



THE CITY OF KEY WEST

Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3700

MEMORANDUM

**To: Sue Snider, Purchasing Agent**

**Cc: Mark Finigan, Finance Director**

**From: Terrence Justice (Engineering)**

**Date: March 16, 2017**

**Reference: Trelleborg Seaguard Marine Fenders.**

Pursuant to purchasing Code 2-844 relating to Brand Name Specifications, "Since use of a brand name specification is restrictive of product competition, it may be used only when the purchasing agent makes a written determination that only the identified brand name item will satisfy the City's needs."

Trelleborg is the clear choice for high density marine foam fenders for the following reasons:

- The Navy's existing moorings at Truman Harbor all utilize Trelleborg foam fenders.
- The brand and model has proven itself to be reliable.
- Trelleborg has instituted an economical process for servicing and completely refurbishing their foam fenders.
- This procurement will make advantageous use of the Trelleborg's refurbishment program.
- The Navy has stipulated brand/model consistency in the in-kind endorsement.
- Shipping costs will be greatly reduced by combining the refurbishment effort with the delivery of new units.



Purchasing Agent



Date



Finance Director



Date