

Mark Finigan

From: Robbins, Sade <Sade.Robbins@tcfbank.com>
Sent: Friday, May 7, 2021 8:29 AM
To: Mark Finigan
Subject: RE: KWFD Acceptance of SCBA Equipment

Good Morning Mark,
Unfortunately we cannot match the rate previously quoted. If approved the rate would be 3.32% for 2 years.

Thank you,

Sade Robbins, CLFP
Sales Representative | TCF Capital Solutions
P: 484-883-5869
Sade.Robbins@TCFbank.com

From: Mark Finigan <mfinigan@cityofkeywest-fl.gov>
Sent: Friday, May 7, 2021 8:25 AM
To: Robbins, Sade <Sade.Robbins@tcfbank.com>
Subject: RE: KWFD Acceptance of SCBA Equipment

Good morning Sade. Thank you for reaching out. Delivery for the equipment as you can see was very delayed. I fully understand the rate change. Unfortunately, our procurement code is very restrictive and since I had Commission approval on all terms, to include rate, I am forced to restart. Can I assume that TCF Cap Solutions can not match the prior rate? And if not, then can I use your 3.32 over 2 years as your formal proposal? Thx.

Mark

From: Robbins, Sade <Sade.Robbins@tcfbank.com>
Sent: Thursday, May 6, 2021 8:55 AM
To: Mark Finigan <mfinigan@cityofkeywest-fl.gov>
Subject: FW: KWFD Acceptance of SCBA Equipment

Good Morning Mark,
The rate for 24 months as of today would be 3.32%. I would need a copy of the 2020 Annual report to submit for review. We would likely have an answer within 24 hours. Once approved it would take another 2-3 business days to draft the loan documents. Please let me know if you have any questions.

Thank you,

Sade Robbins, CLFP
Sales Representative | TCF Capital Solutions
P: 484-883-5869
Sade.Robbins@TCFbank.com

From: Bittner, Dale <Dale.Bittner@truist.com>
Sent: Wednesday, May 5, 2021 5:31 PM
To: Mark Finigan <mfinigan@cityofkeywest-fl.gov>; Robbins, Sade <Sade.Robbins@tcfbank.com>
Subject: RE: KWFD Acceptance of SCBA Equipment

Sade,

Please let Mark know the updated rate indication and the turn time for re-approval and closing as soon as you are able to. Please feel free to call Mark direct and update.

Thanks,

Dale Bittner

Market President | **BB&T, now Truist**
1010 Kennedy Drive, Suite 100, Key West, Florida, 33040
(305) 292-3842 | Dale.Bittner@truist.com

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From: Mark Finigan <mfinigan@cityofkeywest-fl.gov>
Sent: Wednesday, May 5, 2021 11:31 AM
To: Sade Robbins <Sade.Robbins@tcfbank.com>
Cc: Bittner, Dale <Dale.Bittner@truist.com>; Nancy Kielman <ngibson@cityofkeywest-fl.gov>; Alan Averette <aaverett@cityofkeywest-fl.gov>; Edward Perez <eperez@cityofkeywest-fl.gov>; Cool, Troy <tcCool@mesfire.com>
Subject: FW: KWFD Acceptance of SCBA Equipment

Good morning Sade. Hope all is well. The equipment has been received, inspected and accepted. The final invoice is attached. The City of Key West has \$175,000 and the balance will be BB & T. Can you briefly outline the process for payment. Do we need two invoices? Should the City move forward with payment of \$175K. Thanking you in advance for your direction.

Mark

Mark Z. Finigan
Finance Director

City of Key West
1300 White Street
Key West, FL 33040

(W) 305-809-3822

From: Edward Perez <eperez@cityofkeywest-fl.gov>
Sent: Wednesday, May 5, 2021 11:23 AM

To: Mark Finigan <mfinigan@cityofkeywest-fl.gov>

Cc: Nancy Kielman <ngibson@cityofkeywest-fl.gov>; Alan Averette <aaverett@cityofkeywest-fl.gov>

Subject: KWFD Acceptance of SCBA Equipment

Hello Mark,

We have fully received and accepted the delivery of Scott SCBA equipment listed on the attached invoice. All equipment has been verified to be in working order and placed into active service yesterday, May 4th, 2021.

Please advise if any further information is required to process this invoice for payment.

Respectfully,

Edward Perez

Deputy Chief

Key West Fire Dept.

(305)809-3937

eperez@cityofkeywest-fl.gov

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