

# Jared A. Esselman

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## Education

Harvard University Cambridge, MA Aug 2009 – May 2011  
John F. Kennedy School of Government, Masters in Public Policy

- Management Leadership Development – Developed management strategies, and leadership structure.
- Economic Analysis of Public Policy – Developed econometrics to determine if policy was effective.
- Leading Cities – Comprehensive research on solving multifaceted problems faced by world cities.
- State and Local Public Finance – Solved bonding issues, and financing for major public capital.
- Exercising Leadership – Trained in adaptive leadership and the changing cultures of organizations.
- Operations Management – Measuring effectiveness and efficiency of delivery of public services.
- Negotiation Analysis – Developed negotiating style and tactics for on and off the table negotiations.
- Budget Management – Developed Activity Based Budgeting processes and implementation methods.

College of Charleston Charleston, SC Aug 2007 – May 2009  
Political Science Major, Bachelors Degree

Pi Epsilon Alpha National Political Science Honor Society

- Leadership – Initial exercise into what is required to become a true leader and why leaders are effective.
- Public Administration – Implementing public policy through an established bureaucracy.
- Law and Society – Contract law for municipalities and the development of law within social paradigms

Palm Beach Community College West Palm Beach, FL Aug 2006 – May 2007  
Political Science Major, Associate in Arts Degree  
Phi Theta Kappa Honor Society

Community College of the Air Force Maxwell AFB, IL Apr 2002 – Apr 2006  
Associate Degree, Aeronautical Logistics Technology

## Experience

Jared Esselman Mayoral Campaign Mooresville, NC Jan 2011 – Nov 2011  
Mayoral Candidate Campaign Manager

- Developed effective campaign strategy and budget, implemented through a non-professional volunteer staff that I trained, resulting in a very close race coming within 9% of the established incumbent.

White House Offices, The White House Washington DC May – Aug 2008  
Intern Janet Creighton, D.A.P.

- Managed all collaborative efforts between the President and the Governors, utilizing scarce time scheduling priority meetings and public appearances, ultimately providing efficient flood prevention efforts and relief to flood victims in Iowa and Missouri.

Jet Aviation West Palm Beach, FL Sept 2006 – May 2007  
Flight Line Service John Mason, FBO Manager

- Supervised customer service and line safety operations, training myself and others in the proper use and location of emergency equipment, culminating in effectively extinguishing an aircraft fire saving the lives of passenger and crew. For this I am the only lineman in Jet Aviation company history to receive the employee of the month award.

United States Air Force Charleston AFB, SC Apr 2002 – Apr 2009  
Staff Sergeant - Loadmaster SMSGT Shane Pilgrim

- Logistics operations management for combat and humanitarian missions, incorporating priority status and cargo destination routes, ensured the timely and accurate arrival of necessary combat/humanitarian support, troop movement, and weapons reinforcement. Highly decorated for my skill in this effort.