019  
ID #: 2204

**DEPARTMENT OF HOMELAND SECURITY  
APPLICATION FOR MARINE EVENT**

OMB Number: 1625-0008  
Expires: 09/30/2017

**Date Submitted:** 11/16/18

**FORM INSTRUCTIONS**

1. Please, complete on a computer, a typewriter, or print in black ink to permit reproduction. You may also submit online at: <http://homeport.uscg.mil>.
2. This application must reach the appropriate USCG Sector at least 135 days prior to the event. A list of sectors may be found here: <http://www.uscg.mil/top/units/>.
3. Attach a section of a chart or a scale drawing showing boundaries and/or courses and markers contemplated.
4. Submit a copy of your entry requirements and any special rules pertaining to equipment, rigs, or procedures.

<b>1. Name of Event</b>	Key West World Championship Race		
<b>2. Date of Event</b>	11/10/2019		
<b>3. Location of Event</b>	Atlantic Ocean off Key West, Florida		
<b>4. Time: From</b> _____ <b>To</b> _____	9:30am To 4:30pm		
<b>5. Name and Address of Sponsoring Organization (Include Zip Code)</b>	<b>6. No. of Participants</b>	<b>7. Sizes of Boats</b>	<b>9. No. of Spectator Craft</b>
Super Boat International Productions, Inc. - Sanction Body 1323 20th Terrace Key West, FL 33040	60	24' to 55'	100
<b>8. Types of Boats</b>	High speed powerboats - calamaran and vee bottom craft		
<b>10. Description of Events</b>	High speed powerboat race operating in close proximity of each other		

**11. Will This Event Interfere or Impede the Natural Flow of Traffic?**     NO     YES

**11a. If YES, briefly explain:** Request restricted vessel movement within the race course

**12. What Extra or Unusual Hazard (to participants or non-participants) Will Be Introduced Into the Regatta Area?**  
None

13. Have any Objections Been Received from Other Interested Parties?  NO  YES

13a. If YES, briefly explain:

14. Vessels Provided by Sponsoring Organization for Safety Purposes (*number and description*)  
3 Ck boats (40' - 110'); 7 patrol (24' to 40'); 6 Rescue (32' - 40'); 3 pace (31' to 24') 2 tow

15. Does the Sponsoring Organization Deem their Patrol Adequate for Safety Purposes?  NO  YES

15a. If NO, briefly explain:

16. Is a Coast Guard or Coast Guard Auxiliary Patrol Requested for Control of Spectator and/or Commercial Traffic?  NO  YES

16a. If YES, how many vessels do you recommend and why? Request as in previous years keeping the spectators from race course area

17. Person In Charge	John Carbonell, President SBIP	18. Where Will 'Person In Charge' be During the Event?	Race Village site pit area
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19. How Can 'Person In Charge' be Contacted During the Event?  
78A VHF or 305-360-1762 or 305-360-1794 cell

20. Person to be Contacted for Further Details (*Name, Address, Zip Code*)  
John Carbonell, President SBIP  
1323 20th Terrace, Key West, FL 33040

20a. Area Code and Phone No.: 305-296-6166 Office  
20b. Email Address: superboatracing@gmail.com

**The undersigned has full authority to represent the sponsoring organization.**

21. Name: John Carbonell

22. Title: President SBIP

23. Address (*Include Zip Code*) 1323 20th Terrace  
Key West, FL 33040

23a. Area Code and Phone No.: 305-360-1762 or 305-360-1794

23b. Email Address: superboatracing@gmail.com

24. Signature:



**PRIVACY ACT STATEMENT**

**Privacy Act Notice**

**Authority:** 33 U.S.C. §1233 authorizes the collection of this information.

**Purpose:** The Coast Guard will use this information to determine whether an event poses an extra or unusual hazard to the safety of life and whether or not, and under which conditions, to permit the event on the navigable waters of the United States.

**Routine Uses:** The information will be used by and disclosed to Coast Guard personnel to evaluate the request. Additionally, the Coast Guard may share the information with facility operators, law enforcement or other government agencies as necessary to promote public safety during the requested marine event.

**Disclosure:** Furnishing this information is voluntary; however, failure to furnish the requested information may delay or prevent the approval of the requested marine event.

An agency may not conduct or sponsor, and a person is not required to respond to a collection of information unless it displays a valid OMB control number. The Coast Guard estimates that the average burden for this report is 60 minutes. You may submit any comments concerning the accuracy of this burden estimate or any suggestions for reducing the burden to: United States Coast Guard, Commandant (AWM-1) Stop 7509, 2703 Martin Luther King Jr. Ave SE, Washington, DC, 20593-7509 or Office of Management and Budget, Paperwork Reduction Project (1625-0008), Washington, DC 20503.





# Key West World Championship

## 39th Annual- November 3 – 10, 2019

### SCHEDULE OF EVENTS

#### NOVEMBER 3<sup>RD</sup>, 2019 (Sunday)

8am - 5pm Race Village - Race Boats on Display - Truman Waterfront Park – End of Southard St.  
9am - 3pm \* Racer Registration - Truman Waterfront Park  
4pm Boat Parade - Duval St.

#### NOVEMBER 4<sup>TH</sup>, 2019 (Monday)

**8:30am** **MANDATORY DRIVERS MEETING –Marriott Beachside Hotel - 3841 N. Roosevelt Blvd.**

8am - 5pm Race Village - Race Boats on Display - Truman Waterfront Park – End of Southard St.  
9am - 5pm Passes – Press / VIP: Race Village Credential Area  
11am - 5pm \* Race Boat Inspections: Truman Waterfront Park  
11am - 5pm \* Racer Registration: Truman Waterfront Park  
11am - 3:30pm Water test /Dunkers: FL Keys Community College Pool -5901 College Rd.  
5:30 – 7:30 **Welcome Party – U.S. and International Teams, Truman Waterfront Registration Area. Racer Pass, Guest Pass or VIP Pass Required**

#### NOVEMBER 5<sup>TH</sup>, 2019 (Tuesday)

8am - 5pm Race Village - Race Boats on Display - Truman Waterfront Park – End of Southard St.  
9am - 5pm Passes – Press / VIP: Race Village Credential Area  
9am - 5pm \* Race Boat Inspections: Truman Waterfront Park  
9am - 5pm \* Racer Registration: Truman Waterfront Park  
10am - 2pm Water test /Dunkers: FL Keys Community College Pool -5901 College Rd.  
10am - 5pm Fueling- Official Fuel Southern Racing Fuels - Truman Waterfront Park  
12pm - 4pm Launching : Truman Waterfront Park  
12pm - 4pm Testing for Race Boats: Off Truman Waterfront Park

#### NOVEMBER 6<sup>TH</sup>, 2019 (Wednesday) Race Day #1

**6:30am -7:30am Racer Physicals: Truman Waterfront Park – Registration Tent**

**7:30am Race Morning Drivers Meeting: Truman Waterfront Park Registration Tent**

8am - 5pm Race Village - Race Boats on Display - Truman Waterfront Park – End of Southard St.  
7am – 4pm Passes – Press / VIP: Race Village Credential Area

**CLOSED REGISTRATION: CLOSED**

7am - 5pm Launching & Recovery: Truman Waterfront Park  
8am - 1pm Fueling – Official Fuel Southern Racing Fuels - Truman Waterfront  
10am Start of 1st Race – Off Truman Waterfront Park  
11:30 -12:30 Harbor Open for Commercial Traffic  
12:30pm Start of 2nd Race – Off Truman Waterfront Park  
1:30pm Start of 3rd Race – Off Truman Waterfront Park  
2:30pm Start of 4th Race – Off Truman Waterfront Park

**“To be the Best you have to Win in Key West”**

**SANCTIONED BY: SUPER BOAT INTERNATIONAL PRODUCTIONS, INC. ®**

As of 1-16-19

John Carbonell, *President* - Super Boat International Productions, Inc. ®  
1323 20<sup>th</sup> Terrace, Key West, FL 33040 • Ph 305-296-6166 • Fax 305-296-9770  
Web Site: [www.superboat.com](http://www.superboat.com) • E-Mail: [superboatracing@gmail.com](mailto:superboatracing@gmail.com)

**NOVEMBER 7<sup>TH</sup>, 2019 (Thursday)**

8am - 5pm	Race Village - Race Boats on Display -Truman Waterfront Park – End of Southard St.
9am - 5pm	Passes – Press / VIP: Race Village Credential Area
9am - 5pm	Race Village Open – Race Boats on Display – Truman Waterfront Park
9am - 3pm *	Racer Registration: Truman Waterfront Park
10am - 5pm	Fueling – Official Fuel Southern Racing Fuels - Truman Waterfront Park
12pm - 4pm	Launching: Truman Waterfront Park

**NOVEMBER 8<sup>TH</sup>, 2019 (Friday) Race Day #2**

<b>6:30am -7:30am</b>	<b>Racer Physicals: Truman Waterfront Park – Registration Tent</b>
<b>7:30am</b>	<b>Race Morning Drivers Meeting: Truman Waterfront Park Registration Tent</b>
8am - 5pm	Race Village - Race Boats on Display -Truman Waterfront Park – End of Southard St.
7am – 4pm	Passes – Press / VIP: Race Village Credential Area
7am - 5pm	Launching & Recovery: Truman Waterfront Park
<b>CLOSED</b>	<b>REGISTRATION: CLOSED</b>
8am -1pm	Fueling – Official Fuel Southern Racing Fuels - Truman Waterfront Park
10am	Start of 1st Race – Off Truman Waterfront Park
11:30 -12:30	Harbor Open for Commercial Traffic
12:30pm	Start of 2nd Race – Off Truman Waterfront Park
1:30pm	Start of 3rd Race – Off Truman Waterfront Park
2:30pm	Start of 4th Race – Off Truman Waterfront Park
7pm -11pm	Duval Street Party

**NOVEMBER 9<sup>TH</sup>, 2019 (Saturday )**

8am - 5pm	Race Village - Race Boats on Display -Truman Waterfront Park – End of Southard St.
9am - 5pm	Passes – Press / VIP: Race Village Credential Area
9am - 3pm *	Racer Registration – Truman Waterfront Park
10am - 5pm	Fueling – Official Fuel Southern Racing Fuels - Truman Waterfront Park
12pm - 4pm	Launching: Truman Waterfront Park
12pm - 4pm	Testing for Race Boats – Off Truman Waterfront Park

**NOVEMBER 10<sup>TH</sup>, 2019 (Sunday) Race Day #3**

<b>6:30am -7:30am</b>	<b>Racers Physicals Truman Waterfront Park– Registration Tent</b>
<b>7:30am</b>	<b>Race Morning Drivers Meeting: Truman Waterfront Park Registration Tent</b>
8am - 5pm	Race Village - Race Boats on Display -Truman Waterfront Park – End of Southard St.
7am - 4pm	Passes – Press / VIP: Race Village Credential Area
7am -5pm	Launching & Recovery: Truman Waterfront Park
<b>CLOSED</b>	<b>REGISTRATION: CLOSED</b>
8am -1pm	Fueling – Official Fuel Southern Racing Fuels -Truman Waterfront Park
10am	Start of 1st Race – Off Truman Waterfront Park

**NOVEMBER 10<sup>TH</sup>, 2019 (Sunday) Race Day #3 Continued**

11:30 -12:30	Harbor Open for Commercial Traffic
12:30pm	Start of 2nd Race – Off Truman Waterfront Park
1:30pm	Start of 3rd Race – Off Truman Waterfront Park
2:30pm	Start of 4th Race – Off Truman Waterfront Park
7pm – 9pm	Awards Presentation: TBD <b>Racer Pass, Guest Pass, or VIP Pass Required</b>

\* REGISTRATION / INSPECTIONS CLOSED FOR LUNCH 1PM – 2PM



# KEY WEST

## WORLD CHAMPIONSHIP

### Race Course Map



Race Times  
Race 1 – 10am  
Race 2 – 12:30pm  
Race 3 – 1:30pm  
Race 4 – 2:30pm



RACE DAYS  
WEDNESDAY, 11/6/19  
FRIDAY, 11/8/19  
SUNDAY, 11/10/19





DEPARTMENT OF THE ARMY  
JACKSONVILLE DISTRICT CORPS OF ENGINEERS  
9900 SOUTHWEST 107<sup>TH</sup> AVENUE, SUITE 203  
MIAMI, FLORIDA 33176

October 29, 2018

REPLY TO  
ATTENTION OF

Regulatory Division  
South Permits Branch  
Miami Permits Section  
SAJ-2009-03831 (NW-MIB)

Super Boat International Productions, Inc  
C/o John W. Carbonell  
1323 20th Terrace  
Key West, Florida 33040

Dear Mr. Carbonell:

The U.S. Army Corps of Engineers (Corps) assigned your application for a Department of the Army permit, which the Corps received on October 22, 2018, the file number SAJ-2009-03831. A review of the information and drawings provided indicates that the proposed work is to temporarily deploy 7 buoy race markers and deploy 14 buoy spectator and safety zone markers with associated anchors on the sea floor in areas of non-living bottom for the Key West World Championship Race in/over navigable waters of the United States. The activity is proposed near shore of Key West, Monroe County, Florida at the following coordinates:

Geographic Position: 24.55593° North 81.81273° West

Your project, as depicted on the enclosed drawings date-stamped by the Corps on October 29, 2018, is authorized by Nationwide Permit (NWP) Number 11. In addition, project specific conditions have been enclosed. **This verification is valid until March 18, 2022.** Furthermore, if you commence or are under contract to commence this activity before the date that the relevant nationwide permit is modified or revoked, you will have 12 months from the date of the modification or revocation of the NWP to complete the activity under the present terms and conditions of this nationwide permit. Please access the U.S. Army Corps of Engineers' (Corps) Jacksonville District's Regulatory Internet page to access Internet links to view the Final Nationwide Permits, Federal Register Vol. 82, dated January 6, 2017, specifically pages 1983 to 2008, and the table of Regional Conditions. The Internet page address is:

<http://www.saj.usace.army.mil/Missions/Regulatory.aspx>

Please be aware this Internet address is case sensitive and should be entered as it appears above. Once there you will need to click on "Source Book"; and, then click on "Nationwide Permits." These files contain the description of the Nationwide Permit

**2019 FLORIDA PROFIT CORPORATION ANNUAL REPORT**

DOCUMENT# P96000034303

**Entity Name:** SUPER BOAT INTERNATIONAL PRODUCTIONS, INC.

**Current Principal Place of Business:**

121 OVERSEAS HIGHWAY  
KEY WEST, FL 33040

**FILED**  
**Feb 14, 2019**  
**Secretary of State**  
**6600754689CC**

**Current Mailing Address:**

1323 20TH TERRACE  
KEY WEST, FL 33040 US

**FEI Number:** 65-0697863

**Certificate of Status Desired:** No

**Name and Address of Current Registered Agent:**

KELLEY, ALBERT L  
926 TRUMAN AVE.  
KEY WEST, FL 33040 US

*The above named entity submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida.*

**SIGNATURE:** \_\_\_\_\_

Electronic Signature of Registered Agent

Date

**Officer/Director Detail :**

Title	P	Title	VPST
Name	CARBONELL, JOHN	Name	CARBONELL, DEANA
Address	1323 20TH TERRACE	Address	1323 20TH TERRACE
City-State-Zip:	KEY WEST FL 33040	City-State-Zip:	KEY WEST FL 33040

*I hereby certify that the information indicated on this report or supplemental report is true and accurate and that my electronic signature shall have the same legal effect as if made under oath; that I am an officer or director of the corporation or the receiver or trustee empowered to execute this report as required by Chapter 607, Florida Statutes; and that my name appears above, or on an attachment with all other like empowered.*

**SIGNATURE:** DEANA G CARBONELL

VPST

02/14/2019

Electronic Signature of Signing Officer/Director Detail

Date

**2018 / 2019  
MONROE COUNTY BUSINESS TAX RECEIPT  
EXPIRES SEPTEMBER 30, 2019**

Business Name: SUPER BOAT INTERNATIONAL PRODUCTIONS INC  
 Owner Name: JOHN CARBONELL  
 Mailing Address: 1323 20TH TERRACE  
 KEY WEST, FL 33040

RECEIPT# 47161-123652  
 Business Location: 121 OVERSEAS HIGHWAY  
 KEY WEST, FL 33040  
 Business Phone: 305-296-6166  
 Business Type: MISCELLANEOUS SERVICE (EVENT PRODUCTION)

Employees 3

Tax Amount	Transfer Fee	Sub-Total	Penalty	Prior Years	Collection Cost	Total Paid
22.00	0.00	22.00	0.00	0.00	0.00	22.00

Paid 110-17-00003364 08/24/2018 22.00

THIS BECOMES A TAX RECEIPT  
WHEN VALIDATED

**Danise D. Henriquez, CFC, Tax Collector**  
**PO Box 1129, Key West, FL 33041**

THIS IS ONLY A TAX.  
YOU MUST MEET ALL  
COUNTY AND/OR  
MUNICIPALITY PLANNING  
AND ZONING REQUIREMENTS.

**MONROE COUNTY BUSINESS TAX RECEIPT**  
P.O. Box 1129, Key West, FL 33041-1129  
EXPIRES SEPTEMBER 30, 2019

Business Name: SUPER BOAT INTERNATIONAL PRODUCTIONS INC  
 Owner Name: JOHN CARBONELL  
 Mailing Address: 1323 20TH TERRACE  
 KEY WEST, FL 33040

RECEIPT# 47161-123652  
 Business Location: 121 OVERSEAS HIGHWAY  
 KEY WEST, FL 33040  
 Business Phone: 305-296-6166  
 Business Type: MISCELLANEOUS SERVICE (EVENT PRODUCTION)

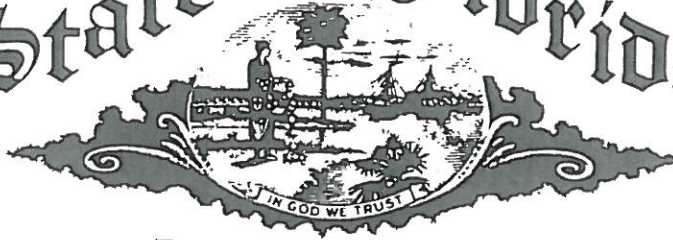
Employees 3

Tax Amount	Transfer Fee	Sub-Total	Penalty	Prior Years	Collection Cost	Total Paid
22.00	0.00	22.00	0.00	0.00	0.00	22.00

Paid 110-17-00003364 08/24/2018 22.00



# State of Florida



## Department of State

I certify the attached is a true and correct copy of the Articles of Incorporation of SUPER BOAT INTERNATIONAL PRODUCTIONS, INC., a Florida corporation, filed on April 16, 1996, as shown by the records of this office.

The document number of this corporation is P96000034303.

Given under my hand and the  
Great Seal of the State of Florida,  
at Tallahassee, the Capitol, this the  
Nineteenth day of April, 1996



CR2EO22 (2-95)

*Sandra B. Northam*

Sandra B. Northam  
Secretary of State



# CITY OF KEY WEST, FLORIDA

## Business Tax Receipt

This Document is a business tax receipt  
Holder must meet all City zoning and use provisions.  
P.O. Box 1409, Key West, Florida 33040 (305) 809-3955

Business Name    SUPER BOAT INTERNATIONAL PRODUCTIONS INC  
Location /Addr    1323 20TH TER  
Lic NBR/Class    LIC2018-000247  
Issued Date       11/8/2018  
Expiration Date:   September 30, 2019

MISCELLANEOUS OTHER SERVICE

Comments:       RACE PRODUCTION

Restrictions:    HOME OCCUPATION

SUPER BOAT INTERNATIONAL  
PRODUCTIONS INC  
CARBONELL JOHN W  
1323 20TH TER  
KEY WEST FL 33040

This document must be prominently displayed.

SUPER BOAT INTER  
PRODUCTIONS INC





Department of State / Division of Corporations / Search Records / Detail By Document Number /

### Detail by Trademark Owner Name

**Trademark**

KEY WEST WORLD CHAMPIONSHIP

Filing Information

<b>Document Number</b>	T01000000457
<b>Date Filed</b>	04/23/2001
<b>Expiration Date</b>	04/23/2011
<b>First Used in Florida</b>	01/30/1996
<b>First Used Anywhere</b>	01/30/1996
<b>Status</b>	INACTIVE

**Mark Used In Connection With**

ANNUAL BOAT RACE

**Disclaimer For**

KEW WEST, WORLD CHAMPIONSHIP

Owners

**Name & Address**

SUPER BOAT INTERNATIONAL PRODUCTIONS, INC.  
 P.O. BOX 2609  
 KEY WEST, FL 33040

Type/Class

SM-00410000 0000000000 0000000000 0000000000  
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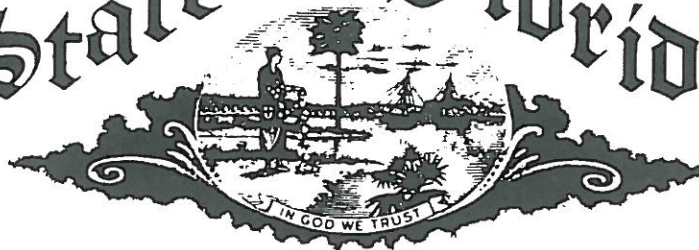
Cross Reference

No Cross Reference

Document Images

04/23/2001 -- Trademark

# State of Florida



## Department of State

I certify from the records of this office that SUPER BOAT INTERNATIONAL PRODUCTIONS, INC., a Florida Corporation located at 1323 20TH TERRACE, KEY WEST, FL 33040 has registered TO BE THE BEST...YOU HAVE TO WIN IN KEY WEST to be used as a mark under class(es) 0041. Said mark was first used anywhere November 1, 2010 and was first used in Florida November 1, 2010.

I further certify this mark is being used in connection with the following goods and/or services: PRODUCTION AND PROMOTION OF POWER BOAT RACES.

I further certify that said mark was registered in this office on November 26, 2018 and its date of expiration is November 26, 2023.

The number of this mark is T18000001215.

Disclaimer for: "KEY WEST"

Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capital, this the  
Twenty-eighth day of November, 2018



CR2EO22 (1-11)

*Ken Detzner*

Ken Detzner  
Secretary of State





# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
02/21/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> HAWK RACE CONSULTANTS, LTD. "MOTORSPORTS INSURANCE SPECIALISTS" 1600 STEWART AVE PH 702 WESTBURY, NY 11590	<b>CONTACT NAME:</b> RICHARD H FELSEN <b>PHONE (A/C, No., Ext.):</b> 516-466-9760 <b>E-MAIL ADDRESS:</b> HAWKRACE@AOL.COM		<b>FAX (A/C, No.):</b> 516-466-9663
	<b>INSURER(S) AFFORDING COVERAGE</b>		
<b>INSURED</b> SUPER BOAT INTERNATIONAL PROD., INC. D/B/AS SBI 1323 20TH TERRACE KEY WEST, FL 33040	<b>INSURER A:</b> NATIONWIDE LIFE INSURANCE CO		<b>NAIC #</b> 66869
	<b>INSURER B:</b> NATIONAL CASUALTY COMPANY		11991
	<b>INSURER C:</b>		
	<b>INSURER D:</b>		
	<b>INSURER E:</b>		
	<b>INSURER F:</b>		

**COVERAGES**      **CERTIFICATE NUMBER: CERT TBD- RHF**      **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
B	<b>GENERAL LIABILITY</b> <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> OWNERS AND CONTRACTORS <input checked="" type="checkbox"/> \$100,000. E & O GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC	Y	Y	KEO-0007378400	12:01AM 5-10-19	12:01AM 5-10-20	EACH OCCURRENCE \$ 1,000,000. DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000. MED EXP (Any one person) \$ 5,000. PERSONAL & ADV INJURY \$ 1,000,000. GENERAL AGGREGATE \$ NONE-N/A PRODUCTS - COMP/OP AGG \$ 5,000,000. <b>PART. LGL LIAB</b> \$ 1,000,000.
B	<b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS			KKO-0022227300	12:01 AM 8-15-19	12:01 AM 8-15-20	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000. BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
B	<b>UMBRELLA LIAB</b> <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$			KEO-0007378500	12:01AM 5-10-19	12:01AM 5-10-20	EACH OCCURRENCE \$ 4,000,000. AGGREGATE \$ 4,000,000.
	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A				WC STATU-TORY LIMITS <input type="checkbox"/> OTH-ER <input type="checkbox"/> E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$
A	<b>PARTICIPANT ACCIDENT</b>			KPX-00281434	12:01AM 5-10-19	12:01AM 5-10-20	AD & D: \$10,000. EXC. MED EXPENSE: \$10,000.

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

**TYPE OF EVENT: KEY WEST WORLD CHAMPIONSHIPS**  
**DATE OF EVENT: TBD (SET-UP & TEAR-DOWN INCL.)**  
**LOCATION: ATLANTIC OCEAN & GULF OF MEXICO, INCLUDING RACING & TESTING, HOT PITS, DRY PITS PER RACE PACKET ON FILE WITH COMPANY**  
**CERTIFICATE HOLDERS WILL BE ADDL. INSURED, BUT ONLY RESPECTS TO OPERATIONS OF NAMED INSURED**  
**REASON FOR CERT: APPROVAL OF REQUIREMENTS RFP-009-19 ANNUAL POWERBOAT CHAMPIONSHIPS**

<b>CERTIFICATE HOLDER</b> CITY OF KEY WEST OFFICE OF COUNTY CLERK 1300 WHITE STREET KEY WEST, FL 33040	<b>CANCELLATION</b> SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE HAWKRACE@AOL.COM
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FLORIDA DEPARTMENT OF FINANCIAL SERVICES

HAWK RACE CONSULTANTS LTD

1600 STEWART AVE., PH-702  
WESTBURY NY 11590

Agency License Number L0472228

Location Number: 168877

Issued On 01/07/2011

Pursuant To Section 626.0428, Florida Statutes, This Agency Location Shall Be In The Active Full-Time Charge Of A Licensed And Appointed Agent Holding The Required Agent Licenses To Transact The Lines Of Insurance Being Handled At This Location.

Pursuant To Subsection 626.172(4), Florida Statutes, Each Agency Location Must Display The License Prominently In A Manner That Makes It Clearly Visible To Any Customer Or Potential Customer Who Enters The Agency Location.

Jeff Anwater  
Chief Financial Officer  
State of Florida



12/13/16  
per Florida  
report -  
do not expire

# SUPER BOAT INTERNATIONAL PRODUCTIONS

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## FINANCIAL IMPACT TO THE CITY

- *Brief from SBIP*
- *Four Penny Revenue Report – TDC-DAC 1 for November 2018*
- *TDC-DAC 1 after race review for November 2018*
- *RKG (SBIP Marketing Co) actions report for November 2018*
- *KW Chamber of Commerce Business Outlook for November 2018*



# SUPER BOAT INTERNATIONAL PRODUCTIONS FINANCIAL IMPACT TO THE CITY

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- Over the span of the 38 years, SBIP estimates to have brought in over a \$760 Million dollar economic impact to the City of Key West;
- Once the race week starts, the water based activities start on Tuesday with the first day of testing and continue until the conclusion of Sunday's race;
- SBIP will continue with the start of the event with a moving parade down Duval Street on the first Sunday of race week;
- Monday is the Welcome Party sponsored by SBIP for the U.S. and International Teams, VIP's and Guest;
- The famous Duval Street party on Friday night will also continue;
- The conclusion of the race week on Sunday night is the awards presentation;
- The races days are;
  - Races - Wednesday, Friday and Sunday;
  - Testing – Tuesday, Thursday, and Saturday;
- SBIP would prefer on the off race days for the fans to visit the attractions, charter boats, restaurants, bars, stores, etc.;
- Over the years, SBIP has tried adding different entertainment to the event, such as parties at different business every night, concerts, beauty pageants, fashion shows, and award banquet dinner. Once attendance of these activities declined, SBIP stopped including these activities.
- SBIP is proud to say that they work hand in hand with the military, allowing them to continue the training sessions by not over taxing the waterways;

# FOUR PENNY REVENUE REPORT

## Fiscal Year 2018 - 2019

DISTRICT I	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2019 VS FY 2018
						\$ INC/DEC	% INC/DEC
OCTOBER	\$ 1,183,046.37	\$ 1,276,637.24	\$ 1,395,162.32	\$ 1,391,695.72	\$ 1,109,696.79	\$ 1,359,634.75	22.5%
NOVEMBER	\$ 1,244,140.11	\$ 1,332,535.55	\$ 1,540,238.53	\$ 1,552,520.72	\$ 1,319,676.38	\$ 1,669,855.77	26.5%
DECEMBER	\$ 1,487,798.06	\$ 1,648,530.05	\$ 1,809,413.78	\$ 1,852,943.28	\$ 1,634,234.11	\$ 1,995,995.25	22.1%
JANUARY	\$ 1,738,436.32	\$ 1,934,556.17	\$ 2,009,799.33	\$ 2,030,157.36	\$ 1,821,380.60		
FEBRUARY	\$ 1,890,532.67	\$ 2,132,824.42	\$ 2,289,132.38	\$ 2,207,078.75	\$ 2,185,843.91		
MARCH	\$ 2,157,366.81	\$ 2,355,158.65	\$ 2,568,973.42	\$ 2,455,803.28	\$ 2,445,901.23		
APRIL	\$ 1,668,180.22	\$ 1,838,222.78	\$ 1,896,718.76	\$ 2,033,555.50	\$ 1,891,586.65		
MAY	\$ 1,500,912.49	\$ 1,571,948.28	\$ 1,680,112.35	\$ 1,663,827.99	\$ 1,577,688.00		
JUNE	\$ 1,216,309.39	\$ 1,319,486.96	\$ 1,388,079.98	\$ 1,400,367.45	\$ 1,483,624.10		
JULY	\$ 1,297,506.35	\$ 1,519,807.37	\$ 1,634,608.58	\$ 1,643,606.46	\$ 1,576,542.45		
AUGUST	\$ 1,168,846.54	\$ 1,244,740.91	\$ 1,251,135.82	\$ 1,279,234.16	\$ 1,301,058.03		
SEPTEMBER	\$ 811,908.31	\$ 998,879.46	\$ 1,045,254.06	\$ 386,191.57	\$ 890,261.18		
TOTAL	\$ 17,364,983.64	\$ 19,173,327.84	\$ 20,508,629.31	\$ 19,896,982.24	\$ 19,237,493.43	\$ 5,025,485.77	23.7%
% INC/DEC PREVIOUS YEAR	10.2%	10.4%	7.0%	-3.0%	-3.3%		

Priceline settlement reflected

DISTRICT II	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2019 VS FY 2018
						\$ INC/DEC	% INC/DEC
OCTOBER	\$ 77,019.70	\$ 95,701.77	\$ 87,324.74	\$ 102,182.22	\$ 82,529.98	\$ 126,250.52	53.0%
NOVEMBER	\$ 91,003.66	\$ 101,933.74	\$ 121,094.67	\$ 115,425.68	\$ 112,778.20	\$ 43,720.54	44.1%
DECEMBER	\$ 154,662.02	\$ 187,550.98	\$ 178,131.99	\$ 180,802.56	\$ 171,815.99	\$ 49,754.94	32.9%
JANUARY	\$ 209,177.08	\$ 258,594.43	\$ 248,329.12	\$ 256,753.06	\$ 193,457.56		
FEBRUARY	\$ 211,376.81	\$ 238,974.35	\$ 239,178.41	\$ 284,592.48	\$ 221,577.74		
MARCH	\$ 254,357.49	\$ 280,479.47	\$ 272,182.15	\$ 327,742.07	\$ 262,400.88		
APRIL	\$ 158,565.57	\$ 180,265.69	\$ 170,672.10	\$ 240,173.60	\$ 177,896.56		
MAY	\$ 135,369.18	\$ 150,476.01	\$ 137,342.64	\$ 217,232.90	\$ 153,518.23		
JUNE	\$ 134,018.34	\$ 156,005.82	\$ 144,764.81	\$ 199,485.08	\$ 157,911.53		
JULY	\$ 160,530.77	\$ 185,261.45	\$ 174,085.22	\$ 257,431.80	\$ 195,519.86		
AUGUST	\$ 141,055.48	\$ 151,024.85	\$ 126,174.59	\$ 180,913.97	\$ 153,498.99		
SEPTEMBER	\$ 83,896.76	\$ 80,250.79	\$ 89,809.55	\$ 41,739.71	\$ 106,375.74		
TOTAL	\$ 1,811,032.86	\$ 2,066,519.35	\$ 1,989,089.99	\$ 2,404,475.13	\$ 1,989,281.26	\$ 517,157.19	40.9%
% INC/DEC PREVIOUS YEAR	32.6%	14.1%	-3.7%	20.9%	-17.3%		

Priceline settlement reflected

EVENT NAME: Key West World Championship Race  
 EVENT WEBSITE ADDRESS: www.superboat.com  
 DATE(S) OF EVENT: November 4 - 11, 2018

1. What was the primary purpose of your event?

- To draw out-of-county visitors to the destination and put "Heads in Beds".
- To provide something to do for the visitor who is already here and enhance their experience while visiting the destination.

2. Estimated total number of attendees: 75000

3. How many room nights were provided to this district? *\*Total Room nights will calculate automatically upon pressing the tab key on your key board or answering the next question):*

a. How many out of County visitors to this district?	a. <u>20000</u>
b. How many visitors to a room?	b. <u>3.00</u>
c. How many nights will the visitors stay?	c. <u>5</u>
d. Calculate: <b>Room Nights = (a/b) x c</b> <i>Divide line a by line b. Then multiple by line c</i>	
	*Room Nights: <u>33333</u>

4. What method was used to estimate out-of-county visitors entered above (a)?

*Check all that apply.*

- Capacity of venue(s)
- Registrations from last event
- Police crowd estimate from last event
- Other, please specify Ticket sales out of county/state/country
- Ticket Sales from last event
- Crowd photos from last event
- Survey of attendees from last event

5. What method was used to estimate number of nights out-of-County visitors stayed (c)?

The event schedule on races per week and ticket sales, race teams, spectators

6. Did your event utilize TDC funding towards sponsored social media posts? If yes, please attach social media analytics report showing your target audience demographics. Please describe your target audience in the box below:

RKG (Rock Group) is the marketing company working for Super Boat International in 2018 - see the marketing strategy they proposed for the season attached

7. Other comments (*economic impact, marketing efforts, changes that will be made, etc.*):

This was the 38<sup>th</sup> year for the event. SBIP has marked the race on all of the live stream shows during the year.

SBIP's new marketing company - Rock Group did the items listed below for the championship race:

- Live web stream free broadcast on race days to World Wide audience
- Live Broadcast feed of the web stream on Dubai Sports
- News: print and online for both local and national
- Social medial: engagement new and past followers
- Insight targeted ads on social medial

The economic impact is again estimated to be 30 million or greater





## Superboat PR & Marketing Actions Key West World Championships 2018

Platform	Action	Results
	Insights from November 3-12	
<b>Social Media</b>	SBI fans primarily use Facebook & Instagram. YouTube and Twitter are in transition from previous management.	<b>Demographics:</b> 28% Women 71 % Men <b>Primary Age Range:</b> 25-64 <b>Top locations:</b> USA Australia Canada Puerto Rico Trinidad and Tobago UK
Facebook	Daily posts (minimum 2 and up to 3 per day)  FB Live Stream during each race day (shown simultaneously with Live Stream feed on livestream.com)  Live Stream of Key West block party and Awards  Posting of results and news articles related to SBI	1,056 New SBI Page Likes (up 233% from previous 28 days)  166,922 Reached via SBI posts (up 200% from previous 28 days)  89,973 Page Video views  1,187 New SBI Page Followers  *2, 476 reached via Paid FB Promotion  *The majority of SBI followers, likes and engagements come through organically



Platform	Action	Result
	Insights from November 3-12	
Instagram	SBI fans primarily use Facebook & Instagram. YouTube and Twitter are in transition from previous management.	<b>Demographics:</b> 16% Women 84 % Men <b>Primary Age Range:</b> 18-64 <b>Top Countries:</b> USA Canada UAE Australia Brazil  <b>Top Cities:</b> Miami Key West New York Dubai Suffolk County
	Daily posts (minimum 2 and up to 4 per day)  Reposts from followers, news outlet profiles and individual SBI Teams  Latest photos posted  Relevant hashtags and tags	506 New followers  3,062 new profile visits (1,105 increase since previous week)  323 website clicks



Platform	Action	Result
SBI Website	Insights from November 3-12	<b>Demographics:</b> 45.85% Women 54.15% Men <b>Primary Age Range:</b> 18-54 <b>Top locations:</b> USA Canada UK Norway Trinidad and Tobago Sweden
	Active ticker counting down to next race  News, race schedules, downloads  Live stream connection	144,761 page views (highest on Nov. 11)  2.45 average page number views  26,614 New visitors  13,151 Returning visitors  Active users: 39,344 (active users in 28 days)
SBI Live Stream	Live feed of each race (3 races)	45,173 total views  (Day 3 had highest number of views – 19K+)





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www.rkgcreative.com • contact@myrockgroup.com

<b>Publication</b>	<b>Article</b>	<b>Date</b>
Keys News	Big Fleets in Key Classes on Tap	11/5/2018
Keys News	The Dollhouse Heading to Key West with Legacy Throttleman	11/6/2018
Gulf News	Victory Team Looking to Consolidate in Key West	11/2/2018
Gulf News	Al Adidi Promises Full Charge in Key West	11/3/2018
Keys News	Two Cruel Team is Planning Family Affair for Superboat Event	11/2/2018
Keys News	Key West native Beckley out, but locally-sponsored S-111 Team All In	11/6/2018
AP	Tomlison Adidi Lead Superboat Unlimited Class in Keys	11/9/2018
KRMSradio	Local Teams Excel at Superboat World Championships	11/12/2018
Powerboat Nation	Various article	Oct/Nov
Speed On the Water	Various articles	Oct/Nov

**Key West Chamber of Commerce Business Environment Outlook  
January 2019 Survey Responses**

Type of Business:	Total Responses	Previous Year Comparison				Power Boats					
		Is this a Valuable Event for Key West?				Ought to be Dropped	Not at All Valuable	Neutral	Moderately Positive	Strongly Positive	N/A
		More	Same	Less	N/A						
<b>Large Lodging 60 rooms or more</b>	9 % w/ Increase	67%	11%	22%	0%	0%	25%	0%	75%	0%	
<b>Small Lodging less than 60 rooms</b>	10 % w/ Increase	50%	40%	10%	0%	0%	10%	30%	60%	0%	
<b>Attractions</b>	7 % w/ Increase	50%	50%	0%	0%	14%	0%	0%	71%	0%	
<b>Restaurant/Bars</b>	9 % w/ Increase	67%	22%	0%	0%	13%	0%	25%	63%	0%	
<b>Retail non-essential hard goods</b>	10 % w/ Increase	30%	50%	0%	20%	0%	10%	20%	50%	20%	
<b>RE/Legal/Fin Svcs including Banks</b>	7 % w/ Increase	0%	0%	0%	100%	0%	0%	0%	0%	100%	
<b>Healthcare</b>	4 % w/ Increase	0%	0%	0%	100%	0%	0%	0%	0%	100%	
<b>Miscellaneous including Nonprofits</b>	5 % w/ Increase	20%	0%	0%	80%	0%	20%	0%	0%	80%	
<b>TOTAL</b>	61 % w/ Increase	30%	25%	5%	28%	2%	8%	12%	46%	29%	

# SUPER BOAT INTERNATIONAL PRODUCTIONS

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## RACE PROMOTER EXPERIENCE AND QUALIFICATIONS OF FIRM

- ***SBIP'S OPERATION OFFICIALS***
- ***CITY OF KEY WEST RESOLUTION NO. 81-126 ISSUED IN 1981 FOR THE "IMPERIAL WORLD CUP CHAMPIONSHIP POWERBOAT RACES;***
- ***CITY OF KEY WEST COMMENDATION FOR JOHN & DEANA CARBONELL FOR THE OFFSHORE WORD CHAMPIONSHIP RACE, ISSUED NOVEMBER 2018;***
- ***LETTER FROM JAPAN POWER BOAT ASSOCIATION – MR. KOJIMA;***
- ***LETTER FROM DANIEL SCIOLI OF ARGENTINA, SECRETARY OF SPORTS;***
- ***LETTER FROM FABIO BUZZI OF ITALY, 60 YEARS OF SUCCESSFUL RACING ALL AROUND THE WORLD;***
- ***LETTER FROM RICHIE MORETTI OF THE TURTLE HOSPITAL IN MARATHON – THE TURTLE HOSPITAL IS THE WILDLIFE OBSERVER AND HAS WORKED FOR THE RACE EVENT FOR 30 YEARS;***



# **SUPER BOAT INTERNATIONAL PRODUCTIONS OPERATION OFFICIALS – ALL APPOINTMENTS BY JOHN CARBONELL, PRESIDENT SBIP**

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## **Super Boat International Productions Inc.**

Super Boat International Productions, Inc. (SBIP) is the leading North American professional powerboat organization founded by John Carbonell. Teams from all around the world compete in the National Series Points races and conclude in November for the famous Key West World Championships. SBIP has produced the weeklong race event for 38 (thirty-eight) years.

## **John W Carbonell, III – President**

John Carbonell was born and raised in Key West and is a graduate of Key West High School. Has been in the boat racing business full time starting in 1990, prior to that he only did the Key West race. In **2011 he passed a mile stone of 500 races, since then that number is close to 600** races both National and International. He has produced races from Key West to New York and as far west as California and has produced international record runs and races both in Argentina and the Bahamas. Has the record of producing the World Championship race with 140 race boats. Worked with movie stars like Don Johnson, Chuck Norris, Kurt Russell and was considered one of the Granddaddy's of offshore to include the late Al Copeland (the Chicken dynamo from New Orleans for Popeye Chicken) and Don Johnson. Was a member of the Key West Rotary Club and has been a member of the Key West Chamber of Commerce and worked on fund raising for MARC and the Dolphin Research Child Development program. Was a racer for ten years from 1976 to 1985.

## **Deana Carbonell – Vice President / Chief Scoring**

Deana Carbonell is the wife of John Carbonell and was born in Miami, Florida - raised from the age of 4 on the Keys and Key West and is a graduate of Key West High School. Started working full time in 1990 with powerboat racing and are the secretary, treasure and custodian of records for SBIP. As Chief Scorer she shall be responsible for developing and implementing the Scoring plan, procedures and protocols for each race event and managing the assistant scorers and their implementation of those practices, procedures and protocols.

## **Jane Cormack – Office Manager / Chief Registrar**

Jane Cormack is the sister of John Carbonell and was born and raised in Key West and is a graduate of Key West High School. Started working as a volunteer back in 1976 when the race was produced as a club that was managed in part by John Carbonell. As Chief Registrar she shall be responsible for developing and implementing the Registration plan, procedures and protocols for each race event and managing the assistant registrars and their implementation of those practices, procedures and protocols. She has to have a good working relationship with all the racers. As the office manager, she is responsible for the day to day business and receiving in all the racers documents.

### **Tom Richard – Chief Referee**

Tom Richard is a New Orleans native and grew up with a passion for boating and boat racing. He has a successful computer business designing educational software and hardware. Started in 2008 as a pace boat driver, after a few years he gained the respect of the organization and race teams to become the Chief Technical Inspector, performing inspections and overseeing the technical team. With the knowledge and experience that Tom has gained over the years as an enthusiast, a pace boat driver and Technical Inspector, in 2018 assumed the role of Chief Referee. The Chief Referee serves at the discretion of the President of SBIP and has the responsibility of updating and maintaining the SBIP rulebook. He shall also perform such other duties of presiding over the drivers meetings, enforcement of rules, post-race reports, interpretation of rules, special events and records, unsafe equipment, ensure all proper officials are present.

### **Linda O'Brien – Customer Interface Manager**

Linda O'Brien, former Fantasy Fest director has worked for SBIP for more than 21 years. Linda retired in 2017 as the director of Fantasy Fest and moved to Norfolk, Virginia. This has not stopped her from continuing to return each year to work the World Championship race, because of SBIP being one of the outstanding events Key West is known for with high adrenaline. As customer interface manager, Linda manages the credential, media and parking gates, as well as coordinating with the police and private security to help maintain proper flow of the race site. Linda has experience in marketing professional events to create high profile and impactful events that excite and engage people.

### **Randy Mearns – Course Marshall**

Randy Mearns is an electrical contractor from Marathon and has served his community as Fire Chief, City Commissioner and Mayor over the years. He has been involved in powerboat racing for 30+ years. As course marshal is responsible for the set-up, management and removal of the race course. He also attends the first racers drivers meeting to review the course layout and answer questions by the racers. The course marshal shall monitor the race course during the event and shall attempt to replace any buoys/markers that become dislodged during the race if safe conditions warrant. Assist local law enforcement vessels and sweep boats to keep spectator craft within the designated spectator safety zones. Manage all non-medical aspects of any incident that may occur at a race event and shall work with SBIP Race Control for dispatch of proper assets to any incident. Works with wildlife head observer in the event of any endangered animals are spotted on the race course.

### **Donald Cormack – Crane Supervisor**

Donald Cormack, Jr was born and raised in Key West and is a graduate of Key West High School. He has a full time plumbing career. He has been involved in powerboat racing for close to 40 years, starting when he was 5 years old, helping collate the driver's packets and stuff envelopes to be mailed to the racers (computers were not around then). Donald has worked for 25 years in many capacities before becoming the crane supervisor in 2018. The crane supervisor's responsibilities are to ensure teams get in and out of the launch area, ensuring proper weight for the classes that require inspection for weight. Coordinate the traffic pattern for a disable race boat that may come in following an incident on the race course.

### **Richard Sundstrom – Race Control**

Richard Sundstrom was appointed to manage the SBIP Race Control in 2018. Originally from Cleveland, Ohio, he has lived in the Florida Keys for over 30 years. Currently retired following Hurricane Irma in 2018

when Little Palm Island suffered damage, where he was the dock master for 13 years. Rick joined SBIP about 21 years ago working security, registration, scoring, worked with the course marshal and prior crane supervisor. SBIP Race Control is the centralized communications center and contact point for all race and non-race related activities via VHF radio, private radio and private phone during the event. Communicating with the race director (President), Coast Guard, course marshal, pace boats, cranes, turn boats, patrol boats, medical helicopter staff, medical boats and manatee/turtle helicopter. Race Control is operational for all test and race days.

### **RKG - Public Relations / Web Design**

RKG Creative was brought on board in 2018 with SBIP to draw powerboat racing teams and to promote the brand globally. RKG is a multi-service, advertising and public relations agency that offers companies and individuals a variety of creative services including website design, photography, videography and marketing. RKG is staffed with an in-house team of designers, programmers, photographers, videographers, illustrators, writers and strategists that work together to conceptualize and construct unique advertising campaigns for a worldwide clientele. RKG was established in 2007 with locations in Miami, New York, Bogota and Buenos Aires.

### **Michael Yowaiski – Commentator Live Stream**

Michael Yowaiski lives in Maryland and replaced the long time voice of Super Boat Stan Lane when he retired in 2016. Having racing in his blood a younger Kowaiski raced cars, motorcycles and then boats. He has been the commentator for live stream as well as televised races on various channels.

### **Dewayne Hutchison – Chief Inspector**

Dewayne Hutchison lives in Mississippi and has served in multiple key rolls over his 20 years with SBIP, including transportation driver, crane supervisor, and site supervisor and as a Board of Governor for SBIP. In 2018 Dewayne was appointed to Chief Inspector. The Chief Technical Inspector shall be responsible for implementing the Inspection plan, procedures and protocols for each event, and managing the assistant inspectors and their implementation of those practices, procedures and protocols. The duties is to inspect the competitors' racing equipment for compliance and if they find what they believe to be a violation to report the infraction to the Chief Referee and SBIP President.

### **Robert Chunn – Trailer Supervisor**

Robert Chunn lives in Dania Beach, Florida and has served in multiple key rolls over his 15 years with SBIP, including assisting the course marshal, crane, equipment management and now as Trailer Supervisor and transportation driver. In 2004, as the Mayor of Dania Beach, Robert requested the possibility for Dania Beach to host a race, which ran for 2 years. The responsibilities of the Trailer Supervisor is to issue the race equipment for the different departments once they arrive on the site and make sure it is returned after the event.

### **Assistants to officials**

In addition to the officials, SBIP has assistants working the event in each department. To work the World Championship race has approximately eighty (80) people.





*The City Commission  
The City of Key West, Florida  
Resolution No. 81-126*

A RESOLUTION COMMENDING THE KEY WEST OFFSHORE POWERBOAT RACING ASSOCIATION AND JOHN CARBONELL FOR THEIR EFFORTS IN PROMOTING AND CONDUCTING THE IMPERIAL WORLD CUP CHAMPIONSHIP POWERBOAT RACES OF 1981.

WHEREAS, the Imperial World Cup Championship Powerboat Races were held in Key West during the week of November 5, 1981; and

WHEREAS, it is a great honor for this Island City to be selected as the site of such races; and

WHEREAS, the Key West Offshore Powerboat Racing Association conducted and promoted the race resulting in great benefits to this community; and

WHEREAS, John Carbonell, a local resident and businessman, as well as a powerboat racer, worked long and hard to help promote the races; and

WHEREAS, the Imperial World Cup Races help to promote Key West and its economy; now, therefore,

BE IT RESOLVED that the City Commission of the City of Key West, Florida, hereby heartily thanks and commends the Key West Offshore Powerboat Racing Association and John Carbonell for their efforts in promoting and conducting the Imperial World Cup Championship Powerboat Races of 1981; and

BE IT FURTHER RESOLVED that the City Commission of the City of Key West, Florida, hereby gives a special thanks to Eugene Ferris, President and Chairman of Imperial Industries, Inc., for having faith in Key West and bringing the City this event.

This Resolution shall go into effect immediately upon its passage and adoption and authentication by the signatures of the presiding officer and Commissioners and the Clerk of the Commission.

Passed and adopted by the City Commission at a meeting held this 16th day of November, 1981.

ATTEST:

*Josephine Parker*  
JOSEPHINE PARKER  
City Clerk

*Charles McCoy*  
Mayor Charles McCoy

*Bruce Esquinaldo*  
Commissioner Bruce Esquinaldo

*Mary Graham*  
Commissioner Mary Graham

*Richard Heyman*  
Commissioner Richard Heyman

*Allan Weckley*  
Commissioner Allan Weckley





**Commendation for  
John & Deana Carbonell**

**For their dedication and service to the Citizens of the City of Key West, Florida**

John & Deana Carbonell have dedicated over 38 years of their time and talents to the Boat Racing Community in Key West Florida. John started racing offshore powerboats with friends in the 70's. During that time, John and his good friend Buddy Owen raced a boat called "The Damn Fools". The first race boat John owned was a 32-foot Excalibur with inboard outboards named "The Installer" because John and Deana were in the carpet business. Their love of the sport led them to become the world's largest offshore race promoter and event organizer with their own sanctioning body Super Boat International. Their support of the race teams, the sponsors, its traditions and the safety of the racers and its spectators have earned them the respect of the racing community and its fans.

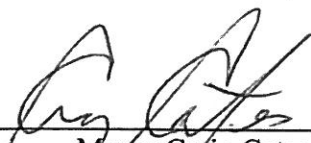
This year marks the 38<sup>th</sup> Offshore World Championships John and Deana have put on in Key West. These races have brought millions of dollars in to the Key West economy at the same time they have brought thrills and excitement for the racers and the spectators.

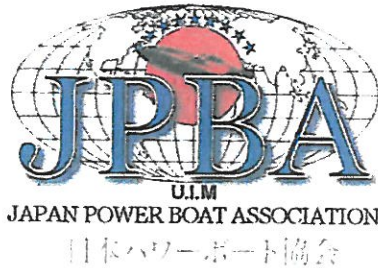
John & Deana have made the Key West World Championship the premier offshore powerboat race in the world at the same time they have brought national and international attention to our beautiful Island Paradise and all its natural beauty. Your hometown is proud and thankful for everything you have given us.

**In recognition of your service I, Craig Cates, Mayor of the City of Key West  
on behalf of the City of Key West, Florida Hereby presents this  
Commendation to:**

**John & Deana Carbonell**

**WITNESS my hand and seal of the City of Key West, Florida, this 5<sup>th</sup> day of November, 2018**

  
\_\_\_\_\_  
Mayor Craig Cates



3-14-10 Mita, Minato-ku, Tokyo, JAPAN zip:108-0073 Phone:81-3-3454-1141 Facsimile:81-3-3454-1152  
Chairman/CEO Office :11-4 Nishinokyo-Higashigekko-cho. Nakagyo-ku, Kyoto, JAPAN zip:604-8422  
Phone:81-75-802-2222 Facsimile:81-75-841-2299 E-mail:jpba.kojima@gmail.com

My name is Kojima, I am president of the "Japan Power Boat Association".  
I have attended many of the Key West World Championship races in Key West.

Mr. Carbonell and I have been colleagues and personal friends over 20 years.  
As a racer I respected his knowledge of the sport, as well as his regard for the rules. Mr. Carbonell has always run his races by the rulebook, as it should be done.

When I attended this past year's race in Key West, Mr. Carbonell and I discussed many plans for the future, to include a Pacific Series which would finish at the Key West World Championship, possibly in 2021, and to have Key West become a "Sister City" with Japan.

Super Boat International Productions Inc. is the best run power boat association that I have ever been involved with. John's people that work with him are very knowledgeable in their jobs, and will do all that they can to assist the racers and crews.

The waters in the Key West race are very unpredictable, but with Mr. Carbonell in charge he knows exactly how to handle the situation whatever it may be, wind, rain, etc. After 38 years of many different weather events, you can be sure John will make the right decision.

I hope you realize this is not a simple decision you have to make, but when an organization like "Super Boat International Productions Inc. has continued to do such a wonderful job for your city and the racers, why would you want to take that chance if you don't have to.

Sincerely,

Matsuhisa Kojima, President JPBA

小島 敏久 2019.1.1





Buenos Aires, February 26<sup>th</sup>, 2018

**Subject:** Recommendation that "Super Boat International Productions Inc. (SBIP)" be awarded the RFP for five years to produce the World Championship races in Key West.

**To Whom it May Concern,**

My Name is Daniel Scioli. I am writing to you as a Race Promoter, as well as a racer. I have worked with John Carbonell, President of Super Boat International Productions Inc. as both.

In 1995, I did a record run sanctioned by SBIP, with Fabio Buzzi as my throttle man. We ran from Buenos Aires to Punta del Este, and this record still stands today.

In 1996 I asked John for SBIP to sanction races in Mar del Plata, Argentina, which they did for three years. These races were televised live from Argentina to the U.S. Under his leadership, John has created an outstanding organization that is professional and well trained. As a racer, I know SBIP has always put safety for the racers first as we put on the show for the spectators. The races in Argentina did just that, with a huge economic and touristic impact. The spectator attendance surpassed all expectations. They were able to see the in shore race from the beach and hill side along the course.

As a racer I felt very confident racing with SBIP, they come with a reputation in the sport that is highly respected. We knew John was fair and the racing rules were followed the same for every team. After the three years of races in Argentina, I had to retire because I ran for Vice President of Argentina and won and now running for President again.

I raced many times in Key West and was a World Champion with SBIP. I have very many fond memories of Key West racing. John knows the Key West waters well.

When I raced in the states all the races were carried live back to Argentina.

John Carbonell is the most qualified individual for powerboat racing, and he brings with him the staff that is dedicated to the sport and follows his direction.

Sincerely,



Daniel Osvaldo Scioli

**Da:** Fabio Buzzi (FB Design)

**Inviato:** mercoledì 27 febbraio 2019 08:46

**Oggetto:** R: Fabio Buzzi's letter

As, probably, the oldest powerboat racer still in activity, with 60 years of successful racing all around the World, I like to remind that our beloved sport need a strong support from the organization, and from the rules makers. Too many times we have seem poor organizers, and bad rules, created sometime only to support some industries against others. The result was always some sort of disaster!

Amongst all I like to remind 2 great organizers: Tim Powell in UK, and John Carbonell in US. While so many people was talking they was WORKING HARD to promote our sport. Key west was the most exiting racing of my life, exactly like The round Britain Race, organized by Tim, in 1984 was the best powerboat race of ever! Not because I was the Winner, but because the 2 gentleman was really doing all their best for the sport.

John, with full respect of ALL racers was admitting virtually all existing boats, sometime fighting with APBA or with UIM, but always with a great successful result. Thanks John ,I have won so many times in your races , from Key West to New York, without your HARD WORK this could have been impossible. Please go on, as long as you can; my dream is to be again in Key West, fighting with you, for my 80 Years birthday! Fabio Buzzi



March 1, 2019

**Subject: Key West SuperBoat International Races**

To Whom It May Concern:

The Turtle Hospital has been working with John Carbonell and SuperBoat International for over 30 year protect our wildlife in the Florida Keys.

The Turtle Hospital came up with the criteria and established a Boat Racing Wildlife Observer Program to protect our animals and be able to allow boat races.

We have a great record; none of our wildlife has been injured or lost due to boat racing in the Florida K During this time, John Carbonell has worked with us to stop races, delay races, and even modified the r course because of the presence of wildlife.

SuperBoat International pays for a helicopter for us to monitor the race course before, during and after races. In addition, they pay for hotel rooms for our volunteer wildlife observers. The willingness of Sup International to fund and comply with the Wildlife Observer Program as well as the sight of a helicopte to wildlife protection as an integral component of the boat races sends a powerful message about the importance of our wildlife.

John Carbonell has been a great partner in protecting Florida Keys animals and we look forward to cont work with him.

Sincerely,

Richie Moretti  
Director/Founder  
The Turtle Hospital

# SUPER BOAT INTERNATIONAL PRODUCTIONS

---

## REPRESENTATIVE RACE PROMOTER CLIENT REFERENCE

- *LETTER FROM JANE CORMACK*
- *E-MAIL FROM CHRIS CATLETT FROM CORAL SHORES HIGH SCHOOL*

**SEE PROPOSED METHODOLOGY AND APPROACH TO ADMINISTRATIVE FOR ADDED QUALIFICATIONS**



March 1, 2019

Reference to: **RFP-006-19 Annual Power Boat Championship**

To whom it may concern:

My name is Jane Cormack, I am a conch, born and raised in Key West. My Father was a commissioner and Mayor of Key West. I have lived here all my life and my husband has also, as well as my three children.

I work for Super Boat International Productions Inc. I have worked there for over 30 years. We have produced the Key West Super Boat World Championship Race for the past 38 years. Super Boat is a locally owned business. Mr. Carbonell has also lived here all his life.

We submitted our Special Event application for the 2019 event on November 15, 2018 to the city manager's office. Nothing was done with it. It should have either been approved or disapproved and sent on to the City Commission.

Mr. Larry Bliel, had formed a race group named "Race World Offshore" in November of 2017. From what we have been told from very good sources, who spend a lot of time in and out of City Hall, Mr. Bliel has been almost a permanent fixture in the City Manager's office, since his group was formed. Mr. Bliel was going to pair with the P1 /OPA group to do this event. So the decision to go out on bids all of a sudden comes into play. I believe the commission should have been consulted in this matter before making the decision of an RFP.. Now the P1/OPA group has decided they want the event on their own. So there are now three groups instead of two vying for the event. \*Point of interest, OPA has a World Championship race scheduled for the week following the Key West World Championship race in Englewood, FL.

This has happened many times before. New promoters and organizations come in to take over, they do it for one year maybe two, and they are gone because they are not qualified regardless of what they claim. This race is very unique. Due to the Gulf of Mexico and the Atlantic ocean meeting on the race course it is a challenge safety wise, you need to know what you are doing. It is also very costly, and they learn they can't afford it.

TDC has awarded Super Boat International Productions Inc. the funds for the 2019 Races. At our post event meeting with the TDC to go over the 2018 event, they could not be more pleased, the revenue had increased by over 27% for the month of November, and they were looking forward to this year's event. We have also submitted our Coast Guard application as well as the Marine Sanctuary permit/application for 2019.

Goombay activities were on the agenda for the City Commission meeting on the 5th of February in reality we should have been on the same agenda to approve our application we had turned in.

Our event is a Special Event that benefits the City of Key West enormously. All the years of hard work and planning on an "undeveloped site" SBI was able to make this event the International success that it is, and the money that Super Boat has brought into the City of Key West, which helped pay for the renovations of that site, should speak for itself. Now that the site is close to completion, and after 38 years and all the hard work of perfecting this event, to just let someone else walk in and take it over, is a gross misjudgment, and should be taken before the City Commission.

Thank you,  
**Jane S. Cormack**

\*November 21-24  
**ENGLEWOOD BEACH WATERFEST –**  
**OPA World Championships** Englewood, FL



John Carbonell <superboatracing@gmail.com>

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## Huge Thanks Again!

1 message

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**Chris Catlett** <Chris.Catlett@keysschools.com>

Wed, Oct 31, 2018 at 6:50 AM

To: "Superboatracing@gmail.com" <Superboatracing@gmail.com>

Thank you so much for hosting the Coral Shores High school Marine Tech students for the 14 th straight year!!! Students see them heading south but have never seen the awesome technology in action!!! Thanks again!!

Chris Catlett

Marine Service Tech Instructor

Building Construction Instructor

Coral Shores High School

305-852-3222 ext 56374

**Attachment A**  
**Proposal Checklist**

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## PROPOSAL CHECKLIST

### 1. PROPOSAL

In addition to Proposal, Bidders shall execute and include the following with Package:

- Local Vendor Certification – Attachment E
- Indemnification Form – Attachment F
- Anti-Kickback Affidavit – Attachment G
- Public Entity Crimes Form – Attachment H
- Non-Collusion Declaration and Compliance - Attachment I
- Cone of Silence Affidavit – Attachment J
- Equal Benefits for Domestic Partners Affidavit – Attachment K

Failure to include the above forms may result in a determination that the proposal is non-responsive.



**Attachment E**  
**Local Vendor Certification Pursuant to City of Key West Ordinance**  
**09-22**  
**Section 2-798**

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LOCAL VENDOR CERTIFICATION PURSUANT TO CITY OF KEY WEST ORDINANCE 09-22  
SECTION 2-798

The undersigned, as a duly authorized representative of the vendor listed herein, certifies to the best of his/her knowledge and belief, that the vendor meets the definition of a "Local Business." For purposes of this section, "local business" shall mean a business which:

- a) Principle address as registered with the FL Department of State located within 30 miles of the boundaries of the city, listed with the chief licensing official as having a business tax receipt with its principle address within 30 miles of the boundaries of the city for at least one (1) year immediately prior to the issuance of the solicitation;
- b) Maintains a workforce of at least 50 percent of its employees from the city or within 30 miles of its boundaries; and
- c) Having paid all current license taxes and any other fees due the city at least 24 hours prior to the publication of the call for bids or request for proposals.
  - Not a local vendor pursuant to Ordinance 09-22 Section 2-798
  - Qualifies as a local vendor pursuant to Ordinance 09-22 Section 2-798

If you qualify, please complete the following in support of the self-certification & submit copies of your County and City business licenses. Failure to provide the information requested will result in denial of certification as a local business.

Business Name: Super Boat International Productions, Inc. Phone: 305-296-6166

Current Local Address: 1323 20<sup>th</sup> Terrace, Key West, FL 33040 Fax: 305-296-9770

(P.O Box numbers may not be used to establish status)

Length of time at this address: over 59 years

March 4, 2019

\_\_\_\_\_  
Signature of Authorized Representative

\_\_\_\_\_  
Date

NOTARY

STATE OF Florida

COUNTY OF Monroe

The foregoing instrument was acknowledged before me this 4<sup>th</sup> day of March, 2019.

By John Carbone II, of Super Boat International  
(Name of officer or agent, title of officer or agent) Name of corporation acknowledging)

or has produced N/A as identification.

Tiffany Folks  
Signature of Notary



Print, Type or Stamp Name of Notary

Title or Rank

Return Completed form with

Supporting documents to:

City of Key West Purchasing

**Attachment F**  
**Indemnification Form**

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CITY OF KEY WEST INDEMNIFICATION FORM

CONTRACTOR agrees to protect, defend, indemnify, save and hold harmless The City of Key West, all its Departments, Agencies, Boards, Commissions, officers, City's Consultant, agents, servants and employees, including volunteers, from and against any and all claims, debts, demands, expense and liability arising out of injury or death to any person or the damage, loss of destruction of any property which may occur or in any way grow out of any act or omission of the PROPOSER, its agents, servants, and employees, or any and all costs, expense and/or attorney fees incurred by the City as a result of any claim, demands, and/or causes of action except of those claims, demands, and/or causes of action arising out of the negligence of The City of Key West, all its Departments, Agencies, Boards, Commissions, officers, agents, servants and employees. The PROPOSER agrees to investigate, handle, respond to, provide defense for and defend any such claims, demand, or suit at its sole expense and agrees to bear all other costs and expenses related thereto, even if it (claims, etc.) is groundless, false or fraudulent. The City of Key West does not waive any of its sovereign immunity rights, including but not limited to, those expressed in Section 768.28, Florida Statutes.

These indemnifications shall survive the term of this agreement. In the event that any action or proceeding is brought against the City of Key West by reason of such claim or demand, PROPOSER shall, upon written notice from the City of Key West, resist and defend such action or proceeding by counsel satisfactory to the City of Key West.

The indemnification provided above shall obligate PROPOSER to defend at its own expense to and through appellate, supplemental or bankruptcy proceeding, or to provide for such defense, at the City of Key West's option, any and all claims of liability and all suits and actions of every name and description covered above which may be brought against the City of Key West whether performed by PROPOSER, or persons employed or utilized by PROPOSER.

The PROPOSER's obligation under this provision shall not be limited in any way by the agreed upon Contract Price as shown in this agreement, or the PROPOSER's limit of or lack of sufficient insurance protection.

COMPANY SEAL

PROPOSER: Super Boat International Productions, Inc.

1323 20<sup>th</sup> Terrace, Key West, FL 33040  
Address

\_\_\_\_\_  
Signature

John W Carbonell, III  
Print Name

March 4, 2019  
Date

President, SBIP  
Title

NOTARY FOR THE PROPOSER

STATE OF Florida

COUNTY OF Moore

The foregoing instrument was acknowledged before me this 4<sup>th</sup> day of March, 2019.

By John Carbonell, of Super Boat Internal Productions

(Name of officer or agent, title of officer or agent) Name of corporation acknowledging)

or has produced N/A as identification.

Tiffany Folks  
Signature of Notary



Return Completed form with  
Supporting documents to: City  
of Key West Purchasing

Print, Type or Stamp Name of Notary

\_\_\_\_\_  
Title or Rank

**Attachment G**  
**Anti-Kickback Affidavit**

---

ANTI-KICKBACKAFFIDAVIT

STATE OF FLORIDA Florida

: SS

COUNTY OF MONROE Monroe

I, the undersigned hereby duly sworn, depose and say that no portion of the sum herein Bid will be paid to any employees of the City of Key West as a commission, kickback, reward or gift, directly or indirectly by me or any member of my firm or by an officer of the corporation.

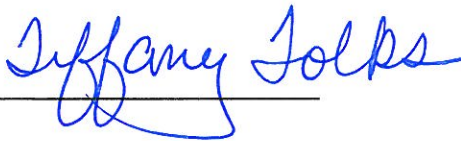
BY: John W Carbonell, III



Sworn and subscribed before me this 4<sup>th</sup> day of May, 2019.

NOTARY PUBLIC, STATE OF FLORIDA AT LARGE

My Commission Expires: \_\_\_\_\_





**Attachment H**  
**Public Entity Crimes Form**

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SWORN STATEMENT UNDER SECTION 287.133(3)(a) FLORIDA  
STATUTES, ON PUBLIC ENTITY CRIMES

THIS FORM MUST BE SIGNED IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICE  
AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted with RFP, Bid or Contract No. 006-19 for  
Annual Power Boat Championship Race
2. This sworn statement is submitted by Super Boat International Productions, Inc. / John W  
Carbonell, III (Name of entity submitting sworn statement)

whose business address is 1323 20<sup>th</sup> Terrace, Key West, FL 33040 and (if  
applicable) its Federal Employer Identification Number (FEIN) is 65-0697863 (If the  
entity has no FEIN, include the Social Security Number of the individual signing this sworn  
statement.)

3. My name is John W Carbonell, III and my relationship to  
(Please print name of individual signing)

the entity named above is President of Super Boat International Productions, Inc. .

4. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida  
Statutes, means a violation of any state or federal law by a person with respect to and  
directly related to the transaction of business with any public entity or with an agency or  
political subdivision of any other state or with the United States, including but not limited to,  
any Bid or contract for goods or services to be provided to any public entity or an agency or  
political subdivision of any other state or of the United States and involving antitrust, fraud,  
theft, bribery, collusion, racketeering, conspiracy, material misrepresentation.
5. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(l)(b),  
Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with  
or without an adjudication guilt, in any federal or state trial court of record relating to  
charges brought by indictment information after July 1, 1989, as a result of a jury  
verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.
6. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida  
Statutes, means

1. A predecessor or successor of a person convicted of a public entity crime: or
2. An entity under the control of any natural person who is active in the management of t entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
7. I understand that a "person" as defined in Paragraph 287.133(1)(8), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which Bids or applies to Bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.
8. Based on information and belief, the statement, which I have marked below, is true in relation to the entity submitting this sworn statement. (Please indicate which statement applies.)

Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, nor any affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989.

The entity submitting this sworn statement, or one or more of the officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989, AND (Please indicate which additional statement applies.)

There has been a proceeding concerning the conviction before a hearing of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer did not place the person or affiliate on the convicted vendor list. (Please attach a copy of the final order.)

The person or affiliate was placed on the convicted vendor list. There has been a subsequent proceeding before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer determined that it was in the public interest to remove the person or affiliate from the convicted vendor list. (Please attach a copy of the final order.)

\_\_\_\_ The person or affiliate has not been put on the convicted vendor list. (Please describe any action taken by or pending with the Department of General Services.)

  
\_\_\_\_\_  
(Signature)

March 4, 2019  
\_\_\_\_\_  
(Date)

STATE OF Florida \_\_\_\_\_

COUNTY OF Monroe \_\_\_\_\_

PERSONALLY APPEARED BEFORE ME, the undersigned authority,

John W Carbonell, III who, after first being sworn by me, affixed his/her signature in the  
(Name of individual signing)

space provided above on this 4<sup>th</sup> day of March, 2019

My commission expires:

  
\_\_\_\_\_  
NOTARY PUBLIC





**Attachment I**  
**Non-Collusion Declaration and Compliance**

---

NON-COLLUSION DECLARATION AND COMPLIANCE WITH 49 CFR §29

ITEM/SEGMENT NO.: \_\_\_\_\_  
F.A.P. NO.: \_\_\_\_\_  
PARCEL NO.: \_\_\_\_\_  
COUNTY OF: \_\_\_\_\_  
BID LETTING OF: \_\_\_\_\_, \_\_\_\_\_

I, John W Carbonell, III, hereby  
(NAME)  
declare that I am President of Super Boat International Productions, Inc.  
(TITLE) (FIRM)  
Of Key West, Florida  
(CITY AND STATE)

and that I am the person responsible within my firm for the final decision as to the price(s) and amount of this Bid on this Project.

I further declare that:

1. The prices(s) and amount of this bid have been arrived at independently, without consultation, communication or agreement, for the purpose of restricting competition with any other contractor, bidder or potential bidder.

2. Neither the price(s) nor the amount of this bid have been disclosed to any other firm or person who is a bidder or potential bidder on this project, and will not be so disclosed prior to the bid opening.

3. No attempt has been made or will be made to solicit, cause or induce any other firm or person to refrain from bidding on this project, or to submit a bid higher than the bid of this firm, or any intentionally high or non-competitive bid or other form of complementary bid.

4. The bid of my firm is made in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary bid.

5. My firm has not offered or entered into a subcontract or agreement regarding the purchase of materials or services from any firm or person, or offered, promised or paid cash or anything of value to any firm or person, whether in connection with this or any other project, in consideration for an agreement or promise by any firm or person to refrain from bidding or to submit a complementary bid on this project.

6. My firm has not accepted or been promised any subcontract or agreement regarding the sale of materials or services to any firm or person, and has not been promised or paid cash or anything of value by any firm or person, whether in connection with this or any other project, in consideration for my firm's submitting a complementary bid, or agreeing to do so, on this project.

7. I have made a diligent inquiry of all members, officers, employees, and agents of my firm with responsibilities relating to the preparation, approval or submission of my firm's bid on this project and have been advised by each of them that he or she has not participated in any communication, consultation, discussion, agreement, collusion, act or

other conduct inconsistent with any of the statements and representations made in this Declaration.

8. As required by Section 337.165, Florida Statutes, the firm has fully informed the City of Key West in writing of all convictions of the firm, its affiliates (as defined in Section 337.165(l)(a), Florida Statutes), and all directors, officers, and employees of the firm and its affiliates for violation of state or federal antitrust laws with respect to a public contract or for violation of any state or federal law involving fraud, bribery, collusion, conspiracy or material misrepresentation with respect to a public contract. This includes disclosure of the names of current employees of the firm or affiliates who were convicted of contract crimes while in the employ of another company.

9. I certify that, except as noted below, neither my firm nor any person associated therewith in the capacity of owner, partner, director, officer, principal, investigator, project director, manager, auditor, and/or position involving the administration of Federal funds:

(a) is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions, as defined in 49 CFR §29.110(a), by any Federal department or agency;

(b) has within a three-year period preceding this certification been convicted of or had a civil judgment rendered against him or her for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a Federal, State or local government transaction or public contract; violation of Federal or State antitrust statutes; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements or receiving stolen property;

(c) is presently indicted for or otherwise criminally or civilly charged by a Federal, State or local governmental entity with commission of any of the offenses enumerated in paragraph 9(b) of this certification; and

(d) has within a three-year period preceding this certification had one or more Federal, State or local government public transactions terminated for cause or default.

10. I(We), certify that I(We), shall not knowingly enter into any transaction with any subcontractor, material supplier, or vendor who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this contract by any Federal Agency unless authorized by the Department.

Where I am unable to declare or certify as to any of the statements contained in the above stated paragraphs numbered (1) through (10), I have provided an explanation in the "Exceptions" portion below or by attached separate sheet.

EXCEPTIONS:

N/A

(Any exception listed above will not necessarily result in denial of award, but will be considered in determining bidder responsibility. For any exception noted, indicate to whom it applies, initiating agency and dates of agency action.

Providing false information may result in criminal prosecution and/or administrative sanctions.)

I declare under penalty of perjury that the foregoing is true and correct.

PROPOSER: (Seal)

BY: John W Carbonell, III, President  
NAME AND TITLE PRINTED

WITNESS:

Jane Cormack

BY: \_\_\_\_\_  
SIGNATURE

WITNESS:

Olava J Carbonell

Executed on this 4th day of March, 2019

**FAILURE TO FULLY COMPLETE AND EXECUTE THIS DOCUMENT MAY RESULT  
IN THE BID BEING DECLARED NONRESPONSIVE**



**Attachment J**  
**Cone of Silence Affidavit**

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**CONE OF SILENCE AFFIDAVIT**

STATE OF Florida )

: SS

COUNTY OF Monroe )

I the undersigned hereby duly sworn depose and say that all owner(s), partners, officers, directors, employees and agents representing the firm of Super Boat International Productions, Inc. have read and understand the limitations and procedures regarding communications concerning City of Key West issued competitive solicitations pursuant to City of Key West Ordinance Section 2-773 Cone of Silence (attached).



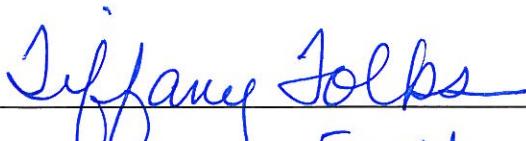
\_\_\_\_\_  
(signature)

March 4, 2019

\_\_\_\_\_  
(date)

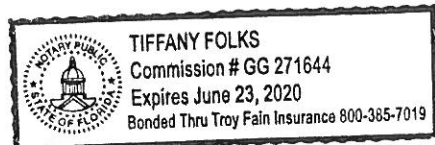
Sworn and subscribed before me this

4<sup>th</sup> Day of March, 2019.



NOTARY PUBLIC, State of Florida at Large

My Commission Expires: \_\_\_\_\_



**Attachment K**  
**Equal Benefits for Domestic Partners**

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EQUAL BENEFITS FOR DOMESTIC PARTNERS AFFIDAVIT

STATE OF Florida )

: SS

COUNTY OF Monroe )

I, the undersigned hereby duly sworn, depose and say that the firm of Super Boat International Productions, Inc.

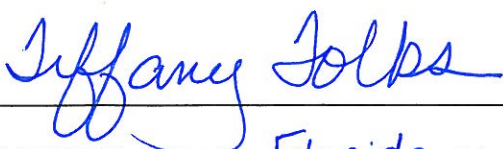
provides benefits to domestic partners of its employees on the same basis as it provides benefits to employees' spouses per City of Key West Ordinance Sec. 2-799.



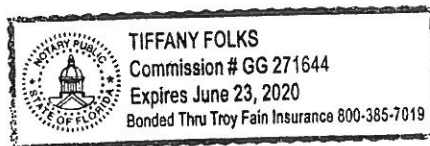
By: John W Carbonell, III

Sworn and subscribed before me this

4th day of March, 2019.



NOTARY PUBLIC, State of Florida at Large



My Commission Expires: \_\_\_\_\_



## APPENDIX a

# Truman Waterfront Park SuperBoat Races 2018 Staging Area

 Boat Staging/Parking

 Quay Access Route

 Parking Assigned to USSCGC Ingham

