



THE CITY OF KEY WEST

Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3700

To: Greg Veliz, City Manager

From: Edward Perez, Deputy Chief

Date: October 16, 2020

Reference: Purchase of Self-Contained Breathing Apparatus Systems for KWFD

ACTION STATEMENT:

The Key West Fire Department (KWFD) respectfully requests City Commission approval for the lease purchase of (55) Scott Air-Pak X3 Pro Self Contained Breathing Apparatus (SCBA) units with (90) Scott X3 face pieces, (100) Snap-Change, carbon-wrapped, 45 minute, 4500psi cylinders, and (4) RIT-Pak Fast Attack emergency air supply units along with required valve assemblies and accessories from Municipal Emergency Services (MES) at a total cost of \$483,365.00. After diligent review, competitive pricing was obtained by piggybacking off Lake County Contract #17-0606G with MES, pursuant to Key West City Code of Ordinances Sec. 2-797(3), Purchases and acquisitions under contracts of federal government, the state or its political subdivisions, and governmental purchasing cooperative programs. Lease financing will be through a “lease to own” capital equipment lease agreement with BB & T Bank.

BACKGROUND:

Our current Scott AP75 2.2 SCBA systems have surpassed their useful service life and are no longer compliant with NFPA 1981/1982, standards for respirators, since September 1, 2019. An increase of SCBA use due to COVID-19 related emergency responses has further exacerbated our supply of operable SCBA’s as a majority of our AP75 2.2 SCBA systems have been deemed obsolete and irreparable. Since June 16, 2020, KWFD has had to utilize borrowed SCBA packs and bottles from other agencies to maintain our high level of service to the community.

PURPOSE AND JUSTIFICATION:

The purpose of this purchase is to effectively replace all frontline KWFD SCBA ’s, providing our fire rescue crews an adequate number of safe, dependable SCBA systems for use while responding to emergencies presenting hazardous environments. Additional justification of this Air-Pak X3 Pro system purchase includes:

- Compatibility with current KWFD air cart and apparatus mounted cascade system fill stations.
- Compatibility with NAS Key West and Monroe County Fire Rescue agencies allows the interoperability of equipment between agencies during mutual aid responses.

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- Provide service and repair cost savings to the City through warranty coverage featuring Bumper-to-Bumper (10 years), Electronics (10 years), Pressure Reducer (15 years).

FINANCIAL IMPACT:

A down payment of \$175,000 is budgeted in the FY 20/21 Infrastructure Surtax Fund 101-2201-522-64. The remaining amount of \$308,365 will be lease financed for a 2-year term at a 2.68% annual percentage rate by a BB & T Bank. Three leasing quotes were solicited, two local and a third outside of Monroe County. The outside company, Commercial Leasing Partners offered a 2.68 percent annualized rate. BB & T offered a 2.89 percent annualized rate. A second local leasing institution, First State Bank of the Florida Keys, was solicited but elected to not bid. The estimated lease financing costs for the 2-year term will be less than \$15,000. Though BB & T Bank does not fully meet the conditions of Sec. 2-798 to extend a local purchase preference, local BB & T Bank officers have offered to match the 2.68 percent annualized rate. Based on BB & T Bank's long-standing involvement in the local business community and pursuant to Key West City Code of Ordinances Sec. 2-797(4)(b) Best Interest of the City, the Finance Director has recommended acceptance of the "matched" 2.68 percent annualized rate quoted from BB & T Bank. The outlined lease financing structure does not constitute a borrowing and does not create a debt in contravention of constitutional, statutory or charter limitation nor a pledge of the full faith and credit or the general tax revenues, funds or monies of the City of Key West. A non-appropriation provision will protect the City of Key West in the event the City does not budget for either of the two annual payments. If that were to happen the City would deliver the equipment to BB & T Bank without further obligation or recourse. The SCBAs will be owned by BB & T until the City makes the final annual payment at which time equipment ownership will be transferred to the City.

RECOMMENDATION:

Staff recommends approving this purchase of Scott Air-Pak X3 Pro SCBA systems and required accessories from MES, in the amount of \$483,365.00, pursuant to Key West City Code of Ordinances Sec. 2-797(3).

Edward Perez, Deputy Chief

Key West Fire Department
1600 N. Roosevelt Blvd.
Key West, Florida 33040
305-809-3937 Office
eperez@cityofkeywest-fl.gov

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