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U.S. Small Business Administration Strategic Alliance

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Mayor Cates:

SBA South Florida District Director Pancho Marrero has asked me to be in touch with you to let you know we are eager to renew the Strategic Alliance Memorandum between the City of Key West and the SBA. We have been working with Bob Vitas on the renewal and he has been very helpful. Mr. Marrero would appreciate your help in expediting the review and approval process within the City.

Under our now expired SAM, we conducted several outreach and training sessions for small businesses in the City. We continue to offer personal, high quality and free business counseling through our Small Business Development Center located at Keys College. In addition, we have actively recruited and trained SBA lenders to make more loans available to small businesses in the City who want them. Currently, we are working with the Chamber to find solutions to help the businesses along Roosevelt who are being adversely affected by the road construction.

We trust that our Strategic Alliance has been beneficial to the City and to its small business owners. We want to continue our working relationship. Please let us know if there is anything you need from us to finalize the SAM renewal. Mr. Marrero is available to speak with you and can be reached on 305-536-5521 x118 and on his mobile telephone at 305-608-9007. It is our hope that the SAM can be renewed and signed by September of this year. A draft of the SAM for renewal is attached for your convenience.

Thank you for your time, consideration and help.

Thanks,

Althea A. Harris

Assistant District Director

of Marketing & Outreach - Area 1

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"I am only one, but I am one. I cannot do everything, but I can do something. And I will not let what I cannot do keep me from what I can do." E.E. Hale


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Access the 2013 South Florida Small Business Resource Guide here

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