

KWB Rent & Gross Sales Comparison Report 2000-2022

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	Month To Year End	Avg.
CPI - All Urban Consumers	3.4	2.8	1.6	2.3	2.7	3.4	3.2	2.8	3.8	-0.4	1.6	3.2	2.1	1.5	1.6	0.1	1.3	2.1	2.5	1.8	1.2	4.7	8.0	4.2	3.0				2.6
AER PHOTOGRAPHY Lazy Way, Unit F 426 SF																													
GROSS SALES												\$25,680.00	\$18,703.62	\$57,045.50	\$62,236.87	\$51,738.35	\$51,241.85	\$49,439.55	\$66,238.81	\$68,914.49	\$4,598.64	\$77,328.22	\$89,388.22	\$76,825.00	\$73,383.80	\$16,999.24		2	
Percent Change Over Prior Year												NA	-9.10%	-0.52%	-16.87%	-3.52%	-3.98%	4.04%	-35.28%	15.60%	-5.68%	73.39%	-4.40%	14.05%	-4.48%	TBD		17.05%	
Annual Base Rent (July - June)												\$14,058.00	\$14,760.96	\$15,204.00	\$15,659.76	\$15,972.96	\$16,005.00												
Base Rent per SF												\$33.00	\$34.65	\$35.69	\$36.76	\$37.50	\$37.87	\$37.87	\$38.51	\$39.63	\$40.34	\$40.74	\$42.94	\$46.59	\$52.00	\$53.51	\$39.58		
Percentage Rent Paid												\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
Total Rent as % of Sales												54.74%	78.92%	26.65%	25.16%	30.87%	31.23%	32.63%	24.77%	24.50%	38.53%	22.45%	20.47%	25.84%	30.19%	TBD		33.35%	
BOAT HOUSE KEY WEST LLC 220 Margaret St 12,387 SF																													
GROSS SALES																													
Percent Change Over Prior Year																													
Annual Base Rent (April - March)																													
Base Rent per SF																													
Percentage Rent Paid																													
Total Rent as % of Sales																													
B.O.'S FISH WAGON 801 Caroline Street 1,816 SF																													
GROSS SALES	\$314,342.72	\$255,637.88	\$334,376.88	\$358,666.00	\$337,989.00	\$465,270.00	\$527,955.00	\$558,596.25	\$696,708.19	\$898,248.50									\$978,600.58		744,093.28	908,612.76	762,557.43	754,667.42	755,581.25	505,829.37		5	
Percent Change Over Prior Year	NA	-18.68%	30.80%	7.26%	-5.76%	37.66%	13.47%	5.80%	24.72%	28.93%																			
Annual Base Rent (Oct. - Sept.)	\$12,230.04	\$12,841.92	\$13,485.00	\$14,157.00	\$14,865.96	\$15,609.24	\$16,413.00	\$17,204.04	\$18,071.04	\$18,973.44									\$72,147.60	\$73,302.00	\$74,768.04	\$74,768.04	\$79,403.64	\$85,517.76	\$88,254.24	\$90,548.88			5.02%
Base Rent per SF	\$7.19	\$7.55	\$7.93	\$8.33	\$8.74	\$9.18	\$9.65	\$10.12	\$10.63	\$11.16									\$43.62	\$44.36	\$46.36	\$47.74	\$48.17	\$49.37	\$49.86	\$49.86			\$25.40
Percentage Rent Paid	\$6,630.16	\$1,853.27	\$6,577.61	\$6,656.20	\$4,670.10	\$12,306.96	\$15,287.58	\$16,311.74	\$23,732.53	\$34,921.47									\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			
Total Rent as % of Sales	6.00%	5.75%	6.00%	5.80%	5.78%	6.00%	6.00%	6.00%	6.00%	6.00%									6.83%	7.00%	7.44%	10.05%	8.23%	10.41%	11.33%	11.68%	TBD		6.83%
DUMBLE BEE SILVER CO. 201 William Street, Suite 111 112 SF																													
GROSS SALES																													
Percent Change Over Prior Year																													
Annual Base Rent (Oct. - Sept.)																													
Base Rent per SF																													
Percentage Rent Paid																													
Total Rent as % of Sales																													
CAPTAIN QUICK DRY Lazy Way, Unit H 452 SF																													
GROSS SALES																													
Percent Change Over Prior Year																													
Annual Base Rent (June - May.)																													
Base Rent per SF																													
Percentage Rent Paid																													
Total Rent as % of Sales																													
CONCH ELECTRIC CARS Ferry Terminal Building 337 SF																													
GROSS SALES																													
Percent Change Over Prior Year																													
Annual Base Rent (April - March)																													
Base Rent per SF																													
Percentage Rent Paid																													
Total Rent as % of Sales																													
CONCH REPUBLIC SEAFOOD 631 Greene Street 16,289 SF																													
GROSS SALES																													
Percent Change Over Prior Year																													
Annual Base Rent (May - April)																													
Base Rent per SF																													
Percentage Rent Paid																													
Total Rent as % of Sales																													
CONCH TOUR TRAIN INC / FLAGLER STATION 901 Caroline Street 7,360 SF																													
GROSS SALES																													
Percent Change Over Prior Year																													
Annual Base Rent (Mar. - Feb.)																													
Base Rent per SF																													
Percentage Rent Paid																													
Total Rent as % of Sales																													
CUBAN COFFEE QUEEN 284 Margaret Street 208 SF																													
GROSS SALES																													
Percent Change Over Prior Year																													
Annual Base Rent (Sept. - Aug.)																													
Base Rent per SF																													
Percentage Rent Paid																													
Total Rent as % of Sales																													
DRAGONFLY KEY WEST Lazy Way, Unit G 326 SF																													
GROSS SALES																													
Percent Change Over Prior Year																													
Annual Base Rent (Mar. - Feb.)																													
Base Rent per SF																													
Percentage Rent Paid																													
Total Rent as % of Sales																													

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CPI - All Urban Consumers	3.4	2.8	1.6	2.3	2.7	3.4	3.2	2.8	3.8	-0.4	1.6	3.2	2.1	1.5	1.6	0.1	1.3	2.1	2.5	1.8	1.2	4.7	8.0	4.2	3.0			7	2.6	
PIRATE JACK'S OF KEY WEST 201 William Street, Unit A 722 SF																														
GROSS SALES																						226,483.97	\$389,266.40	\$598,151.69	\$566,372.66	\$215,860.22		7		
Percent Change Over Prior Year																						12.27%	92.96%	53.66%	-5.31%	TBD			52.96%	
Annual Base Rent (Jan. - Dec)																						\$30,260.04	\$32,529.60	\$34,611.48	\$35,684.40	\$36,754.92			\$46.08	
Base Rent per SF																						\$41.91	\$45.05	\$47.94	\$49.42	\$50.91			\$1,277.62	
Percentage Rent Paid																						\$0.00	\$0.00	\$1,277.62	\$0.00	\$0.00			\$1,277.62	
Total Rent as % of Sales																						13.36%	8.36%	6.00%	6.30%	TBD			9.24%	
GOOD DAY ON A HAPPY PLANET 907 Caroline Street 975 SF																														
GROSS SALES															\$201,736.07 (*)	\$224,830.27	\$147,903.20	\$276,520.44	\$140,293.74	\$275,324.23	\$277,164.29	\$152,015.49	\$400,734.12	\$311,564.21	\$300,748.63	\$273,596.47	\$102,255.79	9		
Percent Change Over Prior Year															NA	11.45%	-26.68%	37.07%	-30.46%	-36.48%	37.39%	-45.15%	163.61%	-3.47%	-9.03%	TBD			12.41%	
Annual Base Rent (July - June)															\$23,559.72	\$24,079.08	\$24,079.08	\$24,271.80	\$24,684.36	\$34,125.00	\$34,773.36	\$35,295.00	\$36,212.64	\$39,290.76	\$41,255.28	\$42,699.24	\$36,754.92			
Base Rent per SF															\$24.16	\$24.70	\$24.70	\$24.89	\$25.32	\$35.00	\$35.66	\$36.20	\$37.14	\$40.30	\$42.31	\$43.79	\$37.70		\$32.85	
Percentage Rent Paid															\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Total Rent as % of Sales															11.68%	10.71%	16.28%	8.78%	17.59%	12.39%	12.55%	23.22%	9.04%	12.61%	13.72%	15.61%	TBD		15.51%	
SCHOONER WHARF BAR 202R William Street 8,872 SF																														
GROSS SALES	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	5,137,209.75	\$5,069,394.28	\$5,361,087.77	\$4,752,855.73	\$6,648,534.62	\$6,328,614.02	\$6,084,397.19	\$6,502,218.96	\$5,349,611.46		8	
Percent Change Over Prior Year	NA	26.40%	8.57%	12.49%	9.68%	-1.98%	2.02%	3.36%	1.53%	-1.74%	12.70%	12.47%	7.45%	-2.22%	-6.33%	8.12%	-0.61%	2.33%	-1.32%	5.75%	-11.35%	39.89%	-4.81%	-3.86%	6.87%	TBD			4.94%	
Annual Base Rent (Oct. - Sept.)	\$87,609.96	\$87,611.76	\$95,718.00	\$100,074.24	\$104,656.92	\$109,464.96	\$230,672.04	\$242,205.60	\$254,314.80	\$267,031.68	\$280,383.24	\$294,402.48	\$309,122.52	\$318,396.24	\$321,580.20	\$321,580.20	\$327,701.16	\$338,169.72	\$344,933.04	\$353,556.48	\$359,920.44	\$364,239.48	\$386,822.28	\$416,607.60	\$429,939.12	\$441,117.48				
Base Rent per SF	\$43.46	\$43.46	\$47.48	\$49.64	\$51.91	\$54.30	\$26.00	\$27.30	\$28.66	\$30.10	\$31.60	\$33.18	\$34.84	\$35.89	\$36.25	\$36.25	\$36.94	\$38.12	\$38.88	\$39.85	\$40.57	\$41.05	\$43.60	\$46.96	\$48.46	\$49.72			\$39.39	
Percentage Rent Paid	\$60,317.76	\$60,317.29	\$76,098.62	\$94,011.76	\$108,435.40	\$100,046.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34,672.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		#####	
Total Rent as % of Sales	6.90%	5.46%	5.84%	5.86%	5.87%	5.89%	6.35%	6.45%	6.67%	7.13%	6.64%	6.20%	6.06%	6.38%	6.88%	6.37%	6.53%	6.58%	6.80%	6.59%	7.57%	6.00%	6.11%	6.85%	6.61%	TBD			6.69%	
TURTLE KRAALS 1 Lands End Village 12,387 SF																														
GROSS SALES	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####		
Percent Change Over Prior Year	NA	9.16%	2.16%	5.35%	3.48%	-5.39%	-10.88%	2.11%	-13.10%	-26.33%	10.27%	15.66%	2.55%	-3.00%	11.99%	-10.60%	2.93%	-5.57%	-4.60%	16.67%	-3.49%	-99.81%								
Annual Base Rent (Apr. - Mar.)	\$97,467.36	\$97,467.36	\$97,467.36	\$97,467.36	\$193,014.00	\$196,671.72	\$202,578.00	\$209,465.76	\$213,864.48	\$223,050.84	\$223,050.84	\$228,191.04	\$229,194.00	\$235,382.28	\$235,382.28	\$246,080.28	\$242,431.68	\$371,610.00	\$379,785.48	\$389,280.00	\$397,065.60	\$398,256.84								
Base Rent per SF	\$22.78	\$22.78	\$22.78	\$22.78	\$45.12	\$45.97	\$47.35	\$21.27	\$21.72	\$22.65	\$23.18	\$18.50	\$19.00	\$19.00	\$19.87	\$19.57	\$30.00	\$30.66	\$31.43	\$32.06	\$32.15									
Percentage Rent Paid	\$72,085.90	\$76,488.99	\$85,999.45	\$95,546.60	\$7,092.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00								
Total Rent as % of Sales	5.15%	4.84%	5.00%	4.99%	5.00%	5.20%	6.01%	6.08%	7.15%	10.12%	9.17%	8.11%	7.95%	8.42%	7.51%	8.79%	8.41%	13.65%	14.63%	12.85%	13.58%	7279.08%							7.85%	
WATERFRONT BREWERY 201 William Street 18,942 SF																														
GROSS SALES																NA	752,542.23 (*)	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####			
Percent Change Over Prior Year																NA														
Annual Base Rent (Aug. - July)																\$397,782.00	\$398,577.60	\$402,962.04	\$410,618.16	\$421,704.84	\$428,873.88	\$434,529.48	\$457,559.52	\$495,537.00	\$513,873.80	\$526,718.64				
Base Rent per SF																\$21.04	\$21.17	\$22.26	\$22.64	\$22.94	\$23.16	\$24.16	\$26.16	\$27.81	\$27.81					
Percentage Rent Paid																\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Total Rent as % of Sales																NA	14.48%	14.64%	14.92%	15.32%	15.58%	15.79%	16.62%	18.00%	18.67%					
YOURS & MAYAN Lazy Wavy, Units A, A-1, B 472 SF																														
GROSS SALES																														
Percent Change Over Prior Year																														
Annual Base Rent (Mar. - Feb.)																														
Base Rent per SF																														
Percentage Rent Paid																														
Total Rent as % of Sales																														

TBD - To be determined