




## MEMORANDUM

**Date:** May 9, 2024

**To:** Honorable Mayor and Commissioners

**Via:** Albert P. Childress  
City Manager 

**From:** Sean T. Brandenburg  
Chief of Police

**Subject:** 24-5311 Authorize the Key West Police Department to purchase a Mobile Connectivity Trailer from Pelsue Company, for a total amount not to exceed \$236,978.00; pursuant to Key West Code of Ordinances, Sections 2-844(a) – Brand Name, 2-797(1)(b) & (1)(c) – Sole Source, and 2-797 (4)(b) – Best Interest.

---

### Introduction

The Key West Police Department is requesting to purchase a Mobile Connectivity Trailer from Pelsue Company, for a total amount of \$236,978.00; pursuant to Key West Code of Ordinances, Sections 2-844(a) – Brand Name, 2-797(1)(b) & (1)(c) – Sole Source, and 2-797 (4)(b) – Best Interest.

### Background

On October 12, 2023, the City Commission passed Resolution 23-267, authorizing Key West Port Operations and the Key West Police Department to accept grant award No. EMW-2023-PU-00396-S01, in the amount of \$944,819.00, from the Department of Homeland Security Port Security Grant Program (plus the City's 25% match of \$314,940.00) for the acquisition of a Mobile Command Post (to be purchased at a later date) and a Mobile Connectivity Trailer.

The Key West Police Department is responsible for maintaining the security and safety of our small island city in the event of a disaster, natural or otherwise. Utilities and communications outages are vulnerabilities we consistently experience here due to our remote location. Purchasing a Mobile Connectivity Trailer is mission critical to effectively operate when our standard means of communication are lost.

Pelsue's Mobile Connectivity Trailer (MCT) offers several key features that distinguish it from other alternatives. The MCT has a 7' x 9' interior that is designed as a mobile workspace to shelter the occupant(s) from the elements and provide a climate-controlled communications center. Due to its size and durability the MCT can be easily transported and deployed in diverse environments, to provide communications

connectivity in challenging and remote locations. The MCT's fiberglass structure is built to withstand harsh conditions, making it suitable for emergency response situations in our saltwater environment.

The MCT incorporates cutting-edge network technology that can be rapidly deployed, reducing communication downtime. The MCT is used to create a cellular coverage area where wireless coverage is not available. The MCT uses both a Verizon 4G LTE Network Extender and an AT&T Cell Booster Pro 3G LTE Network Extender.

Key West Police Department staff conducted extensive research of other MCT vendors. Staff has determined that other MCT vendors lack the combination of ruggedness, the ease to transport and deploy, the network connectivity solutions, and the interior workspace provided by Pelsue's MCT.

### **Procurement**

Resolution 23-267 authorized the acceptance of the Port Security Grant award of \$944,819.00 and the City's 25% match of \$314,940.00, for a total amount of \$1,259,759.00. According to Resolution 23-267, the funds for this purchase will be budgeted in account 0012104 5216400. This purchase is pursuant to Key West Code of Ordinances, Sections 2-797(4)(b) – Best Interest and 2-844(a) – Brand Name, for a total amount of \$236,978.00.

### **Recommendation**

The City Manager's Office recommends the Mayor and Commission approve the resolution authorizing the City Manager to execute documents and authorize the purchase of a Mobile Connectivity Trailer from Pelsue Company in an amount not to exceed \$236,978.00.

#### Exhibits:

- Exhibit A - Quote from Pelsue Company
- Exhibit B - Pelsue Company Sole Source Letter
- Exhibit C - Resolution