1300 White Street KEY WEST, FLORIDA 33040 www.keywestcity.com City Manager Office (305) 809-3883

October 16, 2023

Charles B. Robertson President and CEO American Cruise Lines, Inc. 741 Boston Post Road, Suite 200 Guilford, CT 06437

RE: City of Key West Resolution 22-073 Compliant Ship Fee Structure

Dear Mr. Robertson:

On March 10, 2022, the City Commission passed a resolution defining a cruise ship, among other indicators, as a vessel with the capacity to carry 500 or more individuals (passengers and crew). Additionally, the Commission directed that all cruise ships be directed away from City owned or controlled property, and conveyed intent that all cruise ships be docked at non-City owned property, specifically Pier B. The effect of Resolution 22-073 was that only smaller capacity ships (less than 500 passengers and crew) would be able to dock at the City owned Mallory T-Pier.

The previous fee structure for the Mallory T-Pier, intended to adequately cover the direct and indirect costs of providing safety and security for cruise passengers and for maintaining the dockage facilities and infrastructure, was based on passenger counts far in excess of those allowed under Resolution 22-073. Additionally, port visits for cruise ships tend to be significantly shorter than those of the smaller capacity ships. Meanwhile, operating and maintenance costs for facilities remain the same. Historically, any ship that stayed overnight was charged for a second day.

In light of the above, the City will implement on November 1, 2023, the following fee structure for Resolution 22-073 compliant ships:

Passenger Disembarkation: \$13.00 per passenger for any part of each calendar day
Dockage: \$3.75 per linear foot for any part of each calendar day

• Security Charge: Direct pass-through.

o Facility Security Plan requirement two (2) Law Enforcement rated officers at \$65.00/ hour detail

• Water Charge: Direct pass-through at current Fl. Keys Aqueduct Auth. rate.

It is recommended that these rates be adjusted in one year, based on a thorough tariff analysis. If you have questions or need additional information, please do not hesitate to call me at 305-809-3944 or you may contact Steve McAlearney, Port and Marine Services Director at 305-809-3792.

Sincerely,

Albert P. Childress City Manager

cc: File