

Ranking Criteria	Points Allowed	Langton Associates, Inc.			Writers at Large			CDM Smith, Inc.		
		Finigan	Higgins	Wittenberg	Finigan	Higgins	Wittenberg	Finigan	Higgins	Wittenberg
Professional Qualifications of Key Personnel	25	25	22	20	25	17	15	25	25	25
Program Approach	20	20	20	15	15	17	10	20	18	15
Familiarity With Local Area	10	10	5	7	10	10	10	8	10	6
Cost Proposal & Pricing Methodology	35	35	30	30	30	30	33	20	25	20
References	10	10	10	10	10	10	10	10	8	10
Total Score (individual)	100	100	87	82	90	84	78	83	86	76
Total Score (group)		269			252			245		
Total Possible Score		300			300			300		
% (Average)		90%			84%			82%		
		Langton Associates, Inc.			Writers at Large			CDM Smith, Inc.		