



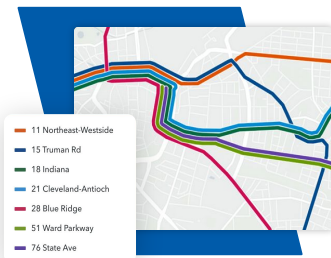
Remix Proposal Deck for Key West Transit



Remix by Via

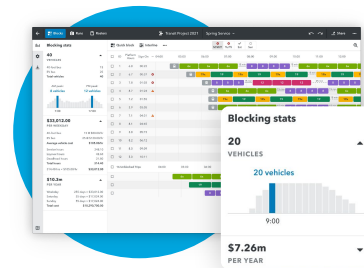
Overview

Your one-stop-shop
for high-impact
planning, scheduling,
and operations.



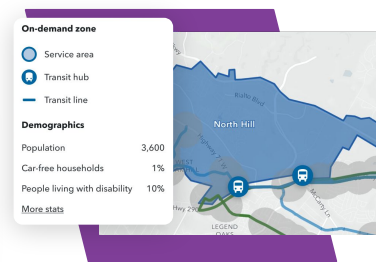
Transit Planning

Effortlessly design
rider-centric networks



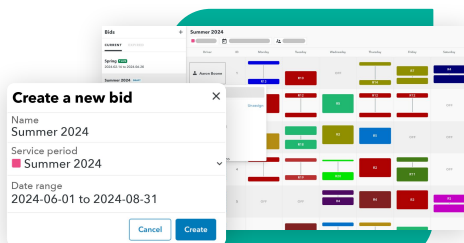
Transit Scheduling

Turn your service plans into
operational reality



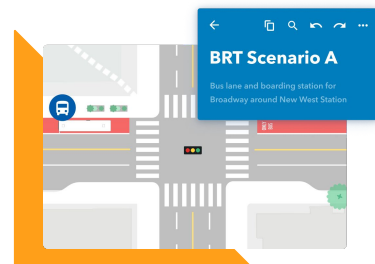
On-Demand Planning

Evaluate where and how
on-demand fits your network



Operations

Operate efficient services with
integrated day-of ops tools

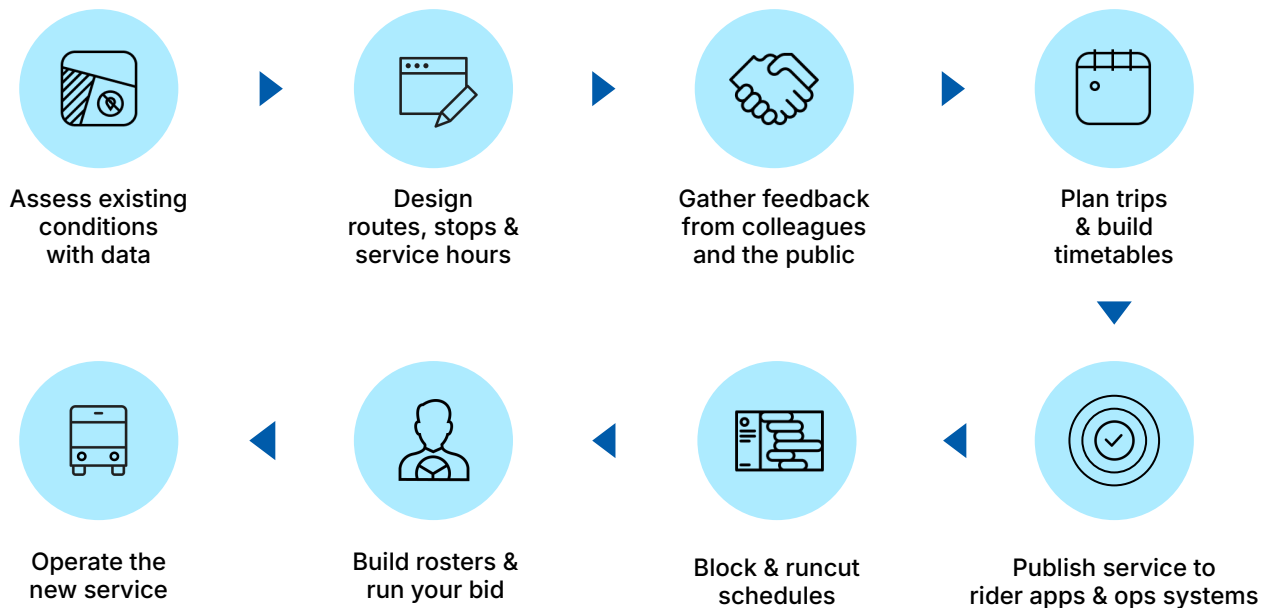


Street Design

Collaboratively design streets
to support multimodal networks

Bringing it all together.

From strategic planning to day-of operations, do it all in Remix.



BACKGROUND

Remix + Via are the world's leading providers of advanced public mobility solutions

700

Partners

40

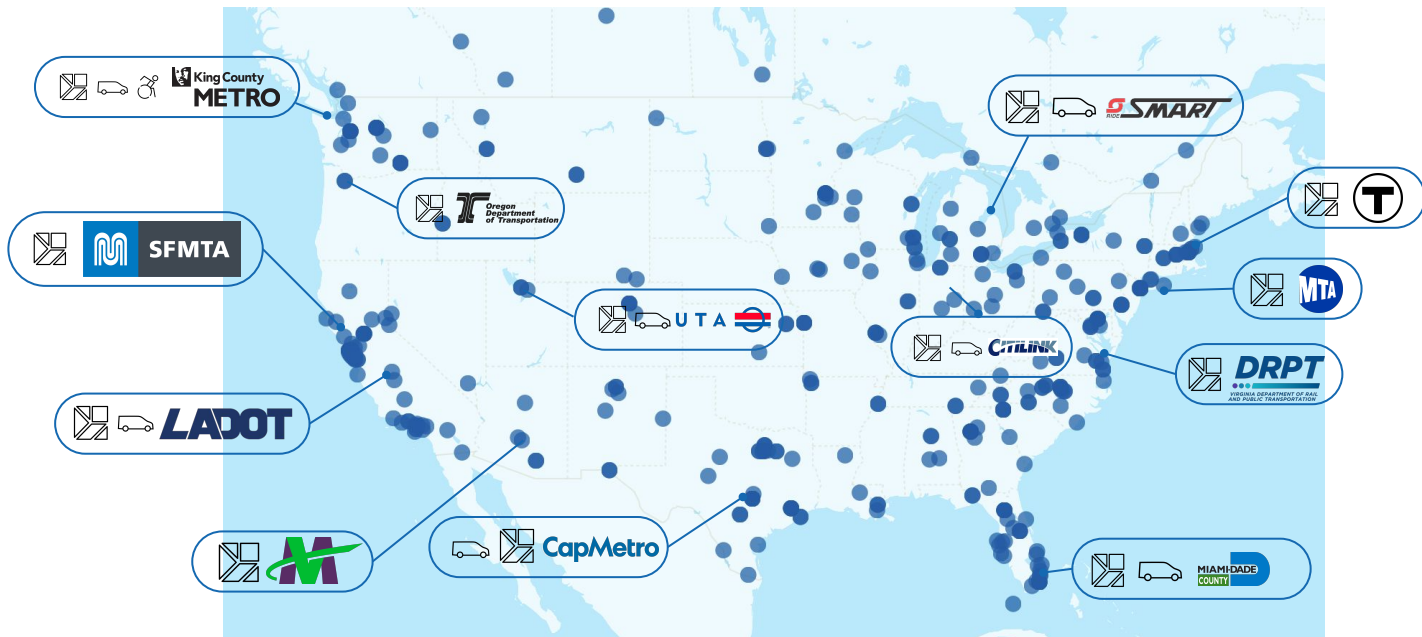
Countries

125M

Rides served

17,000

Remix Users

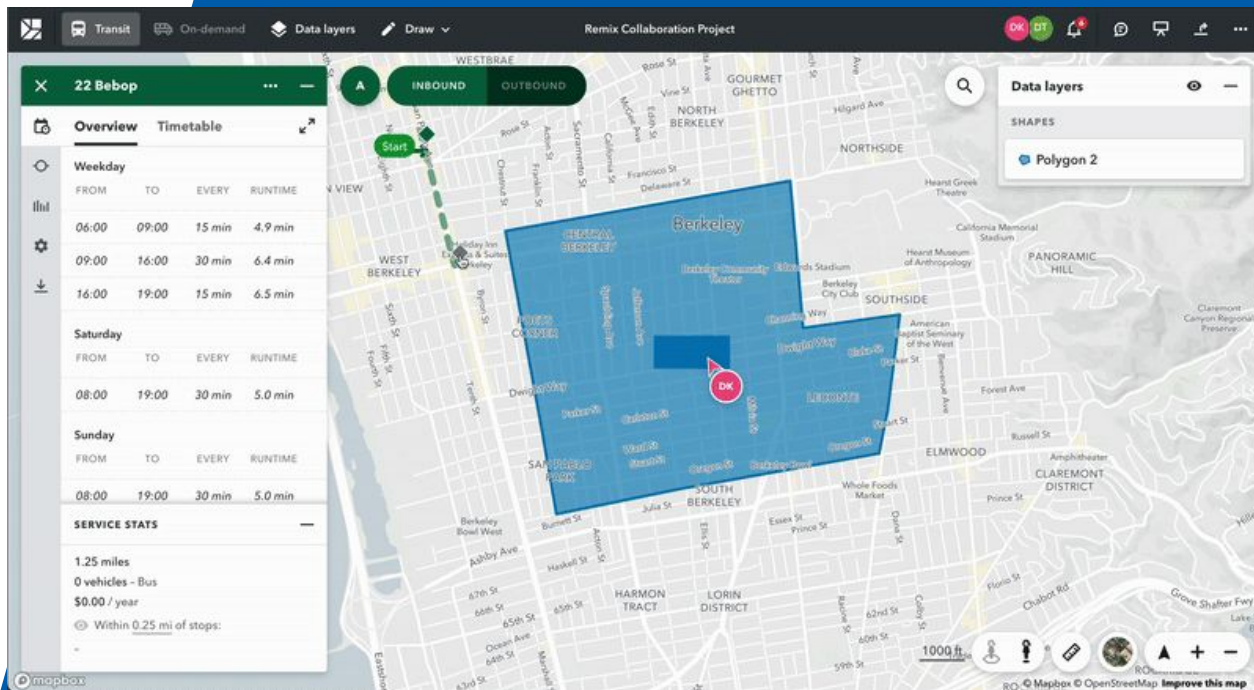


Fixed Route Planning

REMIX PLANNING

Design, evaluate, and collaborate all in one place

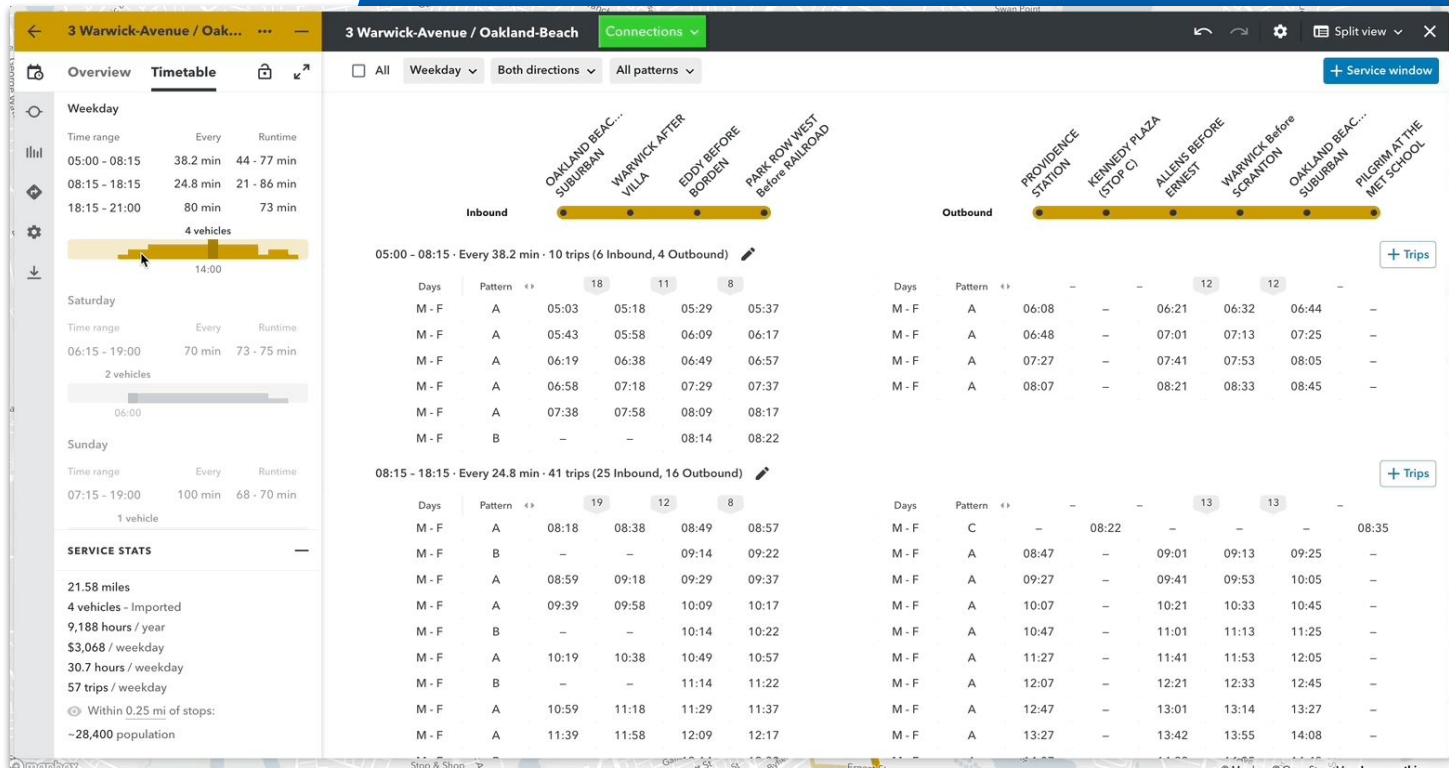
- Test out new routes, evaluate the impacts, and iterate
- Modify existing routes and redesign entire networks at the same time as your colleagues
- Understand who benefits and loses from transit service changes
- Leverage data to craft tailored solutions to your unique service
- Collaborate and communicate internally & externally



REMIX PLANNING

Easy Timetable Analysis

Create, modify, and delete trips in bulk directly from the timetable. Modify patterns, datypes, and headways. Develop alternating headways for the most complex services.



REMIX PLANNING

Timed Connections

Quickly and easily plan transfers at key stops within your system.



1 Delores

+ Connecting lines

☐ All

Weekday

Outbound

Outbound

Dyer St & Union City Bl

Union Landing Transit Center

Alvarado Niles R... Central Ave

Union City BART Stop 4

04:30 - 08:15 · Every 20.1 min · 10 trips (Outbound)

Days	Pattern	9	6	6	
M - F	A	04:58	05:07	05:13	05:19
M - F	A	05:18	05:27	05:33	05:39
M - F	A	05:38	05:47	05:53	05:59
M - F	A	05:58	06:07	06:13	06:19
M - F	A	06:18	06:27	06:33	06:39
M - F	A	06:38	06:47	06:53	06:59
M - F	A	06:58	07:07	07:13	07:19
M - F	A	07:18	07:27	07:33	07:39
M - F	A	07:38	07:47	07:53	07:59
M - F	A	07:59	08:07	08:13	08:19

08:15 - 12:45 · Every 28.9 min · 10 trips (Outbound)

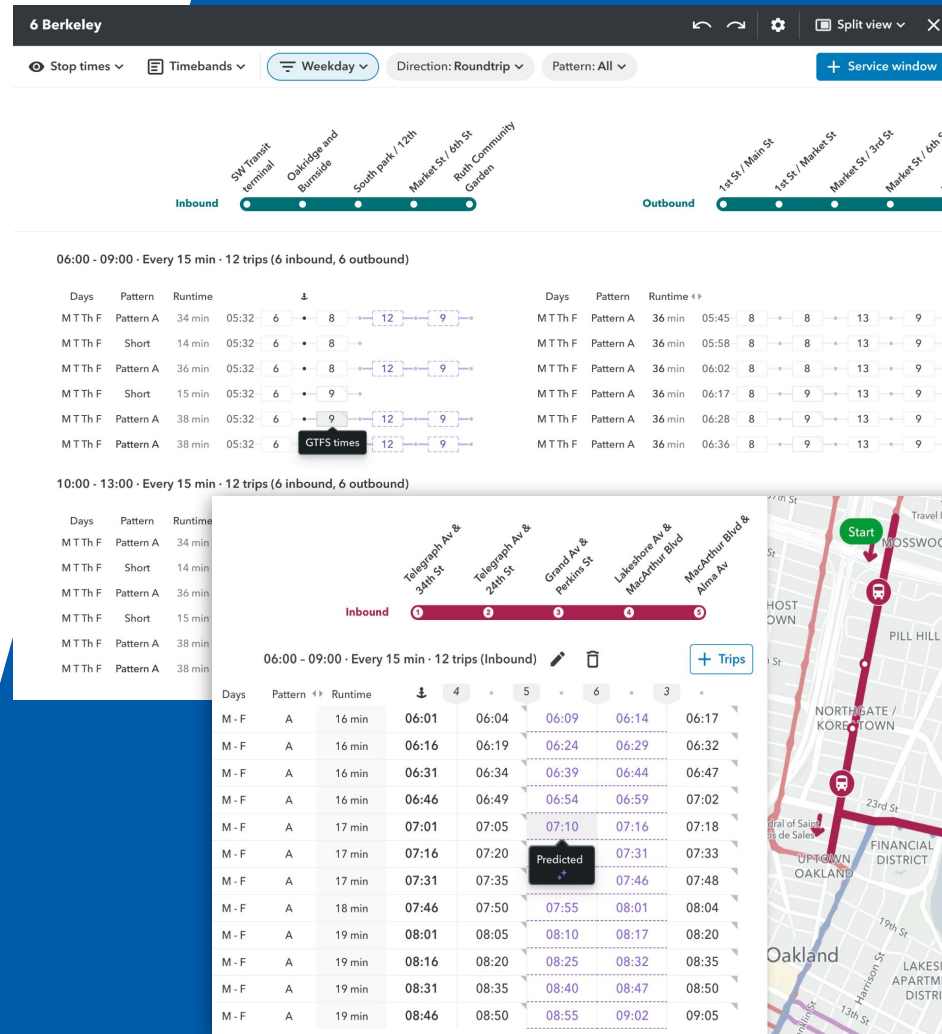
Days	Pattern	9	6	6	
M - F	A	08:18	08:27	08:33	08:39
M - F	A	08:38	08:47	08:53	08:59
M - F	A	09:08	09:17	09:23	09:29

REMIX PLANNING

Data-Informed Trip Times

Planners in your agency can easily create detailed timetables in Remix without having to spend hundreds of hours determining the correct stop to stop runtimes for each trip on each line.

- **Corridor Runtimes:** Automatically pull in runtimes from other overlapping lines when drawing a new line or detour for segments where the bus has previously run
- **Predictive Runtimes:** Use traffic, bus data, and other location indicators to predict what the speed for brand new segments where the bus has never run



REMIX PLANNING

Meet the FTA's GTFS Requirements

- GTFS is integrated into Remix planning and scheduling

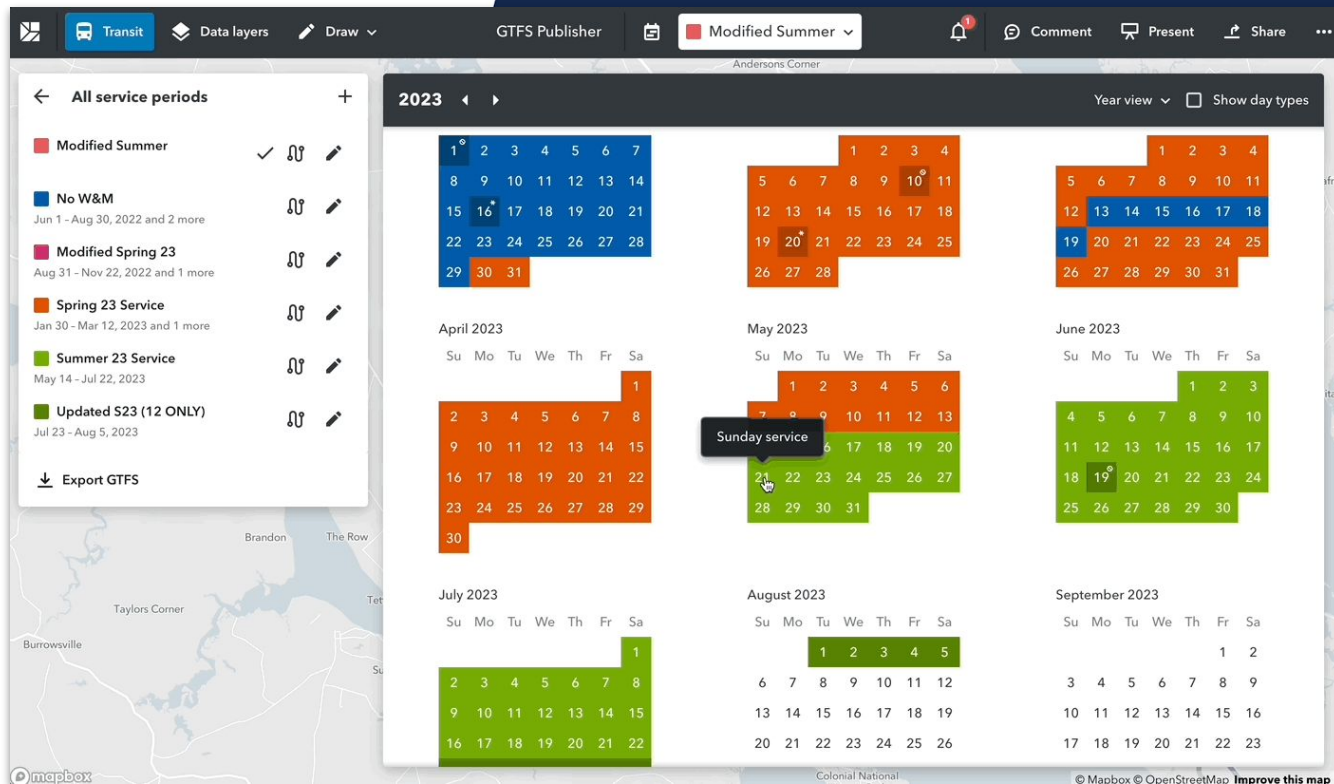
"Remix has embedded GTFS editing into your existing workflows. You don't have to duplicate your efforts when making GTFS."

- It's Google-Ready

"Remix ingests and exports all of the necessary fields to publish to Google maps."

- It's included with a Remix Transit Planning license

"GTFS editing is part of Remix Transit, so you don't need a 3rd party to make your GTFS."

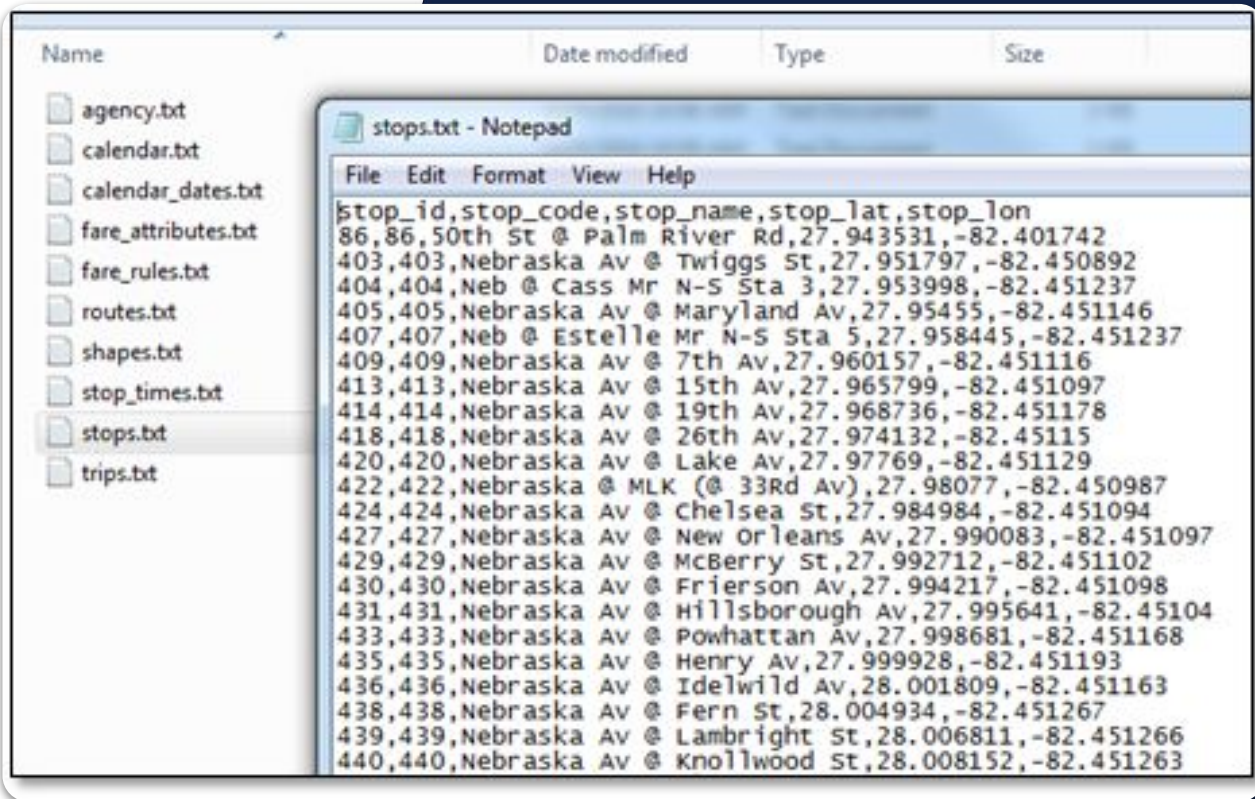


REMIX PLANNING

What we've heard from agencies:

- It's difficult to manage updates to GTFS
- Creating new timetables is time consuming in Scheduling platforms
- It's challenging to manage stop inventory
- Scheduling is slow and rebidding is difficult

Outcome: Lost staff time, lost rider trust



GTFS ERRORS

Duplicate Stops (stops.txt)

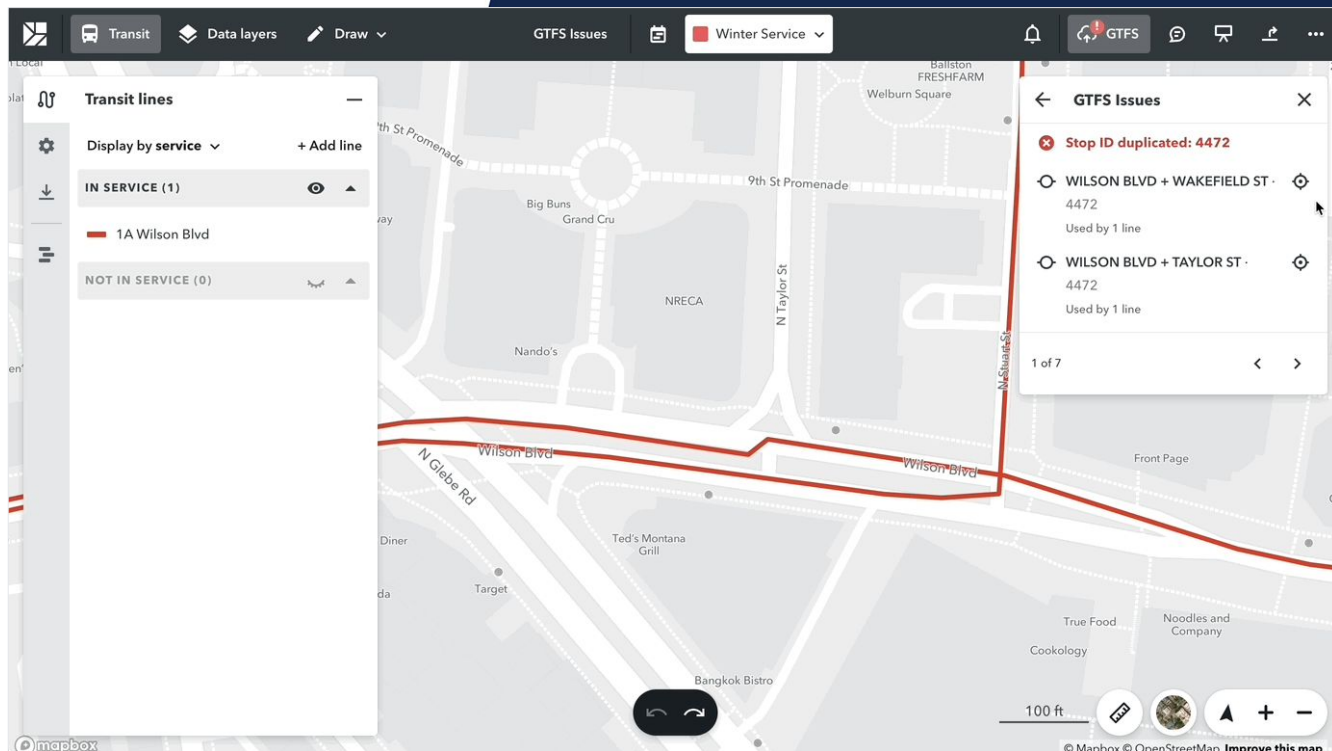
Duplicate stop issues usually occur in one of two situations

- You have the exact same stop enabled twice

*In this instance, click on the target icon and go to the stop cards "..."
menu to delete the extra stop.*

- You have two (or more) geographically different stops that share the same id

In this instance, click on the target icon of one of the id's and change the id number

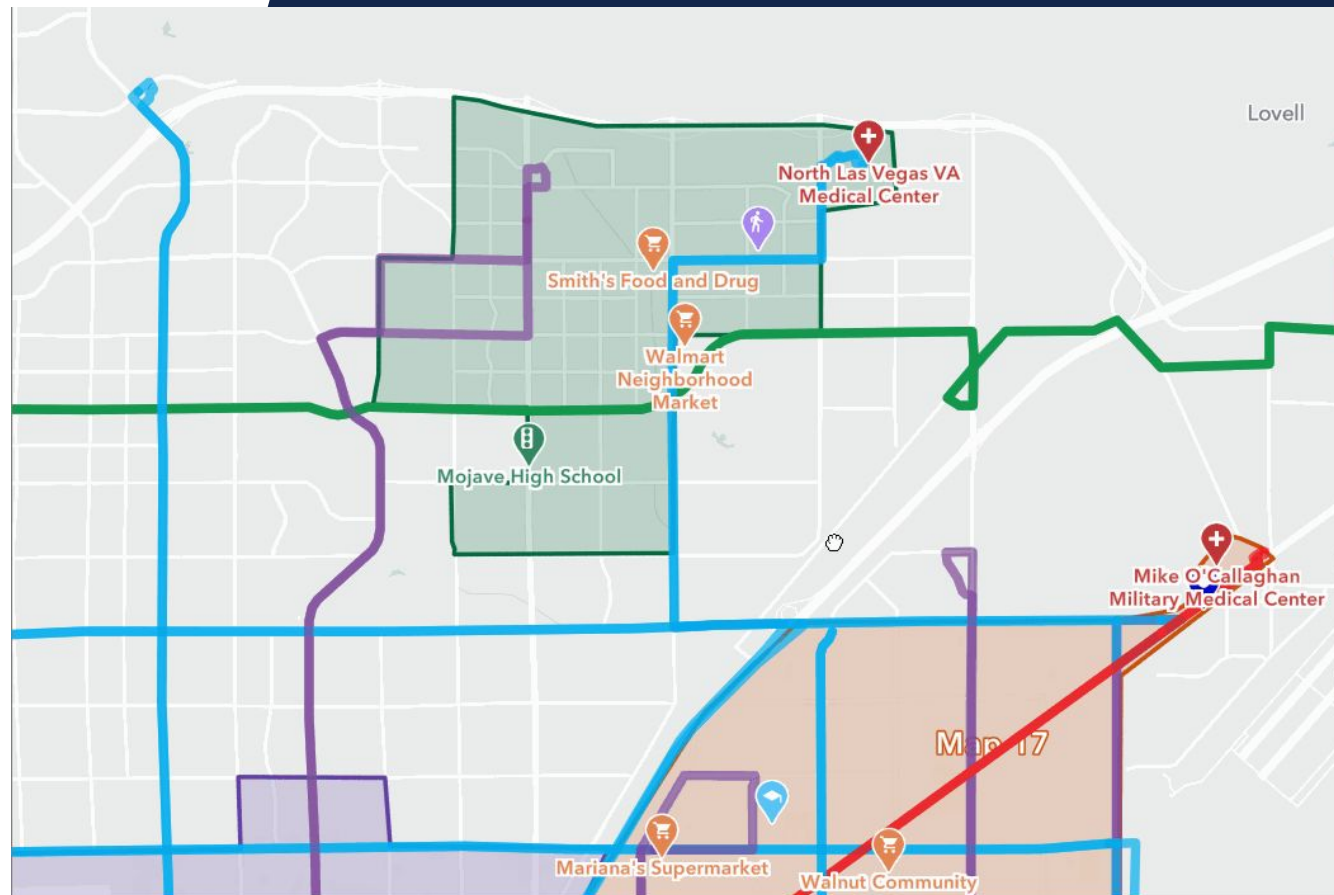


Analysis & Collaboration

REMIX

Jane for On-Demand & Fixed Route Networks

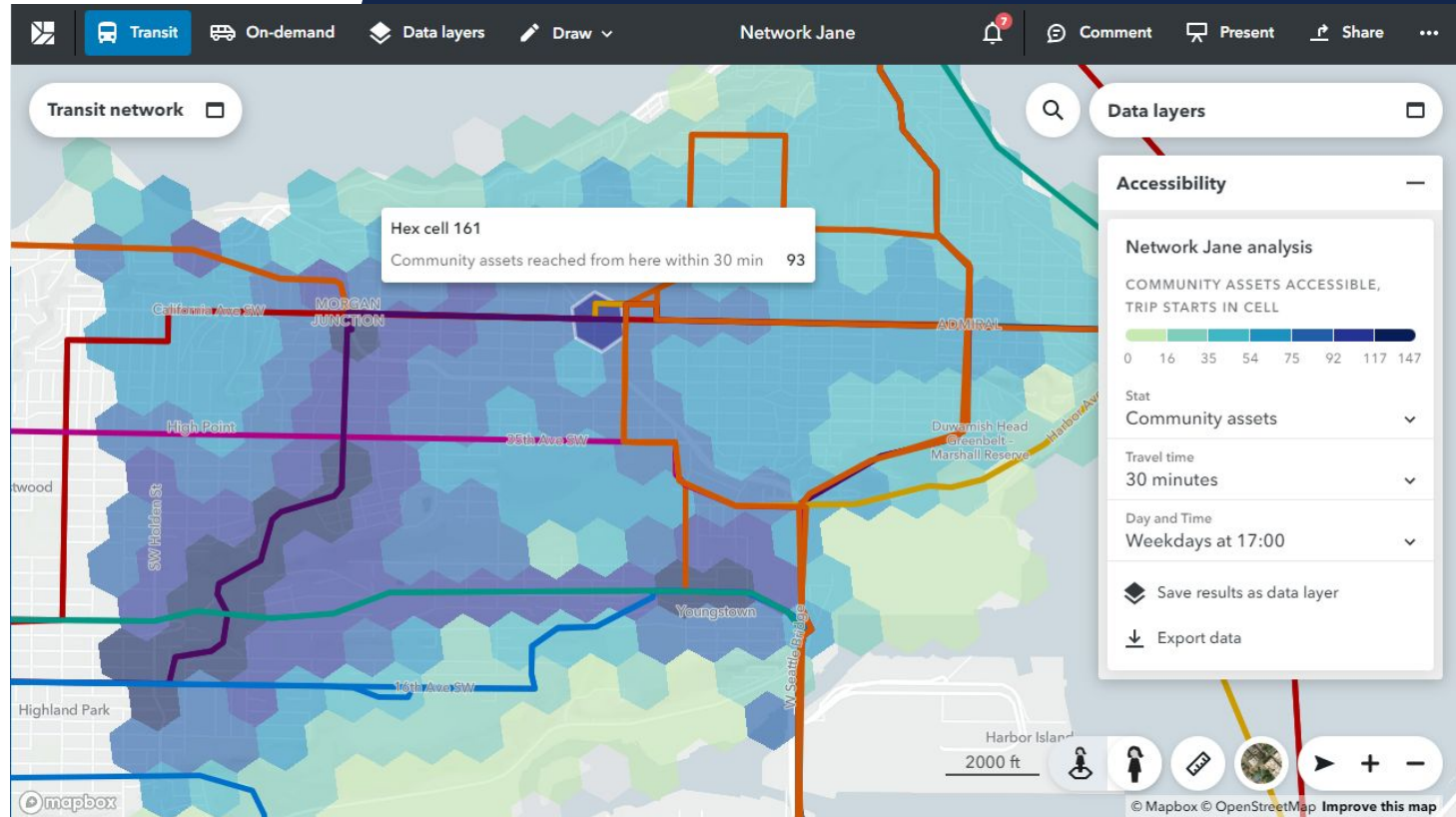
Visualize access for your combined fixed route and on-demand network with Jane.



REMIX

Network Jane

Visualize accessibility across your whole network plan. Where are the gaps in job access to commuters? Or healthcare access to disadvantaged groups?



REMIX

Presentation Studio

Tell your story visually using polygons to highlight map areas, multimodal lines to indicate corridors, points to communicate transit hubs, text labels with emojis 🤗, and text annotations.



Custom-Sized Hi-Res Exports

 Close

Transit lines

Display by line color ▾

ALL LINES (67)  

1 Remix

1X Remix Express

2 Remix

2X Remix Express

EXPORT

DISPLAY OPTIONS

Dimensions

Custom ▾

Width

45in

Height

60in

Resolution

300dpi (print ready) ▾

Text size

Large ▾

Export image

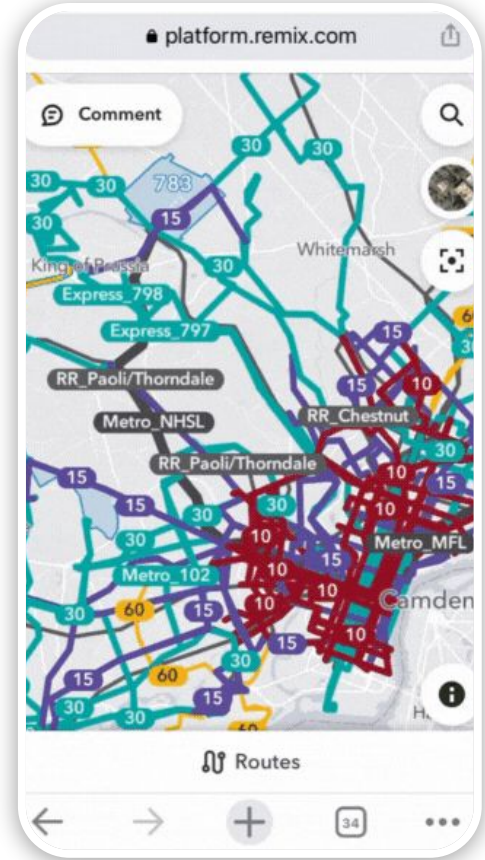


Map showing transit lines and project area. The map displays a grid of streets with transit lines highlighted in blue. A yellow dashed rectangle indicates the 'Station Redesign Project Area' around the Trolley Station. A text box notes: 'Project to add bus stop amenities including bus shelters, benches, and improved signage.' The map includes labels for 'Library Station', 'Trolley Station', '900 East Station', and '500 S'. A scale bar indicates 500 ft.



Mobile public commenting.

Remix is the **only** planning software intentionally designed for community engagement, and now with the addition of mobile commenting, it ensures wider access to the conversation about transit options and potential changes.



On-Demand Planning

Remix On-Demand Planning is widely used for multimodal planning



193 Routes

Leveraging OdP for **SEPTA's** "Bus Revolution" – a comprehensive network redesign



96 Routes

For their network redesign, the "Better Bus Network," **Miami-Dade County** used OdP for multimodal planning



32 Routes

With OdP, **Palm Tran** could design and analyze 90+ microtransit zones in just 2 weeks



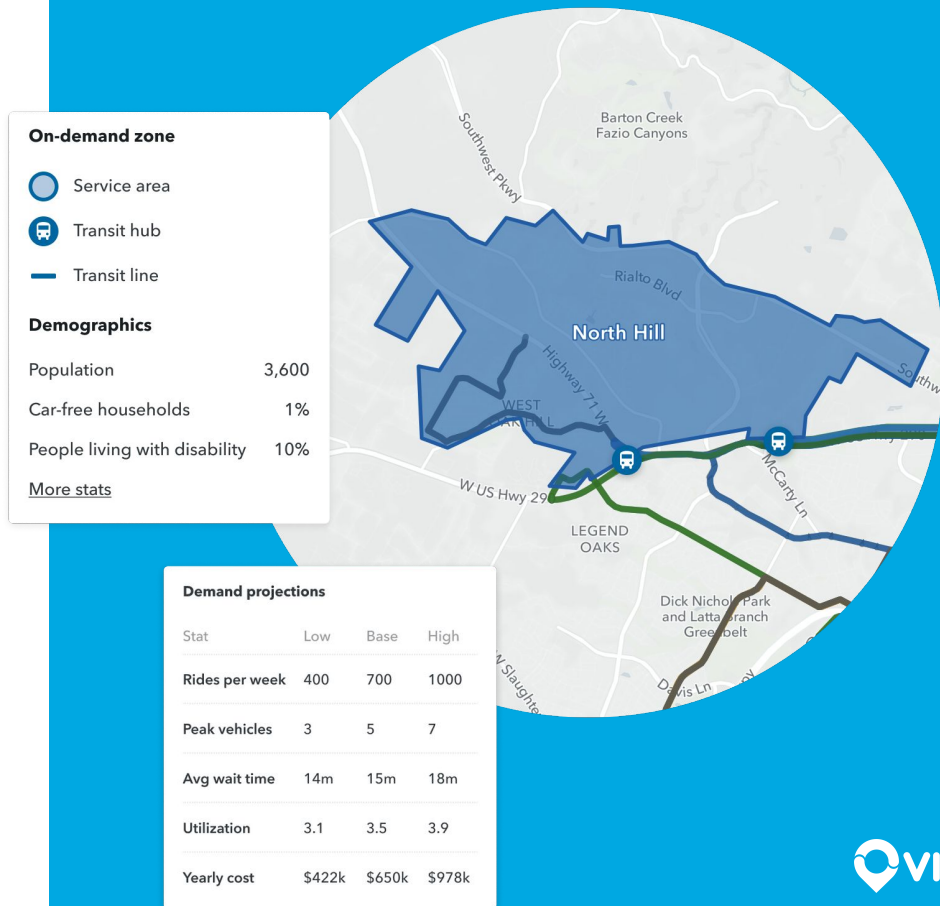
70 Routes

Using a multimodal isochrone, **VTA** weighed trade offs between fixed route and microtransit service on the fly

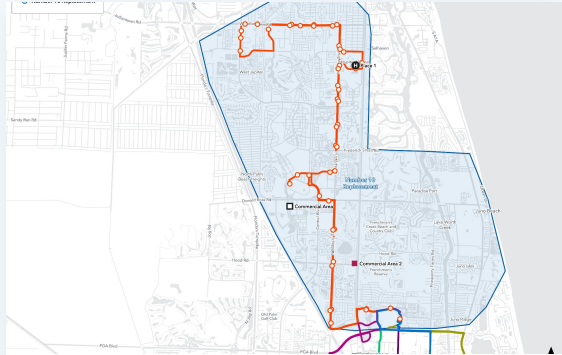
Remix On Demand Planning

Plan fixed + microtransit transit *together*

- **Evaluate impact** before implementation with preliminary estimates on cost and service quality
- **Find solutions to transit deserts** and increase access to sustainable modes
- **Solve first / last mile problems** and augment the fixed-route network
- **Build stronger proposals** for your program, grants, and solicit input
- **Simultaneously plan across modes** and weigh trade-offs between fixed and dynamic modes

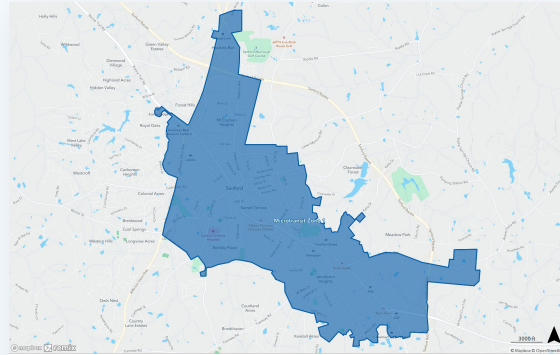


How do you think about microtransit in [area]?



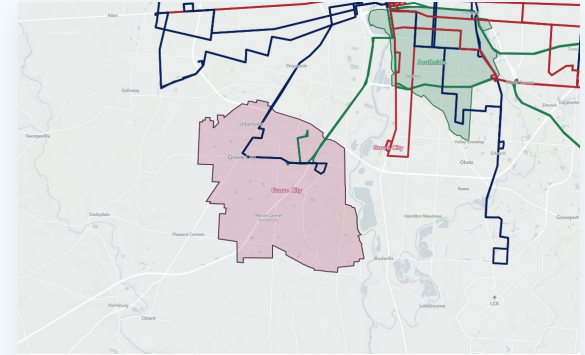
Fixed Route Replacement

Find cost-effective ways to replace underperforming fixed routes



New Service

Provide service to areas lacking transit



First/Last Mile

Connect riders & complement your existing fixed routes

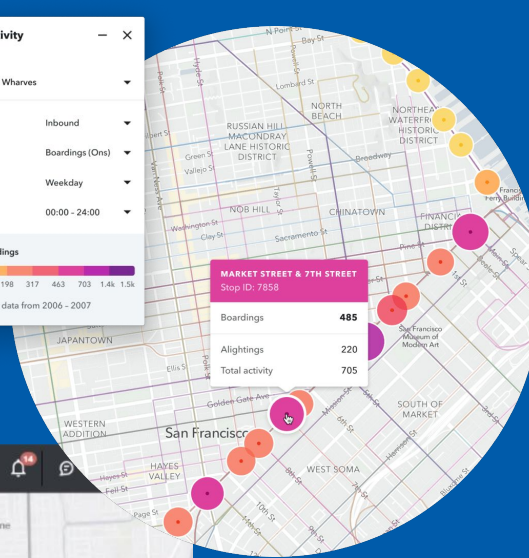
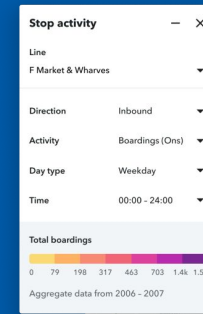
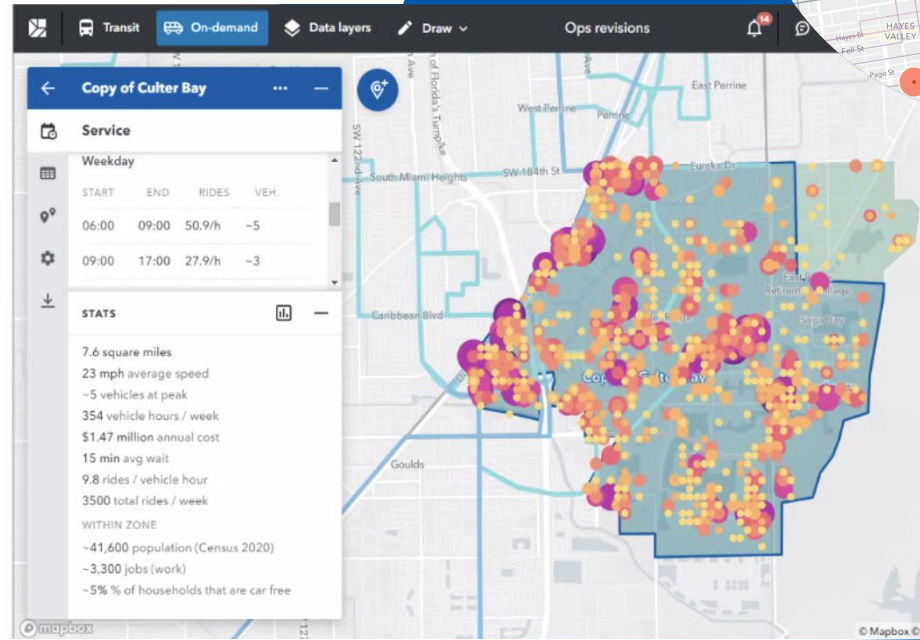
REMIX

Refine service after launch

- Upload ridership data from any compatible source (Via or third party)
- Explore ridership trends within and beyond your zone to adjust geometries
- Make trade offs within your zone based on ridership patterns
- Adjust points of interest and service hubs to more accurately predict demand
- Leverage Via software to actualize changes rapidly and with minimal friction



Proprietary & Confidential



Scheduling

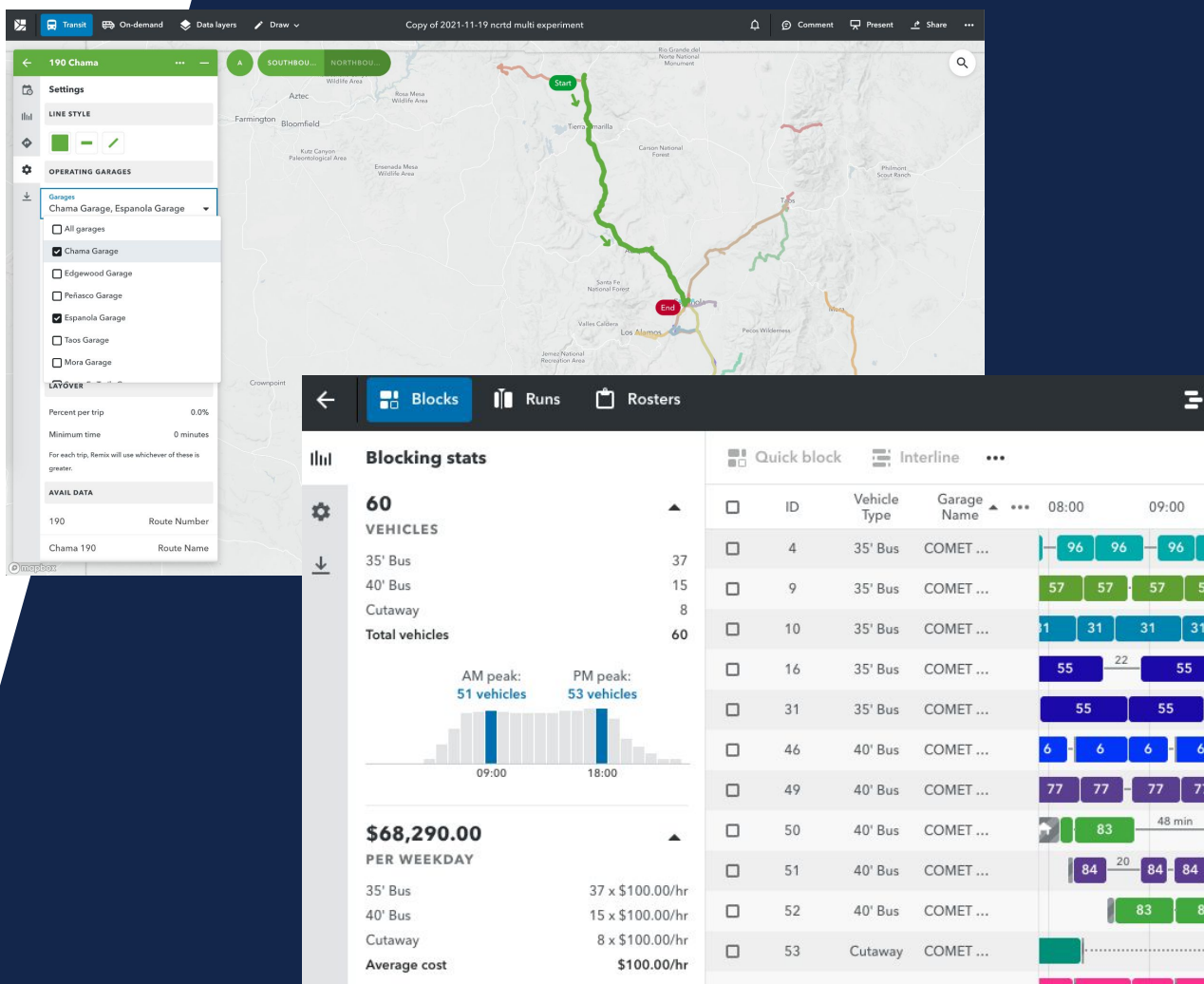
REMIX SCHEDULING

When switching to Remix, our partners:

Save Time with intuitive features and dynamic connections across steps in the scheduling process

Save Money thanks to intelligent algorithms that find the most efficient blocks and runcuts

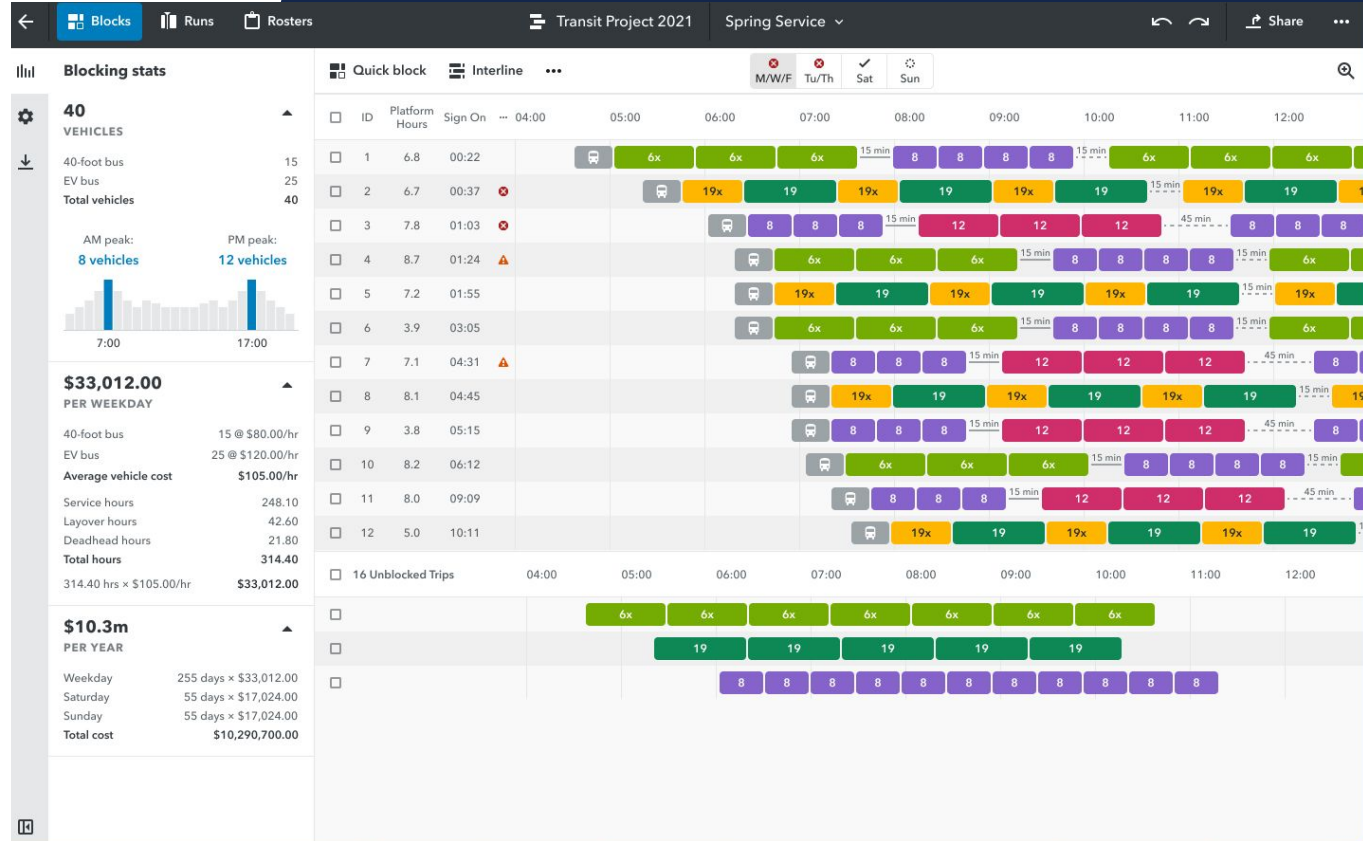
Build Truly Tailored Schedules that combine algorithm-generated runs with human insight on what works for your riders, drivers, and staff



REMIX SCHEDULING

Enhanced Costing with Blocking

- Provide deeper insight and control when estimating costs for a route, project or network
- Ability to set garage location and operating cost by vehicle type
- Cost estimates based on daily vehicle activity and actual trips (blocking)



REMIX SCHEDULING

Deadhead Matrix

Schedulers can see and edit their deadheads all at once. Add additional constraints for time of day or day of the week. Updating your deadheads in Remix is easier than ever.

The screenshot displays the Remix Scheduling interface, specifically the 'Deadhead Matrix' section. The interface is divided into several panels:

- Blocking constraints:** A panel on the left with a dropdown menu for 'CHECK BUS TIME' and a 'COSTING' section. The 'CHECK BUS TIME' section includes options for 'At start of vehicle day' (20 mins), 'At end of vehicle day' (20 mins), 'Before each pull-out' (0 mins), and 'After each pull-in' (20 mins). The 'COSTING' section includes checkboxes for 'Include layover hours in cost' and 'Include deadheads in cost', and radio buttons for 'Cost by vehicle type' (selected) and 'Cost by operating company'.
- Vehicle Types:** A panel with a '+' icon and a list of vehicle types: 'Bus (default)', 'Imported', and 'Operating Companies'.
- Operating Companies:** A panel with a '+' icon and a list of operating companies: 'Unitrans (Default)' and 'Imported'.
- New runcuts:** A panel with a '+' icon and a list of runcuts. The table shows columns for ID, Platform Hours, Sign On, and a time range from 04:00 to 10:00. The table contains 8 rows of data.
- Deadheads:** A panel with a '+' icon and a table showing estimated deadhead durations. The table has columns for From, To, Day, Time Range, Runtime, Distance, and Count. The table contains 4 rows of data.

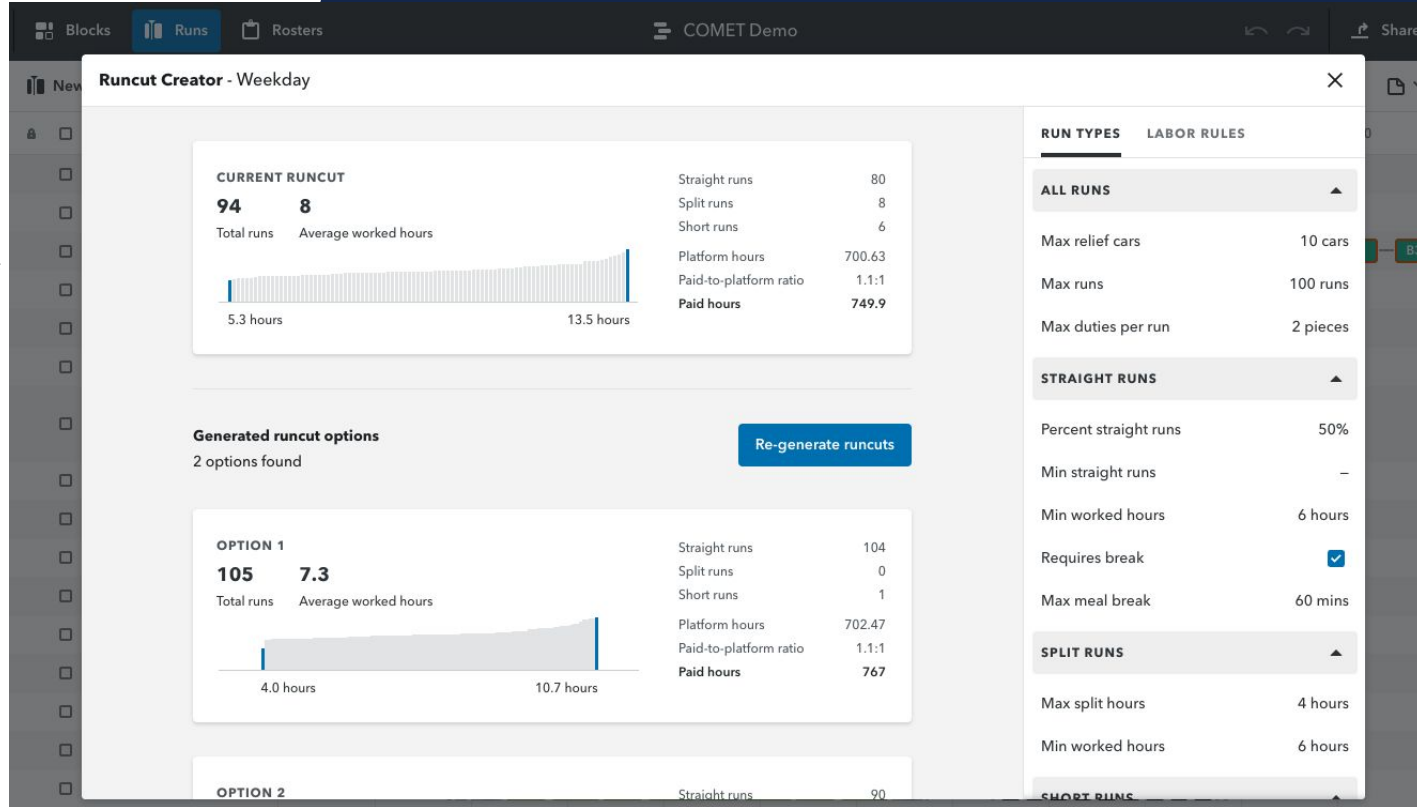
The 'Deadheads' table data is as follows:

From	To	Day	Time Range	Runtime	Distance	Count
Pad	North Sycamore Loop...	M/W/F	06:00 - 12:00	20 min	2 mi	10
		All other times		15 min	2 mi	32
North Garage	Main St / 1st St	Every day	All times	20 min	2.3 mi	29
North Garage	West St / Water St	Every day	All times		3 mi	18

REMIX SCHEDULING

Runcut Creator

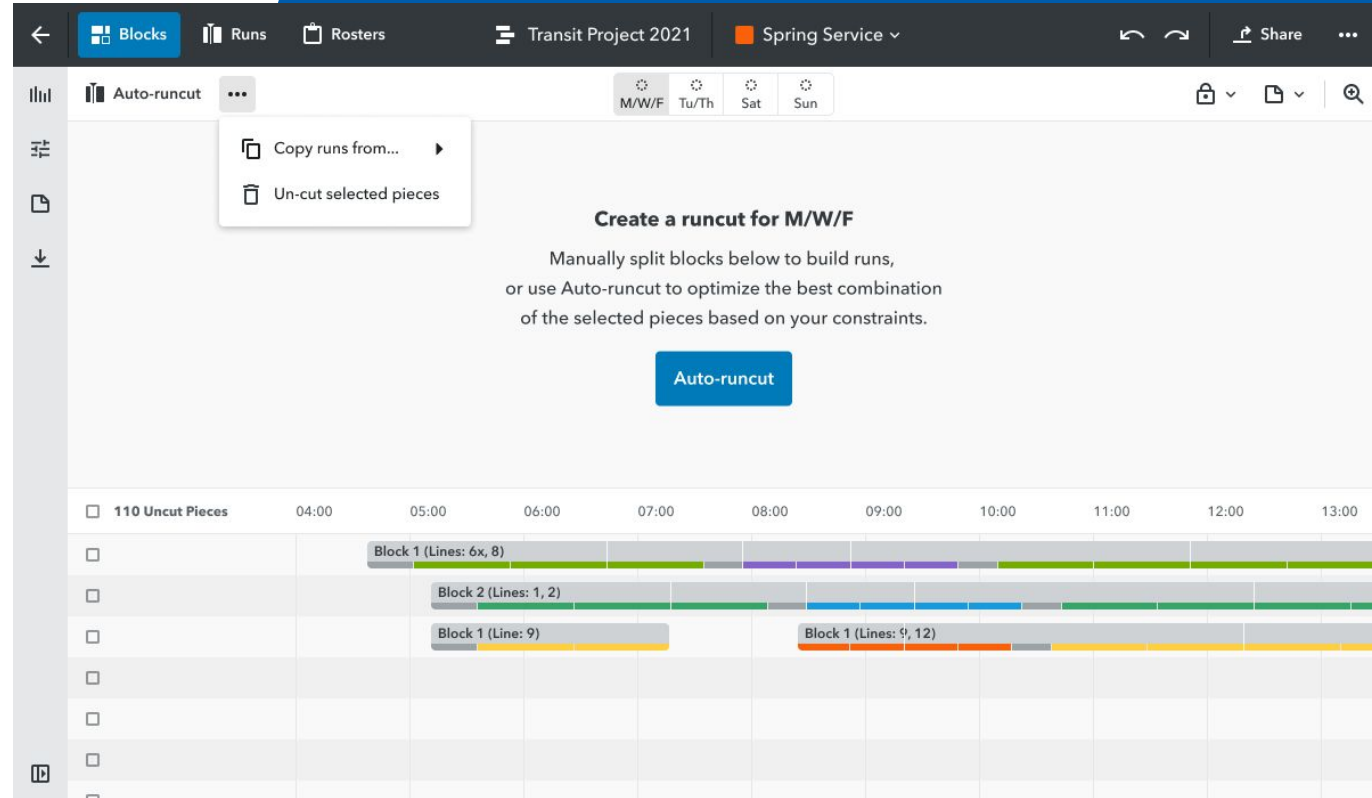
Creating runcuts is the most difficult step in the scheduling process. Remix allows you to see and edit all of the labor rules currently in the platform to bring schedulers as close to the source of their data as possible.



REMIX SCHEDULING

Manual Runcutting

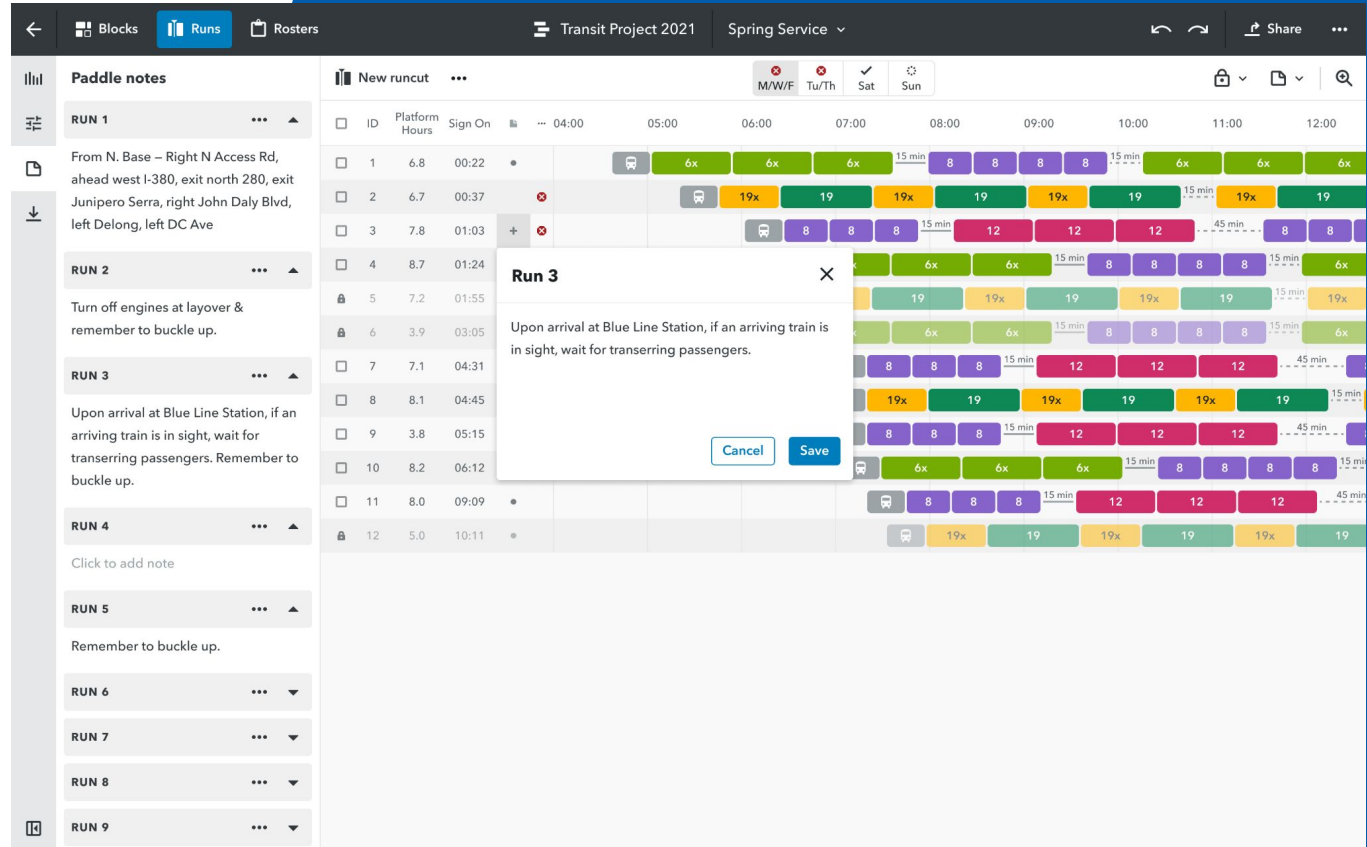
Manually cut your runs in a visual interface in addition to using algorithm's.



REMIX SCHEDULING

Runcut Details

Customize paddle notes for each run, lock runs, rerun the algorithm with new preferences and labor laws, manually alter your runcut results, and more. Remix offers a wide variety of ways for you to tie up the final details of your runcutting process.



Remix Scheduling

Paddle Improvements

Reformat paddles to be easier to understand by drivers. Decreased clutter and removed colored elements to help agencies without colored printers.

Unitrans

Run 1

Mon-thu

Straight

Blocks: 1, 29

Garage: Pad

Report to Pad6:05

Board block 1

Inspect the bus6:05-6:25

Deadhead to start of trip6:25-6:30

L E. Eighth St / Pole Line / Moore / Loyola inbound

Silo Terminal & Haring Hall (WB)6:30

B St & 5th St (NB)6:36

8th St & J St (EB)6:39

Pole Line Rd & Claremont Dr (NB)6:45

Moore Blvd & Pole Line Rd (EB)6:48

Monarch Ln & Campbell (SB)6:52

Loyola Dr & Whittier Dr (WB)6:56

8th St & J St (WB)7:01

B St & 7th St (SB)7:04

Silo Terminal & Center Island (WB)7:20

Layover7:20-7:30

L E. Eighth St / Pole Line / Moore / Loyola inbound

Silo Terminal & Haring Hall (WB)7:30

B St & 5th St (NB)7:36

8th St & J St (EB)7:39

Pole Line Rd & Claremont Dr (NB)7:45

Moore Blvd & Pole Line Rd (EB)7:48

Monarch Ln & Campbell (SB)7:52

Loyola Dr & Whittier Dr (WB)7:56

8th St & J St (WB)8:01

B St & 7th St (SB)8:04

Silo Terminal & Center Island (WB)8:20

Layover8:20-8:30

Sign On6:05

Block1

Start6:25

End11:20

Sign Off-

-

29

12:00

14:00

14:20

Paid7h45

Worked7h45

Spread8h15

Drive5h55

Mealbreak11:30-12:00

Take a 30 minute meal break11:30-12:00

Board block 29

A Downtown / 5th St / Alhambra inbound

Silo Terminal & Haring Hall (WB)12:00

H St & Amtrak Station (NB)12:07

5th St & Cantrill (EB)12:14

5th St & Cantrill (EB)12:14

Alhambra Dr & Mace Blvd (EB)12:19

El Cemente Ave & Glide Dr (SB)12:23

A Downtown / 5th St / Alhambra outbound

El Cemente Ave & Glide Dr (SB)12:23

Alhambra Dr & Mace Blvd (WB)12:28

5th St & Cantrill (WB)12:33

H St Alley & 2nd St (SB)12:39

Silo Terminal & Haring Hall (WB)12:50

Layover12:50-13:10

A Downtown / 5th St / Alhambra inbound

Silo Terminal & Haring Hall (WB)13:10

H St & Amtrak Station (NB)13:17

5th St & Cantrill (EB)13:24

5th St & Cantrill (EB)13:24

Alhambra Dr & Mace Blvd (EB)13:29

El Cemente Ave & Glide Dr (SB)13:33

A Downtown / 5th St / Alhambra outbound

El Cemente Ave & Glide Dr (SB)13:33

Alhambra Dr & Mace Blvd (WB)13:38

5th St & Cantrill (WB)13:43

H St Alley & 2nd St (SB)13:49

Silo Terminal & Haring Hall (WB)14:00

Layover14:00-14:10

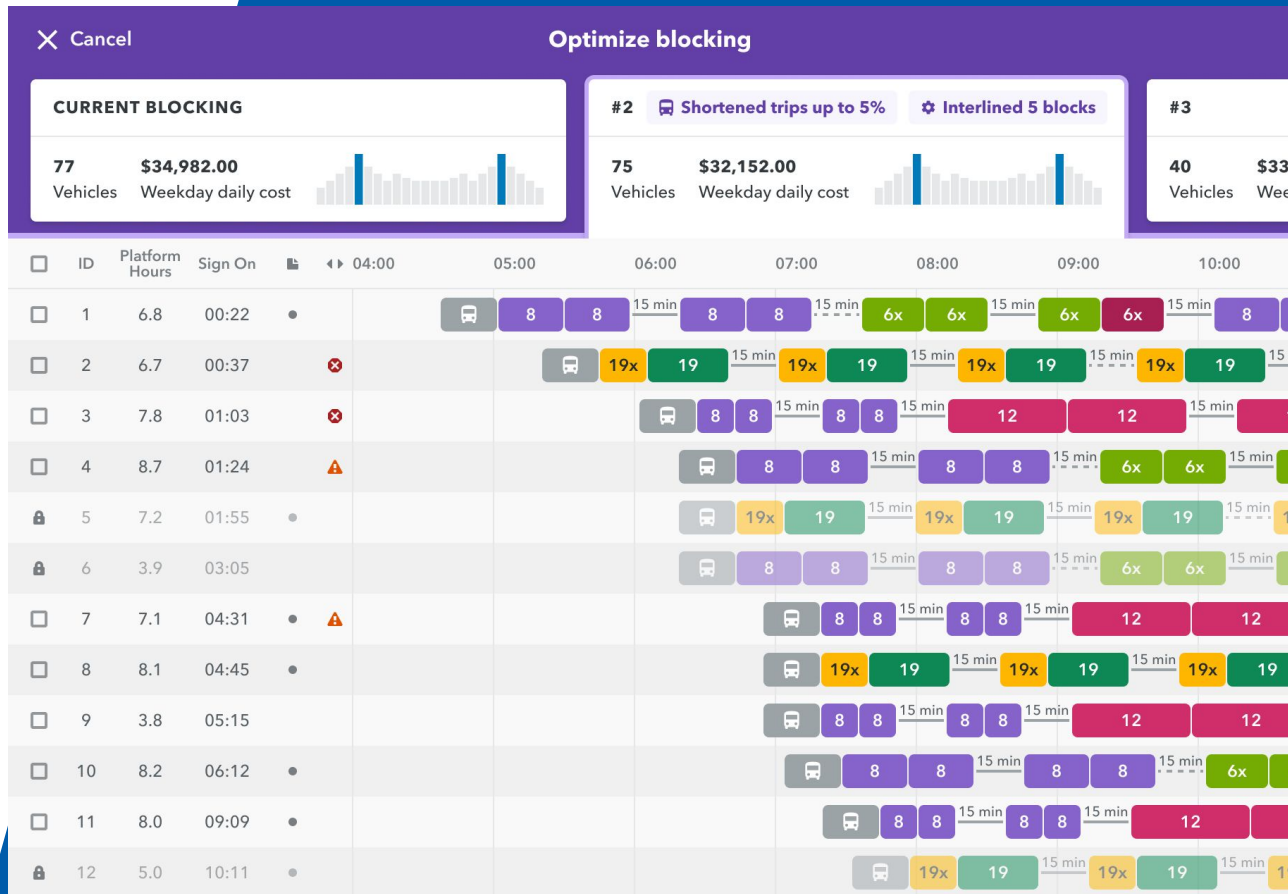
You are relieved by run 42. Drive to Pad14:10-14:20

Layover11:20-11:30

Next

Multiple Solutions in Blocking

Building off of the new algorithmic functions for garage capacity and trip shifting Remix will enable schedulers to consider even more possibilities by adding multiple solutions into the blocking interface.



Automated Blocking

Challenge

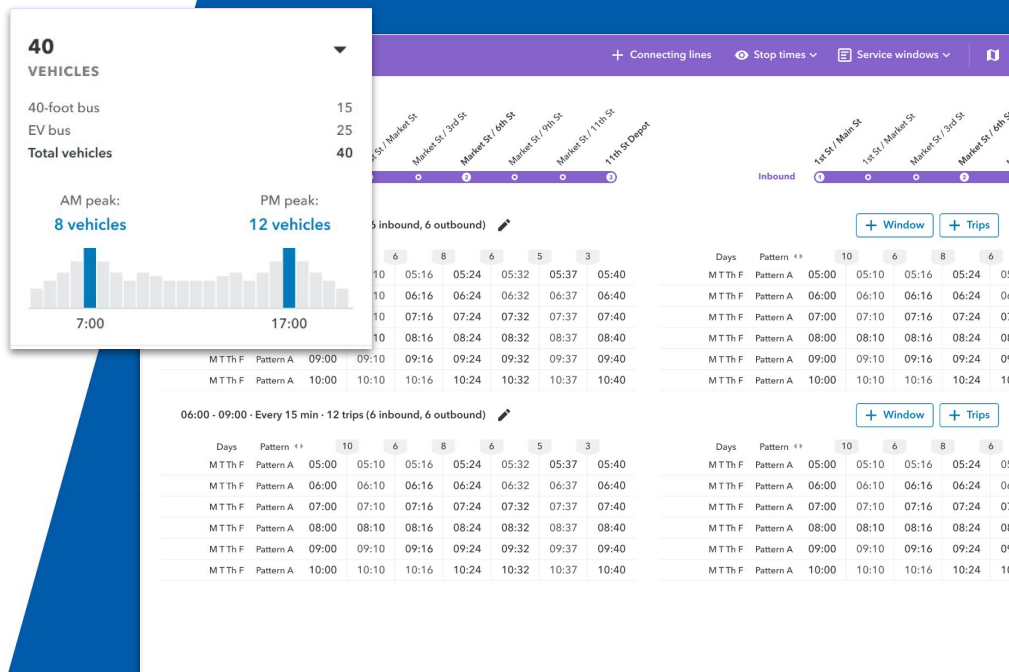
Agencies want to streamline the flow of service planning data between teams.

Solution

Remix will help you understand when you add trips to the timetable what the impact of those trips on your existing blocking would be.

Impact

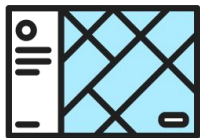
- Fewer service plans that cannot be operationalized
- Better cost estimation for new service
- Faster schedule creation



Agenda

1. Contract Structures
2. Procurement Vehicles
3. Remix Proposal

Transit Planning



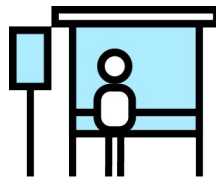
Design, evaluate, and collaborate all in one place - from a small detour to a full system redesign, and everything in between.

On-Demand Planning



Coordinate a multimodal transportation network that fits the diversity of your community.

Scheduling



Once your plans are set, take your vision through to blocking, runcutting, and rostering. Intervene where you'd like, automate as you wish.

Street Design



Explore new street design concepts, use data to inform decisions, and move your ideas forward, faster.

Contracting Entity

- Licenses for unlimited number of users within this organization
- Contract holder
- Financially responsible party

Contracting Entity
(ex: DOT / MPO / COG)

- Licenses for unlimited number of users within this organization
- Contract holder
- Financially responsible party

“City A”

“City B”

“City C”

“Transit Agency A”

“City D”

“Transit Agency B”

“Transit Agency C”

- Licenses for unlimited number of users within these organizations
- Identified in the overarching contract
- Financial responsibility coordinated with the contracting organization

Agenda

1. Contract Structures
2. Procurement Vehicles
3. Remix Proposal

Remix has multiple options available to help organizations quickly and efficiently procure our solutions

Competitively Bid Cooperative Agreements



Procure Via solutions from a purchasing alliance, with pre-negotiated terms & conditions and pricing for its members

Sole Source Documentation

Key Distinguishing Features

REMIX PLANNING

Remix Planning is the first platform for public transit where an agency can design and evaluate everything from a route detail to a full transit redesign, and everything in between. Unique specifications include:

- Cloud-based software with a drag-and-drop interface for drawing new routes with instant analysis on operational and demographic details
- Built to utilize existing bus stop infrastructure and agency's General Transit Feed Specification (GTFS)
- Customizable timetables with timestamps and trip variants
- Customizable vehicle blocking for accurate cost estimates
- "Jams": Remix's travel time technique that visualizes access and model across a transit network — takes into consideration the pedestrian use to provide an accurate representation how people navigate the built environment
- Full integration with Remix Scheduling

Remix Transit Planning + Scheduling is a single tool for all your transit planning needs, from strategic planning through service planning, with Remix's signature emphasis on the most intuitive interface, user control, and collaboration throughout.

REMIX ON-DEMAND

Remix On-Demand is the first planning tool that integrates on-demand planning to Remix Transit, so that your mobility programs fully complement your traditional routes. Remix plan in a secure, cloud-hosted planning system ensures that your plans are data-driven, multimodal, and collaborative within and across teams. Unique specifications include:

- Models that provide estimates on cost and service quality based on re-designed data and characteristics of the agency's proposed on-demand program
- Expert algorithms and data modeling based on 10+ proprietary data collected from 100+ agency deployments and over 60 million shared trips
- Unlimited number of models to assess feasibility in planning the right on-demand program for your community
- Estimates on the demographic impacts of your proposed plans

Remix Sole Source Justification

Please check the criteria listed below that applies to this sole source request:

- in Remix that are available from only one source because of patents, copyrights, secret process, or natural monopolies

Describe this procurement including the following information as applicable:

- What is it for and why is it needed?**
 - Remix Streets is a software used to quickly develop street design concepts. Remix Streets is used for many purposes, including but not limited to:
 - Designing safer streets:** Quickly propose safer intersections, protected bike lanes, curb extensions, and other treatments in a fraction of the time
 - Design streets to prioritize transit and move people:** Quickly create conceptual plans for street-level changes to improve bus speed and reliability, and collaborate seamlessly with other teams
 - Bring together street-specific datasets:** Incorporate relevant data around safety, curb inventory, existing and proposed bicycle networks, transit routes, origin-destination, investment counts, and more — so you can practice data-driven design in real-time
 - Publicity share maps and allow for public commenting:** Features like public view commenting, mobile commenting, and Presentation Studio facilitate open dialogue among residents and between residents and transit decision-makers
- What is the municipal purpose that this procurement addresses or fulfills?**
 - Right-of-way street conceptual design - design streets to be more equitable, effective, and safe
 - Premium Transit Corridors
 - Complete Streets
 - Bicycle / Pedestrian Network
 - Strengthen performance by improving partner satisfaction and increasing engagement
 - Evaluate corridors to understand capacity, best modes, development, & real estate projections to gain efficiencies
 - Build consensus with members of the public, local agencies, and stakeholders
 - Prioritize the use of data and analytics to support Equity, Diversity, and Inclusion while breaking down silos
 - Linking Performance Measures to Objectives
 - Regional Economic Development Projects

Sole source easily with our pre-written documents outlining Remix's unique features

Our feature set documents can simplify your sole sourcing process

End User License Agreement



Appendix A - Form of Service Order

This Service Order (the "Order") is entered into between Remix Technologies, LLC ("Remix"), a Delaware limited liability company ("Company"), and [Insert Agency Name] ("Customer") and all successors thereto as of the Effective Date (defined below in the Order).

Scope of Services & Terms

Effective Date	[Insert contract start date (i.e. the date the contract will be legally binding on the parties)]
Commitment Term	YEARS years • DATE: XXXX to XXXX
Remix Platform License	Total Contract Value: \$ USD / YEARLY: years. • \$ USD per year based on a total fixed route fleet of Includes: • Remix Street product licenses for an unlimited number of users within the Customer's organization. • Software as a Service (SaaS), fully hosted, cloud based web platform. • Insert Remix product with continuous improvements released throughout the course of the contract.
Marketing Terms	Willingness to work with Remix to develop a case study, mutually agreeable press release, ability to use Customer as a reference.
Additional Services	Customer acknowledges that additional services, such as access to Company's proprietary software technology platform used to establish, monitor, operate and/or manage fixed route and demand responsive transit networks, may be added to the Agreement at an additional cost during the Term.
Payment Terms	Fees invoiced annually in advance of access, payable in 30 days from the date of invoice.

This order shall be governed by the terms and conditions set forth in the MASTER TERMS AND CONDITIONS FOR THE REMIX SOLUTIONS between Remix and MOBILE, dated 11/1/2019. The "Remix" Terms used herein, as not otherwise defined shall have the meaning set forth in the Terms. By signing below, the parties agree to the Terms. Remix and AGENCY acknowledge and agree that MOBILE incurs no additional cost nor is MOBILE held for an unpaid AGENCY fee as specified in the Order or Appendix B.

Signatures on the following page.

Remix's simplified SaaS agreement helps expedite contracting

Sole Source Documentation

Key Distinguishing Features



Powerful multimodal analysis

Remix Transit Planning + Scheduling is a single tool for all your multimodal planning needs, from strategic planning through service planning, with Remix's signature emphasis on the most critical interface, user control, and collaboration throughout.

REMIX PLANNING

Remix Planning is the first platform for public transit where an agency can design and evaluate everything from a route detail to a full transit redesign, and everything in between. Unique specifications include:

- Cloud-based software with a drag-and-drop interface for drawing the routes with instant updates on operational and demographic details.
- Built to utilize existing bus stop infrastructure and agency's General Transit Feed Specification (GTFS).
- Customizable timetables with timestamps and trip variants.
- Customizable vehicle blocking for accurate cost estimates.
- "Jams", Remix's travel time technique that simulates access and models across a transit network — takes into consideration the potential need to provide an accurate representation how people navigate the built environment.
- Full integration with Remix Scheduling.

REMIX ON-DEMAND

Remix On-Demand is the first planning tool that integrates on-demand planning to Remix Transit, so that your mobility programs fully complement your traditional routes. Remix plan in a various, data-rich, holistic planning system ensures that your plans are data-driven, multimodal, and collaborative within and across teams. Unique specifications include:

- Models that provide attributes on cost and service quality based on rider demand data and characteristics of the agency's proposed on-demand program.
- Expert algorithms and data modeling based on 10+ proprietary data collected from 100+ agency deployments and over 60 million shared rides.
- Unlimited number of models to assess feasibility in planning the right on-demand program for your community.
- Estimates on the demographic impacts of your proposed plans.

Remix Sole Source Justification

Please check the criteria listed below that applies to this sole source request:

in Remix that are available from only one source because of patents, copyrights, secret process, or natural monopolies.

Describe this procurement including the following information as applicable:

- **What is it for and why is it needed?**
 - o Remix Streets is a software used to quickly develop street design concepts. Remix Streets is used for many purposes, including but not limited to:
 - **Designing safer streets:** Quickly propose safer intersections, protected bike lanes, curb extensions, and other treatments in a fraction of the time.
 - **Design streets to prioritize transit and move people:** Quickly create conceptual plans for street-level changes to improve bus speed and reliability, and collaborate seamlessly with other teams.
 - **Bring together street-specific datasets:** Incorporate relevant data around safety, curb inventory, existing and proposed bicycle networks, transit routes, origin-destination, investment counts, and more — so you can practice data-driven design in real-time.
 - **Publicity share maps and allow for public commenting:** Features like public view, commenting, mobile commenting, and Presentation Studio facilitate open dialogue among residents and between residents and transit decision-makers.
- **What is the municipal purpose that this procurement addresses or fulfills?**
 - o Right-of-way street conceptual design - design streets to be more equitable, effective, and program
 - Premium Transit Corridors
 - Complete Streets
 - Bicycle / Pedestrian Network
 - o Strengthen performance by improving partner satisfaction and increasing engagement
 - Evaluate corridors to understand capacity, best modes, development, & real estate projections to gain efficiencies
 - Build consensus with members of the public, local agencies, and stakeholders
 - Prioritize the use of data and analytics to support equity, diversity, and inclusion while breaking down silos
 - o Linking Performance Measures to Objectives
 - o Regional Economic Development Projects

Sole source easily with our pre-written documents outlining Remix's unique features

 Proprietary & Confidential.

Cooperative purchasing allows agencies to purchase Remix at a highly discounted rate - and it only takes two documents

End User License Agreement

remix
by carahsoft

Appendix A - Form of Service Order

This Service Order (the "Order") is entered into between Remix Technology, LLC ("Remix"), a Delaware limited liability company ("Company"), and Agent Agency Name ("Customer") and shall become effective as of the Effective Date (defined below) in the Order.

Scope of Services & Terms

Effective Date: [Insert contract start date (i.e. the date the contract will be legally binding on the parties)]

Commitment Term: **1** YEARS years
• DATE: XXXX to XXXX

Remix Platform License: **1** Total Contract Value: \$ USD / YEARS years.
• \$ USD per year based on a total fixed route fleet of

Includes:

- Remix (Insert product) licenses for an unlimited number of users within the Customer's organization.
- Software as a Service (SaaS), fully hosted, cloud-based web platform.
- (Insert Remix product) with continuous improvements released throughout the course of the contract.

Marketing Terms: Willingness to work with Remix to develop a case study, mutually agreeable press release, ability to use Customer as a reference.

Additional Services: Customer acknowledges that additional services, such as access to Company's including its efficient proprietary technology platform used to establish, monitor, operate and/or manage fixed-route and demand-responsive transit networks, may be added to this Agreement at an additional cost during the Term.

Payment Terms: Fees invoiced annually in advance of access, payable in 30 days from the date of invoice.

This order shall be governed by the terms and conditions set forth in the MASTER TERMS AND CONDITIONS FOR THE REMIX SOLUTIONS between Remix and NADAPCO, dated as of 1/1/2019. ("Master Terms"). Master Terms shall not otherwise default shall have the meaning set forth in the Master Terms. By signing below, the parties agree to the Terms, Terms and AGENTS acknowledge and agree that NADAPCO incurs no additional cost nor is NADAPCO liable for any unpaid AGENTS fee as specified in the Order or Appendix B.

Signatures on the following page:

Procure Remix with pre-negotiated terms and discounted pricing

Purchase Order

PRICE QUOTATION
CARAHSOFT TECHNOLOGY CORP
13495 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
PHONE (703) 871-8585 | FAX (703) 871-8500
WWW.CARAHSOFT.COM | SALES@CARAHSOFT.COM

carahsoft.

FROM: Casey Oestrich
Carahsoft Technology Corp.
13495 Sunset Hills Road
Suite 100
Reston, Virginia 20190

E: casey.oestrich@carahsoft.com
PHONE: (571) 962-9018 FAX: (703) 871-8505

TERMS: Contract Number: 9412
NADAPCO Master Contract Number: AN2472
Contract Term: 04/01/2024 to 03/31/2026
Shipping Point: FOB Destination
Credit Terms: Net 30 (On Approved Credit)
Remix To: Same as Above
Payment Terms: Net 30 (On Approved Credit)
Sales Tax May Apply

QUOTE NO.: 4303887
QUOTE DATE: 02/09/2024
QUOTE EXPIRES: 03/10/2024
REQ NO.:
SHIPPING: each
TOTAL PRICE:

LINE NO.	PART NO.	DESCRIPTION	QUOTE PRICE	QTY	EXTENDED PRICE
4	1Y-14-RT-RR-491	YEAR 1 Remix Platform - 1Y Contract - Fee per Bus per Year: \$01 = Busse - Fee per Bus per Year, Subject Always to \$18,800 Annual Minimum *40 Agencies Operating Busse Remix Technology LLC - 1Y-14-RT-RR			1,739.04
5	1Y-11-RTNO-RR-491	Remix Platform - For City, Not Operating Busse - 1Y Contract - Fee per Bus per Year: \$00 Busse - Fee per Bu per Year, Subject Always to \$18,800 Annual Minimum *10 Agencies Not Operating Busse Remix Technology LLC - 1Y-11-RTNO-RR			1,198.24
YEAR 1 SUBTOTAL:					2,937.28

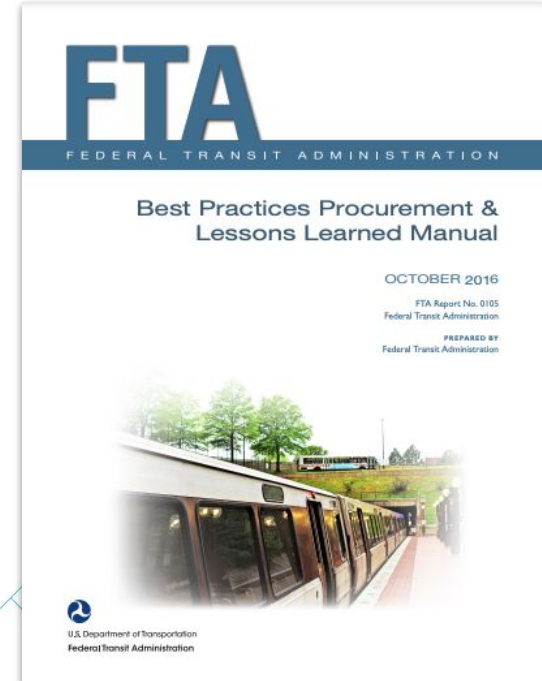
Fulfill purchase orders with fully vetted, nationally-recognized software resellers

Cooperative Purchasing Agreement Overview

Cooperative purchasing agreements are **competitively bid** RFPs that allow FTA-Funded (and non-FTA) entities to “piggyback” on top of existing contracts:

The United States federal government General procurement standards, [§ 200.318](#), recommends that federally funded entities are “encouraged to enter into state and local intergovernmental agreements or inter-entity agreements where appropriate for procurement or use of common or shared goods and services.”

In addition to State support for cooperative purchasing, this procurement approach is also **FTA-compliant**. Section 3.3.5 of the [FTA Procurement Best Practices](#) outlines a precedent for the use of cooperative procurement, highlighting that even for highly complex procurements like multi-billion dollar rolling stock purchases, cooperative purchasing is an encouraged option.



Via-specific contracting mechanisms

- **NEORide:** Council of governments that has competitively procured Via microtransit, paratransit and Remix SaaS solutions.
 - Any governmental agency may join by board resolution and paying a small annual fee
 - By joining, entities get access to preferential pricing for our SaaS solutions
- **791:** Cooperative purchasing entity that has competitively procured Via microtransit SaaS & TaaS, paratransit and Remix SaaS
- Any governmental agency may join by applying to be a part of the 791 collective
 - The 791 cooperative purchasing group is sponsored by the Central Texas Council of Governments (this is who signed our agreement)
 - Each of the 50-states have an interlocal agreement with Texas that support cooperative purchasing
- **Contracts with Piggyback Clauses:** Individual agreements with governmental agencies who have competitively procured our solutions and included a piggyback clause.
- **NASPO & OMNIA:** National cooperative purchasing entities that have competitively procured Remix solutions
- (More coming soon! Actively bidding on 4 more RFPs for Coops)

Agenda

1. Contract Structures
2. Procurement Vehicles
3. Remix Proposal

More than just a software platform.



Remix Licenses for unlimited users

An annual subscription to our elected software products for your entire staff offers unlimited maps, concept designs, and scenarios to rethink your plans alongside key Census datasets.



A simplified approach to technology

All you ever need is the latest version of a browser window and an internet connection. We'll make sure you have the latest version of Remix without any upgrades, downloads, or installation needed.



Learnings from across the nation and the world

There are 500+ transit agencies relying on Remix for their most critical work. As we enable them, we enable you. Benefit from their ideas as we evolve alongside a global network of innovative thinkers.

Remix Partner Support Suite

Onboarding & Continued Training

- Regularly scheduled and recorded onboardings will be available to all users from your organization.
- Users can freely attend live office hours, additional trainings, or watch previous sessions on-demand at our Remix Learning Hub.

Ticketing Support

- Receive the quickest responses to your technical questions by submitting support tickets that are triaged by our product teams.

Help Site

- A robust online suite of self-serve resources for users looking to troubleshoot small issues or excel in particular product categories.

Partner Success Manager

- The first point of contact for questions that require tailored attention, such as account reviews, custom data uploads, and new product training.

Enablement Specialist

- Product and subject matter experts can assist with highly technical training needs and/or advanced product support.



Pricing Proposal for Fixed Route Transit Planning, On-Demand Planning & Scheduling based on ~10 VOMS

	One-Time Installation	Year 1	Year 2	Year 3	Year 4	Year 5	Total
5 Year License	4,075	51,350	52,400	53,450	54,500	55,600	271,375
4 Year License	4,075	51,600	52,650	53,700	54,750		216,775
3 Year License	4,075	51,900	52,950	54,000			162,925
2 Year License	4,075	53,550	55,150				112,775
1 Year License	4,075	54,620					58,695

We will offer a 20% discount on this pricing

	Product	Standard Price (Annual)	1-Year Co-op Price (Annual)	Co-op Discount
☒	Remix Fixed Route Planning	18,690	18,316	2%
☒	Remix On-Demand Planning	7,000	5,390	23%
☒	Remix Scheduling	28,930	28,930	0%
☐	Remix Blocking			
☐	Remix Day of Operations			
☒	Remix Streets	11,330	18,000	-59%

Pricing Proposal for Streets based on a population of 24,265

	One-Time Installation	Year 1	Year 2	Year 3	Year 4	Year 5	Total
5 Year License	0	10,650	10,850	11,050	11,250	11,500	55,300
4 Year License	0	10,700	10,900	11,100	11,300		44,000
3 Year License	0	10,750	10,950	11,150			32,850
2 Year License	0	11,100	11,450				22,550
1 Year License	0	11,330					11,330

We will offer a 20% discount on this pricing



Thank you!

For more information contact:

Alyssa Overheul

alyssa.overheul@ridewithvia.com