

Notice to Bidder: Use Black Ink or Type For Completing the Form.

### BID FORM

To: The City of Key West  
Address: 525 Angela Street, Key West, Florida 33040  
Project Title: ITB # 11-011 PARK-N-RIDE LIGHT FIXTURES

#### BIDDER'S INFORMATION

Name: CREATIVE LIGHTING LLC  
Address: 1500 N. POWERLINE ROAD  
\* DIVISION OF ADVANCED POWER TECHNOLOGIES  
ROMANO BEACH, FL. 33069  
Contact Name: NORMAN LIEBMAN  
Email: NORMAN.LIEBMAN@CREATIVELIGHTINGLLC,  
Telephone: (cell) 954-132-2041 (MAIN) 954-984-4100 X  
Fax: 954-861-6823

#### BIDDER'S DECLARATION AND UNDERSTANDING

The undersigned, hereinafter called the Bidder, declares that the only persons or parties interested in this Bid are those named herein, that this Bid is, in all respects, fair and without fraud, that it is made without collusion with any official of the Owner, and that the Bid is made without any connection or collusion with any person submitting another Bid on this Contract.

#### COMPLETION TIME

The Bidder further agrees to furnish the items within six (6) weeks of issuance of the purchase order

#### SALES AND USE TAXES

The Bidder agrees that all federal, state, and local sales and use taxes are included in the stated bid prices for the work

BID FORM

ITB # 11-011: PARK-N-RIDE LIGHT FIXTURES

Item	Units	Unit Measure	Unit Price	Total
LED Light Fixtures	133	each	291.76	38,804.08
INCLUDED			FOB (FREIGHT ON BOARD)/KEY WEST	
			Total	38,804.08

LUMP SUM BID PRICE

\$ 38,804.08 (bid price must include FOB/Key West)

Bid Total in Words

THIRTY EIGHT THOUSAND, EIGHT HUNDRED FOUR  
and .08 cents.

Note: Delivery will be coordinated with the City of Key West in advance. Actual location will be Park-N-Ride at 300 Grinnell Street, Key West, FL

## PART 2: REQUIRED SPECIFICATIONS AND BID SUBMITTALS

### Lighting Specifications

- Light fixture shall be designed or shielded so that light is directed onto parking area.
- Fixture style shall be reviewed and approved by the City of Key West.
- Parking garage lighting shall meet current lighting standards using LED lighting.
- Fixture shall be compatible with current electrical source.
- Lighting fixture shall be compatible with existing mounting hardware or shall include an adaptor for mounting to existing hardware
- Consistent with Buy American Act
- Five (5) year warranty on all parts.
- Ten (10) year warranty on exterior fixture.
- Fixture shall be equipped with surge protector up to 10,000 transient volts.

### Bidder shall include the following information as part of the bid package:

- Provide estimated annual cost savings over current lighting system.
- Provide estimate of annual carbon footprint reduction.
- Provide estimate of annual KWH reduction.
- Description of maintenance procedures

CURRENT Lighting System (\$0.142/KWH)	
Total KWH usage per month	17.811
lbs of carbon emissions per month	23.866
Total lighting energy per month	\$2,529.09
Total KWH usage per year	213.726
lbs of carbon emissions per year	286.393
Total lighting energy cost per year	\$30,349.13
Lighting maintenance cost per year	\$8,650.82

PROPOSED Lighting System (\$0.142/KWH)	
Total KWH usage per month	5825
lbs of carbon emissions per month	192,745
Total lighting energy per month	\$ 827.00
Total KWH usage per year	69,900
lbs of carbon emissions per year	23,648
Total lighting energy cost per year	\$ 9,924.00
Lighting maintenance cost per year	0

COPY

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**BID FORM**

To: The City of Key West  
Address: 525 Angela Street, Key West, Florida 33040  
Project Title: ITB # 11-011: PARK-N-RIDE LIGHT FIXTURES

**BIDDER'S INFORMATION**

Name: LED LIGHTING SOLUTIONS, LLC  
Address: 169 CIRCLEWOOD DRIVE  
BERLIN, CT 06037  
Contact Name: Thomas P. DeSantos, P.E.  
Email: Tom@LLS LIGHT.COM  
Telephone: 860.770.6023  
Fax: 203.340.6484

**BIDDER'S DECLARATION AND UNDERSTANDING**

The undersigned, hereinafter called the Bidder, declares that the only persons or parties interested in this Bid are those named herein, that this Bid is, in all respects, fair and without fraud, that it is made without collusion with any official of the Owner, and that the Bid is made without any connection or collusion with any person submitting another Bid on this Contract.

**COMPLETION TIME**

The Bidder further agrees to furnish the items within six (6) weeks of issuance of the purchase order

**SALES AND USE TAXES**

The Bidder agrees that all federal, state, and local sales and use taxes are included in the stated bid prices for the work.

CONSUMER CERTIFICATE OF EXEMPTION

**BID FORM**

**ITB # 11-011: PARK-N-RIDE LIGHT FIXTURES**

Item	Units	Unit Measure	Unit Price	Total
LED Light Fixtures	133	each	\$ 412.00	\$ 54,796
			FOB (FREIGHT ON BOARD)/KEY WEST	
			Total	\$ 54,796

**LUMP SUM BID PRICE**

\$54,796 (bid price must include FOB/Key West)

**Bid Total in Words**

FIFTY FOUR THOUSAND SEVEN HUNDRED  
NINETY SIX DOLLARS.

Note: Delivery will be coordinated with the City of Key West in advance. Actual location will be Park-N-Ride at 300 Grinnell Street, Key West, FL

## PART 2: REQUIRED SPECIFICATIONS AND BID SUBMITTALS

### Lighting Specifications

- Light fixture shall be designed or shielded so that light is directed onto parking area.
- Fixture style shall be reviewed and approved by the City of Key West.
- Parking garage lighting shall meet current lighting standards using LED lighting.
- Fixture shall be compatible with current electrical source.
- Lighting fixture shall be compatible with existing mounting hardware or shall include an adaptor for mounting to existing hardware
- Consistent with Buy American Act
- Five (5) year warranty on all parts.
- Ten (10) year warranty on exterior fixture.
- Fixture shall be equipped with surge protector up to 10,000 transient volts.

### Bidder shall include the following information as part of the bid package:

- Provide estimated annual cost savings over current lighting system.
- Provide estimate of annual carbon footprint reduction.
- Provide estimate of annual KWH reduction.
- Description of maintenance procedures *NONE FOR LIFE OF WARRANTY.*

<b>CURRENT Lighting System (\$0.142/KWH)</b>	
Total KWH usage per month	17,811
lbs of carbon emissions per month	23,866
Total lighting energy per month	\$2,529.09
Total KWH usage per year	213,726
lbs of carbon emissions per year	286,393
Total lighting energy cost per year	\$30,349.13
Lighting maintenance cost per year	\$8,650.82

<b>PROPOSED Lighting System (\$0.142/KWH)</b>	
Total KWH usage per month	<i>4,270</i>
lbs of carbon emissions per month	<i>5,722</i>
Total lighting energy per month	<i>\$606.00</i>
Total KWH usage per year	<i>51,240</i>
lbs of carbon emissions per year	<i>68,664.00</i>
Total lighting energy cost per year	<i>\$7,272.00</i>
Lighting maintenance cost per year	<i>\$ 0</i>

*PAYS BACK IN 1.7 YRS.*

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**BID FORM**

**To:** The City of Key West  
**Address:** 525 Angela Street, Key West, Florida 33040  
**Project Title:** ITB # 11-011: PARK-N-RIDE LIGHT FIXTURES

**BIDDER'S INFORMATION**

**Name:** HD Supply Utilities - LTD.  
**Address:** 3671 Old Winter Garden Road  
Orlando, FL 32805  
**Contact Name:** Bill Mathews  
**Email:** William-Mathews@HDSupply.com  
**Telephone:** 407-325-9397  
**Fax:** 407-893-7382

**BIDDER'S DECLARATION AND UNDERSTANDING**

The undersigned, hereinafter called the Bidder, declares that the only persons or parties interested in this Bid are those named herein, that this Bid is, in all respects, fair and without fraud, that it is made without collusion with any official of the Owner, and that the Bid is made without any connection or collusion with any person submitting another Bid on this Contract.

**COMPLETION TIME**

The Bidder further agrees to furnish the items within six (6) weeks of issuance of the purchase order

**SALES AND USE TAXES**

The Bidder agrees that all federal, state, and local sales and use taxes are included in the stated bid prices for the work.

**BID FORM**

**ITB # 11-011: PARK-N-RIDE LIGHT FIXTURES**

Item	Units	Unit Measure	Unit Price	Total
LED Light Fixtures	133	each	" 457.50	" 60,847.50
BEACON PRODUCTS			FOB (FREIGHT ON BOARD)/KEY WEST	
EDR/24-G-700/UNV/TS/LSP/			Total	" 60,847.50

FCM/IPF/MT

**LUMP SUM BID PRICE**

\$ 60,847.50 (bid price must include FOB/Key West)

**Bid Total in Words**

Sixty Thousand Eight Hundred Forty Seven Dollars  
AND Fifty Cents.

Note: Delivery will be coordinated with the City of Key West in advance. Actual location will be Park-N-Ride at 300 Grinnell Street, Key West, FL

## PART 2: REQUIRED SPECIFICATIONS AND BID SUBMITTALS

### Lighting Specifications

- Light fixture shall be designed or shielded so that light is directed onto parking area.
- Fixture style shall be reviewed and approved by the City of Key West.
- Parking garage lighting shall meet current lighting standards using LED lighting.
- Fixture shall be compatible with current electrical source.
- Lighting fixture shall be compatible with existing mounting hardware or shall include an adaptor for mounting to existing hardware
- Consistent with Buy American Act
- Five (5) year warranty on all parts.
- Ten (10) year warranty on exterior fixture.
- Fixture shall be equipped with surge protector up to 10,000 transient volts.

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- Provide estimated annual cost savings over current lighting system.
- Provide estimate of annual carbon footprint reduction.
- Provide estimate of annual KWH reduction.
- Description of maintenance procedures

<b>CURRENT Lighting System (\$0.142/KWH)</b>	
Total KWH usage per month	17,811
lbs of carbon emissions per month	23,866
Total lighting energy per month	\$2,529.09
Total KWH usage per year	213,726
lbs of carbon emissions per year	286,393
Total lighting energy cost per year	\$30,349.13
Lighting maintenance cost per year	\$8,650.82

<b>PROPOSED Lighting System (\$0.142/KWH)</b>	
Total KWH usage per month	5631 - Kwh
lbs of carbon emissions per month	7167 - LBS
Total lighting energy per month	5631 - Kwh
Total KWH usage per year	67575 - Kwh
lbs of carbon emissions per year	86002 - LBS
Total lighting energy cost per year	*9586.00
Lighting maintenance cost per year	*366.00

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To: The City of Key West  
Address: 525 Angela Street, Key West, Florida 33040  
Project Title: ITB # 11-011: PARK-N-RIDE LIGHT FIXTURES

**BIDDER'S INFORMATION**

Name: CEC/RAYBRO  
Address: 5650 MALONEV AVE  
KEY WEST FL 33040  
Contact Name: EMILY KATZ  
Email: ekatz@raybrokw.com  
Telephone: 305-294-3794  
Fax: 305-294-5891

**BIDDER'S DECLARATION AND UNDERSTANDING**

The undersigned, hereinafter called the Bidder, declares that the only persons or parties interested in this Bid are those named herein, that this Bid is, in all respects, fair and without fraud, that it is made without collusion with any official of the Owner, and that the Bid is made without any connection or collusion with any person submitting another Bid on this Contract.

**COMPLETION TIME**

The Bidder further agrees to furnish the items within six (6) weeks of issuance of the purchase order

**SALES AND USE TAXES**

The Bidder agrees that all federal, state, and local sales and use taxes are included in the stated bid prices for the work.

**BID FORM**

**ITB # 11-011: PARK-N-RIDE LIGHT FIXTURES**

Item	Units	Unit Measure	Unit Price	Total
LED Light Fixtures	133	each	\$ 567.00	\$ 75,411.00
* PKG 304 SM DM 06 C UL WH			FOB (FREIGHT ON BOARD)/KEY WEST	
(Pendant mount kit below if needed)			Total	\$ 75,411.00

**LUMP SUM BID PRICE**

\$ 75,411.00 \_\_\_\_\_ (bid price must include FOB/Key West)

**Bid Total in Words**

Seventy five thousand, four hundred and eleven  
dollars exactly.

Note: Delivery will be coordinated with the City of Key West in advance. Actual location will be Park-N-Ride at 300 Grinnell Street, Key West, FL

\* Additional pendant mount kit if needed;  
\$ 58.00 per fixture \$ 7714.00 total (Seven  
thousand seven hundred and fourteen exactly.)

## PART 2: REQUIRED SPECIFICATIONS AND BID SUBMITTALS

### Lighting Specifications

- Light fixture shall be designed or shielded so that light is directed onto parking area.
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- Fixture shall be compatible with current electrical source.
- Lighting fixture shall be compatible with existing mounting hardware or shall include an adaptor for mounting to existing hardware
- Consistent with Buy American Act
- Five (5) year warranty on all parts.
- Ten (10) year warranty on exterior fixture.
- Fixture shall be equipped with surge protector up to 10,000 transient volts.

### Bidder shall include the following information as part of the bid package:

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- Provide estimate of annual KWH reduction.
- Description of maintenance procedures

<b>CURRENT Lighting System (\$0.142/KWH)</b>	
Total KWH usage per month	17,811
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Total lighting energy per month	\$2,529.09
Total KWH usage per year	213,726
lbs of carbon emissions per year	286,393
Total lighting energy cost per year	\$30,349.13
Lighting maintenance cost per year	\$8,650.82

<b>PROPOSED Lighting System (\$0.142/KWH)</b>	
Total KWH usage per month	4667
lbs of carbon emissions per month	6253
Total lighting energy per month	\$662.67
Total KWH usage per year	56,000
lbs of carbon emissions per year	75,040
Total lighting energy cost per year	\$7951.99
Lighting maintenance cost per year	0.00

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**To:** The City of Key West  
**Address:** 525 Angela Street, Key West, Florida 33040  
**Project Title:** ITB # 11-011: PARK-N-RIDE LIGHT FIXTURES

**BIDDER'S INFORMATION**

**Name:** Graybar Electric  
**Address:** 11250 NW 91st Street  
Miami Fl (33198)  
**Contact Name:** Lazaro Echevarria  
**Email:** Lazaro.Echevarria@graybar.com  
**Telephone:** 305-520-4800  
**Fax:** 305-520-4950

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**SALES AND USE TAXES**

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**BID FORM**

**ITB # 11-011: PARK-N-RIDE LIGHT FIXTURES**

Item	Units	Unit Measure	Unit Price	Total
LED Light Fixtures <i>w/o Pendant</i>	133	each	<i>572.77/ea</i>	<i>\$76,178.41</i>
Beta # PK63045MDM06CULWH			FOB (FREIGHT ON BOARD)/KEY WEST	
<i>UNIV 120/277</i>			Total	<i>\$76,178.41</i>

*LED Light Fixture w/Pendant 630.77/ea \$83,892.41*

**LUMP SUM BID PRICE**

\$ *76,178.41* (bid price must include FOB/Key West)

**Bid Total in Words**

*Seventy six thousand one hundred and  
seventy eight with forty one cents without pendants OR  
Eighty three thousand eight hundred and nine two, forty one cents*

Note: Delivery will be coordinated with the City of Key West in advance. Actual location will be Park-N-Ride at 300 Grinnell Street, Key West, FL

*Note: According to Beta Rep the Bid Request does not make reference to the Pendants, that will be required to do the project correctly there will be an adder of \$58<sup>00</sup>/ea 1 per fixture if pendant required*

## PART 2: REQUIRED SPECIFICATIONS AND BID SUBMITTALS

### Lighting Specifications

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Total lighting energy cost per year	\$30,349.13
Lighting maintenance cost per year	\$8,650.82

<b>PROPOSED Lighting System (\$0.142/KWH)</b>	
Total KWH usage per month	4,667
lbs of carbon emissions per month	6,253
Total lighting energy per month	\$662.67
Total KWH usage per year	56,000
lbs of carbon emissions per year	75,040
Total lighting energy cost per year	\$7,951.99
Lighting maintenance cost per year	0.60

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### BID FORM

**To:** The City of Key West  
**Address:** 525 Angela Street, Key West, Florida 33040  
**Project Title:** ITB # 11-011: PARK-N-RIDE LIGHT FIXTURES

#### BIDDER'S INFORMATION

**Name:** Kristof Electric Technologies, Inc.  
**Address:** 161 US Hwy 1  
Key West FL 33040  
**Contact Name:** Krzysztof Madro  
**Email:** Kristof electric @me.com  
**Telephone:** 305 797 0386  
**Fax:** 888 584 9075

#### BIDDER'S DECLARATION AND UNDERSTANDING

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#### SALES AND USE TAXES

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**BID FORM**

**ITB # 11-011: PARK-N-RIDE LIGHT FIXTURES**

Item	Units	Unit Measure	Unit Price	Total
LED Light Fixtures	133	each	\$1,057	\$140,581
			FOB (FREIGHT ON BOARD)/KEY WEST	
			Total	\$140,581

**LUMP SUM BID PRICE**

\$ 140,581 (bid price must include FOB/Key West)

**Bid Total in Words**

One Hundred Forty Thousand Five Hundred  
Eighty One Dollars.

Note: Delivery will be coordinated with the City of Key West in advance. Actual location will be Park-N-Ride at 300 Grinnell Street, Key West, FL

## PART 2: REQUIRED SPECIFICATIONS AND BID SUBMITTALS

### Lighting Specifications

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- Description of maintenance procedures

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Total KWH usage per month	17,811
lbs of carbon emissions per month	23,866
Total lighting energy per month	\$2,529.09
Total KWH usage per year	213,726
lbs of carbon emissions per year	286,393
Total lighting energy cost per year	\$30,349.13
Lighting maintenance cost per year	\$8,650.82

<b>PROPOSED Lighting System (\$0.142/KWH)</b>	
Total KWH usage per month	10,400
lbs of carbon emissions per month	14,038
Total lighting energy per month	\$ 1,487
Total KWH usage per year	124,800
lbs of carbon emissions per year	168,456
Total lighting energy cost per year	\$ 17,844
Lighting maintenance cost per year	\$ 2,884