

Key West Insurance Inc.

4, 2015

Resume

I was born in Alexandria Virginia February 27, 1962, my family relocated to Fredrick County Maryland in a small community (Mt Airy MD) a lot like Key West when I was 5 years old. This move was so my father would be closer to his business he ran for 40 years.

I attended Greenville Elementary School; from there I went to Linagnore High school in Fredrick County Maryland where I graduated. During my time in high school I took advantage of a Vo-tech program for 3 years, I studied landscape architecture and design. I learned a great deal about plants and planning a landscape job. I attended Fredrick Community College studied business admiration for two years, no degree was earned.

In 1982 I ventured out on my own and moved to Daytona Beach Florida, I worked for a grocery store called Gooding's Supermarkets. At that time they were one of the first grocery stores to open a floral department and I managed that until they closed the Daytona location. I was asked to relocate to Orlando FL and take over another store, I declined that offer as I had just purchased my first home and the drive would have been too much.

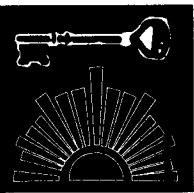
In 1986 I opened my own floral shop in Daytona, with the wonderful support of the community I quickly built that shop into one of the top 100 shops in America and help that honor for 15 years. My shop was also voted readers' choice for 15 years running. NASCAR and the France Family the owners of NASCAR were just one of my top clients for the entire time I owned the shop.

My father passed away 13 years ago and the last week of his life we had some long talks. He made some valued points my brother and sister live near my mom in Maryland, mom and dad have had a winter home here. Dad said it would be a wonderful opportunity for me to move to Key West and spend time with my mom during the winter months when she was here. I took his advice and never looked back; I have enjoyed spending the time with my mom and love my new community.

My first job in Key West was with Key West Bank I was being trained to be the branch manager I worked for them for 3 years. Once I saw that the bank was in distress I gave a two weeks' notice to my friend and boss Phil Hogue and moved on. Unfortunately 18 months later our fair City lost it's only privately owned bank due to the economics of the time.

I was then approached by Key West Insurance to take on a special task that would last 1 year. After they completion of that task I was asked to stay on with the agency. I have worked my way up the ladder, first getting my CSR 440 license from the state to now holding my 220 Agents license and being the Personal Lines Manager for the agency.

In addition to that I have help with AIDS help events, toys for tots, and I hold a set on the round table for Citizens Property Insurance, being a liaison of Monroe County. When Citizens wanted to drop homes valued over \$750,000.00 they reached out to me. I expressed my thought and concerns and Miami Dade



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and Monroe County were exempted from this decrease. I don't take credit for that but my voice was heard and respected.

On a final note I have been with my partner now for 33 years and counting. My hobbies include raising orchids I have a collection of about 75 plants, fishing our water ways and diving our reef.

Thank you for taking the time to read this and I truly hope if appointed I will be an asset to the board and our community.

Respectively,

A handwritten signature in black ink that reads "GLENN A. KAPSCH". The signature is written in a cursive style with a large, sweeping loop at the end.

Glenn A. Kapsch