

**KWB Rent & Gross Sales Comparison Report
2000-2018**

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Months To Year End	Avg.	
CPI - All Urban Consumers	3.4	2.8	1.6	2.3	2.7	3.4	3.2	2.8	3.8	-0.4	1.6	3.2	2.1	1.5	1.6	0.1	1.3	2.1	2.5	1.8			2.7	
GOOD DAY ON A HAPPY PLANET 907 Caroline Street 975 SF																								
GROSS SALES															\$201,736.07 (*)	\$224,830.27	\$147,903.20	\$276,520.44	\$140,293.74	\$275,324.23	\$246,545.81	1	NA	
Percent Change Over Prior Year															NA	11.45%	-26.68%	37.07%	-30.46%	36.48%	TBD			
Annual Base Rent (July - June)															\$23,559.72	\$24,079.08	\$24,079.08	\$24,271.80	\$24,684.36	\$34,125.00	\$34,773.36			
Base Rent per SF															\$24.16	\$24.70	\$24.70	\$24.89	\$25.32	\$35.00	\$35.66			
Percentage Rent Paid															\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			
Total Rent as % of Sales															11.68%	10.71%	16.28%	8.78%	17.59%	12.39%	TBD		23.72%	
SCHODNER WHARF BAR 2028 William Street 8,872 SF																								
GROSS SALES																								
Percent Change Over Prior Year		NA	26.40%	8.57%	12.49%	9.68%	-1.98%	2.02%	3.36%	1.53%	-1.74%	12.70%	12.47%	7.45%	-2.22%	-6.33%	8.12%	-0.61%	2.33%	-1.32%	5.75%	TBD	6.28%	
Annual Base Rent (Oct. - Sept.)		\$87,609.96	\$87,611.76	\$95,718.00	\$100,074.24	\$104,656.92	\$109,464.96	\$230,672.04	\$242,205.60	\$254,314.80	\$267,031.68	\$280,383.24	\$294,402.48	\$309,122.52	\$318,396.24	\$321,580.20	\$321,580.20	\$327,701.16	\$338,169.72	\$344,933.04	\$353,556.48	\$359,920.44		\$40.32
Base Rent per SF		\$43.46	\$43.46	\$47.48	\$49.64	\$51.91	\$54.30	\$26.00	\$27.30	\$28.66	\$30.10	\$31.60	\$33.18	\$34.84	\$35.89	\$36.25	\$36.25	\$36.94	\$38.12	\$38.88	\$39.85	\$40.57		\$40.32
Percentage Rent Paid		\$60,317.76	\$60,317.29	\$76,098.62	\$94,011.76	\$108,435.40	\$100,046.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
Total Rent as % of Sales		6.90%	5.46%	5.84%	5.86%	5.87%	5.89%	6.35%	6.45%	6.67%	7.13%	6.64%	6.20%	6.86%	6.88%	6.37%	6.33%	6.58%	6.80%	6.59%	TBD		7.13%	
TURTLE KRAALS 1 Lands End Village 12,387 SF																								
GROSS SALES																								
Percent Change Over Prior Year		NA	9.10%	2.10%	5.35%	3.40%	-5.39%	-10.88%	2.11%	-13.10%	-36.33%	10.27%	15.66%	2.55%	-3.00%	11.99%	-10.60%	2.93%	-5.57%	4.60%	15.67%	TBD	-0.58%	
Annual Base Rent (Apr. - Mar.)		\$97,467.36	\$97,467.36	\$97,467.36	\$97,467.36	\$193,014.00	\$196,671.72	\$202,578.00	\$209,465.76	\$213,864.48	\$223,050.84	\$223,050.84	\$228,191.04	\$229,194.00	\$235,382.28	\$235,382.28	\$246,080.28	\$242,431.68	\$371,610.00	\$379,785.48	\$389,280.00	\$397,065.60		\$25.94
Base Rent per SF		\$22.78	\$22.78	\$22.78	\$22.78	\$45.12	\$45.97	\$47.35	\$21.27	\$21.72	\$22.65	\$22.65	\$23.18	\$18.50	\$19.00	\$19.00	\$19.87	\$19.57	\$30.00	\$30.66	\$31.43	\$32.06		\$25.94
Percentage Rent Paid		\$72,085.90	\$76,488.99	\$85,999.45	\$95,546.60	\$7,092.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
Total Rent as % of Sales		5.15%	4.84%	5.00%	4.99%	5.00%	5.20%	6.01%	6.08%	7.15%	10.12%	9.17%	7.95%	8.42%	7.51%	8.79%	8.41%	13.65%	14.63%	12.85%	TBD		7.74%	
WATERFRONT BREWERY 201 William Street 18,942 SF																								
GROSS SALES																								
Percent Change Over Prior Year																								
Annual Base Rent (Aug. - July)																								
Base Rent per SF																								
Percentage Rent Paid																								
Total Rent as % of Sales																								
YOURS & MAYAN Lolly Way, Units A, A-1, B 472 SF																								
GROSS SALES																								
Percent Change Over Prior Year																								
Annual Base Rent (Mar. - Feb.)																								
Base Rent per SF																								
Percentage Rent Paid																								
Total Rent as % of Sales																								

(*) Less than 12 months

TBD - To be determined