



AMERICAN CONTINENTAL GROUP, INC.

SUITE 800
900 19TH STREET, NW
WASHINGTON, DC 20006

March 21, 2012

Cheri Smith
City Clerk
City of Key West
2136 Flagler
Key West, FL 33040

(202) 327-8100
FAX (202) 327-8101
WWW.ACG-CONSULTANTS.COM

Dear Ms. Smith:

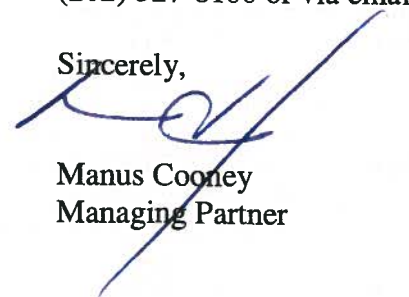
On behalf of American Continental Group, Inc., I am pleased to submit this proposal in response to the City of Key West's RFP #004-12 for Federal Government Relations Services

This proposal sets forth the consulting and legislative services that American Continental Group, Inc. (ACG) can provide to the City of Key West. In particular, ACG will work with the City to achieve your strategic goals for the years ahead, including diversifying your economy, protecting environmental resources, funding transportation and municipal services, and investing in workforce development. As you work to promote ongoing redevelopment of a sustainable economy, quality of life, and modern city infrastructure, ACG believes that Key West is well positioned to take advantage of key resources at the federal level.

ACG's experience will allow us to greatly assist the City with furthering your agenda with the Congress, Department of Justice, Department of Transportation, Department of Energy, and U.S. Army Corps of Engineers. ACG will also monitor relevant policy initiatives and advocate Key West's position, while assisting in building public-private partnerships that can both bring additional resources to the City and build new coalitions for support in Washington.

We are very interested in working with you to achieve the goals of the City of Key West and look forward to an opportunity to discuss our proposed strategy in person. Should you need any additional information, please do not hesitate to contact me by phone at (202) 327-8100 or via email at cooney@acg-consultants.com

Sincerely,



Manus Cooney
Managing Partner

RFP #004-12 Federal Government Relations Services for City of Key West

Presented to:



City of Key West

Cheri Smith
City Clerk
City of Key West,
3104 Flagler Avenue,
Key West, FL. 33040

March 21, 2012

Prepared by:



AMERICAN CONTINENTAL GROUP, INC.

900 19th Street, N.W.
Suite 800
Washington, DC 20006
Ph: 202.327.8100
Fax: 202.327.8101
www.acg-consultants.com

CONTENTS

INTRODUCTION	1
FIRM EXPERIENCE AND REFERENCES	1
PERSONNEL QUALIFICATIONS AND AVAILABILITY	2
IMPLEMENTATION AND SCOPE OF SERVICES	3
FEES.....	6
SUPPLEMENTAL INFORMATION	7
ACG CLIENTS.....	7
PROJECT TEAM.....	8

INTRODUCTION

American Continental Group (ACG) appreciates the opportunity to submit this proposal in response to the City of Key West's RFP# 004-12 – Federal Government Relations Services.

ACG is a leading, bipartisan public policy advocacy firm that has worked to help municipalities, public institutions, businesses, and nonprofit organizations navigate the federal legislative and appropriations processes for over 15 years with a distinguished record of success. The City of Key West has set a number of strategic goals for the years ahead, including diversifying your economy, protecting environmental resources, funding transportation and municipal services, and investing in workforce development; we believe that our firm is well positioned to execute a detailed, comprehensive federal government relations strategy to help the City achieve these goals.

Manus Cooney, an ACG Partner will serve as Project Manager for this proposal. He can be contacted by phone at (202) 327-8100, by fax at (202) 327-8101, or by email at cooney@acg-consultants.com. Our firm is located at 900 19th St. NW, Suite 800, Washington, DC 20006. Mr. Cooney has a home in Key West and will be in town the week of April 9th if an in person meeting might prove constructive.

Our full client list is attached to this proposal. Local governmental entities we currently represent or have previously represented include: The City of Pensacola, FL; The Commonwealth of Pennsylvania; The City of Philadelphia, PA; The City of Buffalo, NY; Erie County, NY; The Buffalo Sewer Authority; and The Southeastern Pennsylvania Transportation Authority.

FIRM EXPERIENCE AND REFERENCES

The economic downturn coupled with the ballooning federal deficit has made competing for limited federal funds more challenging than ever. ACG has worked to help municipalities, public institutions and nonprofit organizations navigate the federal legislative and appropriations processes for over 15 years with a distinguished record of success.

When Governor Rendell (D-PA) decided to close the doors to the Pennsylvania - D.C. office, ACG was hired to represent, advocate for, and protect the Commonwealth's federal interests. ACG's representation of the Commonwealth was comprehensive, including areas of homeland security, transportation, and appropriations.

On behalf of Governor Rendell and the Commonwealth of Pennsylvania, ACG regularly engaged the corresponding federal agencies with jurisdiction over these portfolios including, the Department of Homeland Security, the Department of Transportation, the Federal Transportation Authority, the Federal Aviation Authority, the Army Corps of Engineers, the Department of the Interior, and the Department of Energy.



ACG worked with the Commonwealth of Pennsylvania, in conjunction with the City of Philadelphia, and the Delaware River Port Authority, to secure millions of dollars to deepen a 103 mile stretch of the Delaware River from 40 to 45 feet. Working closely with the Army Corps of Engineers and the Office of Management and Budget, ACG was able to overcome significant outcry from environmental community in order to have this dredging project included in the President's budget, a major milestone in securing federal funds for any Army Corps project.

Reference Name: Governor Ed Rendell
Phone: (215) 545-4553

ACG recently began working with the City of Pensacola, FL on a variety of Federal issues, including interacting with the Federal Emergency Management Administration in order to ensure the City receives appropriate reimbursement related to activities undergone in response to Hurricane Ivan and assisting the City in its efforts with the Army Corps of Engineers to ensure adequate funding to operate and maintain the Port of Pensacola.

Reference Name: Bill Reynolds, City Manager
Phone: (850) 435-1623

ACG's principals have represented the Boys & Girls Clubs of America (BGCA) for nearly a decade. Over the years, we have assisted the BGCA in the securing of over \$400 million in youth mentoring grants. We also developed a strategy for BGCA as it manage the transition from a policy world that permitted direct appropriations to today's more complex environment which requires a coordinated Congressional and Administration strategy.

Reference Name: Kevin McCartney, Senior Vice President, BGCA.
Phone: (202) 478-6200

Additionally, ACG has worked with the Southeastern Pennsylvania Transportation Authority, the nation's sixth-largest public transportation system, to secure federal funding to maintain and expand bus service. We have worked with the Federal Transit Administration, the Federal Highways Administration, and the Environmental Protection Agency in order to assist this large multi-modal transit system achieve its legislative and regulatory goals.

Reference Name: Joseph M. Casey, General Manager
Phone: (215) 580-7442

PERSONNEL QUALIFICATIONS AND AVAILABILITY

ACG is different from other lobbying firms because when you work with ACG, you have unlimited access to the entire array of experienced principals at our firm. Unlike many firms, the principals who ask for your business are the same people who conduct your business.

We pride ourselves on our thorough knowledge of the processes of government and our personal relationships developed over many years of dedicated service to our clients. Our professionals integrate strategic counsel and public policy initiatives, both on Capitol Hill and within the Administration.

Among the firm's staff are former Senate Chiefs of Staff, Committee Staff Directors, Administration officials, Congressional Aides, and Campaign Advisors from both sides of the aisle. We strongly believe that to be successful as an advocacy firm, its members must have strong public policy backgrounds and be active politically. ACG's members are among the top policy professionals in their fields and are very active in the political process. ACG has developed strong ties with Democrat and Republican key decision-makers in the Administration, the Senate and the House of Representatives.

Several of our senior professionals will be actively engaged on your project. However, ACG uses the full resources of the firm for all our clients. If one of our professionals has an area of expertise or a set of relationships that will benefit the City, those will be brought to bear on your behalf even if that person does not work on your account on a daily basis.

Manus Cooney, Jim Smith, and Karen Stone will be leads on your team. Their full biographies are attached to this proposal.

IMPLEMENTATION AND SCOPE OF SERVICES

ACG will advise the City of Key West on federal issues, opportunities and legislative processes, particularly in relation to port infrastructure, energy and environment, transportation, and economic development, including the proper timing to make funding or legislative requests, and regular updates on the schedule of hearings and mark-ups through final passage of each bill in which the City has an interest. ACG will assist the City in furthering your vision by:

- Offering timely and regular updates and continuous monitoring of all committees of jurisdiction related to the City of Key West's federal agenda, reviewing legislation that may affect your priorities, and identifying not only opportunities, but also potential policy changes that run counter to the City's interests.
- Attending key committee hearings and mark-ups in the House and Senate, as well as important regulatory hearings related to the borough's agenda and providing written updates. We will employ all appropriate strategies to influence these proceedings, such as suggesting guidance on proposed legislation, and drafting amendments that would accomplish your objectives.
- Mobilizing your Congressional delegations to engage the Obama Administration as appropriate.

-
- Engaging key decision-makers in the Obama Administration and agencies directly on issues vital to the City of Key West. ACG has strong relationships with key officials throughout the Administration, including the Environmental Protection Agency, the Department of Health and Human Services, the Department of Commerce,
 - Representing the City at relevant third party stakeholder and industry group meetings, when authorized to do so.
 - Conducting targeted meetings with Members and staff on specific issues of concern, as well as following up with the appropriate Member, Committee, and staff on all ongoing issues.
 - Arranging for the Congressional senior staff and other key decision-makers to visit the City for briefings and meetings.
 - Other federal relations services, such as organizing a Congressional briefing or arranging Committee testimony, as needed on a case-by-case basis.

Federal Legislative Strategy

Below is an initial list of legislation on which we would provide support for the City of Key West's priorities:

- **Surface Transportation Reauthorization Act:** Surface transportation is defined as the highways, transit systems, railways, and waterways that comprise the intermodal transportation network in the United States. The City has a number of interests in this legislation, including ensuring sufficient funding for its roadways, bus service, streetscapes, and sidewalks.
- **Transportation, Housing, and Urban Development Appropriations Bill:** Each year the Congress must pass the Transportation, Housing, and Urban Development Appropriations bill that includes that year's funding for transportation and infrastructure programs (including highways, transit, and airports) along with funding for affordable housing and economic development programs.
- **Interior and Environment Appropriations Bill:** Each year the Congress must pass the Interior and Environment Appropriations bill that includes funding for the Department of the Interior, Forest Service, Environmental Protection Agency, and a number of arts and humanities programs. In addition to setting funding levels for the year, this bill often includes "policy riders" that could significantly impact economic activities in the City.
- **Energy and Water Development Appropriations Bill:** Each year the Congress must pass the Energy and Water Development Appropriations bill that includes that year's funding for the Corps of Engineers projects. It funds studies, construction and

maintenance for port projects. The bill also includes funding for energy research, development, and deployment at the U.S. Department of Energy.

- **Commerce, Justice, Science Appropriations Bill:** Each year the Congress must pass the Commerce, Justice, Science Appropriations bill that includes funding for a variety of local law enforcement grant programs, including Byrne Memorial Justice Assistance Grants, Bullet-Proof Vests, and Juvenile Justice Youth Mentoring Grants.
- **Homeland Security Appropriations Bill:** Each year the Congress must pass the Homeland Security Appropriations bill that includes funding for state and local Federal Emergency Management Agency (FEMA) grants, including the Assistance to Firefighters Grants (AFG) and the Staffing for Adequate Fire and Emergency Response (SAFER) Grants.
- **Water Resources Development Act:** The Water Resources Development Act (WRDA) is the biennial legislation that authorizes the Civil Works program for the U.S. Army Corps of Engineers.

Federal Agency Strategy

We will take an inventory of all of the City of Key West's current and future projects to develop a matrix of available federal funding. This matrix will include all competitive grants available at the agency level. This matrix will be used to identify gaps in federal funding and use that information to inform our federal appropriations strategy. Additionally, ACG will help strategically position the City in order to maximize funding opportunities.

The following is an initial list of agencies or programs that we will monitor:

- **Army Corps of Engineers**
 - Strengthening Relationships with the Corps. Because the City of Key West's economy is tied so closely to the maritime industry, it is essential to maintain close ties to the U.S. Army Corps of Engineers. ACG has a close relationship with the current Secretary of the Army, John McHugh, former Member of Congress. Secretary McHugh oversees the Corps, and should be responsive the needs of his former House and Senate colleagues from Florida on issues of importance to Ketchikan Gateway Borough.
- **Department of Commerce**
 - Corporation for Travel Promotion – Under the Travel Promotion Act, the Department of Commerce serves as the liaison to the CTP (newly renamed "Brand USA"). The mission of Brand USA is to encourage increased international visitation to the United States and to grow America's share of the global travel market. Because the of the importance of travel and tourism to the Key West economy, ACG will help the city develop relationships at Brand USA and closely monitor implementation of the Travel Promotion Act.

- National Oceanic and Atmospheric Administration – As the lead federal agency responsible for the stewardship of the nation's offshore living marine resources and their habitat, NOAA plays an important role in regulating the commercial fishing industry in Key West. The ACG team includes a former Deputy Chief of Staff to two Commerce Secretaries who continues to maintain strong ties to the Department of Commerce as well as to NOAA in particular.
- **Environmental Protection Agency:** We will monitor regulations in the areas of air quality, ballast water, marine debris, environmental management, and ocean policy.

FEES

Our customary practice is to bill clients on a monthly retainer basis. From our understanding of your needs, we believe a monthly retainer of \$5,000.00, based on an annual contract, is appropriate.

Under the terms of our normal contract, in addition to a monthly retainer, ACG may bill for incidental expenses incurred on your behalf, although any major expenses (over \$100) will be approved in advance. Additionally, any proprietary information regarding, but not limited to, both parties' services and products will remain confidential unless otherwise agreed to by both parties. Finally, both parties reserve the right to terminate this agreement upon 60 days prior written notice to the other party. We are happy to provide a contract template, or use one that is acceptable to you.

SUPPLEMENTAL INFORMATION

ACG Clients

Advanced Micro Devices	Liberty Lane Partners
Alliance for Adv Non-Profit Health Care	LightSquared
American Gaming Assn	Mason Capital (ACGA)
Amgen	Microsoft
Association of Mortgage Investors	Mitsubishi (ACGA)
Authors Guild	Monsanto
Battelle/BNL	National Horsemen's Ass'n
Baupost (ACGA)	Norfolk Southern
Boys & Girls Clubs of America	One West Bank
CAASP, Inc.	OZ Mgmt (Och-Ziff) (ACGA)
Cardinal IP	Paulson & Co (ACGA)
CDPHP	PHEAA
Central Hlth	RBC Capital (ACGA)
City of Pennsacola	Reed Elsevier
Coalition for Bankruptcy Venue Fairness	Rothberg Logan Warsco
Coalition for Patent and Trademark Info	SAC (ACGA)
Cognizant	Scholastic
Comcast	SEPTA
Copyright Alliance (monthly)	Siemens
Coventry Life Insurance	SoundExchange
Credit Suisse	STUDIOS Architechture
Davidson Kempner (ACGA)	Tessera
Demand Media, Inc.	Third Point (ACGA)
Discovery Cap (ACGA)	Time Warner
Dollar Coin Coalition	Toyota
Dominion Diagnostics	US Chamber ILR
Drexel University	USADA
Ernst & Young	Valinor (ACGA)
Fosta-Tek	Viacom
Genentech	Vigilent Video
Harris County HC	VR Advisory Svcs (ACGA)
Houghton Mifflin Harcourt	Wesley Enhanced Living
HP	West Penn Allegheny Health System
Hughston Clinic	Western Union
King Street Cap Mgmt (ACGA)	Winn Development
KLS Diversified (ACGA)	

Project Team

Manus Cooney

Manus Cooney joined the firm in 2010, bringing with him a preeminent public policy practice specializing in intellectual property, competition, tax, and administration of justice policy matters. ACG's clients will have the benefit of his expertise in strategic public policy planning, execution, and representation before federal agencies and Congress.

Prior to joining ACG, Mr. Cooney served as President of the consulting firms TCH Group and Potomac Counsel from 2003-2010. From 2000 to 2002, Mr. Cooney served as Senior Vice President and Policy Counsel for the file-sharing company Napster, Inc. He served as the principal liaison to the White House, the Department of Justice, Congressional offices, industry leaders.

Mr. Cooney served with distinction on Capitol Hill for several years. From 1996-2000, Mr. Cooney served as Chief Counsel & Staff Director of the United States Senate Judiciary Committee, where he was the principal legal and policy advisor to the Committee's Chairman, Sen. Orrin G. Hatch (R-UT). Mr. Cooney was primarily responsible for the development and stewardship of the Committee's legislative, executive, and oversight agendas.

Mr. Cooney has had many leadership roles. Sen. John McCain appointed Mr. Cooney to the Justice Advisory Committee of the McCain for President Campaign. Mr. Cooney currently serves on the Board of Directors for The National Center for Missing and Exploited Children, The Churchill Centre & Churchill Museum and The Cal Ripken, Sr. Foundation. He is a Member of The Federal City Council, The Economic Club of Washington, D.C., The Federalist Society and The American Intellectual Property Law Association.

Mr. Cooney holds degrees from Villanova University and the University of Baltimore Law School.

James Smith

Jim Smith joined American Continental Group in 2006. Mr. Smith brings more than a dozen years of health care experience to American Continental Group in addition to a wealth of strategy and management experience in federal politics.

Prior to joining ACG, Mr. Smith coordinated all aspects of advocacy as Senior Vice President of the American Health Care Association, including federal relations, research and policy development, as well as grassroots and political action.

Before AHCA, Mr. Smith served more than four years as Vice President of Federal Government Relations at AdvaMed, the Advanced Medical Technology Association, where he helped

develop and pass into law the Medical Device User Fee and Modernization Act of 2002 (MDUFMA) and the Medicare Prescription Drug and Modernization Act of 2003 (MMA).

Prior to joining AdvaMed, Mr. Smith was the senior Lobbyist for the American Medical Association. In that capacity, Mr. Smith was named as one of the "Powerful New Faces on K Street" by Roll Call, the newspaper of Capitol Hill, in February of 2000.

Mr. Smith also served for four years as the Chief of Staff to U.S. Representative Peter Deutsch (D-FL) whose Congressional District included the Florida Keys. Mr. Smith's legislative experience includes victories on a wide range of issues, including national flood insurance, Everglades restoration, U.S.-Israel relations and telecommunications. He also managed legislative issues for the Congressman as the Ranking Member of the Health and Environment Subcommittee of the Energy and Commerce Committee..

Mr. Smith earned a B.A. in Economics from the University of Texas at Austin and a Masters in Public Affairs from the LBJ School.

David Urban

David Urban joined the American Continental Group in 2002. Mr. Urban has been referred to by the New York Times as a "prominent ... Republican lobbyist," a "Mover and Shaker" by Campaigns and Elections Magazine, a "Top Influencer" by Politics Magazine and an "influential Washington rainmaker" by the Harrisburg Patriot News. Roll Call identified "Urban [as] a member of Washington's community of influential Republican moderates and pragmatists." [In a profile of Mr. Urban](#), *Philadelphia Magazine* said that "when [Urban] talks, Members of Congress listen."

Immediately before joining American Continental Group, Mr. Urban served for five years as the Chief of Staff for United States Senator Arlen Specter (R-PA). Acting as the Senator's senior advisor on legislative, political, media, and administrative matters in Pennsylvania and Washington, Mr. Urban was Senator Specter's direct representative to the Senator's Pennsylvania constituents as well as other Members of Congress, senior executive branch officials, ambassadors and other officials of foreign governments. Mr. Urban represented Senator Specter as a part of the Senate Republican leadership and oversaw the Senator's interests before the Judiciary, Appropriations, Veterans' Affairs, and Environment and Public Works Committees.

From 1994 through 1997, Mr. Urban was an attorney in private practice focusing on litigation and transactional matters. Mr. Urban's experiences in the law range from complex director and officer corporate liability matters to multi-million dollar revenue bond financings for industrial developments. An active member of the Pennsylvania Bar, Mr. Urban is admitted to practice before the Pennsylvania Supreme Court, the United States District Court for the Eastern District of Pennsylvania, and the United States Court of Appeals for the Third Circuit.

From 1986 through 1991, Mr. Urban served as an artillery officer in the United States Army's 101st Airborne Division headquartered at Fort Campbell, Kentucky. Illustrative of his distinguished record of consistently high performance during his time in uniform, Mr. Urban was awarded the Bronze Star Medal for meritorious achievement while engaged in combat operations against Iraq during Operation Desert Storm.

Mr. Urban earned a Bachelor of Science from the United States Military Academy at West Point, a Master of Government Administration from the University of Pennsylvania and a Juris Doctor from the Temple University School of Law. Mr. Urban has lectured at various universities, most recently serving as an adjunct professor at the H. John Heinz III School of Public Policy and Management at Carnegie Mellon University.

Karen Stone

Karen Agostisi Stone joined American Continental Group in 2011.

Most recently, Ms. Stone served as Legislative Director to Representative Dina Titus of Nevada, where she handled appropriations, transportation and infrastructure, energy, environment, tax, and budget issues.

Ms. Stone began her career in Washington, D.C. as an aide to Representative Steve Israel of New York, where she focused on energy and water appropriations issues, along with health care, education and labor. She took a leave of absence from the office in 2006 to manage Rep. Israel's successful re-election campaign.

Ms. Stone holds a Bachelor of Arts in Political Science from James Madison University.

ANTI-KICKBACK AFFIDAVIT

STATE OF FLORIDA

District of Columbia: SS

SS

COUNTY OF MONROE

I, the undersigned, hereby duly sworn, depose and say that no portion of the sum herein bid will be paid to any employee of the City of Key West as a commission, kickback, reward or gift, directly or indirectly by me or any member of my firm or by an officer of the corporation.

BY: *[Signature]*

MANUS COONEY

sworn and prescribed before me this 20 day of March, 2012

Phyllis M. Taylor
NOTARY PUBLIC, State of Florida *District of Columbia*

My commission expires: April 30, 2013

SWORN STATEMENT PURSUANT TO SECTION 287.133(3)(A)
FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY
PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS,

1. This sworn statement is submitted to City of Key West
by Manus Cooney
(Print individual's name and title)
for American Continental Group
(print name of entity submitting sworn statement)

whose business address is 900 19th St. NW, 8th Floor, Washington, DC 20006
and (if applicable) its Federal Employer Identification Number (FEIN) is 61-1609478
(If the entity has no FEIN, include the Social security Number of the individual signing
this sworn statement: _____)

2. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or of the United States, including, but not limited to, any bid or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
3. I understand that "conviction" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment of information after July 01, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.
4. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:
1. A predecessor or successor of a person convicted of a public entity crime;
 - or

2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. the term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment of income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
5. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of any state of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.
6. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement (indicate which statement applies).

☒ Neither the entity submitting this sworn statement, or any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July, 1989.

The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 01, 1989.

The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 01, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. (attach a copy of the final order).

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH ONE (1) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES, FOR THE CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.

[Signature]
(SIGNATURE)

3-20-12
(DATE)

STATE OF

COUNTY OF

District of Columbia:SS

PERSONALLY APPEARED BEFORE ME, the undersigned authority MANUS M. COONEY who, after first being sworn by me, (name of individual)

affixed his/her signature in the space provided above of this 20th day of March, 2012

Phyllis M. Taylor
NOTARY PUBLIC

My commission expires: April 30, 2013

CALL FOR PROPOSALS

NOTICE is hereby given to prospective Proposers that sealed proposals will be received by the CITY OF KEY WEST by the office of the City Clerk, 525 Angela Street, Key West, Florida 33040, until 3:00 P.M. March 21, 2012 for RFP# 004-12 – Federal Government Relations Services. Proposals will be opened in the office of the City Clerk then and there. Late Proposals will not be considered. SPECIFICATIONS AND DOCUMENTS may be obtained from DemandStar by Onvia at www.demandstar.com/supplier - or by calling 1.800.711.1712 or City of Key West website at www.keywestcity.com. One (1) original and four (4) copies of the proposal and one copy via compact disk or USB drive in PDF format are to be enclosed in two (2) sealed envelopes, one within the other, each clearly marked on the outside: RFP #004-12 – Federal Government Relations Services, addressed and delivered to:

CITY CLERK
CITY OF KEY WEST 3126 FLAGLER AVENUE
KEY WEST, FLORIDA 33040

At the time of the award, the successful Proposer must show satisfactory documentation of such State, County and City licenses as would be required. Any permit and/or license requirement and subsequent costs are located within the documents. The successful Proposer must also be able to satisfy the City Attorney as to such insurance coverage, and legal requirements as may be demanded by the proposal in question. The City may reject bids: (1) for budgetary reasons, (2) if the Proposer misstates or conceals a material fact in its proposal, (3) if the Proposer does not strictly conform to the law or is non-responsive to proposal requirements, (4) if the Proposal is conditional, or (5) if a change of circumstances occurs making the purpose of the Proposal unnecessary or (6) if such rejection is in the best interest of the City. The City may also waive any minor informalities or irregularities in any bid.

SUE SNIDER, PURCHASING AGENT

Published: February 23, 2012