A Proposal
Key West Bight Design and Management For Public Area Enhancement

Response to City of Key West RFP # 004-10

The Craig Company and Bermello Ajamil & Partners, Inc. Team:



The Craig Company

Bermello Ajamil & Partners, Inc.

Elizabeth Newland Landscape Architecture, LLC

Perez Engineering & Development, Inc.

Tom Graboski Associates, Inc. Design

Hufsey-Nicolaides-Garcia-Suarez Associates, Inc.





The Craig Company of the Florida Keys, Inc.

ba Bermello Ajamil & Partners, Inc.

Perez Engineering & Development, Inc

tgadesign

HNGS Engineers



Green Street



William Street



Margaret Street



Grinnell Street

A Proposal
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Design and Management
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The Craig Company and Bermello Ajamil Team

Letter of Introduction

February 17, 2010

Caroline Street Corridor and Bahama Village Community Redevelopment Agency
c/o Ms. Cheri Smith, City Clerk
City of Key West
525 Angela Street
Key West, Florida 33040]

Subject : Request for Proposal No. 004-10: Key West Bight
Design and Project Management for Public Area Enhancement

Dear Madam Clerk:

On behalf of our entire team please pass along to the Mayor and Commissioners, the Key West Bight Advisory Board and staff our sincere thanks for the opportunity to provide our proposal to complete the design of enhancements of the public spaces at the Key West Bight. The team we have assembled was chosen for their expertise in similar endeavors, their presence in the community as local firms, and their specific knowledge of the Key West Bight. The team consists of the following firms:

The Craig Company of the Florida Keys, Inc.
Bermello Ajamil & Partners, Inc.
Elizabeth Newland Landscape Architecture, LLC
Perez Engineering & Development, Inc.
Tom Graboski Associates, Inc. Design
Hufsey-Nicolaides-Garcia-Suarez Associates, Inc.

This team will be jointly managed by Donald Leland Craig, AICP of The Craig Company and Randy Hollingworth of Bermello Ajamil & Partners, Inc.

On the following pages we have described our approach to the project, our team credentials and provided a detailed cost proposal for the work anticipated by the City.

Sincerely,

Donald Leland Craig, AICP

Randy Hollingworth






The Craig Company and Bermello Ajamil Team

Team Description

Our team members were chosen specifically to respond to the requirement of the request for proposal and the specific design challenges of renovating existing public spaces and creating excitement, continuity and sustainability in the historic Key West Bight. The City's RFP identifies a broad range of professional design tasks that may only be completed to the degree of excellence required by bringing both local and national firm expertise to bear. In that regard the team members are and their major responsibilities will be:

- The Craig Company – Project Management, Planning and Public Involvement
- Bermello Ajamil & Partners, Inc. – Urban Design, Project Management, Public Involvement, Structural Engineering and Landscape Architecture
- Elizabeth Newland Landscape Architecture, LLC – Landscape Architecture and Construction Engineering and Inspection
- Perez Engineering & Development, Inc - Civil Engineering and Construction Management
- Tom Graboski Asociates, Inc. Design – Graphics, Wayfinding and Signage
- Hufsey-Nicolaides-Garcia-Suarez Associates, Inc. – Electrical and Mechanical Engineering

The team realizes that the talent necessary for this project must have a continuing physical presence in Key West because of its geographic location and because the time frame for the completion of the design phase. Tthe construction of the improvements must be carefully staged and maintenance of traffic addressed due to the high volume of tourists and others using the buildings and public spaces at the Bight. In order to respond to this demand, the Team will establish a project office at The Craig Company headquarters at it's old town location in the City. The video conference capabilities at the office allow all our team members to be in daily contact throughout the design process. Moreover, we have developed a preliminary schedule that identifies specific times when the entire team will be in Key West for key public and other meetings. Also, staff from the three local firms will hold regularly scheduled meetings as described in the schedule and be available at a moment's notice to review and solve any problems that arise through the design and/or construction process.






The Craig Company and Bermello Ajamil Team

Principals, owners and senior members of the team firms are the individuals who have been chosen to provide both the management and design leadership on this project due to its importance to the City and the fact that the Key West Bight is unique and internationally known. These key team members are:

- The Craig Company- Donald Leland Craig, AICP, Owner
- Bermello Ajamil & Partners, Inc. – Randy Hollingworth, Director of Urban Design, Planning and Landscape Architecture
- Elizabeth Newland Landscape Architecture, LLC – Elizabeth Newland, Owner
- Perez Engineering & Development, Inc. – Allen Perez P.E., Owner
- Tom Graboski Associates, Inc. Design – Tom Graboski, Owner
- Hufsey-Nicolaides-Garcia-Suarez Associates, Inc. - Carlos Garcia P.E., Principal






Approach and Design Philosophy

The team has developed it's approach to the project by thoroughly analyzing the City RFP, visiting and photographing the site both at night and during the daytime, observing the use of the four significant plaza areas and connecting the Harborwalk, creating an inventory of uses of buildings and areas and finally by listening to the City's representatives discuss the needs of the entire Bight area. We further reviewed all the available documents about the Bight including the original master plan for the Bight and the Community Redevelopment Area plans which discuss or influence the design and operation of the Bight, inclusive of the City budget. This research was complimented by the fact that The Craig Company has had significant involvement in the past with the City's CRA areas. The Firm has completed the Community Impact Assessment Statement for the City's original master plan for the Bight and the 1998 update of the Bahama Village CRA Plan which also reviewed the relationship between that area and the Caroline Street Corridor CRA area. The Craig Company has also planned and designed several projects immediately adjacent to the Bight, Including:

- Steam Plant Condominium and Affordable Housing
- Conch Harbor Replacement Landscaping
- Harbor House Condominium
- Analysis of School Board Properties for a Possible City Hall Location
- Construction Feasibility Analysis of the former Strunk Lumber Properties

Finally, the principal of The Craig Company knows the intricacies of the Bight area, having lived on his boat for three years at the Galleon marina immediately adjacent to the Bight.

Based on this analysis and mindful of the City's current budget and projected possible revenues available for Bight projects, we have come to the conclusion that the optimal method of providing the design services required is to view the project in at least three parts.

The first is to take a mid-term to longer view of the Bight as a whole in order to adequately address the RFP direction to examine the redevelopment of the unused or under used areas. This is in essence a Master Plan Update that takes into consideration the many changes that have occurred at the Bight since the City's acquisition and initial planning almost thirteen years ago. The update will also address the other planning issues required by the RFP – that of connectivity to the Caroline Street Corridor Redevelopment Area. This analysis would respond to the requirements of the RFP as to item i) Re-development of any unused areas to






facilitate and enhance utilization thereof, and item j) Connectivity and integration of Key West Bight with Caroline Street Corridor Redevelopment Area utilizing consistent design features that could be applied to expanded areas throughout the City's waterfront. The Update then provides at least one context for the development of the design effort centering on the Plaza areas and the Harborwalk. This Update should parallel the development of the designs for the specific areas of the Bight in order to allow the City and the various stakeholders to agree on designs that are cost effective for the short term realizing the limitations of the City's budget.

Within the examination of the unused/underused areas, the specific focus of the initial effort, with our very preliminary observations, would be:

- **The parking lot fronting Caroline Street**. This lot provides centralized parking serving not only Bight users, but the patrons of the adjacent businesses on Caroline Street without off-street parking. This space is often utilized for special events, including the use of tents to provide covered display and audience seating. Possible uses of this area would be as a multi-use event space either in whole or in a combination of spaces. In either case, any parking that is removed from this area would need to be accommodated on another area immediately adjacent to the Bight in order to lessen impacts on the residential parking demands in the immediate area and the merchants as well.
- **The area adjacent to the existing parking structure that formally housed a restaurant and other buildings**. This space could be used for a number of facilities including expansion of the existing parking structure which would be better enabled if the City were to acquire the adjacent building. This area should also be reviewed as possible space for events or even surface parking if the Caroline Street lot should be used for special events.
- **The parking area between the HTA trolley stop building and the Dive shop opposite the Caroline Street Lot**. This parking area can be assessed for another use such as expanded retail area or small events space in conjunction with a redesign of the parking spaces in the front of the Half Shell Raw Bar in order to lessen the use of waterfront areas for parking. This may be possible because the service access to the Half Shell and the adjacent Dante's/Conch Harbor complex could be handled by the access way presently between the Piano Shop and Conch Harbor.
- **The Lazy Way streetscape.** This streetscape should be examined to determine if limiting access to this area to pedestrians and bicycles would be feasible for all or part or the day in order to lessen the incidents of auto/pedestrian conflicts. Options for the modification to access could still allow service and emergency access. While potentially aid the businesses along the Way by giving more immediate and safe pedestrian access to their shops. Allowing pedestrians only within this area could aid in the capacity of the Harborwalk because of the large number of users who converge






on this area during the busiest part of the day. It is the focal point of the large numbers of visitors coming from Duval Street and the nearby Mallory Square cruise ship docks.

The second effort is the design of the of the individual elements identified in the RFP as :

- Plaza areas on Greene, William, Margaret and Grinnell Streets
- Harborwalk
- Historic Seaport Entry Features
- Landscaping
- Streetscaping, Signage and Wayfinding
- Designated Parking Areas for Scooters and Bicycles
- Lighting
- Pedestrian Friendly Walkways and Bicycle Routes, and ADA Compliance

Design Realities

Recognizing the budget constraints and the reality of a phased implementation plan for the major signage and wayfinding elements in order to lessen the impact on users and tenants, the level of effort will concentrate on the design of major structural components of the plazas and walkways. This will ensure safety and provide a "baseline" for future enhancements when implementing a master plan. The basic urban design elements of consistent lighting, wayfinding signage and graphics standards, will be established in a palette of materials, colors, methods of placement and orientation.

Signage, Wayfinding and Historic Seaport Entry Features

The signage and wayfinding component must be designed and established all at once and not phased over time. This will create a sense of place and consistency of style, size, and content. This signage effort must be closely linked to the lighting and ADA portions of the design for safety and ease of maintenance, especially in the areas adjacent to the water. The signage design elements will recognize the unique character of the Key West Bight and its historical and cultural core. This new signage and wayfinding system can be a catalyst for ongoing upgrades to the visual environment. The image of the City will be positively impacted by a good, functional, wayfinding and signage system. It will not only make the area more accessible and inviting to visitors, but to residents as well. This will subsequently reduce confusion and allow visitors and residents to reach their destinations with minimal additional driving on already crowded city streets.

As part of the design process, a photographic catalog of the existing signage by location and type will provide the baseline for establishing the appropriate number and types of signs within the Bight. This effort will require close coordination with the Key West Bight District Management Board, tenants, and the Historical Architectural Review Commission.






A field study, completed both in daytime and night-time, will identify the most logical and efficient pathways to be identified by the appropriate signage, including back of the house operations. TGA Design will devise a design standard for fabrication, guidelines for implementation and a maintenance schedule for any future application of signage.

A full range of signage will be provided, including wayfinding, street and location signs, directional, informational, regulatory and safety signs, as well as a series of templates for tenants at the Bight when it is necessary to update, replace or change their signage. The effort will also include design solutions for creating a consistent signage program that can be replicated or slightly modified for the Caroline Street Corridor Community Redevelopment Area and other areas of the city. The signage program will also include a budget for the types of signs that are needed and a schedule for their placement in order to maximize the utility of the City's budget for signage.

Plaza Development

The four major entry points to the Bight currently vary greatly as to function, design elements, materials, lighting, identity, type of access, accommodations for autos and bicyclists and access to the Harborwalk. There is no consistent identity signage or any type of thematic element that ties them all together so that identification of the Bight can be obtained by the users and visitors. The team's approach to the design of the Plaza areas will incorporate these principles and will focus on both immediate fixes to these areas consistent with the available budget and the identification of longer term solutions which can be implemented as new or enhanced revenue streams are found.

1. Create arrival points that are true plazas celebratory of the waterfront rather than just the terminuses of the roads that end at the Bight.
2. Assure that the plazas reflect the history and unique character of the Bight rather than any generic waterfront area.
3. Recognize that the same design elements for each plaza may not be appropriate and individualized design themes will be necessary.
4. Strive to achieve safe separation between pedestrian access and automobile access or boating access.
5. Identify methods to route vendor supply deliveries and solid waste disposal away from the plaza areas.
6. Carefully define how sidewalks and paths are to be separated from the roadways and assure that each plaza can be accessed from a sidewalk.
7. Identify methods of removing overhead utilities that clearly interfere with the sense of place and view corridors.
8. Provide visual markers, identity, monuments, and other design features that can be seen from a distance down the streets in order to invite the visitor to the Bight without excessive directional signage.






9. Provide opportunities for the placement of public art that can be rotated from other parts of the City or be introduced as the need arises for specific events or holiday celebrations.
10. Assure that access to the Harborwalk is easy to identify with seamless and safe transitions, including ADA compliant surfaces and grades.
11. Design such that the plazas are easily accessed at night time and provide distinctive , but nonintrusive lighting.
12. Create design with easily maintained surfaces which will wear well and be tolerant of the salt laden atmosphere and occasional inundation from tropical storm events and hurricanes.
13. Recognize arriving and departing visitors by Ferry, transporting and storage of luggage.
14. Identify methods to accommodate sustainability goals by using recycled materials and use of renewable power supplies by solar panels. Strive for a LEED designation in all feasible locations.
15. Assure that all plazas allow for quick and easy access by emergency vehicles and personnel.
16. Identify design elements that will allow the temporary use of the plaza areas for events and gatherings.

Harborwalk

Presently the Harborwalkk varies in width, materials, ADA accessibility, clear directions to its location, maintenance and ability to easily transition from the plazas or dock areas. The individual public uses and tenant spaces have widely varying types of access to the Harborwalk.

This situation can be changed by careful consideration of entry points to the walk and how the walk integrates to the remainder of the Bight away from the immediate waterside uses. Where possible and financially feasible, the following design features will be pursued.

- Common materials and finishes.
- Removal or relocation of adjacent utility connections (wires, pipes and drainage) so that they will not pose potential harm to users.
- Consistent and appropriate width and grade wherever possible.
- Removal of signage and appurtenances that would interfere with line of sight that provides for safe passage of pedestrians, or that blocks views of the water and docks.
- Provision of safety railings where necessary for safe passage along narrow or congested areas.
- Provision of safe lighting to identify access and exit points and the surface of the walk while taking into consideration light pollution and Dark Sky Initiatives.
- Analyze bicycle access and parking in relationship to the docks and the Harborwalk.






- Analyze public restrooms and showers and explore innovative wastewater technologies.

Landscaping

At present, with few exceptions, the landscaping at the Bight is sparse and inconsistently placed and hard surfaces of many different kinds dominate the views. The introduction of significant new landscaping to provide "green" relief at key arrival points and in certain gathering places is essential for an attractive Bight. The following principles will be followed in the placement of landscaping at the Bight, realizing that the Bight is very heavily used and there is frequently limited areas for landscaping in key locations.

- Create a landscape that is tolerant of heavy visitor uses in immediately adjacent areas and that can be accessed from both the land and water.
- Concentrate on salt tolerant plant material and utilize species that are native and responsive to xeric conditions.
- Create landscape elements that are moveable from one location to another to accommodate temporary or seasonal events.
- Design a landscape that integrates native understory plant material to identify edges or boundaries for various uses at the Bight such as paths, sidewalks and that can be used to conceal unsightly utility structures.
- Create design solutions that integrate native tree canopy to provide shade for pedestrian relief and to minimize heat islands in parking lots. With the exception of man-made shade adjacent to buildings and along some areas of Lazy Way, there are very few shady locations within the Bight where visitors can gather and orient themselves.
- Explore options to eliminating and/or reduce the use of potable water for irrigation through captured rainwater or reclaimed water for irrigation.

Bicycle and Scooter Parking and Pedestrian Linkages

The team will analyze the function of bicycle and scooter access to the Bight by observing the hours of greatest usage and identifying the concentrations of scooters and bicycles along the entire length of the Bight, both on weekdays and weekends. This analysis will be done at the beginning of the design efforts on the plazas and Harborwalk in order to have this information in hand before designing the accessways to the plazas. The goal of the design of these spaces is to create attractive and logically placed locations to park these vehicles, especially bicycles. This will prevent the random parking of bicycles in any location that has a place for a lock. The design of the parking areas must accommodate sufficient lighting for safety at night and be sufficiently separated from pedestrian paths to prevent conflicts. Directional signage may be required to allow for the management and separation of scooter parking.






Qualifications and Experience

Our team is composed of the individual firms who have the best experience both locally and internationally to complete the designs and mange the project according to schedule and within the required budget.

A team is more importantly more than just the consultant firms. It is composed of the firms acting together with the City Staff and the Key West Bight Board reaching out to involve all the stakeholders and ensuring that all viewpoints are identified as design proceeds. This will allow the designs to reflect at least a consensus of opinion, if not unanimous support.

The project organization chart on the following page illustrates how the team firms will interact with one another under the joint management of The Craig Company and Bermello Ajamil & Partners, Inc. as well the direction provided to the team by the City of Key West. The chart also recognizes and identifies the major stakeholders in the process.

Following the organizational chart are the resumes of the key individuals from each firm. In addition, we have included project sheets describing the relevant experience of our team with the design of marinas, waterfront public open spaces and public use areas both in cities and private resorts where the issues at hand are much the same. We have also included in these project profiles work that has resulted in projects that have been built, are in operation now and are successful additions to the community fabric in important areas throughout Florida and other areas in the Caribbean basin.

Sustainable Design

The team takes pride in the fact that many of its employees are LEED certified. We have LEED certified individuals at The Craig Company, Bermello Ajamil & Partners, Inc., Elizabeth Newland Landscape Architecture, LLC and HNGS Engineers. For instance, Bermello Ajamil pursues sustainability through LEED certification in all its projects. Bermello Ajamil is committed to developing sustainable and fully integrated designs while determining realistic cost-saving opportunities.

As a member of the U.S. Green Building Council, Bermello Ajamil has established an early commitment to the green building movement by creating a department dedicated to providing LEED consulting services. Our LEED Accredited Professionals cover each stage of sustainable design and the LEED Certification process. Bermello Ajamil has the knowledge and skills to successfully integrate sustainable design and the LEED Certification process.






The Craig Company and Bermello Ajamil Team

Bermello Ajamil embraces the principals of energy efficiency and environmentally-responsible design and is dedicated to providing our clients with healthy environments that increase energy efficiency and decrease environmental impact.

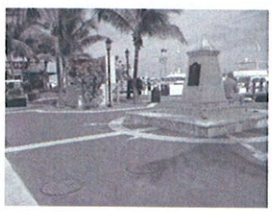
Bermello Ajamil & Partners, Inc. Projects being pursued for NC-LEED Silver Certification:
Joseph Caleb Center Courthouse & Parking Garage Miami, FL
Embassy Suites Hotel Miami FL
Broadway & B Street Pier Cruise Terminals San Diego, CA
Nebula - The Palm Jebel Ali Dubai, UAE
The Heart of Europe Dubai, UAE

Knowledge of the Key West Bight and Caroline Street Corridor's Mission and Vision
As one of the lead consulting firms on our team, The Craig Company has long been involved in the Caroline Street Corridor sub-area of the City' s only CRA district. The firm wrote both the 1998 update to the Bahama Village portion of the plan which required recognition of the Caroline Street Corridor and the Community Impact Assessment Statement for the City's acquisition of the Bight properties from the Singleton heirs, with the involvement of the Trust for Public Lands.

The seminal statement of the vision of the Bight area in the 1990's plan is still relevant today and provides the appropriate guidance for today's planning effort.
"The long term viability of this area as a strategically located, unique and accessible mixed use waterfront oriented resource that significantly contributes to the Old Town waterfront ambiance. The intent is to prevent 'walling off' public access to waterfront activities. In addition, the intent shall be to maintain the widely accessible old marketplace environment and to prevent is displacement by new facilities which greatly restrict access."

This goal from the Comprehensive Plan was recently reiterated in the Amended and Restated Community Redevelopment Plan adopted by the City Commission in December of 2009. That plan correctly and appropriately drew a careful distinction between the Bight and the remainder of the Caroline Street Corridor noting the differences in character of the residential portions of the Corridor and the historic seaport commercial uses of the Bight.

The team realizes that this recent update provides significant guidance to the redevelopment of the plaza areas and, very importantly, the access to the Bight through the Corridor. The vision of the Corridor and the Bight contained on pages 33, 34 and 36 of that plan are directive and comprehensive. The team believes it provides sufficient guidance yet latitude to arrive at designs that will implement both its vision and the City-wide Comprehensive Plan.






We carefully reviewed the document before writing our proposal and made sure we understood all its ramifications by speaking to the Planning Director about its purpose. We accept the Community's vision as a starting point for our effort.

Finally, The Craig Company long had an office in the Corridor at 718 Caroline Street and watched the development of the Bight from our front window and our travels through the Bight each day. This "hands on" history cannot be duplicated by any other team or individual, and it helps make our team unique and qualified to carry out the vision of the Bight as a central element of the Corridor.

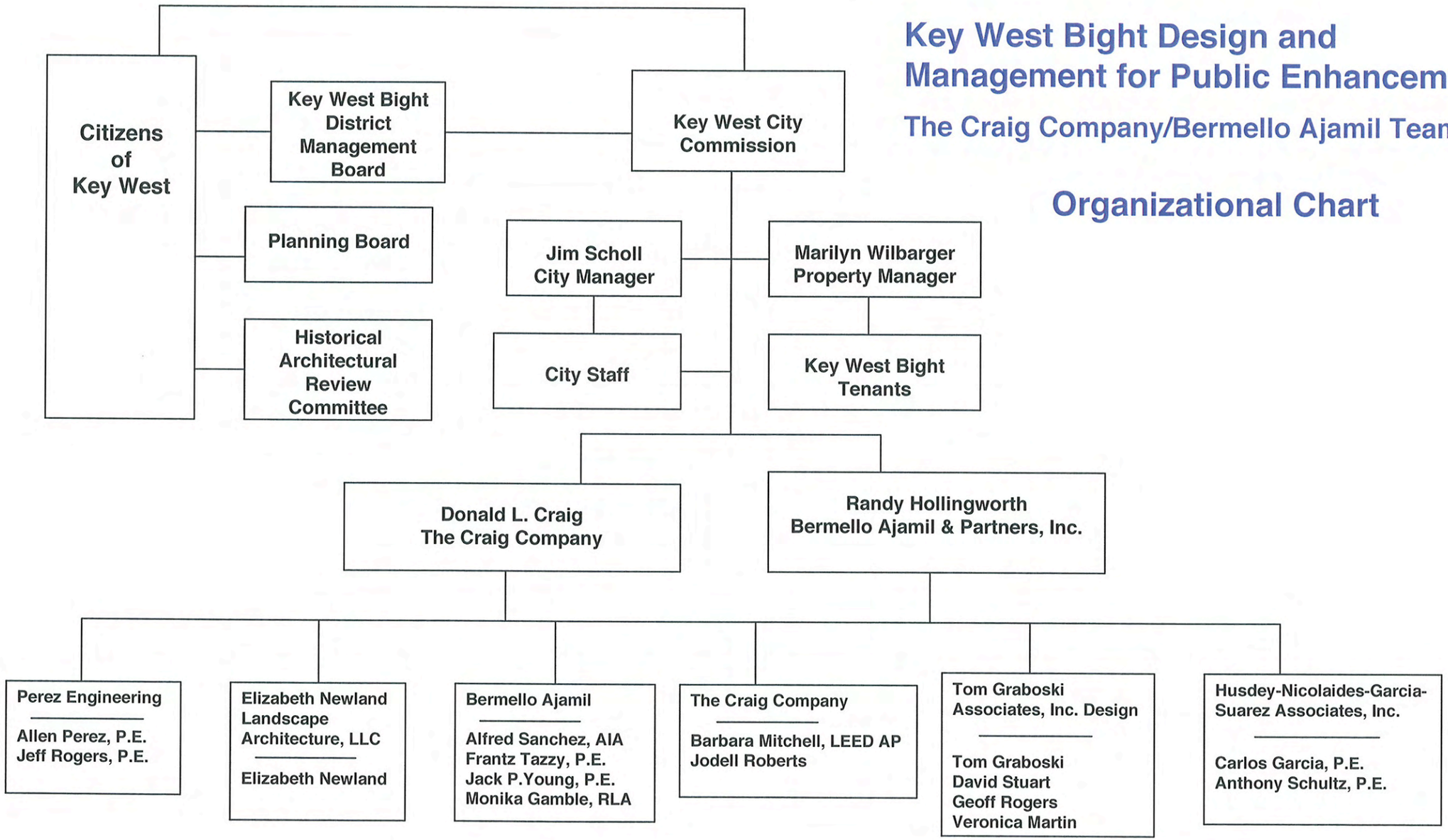





Key West Bight Design and Management for Public Enhancement

The Craig Company/Bermello Ajamil Team

Organizational Chart



The Craig Company






The Craig Company and Bermello Ajamil Team

The Craig Company

The Craig Company Key Personnel – Qualifications and Experience

Donald L. Craig

Education: Fellow, Institute of Local Self Government, University of California, Berkeley, 1977-1978; Graduate Studies and Lecturer, Stanford University, California 1977-1978; Graduate Certificate, University of California, Berkeley, 1976; Master of Urban Planning, Michigan State University, East Lansing, 1973; Bachelor of Arts, University of California at Los Angeles, Alumni Scholar and Fellow, 1970

Professional Registration: AICP Florida

Professional Associations/Qualifications: Northern California Chapter American Institute of Planners 1976 Merit Award; founding member of the American Institute of Certified Planners; founding member of the Association of Environmental Professionals; founding member of the Resort and Tourism Division of the American Planning Association; preparation of presentations to the American Planning Association's annual conference and the International City Manager's Association.

Current Job Title, Responsibilities and Type of Work Performed: President and principal planner of The Craig Company.

Previous Experience:

Key West City Hall, Key West Florida:. Comprehensive planning, community impact and environmental analysis of three alternative sites for the location of a new city hall complex and fire stations.

Key Haven Estates, Monroe County, Florida: Comprehensive planning for a replat of Key Haven Estates. Complex project included coordination with Monroe County, DCA, City of Marathon and the USN to re-plat existing vacant land, transfer development rights, prepare Development Agreement and preparation/negotiation of Interlocal Agreement between Monroe County and the City of Marathon.

Kings Point Marina, Stock Island: Principal Planner for the redevelopment of Oceanside Marina to a mixed residential & marina complex consistent with County policy & state law to preserve & enhance waterfront access inclusive of boat storage & residential structures adjacent to waterfront areas.

Bahama Village Redevelopment Plan Update Update the Bahama Village Community Redevelopment Area plan & create master plan for the area of the Key West that was traditionally the black Bahamian community dating from the 1850's; creation of a new re-development strategy for the Village with new urban design guidelines & recommendations for amendments to the City's comprehensive plan & land development regulations; formulation of the plan involved numerous public input forums, interviews & outreach efforts to involve as many stakeholders as possible. The plan also included recommendations for the acquisition of areas of former U.S. Navy property in the base closure process initiated to acquire the Truman Annex portion of the former Key West Navy base. Size: 180 acres.

Keys Energy Feasibilty Study: Conducted feasibility study (including community impact, traffic and environmental analyses) to analyze and determine the highest and best use of all Keys Energy Services properties throughout the Keys and whether the properties could be used for alternative commercial or employee housing uses, or leased to other public agencies. 21 sites (1 to 60 acres).

Affordable Housing Projects: Worked with numerous clients to develop affordable housing communities in the Key West area and Monroe County. Member Monroe County Affordable Housing Task Force.

Marathon Marina Master Plan: 20 year master plan to establish mooring facility for up to 250 boats, central services facility including baths, showers, maintenance, food services, parking, storage, ships' chandlery, security & recreations services. Included new hard docking areas and potential museum area. Analysis included traffic studies & integration of facility with adjacent City park.

The Craig Company

Barbara B. Mitchell

Education: BA Economics, Mary Washington College, Fredericksburg, Virginia 1980;
Landscape Design Certification, George Washington University, 1985; John Brookes School of Landscape Design, Denmans, England, 1985; La Napoule Art Foundation, Historic Restoration, La Napoule France, 1986

Professional Associations/Qualifications: American Planning Association (APA), American Society of Landscape Architects (ASLA), LEED Accredited Professional

Current Job Title, Responsibilities and Type of Work Performed: Vice President, The Craig Company, Key West and Ocklawaha, FL. Supervision of landscape architecture & planning staff. Provide technical planning & design assistance for private sector, preparation of amendments to Comprehensive Plan & Land Development Regulations, community planning, site planning, landscape design, & contract administration for landscape construction projects.

Previous Experience:

City of Marathon Landscape Architect: Project Manager for continuing services contract for landscape architectural services for the City of Marathon, Florida. Current project includes development of street plan for a section of US Highway 1 and the Marathon Airport. Upcoming projects include development of streetscape plan for Sombrero Beach Blvd.

Southernmost on the Beach, Key West Florida: Project Manager for landscape architecture component of hotel redevelopment of Atlantic Shores. Tasks included development of conceptual, planting and hardscape design and construction management. Review and approval of all plans and presentation of project at all applicable City boards and commissions.

Hurricane Hole Marina Stock Island, Florida: Project Manager for the redesign and redevelopment of Hurricane Hole Marina. Project includes site planning, conceptual and final landscape planning, redesign of US 1 access. Coordination with civil engineer and FDOT personnel. Project has received development approval currently working on construction documents.

Camp Sawyer West Summerland Key, Florida: Project manager and landscape designer for redevelopment of 15 acre Boy Scout Camp facility. Tasks included development of all planning documents, entitlement review, and all development applications. Project has received all development approvals, construction documents and bidding complete and final building permit review is in process.

Monroe County Fire Stations: Project Planner & Designer for Conch Key and Key Largo Fire Stations. Completed the planning, permitting and landscape architecture for two new fire stations in Monroe County.

Monroe County Senior Administrator Policy and Planning: Compose/review staff reports for development approval, report to Planning Commission, member of Development Review Committee, assist in supervision of planning personnel. Approve commercial & residential as-of-right development and review and make recommendations for conditional use development, assist in development of local ordinances and their implementation

Marquesa Court, Key West Florida: Project Planner for nine lot subdivision in Key West. Supervised preparation of plat and conservation plan for protection of sensitive environmental habitat. Coordinated approval process with State, Federal and local municipalities.

Pier House Resort and Caribbean Spa Key West, Florida: Project Planner for premier resort in Key West Florida. Tasks over the years have included preparation of planning documents for upgrade of resort facilities including redevelopment of Havana Docks Bar, new suites, and development of Island Dogs Restaurant.

Rockland Key Commerce Center Rockland Key, Florida: Project Planner for thirty five acre industrial subdivision located on Rockland Key. Tasks include coordination with State, Local and Federal Agencies and project presentation before local boards as required for approval of subdivision plat.

The Craig Company

Creating Advantage

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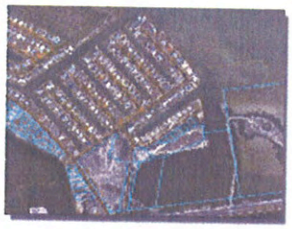
Planning, design, landscape, and development

Welcome to The Craig Company, a leading landscape design and land-use planning firm serving resort communities and landowners across the United States from offices in Florida and Colorado. With over two decades of community development experience within the Florida Keys and across the nation, we provide the wisdom you need to design and develop your projects, from proposal to finish. We understand how to navigate complex government permitting processes and identify development resources in highly regulated and environmentally sensitive areas. We can help you with every facet of your project to provide you with professional experience when you need it most.





Landscape Design



Site Planning



Expert Witness Consulting



Land Use Planning

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The Craig Company

Creating Advantage

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Office (305) 294-1515 • Fax (305) 292-1525



Building from historical foundations

The firm, founded by Donald Leland Craig, AICP, in Key West, Florida provides state-of-the-art land planning, site design, landscape architecture, and development feasibility counseling, and expert witness services to cities, counties, resort and community developers, and the real estate community. We now also operate from Ocala, Florida and Breckenridge, Colorado. We maintain LEED and AICP certifications and subscribe to and practice ethical standards to assure a fiduciary responsibility to you and the communities in which we work. With on-going relationships with architects, engineers and environmental professionals across the nation we build teams of the most talented dedicated professionals selected to create the solutions for your projects.

We create advantage by listening carefully to you and will offer innovative solutions tailored with attention to detail for the project goals, not "canned " products.

Our philosophy is to be there with you throughout the entire lifecycle of the project to assure timely , cost effective and personal services.



"The Craig company specializes in resort communities that are responding to the economic and environmental impacts of increased tourism, changes in the profile of visitors or their demands for new services and/or attractions, sustainability or other ecological or commercial development considerations"

- Don Craig

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The Craig Company

Creating Advantage

610 White Street • Key West, FL 33040
Office (305) 294-1515 • Fax (305) 292-1525



Projects

Landscape Design

Visualizing and creating memorable landscape designs are hallmarks of our firm's work. We advance the limits of the practice to include innovative, interdisciplinary concepts that focus on traditional values that also provide for compatibility with and sustainability of natural ecosystems in each project location. All of our designs, commercial and high end residential integrate these values into practical manageable landscapes. We also work with artists and artisans of national reputation to identify opportunities to blend original art into landscapes and gardens.

View our landscape design projects

Site Planning

Efficient Site Planning requires a clear understanding of architectural programs and landscaping details from start to finish. How to integrate whether you are developing new raw land, redeveloping existing entitlements and structures or revitalizing existing development - our mission is to create site concepts and finished design needs for construction that reflect your goals and budgets, and are respective of the surrounding land use patterns and the environment. We understand how to promote the safe, functional and aesthetic development of property and to ensure that new structures, utilities, streets, parking, circulation systems, yards and open spaces are developed in conformance with code and building standards.

View our site planning projects

Expert Witness Consulting

Mr. Craig and several of the firm associates can provide expert witness because they highly credentialed in the areas of design, land evaluation, ecosystem evaluation and more. We provide litigation support through review and evaluation of distressed structures , site research and inspection and report writing.

Learn more about our expert witness consulting services

Land Use Planning

Lets face it, gaining community acceptance for development can be a tricky problem in many areas. Criticism from all sides aimed at your development project or community plan can slow or stop the entitlement and approvals. Our practical in-depth knowledge of the development procedures, Land Development Regulations and local codes in many locations can help you more accurately projecting time and costs of gaining approvals. Our teams are skilled at identifying the evidence & expertise you may need to make a convincing case. In short, we can help reduce the time required to get revenue generation faster and deliver your project on time and on budget. Our experience in community planning for the public sector allows us to identify cost effective strategies to complete comprehensive plans, design standards and zoning regulations that are responsive to a changing environment demanded by citizens who want an efficient and responsive government.

View our land use planning projects

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Our Clients

Our work includes assignments for the Public Sector, Corporations, Foundations, Not for Profit Groups, and individuals. Below is a representative sample of our client work. For more information please contact us at (305) 294-1515.

Landscape Design

- Hilton Hotels - Clearwater, Florida
- SouthernMost Hotels, Key West, Florida
- Banana Bay Hotel, Marathon, Florida

Site Planning

- Seabreeze RV Condo, Islamorada, Florida
- Key Largo Fire Station, Key Largo, Florida

Land Use Planning

- Bahama Village CRA, Key West, Florida
- Playa Cristal Resort, Key Largo, Florida
- Key Haven Subdivision, Key West, Florida

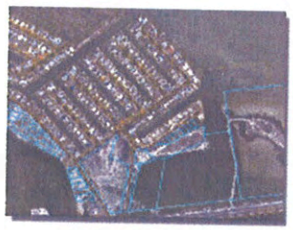
Expert Witness Consulting

- Collins et.al vs State of Florida
- West Freeman vs State of Florida

To find out more about our services or see examples of some of the projects we've worked on, please select one of the options below:



Landscape Design



Site Planning



Expert Witness Consulting



Land Use Planning

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Relevant Projects and Experience:

Key West City Hall

Assignment - The Craig Company was chosen to conduct a comprehensive planning, community impact and environmental analysis of three alternative sites for the location of a new city hall complex and fire stations. The goal was to determine both the most cost effective and best community/neighborhood fit for the 41000 sq. ft. complex in the very historic City of Key West. The Anticipated budget of $24 million would be the largest municipal expenditure in the City's history. The Craig Company conducted aerial photography analysis, neighborhood access studies, "sustainable" design reviews, and historic district analysis and comprehensive plan policy analysis.

Contact: Mr. Jim Scholl, City Manager, (305) 809-3888

City of Marathon Marina Master Plan

Assignment: The Craig Company created the 20 year master plan for the establishment of a mooring facility for up to 250 boats, central services facility including baths, showers, maintenance, food services, parking, storage, ships' chandlery, security and recreations services. The plan also includes new hard docking areas as well as spaces for a potential museum area. The analysis included traffic studies and methods to integrate the master plan into the adjacent City Park.

Contact: Mr. George Garrett, City Planner, (305) 289-4111

Keys Energy – Site and Facility Analysis

Assignment: The Craig Company was chosen by the electric utility that serves the City of Key West and the Lower Keys to analyze and determine the highest and best use of all of its properties throughout the Keys and whether the properties could be used for alternative commercial or employee housing uses, or disposed of through lease to other public agencies. The studies included, community impact, traffic and environmental analyses.

Contact: Ms. Lynn Tejeda, General Manager, (305) 295-1040

City of Marathon – Marina Funding Grant Application

Assignment: The Craig Company was chosen to write grant applications for state and federal grants to assist in the funding of the implementation of the City 's Marina Master plan. The grants requested were for both capital expenditures and operating costs.

Contact: Mr. George Garrett, City Planner, (305) 289-4111

City of Key West – Key West Bight Community Impact Assessment Statement

Assignment: The Craig Company was hired to complete an analysis of the short and long term effects of the City's master plan for the re-development of the Key West Bight marina and surrounding upland properties. The City's plan envisioned the transformation of the former industrial and commercial fishing into a series of boat docking venues, retail and entertainment areas together with affordable housing areas to be created using transferable development rights. The studies carried out by The Craig Company focused on the impacts on the surrounding neighborhoods and included traffic, pedestrian access, environmental

assessment, drainage, historic resources impacts, emergency access, marina slip expansion, expansion of tax base and taxable value, and affordable housing.

Contact: Amy Kimball – Murley, City Planner, (305) 809-3728

City of Marathon - Landscape Design Services - Ongoing Project

Assignment: The Craig Company was chosen by the City to provide on-going landscape design services for the City on various projects including streetscape designs, park areas and buffers adjacent to public buildings.

Contact: Ms. Susie Thomas, Projects Coordinator, (305) 289-4103

Boy Scouts of America

Assignment: The Craig Company has provided planning and design services to the Boy Scouts of America- both its national office team and local regional councils – for over twenty years. The assignments have included every aspect of designing and permitting the various facilities throughout the Florida Keys. The facilities in the Keys have included the Brinton Environmental Center Planning and Master Plan & the Florida Keys- Sea Base Planning and Environmental Permitting. Currently, we are working on Camp Sawyer – Knight Center Master Plan – a complete new camping and learning facility for scouts in the southeast Florida region

Contact: Jeff Hunt, Scout Executive/CEO, (305) 364-0020

Monroe County Florida – Fire Stations – Planning and Permitting

Assignment: the Craig Company was tasked by Monroe County to complete the planning, permitting and landscape architecture for two new fire stations in the middle and upper Keys. All projects were time and budget sensitive and involved parcels, which had development limitations due to size, and configuration which led to innovative solutions which stressed sustainable design features.

Contact: Mr. Jerry Barnett, Director of Facilities Development, Monroe County Engineering Division, (305) 292-4416

Florida Keys Electric Cooperative – Substation Planning and Permitting

Assignment: The Craig Company was asked to coordinate the environmental and site plan permitting for the location of a new substation to serve the Ocean Reef Club community. The substation was adjacent to the Dagne Johnson State Park and Reserve, which required careful attention to landscape buffering and off site impacts, which were assessed by the Craig Company.

Contact: Scott Newberry, CEO, (305) 852-2431

Meridian West and Seagrape Affordable Housing Master Planning and Permitting

Assignment: The Craig Company was hired by the Carlisle Group, one of the largest for profit affordable housing developers in the State of Florida to permit two federal taxes credit very low and low income affordable housing projects. The services included master plans, site design, and representation with local and state agencies together with landscape architecture for both sites. The total number of units approved was 224.

Contact: Mr. Lloyd Boggio, Chief Executive Officer, (305) 476-8118

Bermello Ajamil & Partners,Inc.






The Craig Company and Bermello Ajamil Team

Randy P. Hollingworth

Senior Associate, Director of Planning and Landscape Design Studio



EDUCATION

Master of Landscape Architecture in Urban Design, Harvard University, 1984

Bachelor of Landscape Architecture, University of Guelph, 1978

Professional Design Experience

Randy Hollingworth has more than 30 years experience as an urban and landscape designer. His specialty is the design and development of mixed use projects and their integration within the urban fabric. With a comprehensive understanding of the needs and requirements of various land uses, Mr. Hollingworth has prepared development plans for a wide range of project types. He has developed master plans and design guidelines for commercial and retail areas, office parks and residential communities in numerous waterfront locations throughout Florida. In addition to his extensive urban design and planning experience, Mr. Hollingworth has worked on a wide variety of landscape design oriented projects.

RELEVANT EXPERIENCE

Beach Plaza Redevelopment and Public Beach Revitalization Design, Pompano Beach, Florida - Project Manager responsible for the landscape architectural design master plan associated with this project consisting of the redevelopment plan for the only beachfront area of the City. The project scope includes the planning and layout of public amenities and beachfront activities and streetscape and public open space design along Palm Beach Boulevard. The "New" Pompano Beach Boulevard and extension to Atlantic Boulevard will create dramatic gateways to the City's beach area. The City has subsequently retained B&A to further develop the landscape plans and construction drawings for the streetscape design of Atlantic Boulevard between Pompano Beach Boulevard and A1A. The project entails a heavy public participation aspect regarding design concepts and input from residents of the area with several community workshops held to this effect.

Mina Rashid, Dubai, UAE - Project Manager responsible for the master planning and Development Control Regulations (DCR) outlining the urban and architectural design guidelines of this new 1200 acre waterfront community. The total size of the development is approximately 21,000,000 SM consisting of mixed-use office and residential, retail, and hotels, incorporating both land and water base mass transit systems. The project is designed to be the first Blue-Certified community in the world and will therefore call for the use of state-of-the-art technology and design methods to ensure environmental compliance. The Master Plan includes three large marinas and a comprehensive water oriented transit system to relieve pressure on the roadway system. The proposed land fill area of the project will include two large islands bisected with canals to serve as access-ways for water taxis. In addition, the northern portion of the project will serve as the new primary cruise ship facility for Dubai, berthing up to 6 ships simultaneously. The project, located between Palm Deira and Dubai Maritime City, in Dubai, offers a unique opportunity to take advantage of numerous water oriented developments with an extensive water transit system.

The Palm Promenade (formerly known as "Jebel Ali"), Dubai, UAE - Project Manager responsible for the development of the master plan and conceptual design for this large multiuse residential and commercial property that will include hotels, a cruise ship terminal and landfill on the waterfront adjacent to The Palm in Jebel Ali. The project scope encompasses developing the waterfront with high intensity office and residential uses, multiple marinas and a yacht club facility for both residents and visitors. The plan for this long and linear site orients the buildings in such a way as to maximize views of the water on 3 sides and access to the major marina facilities.

Star Island at Dubai Waterfront, Dubai, UAE - Project Manager responsible for the development of the master plan and conceptual design associated with this project. The program encompassed the creation of an island for a large multiuse entertainment complex to be located adjacent to The Palm in Jebel Ali. The development calls for a combination of resort hotels, entertainment activities, retail, office and private condominiums centered on a large tourist attraction in the form of a man made volcano. In addition, several large marinas are incorporated into the overall master plan to provide access opportunities from the numerous waterfront developments in close proximity.

Kazakhstan, The World, Dubai, UAE - Project Manager responsible for the master planning of this resort community. The development will include a resort hotel, residential condominiums and villa

estate lots on a series of 5 islands located inside The World. The focal point of the development is a large protected marina with pedestrian promenades, restaurants and health spa lining the shore.

SouthCreek Neighborhood Landscape Improvements Plan, Coconut Creek, Florida - Project Manager responsible for planning and design of the streetscape, signage, traffic calming, and general neighborhood landscape improvements. Mr. Hollingworth held neighborhood meetings which played a key role in gathering information about concerns and preferences from the community. The information will be used in the planning and design of the streetscapes, signage, traffic calming and general neighborhood landscape improvements. The City has commissioned a new design for the main roadway bordering South Creek and B&A will build on the improvements proposed in that plan to enhance the quality of the gateways into the neighborhood.

Clearwater Redevelopment Plan, Clearwater, Florida - Project Manager responsible for creating an overall Redevelopment Plan for the downtown area including open space, mixed use and a comprehensive traffic plan. Work was conducted through a series of workshops utilizing a visual preference survey which allowed residents to actively participate in the planning process. The plan was approved and adopted and is now being implemented based on various components of the Master Plan.

West Bay Drive Streetscape, Largo, Florida - Project Manager responsible for the redesign of the primary commercial corridor, West Bay Drive, traversing the downtown Largo area. Mr. Hollingworth was also responsible for the redesign of the roadway layout including parkways, new landscaped medians, lighting, paving, cross walks, entry signage and adjacent off street City owned parking areas.

NW 107th Avenue Streetscape, Doral, Florida - Project Manager responsible for the landscape design of a two mile section of NW 107th Avenue in the City. The plan will continue the streetscape theme utilized in other areas of the City but provide a unique character and design for this newly widened roadway. The assignment includes presentations to the City and neighborhood groups bordering the roadway.

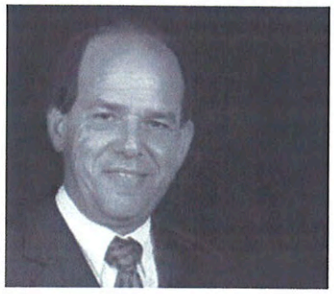
James Archer Smith Park, Homestead, Florida - Project Manager responsible for the landscape design of this underutilized neighborhood park. Since the existing facilities were underutilized and in deteriorated condition, the park was completely redesigned with all new facilities. The new plan features multiple areas for recreation, both passive and active and a new feature in the park, a handicap accessible interactive water feature. Other amenities included additional on street parking, two dog parks, two playgrounds and multiple picnic areas.

Kate Jackson Park, Tampa, Florida - Project Manager responsible for the development of a master plan covering the complete renovation of this park located in the historic residential neighborhood of Hyde Park in Tampa Florida. The program, which included a new interactive fountain, expanded playground and improved open space areas, was developed as per the City Mayor's Beautification Program in collaboration with neighborhood residents and the Parks and Recreation Department.

Bern's Park and DeSoto Avenue Streetscape, Tampa, Florida - Project Manager responsible for the development of a passive open space on an underutilized parcel of land at the gateway to the historic district of Hyde Park. In addition, Mr. Hollingworth developed a new streetscape program along DeSoto Avenue which focused on the preservation of existing oak trees while reducing the ongoing maintenance costs of the central median. Working with the neighborhood and City Public Works, the streetscape program has been implemented and successfully created a dramatic improvement to the visual quality of the neighborhood.

Alfredo C. Sanchez, AIA, AICP, LEED AP

Partner, Senior Planner



EDUCATION
Master of Architecture,
University of Pennsylvania, 1978

Master of City Planning,
University of Pennsylvania, 1978

Bachelor of Architecture,
University of Florida, 1972

REGISTRATION
Registered Architect, State of Florida, 1979
Reg. No. AR 0007969

Registered Architect, Colegio Federado de Ingenieros y Arquitectos, Costa Rica, 1985

American Institute of Certified Planners, 1994

Certified General Contractor, 2004 (inactive)

CERTIFICATION
LEED AP Certification, 2007

PROFESSIONAL AFFILIATIONS
American Institute of Certified Planners, 1994

AWARDS
Miami Chapter American Institute of Architects
"Urban Planner of the Year"
2006

Professional Design Experience

Alfredo Sanchez is a Florida-registered architect and AICP-certified planner with more than 25 years of experience in architecture and urban planning and design. Mr. Sanchez has directed a number of major planning studies and urban design plans in the Miami area and throughout the world. His project experience encompasses city wide master plans, corridor plans, major reconstruction efforts, pedestrian improvements, urban, retail and mixed-use development projects, land planning projects including redevelopment and design of new communities, and seaport master plans. Apart from his extensive experience, Mr. Sanchez's strength lies in his understanding of project methodology and approach. This solid foundation is complemented by his ability to understand all aspects of a project, from the initial economic feasibility analysis to the ultimate impact and image of the project architecture.

RELEVANT EXPERIENCE

Key West Naval Base Reuse, Key West, Florida - Project planner for master planning of two of the affected properties in the Naval Base Reuse project, focusing on master planning and designing to fit the urban context. Projects included adaptive reuse of the 36-acre Poinciana residential area as affordable housing, and conversion of the 40-acre Truman Annex submarine base as mixed-use affordable housing, plus commercial uses, public marina and two-berth cruise seaport.

Fort St. James Marina and Landside Master Plan, St. John's, Antigua - Project Manager for the creation of a master plan for this underutilized beach and fort. Tourism will be enhanced by the addition of a 140-slip marina that includes space for 6 megayachts, a 100-room hotel, 15,000 square feet of retail, apartments, townhomes and a yacht club.

Marassi Resort Marina - Development of studies and master plan for a 250 slip marina in the North Coast of Egypt. The plan addressed market study, development options and coordination with the land side master planners.

Costa Mujeres Resort Marina, Cancun, Quintana Roo, Mexico - Development of a 1,000 slip marina linked to a resort and residential development.

Playa Mujeres Resort, Cancun, Mexico - Marina and associated development master plan. The Resort is a high end, 5-star golf and marina residential community and destination resort. Space accommodating up to six 5-star hotels provided. Includes a 174-slip full-service marina, with slips for mega-yachts. Design program included both landside and marina requirements.

Carara Bay Marina, Costa Rica - Project is designed around an inland marina that will be excavated on dry land and above sea level. This allows for a more effective use of the land, since the tide differentials in the Pacific Coast of Costa Rica average from 15 to 17 feet and a normal marina would have used valuable space. Instead, it will be filled with fresh water, using a lock system fed by pumps from a river and natural springs.

Carenage Mega-Yacht Berthing Project, St. George's, Grenada - Construction of mega-yacht berths, coupled with an expansion of the promenade along the water's edge creates a more attractive, viable pedestrian linkage along the Carenage basin. The facility not only has the potential to enhance Grenada as a yacht destination, but transform the Carenage into something comparable to a famous Mediterranean port as well.

Spice Island Marina and Resort, St. George's, Granada - Marina and associated upland master plan for an abandoned site located in the Caribbean island nation of Grenada. The marina will be a state-of-the-art facility with the latest berthing amenities.

Pardenbaai City Center Yacht Basin, Oranjestad, Aruba - A public/private marina project in downtown Oranjestad, Aruba. Pardenbaai Yacht Basin is adjacent to the commercial cruise port, and at the foot

of the city's center. The project included one mile of water's-edge improvements. Marina capacity was doubled to 85 slips. Users include private yachts and commercial day tour boats.

Ensenada Cruise Port Village, Ensenada, Baja, Mexico - Prepared a feasibility study, master plan, and design for a multi-use cruise and upland retail/entertainment complex. Led a team of market specialists, economists, and designers through series of design and financial workshops, resulting in an integrated physical, business, and economic plan, inclusive of retail opportunities, apartments, hotels, marina and cruise berths.

Puerto Flamingo Marina, Costa Rica - Master planned this land reclamation and development project consisting of a two pronged approach; addressing the expansion and maximization of the land area while simultaneously including the design of a 400 slip marina that will serve functionality and aesthetics. Designed with environmental considerations at the forefront, the existing marina's breakwater was used to define landfill area for construction and a fill disposition area that would be environmentally acceptable to authorities while allowing the necessary dredging required for the new marina. The integrated design of both the land and the marina rendered a plaza to serve as a focal point for the area designed to host a variety of activities, and a full-service marina that includes a dry storage facility, office and service areas, a yacht club and a dock master building.

Port of Dubrovnik Passenger Port Development, Dubrovnik, Croatia - Created a strategic vision to transform the port and surrounding waterfront into a mixed-use maritime passenger facility. Plan involved creation of a supportable, maritime and urban redevelopment plan that capitalized on available waterfront opportunities, assessment of area transportation facilities.

Ports of Aruba Master Plan, Aruba, Dutch Caribbean - Developed a site feasibility analysis, conceptual master plan and preliminary environmental studies for a water-oriented resort community in Aruba. This development may include single-family homes, townhomes and high-rise condominium units.

Ensenada Cruise Port Village, Ensenada, Baja, Mexico - Prepared a feasibility study, master plan, and design for a multi-use cruise and upland retail/entertainment complex. Led a team of market specialists, economists, and designers through series of design and financial workshops, resulting in an integrated physical, business, and economic plan, inclusive of retail opportunities, apartments, hotels, marina and cruise berths.

New Orleans Neighborhoods Rebuilding Plan, New Orleans, Louisiana - B&A is the lead planning firm coordinating preparation of the Neighborhood Rebuilding Plan for the Hurricane Katrina ravaged City of New Orleans. This complex, ongoing planning effort is a community-driven effort involving planning for 48 different areas.

Beach Plaza Redevelopment and Public Beach Revitalization Design, Pompano Beach, Florida - Project Manager for the planning and urban design of the Pompano Beach Boulevard beach front redevelopment. A controversial project that balanced the interests of the local residents, City and County access concerns in the redevelopment of Pompano Beach Boulevard and adjacent sites that are presently used for surface parking, a pump station to be relocated and a beach front restaurant that leads to the Pompano Beach Fishing Pier. The thrust of the design addresses the relocation of the previously mentioned uses and the bending of the Pompano Beach Boulevard to create an expanded beach front restaurant and pier access site, new park open space and a proposed parking structure to accommodate 500 vehicles and maintain public access to the beach. The project addressed numerous issues of waterfront development including engineering, sea turtle protection and beach dune restoration.

Costa del Sol, Panama - Comprehensive master plan for a satellite city near the capital to be built on over 800 hectares of available land. Will support a diverse mixed use development which will create a dynamic new city for the region.

City-Wide Master Plan, Hollywood, Florida - Carried out all the urban design analysis and is responsible for the development of the Urban Design Element of the Master Plan. Directed the urban design component of the city-wide master plan. Analysis of the different sectors that comprise Hollywood assessed the problems and opportunities in each area.

The World Master Planning Project, Dubai, United Arab Emirates - Project Manager. Providing coordination on all projects with architects and planners, assisting in the development of the master plan for The World project, defining potential channel locations between islands, calculating quantities of earthwork for island development, preparing plot boundaries consisting of property lines, coordinates, and distances, analyzing proposed master plans from clients ensuring compliancy with Design Control Regulation (DCR), and coordinating all facets of engineering projects.

Grenada Waterfront Master Plan, St. George's, Grenada - The Grenada Cruise Port Village master plan is conceived as an extension to the water's edge of St. George's the Downtown. Its execution provides for additional retail activities, pedestrian access and view corridors to the water's edge.

Quartier de Port Plan, Nice, France - A market study and master plans for one of the Mediterranean's leading cruise and ferry ports. Comprehensive waterside, terminal and upland improvements. A market analysis for the region included market potential for maritime passenger traffic and cargo growth between French mainland ports and Corsica.

SouthCreek Neighborhood Landscape Improvements Plan, Coconut Creek, Florida - A landscape improvement plan for the neighborhood of SouthCreek. Neighborhood meetings played a key role in gathering information about concerns and preferences, focusing on issues important to the residents.

Naranja Lakes Residential Community, Miami-Dade County, Florida - Project Manager for reconstruction master plan for a 200-acre, hurricane-ravaged community. The plan aimed at revitalizing the area using existing building types and introducing changes to correct previous deficiencies. It created a town center, residential areas, a commercial area, church, and neighborhood community center. Through addition of small sections of roads and bridges, plus a central access boulevard, the entire Naranja Lakes community would be tied together. The changes in vehicular movement and landscaping help create a sense of community.

Costa del Este, Panama City, Panama - Project Manager for developing a long range master plan for an existing 700 acre development in east Panama City, Panama. This community, which would be phased to market demand, is to include residential units as well as commercial / retail and offices. Costa del Este will also encompass industrial warehouses, a regional shopping center, golf course and marina.

Town Center Master Plan, Coconut Creek, Florida - Project Manager for the Master Plan for 148 strategically located green field acres. The project addressed incorporating environmental analyses, roadway infrastructure requirements, identification of regulatory constraints, and the identification of market and economic trends that would influence the future development of the site. A market analysis was carried out by Lambert Advisory to define general demand for different uses, residential, commercial, office and civic uses. This process was carried out to also to define design parameters that should guide the commercial element of project development. From the program established, and in cooperation with the City of Coconut Creek Sustainable Development staff, B&A prepared a series of design options based on different development intensities. Two workshops were held with elected officials and residents to evaluate the development direction and establish consensus on the project. Subsequently, as a recommendation of the study, the City acquired properties to become an important player in project development and ascertain the desired development direction.

Frantz L. Tassy, P.E.

Senior Associate, Roadway Engineer



EDUCATION
Bachelor of Science in Civil Engineering, University of Miami, 1994

REGISTRATION
Professional Engineer, State of Florida, PE No. 61856

Professional Design Experience

Frantz Tassy has fourteen years experience in roadway design. His responsibilities have included preparing letters of response for FDOT projects and assisting in the preparation of technical proposals. Mr. Tassy has proven his abilities in preparation of a Roadway Plan set, including signing and pavement markings, signalization, and landscaping. He is adept at organizing fee proposals for both design and post-design services as well as communicating with contractors during the construction phase. He has coordinated with utility companies during the design phase of projects, assisting with the relocation of utilities impacted by construction. He has successfully completed projects utilizing the FDOT Electronic Delivery process and is adept at preparing project Specifications Packages. He is also certified in Advanced Work Zone Traffic Control.

RELEVANT EXPERIENCE

College Road Enhancements, Key West, Florida - Project Manager for the infrastructure improvements to 0.6 mile along College Road from US-1 to Kokenzie Road. Enhancements encompass the east side of College Road and include construction of sidewalks, storm water system modifications, and improvements to bus stops. Tasks include the preparation of full-scale engineering drawings, preparation of permit and contract specifications, and participation in community meetings. Construction administration will consist of providing assistance to CEI during construction, revise plans as required, address RFIs, review shop drawings, attend construction meetings, and perform other miscellaneous tasks to assist the City with the successful completion of the project. Project is funded by an FDOT Federal Funds Lap Agreement #421379-1.

East Atlantic Boulevard Streetscape Improvements, Pompano Beach, Florida - Project Engineer. A redevelopment plan is being created for this beachfront area of the City. Mr. Tassy's responsibilities include assisting the master planner with all engineering aspects of the project. The first section is located along Atlantic Blvd. from Alt. A1A to Pompano Beach Blvd. Construction documents are being designed for this segment which includes the use of stamped and colored concrete for decorative purposes. Curb and gutter has been relocated, impacting the existing drainage system and requiring relocation of four drainage structures. Coordination with FDOT drainage department is required to address permitting issues. The second section is immediately adjacent to Atlantic Blvd. between NE 26th and NE 28th Avenue. Improvements include a redesigned parking lot which incorporates a new landscape scheme, enhanced pedestrian access to businesses via widened sidewalks, modifications to the existing parking lot drainage system to accommodate the revised layout, and resurfacing and restriping the parking lot pavement accordingly.

SR-5 (US-1) Milling and Resurfacing Monroe County (FDOT – District 6) - Project Manager/Engineer. Responsibilities included producing contract plan set which consisted of roadway and signing and pavement marking plans, typical section sheets showing milling depth and proposed pavement resurfacing profile, designing upgrades to substandard features within the project limits, assisted in developing water treatment feature designed to treat water before discharging into adjacent water body, preparing cross section sheets showing the proximity of subsurface utilities to proposed retention swales, assisted in developing the Stormwater Pollution Prevention Plans, designing traffic control plans for project corridor.

SR-5 (US-1) Milling and Resurfacing Martin County (FDOT - District 4) - Project Engineer. Responsibilities included producing roadway plans which included signing and pavement markings and signalization component, calculating information required to prepare pavement design package, generating overbuild detail cross sections to assist with drainage design at median openings due to the implementation of curb and gutter, modifying median opening locations to adhere to access management criteria, developing maintenance of traffic scheme to assist with traffic circulation during the replacement of a culvert traversing underneath US-1, and organizing and attending public information workshop with residents and business owners to educate them on proposed improvements.

NE 125th Street Milling and Resurfacing Segment 2 (FDOT - District 6) - Project Engineer. Responsibilities included producing contract plan set for milling and resurfacing project which included roadway and signing & pavement marking plans, assisting in the development of signalization plans called out sections of curb and gutter along the corridor that showed signs of significant damage in the roadway plan set and recommended replacement, designing raised median in an area of high accident occurrence and changing the channelization of traffic to reduce the number of crashes, and working on the RRR report which addressed numerous deficiencies along the corridor and recommended improvements.

NW/NE 125th Street Milling and Resurfacing Segment 1 (FDOT - District 6)- Project Engineer. Responsibilities included producing roadway and signing and pavement marking plans for milling and resurfacing project, assisting in the development of signalization plans, replacing substandard driveways along the entire corridor that did not meet criteria set forth in the Design Standards, recommending removal of trees too close to intersections that interfered with the line of sight to oncoming vehicles, regrading pavement in several areas that experienced issues with drainage, and attending public information workshop to educate business owners and residents on the proposed improvements.

NW 119th Street Milling and Resurfacing (FDOT - District 6) - Project Engineer. Responsibilities included producing roadway plans for milling and resurfacing project, preparing signing and pavement marking plans, assisting in the development of signalization plans, designing plateau intersection to reduce the occurrences of vehicles bottoming out due to sharp grade differences, and generating computation book to tabulate quantities of material required for construction.

NW 97th Avenue Milling and Resurfacing (Miami-Dade County Public Works) - Project Engineer. Responsibilities included producing contract plan set that consisted of roadway and signing and pavement marking plans for milling and resurfacing project, coordinating with prime consultant in charge of bridge design traversing over SR 836 to address tie-in to bridge plans, widening roadway with the use of curb and gutter to accommodate through lanes going on the bridge and lanes for local traffic, assisting with the design of new drainage structures to be used in conjunction with curb and gutter of new roadway sections, and preparing cross sections for elevated roadway leading to bridge.

Key Haven Boat Ramp Rehabilitation (FDOT - District 6) - Project Engineer. Responsibilities included preparing roadway plans for rehabilitation project encompassing close coordination with various utility companies, signing for traffic circulation, design of sheet piles with concrete caps, use of precast concrete planks for ramp design, and assisting in the design of drainage system for stormwater treatment.

The World Master Planning Project, U.A.E. (Nakheel Co. LLC) - Project Manager. Responsibilities included providing coordination on all projects with architects and planners, assisting in the development of the master plan for The World project, defining potential channel locations between islands, calculating quantities of earthwork for island development, preparing plot boundaries for each individual island consisting of property lines, coordinates, and distances, analyzing proposed master plans from clients ensuring compliancy with Design Control Regulation (DCR), and coordinating all facets of engineering projects. The major aspect of the project involves the reclamation work required to form the islands in the Persian (Arabian) Gulf. A survey containing the as-built information for each island is sent and the quantity reported by the contractor is verified for accuracy. Also, concepts proposed by architects are reviewed by the engineering department to ensure that the proposed slopes are constructible. If necessary, recommendations on grading are provided to allow for proper drainage on the island.

Mina Rashid Redevelopment Master Plan, Nakheel, Dubai, UAE - Mr. Tassy assisted in the planning of the internal roadway network associated with the redevelopment of Port Rashid in Dubai. The scope of work included detailed transportation needs such as typical sections, right-of-way requirements, infrastructure, transit corridors and subdivision plot plans. Under the redevelopment master plan, the site area was increased to include residential developments as well as various local and regional retail destinations and world-class marine amenities covering over 700 hectares.

Jack P. Young, P.E.

Senior Project Manager



EDUCATION
Master of Engineering, University of South Carolina, 1966

Bachelor of Science, Civil Engineering, University of South Carolina, 1965

REGISTRATION
State of Florida, Registered Engineer, No. 45646

Professional Design Experience
Mr. Young has 39 years of professional experience in civil engineering. He has created master plans for water, sewer and storm drainage as well as supervised design of collection systems, pump station networks and sewer disposal systems including percolation ponds, injection wells and reuse of golf courses. As projects proceeded through construction, he made periodic site visits, resolved field construction problems, coordinated multiple contractors and final tested and started up facilities.

RELEVANT EXPERIENCE

University of Miami, Roadway Improvements, Coral Gables, Florida - Lead Project Manager for the redesign of four Coral Gables streets. Conduits were provided for future signalization of the turn lane intersections. Redesign included the removal of existing asphalt roadways and driveways, the substantial grading of the base material to provide sufficient slopes to accommodate a new storm drainage system, widening of travel lanes to 10 feet each way, providing a common drainage swale for the new pavement and landscaped area (15 feet wide), regrading of the landscaped area to drain toward the roadway without disturbing existing trees and paving marking and signage.

Community Development Block Grants, Homestead, Florida - The projects required planning, design, permitting and construction administrative services for the extension of water distribution, sanitary sewer collection and transmission (including pump stations with force mains), paving and drainage systems to 310 acres of unserved areas of the city.

Fisher Island Northern Seawall Rehabilitation, Miami, Florida - Project Manager and Engineer of Record for the addition of a sheet-piling toe-wall waterward of an existing concrete pile/panel seawall. This design prevented undermining of material beneath the existing panels.

Land Development, Various Communities throughout Florida - Project Manager providing land development services for Lennar Homes, Inc. for development of Doral Isles and Florida Design Communities for the Keys Gate project in Homestead.

Housing and Ancillary Facility, Homestead, Florida - Provided design and construction administration services to convert a 60-acre farmland site into a fully functioning 500-unit housing and ancillary facility in 120 days.

FEMA-DERM Drainage and Roadway Improvement Program Designs, FEMA and Miami-Dade County, Florida - Managed the improved stormwater drainage and roadway reconstruction design following a series of unclassified storms that damaged the roadway infrastructure in unincorporated Miami-Dade County. The project was co-founded by FEMA and the County.

Parrot Jungle Island Artificial Wetlands, Watson Island, Florida - Managed civil engineering for the development of an artificial wetland at the heart of the Miami area tropical wildlife tourist attraction. The 18-acre facility is home to thousands of tropical birds, crocodiles, snakes and orangutans and more than 2,000 varieties of plants and flowers. The artificial wetland mimics an Everglades environment. Managed the water, sewer, storm drainage and grade development master planning to create the artificial wetlands and provided all environmental permitting.

Jamestown Square Revitalization Project Management, Fort Lauderdale, Florida - Managed the demolition of existing downtown homes and was responsible for the design and construction of 20 new multi-family residences. Provided master planning for water, sewer and storm drainage and managed all relevant environmental permitting.

Land Development Services, Homestead, Florida - Provided civil engineering and land development services for the Keys Gate project in Homestead, Florida for Design Communities, Inc.

Monika Gamble, RLA

Landscape Architect



EDUCATION
Bachelor of Landscape Architecture, University of Guelph, 1984

Bachelor of Arts in Psychology, St. Mary's University, 1976

REGISTRATION
FL License No. 0001379

Professional Design Experience
For 22 years Monika Gamble has been involved in landscape design projects ranging from large scale planning assignments through the development of construction documents, from the preliminary conceptual stages through the installation of the final design. Her comprehensive understanding of the construction processes allows her to instill a realistic and economically sensitive approach to her designs. Her diverse experience includes hotel and resort projects, residential and commercial development. Her experience in the Florida market gives her an excellent basis for understanding the unique opportunities and constraints of the state's environment.

RELEVANT EXPERIENCE

Pompano Beach Redevelopment, Pompano Beach, Florida - Landscape Architect, Reviewed, Signed, and Sealed all drawings and plans. Redevelopment plan for this beachfront area of the City. Project scope includes the planning and layout of public amenities, beachfront activities, streetscape and public open space design. Project entails a heavy public participation aspect regarding design concepts.

South Creek Neighborhood Improvements, Coconut Creek, Florida - Landscape Architect - Reviewed, Signed, and Sealed all drawings and plans. Planning and design of the streetscape, signage, traffic calming, and general neighborhood landscape improvements. The City has commissioned a new design for the main roadway bordering South Creek.

James Archer Smith Park, Homestead, Florida - Landscape Architect. Reviewed, Signed, and Sealed all drawings and plans. The Park features multiple areas for recreation, both passive and active and a new feature in the park, a handicap accessible interactive water feature. Other amenities included additional on street parking, two dog parks, two playgrounds and multiple picnic areas.

Wittkop Park, Homestead, Florida - Landscape Architect. Reviewed, Signed, and Sealed all drawings and plans. The Park included two basketball courts, two tennis courts, a large picnic pavilion, dog park, tot lot, large playground, racquetball courts, sand volleyball, and restroom facilities. The project is located on 2.5 acres in the City of Homestead and is scheduled to be built in September 2006. The Park will also include administration office for park employees, a snack bar, and maintenance shed for storage.

Gaines Park, West Palm Beach, Florida - Landscape Architect. Reviewed, Signed, and Sealed all drawings and plans. Design of a 10,000 square feet multi-use recreational building for meetings, banquets, classrooms, offices and a kitchen. In addition, renovation of the existing "Head Start" facility for classrooms, meeting rooms, audio recording studios and offices.

Seventh Avenue Streetscape, Ybor City, Florida* - Landscape Architect. Produced presentation drawings: graphic plan and amenities plan plus sections, and elevations.

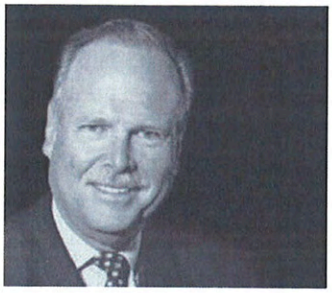
Apopka Vineland Roadway (3 sections), Orlando, Florida* - Project Manager. Responsible for Schematic Design, assisted with graphics for public meetings, landscape and maintenance budget, Design Development to Construction Documents, coordinated irrigation drawings, produced cost estimates, and bid forms. Coordination with Orange County and MSTU.

Temple Terrace Streetscape Guidelines, Tampa, Florida* - Design Landscape Architect. Produced presentation drawings: graphic plan, sections, and elevations. Award winning project.

Orange Avenue Streetscape, Orlando, Florida* - Project Manager. Design Development to Construction Documents, tag trees, and construction coordination. 2006. North of Sturtevant Street to South of Miller Street, including gateway into Orlando Regional Medical Center.

Luis Ajamil, P.E.

President, CEO



EDUCATION
Bachelor of Science in
Civil Engineering,
University of Florida, 1972

REGISTRATION
Registered Engineer
State of Florida, 1974
Reg. No. 0018420

PROFESSIONAL AFFILIATIONS
Greater Miami Chamber
of Commerce

Leadership Florida American
Association of Port Authorities

Florida-Caribbean Cruise
Association, Platinum Member

Professional Experience

Luis Ajamil is President and CEO of Bermello Ajamil & Partners, Inc., an award-winning international multidisciplinary design firm. Under his leadership, B&A has expanded its worldwide presence to become one of the preeminent firms in its field. A consummate visionary who believes in providing service on a global scale, Mr. Ajamil strategically expanded operations to include B&A offices across the United States from Florida to California and abroad in Dubai - embracing the opportunity to serve that burgeoning market. Mr. Ajamil is a Planner and a Professional Engineer with an impressive portfolio of innovative master planning projects for waterfront projects. Long recognized as a national and international expert in the Maritime field, Mr. Ajamil has served as keynote speaker and panelist at many conferences all around the world.

RELEVANT EXPERIENCE

New York City Waterfront Master Plan and Development, Brooklyn, New York - Principal in Charge for the major master planning and design effort for a 120 acre, 1.2 mile stretch of waterfront in Brooklyn, New York. Uses planned include two to three new cruise ship homeport terminals, a mixed-use commercial and artisan commercial zone, light industrial marine operations area, a large marina, one to two hotels and significant areas dedicated to public open space and recreation.

Key West Naval Base Re-Use Master Plan, Key West, Florida - Development of a reuse plan for the Naval Air Station Key West (NAS), reusing the surplus land and facilities while serving the needs of the Key West's homeless. Public meetings and focus groups helped identify community needs and priorities, including pertinent demographic, economic and environmental factors.

The World, Dubai, UAE - One of the most innovative land reclamation and development projects ever attempted. Envisioned as a series of 300 independent islands, approximating the shape of a Mercator projection of the world map, it is surrounded by a series of breakwaters and reefs. B&A is the Master Planner for the entire project; responsible for all planning and development. B&A has also prepared all of the transportation modeling, DCR's, utility infrastructure planning, land pricing analysis, hub design.

Dubai Maritime City, Master Plan and DCR, Dubai, UAE - A 230-hectare reclaimed land area to serve as the new center for maritime business and commerce. The development incorporates over 45 mixed-use residential and office tower projects, retail areas, a marine academy and the industrial marine operations facilities. The total GFA for the project is planned at 3.2 million square meters, with facilities to support 125,000 people.

City of Ketchikan Ports and Harbors Facility Development Plan, Ketchikan, Alaska - Principal in Charge, Developed a master facility plan for all port and waterfront properties maintained by the City. Provided market assessment and forecast preparations associated with marine operations, needs assessment of waterfront users, creation of a series of alternative cruise development concepts, preparation of a preferred Port and Harbor Facility Development Plan and creation of a Ground Transportation Area.

Palancar Reef Resort Master Plan, Cozumel, Mexico - Principal-in-Charge of the master plan design for a 45-acre beach resort. This project encompasses a boutique hotel with 64 rooms, 132-time share units and 45 villas. Amenities comprise of a dock for diving excursions, an equestrian center, tennis court, a conference center and a spa. The design plan incorporates an onsite treatment facility for all potable water supply.

Turnberry Isle Yacht Club, Aventura, Florida - Project Manager for Turnberry Isle Yacht Club development in Aventura, Florida. This project, part of the Aventura complex, involved three major condominium towers, yacht club, country club, and marina. Mr. Ajamil was responsible for the design of all land development programs including bulk heads, grading, drainage, paving, and utilities.

South Pointe Marina, Miami Beach, Florida - Master planning, permitting and design related to South Point Marina - the largest marina in the Southeastern United States. This 401-slip marina was planned to serve three (3) markets: a municipal marina, a yacht club, and a transient/hotel marina. Mr. Ajamil worked with a private corporation to finalize design. The marina is a fixed pier concrete precast design which includes certain innovative features such as Chattahoochee walking surface built in as part of the precast panels, and the first ever utility modules custom designed for a marina project. Pioneered use of integrated utility conduit system imbedded in the concrete precast panels.

Turnberry Isle Marina, North Miami Beach, Florida - Design for Turnberry Isle Marina in North Miami Beach. This world class marina is recognized as one of the finest facilities in the world, and the first mega-yacht marina in the Southeastern United States. Built to serve the Turnberry Yacht Club and condominium complex, it now has over 150 slips, with the majority of them serving yachts of over 45 feet in length. The marina is a combination of fixed precast concrete and floating slips for the smallest vessels. The design called for construction in approximately 50 feet of water. Also includes a marginal dock for yachts up to 200 feet in length.

Ensenada Mega Yacht Center, Ensenada Mexico - Master planning and design of a 220-slip marina in Ensenada, Mexico. This marina is being built in conjunction with a major waterfront development including a retail village, cruise ship berth, hotel and residential components. It services the Southern California market and is practically fully dedicated to large yachts.

Club Costa Baja Marina Master Plan, La Paz, Baja California, Mexico - Master planning and design development of a sports marina at Club Costa Baja in Baja California. Marina will be integrated into the upland resort and residential areas and will include up to 250 slips, bulkheads and piers, inclusive of a fully equipped haul-out repair and security station. Other amenities included are a harbor master and chandlery. This sporting facility will provide activities such as sport fishing, scuba diving and snorkeling.

Pardenbaai Yacht Basin, Oranjestad, Aruba - Master planning, conceptual engineering and marina design for a public/private marina project in downtown Oranjestad, Aruba. Marina capacity was doubled to 85 slips, which were arranged more efficiently along the bulkheads. Users include private yachts up to 170 feet and commercial day tour boats.

Grove Isle Marina, Coconut Grove, Florida - Project Designer for the initial phases of the 100 slip Grove Isle Marina in Coconut Grove, Florida. This marina was in an ecological protected area and also included significant public participation from neighboring residents.

Puerto Plata, Dominican Republic - Project Director for the master plan, financial feasibility and market study for a marina on the north coast of the Dominican Republic in Puerto Plata. This project done for Infratur, an agency of the Dominican Central Bank under the auspices of the World Bank, was a cornerstone of the Puerto Plata tourism development project, and seeks to attract transient vessels moving between North Atlantic and the Lesser Antilles. The marina called for a unique fan-shaped figure arrangement that would give great diversification in vessel size that could be attracted to the harbor.

Sailfish Point Marina, Hutchinson Island, Florida - Project Director for the conceptual design and permitting of the Sailfish Point Marina. This project is part of an upscale residential/resort golf course community by Mobil Land Development in Hutchinson Island, Florida. This 100-slip marina was built on an existing basin, and is a critical component of the yacht club of this magnificent project.

Lummus Park, Miami Beach, Florida - Project Manager; This project marked the first reconstruction of Lummus Park along Ocean Drive in South Beach. The park was the first project involving shifting Ocean Drive toward the east to create the larger sidewalks along the west side of Ocean Drive. This made possible the resurgence of Ocean Drive as one of the most successful people-gathering

places in all of Florida. The linear park then involved creating meandering wide sidewalks designated as both bikeways and roller skate zones separate from pedestrian areas.

Norfolk Cruise Terminal, Norfolk, Virginia - Prepared the market, business, and master plan for a multi-use cruise terminal and waterfront facility. Called for the development of a dramatic, two-story facility linked to the City's National Maritime Center (NAUTICUS) and surrounding park areas. Facility supports a single cruise berth and related homeporting terminal spaces, a conference and exhibition center, and a small marina.

Cruise Homeport, Quintana Roo, Mexico - Master planned and provided marine and facility design and engineering services for a new cruise homeport and related mixed-use entertainment complex. Facility is anticipated to accommodate the simultaneous operation of two homeporting cruise vessels and two calling vessels at its four berths.

Disney's Castaway Cay Private Cruise Island, Gorda Cay, Bahamas - Creation of a harbor, pier, and mooring structures capable of accommodating a 1,000-ft cruise vessel. Design-build team member involved in master planning, designing, providing marine engineering and structural services on this project. In conjunction with Disney's planners, developed a storyline based upon the concept that "castaways from an airplane wreck developed the island".

City of Newport News, Newport News, Virginia - Master plan, cruise ship market study and feasibility study for the development of a cruise facility in Newport News, Virginia. The City of Newport News in joint venture with The Virginia Port Authority requested the development of this study to determine whether a section of the downtown waterfront in Newport News could be converted to support cruise ship operations. The market determined that if a new pier was built with joint use of cargo operations, the City could enjoy cruise ship operations in the form of Port-Of-Call North Atlantic destination cruises. A master plan and renderings were developed in conjunction with a local architectural firm for a mixed-use cruise terminal to serve as focal point of downtown revitalization strategy.

Port of Ceuta Cruise Market Study & Facilities Master Plan, Port of Ceuta, Spain - B&A prepared a cruise industry market study and facilities master plan. B&A prepared a comprehensive study reviewing industry growth trends and identifying present and future traffic levels. Ceuta's tourism and waterside infrastructure was evaluated to identify needed improvements. An analysis of potential economic impacts associated with projected cruise ship and passenger through-puts was also prepared. B&A then reviewed existing cruise facilities, developed design alternatives, and prepared a phased plan for the expansion and enhancement. A multi-use passenger terminal with a small retail and entertainment component were integrated with existing buildings and the waterfront.

Port of Cartagena Passenger Facilities Master Plan, Cartagena, Colombia - Designed pier extension and marine structures to accommodate 100,000-ton vessels; Developed the market study, master plan of the port's multi-use piers and upland areas and plan for development of a retail and entertainment area; operations planning for cruise facilities and shore service providers, formulation of a tourism destination plan and marketing strategy.

Aloha Tower Project, Honolulu, Hawaii - Lead maritime designer to the Hemmetter Corporation in its proposal for the reconstruction of the Aloha Tower Project in Honolulu, Hawaii. The City of Honolulu requested proposals from private developers for the reconstruction and redevelopment of downtown Honolulu centered around the Aloha Tower Cruise Terminal project. The design was submitted to the City and it included the development of 3 cruise ship terminals integrated with an urban waterfront retail space and parking area. This terminal involved a tri-level boarding system in order to totally segregate and simultaneously use the terminal in a sterile and non-sterile capacity. The project also included the development of an arena, office towers, hotels, museums, a waterfront entertainment center, a family activity center and a floating marketplace.

HONORS & AWARDS

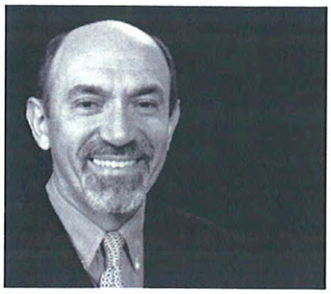
Herbert M. Schwartz Community Involvement Award, presented by the Florida Engineering Society
Principal of the Year Award, presented by the Florida Institute of Consulting Engineers
Bill Colson Leadership Award, presented by Leadership Miami & the Greater Miami Chamber of Commerce
Award of Honor, South Pointe Park, Miami Beach, presented by American Planning Association and American Society of Landscape Architects
Award of Honor, South Pointe Development Strategy, presented by American Planning Association
Award of Honor, Port of Miami Expansion, presented by Florida Institute of Consulting Engineers
Award of Honor, Passenger Terminal No. 5, Canaveral Port Authority, presented by the Florida Institute of Consulting Engineers
Fame Award, Carnival Cruise Line Headquarters

PUBLICATIONS & SPEECHES

2009 AAPA Conference, Mazatlan, Mexico "Moving People Faster"
2008 AAPA Conference, Baltimore, Maryland "Trends in Cruise Terminal Operations"
2008 Cityscape Dubai, World Architecture Conference, Dubai, UAE "Coastal Development"
2008 International Villes and Ports Congress, Stockholm, Sweden "The Impacts of Cruise Ships on Urban Waterfronts"
2008 Seatrade Conference, Miami, Florida "The Design of Mega Terminals"
2007 Medcruise, Barcelona, Spain "Design of Cruise Terminals"
2007 Seatrade Forum, Usuahia, Argentina "Trends in the Cruise Industry"
2007 Cityscape, Abu Dhabi, UAE "The Design of The World"
2007 Seatrade Conference, Miami Beach, "Mega Ports for Mega Ships"
2005 Dubai Waterfront 2005, Dubai, U.A.E., "The Future of the Middle East's Coastline Development"
2001 Seatrade Conference, Hamburg, Germany, "Cruise Line - City Relationship"
2001 Brazil Cruise Conference, Rio de Janeiro, 'Design and Cruise Facilities"
2000 AAPA Cruise Conference, Los Angeles, "Design and Cruise Facilities"
1999 Seatrade Conference, Miami, "Latest Trends in Cruise Terminal Design"
1999 Seatrade Conference, Dubai, U.A.E., "Latest Trends in Cruise Terminal Design"
1998 Seatrade Conference, Genoa, Italy, "Latest Trends in Cruise Terminal Design"
1997 International Latin American Port Facilities Conference - "Alternative Scheme for Port of Miami's Cruise Dollars"
1996 Seatrade Conference - "Ports and Passengers in the Mediterranean"
1995 American Association of Ports Authority - "Ports and Terminals for Cruise Ships of the Future"
1995 Seatrade Pacific Cruise Convention - "Future Trends & Impacts of Cruise Industry to the Ports"
1995 American Association of Ports Authority's Annual Meeting - "Cruise Ship Trends"
1994 Seatrade Conference - "The Development of Cruise/Ferry Terminals in the Caribbean"
1993 American Association of Ports Authority's Annual Meeting - "Cruise Port Development in Traditional and Non-Traditional Markets"
1992 Seatrade Asia Pacific Cruise Convention - "Adapting Existing Ports for Cruise Calls"
1992 Third Annual Symposium on Mediterranean Cruises - "Cruise Industry Development & the Port of Miami"
1991 International Association of Ports Harbors' Annual Meeting - "Cruise Industry Development"
1991 Seatrade Conference - "Future Home Port Development for the Cruise Industry"
1991 American Association of Port Authority - "Cruise Port Development"
1981 American Association of Port Authority's Annual Meeting - "Innovative Financing for Port Development in Third World Countries"
1980 American Association of Port Authority's Annual Meeting "Trends in Developing the Nation's Port Development

Felipe Alespeiti

Partner, Senior Planner



Professional Design Experience

Felipe Alespeiti has over 27 years of experience in a number of different architecture disciplines. He possesses a rare combination of experience in planning, architecture and landscape architecture which blend design skill with a strong construction and technical background. Additionally, he has focused on urban design with emphasis on pedestrian environments.

RELEVANT EXPERIENCE

Harry's Island, Dubai, UAE - Project Manager. A 76 hectare mixed-use waterfront development that will include a variety of residential components in the form of villas, high rise condominiums and single family dwellings; commercial components including 250,000 SF of retail space, several themed hotels and various entertainment components including an assortment of theatres and specialty or themed restaurants.

Palm Tai, Phuket Bay, Thailand- Project Manager - B&A was commissioned to provide the vision and conceptual design for this mixed-use waterfront residential and commercial, Palm-like development in the Bay of Phuket, Thailand. The design includes 800 waterfront villas, 20,000 square meters of commercial space, beachfront hotels, a marina, beaches and a potential cruise port.

Isla Flamenco, Republic of Panama - Project Manager. A 24-hectare mixed-use waterfront development that will contain several components including an entertainment plaza, a maritime center complete with a 500-slip marina and yacht club, cultural venues, recreational facilities, some exclusive residential developments and an extended-stay hotel. A cruise port facility with duty free shops will be planned, as well as two exclusive hotels: one hilltop and one waterfront.

Altos de Chavon Casa de Campo, La Romana, Republica Dominicana - Urban Designer. Developed a master plan for the preservation of the historic hilltop town while at the same time improving the commercial viability of the area. The plan was guided by 3 strategic initiatives: The first was to increase vehicular and pedestrian movement in the retail and entertainment core, the second was to take advantage of the current population base, and third was to grow the town based on the current commercial activities.

Hollywood City-Wide Master Plan, Hollywood, Florida - Urban Designer. As part of the Urban Design team, carried out all design analyses. Responsibilities included the development of the Urban Design Element of the Master Plan.

Ensenada Cruise Port Village, Ensenada, Baja California - Urban Designer. Master Plan and design for a multi-use cruise and upland retail and entertainment complex; Involved one million cubic meters of dredging, two 1,000-foot cruise berths, and a 250-slip marina.

Ports of Aruba Master Plan, Aruba, Dutch Caribbean - Designer. Developed a site feasibility analysis, conceptual Master Plan and preliminary environmental studies for a water-oriented resort community in Aruba. The program includes single-family homes, townhomes and high-rise condominium units.

Pardenbaai City Center Yacht Basin, Oranjestad-Aruba, Dutch Caribbean - As Urban Designer, provided master planning, conceptual engineering and marina design for a public and private marina project in downtown Oranjestad, Aruba. Pardenbaai Yacht Basin is adjacent to the commercial cruise port and located at the foot of the city's center. The project included one mile of waterfront improvements.

Port of Cartagena Passenger Facilities Master Plan, Cartagena, Colombia - Pier extension and marine structures to accommodate 100,000-ton vessels; a market study, master plan of the port's multiuse piers and upland areas; plan for development of a retail and entertainment area; operations planning for cruise facilities and shore service providers, formulation of a tourism destination plan and marketing strategy.

EDUCATION

Master of Landscape Architecture, Florida International University, Miami, Florida, 1991

6-year degree in Architecture, University of Buenos Aires, Buenos Aires, Argentina, 1981

REGISTRATION

Registered Architect, Professional Board of Architecture, Argentina, 1981

PROFESSIONAL AFFILIATIONS

Member, American Planning Association, 2000

AWARDS

2006 Urban Designer of the Year Award

New York City Waterfront Master Plan and Development, Brooklyn, New York - Urban Designer for the major master planning and design effort for a 120 acre, 1.2 mile stretch of waterfront in Brooklyn, New York. Uses planned include two to three new cruise ship homeport terminals, a mixed-use commercial and artisan commercial zone, light industrial marine operations area, a large marina, one to two hotels and significant areas dedicated to public open space and recreation.

City of Ketchikan Ports and Harbors Facility Development Plan, Ketchikan, Alaska - Planner, Developed a master facility plan for all port and waterfront properties maintained by the City. Provided market assessment and forecast preparations associated with marine operations, needs assessment of waterfront users, creation of a series of alternative cruise development concepts, preparation of a preferred Port and Harbor Facility Development Plan and creation of a Ground Transportation Area.

Long Range Waterfront Master Plan, Juneau, Alaska - Planner, Central goal was creating a viable development plan to meet the needs and aspirations of the community, promote year-round vitality of the downtown and waterfront districts, alleviate traffic congestion and maintain the walkable nature of the City while effectively balancing the day-to-day maritime and tourism demands of Juneau's busy working waterfront.

Grenada Waterfront Master Plan, St. George's, Grenada - Planner, Master plan was conceived as an extension to the water's edge of St. George's downtown. Its execution provides for additional retail activities, pedestrian access and view corridors.

Port of Dubrovnik Passenger Port Development, Dubrovnik, Croatia - Planner, Created a strategic vision to transform the port and surrounding waterfront into a mixed-use maritime passenger facility. Plan involved the creation of a enduring, maritime and urban redevelopment plan that capitalized on available waterfront opportunities, assessment of area transportation facilities.

Ports of Bermuda Master Plan and Facilities Redevelopment, Hamilton, St. Georges and the Royal Naval Dockyard, Bermuda - Design and implementation of marine and related upland facilities supportive of ferry, cruise, cargo, mixed-use commercial, transportation facilities and recreation activities at Bermuda's three unique waterfront districts.

Cruise Market Study and Facilities Master Plan, Port of Ceuta, Spain - Using cruise line selection criteria for destinations, Ceuta's tourism and waterside infrastructure was evaluated to identify much-needed improvements. An analysis of potential economic impacts associated with projected cruise ship and passenger through-puts was also prepared.

The World, Dubai, UAE - Project Manager. One of the most innovative land reclamation and development projects ever attempted. Envisioned as a series of independent islands, approximating the shape of a Mercator projection of the world map, it is surrounded by a series of breakwaters and reefs. B&A is the Master Planner for the entire project; responsible for all planning and developmental guidance. Transportation to and within The World is based solely on marine infrastructure. All movement will have to rely on ferries, water taxis and private boats. The Master Plan includes Trip Demand, Travel time calculations, routes and marine transport operations.

The Universe, Dubai, UAE - Senior Urban Planner. The Universe is a series of island reclamation developments measuring 2,465 hectares in area, located off the Jumeirah coastline and situated between Palm Jumeirah and Palm Deira, Mina Rashid and The World. As is the case with the Palms, B&A's The World, DMC and Grand Central, as well as other Nakheel developments, this project's size, scale and potential present unique and interesting challenges as well as an opportunity to define a part of the future of Dubai with an enormous impact on its waterfront and skyline.

STATE OF FLORIDA

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

BOARD OF ARCHITECTURE & INTERIOR DESIGN
1940 NORTH MONROE STREET
TALLAHASSEE FL 32399-0783

(850) 487-1395

BERMELLO, AJAMIL & PARTNERS, INC
2601 S BAYSHORE DR STE 1000
MIAMI FL 33133-5412

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AC# 4271890

STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

AAC000412 02/20/09 080370878

ARCHITECT CORPORATION
BERMELLO, AJAMIL & PARTNERS, INC

IS CERTIFIED under the provisions of Ch.481 FS
Expiration date: FEB 28, 2011 L09022000644

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AC# 4271890

STATE OF FLORIDA

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
BOARD OF ARCHITECTURE & INTERIOR DESIGN

SEQ# L09022000644

DATE	BATCH NUMBER	LICENSE NBR
02/20/2009	080370878	AAC000412

The ARCHITECT CORPORATION
Named below IS CERTIFIED
Under the provisions of Chapter 481 FS.
Expiration date: FEB 28, 2011

BERMELLO, AJAMIL & PARTNERS, INC
2601 S BAYSHORE DR STE 1000
MIAMI FL 33133-5412

CHARLIE CRIST
GOVERNOR

DISPLAY AS REQUIRED BY LAW

CHARLES W. DRAGO
SECRETARY

STATE OF FLORIDA
BOARD OF PROFESSIONAL ENGINEERS
2507 CALLAWAY RD STE 200
TALLAHASSEE, FL 32303-5268

Bermello Ajamil & Partners, Inc.
2601 South Bayshore Drive
Suite 1000
MIAMI, FL 33133

DETACH HERE

State of Florida

Board of Professional Engineers

Bermello Ajamil & Partners, Inc.

Is authorized under the provisions of Section 471.023, Florida Statutes, to offer engineering services to the public through a Professional Engineer, duly licensed under Chapter 471, Florida Statutes.

Expiration: 28-FEB-11
Audit No: 22820112584

Certificate of Authorization

DISPLAY AS REQUIRED BY LAW

CA No: 6304

STATE OF FLORIDA

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

BOARD OF LANDSCAPE ARCHITECTURE
1940 NORTH MONROE STREET
TALLAHASSEE FL 32399-0783

(850) 487-1395

BERMELLO, AJAMIL & PARTNERS, INC
2601 SOUTH BAYSHORE DRIVE SUITE 100
MIAMI FL 33133

Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation. Our professionals and businesses range from architects to yacht brokers, from boxers to barbeque restaurants, and they keep Florida's economy strong.

Every day we work to improve the way we do business in order to serve you better. For information about our services, please log onto **www.myfloridalicense.com**. There you can find more information about our divisions and the regulations that impact you, subscribe to department newsletters and learn more about the Department's initiatives.

Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers. Thank you for doing business in Florida, and congratulations on your new license!

STATE OF FLORIDA AC# 4661698
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

LC0000261 10/08/09 090178761

LANDSCAPE ARCHITECT BUSINESS
BERMELLO, AJAMIL & PARTNERS, INC

HAS REGISTERED under the provisions of Ch.481
Expiration date: NOV 30, 2011 L09100802010

DETACH HERE

AC# 4661698

STATE OF FLORIDA

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
BOARD OF LANDSCAPE ARCHITECTURE

SEQ# L09100802010

DATE	BATCH NUMBER	LICENSE NBR
10/08/2009	090178761	LC0000261

The LANDSCAPE ARCHITECT BUSINESS
Named below HAS REGISTERED
Under the provisions of Chapter 481 FS.
Expiration date: NOV 30, 2011

BERMELLO, AJAMIL & PARTNERS, INC
2601 SOUTH BAYSHORE DRIVE SUITE 100
MIAMI FL 33133

CHARLIE CRIST
GOVERNOR

CHARLES W. DRAGO
SECRETARY

DISPLAY AS REQUIRED BY LAW

STATE OF FLORIDA

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

BOARD OF ARCHITECTURE & INTERIOR DESIGN (850) 487-1395
1940 NORTH MONROE STREET
TALLAHASSEE FL 32399-0783

SANCHEZ, ALFREDO C
4200 ALTON RD.
MIAMI BEACH FL 33140

Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation. Our professionals and businesses range from architects to yacht brokers, from boxers to barbeque restaurants, and they keep Florida's economy strong.

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STATE OF FLORIDA AC# 4271841
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

AR0007968 02/20/09 080370941

ARCHITECT
SANCHEZ, ALFREDO C

IS LICENSED under the provisions of Ch.481 FS.
Expiration date: FEB 28, 2011 L09022000595

DETACH HERE

AC# 4271841

STATE OF FLORIDA

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
BOARD OF ARCHITECTURE & INTERIOR DESIGN

SEQ# L09022000595

DATE	BATCH NUMBER	LICENSE NBR
02/20/2009	080370941	AR0007968

The ARCHITECT
Named below IS LICENSED
Under the provisions of Chapter 481 FS.
Expiration date: FEB 28, 2011

SANCHEZ, ALFREDO C
4200 ALTON RD.
MIAMI BEACH FL 33140

CHARLIE CRIST
GOVERNOR

CHARLES W. DRAGO
SECRETARY

DISPLAY AS REQUIRED BY LAW

This certificate hereby qualifies

Alfredo C. Sanchez, AICP

as a member with all the benefits of a Certified Planner
and a commitment to the AICP Code of Ethics and Professional Conduct.

Certified Planner Number 011028

Paul Farmer, FAICP
Executive Director and CEO

Paul Ingram, AICP
President

APA
AICP

The American Planning Association's
Professional Institute
American Institute
of Certified Planners

Making Great Communities Happen

State of Florida

Board of Professional Engineers

Attests that

Frantz Lucien Tassy ,P.E.

Is licensed as a Professional Engineer under Chapter 471, Florida Statutes

Expiration: 28-FEB-11

P. E. Lic. No: 61856

Audit No: 228201126586

DISPLAY AS REQUIRED BY LAW

STATE OF FLORIDA
BOARD OF PROFESSIONAL ENGINEERS
2507 CALLAWAY RD STE 200
TALLAHASSEE, FL 32303-5268

State of Florida

Board of Professional Engineers

Attests that

Jack P. Young Jr.,P.E.

Is licensed as a Professional Engineer under Chapter 471, Florida Statutes

Expiration: 28-FEB-11 P. E. Lic. No:

Audit No. 228201131653 D 45646

DISPLAY AS REQUIRED BY LAW

Jack P. Young Jr.
477 SE 21st Dr
HOMESTEAD, FL 330330000

DETACH HERE

State of Florida

Board of Professional Engineers

Attests that

Jack P. Young Jr.,P.E.

Is licensed as a Professional Engineer under Chapter 471, Florida Statutes

Expiration: 28-FEB-11 **P. E. Lic. No:**

Audit No: 228201131653 D **45646**

DISPLAY AS REQUIRED BY LAW

State of Florida

Board of Professional Engineers

Attests that

Luis Ajamil ,P.E.

Is licensed as a Professional Engineer under Chapter 471, Florida Statutes

Expiration: 28-FEB-11

P. E. Lic. No: 18420

Audit No: 228201109115

DISPLAY AS REQUIRED BY LAW

AC# 4727654

STATE OF FLORIDA

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
BOARD OF LANDSCAPE ARCHITECTURE

SEQ# L09111800976

DATE	BATCH NUMBER	LICENSE NBR
11/18/2009	098030499	LA0001379

The LANDSCAPE ARCHITECT
Named below HAS REGISTERED
Under the provisions of Chapter 481 FS.
Expiration date: NOV 30, 2011

GAMBLE, MONIKA SUZANITA
3045 LAKE GEORGE COVE DR
ORLANDO FL 328126820

CHARLIE CRIST
GOVERNOR

DISPLAY AS REQUIRED BY LAW

CHARLES W. DRAGO
SECRETARY

U.S. Green Building Council

HEREBY CERTIFIES THAT

Alfredo C. Sanchez

HAS ACHIEVED THE DESIGNATION OF

LEED® ACCREDITED PROFESSIONAL

BY DEMONSTRATING THE KNOWLEDGE OF GREEN BUILDING PRACTICE REQUIRED FOR SUCCESSFUL IMPLEMENTATION OF THE LEADERSHIP IN ENERGY AND ENVIRONMENTAL DESIGN (LEED®) GREEN BUILDING RATING SYSTEM™.

Chairman

Date Issued
August 13, 2007

S. Richard Fedrizzi, President, CEO and Founding Chairman

Printed on 50% bamboo fibers / 100% post-consumer fibers with vegetable based inks.

U.S. Green Building Council

HEREBY CERTIFIES THAT

Javier Cordova

HAS ACHIEVED THE DESIGNATION OF

LEED® ACCREDITED PROFESSIONAL

BY DEMONSTRATING THE KNOWLEDGE OF GREEN BUILDING PRACTICE REQUIRED FOR SUCCESSFUL IMPLEMENTATION OF THE LEADERSHIP IN ENERGY AND ENVIRONMENTAL DESIGN (LEED®) GREEN BUILDING RATING SYSTEM™.

Chairman

Date Issued
September 22, 2007

S. Richard Fedrizzi, President, CEO and Founding Chairman

Printed on 50% bamboo fibers / 100% post-consumer fibers with vegetable based inks.

U.S. Green Building Council

HEREBY CERTIFIES THAT

Itzel Lozada

HAS ACHIEVED THE DESIGNATION OF

LEED® ACCREDITED PROFESSIONAL

BY DEMONSTRATING THE KNOWLEDGE OF GREEN BUILDING PRACTICE REQUIRED FOR SUCCESSFUL IMPLEMENTATION OF THE LEADERSHIP IN ENERGY AND ENVIRONMENTAL DESIGN (LEED®) GREEN BUILDING RATING SYSTEM™.

Chairman

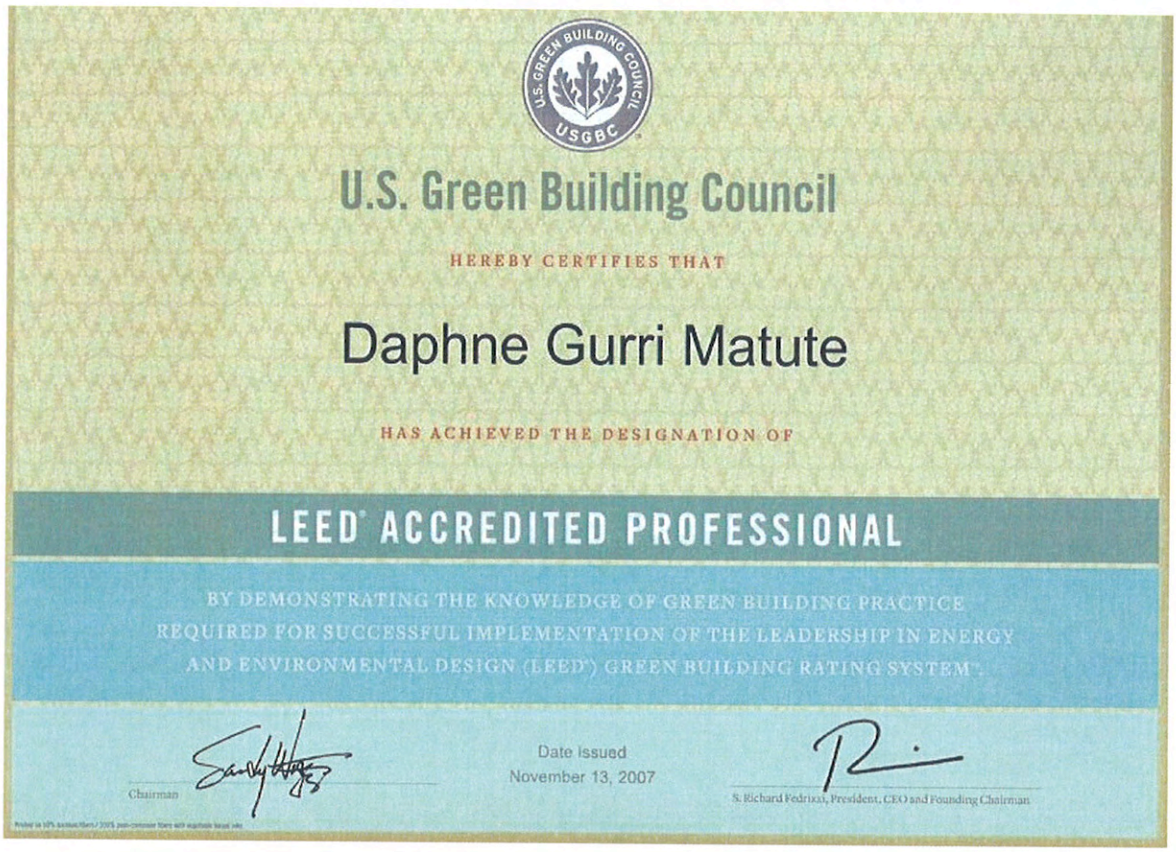
Date Issued
October 13, 2007

S. Richard Fedrizzi, President, CEO and Founding Chairman

60% bamboo fibers / 100% post-consumer fibers with vegetable based inks.

GURRI MATUTE PA
ARCHITECTURE-INTERIORS

LEED® CERTIFICATION



U.S. Green Building Council

HEREBY CERTIFIES THAT

Daphne Gurri Matute

HAS ACHIEVED THE DESIGNATION OF

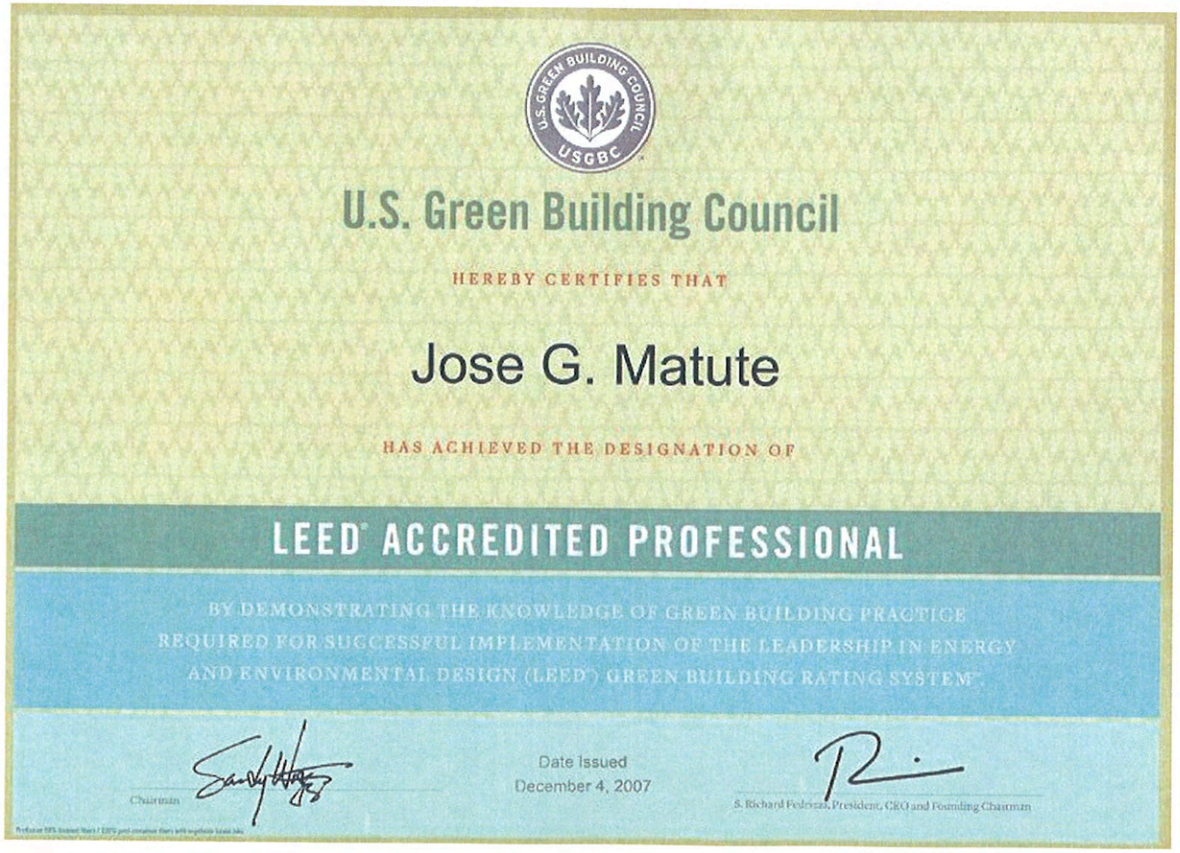
LEED® ACCREDITED PROFESSIONAL

BY DEMONSTRATING THE KNOWLEDGE OF GREEN BUILDING PRACTICE REQUIRED FOR SUCCESSFUL IMPLEMENTATION OF THE LEADERSHIP IN ENERGY AND ENVIRONMENTAL DESIGN (LEED®) GREEN BUILDING RATING SYSTEM™.

Chairman

Date Issued
November 13, 2007

S. Richard Fedrizzi, President, CEO and Founding Chairman



U.S. Green Building Council

HEREBY CERTIFIES THAT

Jose G. Matute

HAS ACHIEVED THE DESIGNATION OF

LEED® ACCREDITED PROFESSIONAL

BY DEMONSTRATING THE KNOWLEDGE OF GREEN BUILDING PRACTICE REQUIRED FOR SUCCESSFUL IMPLEMENTATION OF THE LEADERSHIP IN ENERGY AND ENVIRONMENTAL DESIGN (LEED®) GREEN BUILDING RATING SYSTEM™.

Chairman

Date Issued
December 4, 2007

S. Richard Fedrizzi, President, CEO and Founding Chairman

The U. S. Green Building Council

hereby certifies that

Louis Aguirre

has successfully demonstrated knowledge of the
green building design and construction industry and the
Leadership in Energy and Environmental Design (LEED®) 2.0
Green Building Rating System, Resources and Process required
to be awarded the title of

LEED® 2.0 Accredited Professional

James Hartzfield, Chairman

S. Richard Fedrizzi, President,
CEO and Founding Chairman

Julio Avael, MPA
City Manager

THE CITY OF KEY WEST
P. O. BOX 1409
KEY WEST, FLORIDA 33041-1409

525 Angela Street
(305) 292-8100
Fax 292-8234

September 29, 1999

Bermello, Ajamil & Partners, Inc.
Luis Ajamil
2601 S. Bayshore Drive – 10th Floor
Miami, Florida 33133

Re: RFP-98-006 – Planning Services for amendments to the Comprehensive Plan and Land Use Regulations resulting from NAS/Key West Base Closure/Realignment

Dear Mr. Ajamil:

The planning work performed and completed under the Chapter 288 process by your in house team members and consultants has been exemplary.

The City of Key West is appreciative of the professional services your firm has performed during this somewhat arduous and complicated planning process.

The fees for completion of this agreement have been sent under a separate cover.

Sincerely,

Julio Avael
City Manager

C: Curtis & Kimball
Market Share
William H. Harrison, LRA

County of Monroe
Growth Management Division

Marine Resources Office
Suite #420
2798 Overseas Highway
Marathon FL 33050
Voice: (305) 289-2805
FAX: (305) 289-2536

Board of County Commissioners
Mayor Mario Di Gennaro, District 4
Mayor Pro Tem Dixie Spehar, Dist. 1
George Neugent, Dist. 2
Charles "Sonny" McCoy, District 3
Sylvia J. Murphy, Dist. 5

We strive to be caring, professional and fair

To Whom it May Concern,

This letter is in reference to the Request for Qualifications being submitted to your city by Bermello Ajamil & Partners (Bermello). The Monroe County Department of Marine Resources hired Bermello several years ago to provide services, including engineering and permitting for rebuilding multiple publicly owned boat ramps in the Florida Keys.

I personally worked with Frank Tejidor and others from Bermello who worked on various components of the project. Bermello staff were always professional, cooperative and timely with their services and deliverables. Our project was successful and we are now in the process of rebuilding the ramp facilities.

Please feel free to call me if you have any additional questions regarding Bermello.

Sincerely,

Richard Jones
Senior Marine Planner

City of Ketchikan

January 10, 2007

To Whom It May Concern:

Re: City of Ketchikan Port Facilities Development Plan

With regard to the above referenced subject, please be advised that in April of 2002 the City of Ketchikan entered into a contract with kpff Consulting Engineers, Inc. and Bermello and Ajamil & Partners, Inc. for the preparation of a facilities development plan for the Port of Ketchikan. As owner of the Port of Ketchikan, the City undertook this effort in recognition of an urgent need to expand both its waterside and upland facilities to meet the demands of the expanding cruise ship industry in Southeast Alaska.

The preparation of a facilities development plan for the Port of Ketchikan began a four-year planning effort that resulted in the award of a $38,853,365 contract to American Civil Constructors West Coast, Inc. last May for expanded cruise ship facilities at the Port of Ketchikan. Upon its completion, the project will provide for the extension of Berth II to become a new Berth III capable of accommodating Panamax class cruise ships; the replacement and reconfiguration of Casey Moran Harbor; an over-the-water ground transportation area (GTA) for vehicle and pedestrian staging; a waterfront pedestrian promenade; and restroom facilities and an enclosed pedestrian shelter. Concurrent with this effort, the City negotiated a thirty-year lease with Ketchikan Dock Company for the construction of a fourth berth capable of accommodating Panamax class cruise ships.

Without the assistance of Bermello and Ajamil & Partners, Inc., the City of Ketchikan would not have accomplished the progress that it has to date. The company was a critical player not only in the initial planning and design efforts, but played a significant role in the negotiations with various cruise lines and the North West CruiseShip Association. Additionally, Bermello and Ajamil & Partners, Inc., assisted the City in arranging a $38,500,000 financing package through the Alaska Municipal Bond Bank, the largest bond issue ever undertaken by this State agency on behalf of a municipality. Lastly, the City recently entered into a new contract with Bermello and Ajamil & Partners, Inc. to manage the ongoing Port construction project on behalf of the City.

In closing, I wish to state that I have found Bermello and Ajamil & Partners, Inc. to be a thoroughly professional and highly regarded company. Not only does the firm have the technical expertise in maritime design, but also possess a strong knowledge of business practices in the cruise ship and general maritime industries. I give the company my highest recommendation. By any standards, the company has been instrumental in assisting the City to not only undertake the large cruise port capital program in Alaska currently, but likely on the entire west coast of the United States as well.

334 Front Street / Ketchikan, AK 99901 / PH: 907-225-3111 / FX: 907-225-5075

The U. S. Green Building Council

hereby certifies that

Sergio Serrano

has successfully demonstrated knowledge of the
green building design and construction industry and the
Leadership in Energy and Environmental Design (LEED®) 2.0
Green Building Rating System, Resources and Process required
to be awarded the title of

LEED® 2.0 Accredited Professional

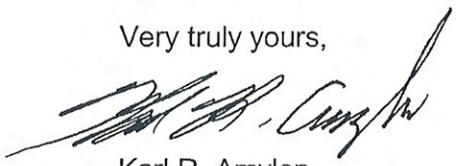


James Hartzfield, Chairman

S. Richard Fedrizzi, President,
CEO and Founding Chairman

Should you have any questions on this matter, please do not hesitate to contact me.

Very truly yours,



Karl R. Amylon
City Manager

New York City
Economic Development
Corporation

Kate Ascher
Executive Vice President

110 William Street
New York, NY 10038
Tel: 212.312.3525
Fax: 212.312.3984
kascher@nycedc.com
www.nycedc.com

May 6, 2004

To Whom It May Concern:

Over the past nine months, the City of New York's Economic Development Corporation has employed the firm of Bermello, Ajamil & Partners to complete a master plan for the cruise industry. Our experience of the firm throughout this intense planning and analysis process has been outstanding, and the work produced by the team assigned to our project has far exceeded our expectations in all respects.

In the last five years, the cruise industry here in New York has grown at an unprecedented rate, and our facilities – last refurbished in the 1970's – have been unable to keep up with demand. To assess how best we should respond to this growth, we hired Bermello, Ajamil to forecast demand for cruise facilities going forward and to translate that demand into a master plan to address the City's cruise needs over the next 30 years. The recently completed Master Plan, which was broken into financially manageable phases, envisions the redevelopment of the existing cruise terminal in Manhattan and the construction of a series of new cruise terminals in Brooklyn. Phase 1 of the B&A plan – covering the next ten years and costing roughly $150 million – has just this week been approved by the Office of Management and Budget and been announced by Mayor Bloomberg.

The fact that a project could move so quickly from conception to financial authorization and reality is a tribute to the obvious skills of the firm in the area of cruise terminal planning, but also to the commitment that principals and staff of the firm have shown to this project from the outset. Although the firm is based in Miami, team members were on site here in New York weekly throughout the planning effort and worked seamlessly with key members of my own staff in the process. As a result, we are not only happy with the results but now retain, in-house, a working knowledge of the market factors, engineering analysis, and financial and planning issues which underpin both the logic and the details of the Master Plan produced by the team.

I firmly believe that we would not have moved this project ahead so quickly or with such widespread support had it not been for the efforts of a first-class consulting firm on our behalf. And we plan to continue to work with the firm as the Plan moves forward: we are in the process of retaining B&A to manage the design of both the renovated and new facilities that the Plan specifies, and hope to continue to rely on the firm's industry, financial and operational expertise in all aspects of cruise operations during that time.

Please feel free to contact me directly in New York with any questions you may have regarding the firm or the work recently completed for us.

Yours sincerely,

Kate Ascher

CITY of HOLLYWOOD, FLORIDA

OFFICE OF PLANNING

May 1, 2003

To Whom It May Concern:

In January, 2000, the City of Hollywood embarked on the development of a City Wide Master Plan (CWMP). The CWMP was conceived by the City of Hollywood as a design and policy document to guide and mold the future development. It has become an important tool in the evaluation of planning and policy decisions in the City of Hollywood.

No small part of this success is the result of the strong collaboration established between City staff and the consultant team during the process of master plan development. In particular to this success, I want to speak on behalf Alfredo C. Sanchez AIA, AICP, Partner in Charge for Bermello, Ajamil and Partners, the lead consultant for urban design of the City Wide Master Plan team.

As the lead urban designer, Alfredo's understanding of urban design approach, community and planning issues, and his creative design response were instrumental to the success of the planning effort. His enthusiasm, cooperative spirit and personal affinity served to unite the consultant team and City staff in their quest to create a vision for the growth of the City, resolve difficult planning issues and obtain community support for the plan.

In September, 2001 the City Commission adopted the City Wide Master Plan bringing to a conclusion an 18 month planning effort which included over 100 community meetings, and involving over 1,000 residents. I am happy to speak on behalf of Alfredo C. Sanchez. Please do not hesitate to contact me if you need any additional information.

Sincerely,

Jaye M. Epstein, AICP
Planning Director

2600 Hollywood Boulevard, Room 315 • P.O. Box 229045 • Hollywood, FL 33022-9045
Phone (954) 921-3471 • Fax (954) 921-3347 • www.hollywoodfl.org
"An Equal Opportunity and Service Provider Agency"

City of Miami

ARTHUR E. TEELE, JR.
Chairman

FRANK K. ROLLASON
Executive Director

April 16, 2003

To Whom It May Concern:

RE: CLIENT STATEMENT/MARGARET PACE PARK

Dear Sir or Madam:

Please accept this statement as a testimonial, if you will, for the end product more than meeting the requirements and expectations of the program. Margaret Pace Park, in itself, is a park within the City of Miami's Parks and Recreation Department; yet to the City's Community Redevelopment Agency (CRA), it is a catalyst to improve a neighborhood which has been in decline. Parks, by their very nature, should define a neighborhood and capture its essence as well as provide a physical facility to allow the local inhabitants a few moments to escape the rigors of the day. This park does this and more.

First, it is both a passive and active park as it contains winding walkways along the waterfront as well as facilities for basketball, tennis, soccer, and cricket. Among the amenities is a tot-lot which provides a venue for nearby moms, dads, and nannies to spend a few moments with their little ones within walking distance of nearby hotels, condos, and apartment complexes. Strolls along the water are enhanced by three artistic "thrones" designed and built by students from the New World School of the Arts. They have become a focal point of those who speak of the virtues of the park and more closely define the neighborhood than originally anticipated.

Aside from the park amenities for the residents, both the City and the CRA are encouraging a link between the park and local businesses (nearby hotels, businesses on nearby Biscayne Boulevard, and the soon to be completed Performing Arts Center) for use as a venue for outdoor events which would capture the bayfront as well as the City skyline to the west and the Beach's skyline to the east; it is truly an impressive location. To this end, the Board of Directors for the CRA recently authorized the expenditure of up to $50,000 to encourage and foster private/public events in the park as a way to fully utilize its potential as a venue and a marketing tool for those who visit to consider Miami as a site to re-visit, re-locate, or move a business.

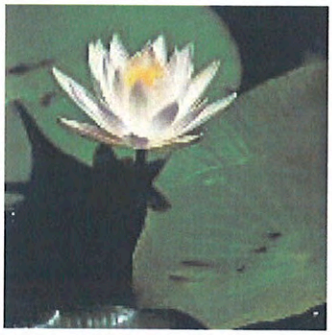
So, as you can see, we in the CRA are very high on this project and will exploit this little jewel to the utmost while at the same time preserving it for all to enjoy.

Sincerely,

Frank K. Rollason
Executive Director

FKR:sg

Bermello Ajamil & Partners, Inc.











Tranquility Bay
Marathon, Florida

Tranquility Bay Beach House Resort is located in Marathon, the heart of the Florida Keys. Combining vacation home ownership with luxury resort accommodations in the Florida Keys, Tranquility Bay offers vacation homebuyers and resort guests the best of both worlds: the carefree comforts and conveniences of beach homes with first class resort amenities.

Nestled on 12 acres of land overlooking the sparkling waters of the Gulf of Mexico, Tranquility Bay is a fantasy of lush landscaping surrounded by towering coconut palms. Past the sand dunes where native sea oats dance in the tropical breeze, you'll enjoy the pristine, sandy beach – one of the largest in the Florida Keys – and the Gulf's calm, warm waters. With its spectacular waterfront setting and thoughtful amenities, Tranquility Bay puts outdoor adventure and recreation within easy reach year round.

Bermello Ajamil & Partners, Inc.








Carara Bay Marina

Carara Bay, Costa Rica

Client: Carrez S. A.
Size: 47 Hectares
Project Type: Resort & Waterfront Master Plan
Completed: 2006
Cost: $120 Million

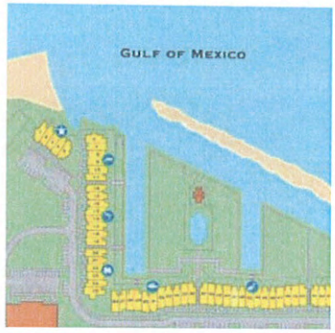
Bermello Ajamil & Partners, Inc. (B&A) was retained to provide the master plan for this unique marina, hotel and entertainment complex situated on the Pacific Ocean, adjacent to a 750-acre rainforest and conveniently located near one of Costa Rica's premier beaches.

Designed as an above-sea-level inland marina, Carara Bay's amenities include a resort hotel, over 400 residential units, a clubhouse, restaurants and other specialized services. With a tide differential of over three meters, the above-sea-level marina will allow the highest land utilization. A double lock system protected by a breakwater allows access to the 175-slip marina from the Pacific Ocean. The landside development includes 750 residential condominium, town house and apartment units as well as a 100-room, 5-star hotel and mixed use residential retail village.

Bermello Ajamil & Partners, Inc.









Indigo Reef
Marathon, Florida

In a refined and elegant way, Indigo Reef celebrates all of the natural wonders of the Florida Keys, including world–class sport fishing, boating and diving. Each home at Indigo Reef comes with its own deeded boat slip, carport and assigned boating /fishing gear storage area. The formal gardens include a majestic grove of coconut palms, a large heated infinity-edge swimming pool and an elegant croquet court overlooking Florida Bay.

The safe harbor of Indigo Reef is nestled between the beautiful waters of Florida Bay and one of the few remaining protected tropical hardwood hammocks in the Florida Keys. Identified by the State of Florida as a critical wildlife habitat, this twenty-four acre parcel has been preserved in perpetuity in cooperation with The Singh Company and is now designated as part of the Florida Keys Ecosystem Tropical Flyway Preserve.

Bermello Ajamil & Partners, Inc.







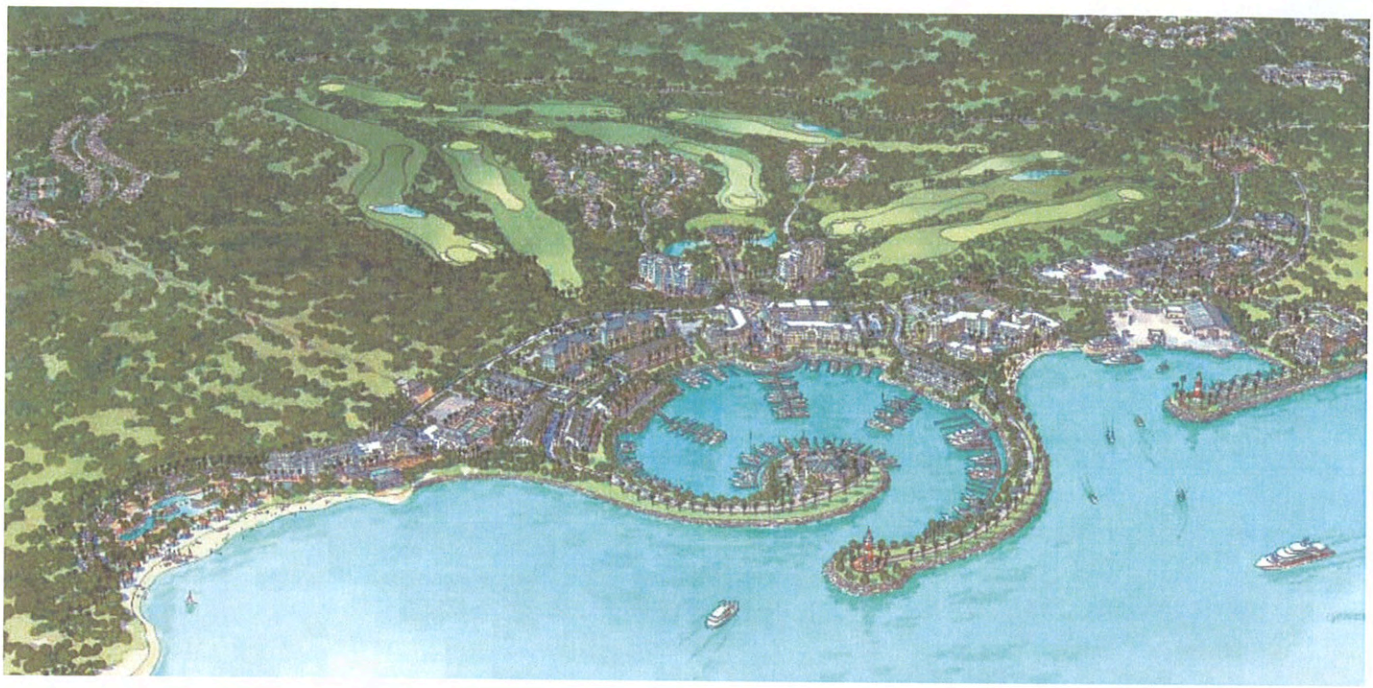
Grenada Waterfront Master Plan
Port Development
St. George's, Grenada

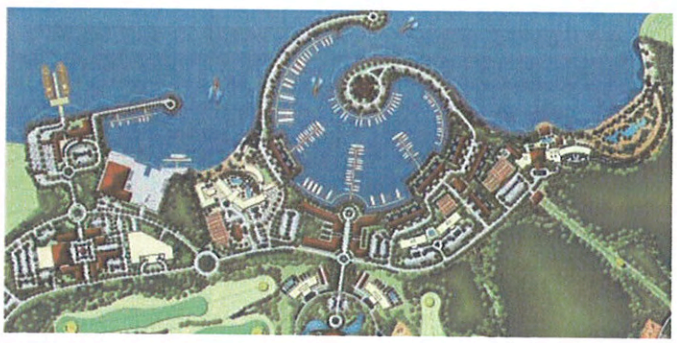
Client: Zublin Grenada
Size: 7 Ha.
Project Type: Cruise and Waterfront Master Plan
Completed: 1997
Cost: $24 Million

Bermello Ajamil & Partners, Inc. (B&A) was commissioned to conceptualize a phased master plan for the development of a waterfront cruise port village with retail facilities, ground transportation and other commercial uses in this area adjacent to St. George's downtown.

The Grenada Cruise Port Village master plan was envisaged as an extension of the water's edge of St. George's downtown. Its execution will provide for a much-needed open space focal point for the area, additional retail activities, pedestrian access and view corridors to the water's edge. Conceived as a traditional village, the project provides for the creation of plazas that highlight special places within the village itself as well as proposed retail and office uses.

Bermello Ajamil & Partners, Inc.









Neuport Master Plan

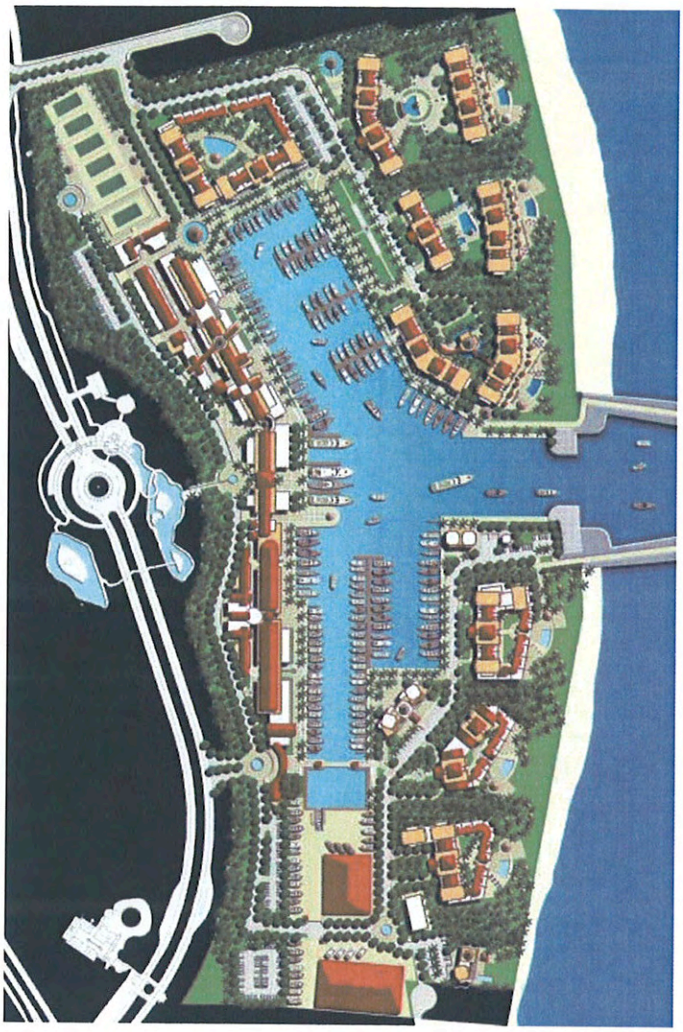
La Union, San Salvador

Client: Javier Rodriguez
Size: 800 Ha. / Marina: 170 Slips
Project Type: Waterfront Master Plan
Completed: Ongoing
Cost: $35 Million

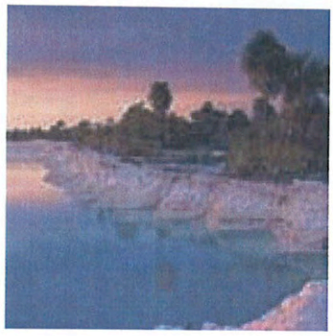
Bermello Ajamil & Partners, Inc. (B&A) was commissioned to provide the design and master plan for this 800-hectare parcel of land and new 170-slip full service marina. Nestled in San Salvador's Bahia de La Union, Neuport will offer breathtaking views of the Conchagua volcano and will form the centerpiece of this land development project.

Neuport will include the unique shell-shaped full service marina, 2 boutique hotels, retail and residential apartment complexes, townhomes, a 9-hole golf course with residences and mid-rise apartments, a 4,000-M2 retail center with casino, car ferry terminal plus 2 mountainside residential developments of over 350 units with a mountaintop country club.

Bermello Ajamil & Partners, Inc.













Playa Mujeres
Cancun, Mexico

Client: Viva Hotels & Resorts
Project Type: Resort and Waterfront Master Plan
Size: 28 Ha.
Completion: 2006
Cost: $300 Million

Bermello Ajamil & Partners, Inc. (B&A) was commissioned to provide the marina design and master plan associated with this high-end resort in Cancun, Mexico. The resort includes a 5-star golf course and marina residential community with capacity to accommodate up to six 5-star hotels.

The master plan includes a 174-slip full service marina with 4 slips for mega yachts of up to 145 feet in length-over-all (LOA), 2 berths for mega yachts up to 120 feet LOA and an additional 168 slips for yachts in the 40 to 60 foot range. The planning process addressed the development of a design program that included both landside and marina requirements, identification of site characteristics and the generation of different site layout options to address marina flushing and the location of additional berths in relation to proposed landside uses. The marina was excavated from beachfront property. A bulkhead to surround the entire marina was designed to accommodate the marina layout.

Bermello Ajamil & Partners, Inc.







Old Spanish Village

Coral Gables, Florida

Client: Ponce Circle Developers, LLC
Site: 300,000 SF
Retail 36,000 SF
Stories: 16
Units: 204 Units, 38 townhouses
Construction Cost: $180 Million
Completion: In progress

Bermello Ajamil & Partners has participated closely in the design of Old Spanish Village, a development located close to the business district in Coral Gables. This includes the 2801 Ponce Building a 16-story office building, the 8-story 3001 Building, which houses 82 luxury residences, Casa Palermo with 122 residences and the 38-unit Park Place Townhomes.

In keeping with the strict tenets of the Coral Gables, all of the buildings are designed to fit beautifully in the Mediterranean style found throughout the city. This was part of the plan set up by George Merrick, the father of Coral Gables, in the 1920's.

Bermello Ajamil & Partners, Inc.











Port of Cartagena Retail Village

Cartagena, Colombia

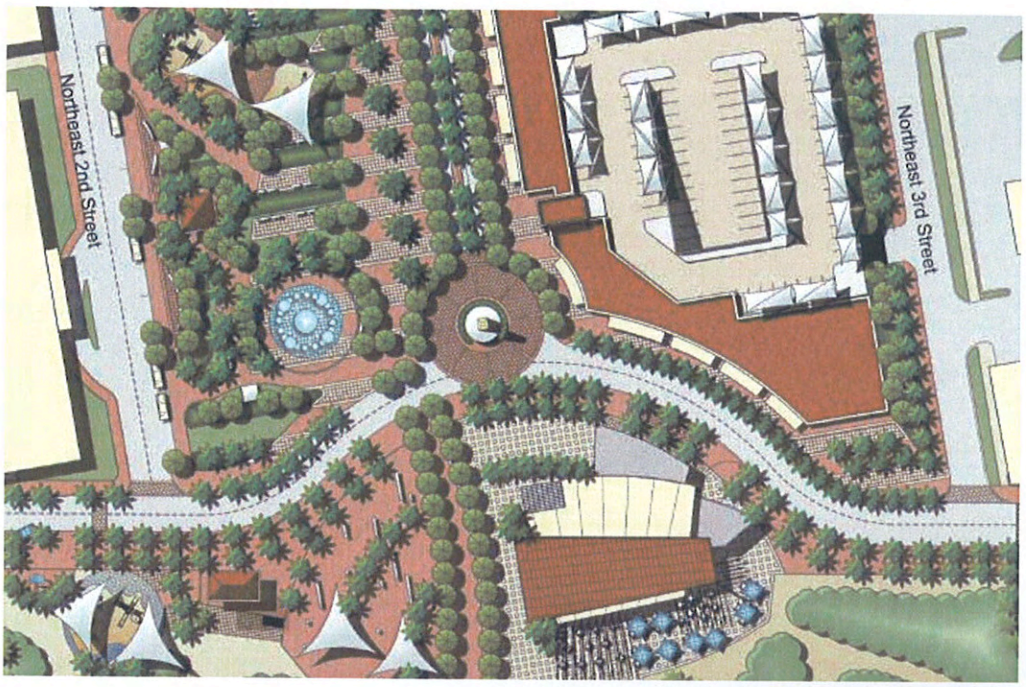
Client: Sociedad Portuaria
Regional de Cartagena, S.A.
Completion: 1999
(design & construction documents)
Retail: 45,000 sf

Bermello Ajamil and Partners was contracted to carry out the retail village architectural design and construction documents. The retail area was themed around a typical Latin American village and consisted of 45,000 square feet of shops, restaurants and entertainment. The intent of the retail village was to provide a centralized commercial area for the local residents and also the tourists docking at the adjacent cruise port waterfront. A tram connects the retail village to the cruise berths. A small marina was also included.

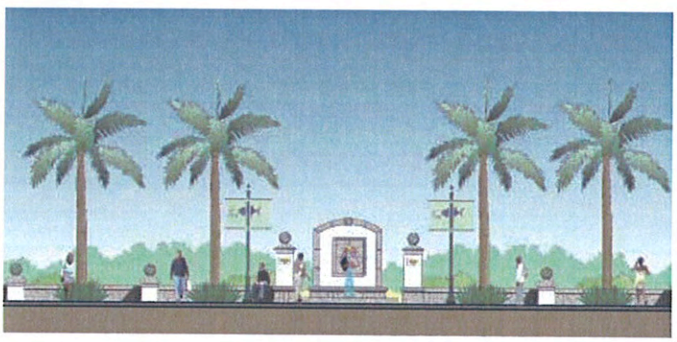
The design concept was based on the colonial urban plans and architecture of the Spanish colonial city of Cartagena. Historic details; clay tiled roofs, spacious arcades, terraces, plazas and fountains, mirror the architecture of the period. A module was developed that could be easily assimilated by the local retail market and used to attract local tourist and residents.

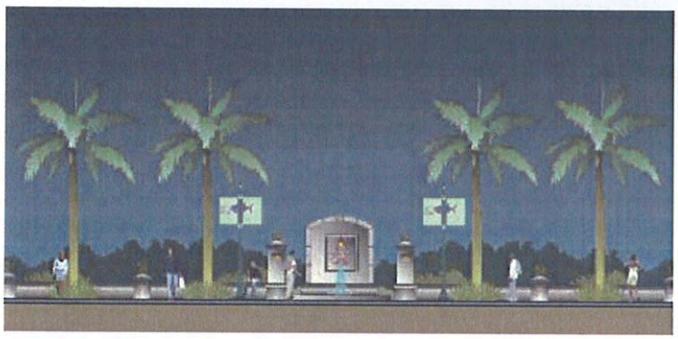
Bermello Ajamil & Partners, Inc.











Pompano Beach Redevelopment

Pompano Beach, Florida

Client: City of Pompano Beach
Project Type: Waterfront Redevelopment
Size: 1 mile
Completion: 2008
Cost: $45 Million

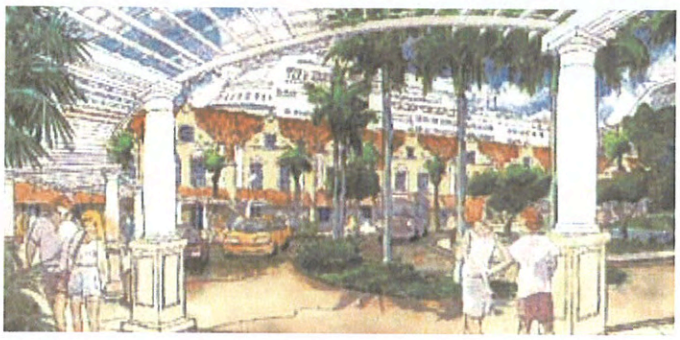
Bermello Ajamil & Partners, Inc. (B&A) is in the process of developing a master plan and landscape schematic design for the Pompano Beach Waterfront. As part of the development, B&A has undertaken an extensive public involvement process to build consensus as to the future of current parking areas. A mandate from the City and community has been issued for the expansion of open space along the beachfront, most of which is currently occupied by parking on Pompano Beach Boulevard.

B&A performed parking and engineering studies to evaluate present and future parking demands and the potential to create open space in the area through the construction of a parking structure. An integral element of B&A's proposal is the curving the Boulevard itself, freeing up some of the area currently occupied by parking and expanding the waterfront to include a plaza and restaurant.

Bermello Ajamil & Partners, Inc.







Aruba Yacht Club

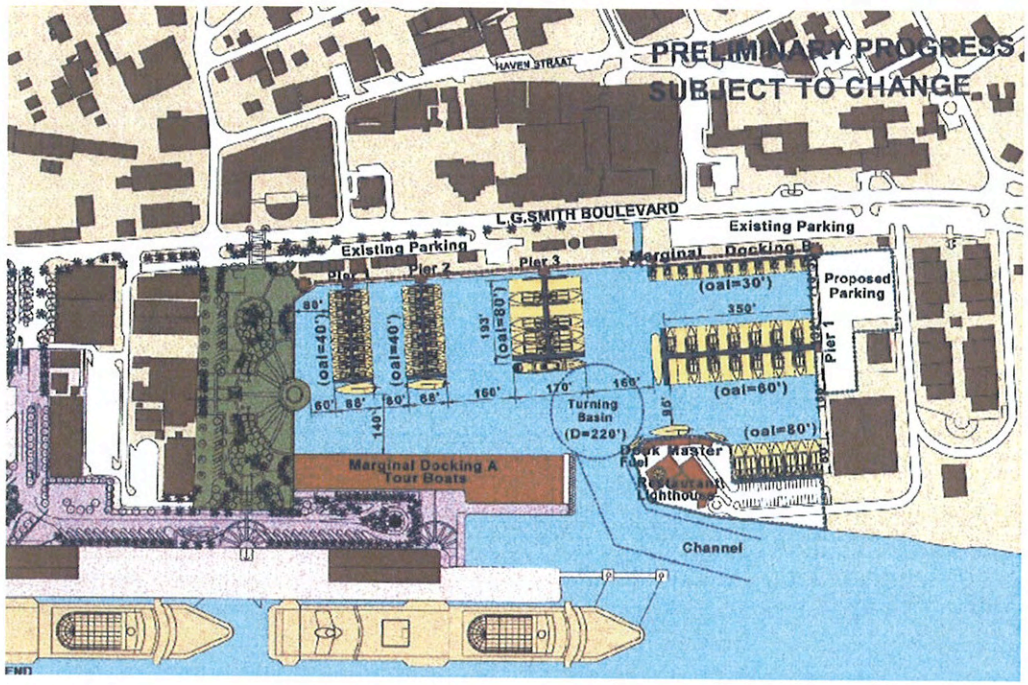
Aruba, Dutch Caribbean

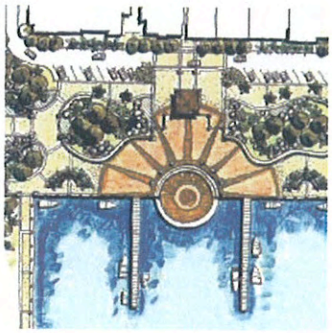
Client: Confidential
Size: 205 Acres
Project Type: Marina Master Plan
Completed: 1998
Cost: $200 Million

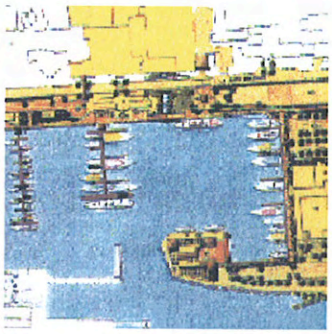
Bermello Ajamil & Partners, Inc. (B&A) developed a site feasibility analysis, conceptual master plan and preliminary environmental studies for this water-oriented resort community in Aruba. This development may include single family and townhome dwellings as well as high-rise condominium units.

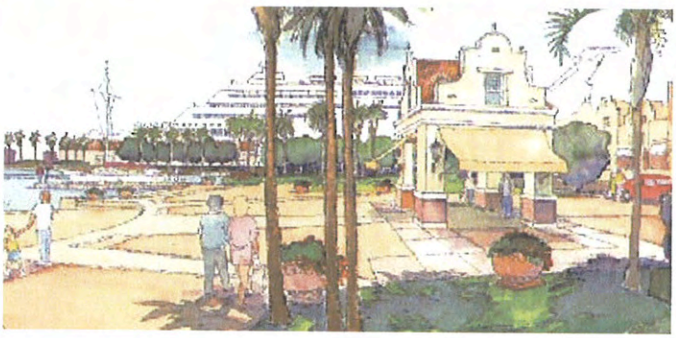
The associated yacht club may contain a recreational area and a main building that includes restaurants and meeting spaces plus a 100-slip marina and dry storage area. The conceptual design is driven by the desire for single family homes to enjoy waterfront orientation. The master plan and environmental studies were developed for presentation and approval by the local authorities.

Bermello Ajamil & Partners, Inc.











Pardenbaai City Center Yacht Basin

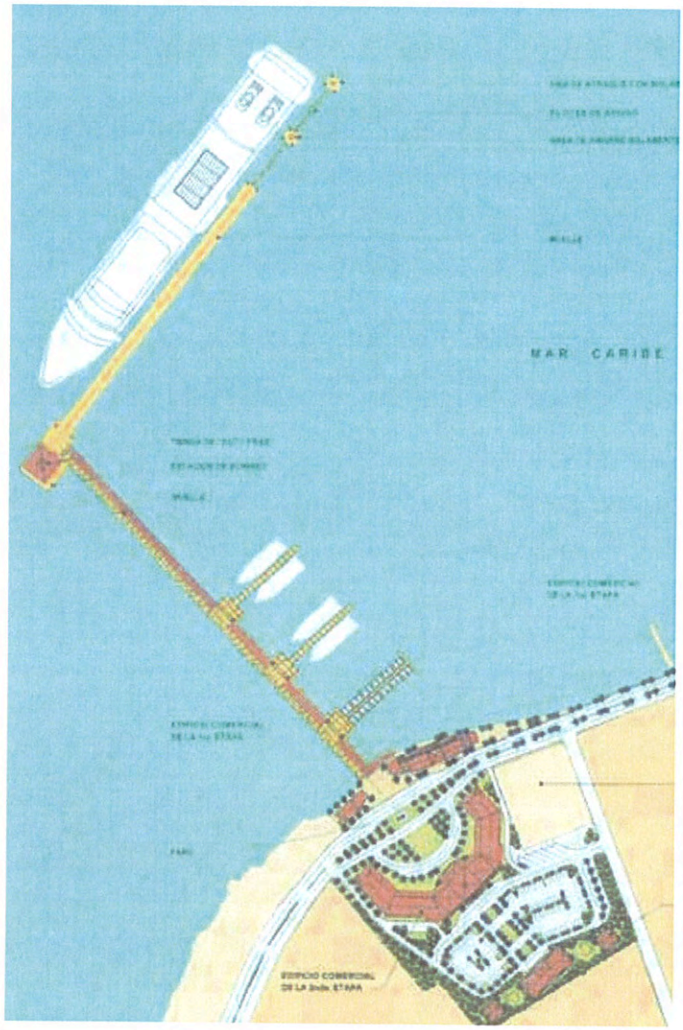
Oranjestad, Aruba

Client: De Beers Organization
Size: 20 Ha. / 65 slips
Project Type: Cruise and Waterfront Master Plan
Completed: 1996
Cost: $10 Million

Bermello Ajamil & Partners, Inc. (B&A) provided the master plan, conceptual engineering and marina design for this public/private marina project in downtown Oranjestad, Aruba. Pardenbaai Yacht Basin is situated next to the commercial cruise port and at the foot of the City's center.

The project called for a mile's worth of water edge improvements including the establishment of a dedicated pedestrian corridor and the creation of additional land area through infill. Marina capacity was doubled to 85 slips, arranged more efficiently along bulkheads, catering to private yachts up to 170 feet in length-over-all (LOA) and commercial tour boats.

Bermello Ajamil & Partners, Inc.







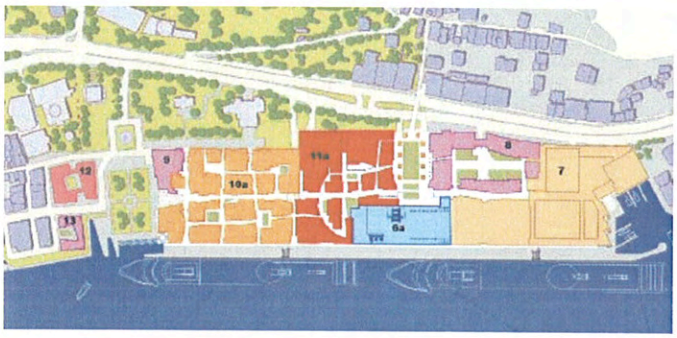
Punta Langosta
Cozumel, Mexico

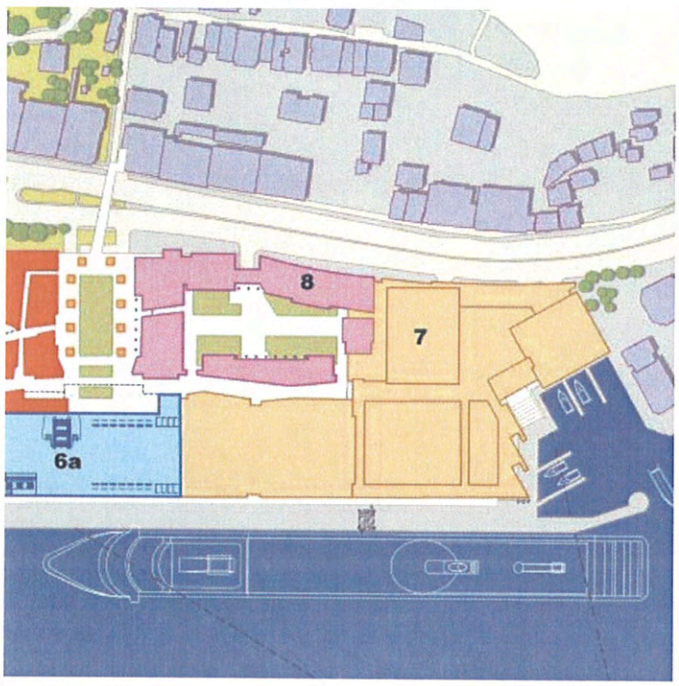
Client: ICA
Project Type: Marina/ Cruise & Waterfront Master Plan
Completed: 1998
Cost: $15 Million (Pier Construction)

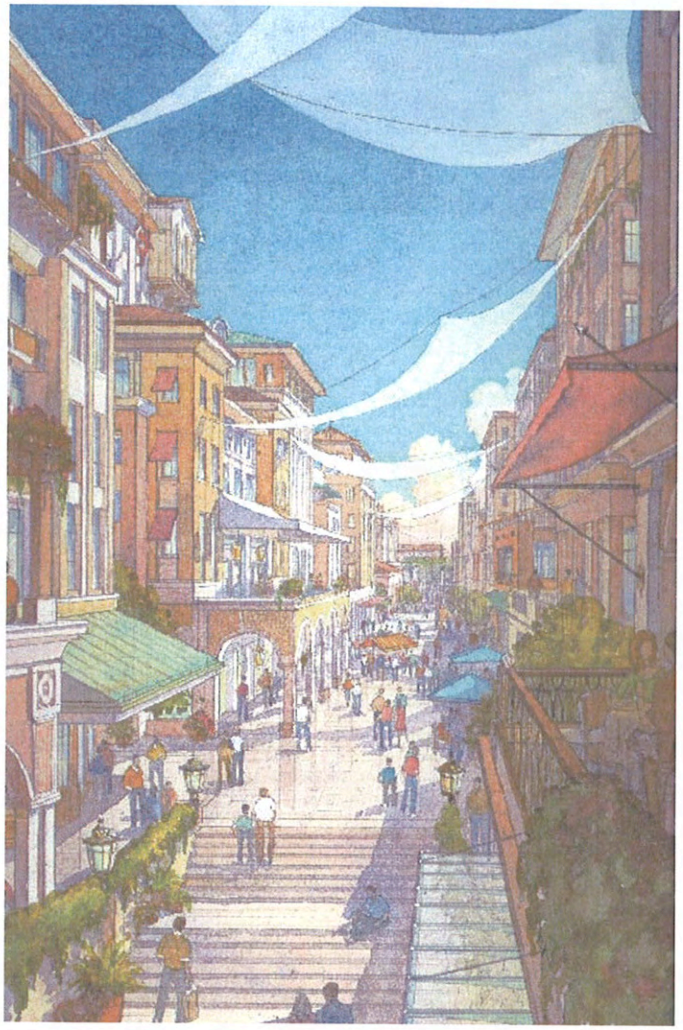
Bermello Ajamil & Partners, Inc. (B&A) was commissioned by ICA, the largest privatized port and construction company in Mexico, to develop a master plan and design for a new pier in Cozumel, Mexico.

Through a collaborative design process with local marine engineers, B&A designed a 2,000-foot pier to provide for the simultaneous berthing of 2 mega cruise vessels and reduce the cost of dredging in Cozumel's shallow and environmentally-sensitive waters. In order to improve the overall aesthetics of the walkway from the cruise ships to shore, B&A also prepared several retail and entertainment concepts that activate the corridor. Tour and ferry boat berths were also programmed for the cruise pier as were retail, restaurant, hospitality and other entertainment venues.

Bermello Ajamil & Partners, Inc.







Galata Port Redevelopment

Istanbul, Turkey

Client: Royal Caribbean International
& Celebrity Cruises
Schedule: 2005

Bermello, Ajamil & Partners, Inc. (B&A), with RTKL and a team of Turkish sub-consultants, executed a large, strategic master plan and real estate development assignment, for 100,000 square meters of prime waterfront in downtown Istanbul. RCCL and B&A prepared a comprehensive master plan to transform the area into a new mixed-use urban center for commercial, residential, convention and maritime passenger activities.

The preliminary plan, calls for development of two mixed-use cruise and ferry terminals supporting three cruise berths, a 35,000 square meter convention center, three luxury hotels, a varied retail and entertainment district, loft apartments, and public parks with open spaces linked by pedestrian thoroughfares. Also assembled were a full financial package, a concession issuance framework, and an operations approach for the site.

Bermello Ajamil & Partners, Inc.



Hyatt Place & Marina-Cartagena

Cartagena, Colombia

Client: BAP/APC
Project Type: Master Plan Development
Hotel: 12 stories, 136 keys
Marina: 78 slips
Construction Cost: $43 Million
Completion: TBD

Bermello Ajamil & Partners, Inc. (B&A) was retained to provide this design as part of an overall master plan that includes the development of a cruise ship berth with specialty retail shops and restaurants. The Hyatt Place & Marina overlooks the beautiful and historic city of Cartagena. The 12-story, 136-room hotel is just blocks from the historic fortress walls that add character to the historic city.

The project was designed to meet Hyatt's request for Silver-LEED certification by incorporating LEED elements during the early stages of design, allowing the client to track its impact on project cost without affecting design intent. A "members-only" marina, yacht club and retail village are intended to activate the area at night and provide a night-life venue for patrons.

Bermello Ajamil & Partners, Inc.







Flamingo Marina Resort
Costa Rica

Client: RodBlu Investments
Size: 400-slip marina
Project Type: Marina Master Redevelopment Plan
Cost: $300 Million

Bermello Ajamil & Partners, Inc. (B&A) was commissioned to provide the master redevelopment plan for this marina, land reclamation and development project situated on the northern coast of Costa Rica. The project calls for the construction of a 400-slip marina to replace an existing dilapidated marina and associated land development.

B&A's concept was based on a 2-pronged approach: addressing the expansion and maximization of the land area while simultaneously including the design of a marina that will serve as a focal point for the development, combining functionality with aesthetics. The existing marina's breakwater defined the fill containment and land expansion areas. In addition, this existing resource provided a dredge deposition area that renders minimal environmental impact. The full-service marina will include a dry storage facility, office and service areas, a yacht club and a dock master building.

Bermello Ajamil & Partners, Inc.

Society of American Registered Architects, Design Award, 2003
Gold Coast American Planning Association Award, 2nd Place, 2003











Margaret Pace Park

Miami, Florida

Completion: 2002
Size: 8.25 acres
Cost: $3 Million

Bermello, Ajamil & Partners, Inc., in conjunction with the City of Miami Community Redevelopment Agency, provided the programming, master planning, schematic design, design development and construction documentation for this waterfront regional urban park within the City of Miami.

The park includes four tennis courts, two soccer fields, one cricket pitch, tot lot and children's play equipment, viacourse, street and water oriented urban plazas, waterfront promenade, shoreline stabilization, picnic shelters, site furniture, security lighting and landscape improvements.

Elizabeth Newland Landscape Architecture, LLC






The Craig Company and Bermello Ajamil Team

Elizabeth Newland

73 North Conch Avenue, Marathon, Florida 33050
Email: liznewland@bellsouth.net
Mobile Telephone: 305-481-6301

Academic Background

Bachelor of Landscape Architecture, University of Georgia, School of Environmental Design

Professional Registration

Registered Landscape Architect, State of Florida, License No. 1288, October 1988
Certified General Contractor, State of Florida, Reg. No. CGC 058929, 1996
LEED AP-March 2009

The Singh Company & Singh Resorts, Marathon, Florida
Vice President and Corporate Officer-2004 to Present

As Vice President of The Singh Company for the past five years, Elizabeth has a proven track record of successfully designing, marketing, managing and completing the construction of five real estate redevelopment projects totaling over $300 million dollars. As senior development executive for The Singh Company, Elizabeth is a schedule driven multi-tasking professional capable of providing complete project management expertise including conceptual design and master planning, obtaining entitlements, local and state regulatory permitting, preparing construction budgets and bank finance packages, managing construction budgets and schedules, management of architectural, engineering and interior design consultants, landscape architectural design, construction management and contract negotiation, developing marketing programs and collateral material, managing advertising and public relations programs and consultants, corporate branding and design quality control, coordination with real estate sales team and buyer/owner liaison. Redevelopment projects completed in the traditional Florida Keys vernacular-style include:

- **Parrot Key Resort, Key West, Florida**
  Luxury 5 acre waterfront resort redevelopment on the Gulf of Mexico with 74 town house style units, 4 resort swimming pools, intimate sculpture gardens, sand beaches, lobby, pool side bar and fitness center. Parrot Key Resort is the recipient of the 2009 Design Award of Honor from the Florida Chapter of the American Society of Landscape Architects.
- **Tranquility Bay Beach House Resort, Marathon, Florida**
  Dramatic 23 acre waterfront resort redevelopment located on the Gulf of Mexico with 87 town house style units, 2 resort-style swimming pools, Jack Nicklaus 18-hole putting green, 2 acres of sand beach, lobby and fine dining restaurant, waterfront bar, conference center, employee affordable housing and sewer treatment plant.

- **Indigo Reef Marina Homes, Marathon, Florida**
  Exclusive 15 acre waterfront residential resort redevelopment located on the Gulf of Mexico with 67 town house style units, 67 slip marina, swimming pool, lobby and owner storage facility, sewer treatment plant and 28 acres of natural hammock habitat dedicated as Florida Keys Flyway Preserve in conjunction with the State of Florida.
- **The Boat House Marina, Marathon, Florida**
  State-of-the art 200 slip dry boat storage facility meeting stringent Florida Keys hurricane codes and respecting community aesthetics. 65 slip full service marina, fuel facilities and dock master pavilion.
- **Coral Lagoon Resort, Marathon, Florida**
  Charming 6 acre waterfront resort and marina located on the Atlantic Ocean with 25 townhouse style units each with docking, swimming pool, marina store, employee affordable housing and sewer treatment plant.

Bermello, Ajamil & Partners, Miami, Florida
Partner, Director of Landscape Architecture and Corporate Officer-1998-2004

As Partner and Director of Landscape Architecture at Bermello, Ajamil & Partners, an award-winning international architecture, engineering, interior design, planning and landscape architecture firm, Elizabeth grew the landscape architecture division within the firm into an award-winning design team with a track record of successful completed projects. Early in her tenure with the firm Elizabeth was offered partnership and was also recognized as a business development rainmaker. Responsibilities included hiring and managing the five person landscape architecture design team, marketing and business development, project management, master planning, site planning, landscape and hardscape design, direction of multi-disciplinary design teams , development of aesthetic and community enhancements master plans, public participation programs and construction administration. While at B&A Elizabeth served as project manager for landscape architecture for the following high profile projects:

- **Four Seasons Hotel and Tower, Miami, Florida-** Street level landscape and hardscape design, landscape design for two roof top recreation decks. Joint venture with the Office of Dan Kiley for The Millennium Partners of New York.
- **Port of Miami Enhancements Master Plan, Miami, Florida**-Landscape, signage and lighting design, site furniture selection and paving design for the interim and long range 2020 Master Plan for the Cruise, Cargo and Corporate areas of the Port of Miami. This project involved integrating landscape design and material selection with stringent FDLE security requirements.
- **Miami-Dade Expressway Authority Enhancements Master Plan, Florida**- Development of the award-winning system-wide landscape and hardscape enhancements manual that defines the image of MDX and improves the visual character of the roadway system. This project included design and selection of light fixtures, signage structures, retaining walls, noise walls, fences and the landscape palette that can be applied to all MDX roadway projects.

- **Bayshore Golf Course/Miami Beach Golf Club, Florida**-Landscape design for golf course and streetscape for the renovation of this public course location in the City of Miami Beach. This project included the selection of salt tolerant native plant species to withstand irrigation by brackish water. This project also includes the award winning design of more than a dozen wetlands including plant selection and installation procedures to provide drainage and wildlife habitat on the golf course.
- **Summit Brickell, Coral Way, Douglas Grand, Brickell View, 610 Clematis and Park Place at Brickell**- Preparation of Major Conditional Use Plans, landscape and hardscape design for the streetscape and recreation decks of six mixed-use projects located in the urban centers of the City of Miami and West Palm Beach. Each project included extensive planning and design coordination with city staff, community members, planning commission and city commission.
- **City of Sunny Isles Streetscape Master Plan, Florida-** Streetscape and enhancements master plan including 6 lane, 2 mile A1A/Collins Avenue and Sunny Isles Boulevard to establish guidelines to improve the visual character of the City. This beautification process required coordination with the Florida Department of Transportation (FDOT) and the Community Advisory Board.
- **City of Bay Harbor Islands Streetscape Master Plan, Florida-**Streetscape and enhancements master plan for the Broad Causeway from Biscayne Bay to Indian Creek including the Kane Concourse home to one of the largest collections of the Miami Modernism style of architecture.
- **Salvadore Community Park and Tennis Center, Coral Gables, Florida**-Landscape and hardscape design for the renovation of the park which involved complying with Mediterranean architectural guidelines along with budgetary considerations of the City of Coral Gables.
- **Margaret Pace Park, Miami, Florida**- An award winning 8.25 acre waterfront park that served as the cornerstone for the redevelopment of the Omni Arts and Entertainment District in the City of Miami. This project included a lengthy public involvement process as well as the addition of many active recreation features like soccer, cricket, tennis and also passive recreation elements like water front walks, plazas and public art components. The project employs CPTED planning principles in the development of the hardscape and landscape design.
- **Marathon Community Park, Marathon, Florida**-Landscape architectural design of this ocean front park in the Florida Keys. This project included a lengthy public involvement and master planning process and was a joint venture with Bender & Associates of Key West.
- **Puerta Maya Resort, Cozumel, Mexico**-Landscape architectural design and landscape construction management of this port market village for Carnival Cruise Lines.
- **Marriott's Villas of Doral, Miami, Florida**-Landscape architectural design of this 244 unit vacation timeshare project, located on the new Great White Golf Course at Doral Country Club.

The Singh Company, Key West, Florida
Vice President of Development-1995-1998

As the Vice President of Development for the Florida Keys largest real estate development company, Elizabeth provided design, permitting and construction management for over $250 million dollars of residential real estate redevelopment projects. Responsibilities included master planning, local and state regulatory permitting, project scheduling, management of architectural, civil engineering and planning consultants, landscape and hardscape design, authoring community design guidelines, design review and quality control, consultant and contractor contract analysis and negotiation, construction management, coordination with real estate sales staff, coordination of interior design and homeowner upgrade program, advertising and marketing, budget preparation, monitoring of job costs. Projects completed in the traditional Florida Keys vernacular style included:

- **Key West Golf Club, Key West, Florida-**Tranquil 200 acre site surrounding the 18 Hole Championship Rees Jones Key West Golf Course with 390 single family and duplex style homes. Site included a large resort-style swimming pool, sculpture garden and wetlands preserves.
- **Village at Hawk's Cay, Monroe County, Florida-** Dramatic waterfront resort redevelopment with 247 townhouse and single family units fronting on the Atlantic Ocean.
- **Roosevelt Annex, Key West Florida**- Charming residential waterfront community consisting of 25 townhouse and single family homes successfully integrating high-end market rate units with neighboring affordable housing.

Harry S. Truman Little White House, Key West, Florida
Director -1991-1995

As Director of the State of Florida's only presidential home site listed on the National Register of Historic Places Elizabeth provided construction management for the completion of the restoration of the building, landscape, infrastructure and interiors in compliance with the Secretary of the Interiors Guidelines. The project involved researching and recreating a two acre historically significant landscape. Responsibilities included providing coordination with the State Historic Preservation Officer, organizing the business operations of the museum, hiring and managing a staff of twelve, grand opening and dedication event, marketing, advertising, public relations, budget preparation, facilities maintenance and accounting.

Truman Annex Company, Key West, Florida
Landscape Architect-1988-1991

Landscape architect of the award winning Truman Annex a $200 million dollar 48 acre oceanfront, multi-use landmark redevelopment project located in the Key West National Historic District. This 425 unit project included extensive work with the preservation and adaptive reuse of numerous historically significant structures and landscape features. Specifically the project included the design of three urban

streetscape parks **Treasure Triangle/Mel Fisher Museum Courtyard**, **Presidential Park Front Street** and **Shipyard Open Space Park.** Responsibilities included master planning, site planning, hardscape and planting design, graphics and signage coordination, construction management, architectural design review, liaison with government agencies. Landscape and hardscape design was provided for **Harbour Place** (60Units), **Porter Court** (19 Units), **Mills Place** (20 Units), **Shipyard** (183 Affordable Housing Units), **Building 7** (26 Units). Architectural and site plan review was provided for 60 Single Family Units and 60,000 SF of Commercial and Professional space.

Allen-Williams Corporation, St. Thomas, Virgin Islands
Landscape Architect-1986-1988

Landscape architect for hotel development/construction company providing the landscape and hardscape design and landscape construction management of the Virgin Grand Hotel, St. John, Virgin Islands, a 34 acre, 264 room luxury waterfront resort. Responsibilities included site design, planting design, cost estimating, procurement of plant material, field coordination of site work and landscape installation.

Wiggins & Associates, Hilton Head Island, South Carolina
Landscape Architect-1984-1986

Landscape architect for architectural firm specializing in resort and residential communities in the Carolina Low Country. Responsibilities included master planning, site planning, design development, construction documentation, specifications, construction coordination and client coordination.

Professional Membership

- American Society of Landscape Architects
- Leadership Miami Class of 2000
- Leadership Florida Class XXI

Honors and Awards

- Florida Chapter American Society of Landscape Architects, Award of Honor 2009
  Parrot Key Resort, Key West.
- Florida Chapter American Society of Landscape Architects, Award of Merit 2003
  Margaret Pace Park, City of Miami.
- Gold Coast Section American Planning Association Awards 2002 for four projects:
  Margaret Pace Park, Marathon Community Park, Bayshore Golf Course,
  Miami-Dade Expressway Authority Enhancements Manual.
- Florida Design Arts Award for Design Excellence for Truman Annex, 1994.
  Awarded by the Secretary of State Jim Smith and the Florida Arts Council

AC# 4591837

STATE OF FLORIDA

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
BOARD OF LANDSCAPE ARCHITECTURE

SEQ# L09091601703

DATE	BATCH NUMBER	LICENSE NBR
09/16/2009	090142952	LA0001288

The LANDSCAPE ARCHITECT
Named below HAS REGISTERED
Under the provisions of Chapter 481 FS.
Expiration date: NOV 30, 2011

NEWLAND, ELIZABETH A
P O BOX 140908
CORAL GABLES FL 33114

CHARLIE CRIST
GOVERNOR

DISPLAY AS REQUIRED BY LAW

CHARLES W. DRAGO
SECRETARY

GBCI

GREEN BUILDING CERTIFICATION INSTITUTE

HEREBY CERTIFIES THAT

Elizabeth Newland

HAS ACHIEVED THE DESIGNATION OF

LEED® ACCREDITED PROFESSIONAL

BY DEMONSTRATING THE KNOWLEDGE OF GREEN BUILDING PRACTICE REQUIRED FOR SUCCESSFUL IMPLEMENTATION OF THE LEADERSHIP IN ENERGY AND ENVIRONMENTAL DESIGN (LEED®) GREEN BUILDING RATING SYSTEM™.

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	Date Issued	

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Perez Engineering & Development, Inc.






The Craig Company and Bermello Ajamil Team

Allen E. Perez, P.E.

President
Perez Engineering & Development, Inc.

Education	Bachelor of Science in Civil Engineering University of South Florida, 1992 Master of Science in Civil Engineering University of South Florida, 1995
Years of Experience	16
Years at Perez Engineering	9
Registration/Licenses	Professional Engineer: Florida
Summary	Mr. Perez has more than sixteen (16) years of experience with storm water systems, potable water systems, and sanitary sewer systems. His experience includes the management and technical preparation of master plans, construction documents, permit submittals, and construction services for a wide variety of development activity. Mr. Perez has been providing professional engineering services, from his Key West office, for projects throughout the Florida Keys for over nine (9) years. He has assisted the City of Key West with the accelerated sanitary sewer rehabilitation project as well as numerous storm water projects. Mr. Perez has worked with the City of Key West on several FDOT LAP agreement projects: • Flagler Avenue Sidewalk Improvements Phase I • Flagler Avenue Sidewalk Improvements Phase II • United Street Resurfacing Project Mr. Perez has experience in providing Civil Engineering services for a variety of private and public sector clients. The following is a summary of some of his current public sector continuing services contracts: • *City of Key West* ➢ *General Storm Water and Wastewater Engineer* ➢ *Professional Engineering Consulting Services* • *Monroe County* ➢ *General Airport Consultant* ➢ *Architectural/Engineering Services for Small Projects* • *Florida Keys Aqueduct Authority* ➢ *General Engineering Services* • *Monroe County Housing Authority* ➢ *General Engineering Services* • *Key West Housing Authority* ➢ *General Engineering Services* • *Monroe County School Board* ➢ *General Engineering Services* • *Key Largo Utility Treatment District* ➢ *General Engineering Services*

Perez Engineering & Development, Inc.
Tampa, Florida

JEFF ROGERS, P.E.
Project Manager

Experience Summary

Experienced in the areas of hydrology investigations, including hydrological and hydraulic performance of urban drainage systems, stormwater runoff protection and designs, NPDES geographic information system database development, NPDES reports, completing SFWMD, FDEP, and DOH permits for development projects. Proficient in using computer models, and programs such as ICPR, SWMM, ARCGIS, AutoCAD 2005 LDD and Microsoft Project. Limited experience in using computer models, and programs such as MODFLOW, and H2ONET

Years of Experience

5

Education

Master of Science, Civil Engineering

University of Miami, 2003

Bachelor of Science, Environmental Engineering

University of Miami, 2003

Registrations

Professional Engineer (2007)

Stormwater Management Inspector (2004)

Professional Affiliations

Water Environment Federation (FWEA/WEF), Southeast Florida Chapter
Young Professionals Activities Coordinator (2003-2004) - University of Miami Chapter
President 2000-2001, 2001-2002

Florida Engineering Society (NSPE/FES) – Miami Chapter – Newsletter editor (2002-2003), Education Committee Member (2002-2003)

Primary Experience

- **Project Engineer, City of Key West Gravity Injection Wells.** Designed 32 stormwater gravity injection wells and associated conveyance systems. Design including basin delineation, ICPR modeling, stormwater treatment structure design review and selection, and stormwater pipe and conveyance system design
- **Project Engineer, City of Key West Gravity Injection Well Construction Management.** Completed bid documents for 40 gravity injection wells and associated conveyance systems. Project engineer for construction of the wells with duties including: answering RFIs, review of pay requests, shop drawings, change orders, and schedules.
- **Assistant Project Engineer, Anglers Reef.** 52 Home and Marina Development. Islamorada, Fl. Completed drainage design including building ICPR model and writing technical drainage report. Assisted in Environmental Resource Permit for SFWMD.
- **Assistant Project Engineer, Lopez Apartments.** Completed design of sewer collection system for existing 13 unit apartment complex. Project included gravity collection system connecting to vacuum sewer system and permits for septic tank abandonment and construction of wastewater collection system
- **Assistant Project Engineer**. Florida Keys Aqueduct Authority Stock Island Lift Stations. Assist in the design of 6 sanitary lift stations to connect existing buildings to force main.
- **Project Engineer, Rockland Key Commerce Center. Stock Island, Florida.** Completed design for 25 Acre Industrial commerce center including road, water, gravity and forcemain sanitary collection systema nad master drainage plan. Obtaining ERP, and FDOT permits.

- **Project Engineer, Seagrape Apartments.** Completed design of 84 unit apartment buildings. Design included water and sanitary collection system. Pump station and force main to existing vacuum collection system. Obtained permit from SFWMD, and FDOT, currently obtaining permit from FDEP for Sanitary and water distribution systems.
- **Project Engineer. Safe Harbor Marina**. Site stormwater design. Site was vacant; converted to marina and commercial area. Obtained ERP permit from FDEP.
- **Project Engineer. Maison Matecumbe,** Islamorada, Fl. Designed site utilities, driveways, and grading for 8 town homes, and 4 single family houses.
- **Project Engineer**, City of Key West Transfer Station. Designed stormwater drainage system and Environmental Resource Permit for transfer station. Reviewed site plan for compliance with Monroe County Land Development Regulations. Completed ICPR hydraulic model and calculations.
- **Assistant Project Engineer. Beachside Condos, Key West, Florida.** Project consisted of condos, parking garage and convention center development. Completed drainage design including building ICPR model and technical drainage report. Assisted in Environmental Resource Permit for SFWMD.
- **Grant Assistance, City of Key West, Florida.** Reviewed, advised and wrote grants for the City for water quality and quantity programs. Completed pollutant loading calculations for stormwater runoff.
- **Assistant Project Engineer, City of Key West NPDES Phase II program.** Assist City of Key West in developing their MS4 permit. Provided overview of permit process and drafted initial permit for City. Assisted City with revisions to permit.
- **Project Engineer**, City of Marathon Drainage Improvements. Design drainage systems consisting of exfiltration trenches and gravity injection wells for road improvements.
- **Project Engineer, Miami-Dade County Stormwater Drainage Improvements.** As project engineer Mr. Rogers was responsible for design of stormwater improvements for several residential and commercial streets in Miami-Dade County, Florida. Designs consisted of field investigation followed by sizing exfiltration trenches and pollution control devices. Mr. Rogers created the design packages for 16 projects in accordance with DERM-DORM/FEMA standards. The estimated construction value of the packages ranged from $30,000 to $750,000.
- **Project Engineer, Florida Department of Transportation (FDOT) District 6 Phase II NPDES MS4.** Mr. Rogers was the project engineer responsible for obtaining and reviewing as-built drawings for stormwater drainage outfalls, catch basins, manholes, weirs, and percolation tests of FDOT roads in Monroe County and the City of Key West, Florida. Mr. Rogers developed a database in ArcView 3.3 for stormwater drainage structure specifications and locations, including aerial views of roads, and GPS location of drainage structures. Mr. Rogers was also responsible for coordinating and performing field visits to obtain GPS position, picture, available measurements, and condition of the FDOT stormwater drainage structures known and able to be located within the project area. Mr. Rogers directed the conversion of aerial images to MrSID format.
- **Project Engineer, Indian Creek Village Stormwater Drainage Improvements and Fee Determination.** As project engineer Mr. Rogers was responsible for design of stormwater improvements for a broken 36 inch stormwater pipe, and addition of a pollution control box. He also calculated the stormwater

fee changes for the past year. The calculations were to determine using rational and NRCS method.

- **Project Engineer NPS Flamingo WWTP PERC Percolation Ground Water Model.** As project engineer, Mr. Rogers was responsible for review and collection of existing data for the study area. Data pertaining to topography, aquifer stratigraphy, rainfall, evaporation, head distribution, hydraulic parameters, and water stages were collected. Mr. Roger also assisted with the ground water model setup and calibration using DYNFLOW. The model parameters were adjusted to predict results for three scenarios of discharge rates interpreted. Mr. Rogers assisted with the technical report for this project.
- **Assistant Engineer, Monroe County Pollution Prevention Practices Inspection.** Mr. Rogers assisted in the inspection of county facilities. The inspection was conducted to observe current stormwater management structures and activities, and to make recommendations to improve the stormwater control for the facilities. Mr. Rogers wrote inspection reports for each of the sites he inspected. He also wrote the letter report for the project.
- **Assistant Engineer, Miami-Dade Aviation Department Hydraulic Evaluation of Proposed Bridge at Outfall 2..** Mr. Rogers was responsible for reviewing proposed changes to the existing drainage channel and updating the existing SWMM 3.5 model. Mr. Rogers also executed and analyzed the results to determine if the proposed construction would affect the channel flood stages during 10 year and 100 year design storms.
- **Project Engineer, Indian Creek Village NPDES Report** Mr. Rogers was responsible for the NPDES Report, ensuring all the required documentation was accomplished as well as attending the auditing meetings with the client.
- **Project Engineer, Indian Creek Village Water Quality** Mr. Rogers was responsible for ensuring all the required samples and documentation are completed to meet the potable water quality sampling requirements. Mr. Rogers has developed the sampling plan for the Village.
- **Assistant Engineer, Florida Keys Aqueduct Authority Regional Potable Water Supply Study**. Mr. Rogers was responsible for updating the existing H_2ONET Water Distribution Model for the Florida Keys. Mr. Rogers assisted in determining the optimal locations and sizes for the booster pumps. He created the necessary graphics for the report.
- **Assistant Engineer, National Park Service Flamingo WWTP.** Mr. Rogers was responsible for assisting in field work to obtain ground water and surface water samples at the percolation pond for the 56,000-gpd facility. Mr. Rogers prepared ArcView Maps images and a database from collected data, and assisted in preparing the technical report.
- **Assistant Engineer, Fort Lauderdale Airport Vision 2020 Stormwater Management Plan**. Mr. Rogers was responsible for adjustments to basin area delineations due to addition of future development. Mr. Rogers calculated new areas and adjusted the SWMM model parameters to meet future development scenarios. Mr. Rogers also executed the SWMM model for future updated conditions, verified and interpreted the results.

State of Florida

Board of Professional Engineers

Perez Engineering & Development, Inc.

Is authorized under the provisions of Section 471.023, Florida Statutes, to offer engineering services to the public through a Professional Engineer, duly licensed under Chapter 471, Florida Statutes.

Expiration: 28-FEB-11

Audit No: 22820114004

Certificate of Authorization

DISPLAY AS REQUIRED BY LAW

CA No: 8579

State of Florida

Board of Professional Engineers

Attests that

Allen Emil Perez JR,P.E.

Is licensed as a Professional Engineer under Chapter 471, Florida Statutes

Expiration: 28-FEB-11

P. E. Lic. No: 51468

Audit No: 228201125055

DISPLAY AS REQUIRED BY LAW

State of Florida

Board of Professional Engineers

Attests that

Jeffrey Wayne Rogers ,P.E.

s licensed as a Professional Engineer under Chapter 471, Florida Statutes

Expiration: 28-FEB-11

P. E. Lic. No: 66410

Audit No: 228201122322

DISPLAY AS REQUIRED BY LAW

MUNICIPAL PROJECTS

PROJECT	CLIENT	LOCATION
Distribution System Upgrade for Sewer District C. 11,000 linear feet	Florida Keys Aqueduct Authority	Key West Florida
Distribution System Upgrade for Sewer District G. 5,000 linear feet	Florida Keys Aqueduct Authority	Key West, Florida
Design and permitting for stormwater system at Tavernier Customer Service Center.	Florida Keys Aqueduct Authority	Tavernier Key, Florida
Design and permitting for an on-site sewage treatment system.	Keys Energy Services	
Design and permitting of the stormwater management system, potable water system, and the sanitary sewer system for a Navy RV Park.	NAS Key West D.R.C. Development (Contractor)	NAS Key West
Mallory Square Infrastructure Improvements	City of Key West	Key West, Florida
DESAL Facility Dolphin Pier Rehabilitation. The design and permitting to replace nine (9) dolphin piers.	Florida Keys Aqueduct Authority	Key West, Florida
Design and Permitting for Fuel Dock Rehabilitation	Keys Energy Services	Key West, Florida

MUNICIPAL PROJECTS

PROJECT	CLIENT	LOCATION
Design and Permitting for an on-site sewage treatment system.	Keys Energy Services	Key West, Florida
Design and permitting of the stormwater management system, potable water system, and the sanitary sewer system for a multi-family development.	Tradewinds Hammocks, LTD.	Key West, Florida
Sanitary Sewer Pump Station "A" Rehabilitation.	City of Key West, Utilities	Key West, Florida
Sanitary Sewer Rehabilitation for District 'DA'.	City of Key West, Utilities	Key West, Florida
Design and Permit Sanitary Sewer System and Stormwater System for Monroe County Animal Shelter.	Monroe County	Key West, Florida
Design and permitting of stormwater management system for Marathon Community Park.	Monroe County	Marathon, Florida
Sanitary Sewer Improvements for Robert Gabriel Sites A, B, and C.	Key West Housing Authority	Key West, Florida

MUNICIPAL PROJECTS

PROJECT	CLIENT	LOCATION
Rockland Key Construction Yard Design and Permitting for Stormwater and on-site Sewage Treatment System.	Florida Keys Aqueduct Authority	Rockland Key
Miscellaneous Sewer Repairs	City of Key West	Key West, Florida
Big Pine Key Fire Station Design and Permit Sanitary Sewer and Stormwater System	Monroe County	Big Pine Key, Florida
Glynn Archer School Miscellaneous Drainage Improvements	Monroe County School Board	Key West, Florida
Horace O' Bryant School New Bus and Parent Pickup Stormwater System Design and Permitting	Monroe County School Board	Key West, Florida
Sanitary Sewer Improvements for Trumbo and Truman Annex Engineer of Record	NAS Key West	Key West, Florida

MULTI FAMILY PROJECTS

PROJECT	CLIENT	LOCATION
Tradewinds Hammocks I & II Affordable Housing Project – Design and permitting for the Stormwater System, Potable Water System, and Sanitary Sewer System.	Heritage Companies	Key Largo, Florida
Meridian West Affordable Housing Project – Design and permitting for the Stormwater System, Potable Water System, and Sanitary Sewer System.	The Carlisle Group	Stock Island, Florida
Steam Plan Redevelopment – Design and permitting for the Stormwater System, Potable Water System, and Sanitary Sewer System.	Old Town Key West Development	Key West, Florida

SINGLE-FAMILY RESIDENTIAL DEVELOPMENTS

PROJECT	CLIENT	LOCATION
Sanitary Sewer Improvements for Stadium Mobile Home Park	Stadium Mobile Park	Key West, Florida
Potable Water System Improvements for Stadium Mobile Home Park	Stadium Mobile Park	Key West, Florida
Sanitary Sewer Improvements for Poinciana Mobile Home Park	Poinciana Park Partners, LLC	Key West, Florida
Venture Out at Cudjoe Cay, Inc. Utility Infrastructure Analysis	Venture Out at Cudjoe Cay, Inc.	Cudjoe Key, Florida
Design and permitting of the stormwater management system, potable water system, and the sanitary sewer system for Seaside Residences.	Key West Seaside Corporation	Key West, Florida
Design and permitting of the stormwater management system, potable water system, and the sanitary sewer system for Manatee Cove.	Laura Associates, LLC	Key Largo, Florida

COMMERICAL PROJECTS

PROJECT	CLIENT	LOCATION
Design and permitting of the stormwater management system, potable water system, and the sanitary sewer system	Islander Resort Hobbs & Curry, Inc.	Islamorada, Florida
Design and permitting of the stormwater management system, potable water system, and the sanitary sewer system for Northstar Resort	Mr. Constantin Zaharia	Key Largo, Florida
Design and permitting of the stormwater management system for Hurricane Hole Marina	Mr. Tim Root - Historic Seaport District, Inc.	Key West, Florida
Design and permitting of the stormwater management system, potable water system, and the sanitary sewer system for Oceanside Marina	Mr. Doug Walker Oceanside Marina	Key West, Florida

Specific Project Examples

Gravity Collection Systems

Sanitary Sewer Rehabilitation for Sewer District 'DA'

Relevance to Village	Sanitary Sewer Design
Date	2003
Size/Scope	Replacement of approximately 28,000 feet of gravity sewers from 8 to 18 inches in diameter, new lined manholes, approximately 12,000 feet of service laterals, and 1,600 feet of 10-inch force main.
Budget	$ 5.2 Million
Construction Cost	$
Change Orders	$
Client Contact	Name Mr. E David Fernandez Client Firm: City of Key West Tel: (305) 809-3901



Project Description:

Perez Engineering & Development was responsible for assisting the City of Key West with the design, construction documents, bidding, cost estimating and permitting of the Sanitary Sewer Rehabilitation for Service District 'DA'. The project consisted of the replacement of approximately 28,000 feet of gravity sewers from 8 to 18 inches in diameter, new lined manholes, approximately 12,000 feet of service laterals, and 1,600 feet of 10-inch force main. Mr. Perez's growing relationship with the FDEP South District office helped to obtain an expeditious review and permit issuance to allow the City to accelerate its sewer rehabilitation project.

Wastewater Transmission Systems

Pump Station 'A' and Force Main

Relevance to Village	Design and construction management of a sanitary pump station, and gravity sewer lines.
Date	2003 - 2004
Size/Scope	104 Unit residential development
Budget	$
Construction Cost	$976,000
Change Orders	$0
Client Contact	Name City of Key West Mr. E. David Fernandez (305) 293-6410 dfernand@keywestcity.com

Project Description:

The project consisted of items of work required for the installation of a new pump station 'A' (2-MGD), the demolition of the existing pump station, 24-inch and 30-inch gravity sewer lines, 12-inch force main, modification of an effluent valve vault, and associated appurtenances.

FKAA and KEYS Energy Lift Stations

Client:
Florida Keys Aqueduct Authority
Mr. Omar Lopez, P.E.
(305) 296-2454
olopez@fkaa.com

Project Cost:
$550,000 (approx.)

Project Description:

The project consists of the installation of seven (7) package grinder lift stations, approximately 500 LF of sewer laterals with cleanouts, and the abandonment of several septic tanks and aerobic units. The project also includes open cut installation of approximately 2,600 LF of two inch force main and approximately 3,000 LF of two inch force man to be pulled though abandoned four and six inch PVC water mains. The project is located in Stock Island, Florida, along Front Street and College Road.

Gravity Injection Wells- City of Key West, Florida.

Relevance to Village	Stormwater Gravity Injection Well Design & Construction Management
Date	2004-2005
Size/Scope	Design, permiting, bidding, and Construction management on approximately 32 Gravity Injection Wells, stormwater infrastructure, roadway and sidewalk improvements.
Construction Cost	$ 3,500,000
Client Contact	Name Mr. E David Fernandez Client Firm: City of Key West Tel: (305) 809-3901 dfernand@keywestcity.com

Project Description:

Perez Engineering & Development was responsible for assisting the City of Key West with the design, construction documents, bidding, cost estimating and permitting of the Gravity Injection Wells, pollution control structures, stormwater infrastructure, roadway improvements, and sidewalk improvements at 32 City of Key West intersections. PE&D has received 4 more phases of this project based on excellent design, construction management, and budget tracking performance.

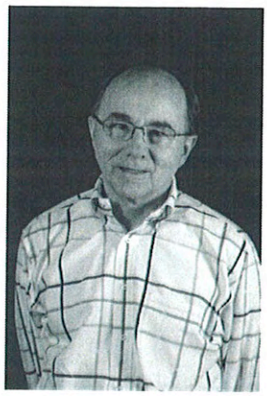
Tom Graboski Associates, Inc. Design






The Craig Company and Bermello Ajamil Team

Tom Graboski
Principal



Recent Projects:

Royal Caribbean International's Project Genesis Series

Celebrity Cruise Lines' Project Solstice Series

Fifth & Alton, Miami Beach

City of Coral Springs

1111 Lincoln Road, Miami Beach

Relevant Projects:

Coconut Grove Streetscape

City of Coral Gables

Beachside Resort, Key West

Pinecrest Gardens, Pinecrest

Ocean City Maryland, Ocean City

Universal Studios, Port of Entry Island

Tom Graboski received his BFA from the Art Center College of Design in Los Angeles, and was awarded his Masters Degree in Urban Design from the University of Miami School of Architecture in 1977. In 1980, he founded Tom Graboski Associates, specializing in wayfinding, environmental graphics, and signage design.

Tom's unique background in architecture, interior design, urban planning and graphic design blends talents that are essential to any project.

He has developed environmental graphics programs for a broad range of clients, including Royal Caribbean International, Universal Studios, Disney Development Corporation, Berkowitz Development, Bascom Palmer Eye Institute, the Marriott Corporation, Flagler Development, the University of Miami, Baptist Health South Florida, and the Cities of Coral Gables, Aventura, Coral Springs, and Miami.

A member of the Society for Environmental Graphic Design, the Industrial Design Society of America, and the American Institute of Graphic Arts, he has been the recipient of many local and national awards. Tom has taught, lectured, and been a visiting critic at the University of Miami, Florida International University, Miami Dade Community College, the Miami International University of Art and Design, and Miami Ad School. His work has been published extensively, both nationally and internationally.

Related Project Experience

Coconut Grove Streetscape
TGA created a vehicular and pedestrian wayfinding signage system for Coconut Grove, Florida as part of the Coconut Grove streetscape charette team. The signage component consisted of vehicular guide signage, entry feature banner poles, pedestrian wayfinding, map plan kiosks, neighborhood street signs, distinctive post applications for standard DOT traffic and information signage and City of Miami parking lot identity and directional signage.

City of Coral Gables
Design of an off-street parking signage system for the City of Coral Gables, encompassing 25 parking lots and 5 parking garages in 20. We also completed the design of the Coral Gables Trolley identity and signage.

Universal Studios' Islands of Adventure, Port of Entry Island
Tom completed the design, working drawings and specifications for the signage in this area. Each sign had to be individually hand-rendered to accurately depict the colors, materials, and theme for each specific location. The project required a high level of creativity, balanced against tight budget and time constraints. Equally challenging was the research and development of fabrication methods and materials that would flawlessly replicate our concepts while withstanding the abuse of Florida's weather and the park's visitors.

David Stuart
Senior Designer



David received his BSE from Northern Illinois University, and completed his graduate studies in design and painting at San Diego State University in 1978.

Prior to joining the TGA Design team in 2000, David was a partner and Vice President of Design PlanCom, Inc. in Chicago, IL. After leaving PlanCom, he initiated the SignPlan Program for ASI Corporations across the United States. As Director of SignPlan, David taught designers the importance of planning and the use of systems in signage design.

David brings a wealth of design experience, project management skills and knowledge of the science of wayfinding to the TGA Design team. He is also a member of the Society of Environmental Graphic Designer and the American Institute of Graphic Arts.

Recent Projects:

Village of Palmetto Bay
Little River Business District
Epic Hotel, Miami
Mercy Hospital, Miami

Relevant Projects:

Midtown Miami
City of Aventura
Sunny Isles Beach
City of Coral Springs
Jungle Island

Related Project Experience

Village of Palmetto Bay, Palmetto Bay, FL
Developed graphics for several Village public works projects. Projects completed and implemented thus far include street identification signage, identity for the "IBUS" city transit system, bus graphics, bus stop graphics, bus stop signage and route maps, and four city entrance pylons.

Little River Business District, Miami, FL
The comprehensive signage program for this business campus includes primary identification pylons as well as secondary identification monuments and directional signs. Designed to be implemented in phases, due to budgetary concerns, we are currently in phase one of the program.

City of Sunny Isles Beach, FL
Design of the City of Sunny Isles entry feature signs along Collins Avenue, Sunny Isles Beach access and identity signs, and signs for the City's new park.

Parrot Jungle, (Jungle Island), Watson Island, Miami Beach, FL
Tom Graboski Associates, Inc. used the existing Parrot Jungle logo/logotype brand identity, with appropriate modifications, to enhance the Parrot Jungle brand. This image was incorporated into all the various signage elements within the site: from the primary identity sign as you arrive at the site, to the front entrance ticket window information signs, to the entire wayfinding system. Information and map kiosks throughout the site were designed with identity to specially created "photo-opportunity" signs located at specific designated points. Designs and materials were selected to stand up to the harsh environmental and maintenance conditions on Watson Island.

Geoff Rogers
Senior Designer



Recent Projects:

5th & Alton, Miami Beach

The Palmyra Resort & Spa,
Rose Hall Jamaica

Marriott Harbor Beach Resort,
Ft. Lauderdale

Relevant Projects:

Pinecrest Gardens,
City of Pinecrest FL

The Palmyra Resort & Spa,
Rose Hall Jamaica

Ambergris Cay
Turks & Caicos Islands

Geoff received his Bachelor of Science degree from Northwestern University, Evanston Illinois. Before persuing Environmental Graphic Design, he worked for several major retailers as an in-store Visual Merchandising Manager where he was responsible for presentation and marketing of all store merchandise. This experience brought him an extensive knowledge and understanding of branding, marketing and presentation.

Geoff eventually applied his knowledge of branding and marketing to graphic design. He graduated from the Art Institute of Fort Lauderdale with a degree in Graphic and Desktop Design in 1999 and joined the TGA Design team in 2000.

Since joining TGA Design, Geoff has applied his creative talents and wayfinding knowledge to numerous projects with an emphasis on hospitality and corporate environments. As a Senior Designer and Project Manager he has developed sign systems for the Espirito Santo Plaza Miami, the Fontainebleau Resort Miami Beach and the Ritz-Carlton in Naples and Amelia Island. His recent projects include 5th & Alton Miami Beach- a vertical retail development on South Beach, and The Palmyra Resort & Spa- an award winning Hotel and Spa located in the renowned Rose Hall plantation area of Jamaica.

Related Project Experience

Pinecrest Gardens, City of Pinecrest FL
A complete wayfinding and identity sign program was developed for Pinecrest Gardens (formerly Parrot Jungle.) The system included major entrance identity monuments for vehicular traffic as well as directional wayfinding signs for pedestrians within the park pointing to the numerous venues and attractions. TGA Design worked with the Parks and Recreation Department of the City to create an informative sign system with a dynamic, creative design that helped to create an identity for the new City Park.

The Palmyra Resort & Spa, Rose Hall Jamaica
Sprawling across 16 acres of beachfront property, the resort required an extensive, coordinated sign system including wayfinding, identity and ADA signs. Interior sign programs were developed for each of the 18 buildings on site. Regulatory specific signs were designed for parking and roadways. A unique, modern design including seashell castings was created for the world renowned ESPA spa.

Veronica Martin
Designer



Recent Projects:

Little River Business District

Village of Palmetto Bay

St. Tropez, Sunny Isles

JW Marriott, Bogota Colombia

Relevant Projects:

Village fo Palmetto Bay, Palmetto Bay, FL

Little River Business District, Miami, FL

Veronica received her Bachelor of Arts degree, with concentrations in Fine Arts and Business Communications, from Spring Hill College. After graduating, she worked as a graphic designer for a publishing house in Madrid, Spain, gaining extensive knowledge of the graphics arts field. She then relocated to Miami to attend Miami International University of Art and Design for her graduate studies. In 2008 she received her Masters Degree in Graphic Design with a concentration in Branding, specifically Place Branding. Her thesis project included the study of how countries, tourist destinations, and cities brand themselves, as well as the design and implementation strategy of a branding campaign for the country of China.

Joining the TGA Design team in early 2008, Veronica brings her knowledge of corporate identity design, brand development and appeal, and strategic brand management to city identity projects such as the Village of Palmetto Bay and Little River Business District.

Related Project Experience

Village of Palmetto Bay, Palmetto Bay, FL
The design concepts developed for the entrance monuments at the north and south city limits integrate elements from the local vernacular architecture, while conveying a sense of the natural beauty that is characteristic of Palmetto Bay. Solar power will be utilized to illuminate the signs for nighttime viewing.

Little River Business District, Miami, FL
The comprehensive signage program for this business campus includes primary identification pylons as well as secondary identification monuments and directional signs. Designed to be implemented in phases, due to budgetary concerns, we are currently in phase one of the program.

State of Florida

Department of State

I certify from the records of this office that TOM GRABOSKI ASSOCIATES, INC. is a corporation organized under the laws of the State of Florida, filed on July 24, 1980.

The document number of this corporation is 679594.

I further certify that said corporation has paid all fees due this office through December 31, 2010, that its most recent annual report was filed on January 6, 2010, and its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

Given under my hand and the Great Seal of Florida, at Tallahassee, the Capital, this the Seventh day of January, 2010

Secretary of State

Authentication ID: **200164759542-010710-679594**

To authenticate this certificate, visit the following site, enter this ID, and then follow the instructions displayed.
https://efile.sunbiz.org/certauthver.html

MIAMI-DADE COUNTY
TAX COLLECTOR
140 W. FLAGLER ST.
1st FLOOR
MIAMI, FL 33130

2009 LOCAL BUSINESS TAX RECEIPT 2010
MIAMI-DADE COUNTY - STATE OF FLORIDA
EXPIRES SEPT. 30, 2010
MUST BE DISPLAYED AT PLACE OF BUSINESS
PURSUANT TO COUNTY CODE CHAPTER 8A - ART. 9 & 10

FIRST-CLASS
U.S. POSTAGE
PAID
MIAMI, FL
PERMIT NO. 231

050994-4

THIS IS NOT A BILL – DO NOT PAY

BUSINESS NAME / LOCATION

GRABOSKI TOM ASSOCIATES INC
4649 PONCE DE LEON BLVD 401
33146 CORAL GABLES

RENEWAL
RECEIPT NO. 050994-4

OWNER
GRABOSKI TOM ASSOCIATES INC

Sec. Type of Business
213 SERVICE BUSINESS
NOT A CONTRACTORS RECEIPT

THIS IS ONLY A LOCAL BUSINESS TAX RECEIPT. IT DOES NOT PERMIT THE HOLDER TO VIOLATE ANY EXISTING REGULATORY OR ZONING LAWS OF THE COUNTY OR CITIES. NOR DOES IT EXEMPT THE HOLDER FROM ANY OTHER PERMIT OR LICENSE REQUIRED BY LAW. THIS IS NOT A CERTIFICATION OF THE HOLDER'S QUALIFICATIONS.

PAYMENT RECEIVED
MIAMI-DADE COUNTY TAX COLLECTOR:

07/28/2009
60010000059
000045.00

SEE OTHER SIDE

DO NOT FORWARD

GRABOSKI TOM ASSOCIATES INC
4649 PONCE DE LEON BLVD #401
CORAL GABLES FL 33146

527

MIAMI-DADE COUNTY

Carlos Alvarez, Mayor

Small Business Development
111 NW 1st Street • 19th Floor
Miami, Florida 33128-1906
T 305-375-3111 F 305-375-3160

miamidade.gov

June 2, 2009

CERT. NO:	11398
APPROVAL DATE(s):	06/02/2009 - MICRO/SBE
EXPIRATION DATE:	06/30/2010

Thomas Graboski
TOM GRABOSKI ASSOCIATES, INC.
4649 Ponce De Leon Blvd, Suite 401
Coral Gables, FL 33146-0000

Dear Mr. Graboski:

Small Business Development (SBD) has completed the review of your application and attachments submitted for certification. Your firm is officially certified as a Micro/Small Business Enterprise (MICRO/SBE) in the categories listed below.

This certification is valid for twelve (12) months, expiring as noted above. This certification affords your company the opportunity to benefit from participation in county contracts with small business measures. Please note the trade categories listed below. These are the only sheltered market areas that your company is eligible to bid or participate in under your current certification.

If any changes occur within your company during the certification period (such as ownership, address, telephone number, trade category, licensing, technical certification, bonding capacity, or if the business ceases to exist) you are required to notify this department in writing, immediately. It is of critical importance that current information regarding your company be updated. All inquiries or changes related to this certification should be directed to the SBD Certification Unit. An application for re-certification (a much shorter process) must be submitted and forwarded to this office within four (4) weeks of the referenced expiration date. Should your firm fail to re-certify, or lose its certification for any reason, the ability to work on contracts with measures will be affected.

Sincerely,

Penelope Townsley, Director
Small Business Development

CATEGORIES: (Your firm may bid or participate on contracts only under these categories)
ARTISTS (MICRO/SBE)

Arthur Noriega, V.
Chief Executive Officer

190 N.E. 3rd Street
Miami, Florida 33132

Phone (305) 373-6789
Fax (305) 371-9451

www.miamiparking.com

February 11, 2010

The City of Key West
Post Office Box 1409
Key West, FL 33041·1409

Re KEY WEST BIGHT DESIGN WITH OPTIONAL PROJECT MANAGEMENT FOR PUBLIC AREA ENHANCEMENT RFP NO 004 10

We are pleased to write this letter of recommendation on behalf of Tom Graboski Associates, Inc. Design for the above-stated project. We contracted with Tom Graboski Associates in the year 2002 to design the existing City of Miami Coconut Grove Streetscape signage, which included the parking lot identity and vehicular wayfinding.

During the course of the project, Tom and his staff were extremely creative, budget-conscious and responsive to the demands of the project. I would therefore state without hesitation, that Tom and his team completed the project in a more than satisfactory manner and I would highly recommend their services to the City of Key West or any other business entity

If you need further information on Tom Graboski Associates, Inc , please do not hesitate to contact me.

Sincerely,

Arthur Noriega V
Chief Executive Officer

VILLAGE OF PINECREST
OFFICE OF THE VILLAGE MANAGER

Peter G. Lombardi
Village Manager

February 11, 2010

The City of Key West
Post Office Box 1409
Key West, FL 33041-1409

Re: KEY WEST BIGHT DESIGN WITH OPTIONAL PROJECT MANAGEMENT FOR PUBLIC AREA ENHANCEMENT RFP NO: 004-10.

Please be advised, during Fiscal Year 2003-2004 the Village of Pinecrest contracted with Tom Graboski Associates, Inc. to design the existing signage for Pinecrest Gardens. A visit to the garden will confirm that Tom Graboski Associates, Inc. did an exceptional job in executing their contract. I had the pleasure of working with Mr. Geoff Rogers and Mr. Tom Graboski during the course of that contract as the project supervisor during my tenure as the Executive Director of Pinecrest Gardens. During that time, Mr. Rogers and Mr. Graboski successfully completed every assignment in a timely and efficient manner and easily adjusted to new tasks as requested. Currently, we are contracted with them to design custom image plant identity signs for the gardens.

Tom Graboski's Associates' work product was exemplary and resulted in a product that even today receives accolades. In particular, both Geoff and Tom Graboski were instrumental in this project's success thanks to their professional and responsible work ethic. Having had the opportunity of working so closely with them, I do not hesitate to strongly recommend their services to the City of Key West.

Should you need additional information or comments on Tom Graboski Associates, Inc., please feel free to contact me directly at (305) 234-2121.

Regards,

Yocelyn Galiano Gomez, ICMA-CM
Assistant Village Manager

Tom Graboski Associates, Inc. Design
Environmental Graphic Designer

Tom Graboski Associates, Inc., (TGA), is known nationally and internationally for design excellence in wayfinding, environmental graphics and signage, brand identity, print and exhibit design. We have been consistently honored with numerous national design awards, and our work has been published in books and magazines around the world. Located in the heart of Coral Gables, TGA was founded in 1980 primarily as an environmental graphics and signage design studio. Recognizing that the identity of a company or organization is established through graphics and printed material, as well as signage, company founder Tom Graboski expanded the staff to include a team of trained designers specializing in print graphics and promotional needs, as well as industrial and architectural designers. Their diverse strengths enable TGA to come up with consistently innovative and effective signage and graphics programs.

Experience is indeed a great teacher! Our design and planning team has a combined experience of well over 100 years of designing "wayfinding solutions" for manmade environments in the national, as well as international community. During the course of a wayfinding and signage project, our firm produces preliminary and final designs, detailed working drawings, locations plans, message schedules, and materials/ specifications. In addition, we will review fabricator's shop drawings, inspect fabrication in progress and supervise the installation. Our extensive knowledge of materials, methods and competent fabricators is specially suited to environmental problems encountered on site locally. We are continually upgrading our technological capabilities to keep us on the cutting edge, and regularly invest in the latest programs, hardware, and peripherals to allow our staff to maintain a high degree of proficiency.

Creative Team:

Tom Graboski	Principal/Urban & Graphic Designer
Peter A. Zorn, Jr.	Graphic/Industrial Designer
Keith Oliver	Graphic Designer
David Stuart	Graphic Designer
Geoffrey Rogers	Graphic Designer
Cindy Reppert-Ault	Graphic Designer
Fabian Ospina	Graphic Designer
Veronica Martin	Graphic Designer



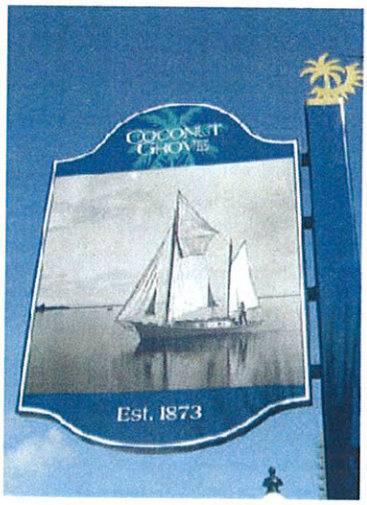


Select Client List:

Baptist Health Systems • Miami, FL
Bascom Palmer Eye Institute • Miami, FL
Bascom Palmer Eye Institute • West Palm Beach, FL
Celebrity Cruises • Miami, FL
City of Aventura • Aventura, FL
City of Coral Gables • Coral Gables, FL
City of Coral Springs • Coral Springs, FL
City of Miami • Miami, FL
City of Miami Beach • Miami Beach, FL
Disney Development Company • Orlando, FL
Health Central • Ocoee, FL
Intercontinental Hotels • Miami, Costa Rica, El Salvador
Marriott Hotels • Miami, Costa Rica, Columbia
Mercy Hospital • Miami, FL
Miami Children's Museum • Miami Beach, FL
Parrot Jungle Gardens • Miami Beach, FL
Ritz Carlton Hotels • Miami, Naples, FL
Royal Caribbean Cruises Ltd. • Miami, FL
The Graham Companies • Miami Lakes, FL
Turnberry Associates • Aventura, FL
Universal Studios Florida • Orlando, FL
University of Miami, School of Medicine • Miami, FL
Village of Palmetto Bay • Palmetto Bay, FL
Village of Pinecrest • Miami, FL

tgadesign ▸ www.tgadesign.com

4649 Ponce de Leon Blvd., # 401Coral Gables, FL 33146 305.669.2550







Coconut Grove

Miami, FL

Environmental Signage
& Graphics System

Client: City of Miami

Designers: Tom Graboski, *Principal* and Damian Rakowsky, *Designer*

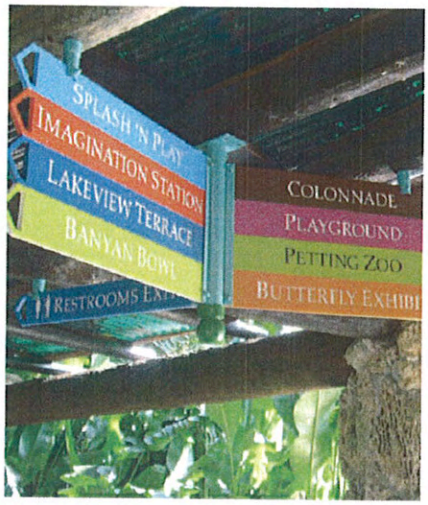
Completion: Implementation is ongoing

Reference: Arthur Noriega,Miami Parking Authority
190 NE 3rd Street Miami, FL 33132
(305) 373-6789
Elizabeth Duany Zyberk, Duany Plater-Zyberk
1023 SW 25th Avenue Miami, FL 33135
(305) 644-1023

As a streetscape charette team, TGA Design with DPZ Architects and the Coconut Grove BID partnered to design a vehicular and pedestrian wayfinding program for the area of Downtown Coconut Grove within the City of Miami, FL.

The system was devised for the promotion of the "Grove" neighborhood as a tourist hot spot. The success of the graphics system is apparent through the facility of navigation to area businesses, retail shops, restaurants, recreational areas and parking. Additionally, the cohesive design approach, which incorporates historical images of the neighborhood as wayfinding devices, has helped establish a distinctive identity that distinguishes the area as uniquely Coconut Grove.

The signage system consists of neighborhood entry features, vehicular directional signage, street identification signs, pedestrian directionals and map kiosks. Additionally, standard Miami Municipal Parking Signs and DOT traffic and information signage were integrated into the design aesthetics of the system developed by TGA Design.





Pinecrest Garden

Pinecrest, FL

Wayfinding, Identity & Interpretive Sign System

Client: City of Pinecrest

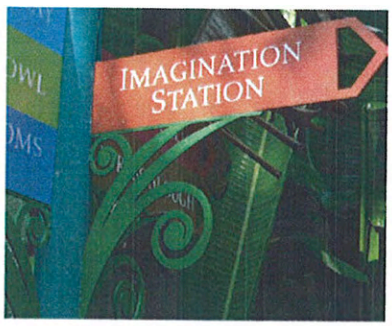
Designers: Tom Graboski, *Principal;* Geoff Rogers, *Project Manager / Senior Designer;*

Completion: 2005 to the present

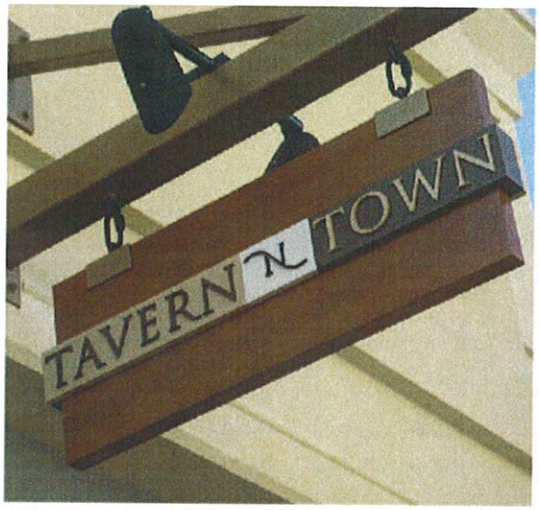
Reference: Jocelyn Galiano Gomez, City of Pinecrest
11551 South Dixie Hwy. Pincrest, FL 33156 (305) 234-2121

The City of Pinecrest, Florida, bought an existing 50 acre site from a 1930's parrot themed park to convert into the first City Park in a newly incorporated City of Pinecrest, Florida. The challenge was not to intrude upon the unique, natural hammock environment, of lush tropical flora and fauna, yet to clearly make a series of complex trails through the forest.

Recycled aluminum was used and painted with bright, tropical colors. Wayfinding signage utilized a flag mounted sign on a post with the ability to add and subtract panels as exhibits are built in the future.









Beachside Resort
& Conference Center
Key West, FL

Main Id & Wayfinding
Signage System

Client: Thomas E. Pope, PA

Designers: Tom Graboski, *Principal;* Damian Rakowsky, *Project Manager / Senior Designer;*

Completion: 2007

Reference: Thomas E. Pope, PA
P.O. Box 5567
Key West, Florida 33045
(305) 296-3611

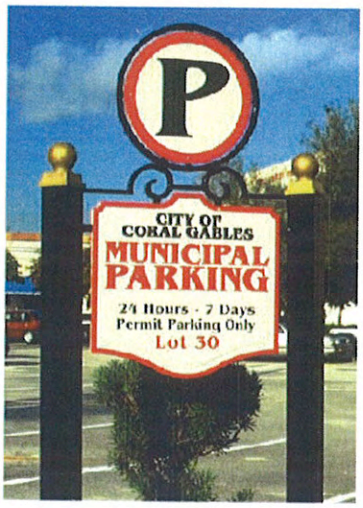
TGA Design strategized and designed a complete interior and exterior signage and graphic program for this 214-room boutique hotel.













Coral Gables Parking Signage

Coral Gables, FL

Garage Wayfinding Signage System

Client: City of Coral Gables

Designers: Tom Graboski, *Principal* and Peter Zorn, *Senior Designer*

Completion: Parking Signage completed 1995
Trolley System and Garages completed 2006 & 2007

Reference: William C. Carlson, City of Coral Gables Parking Authority
2801 Salzedo Street, 2nd Floor Coral Gables, FL 33134·
(305) 460-5541

Jim Kay, Public Works
285 Aragon Avenue Coral Gables, FL 33114
(305) 460-5069

TGA Design strategized, designed and oversaw the implementation of a complete identity and wayfinding signage system for the Off-street Parking Program of the City of Coral Gables. The project encompassed 25 parking lots and 5 parking garages within a four city-block radius.

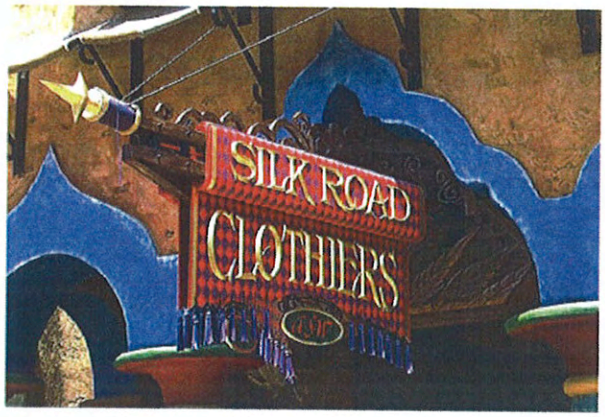
The system includes lot and garage identification, overhead vehicle directional signs, street level pedestrian guides, site parking information and regulatory parking signs.

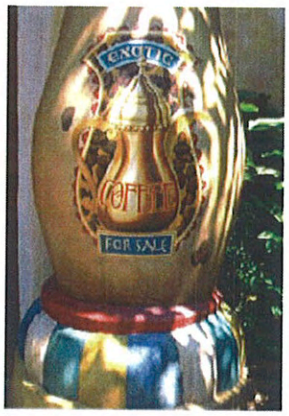


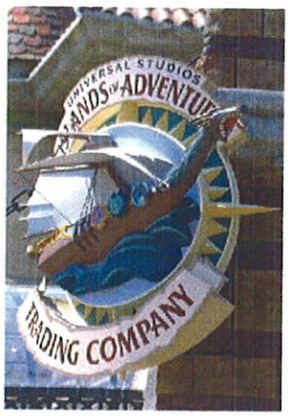


TGA Design created an environmental graphics system that elegantly harmonized with the historic Mediterranean and Spanish Revival style of architecture popular in Coral Gables, while utilizing modern fabrication technologies and adhering to current DOT requirements.

In 2006, TGA Design also completed the design of an identity and graphics program for the Coral Gables Trolley transit system. TGA was responsible for logo development, trolley color schemes and graphics, as well as signage applications such as the "trolley stop" points, route maps and trolley depot exterior signage.







Universal Studios Islands of Adventure

Orlando, FL

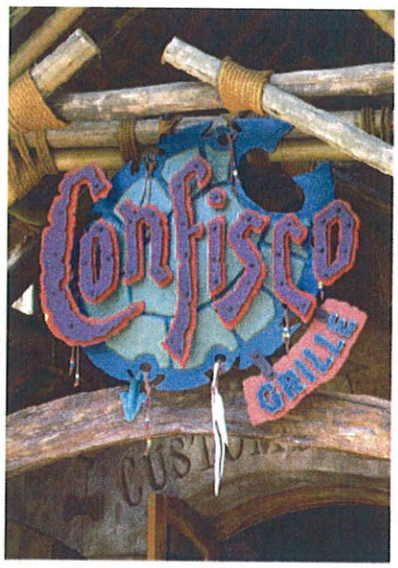
Exterior Identity & Wayfinding Signage System

Client: Universal Studios

Designers: Tom Graboski, *Principal* and Peter Zorn, *Senior Designer*

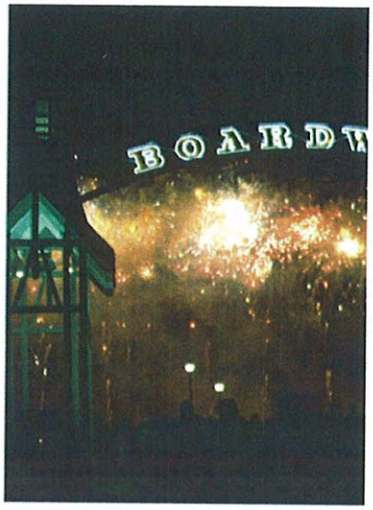
Completion: 1991

Reference: MCA Recreation
100 Universal City Plaza, Building 2160-7
UniversalCity, CA 91608
(818) 777-1888
Attn: Mr. Steve Leff



TGA Design completed the design, working drawings, and specifications (including engineering and architectural) for over 1,200 signs in only 4-1/2 months, prior to the opening of the park in 1991. Included in this scope of work were all the signs on Hollywood Boulevard, San Francisco Wharf and Amity Village areas, as well as historical re-creation and new designs to complement selected architectural feature buildings. In 1997, our firm completed Universal Studios' Islands of Adventure, Port of Entry Island in Orlando.

Every sign had to be individually hand-rendered in a way that accurately depicts the colors, materials and theme for that location. The project required a high level of creativity, balanced against tight budget and time constraints. Equally challenging was the research and development of fabrication methods and materials that would flawlessly replicate our concepts while withstanding the abuse of Florida's weather and the park's visitors.





Ocean City Boardwalk

Ocean City, MD

Environmental Graphics

Client: City of Ocean City

Designers: Tom Graboski, *Principal* and Alicia Bellini, *Designer*

Completion: 2000

Reference: Jerry Marston, Wallace Roberts & Todd
191 Giralda Avenue Coral Gables, FL 3313
(305) 448-0788

TGA Design worked in conjunction with Wallace Roberts & Todd architects and planners, and the Ocean City Maryland's planning department to devise a wayfinding program for the city's Boardwalk and its various attractions.

The highlight of the sign program is a signature gateway arch at the primary street end entry to the Boardwalk. Icons of Boardwalk attractions and activities crown the arch between two replicas of east coast style bell towers. The icons also act as wayfinding devices on the street level by identifying the street ends. Pedestrian kiosks at the street ends completed the program.

As part of continuous development efforts, the sign program will expand to all of the Ocean City Beach area.





Bayshore Landing/Monty's

Miami, FL

Main ID & Wayfinding
Signage System

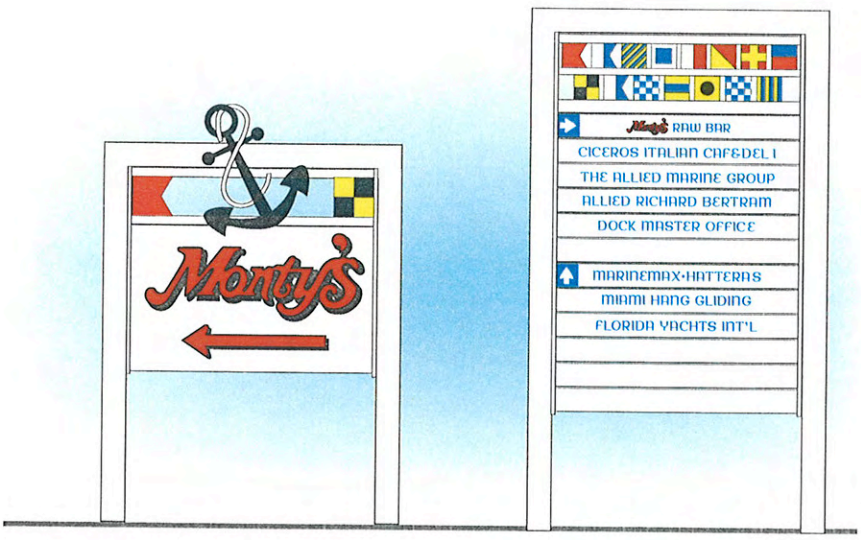
Client: Bayshore Landing

Designers: Tom Graboski, *Principal;* Damian Rakowsky, *Project Manager / Senior Designer;*

Completion: 2006

Reference: Robert W. Christoph
Bayshore Landing
2560 S. Bayshore Drive
Coconut Grove, Florida 33133
(786) 314-5580

Design of anchor monument sign, main ID sign and tenant ID sign.







Ambergris Cay

Turks & Caicos Islands

Wayfinding, Identity & Interpretive Sign System

Client: Ambergris Cay

Designers: Tom Graboski, *Principal;* Geoff Rogers, *Senior Designer*

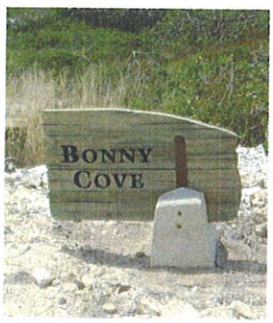
Completion: 2005-06

Reference: Connie McGreavy, Assoc. VP Planning & Development
Dolan Pollack & Schram Development Company, LLC
42 Valley Rd. Middleton, RI 02842 (401) 841-0985

TGA Design programmed and designed a signage system consisting of wayfinding directional signs, maps, sub-division identity as well as an interpretive identity signs for a resort which encompassed the entire island.









National Trust
for the Cayman Islands
Cayman Islands
Historical Marker Signs

Client: National Trust

Designer: Tom Graboski, *Principal*

Completion: 1995

Porcelain enamel graphic inset with custom aluminum frame structure.

Hufsey-Nicolaides-Garcia-Suarez Associates, Inc.






The Craig Company and Bermello Ajamil Team

CARLOS GARCIA, P.E.
PRINCIPAL

EXPERIENCE SUMMARY

Carlos has more than 39 years experience providing Electrical Engineering and Technical Consultation for projects such as health care facilities, nursing homes, adult communities, industrial, airport, educational facilities (elementary, high school and universities), multi-family projects (hi-rise and lo-rise), hotels, restaurants, shopping and specialty centers, libraries, research laboratory facilities, military installations, maximum and medium security prisons and mental health facilities, Also, computer centers, athletic facilities (indoors and outdoors), marinas, trailer parks and banks. He joined Hufsey-Nicolaides-Garcia-Suarez in 1970. Electrical Department Manager since 1978. Principal in the firm since 1984.

RESPONSIBILITIES

Provides electrical power distribution, interior and exterior lighting design and lighting system evaluation. Electrical equipment selection and specification. Special systems, lightning protection, fire alarm, life safety, communication and sound systems. Computer related systems, UPS and data communication distribution.

RELATIVE PROJECTS

EPIC Hotel/Residences, Miami, Florida
Four Seasons Hotel and Tower, Miami, Florida
163rd Street Lighting Renovation, I-95 to US1, Miami, Florida
MET 2 Office/Hotel Building, Miami, Florida
SB Architects Office Building, Coral Gables, Florida
University of Miami School of Business Administration, Coral Gables, Florida
Parkway General Hospital, ICU/CCU addition, Miami, Florida
Gwen Cherry Park Lighting, Miami, Florida
Fisher Island Master Plan Lighting, Miami, Florida
U. S. Federal Courthouse, Miami, Florida
Everglades Correctional Facility, Miami, Florida
Miami International Airport Central Boulevard & Upper Ramp Lighting, Miami, Florida
Port of Miami Hi-Mast Power Distribution, Miami, Florida
U. S. Naval Base Sports Facilities Re-Lighting, Guantanamo, Cuba
Cozumel Hotel, Cozumel, Mexico
McAlpine Office Building, Grand Cayman, B.W.I.
Jackson Memorial Hospital West Wing, Miami, Florida
Miami Riverside Office Building, Miami, Florida
Bayside Office Building, Nassau, Bahamas
First Nationwide Executive Center, Miami, Florida
McAlpine Office Building, Nassau, Bahamas
Miami International Airport Concourse "F" Remodeling, Miami, Florida
Sandal Beaches Resort, Providenciales, Turks & Caicos Islands
Fontainebleau III, Hotel/Condominium, Miami Beach, Florida
Onyx I, II Condominium, Miami, Florida
Brickell View Condominium, Miami, Florida
The Summitt House Condominium, Marco Island, Florida

EDUCATION/AFFILIATIONS

Bachelor of Science in Electrical Engineering. Cum Laude, University of Miami, 1969. Member of Tau Beta Phi (Honorary Society for Engineers) and Member of Eta Kappa Nu (Honorary Society for Electrical Engineers). Lectured at various lighting seminars and accepted part-time teaching assignment in lighting design for the University of Miami. Served as President of the Illuminating Engineering Society, South Florida Chapter, 1989-1979 and 1985-1986. Registered Professional Engineer in the State of Florida, Puerto Rico and N.C.E.E.

ALBERTO ORRIOLS
SENIOR ASSOCIATE

EXPERIENCE SUMMARY

Alberto has more than 32 years experience providing interior and exterior lighting, roadway lighting, hi-mast lighting systems, power distribution systems, emergency distribution systems, communication systems and computer power systems for most types of residential, commercial and industrial facilities. Alberto is a Senior Electrical Engineer. Joined Hufsey-Nicolaides-Garcia-Suarez Associates, Inc. in 1977. Associated of the firm since 1986.

RESPONSIBLITIES

Provides electrical engineering and technical consultant for projects involving airport baggage screening, airport, educational facilities, multi-family projects (hi-rise and lo-rise), hotels, restaurants, office buildings, research laboratory facilities, parks, banks.

RELATIVE PROJECTS

WWII Barracks Renovation, Jupiter, Florida
Pennsylvania Parking Garage, Miami Beach, Florida
Scott Rakow Youth Center, Miami Beach, Florida
Leach Mansion Renovation, Jensen Beach, Florida
Four Seasons Hotel and Tower, Miami, Florida
Tropigala Club & Lobby Area Renovations @ the Fontainebleau Hotel, Miami Beach, Florida
Fort Zachary Taylor State Park Barracks, Key West, Florida
EPIC Hotel/Residences, Miami, Florida
Yacht Club @ Brickell I and II, Miami, Florida
One Bal Harbour Hotel/Condominium, Bal Harbour, Florida
Fontainebleau II & III, Hotel/Condominium, Miami Beach, Florida
Ocean Colony Condominium, Sunny Isles, Florida
Brickell View Condominium, Miami, Florida
Grand Bay Residences Condominium, Key Biscayne, Florida
Various Dade County Public Schools, Miami, Florida
Fisher Island Seaside Villas, Miami Beach, Florida
Fisher Island Oceanside Buildings, Miami Beach, Florida
Fisher Island Marina, Miami Beach, Florida
Williams Island Mediterranean Village Buildings, Aventura, Florida
Doral Country Club Clubhouse, Miami, Florida
The Palms Condominium, Marco Island, Florida
Meadow Lakes Condominium and Club, North Miami, Florida
Lime Street Plaza, Lakeland, Florida
Greenwich Condominium, North Miami Beach, Florida
South Seas Condominium, Marco Island, Florida
Grove Hill Tower, Coconut Grove, Florida
Treasure Beach Condominium, Grand Cayman Islands, B.W.I.
Turtle Reef Condominium, Grand Cayman Islands, B.W.I.
Sandpiper Apartments, Grand Cayman Islands, B.W.I.
Ocean Reef Apartments, Grand Cayman Islands, B.W.I.
Tiffany Condominium, Miami Beach, Florida
The Beaches Condominium, Sarasota, Florida

EDUCATION/AFFILIATIONS

Bachelor of Science in Civil Engineering (Minor in Electrical Engineering).
University of Miami, 1981

ANTHONY A. SCHULZ, P.E.
SENIOR ASSOCIATE

EXPERIENCE SUMMARY

Anthony has more than 25 years experience in electrical power distribution, interior and exterior lighting design and lighting system evaluation and electrical equipment selection and specification. Special systems including lightning protection, fire alarm, life safety, communication and sound systems. Computer related systems, UPS and data communication distribution.

1986-1997 Post Buckley Schun & Jernigan – Electrical Engineer.
1997-2004 Spillis Candela & Partners - Electrical Engineer.
2004-Present Hufsey-Nicolaides-Garcia-Suarez Associates, Inc. Electrical Engineer, Associate.

RESPONSIBILITIES

Provides Electrical Engineering and Technical Consultant for projects involving police department, theater, government courthouse, airport baggage screening, airport, educational facilities (elementary, high school and university), multi-family projects (hi-rise and lo-rise), hotels, restaurants, shopping and specialty centers, libraries, research laboratory facilities, military installations, maximum and medium security prisons. Also, computer centers, athletic facilities (indoors and outdoors), marinas, trailer parks and banks. Partner in the firm since 2007.

RELATIVE PROJECTS

Marriott Ocean Palms Timeshare Condominium, Singer Island, Florida
Marriott Grande Lakes, Orlando, Florida
MSRP - Marine Oil Spill Recovery Building, Watson Island, Florida
Port of Miami Terminal, Miami, Florida
Key Biscayne Police Department, Key Biscayne, Florida
Cape Coral EOC Building, Cape Coral, Florida
Charlotte County Courthouse, Charlotte County, Florida
Sunny Isle City Hall, Sunny Isle, Florida
Jackie Gleason Theater Renovation, Miami Beach, Florida
Nashville Courthouse, Nashville, Tennessee
Federal Reserve Bank of Birmingham, Alabama
Orlando Airport Baggage Screening Project, Orlando, Florida
Roadway Lighting Designer for various Disney World Lighting Projects, Orlando, Florida
Publix Headquarters, Florida
Related Loft II Condominium, Miami, Florida
Opera Place Condominium, West Palm Beach, Florida
Onyx II, Miami, Florida
Modello Condominium, Dania, Florida
Sandy Lane Hotel & Spa, Barbados Island
Met III Condominium Hotel, Miami, Florida
Butterfield Bank, Cayman Islands, B.W.I.
Sandals Resort, Turks & Caicos
EPIC Tower Hotel & Condominium, Miami, Florida
Cirque De Soleil Theater, Orlando, Florida

EDUCATION/AFFILIATIONS

Miami Dade Community College, Associate in Science Degree
University of Miami, Bachelor of Science in Electrical Engineering
Registered Professional Engineer in the State of Florida

State of Florida

Department of State

I certify from the records of this office that HUFSEY-NICOLAIDES-GARCIA-SUAREZ ASSOCIATES, INC. is a corporation organized under the laws of the State of Florida, filed on April 9, 1965.

The document number of this corporation is 291815.

I further certify that said corporation has paid all fees due this office through December 31, 2010, that its most recent annual report was filed on January 4, 2010, and its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

Given under my hand and the Great Seal of Florida, at Tallahassee, the Capital, this the Fifth day of January, 2010

Secretary of State

Authentication ID: **300164109353-010510-291815**

To authenticate this certificate, visit the following site, enter this ID, and then follow the instructions displayed.
https://efile.sunbiz.org/certauthver.html

State of Florida

Board of Professional Engineers

Hufsey-Nicolaides-Garcia-Suarez Associates, Inc.

Is authorized under the provisions of Section 471.023, Florida Statutes, to offer engineering services to the public through a Professional Engineer, duly licensed under Chapter 471, Florida Statutes.

Expiration: 28-Feb-11

Certificate of Authorization

CA No: 444

Audit No: 22820110614

DISPLAY AS REQUIRED BY LAW

State of Florida

Board of Professional Engineers

Attests that

Carlos Garcia, P.E.

Is licensed as a Professional Engineer under Chapter 471, Florida Statutes

Expiration: 28-FEB-11 **P. E. Lic. No: 14104**

Audit No: 228201103341

DISPLAY AS REQUIRED BY LAW

State of Florida

Board of Professional Engineers

Attests that

Anthony A. Schulz, P.E.

Is licensed as a Professional Engineer under Chapter 471, Florida Statutes

Expiration: 28-FEB-11 **P. E. Lic. No: 60762**

Audit No: 228201104132D

DISPLAY AS REQUIRED BY LAW

Proposed Schedule






The Craig Company and Bermello Ajamil Team

Key West Bight Enhancement Design - Proposed Schedule

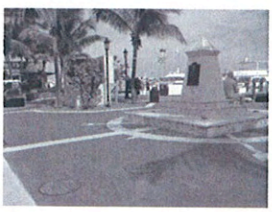
The Craig Company and Bermello Ajamil Team

Items	April	May	June	July	August	September	October	November	December	
			2	0	1	0				
Documents										
Conceptual Design Report		→								
Design Development HARC Approval Report		→	→							
Final Approval Report			→	→ 15-Jul						
Construction Documents			→	→	→	→	→	→	→	
Meetings										
Design Workshop		● 3-May	● 1-Jun							
Key West Bight Management District Board		●20-May	●16-Jun							
Historical Architectural Review Board			● 8-Jun							
Planning Board			●17-Jun							
City Commission/CRA				● 20-Jul						
Field Work/Analysis										
Utility Locates	→	→								
Survey Updates	→	→								
Facility Inventory	→	→								
User Observations	→	→								
Key Staff & Tenants Interviews	→	→	→							
Staff Coordination Meeting	● 16-Apr	● 7-May	●15-Jun	● 12-Jul	● 16-Aug					
	● 30-Apr	● 1-Jun								
Project/Construction Management						Bidding →	→	Award →	→	to 30-Apr 2011

Price Proposal

The team has carefully reviewed the required elements of the design, the necessary public input and project coordination meetings and has calculated the hours required to provide construction management services. It is important to understand the assumptions that were used to create the budget in order to assure that all costs will be acceptable to the City, and will be controlled over the course of the project.

1. The price includes all elements of design described in the project approach.
2. The price includes the specific numbers of meetings identified in the schedule. Any additional public meetings and workshops will be subject to a negotiated additional fee.
3. The construction management fee is based upon the level of design assumed in the project approach. It assumes field work by a registered engineer, administrative assistance and the assignment of a junior engineer for daily access and inspection of the sites. If the City wishes to expand or reduce this scope of field construction management, this fee can be adjusted.
4. The assumed construction time is 9 months, with staging/phasing to be determined during the design process.
5. The fee for design services assumes adhering to the ambitious, but workable schedule set out by the City. If the City wishes to adjust the schedule with additional meetings or work, then an amendment to the fee will be necessary.
6. The fee assumes the City will provide the surveying necessary to complete the designs and that the level of surveying services required will be identified in the contract negotiations with the City.
7. The fee includes all the reports identified in the schedule and the project approach, together with all plans and specifications necessary for construction contract documents.
8. The fee assumes that the City and the team will have close coordination with Keys Energy Services, Florida Keys Aqueduct Authority and the telephone service providers.






Key West Bight Enhancement Design - Proposed Fee Detail

The Craig Company and Bermello Ajamil Team

Discipline	Firm	Green St. Plaza	William St. Plaza	Margaret St. Plaza	Grinnell St. Plaza	Harborwalk	Under Utilized Land Analaysis &Master Plan	Total All Projects
		70 x 70 Site Size	70 x 50 Site Size	200 x 70 Site Sze	50 x 50 Site Size	1450 x 20 Site Size		
Planning/Public Involvement/PM	CC, BA	6000	6000	6000	6000	8000	6000	**38000**
Landscape Architecture/Urban Design	BA, EN, CC	15000	15000	18000	15000	24000	16000	**103000**
Civil Engineering	PE, BA	3500	3500	5000	3500	5000	7000	**27500**
Electrical Engineering	HNGS	4000	4000	5000	4000	6500	7000	**30500**
Wayfinding, Graphics & Signage	TG	6000	6000	6000	6000	6000	8000	**38000**
Structural Engineering	BA	2000	2000	2000	2000	3500	4000	**15500**
Subtotal		**36500**	**36500**	**42000**	**36500**	**53000**	**48000**	**252500**
Construction Management (9 Months)	BA, PE, EN, HNGS	15000	15000	18000	15000	24000	28000	**115000**
Total		**51500**	**51500**	**60000**	**51500**	**77000**	**76000**	**367500**
Surveying Provided By City.								

Legend:
CC = The Craig Company
BA = Bermello Ajamil & Partners, Inc.
EN = Elizabeth Newland Landscape Architect Inc.
PE = Perez Engineering & Development Inc.
HNGS = Hufsey-Nicolaides-Garcia-Suarez, Inc.
TG = Tom Graboski Associates, Inc. Design

Notes:
All prices include plans and specifications of all components, inclusive of landscaping, lighting, signage, drainage, entry features, surface treatments, ADA compliance, materials, reports, presentation materials and meetings as specified in the proposed schedule.

Attachments






The Craig Company and Bermello Ajamil Team

The Craig Company
Comprehensive Planning
Resort/Tourism Planning
Land Use Regulation
Development Feasibility
Site Design
Expert Witness
Landscape Design

Mailing address: P. O. Box 970
Key West, FL 33041-0970

Office Location: 610 White St
Key West, FL 33040

Phone: 305 294-1515
Fax: 305 292-1525
Email: don@craigcompany.com

Notice to Proposer: Use Black Ink or Type For Completing the Form.

PROPOSAL

To: CRA

Address: 525 Angela Street, Key West, Florida 33040

Project Title: KEY WEST BIGHT DESIGN AND PROJECT MANAGEMENT FOR PUBLIC AREA ENHANCEMENT

Project: RFP #004-10

PROPOSER'S INFORMATION

Name:	The Craig Company of the Florida Keys Inc.	Bermello Ajamil & Partners, Inc.
Address:	610 White Street	2601 S. Bayshore Drive, Ste 1000
	Key West, Florida 33040	Miami, Florida 33133
Contact Name:	Donald L. Craig	Randy Hollingworth
Email:	Don@craigcompany.com	rhollingworth@bermelloajamil.com
Telephone:	305.294.1515	786.470,3898
Fax:		

PROPOSER'S DECLARATION AND UNDERSTANDING

The undersigned, hereinafter called the Proposer, declares that the only persons or parties interested in this Proposal are those named herein, that this Proposal is, in all respects, fair and without fraud, that it is made without collusion with any official of the Owner, and that the Proposal is made without any connection or collusion with any person submitting another Proposal on this Contract.

The Proposer further declares that he/she has carefully examined the Contract Documents for the project and conditions of work involved. Contract Documents, and that this Proposal is made according to the provisions and under the terms of the Contract Documents, which Documents are hereby made a part of this Proposal.

The Proposer further agrees that he/she has exercised his/her own judgment regarding the interpretation of job conditions and has utilized all data, which he/she believes pertinent from the Project Manager, Owner, and other sources in arriving at his/her conclusions.

CONTRACT EXECUTION

The Proposer agrees that if this Proposal is accepted, he/she will, within ten (10) calendar days after Notice of Award, sign the Contract, and will at that time deliver to the Owner evidence of holding required licenses and certificates.

CERTIFICATES OF INSURANCE

Proposer agrees to furnish the Owner, before commencing the work under this Contract, the certificates of insurance as specified in these Documents.

START OF PROJECT AND CONTRACT COMPLETION TIME

The Proposer further agrees to begin work the date of the Notice to Proceed and to complete the all items in the lump sum base Proposal for design, in all respects, for this particular project, within one hundred twenty calendar days after the date of the Notice to Proceed Project Management time frame will be determined based upon final design requirements time frame for completion

LIQUIDATED DAMAGES

In the event the Proposer is awarded the Contract and shall fail to complete the work within the time limit or extended time limit agreed upon as more particularly set forth in the Contract Documents, liquidated damages shall be paid to the Owner at the rate of one hundred dollars ($100.00) per day for all work awarded under this contract until the work has been satisfactorily completed as provided by the Contract Documents. Sundays and legal holidays shall be included in determining days in default.

ADDENDA

The Proposer hereby acknowledges that he has received Addenda No's. 1 , , , , , (Proposer shall insert No. of each Addendum received) and agrees that all addenda issued are hereby made part of the Contract Documents, and the Proposer further agrees that his Proposal(s) includes all impacts resulting from said addenda.

SALES AND USE TAXES

The Proposer agrees that all federal, state, and local sales and use taxes are included in the stated Proposal prices for the work.

PUBLIC ENTITY CRIMES

"A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a Proposal on a contract to provide any goods or services to a public entity, may not submit a Proposal on a contract with a public entity for the construction or repair of a public building or public work, may not submit Proposals on leases of real property to a public entity, may not be awarded or perform work as a Proposer, supplier, subcontractors, or consultant under a contract with any public entity and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list."

LUMP SUM BASE PROPOSAL

The Proposer agrees to accept as full payment for performance of the work as herein the following lump sum. The Proposer agrees that the lump sum price represents a true measure required to perform the work, including all allowances for overhead. The amounts shall be shown in both words and figures. In case of a discrepancy, the amount shown in words shall govern. The Proposal will be awarded on total Proposal amount. Final lump sum payments will be adjusted based on actual units and unit prices. A schedule of values shall be submitted with the Proposal.

PROPOSAL FORM

RFP #004-10 KEY WEST BIGHT DESIGN AND PROJECT MANAGEMENT FOR PUBLIC AREA ENHANCEMENT

LUMP SUM PROPOSAL PRICE FOR:

DESIGN SERVICES

$ 367,500.00

Proposal Total in Words

Three Hundred Sixty-seven Thousand Five Hundred Dollars and No Cents

PROJECT MANAGEMENT SERVICES

$ 115,000

Proposal Total in Words

One Hundred Fifteen Thousand Dollars and No Cents

PROPOSAL BREAKDOWN

The Proposer shall provide a schedule of values for all aspects of the project. The schedule of values shall be in sufficient detail to allow the owner to understand how the Proposer arrived at said proposal prices for design and prices for project management and shall become part of the contract for basis of payment. The City may ask for a more detailed schedule of values if one submitted is not sufficient.

a. Plaza areas at Greene, William, Margaret and Grinnell Streets
b. Harborwalk
c. Historic Seaport Entry Features
d. Landscaping
e. Streetscaping, Signage, wayfinding
f. Designated Parking areas for scooters, bicycles
g. Lighting
h. Pedestrian friendly walkways and bicycle routes, ADA compliance
i. Re-development of any unused areas to facilitate and enhance utilization thereof
j. Connectivity and integration of Key West Bight with Caroline Street Corridor Redevelopment Area utilizing consistent design features that could be applied to expanded areas throughout the city's waterfront.

Proposal price shall include design plans, design drawings, engineering, construction documents and specifications, permits and any other requirements for completion of the all components of the project.

SUBCONTRACTORS

The Proposer further proposes that the following subcontracting firms or businesses will be awarded subcontracts for the following portions of the work in the event that the Proposer is awarded the Contract:

Portion of Work: Landscape Architecture & Construction Engineering & Inspection

Name: Elizabeth Newland Landscape Architecture, LLC

Address: 23 North Conch Avenue, Marathon, Florida 33050

Portion of Work: Civil Engineering/Construction Management

Name: Perez Engineering and Development. Inc.

Address: 1010 Kennedy Drive, Suite 400, Key West, Florida 33040

Portion of Work: Mechanical & Electrical Engineering

Name: Hufsey-Nicolaides-Garcia-Suarez Associates, Inc.

Address: 4800 SW 74th Ct., Miami, Florida 33155

PROPOSER

The name of the Proposer submitting this Proposal is: The Craig Company of the Florida Keys, Inc. & Bermello Ajamil & Partners, Inc.

Doing business at 610 White Street

City Key West State Florida Zip 33040

Telephone No. 305.294.1515

This address is where all communications concerning this Proposal shall be sent.

SUBCONTRACTORS

The Proposer further proposes that the following subcontracting firms or businesses will be awarded subcontracts for the following portions of the work in the event that the Proposer is awarded the Contract:

Portion of Work: Graphics, Wayfinding, and Signage

Name: Tom Graboski Associates, Inc. Design

Address: 4649 Ponce de Leon Blvd, Suite 401, Coral Gables, Florida 33146

Portion of Work: _____

Name: _____

Address: _____

Portion of Work: _____

Name: _____

Address: _____

PROPOSER

The name of the Proposer submitting this Proposal is: _____

Doing business at _____

City _____ State _____ Zip _____

Telephone No. _____

This address is where all communications concerning this Proposal shall be sent.

The names of the principal officers of the Corporation submitting this Proposal, or of the Partnership, or of all persons interested in this Proposal as Principals are as follows:

Name	Title
Donald L. Craig	President

If Corporation

IN WITNESS WHEREOF the undersigned corporation has caused this instrument to be executed and its seal affixed by its duly authorized officers this 16 day of February, 2010

(SEAL)

Name of Corporation

By: Donald L. Craig

Title: President and Owner

Attest: _____

Secretary

If Sole Proprietor or Partnership

IN WITNESS hereto the undersigned has set his/her/its hand this _____day of _____, 2010.

Signature of Proposer _____

Title_____

The names of the principal officers of the Corporation submitting this Proposal, or of the Partnership, or of all persons interested in this Proposal as Principals are as follows:

Name	Title
See attached	

If Corporation

IN WITNESS WHEREOF the undersigned corporation has caused this instrument to be executed and its seal affixed by its duly authorized officers this 15 day of February, 2010

(SEAL)

Name of Corporation Bermello Ajamil & Partners, Inc.

By: Jorge Ferrer

Title: Vice President

Attest: Bernard Horovitz

Secretary

If Sole Proprietor or Partnership

IN WITNESS hereto the undersigned has set his/her/its hand this _____ day of _____, 2010.

Signature of Proposer _____

Title _____

Bermello Ajamil & Partners, Inc.

RESOLUTION
Bermello, Ajamil & Partners, Inc.

At a duly called meeting of the Bermello, Ajamil & Partners, Inc. Board of Directors held on December 11, 2009, the Board elected the following individuals as officers of the Corporation.

Willy A. Bermello	Chair of the Board
Luis Ajamil	President, Vice-chairman and CEO
Diana Garcia	Sr. vice-president, Chief Financial Officer (CFO)
Rai Fernandez	Sr. vice-president
Mark Ittel	Vice-president
Tere Garcia	Vice-president
Bernard Horovitz	Vice-president
Carlos Bonzon	Vice-president
Scott Bakos	Vice-president
Jorge Ferrer	Vice-president, Chief Quality Control Officer (CQO)
Diana Farmer-Gonzalez	Vice-president
Randy Hollingworth	Vice-president
Felipe Alespeiti	Vice-president, Information Officer

In their capacity, as officers are authorized to enter into contractual arrangements on behalf of the Corporation.

Luis Ajamil
President

Bernard Horovitz
Secretary

ADDENDUM NO. 1

To All Proposers:

The following change is hereby made a part of RFP 004-10 - Key West Bight Design with Optional Project Management for Public Area Enhancement as fully and completely as if the same were fully set forth therein:

CLARIFICATION for number of copies to be submitted:

One (1) original, eight (8) hardcopies, and one (1) CD copy in PDF format of the proposals are to be submitted in two (2) sealed envelopes, one within the other, clearly marked on the outside "RFP 004-10 – Key West Bight Design & Project Management for Public Area Enhancement" and addressed to the City Clerk.

All Proposers shall acknowledge receipt and acceptance of this Addendum No. One by acknowledging Addendum in their proposal or by submitting the addendum with the bid package. Bids submitted without acknowledgement or without this Addendum may be considered non-responsive.

Signature

The City Company DC
the Florida Keys, Inc.
Name of Business

ADDENDUM NO. 1

To All Proposers:

The following change is hereby made a part of RFP 004-10 - Key West Bight Design with Optional Project Management for Public Area Enhancement as fully and completely as if the same were fully set forth therein:

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All Proposers shall acknowledge receipt and acceptance of this Addendum No. One by acknowledging Addendum in their proposal or by submitting the addendum with the bid package. Bids submitted without acknowledgement or without this Addendum may be considered non-responsive.

Signature

Bermello Ajamil & Partners, Inc.

Name of Business

SWORN STATEMENT UNDER SECTION 287.133(3)(a)

FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES

PROJECT RFP #XXXXX: KEY WEST BIGHT DESIGN AND PROJECT MANAGEMENT FOR PUBLIC AREA ENHANCEMENT

THIS FORM MUST BE SIGNED IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICE AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted with Proposal, Proposal or Contract No. RFP No.: 004-10 for Key West Bight Design and Project Management for Pubilc Area Enhancement

2. This sworn statement is submitted by The Craig Company of the Florida Keys, Inc.
(Name of entity submitting sworn statement)
whose business address is 610 White Street Key West, Florida 33040
and (if applicable) its Federal Employer Identification Number (FEIN) is 65-1012196 (If the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement.)

3. My name is Donald L. Craig and my relationship to
(Please print name of individual signing)
the entity named above is President and Owner.

4. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including but not limited to, any Proposal or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, material misrepresentation.

5. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(l)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication guilt, in any federal or state trial court of record relating to charges brought by indictment information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.

6. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means

   1. A predecessor or successor of a person convicted of a public entity crime: or

   2. An entity under the control of any natural person who is active in the management of t entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

7. I understand that a "person" as defined in Paragraph 287.133(1)(8), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which Proposals or applies to Proposal on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person"

includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

8. Based on information and belief, the statement, which I have marked below, is true in relation to the entity submitting this sworn statement. (Please indicate which statement applies.)

X Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, nor any affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989.

___The entity submitting this sworn statement, or one or more of the officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, or an affiliate of the entity has been charged with no convicted of a public entity crime subsequent to July 1, 1989, AND (Please indicate which additional statement applies.)

___There has been a proceeding concerning the conviction before a hearing of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer did not place the person or affiliate on the convicted vendor list. (Please attach a copy of the final order.)

___The person or affiliate was placed on the convicted vendor list. There has been a subsequent proceeding before a hearing officer of the Sate of Florida, Division of Administrative Hearings. The final order entered by the hearing officer determined that it was in the public interest to remove the person or affiliate from the convicted vendor list. (Please attach a copy of the final order.)

___The person or affiliate has not been put on the convicted vendor list. (Please describe any action taken by or pending with the Department of General Services.)

_____
(Signature)

February 16, 2010
_____
(Date)

STATE OF Florida

COUNTY OF Monroe

PERSONALLY APPEARED BEFORE ME, the undersigned authority,

Donald L. Craig who, after first being sworn by me, affixed his/her signature in the
(Name of individual signing)

space provided above on this 16th day of February, 2010.

My commission expires:

_____
NOTARY PUBLIC

JODELL ROBERTS
Commission DD 741679
Expires January 31, 2012
Bonded Thru Troy Fain Insurance 800-385-7019

SWORN STATEMENT UNDER SECTION 287.133(3)(a)

FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES

PROJECT RFP #XXXXX: KEY WEST BIGHT DESIGN AND PROJECT MANAGEMENT FOR PUBLIC AREA ENHANCEMENT

THIS FORM MUST BE SIGNED IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICE AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted with Proposal, Proposal or Contract No. RFP 004-10 for Key West Bight Design

2. This sworn statement is submitted by Bermello Ajamil & Partners, Inc.
(Name of entity submitting sworn statement)
whose business address is 2601 S. Bayshore Dr., Suite 1000, Miami, FL 33133 and (if applicable) its Federal Employer Identification Number (FEIN) is 59-1722486 (If the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement.)

3. My name is Jorge Ferrer and my relationship to
(Please print name of individual signing)
the entity named above is Vice President.

4. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including but not limited to, any Proposal or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, material misrepresentation.

5. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(l)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication guilt, in any federal or state trial court of record relating to charges brought by indictment information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.

6. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means

    1. A predecessor or successor of a person convicted of a public entity crime: or

    2. An entity under the control of any natural person who is active in the management of t entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

7. I understand that a "person" as defined in Paragraph 287.133(1)(8), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which Proposals or applies to Proposal on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person"

includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

8. Based on information and belief, the statement, which I have marked below, is true in relation to the entity submitting this sworn statement. (Please indicate which statement applies.)

X Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, nor any affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989.

___The entity submitting this sworn statement, or one or more of the officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, or an affiliate of the entity has been charged with no convicted of a public entity crime subsequent to July 1, 1989, AND (Please indicate which additional statement applies.)

___There has been a proceeding concerning the conviction before a hearing of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer did not place the person or affiliate on the convicted vendor list. (Please attach a copy of the final order.)

___The person or affiliate was placed on the convicted vendor list. There has been a subsequent proceeding before a hearing officer of the Sate of Florida, Division of Administrative Hearings. The final order entered by the hearing officer determined that it was in the public interest to remove the person or affiliate from the convicted vendor list. (Please attach a copy of the final order.)

___The person or affiliate has not been put on the convicted vendor list. (Please describe any action taken by or pending with the Department of General Services.)

_____
(Signature)

2/15/10
(Date)

STATE OF Florida

COUNTY OF Miami-Dade

PERSONALLY APPEARED BEFORE ME, the undersigned authority,

Jorge Ferrer who, after first being sworn by me, affixed his/her signature in the
(Name of individual signing)

space provided above on this 15th day of February, 2010.

My commission expires:

MICHELLE C. KOLODNY
MY COMMISSION # DD 507482
EXPIRES: April 14, 2010
Bonded Thru Notary Public Underwriters

Michelle C. Kolodny
NOTARY PUBLIC

ANTI-KICKBACK AFFIDAVIT

PROJECT RFP **#004-10**: KEY WEST BIGHT DESIGN AND PROJECT MANAGEMENT FOR PUBLIC AREA ENHANCEMENT

STATE OF FLORIDA)
: SS
COUNTY OF MONROE)

I, the undersigned hereby duly sworn, depose and say that no portion of the sum herein Proposal will be paid to any employees of the City of Key West as a commission, kickback, reward or gift, directly or indirectly by me or any member of my firm or by an officer of the corporation.

By: _____

Sworn and subscribed before me this

16 day of February, 2010.

_____
NOTARY PUBLIC, State of Florida at Large

My Commission Expires: _____

JODELL ROBERTS
Commission DD 741679
Expires January 31, 2012
Bonded Thru Troy Fain Insurance 800-385-7019

ANTI-KICKBACK AFFIDAVIT

PROJECT RFP **#004-10**: KEY WEST BIGHT DESIGN AND PROJECT MANAGEMENT FOR PUBLIC AREA ENHANCEMENT

STATE OF FLORIDA)
: SS
COUNTY OF ~~MONROE~~ Miami-Dade)

I, the undersigned hereby duly sworn, depose and say that no portion of the sum herein Proposal will be paid to any employees of the City of Key West as a commission, kickback, reward or gift, directly or indirectly by me or any member of my firm or by an officer of the corporation.

By: _____
Jorge Ferrer

Sworn and subscribed before me this

15th day of February, 2010.

Michelle C. Kolodny
NOTARY PUBLIC, State of Florida at Large

MICHELLE C. KOLODNY
MY COMMISSION # DD 507482
EXPIRES: April 14, 2010
Bonded Thru Notary Public Underwriters

My Commission Expires: _____