



PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Security Proposal

RFP # 25-013

Private Security Services



CITY OF KEY WEST

1828

FLORIDA

Prepared by:

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&

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Miami, FL 33186

786-429-3966

Due Date:

May 15th, 2025

3:00PM



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Tab 1

Cover Letter & Executive Summary



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

May 15th, 2025

HARD COPY SUBMISSION

City of Key West
City Clerk | Purchasing Office
1300 White Street
Key West, Florida 33040

RE: RFP# 25-013 – Private Security Services

Dear City of Key West:

Public Safety International, INC., dba PSI Security and Investigation's is pleased to submit our proposal for the City of Key West Request for Proposals for Unarmed Private Security Guard Services. We are a leading security provider with extensive experience serving municipalities, high-end condominiums, communities, garages, marinas and shopping centers. We also offer mobile security services to many accredited businesses. Our detailed plan outlines our capabilities, management expertise, and commitment to delivering the highest quality security services in the City of Key West, Florida. We acknowledge and fully comprehend the comprehensive range of services to be meticulously provided. With an unwavering commitment to excellence, we are dedicated to exceeding the expectations of the esteemed City of Key West, by delivering exceptional workmanship, unwavering professionalism, and unparalleled diligence.

- We provide expertise in parking lot security, special event parking, securing downtown facilities, and traffic control, including **Central Florida Tourism Oversight District (previously known as Reedy Creek Industrial District), Parking Authority, Ultra Music Festival, as well as many other parking facilities.**
- PSI Security and Investigation's offers reliable protection, customized programs, and unparalleled customer service across the country, 24 hours a day, 7 days a week, year-round.
- Our local staff engages in **recruiting, administrative support, equipment and uniform logistics, employee relations, human resources, Quality Assurance, training, and operations in Miami.**

Upon selection and award, the Company is prepared to recruit, screen, qualify, and train security officers to provide security services in and around parking lots, garages, businesses, and select buildings associated with the City's contract.

For everyone at PSI Security and Investigations, thank you for the opportunity. If you have any questions about our proposal or wish to schedule a presentation, please contact me at your convenience.

Emilio Jara
Owner/ Director of Safety
Emilio@psii.us
Mobile: (786) 271-6935

William Charon
Director of Logistics and
Business Development
William@psii.us
Mobile: (786) 447- 9142



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Electronic Articles of Incorporation For

P03000121248
FILED
October 28, 2003
Sec. Of State

PUBLIC SAFETY INTERNATIONAL, INC.

The undersigned incorporator, for the purpose of forming a Florida profit corporation, hereby adopts the following Articles of Incorporation:

Article I

The name of the corporation is:

PUBLIC SAFETY INTERNATIONAL, INC.

Article II

The principal place of business address:

10505 SW 130 TERRACE
MIAMI, FL. 33176

The mailing address of the corporation is:

10505 SW 130 TERRACE
MIAMI, FL. 33176

Article III

The purpose for which this corporation is organized is:

ANY AND ALL LAWFUL BUSINESS.

Article IV

The number of shares the corporation is authorized to issue is:

100

Article V

The name and Florida street address of the registered agent is:

CARLOS M HERNANDEZ
10505 SW 130 TERRACE
MIAMI, FL. 33176



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

I certify that I am familiar with and accept the responsibilities of registered agent.

P03000121248
FILED
October 28, 2003
Sec. Of State

Registered Agent Signature: CARLOS M. HERNANDEZ

Article VI

The name and address of the incorporator is:

CARLOS M. HERNANDEZ
10505 SW 130 TERRACE
MIAMI, FLORIDA 33176

Incorporator Signature: CARLOS M. HERNANDEZ

Article VII

The initial officer(s) and/or director(s) of the corporation is/are:

Title: P
CARLOS M HERNANDEZ
10505 SW 130 TERRACE
MIAMI, FL. 33176

Article VIII

The effective date for this corporation shall be:

10/28/2003



SECURITY

PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Electronic Articles of Organization For Florida Limited Liability Company

**L13000081217
FILED 8:00 AM
June 05, 2013
Sec. Of State
dbutler**

Article I

The name of the Limited Liability Company is:
PSI SECURITY AND INVESTIGATIONS, LLC

Article II

The street address of the principal office of the Limited Liability Company is:

12930 SW 128 STREET
SUITE 104
MIAMI, FL. US 33186

The mailing address of the Limited Liability Company is:

12930 SW 128 STREET
SUITE 104
MIAMI, FL. US 33186

Article III

The purpose for which this Limited Liability Company is organized is:
ANY AND ALL LAWFUL BUSINESS.

Article IV

The name and Florida street address of the registered agent is:

CARLOS M HERNANDEZ
12930 SW 128 STREET
SUITE 104
MIAMI, FL. 33186

Having been named as registered agent and to accept service of process for the above stated limited liability company at the place designated in this certificate, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relating to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

Registered Agent Signature: CARLOS M. HERNANDEZ



SECURITY

PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Article V

The name and address of managing members/managers are:

Title: MNG
PUBLIC SAFETY INTERNATIONAL, INC
12930 SW 128 STREET SUITE 104
MIAMI, FL. 33186 US

L13000081217
FILED 8:00 AM
June 05, 2013
Sec. Of State
dbutler

Article VI

The effective date for this Limited Liability Company shall be:

06/01/2013

Signature of member or an authorized representative of a member

Electronic Signature: CARLOS M. HERNANDEZ

I am the member or authorized representative submitting these Articles of Organization and affirm that the facts stated herein are true. I am aware that false information submitted in a document to the Department of State constitutes a third degree felony as provided for in s.817.155, F.S. I understand the requirement to file an annual report between January 1st and May 1st in the calendar year following formation of the LLC and every year thereafter to maintain "active" status.



SECURITY

PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

2018 FLORIDA LIMITED LIABILITY COMPANY ANNUAL REPORT

DOCUMENT# L13000081217

Entity Name: PSI SECURITY AND INVESTIGATIONS, LLC

Current Principal Place of Business:

12930 SW 128 STREET
SUITE 104
MIAMI, FL 33186

Current Mailing Address:

12930 SW 128 STREET
SUITE 104
MIAMI, FL 33186 US

FEI Number: NOT APPLICABLE

Certificate of Status Desired: No

Name and Address of Current Registered Agent:

JARA, EMILIO D
12930 SW 128 STREET
SUITE 104
MIAMI, FL 33186 US

The above named entity submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida.

SIGNATURE: EMILIO JARA

04/30/2018

Electronic Signature of Registered Agent

Date

Authorized Person(s) Detail :

Title MNG
Name PUBLIC SAFETY INTERNATIONAL, INC
Address 12930 SW 128 STREET SUITE 104
City-State-Zip: MIAMI FL 33186

I hereby certify that the information indicated on this report or supplemental report is true and accurate and that my electronic signature shall have the same legal effect as if made under oath; that I am a managing member or manager of the limited liability company or the receiver or trustee empowered to execute this report as required by Chapter 605, Florida Statutes; and that my name appears above, or on an attachment with all other like empowered.

SIGNATURE: EMILIO JARA

PRESIDENT (PSI, INC)

04/30/2018

Electronic Signature of Signing Authorized Person(s) Detail

Date



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Tab 2

Content of Proposal



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Content of Proposal

PSI Security and Investigations has provided the documentation and information important in the determination of responsiveness and for the purpose of evaluating our proposal. PSI has avoided information in excess of that requested, must be we feel we are concise and that we have addressed the issues in this RFP.

We have submitted our proposal bound in a soft cover binder. We have placed both our labeled flash drives paper sleeve.

We have organized and divided into the sections of RFP as indicated herein.



ADDENDUM NO. 1
Private Security Services
RFP 25-013

This addendum is issued as supplemental information to the Invitation to Bid package for clarification of certain matters of both a general and a technical nature. The referenced Invitation to Bid package is hereby amended in accordance with the following items:

1. **Clarification of Specifications:** [No Changes]
2. **Changes to Submission Requirements:** [No Changes]
3. **Updates to Project Timeline:** [No Change]
4. **Responses to Questions:**

1. What is the estimated budget for this particular RFP?
 - The City has budgeted \$416,550 for FY25/26
2. Is there an existing Security Company in contract with the City of Key West for the mentioned locations? If so, is the contract publicly accessible? And where can we access it?
 - The City is currently under a temporary contract with a Private Security firm.
 - Temporary Private Security Services contract attached

RE: Vehicles

Section 2.2 Minimum Qualification Requirements, subsection Other Qualifications

3. In 2.2 it states "The security vehicle if utilized shall be clean and properly maintained." and also talks about decals prominently displaying the company logo, and the city's logo, and the security firm's phone number. It goes on to mention vehicle patrols.
 - If a security vehicle is utilized it shall follow the requirements of Sec 2.2 of the RFP
4. **Section 3.2 Scope of Services,**
 - In 3.2 it states "...will patrol the properties on foot and/or golf cart day and night..."

Is there currently a security vehicle that the City owns and keeps that will be available to the Security Officers?

- No, the City does not provide a security vehicle
- 5. Is there currently a golf cart that the City owns and keeps that will be available to the Security Officers?
- See above response
- 6. If one or both are available and provided by the City, who is responsible for the maintenance and repair costs if required?
- See above response
- 7. If one or both are not available or provided by the City, can you clarify which is preferred since the RFP states both, and where will it be stored?
- See above response

Q2. RE: Office and Facilities

8. Section 3.3 Proposal Submittal Instructions, subsection Response Content, Tab 1. Cover Letter and Executive Summary

In 3.3 there is mention of a local office.

Is the Proposer required to have a local office in the city limits or within the previously defined 35mi proximity?

- The proposer is required to have an office within 35 miles of the City of Key West to be considered local
- 9. Additionally, if there is no requirement for a local office, are there City / Marina facilities for the Security Officers to utilize for breaks or restrooms?
- There is no specified break area
- Security officers will have restroom access
- 10. Can the city give an average for how often and during what hours the Key West Express might be docked outside of the listed hours in the SOW?
 - Typically the Key West Express arrives at approximately 11:30am and departs at approximately 5:30pm daily
- 11. Who is the incumbent security provider?
 - Florida Keys Security, LLC has a temporary contract with the City until a permanent company can be hired
- 12. What are the current Officer pay rates?
 - Florida Keys Security, LLC has an unburdened hourly rate of \$18.00
- 13. What is the current Bill rate?
 - Florida Keys Security, LLC has a burdened hourly rate of \$26.36

14. How are meal breaks handled?
- A half hour meal break for every 8 hour shift is allowed
15. Do you have any wage rate requirements (i.e. prevailing wage)?
- No
16. Is there a union contract in place for Officers?
- Unknown
17. Do you wish to retain incumbent Officers? If so, please provide seniority list and current wage rates.
- The Port & Marine Services Department has three full-time Security Guards that are not part of this contract
18. Are there any specifications for the guard vehicle listed in the SOW?
- Yes, refer to Section 2.2 Minimum qualifications Requirements
19. Will the City provide the radios?
- No
20. What are the uniform requirements (anything beyond standard uniform)?
- Refer to Section 2.2 Minimum qualifications Requirements
21. Are there any training requirements not listed in the SOW?
- No
22. Is a bid bond, consent of surety or performance bond required?
- No
23. Do you require background checks outside of standard licensing background check
- No
24. Do you have specific billing requirements (certified payroll, etc.)
- Detailed spreadsheet listing all employees/ hours that can verified with timecards
25. Are there any fees associated with the contract (i.e. performance fees)?
- All fees that may be incurred are listed in the document
26. Is the City open to electronic reporting?
- Electronic reporting can be discussed with contracted firm

5. Additional Resources: [No Changes]



Signature

Name of Business

PUBLIC SAFETY INTERNATIONAL, INC.
DBA PSI SECURITY AND INVESTIGATIONS



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Tab 3

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PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

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Tab 4

Experience & Qualifications



SECURITY

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PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

FLORIDA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES		
WILTON SIMPSON COMMISSIONER		
DIVISION OF LICENSING		
11/02/23 DATE ISSUED	11/30/26 DATE OF EXPIRATION	A 1100197 LICENSE NUMBER
PUBLIC SAFETY INTERNATIONAL INC 12930 SW 128 STREET SUITE 104 MIAMI, FL 33186		
JARA, EMILIO D JR, OTHER		
THE <i>PRIVATE INVESTIGATIVE AGENCY</i> NAMED ABOVE IS LICENSED AND REGULATED UNDER THE PROVISIONS OF CHAPTER 493, FLORIDA STATUTES.		
	 WILTON SIMPSON COMMISSIONER	

FLORIDA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES		
WILTON SIMPSON COMMISSIONER		
DIVISION OF LICENSING		
11/20/23 DATE ISSUED	11/30/26 DATE OF EXPIRATION	B 1100144 LICENSE NUMBER
PUBLIC SAFETY INTERNATIONAL INC DBA PSI SECURITY AND INVESTIGATIONS 12930 SW 128 STREET SUITE 104 MIAMI, FL 33186		
JARA, EMILIO D JR, OTHER		
THE <i>SECURITY AGENCY</i> NAMED ABOVE IS LICENSED AND REGULATED UNDER THE PROVISIONS OF CHAPTER 493, FLORIDA STATUTES.		
	 WILTON SIMPSON COMMISSIONER	



SECURITY

PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

State of Florida

Minority Business Certification

Public Safety International, INC dba PSI Security and Invest

Is certified under the provisions of
287 and 295.187, Florida Statutes, for a period from:
04/17/2024 to 04/17/2026

J. Todd Inman
Florida Department of Management Services



Office of Supplier Diversity
4050 Esplanade Way, Suite 380
Tallahassee, FL 32399
850-487-0915
www.dms.myflorida.com/osd



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Insurance:

Contractor agrees to furnish and keep in full force and effect, during the term of this Agreement, the following: (A) worker's compensation insurance as required by the laws of the State of Florida and (B) general liability insurance for bodily injury and property damage, Contractor shall have limits of not less than One Million Dollars (\$1,000,000.00) per occurrence and Two Million Dollars (\$2,000,000.00) general aggregate. Contractor agrees to furnish copies of both policies to Client prior to effective date of this agreement. The Certificate of Insurance will contain required Additional Insured and Waiver of Subrogation language as required by Client.

ACORD		CERTIFICATE OF LIABILITY INSURANCE		DATE (MM/DD/YYYY) 04/15/2024	
THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.					
IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION is WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).					
PRODUCER Eastern Insurance Group, Inc. 7400 SW 50th Terrace Suite 100 Miami FL 33155		CONTACT NAME: Amanda Nogues PHONE (A/C, No, Ext): (305) 595-3323 E-MAIL: amanda.nogues@eigrisk.com ADDRESS: (305) 595-7135		FAX (A/C, No): (305) 595-7135	
INSURED Public Safety International, Inc., DBA: PSI Security and Investigations 12930 SW 128 Street, Ste 104 Miami FL 33186		INSURER(S) AFFORDING COVERAGE INSURER A: Philadelphia Indemnity Insurance Co INSURER B: Bridgefield Casualty Insurance INSURER C: INSURER D: INSURER E: INSURER F:		NAIC # 18058 10335	
COVERAGES CERTIFICATE NUMBER: Master 24-25 REVISION NUMBER:					
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.					
INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD. WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)
A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR ☒ Errors & Omissions Coverage GEN'L AGGREGATE LIMIT APPLIES PER: ☒ POLICY ☐ PRO ☐ LOC OTHER:		PHPK2605816	09/20/2023	09/20/2024
	AUTOMOBILE LIABILITY ☐ ANY AUTO ☐ OWNED AUTOS ONLY ☐ SCHEDULED AUTOS ☐ HIRED AUTOS ONLY ☐ NON-OWNED AUTOS ONLY				
A	☒ UMBRELLA LIAB ☒ OCCUR EXCESS LIAB ☐ CLAIMS-MADE DED: RETENTION \$		PHUB882686	09/20/2023	09/20/2024
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/ MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N/A	196-52988	05/01/2024	05/01/2025
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)					
CERTIFICATE HOLDER Proof of Coverage			CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE		

ACORD 25 (2016/03)

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PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Public Safety International, INC., an LLC and Sole Proprietor company known as PSI Security and Investigations, boasts a rich 22-year legacy in delivering top-notch uniformed security services. Our proven expertise includes a successful history of providing tailored security solutions for facilities akin to those outlined in the City of Key West. If chosen and granted the contract, our company is poised to not only meet but exceed all City of Key West's requirements. Backed by a robust infrastructure, featuring dedicated human resource managers, seasoned trainers, and an easily accessible 24/7 enterprise-wide learning management system, we are supremely confident in our ability to fulfill your security needs comprehensively. Furthermore, we are pleased to offer references. With a dedicated team of approximately 162 employees, Public Safety International, INC., also known as PSI Security and Investigations, has built a solid reputation over the past 22 years for providing exceptional armed and unarmed uniformed security services to clients in the public sector. With a focus on facilities similar to those in vibrant City of Miami Beach, the company has honed its expertise in safeguarding various environments.

One of the notable areas where PSI excels is in event security, particularly at major entertainment and concert venues.¹ Their journey began with a significant role at the renowned Ultra Music Festival, a partnership that has lasted for the past three successful years. The company takes pride in its leadership, with key figures like Manny Quiza, the Director of Operations for South Florida, and Al DeArmas, the Director of Operations for Central Florida, William Charon, Director of Logistics and Emilio Jara, Owner, and Director of Safety, at the helm. These leaders bring a wealth of experience in managing and staffing large-scale events, overseeing operations in diverse locations such as downtown parking garages, venue parking areas, event spaces, marinas and commuter parking garages. Their dedication ensures seamless security coverage round the clock, seven days a week, throughout the year, providing peace of mind to clients and the community alike.

PSI offers a comprehensive range of security services tailored for parking authorities, garage attendants, commercial buildings, airports, shopping centers, high-end condos, and communities. Our specialization extends to the Central Florida Tourism Oversight District, previously known as Reedy Creek Industrial District. PSI offers a comprehensive range of security services tailored for parking authorities, garage attendants, commercial buildings, airports, shopping centers, high-end condos, and communities. Our security program is meticulously designed to provide top-notch protection and exceptional customer service by combining highly trained unarmed security personnel with state-of-the-art, cost-effective technology solutions. What sets us apart is our ability to deliver efficient security services at a local level while benefiting from a robust national support system. At PSI, our management team consists of seasoned security executives who establish the standard for industry best practices.

Renowned for operational excellence and an unwavering commitment to customer satisfaction, we continuously strive to exceed expectations in the security services sector, along with other areas. Our security program is meticulously designed to provide top-notch protection and exceptional customer service by combining highly trained unarmed security personnel with state-of-the-art, cost-effective technology solutions.



PSI SECURITY AND INVESTIGATIONS

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PSI Security and Investigations is a specialized security, training, risk management, and life safety organization providing services, training, products, and assistance to domestic and international corporations, government agencies, and individuals since 2003.³ In the United States, PSI Security and Investigations is a duly organized, licensed, and insured security and private investigative agency registered in the State of Florida under license numbers A-1100197 and B-1100144.⁴ PSI is proud to be a Certified Minority Business Enterprise as designated by the State of Florida Office of Supplier Diversity under the provisions of Florida State Statutes 287 and 295.187 and Certified Drug Free Workplace.

Security Officers

PSI provides uniformed and plain clothed armed and unarmed security officers for access control, theft prevention, surveillance, intrusion prevention, vehicular foot patrol and other non-uniformed service as requested in this proposal on a 24-hour basis, 365 days a year. PSI also provides specialized services including concierge, guard house, doorman security services, personal security checks, traffic and parking control, plant security, protection against fire, theft, sabotage and safety hazards. Other clients include retail establishments, hospitals and governmental agencies. Also provided are corporate investigative services, security analysis, security surveys, background investigation and personal security services for high profile executives and celebrities.

QUALIFIED PERSONNEL WILL MEET ALL THE **REQUIREMENTS** OF THE SOLICITATION.

Meet PSI Security and Investigations

Carlos Hernandez

Mr. Hernandez is the Founder of Public Safety International, Inc. and dba PSI Security and IMr. Hernandez is a highly experienced security and risk management professional with a background in law enforcement, military service, and advanced training across multiple disciplines. A retired law enforcement Captain, he served in the U.S. Marine Corps Reserve during Operation Desert Storm, gaining expertise as a Section Leader and NBC Monitor. With over 3,000 hours of training, he is certified in areas such as SWAT, executive protection, crisis management, and advanced firearms. Mr. Hernandez holds dual bachelor's degrees in criminal justice and professional administration and has worked with multinational corporations and government agencies. Bilingual in English and Spanish, he is affiliated with several professional organizations and holds TSA, FAA, and U.S. Customs clearances.

Emilio Jara

Mr. Jara is the Owner and Director of Safety at PSI, overseeing all security and administrative operations. A certified OSHA trainer and expert in security and risk management, he manages job safety procedures and serves as a liaison with safety organizations. With extensive experience in electronic countermeasures, systems design, and access control, Mr. Jara previously served as Vice-President of American Ammunition, where he oversaw manufacturing and quality control, including the development of specialized ammunition for high-altitude safety. Fluent in English and Spanish, he



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is certified as a firearms expert, tactical explosives expert, and rappel master, and holds TSA, FAA, and US Customs clearances.

Manuel "Manny" Quiza

Mr. Quiza comes to PSI as a security expert having conducted countless operations during his service with the United States Army and serves as the Director of Security Operations for the South Florida Region. In addition, Mr. Quiza brings a wealth of experience in the Transportation and Hazardous Materials arenas. His career in transportation of High Value Cargo, Cargo, HAZMAT, and Dangerous Goods spans over 15 years. Mr. Quiza is a materials specialist with certifications in the handling and documentation of Dangerous Goods (DG Certificate). Mr. Quiza is fluent in both English and Spanish and has trained countless companies and individuals in the safe handling and documentation of hazardous materials and dangerous goods and has been the President of several cargo transport companies to include Air America Transport, Lion Express, and Safeway Interstate Transport. Mr. Quiza currently holds TSA, FAA, and US Customs Airfield and Cargo Flight Crew Member's clearance.

Adalberto "Al" deArmas

Mr. deArmas comes to PSI with extensive Correctional and Law Enforcement experience. Mr. deArmas serves as the Director of Security Operations for the Central Florida Region and is fluent in both English and Spanish. Mr. deArmas is trained and certified in various disciplines of security and risk management to include Correctional Officer Training, Law Enforcement Training, Special Weapons and Tactics (SWAT), and Criminal Investigations. Mr. deArmas worked for the Osceola Sheriff's Office for 23 years before being assigned to the prestigious United States Marshal Fugitive Task Force. During his tenure with the Osceola Sheriff's Office Mr. deArmas worked in the Criminal Investigation Unit and served in several capacities during his assignment to include Tourist Policing Unit, Grand Theft Unit, Robbery Unit and Property Unit. With his extensive experience in the tourist industry, criminal investigation and law enforcement, Mr. deArmas is a great asset to the organization.

Osvaldo Iglesias

Mr. Iglesias serves as the Fire Safety Consultant for PSI and has a long-decorated career of public service which began when he enlisted in the United States Coast Guard immediately upon completion of his High School education. Mr. Iglesias served a total of 6 years with the Coast Guard, 4 of which were Active Duty, and received an Honorable Discharge from service. While serving in the armed forces, Mr. Iglesias received training in small arms, tactical boarding and securing of vessels at sea, tactical apprehension and securing of personnel, and search and rescue. Following his military career, Mr. Iglesias joined the City of Miami Fire Department. Mr. Iglesias joined PSI after an exemplary career with the Fire Department spanning 28 years. Mr. Iglesias is tasked with coordinating CPR, AED, and other specialized training for PSI personnel. Mr. Iglesias has numerous certifications to include Florida Fire Inspector, FFP 2320 Building Construction, FFP 2300 Fire and Building Codes, FFP 2326 Blueprint Reading/Plans Review, FFP 2620 Private Fire Protection and Detection, FFP 1200 Fire Prevention, Emergency Response to Terrorism, HAZMAT, and numerous others. Mr. Iglesias is a certified Emergency Medical Technician/Paramedic with extensive training in Pediatric Advanced Life Support. In total, Mr. Iglesias has over 2500 hours of training and has conducted over 18000 inspections of both commercial and residential structures and also completed over 5000 inspections of night club facilities. Mr. Iglesias is fluent in English and Spanish.



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PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Jose Alonso

Mr. Alonso serves as the Chief Liaison Officer between PSI and law firms and corporations. He coordinates investigations, research, and special services required by our clients. Mr. Alonso has extensive knowledge and training in law, security, research, and investigative techniques. Mr. Alonso began his legal career as a Graduate with Honors of Ward Stone College in Miami, Florida, where he earned an AS Degree in Paralegal Studies and earned certificates in Medical Aspect of Damage / Damage Control in Personal Injury Litigation, Research and Writing Proficiency (CLE), Environmental Law, Trial Preparation, Westlaw Computer Research, and Anatomy / Physiology and Medical Terminology / Transcription, and specialized in Worker's Compensation Cases. Since joining PSI, Mr. Alonso has earned certificates in Small Weapons, Tactical Driving, Surveillance, Security Risk Assessment, Close Quarter Combat (CQC), Advanced Self Defense, and Advanced Edged Weapons. He has trained extensively to include courses at the Blackwater Training Facility. Mr. Alonso is fluent in both English and Spanish and has vast experience in the following areas; security risk assessment of corporations, investigations for loss recovery, research and maintenance of statistical data for commercial and security programs in high-risk regions, preparation of After-Action Reports and recommendations based on information gathered, surveillance and counter-surveillance operations, conducting open-source research, analyzing, gathering and translating intelligence data, and preparing reports on high-risk regions.

William "Will" Charon

Mr. Charon is the Director of Logistics and Business Development for PSI, managing operations across Florida. With 10 years of experience, including 5 in security industry leadership, he specializes in transportation, inventory management, and high-security logistics. Skilled in risk assessment, security protocols, and cost-effective solutions, he excels at leading teams, managing third-party providers, and navigating trade regulations. Proficient in logistics software and project management, Mr. Charon ensures efficiency under pressure while building strong relationships and securing favorable vendor terms

Attached Resumes of our Main Operations Team are located in Tab 5.



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Legal Name: Public Safety International, INC., DBA, PSI Security and Investigations

Corporate Office Address:

12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 429-3966
Fax: (786) 429-3066
Website: www.psii.us

Director of Financing & HR

Maddie Charon
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 429-3966 xt. 6003
Fax: (786) 429-3066
Email: maddie@psii.us

Director of Operations of South Florida

Manny Quiza
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 286-4000
Fax: (786) 429-3066
Email: Manny@psii.us

Owner/ Director of Safety

Emilio Jara
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 271-6935
Fax: (786) 429-3066
Email: emilio@psii.us

Director of Logistics Project Manager

William Charon
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 447-9142
Fax: (786) 429-3066
Email: William@psii.us

Accounting | Collections Department

Janet Gonzalez
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 540-6124
Fax: (786) 429-3066
Email: janet@psii.us

Director of Operations of Central Florida

Al DeArmas
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (407) 832-0010
Fax: (786) 429-3066
Email: al@psii.us

Recruiter

Linda Campuzano
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 561-3499
Fax: (786) 429-3066
Email: Lcampuzano@psii.us

Operations Manager

Carlos Quintero
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 606-4953
Fax: (786) 429-3066
Email: Cquintero@psii.us

The City of Key West can directly contact the following person for information regarding the proposed uniformed security services.

PROJECT MANAGER

William Charon
Director of Logistics
PSI Security and
Investigations
Phone: (786) 447-9142
William@psii.us



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Tab 5

Approach To Scope of Work



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

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Fax: (786) 429-3066
Website: www.psii.us

Director of Financing & HR

Maddie Charon
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Suite 104
Miami, Florida 33186
Phone: (786) 429-3966 ext. 6003
Fax: (786) 429-3066
Email: maddie@psii.us

Director of Operations of South Florida

Manny Quiza
12930 SW 128 Street
Suite 104
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Phone: (786) 286-4000
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Email: Manny@psii.us

Owner/ Director of Safety

Emilio Jara
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 271-6935
Fax: (786) 429-3066
Email: emilio@psii.us

**Director of Logistics
Project Manager**

William Charon
12930 SW 128 Street
Suite 104
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Phone: (786) 447-9142
Fax: (786) 429-3066
Email: William@psii.us

**Accounting | Collections
Department**

Janet Gonzalez
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 540-6124
Fax: (786) 429-3066
Email: janet@psii.us

**Director of Operations
of Central Florida**

Al DeArmas
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (407) 832-0010
Fax: (786) 429-3066
Email: al@psii.us

Recruiter

Linda Campuzano
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 561-3499
Fax: (786) 429-3066
Email: Lcampuzano@psii.us

Operations Manager

Carlos Quintero
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 606-4953
Fax: (786) 429-3066
Email: Cquintero@psii.us

The City of Key West can directly contact the following person for information regarding the proposed uniformed security services.

PROJECT MANAGER

William Charon
Director of Logistics
PSI Security and
Investigations
Phone: (786) 447-9142
William@psii.us



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

AL DEARMAS DIRECTOR OF OPERATIONS FOR CENTRAL FLORIDA

EXPERIENCE

DIRECTOR OF OPERATIONS FOR CENTRAL FLORIDA PSI SECURITY AND INVESTIGATIONS

2016 - Present

- overseeing all business development, finances, and operations of Central Florida.
- overseeing all Administrative and Security Operations for Central Florida
- executing business proposals and contracts

DEPUTY SHERIFF/ DETECTIVE/US MARSHALL OSCEOLA COUNTY SHERIFF OFFICE

1990 - CURRENT

- protecting the community while patrolling assigned and non assigned areas.
- prepared written reports and field notes of investigations and field services
- arresting and processing of criminals
- assist in emergency services during adverse weather conditions
- operation of law enforcement vehicle under emergency conditions day and night.
- self initiating of traffic and/or criminal investigations
- detective of many areas; felony unit, special operations, intelligence unit, property crimes unit, grand theft unit, robbery unit, tourist unit.
- field training officer- training new police officers in their different phases.
- chemical agent instructor and operator
- public information officer
- incident command school- Virginia
- mobile- command vehicle and deployment
- immediate action response in undercover teamwork

CONTACT

407-832-0010
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Al@psii.us

SUMMARY

I have a vast experience in sales, business development, instructor led trainings, management skills, over ten years of experience within the security officer industry, and over thirty- five years experience in law enforcement.

SKILLS

- FLUENT ENGLISH
- FLUENT SPANISH
- LEO CERTIFICATION
- TASER CERTIFIED
- ETHICS COURSE
- HUMAN DIVERSITY COURSE
- CHEMICAL AGENT INSTRUCTOR
- FDL FIREARMS CERTIFICATION (35YRS)
- CPR, AED AND STOP BLEED CERTIFICATION
- CLASS D, CLASS G LICENSE
- INSTRUCTOR CERTIFIED



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

EMILIO D. JARA PRESIDENT OF PSI SECURITY AND INVESTIGATIONS

EXPERIENCE

DIRECTOR/ PRESIDENT

PSI SECURITY AND INVESTIGATIONS

2016 - Present

- overseeing all business development, finances, and operations of entire company.
- overseeing all Administrative and Security Operations for PSI
- executing business proposals and contracts

SAFETY DIRECTOR

CHAMPION PAINTING

2013 - 2016

- responsible for overseeing all facets of security operations
- implementing and monitoring job safety procedures for our personnel
- acts as liaison between Champion Painting and safety organizations.

VP OF OPERATIONS/ CORPORATE SECRETARY

American Ammunition

2005- 2016

- oversight of all aspects of the manufacturing process including mil specs and ISO certifications.
- oversight of quality control of all aspects of the manufacturing process including mil specs and ISO certifications.
- assisting in development of rounds for sale.

CONTACT

786-429-3966

12930 SW 128 Street

Suite 104

Miami, Florida 33186

Emilio@psii.us

SUMMARY

I have a vast experience in manufacturing, sales, business development, management skills, and years of experience within the security officer industry.

SKILLS

- FLUENT ENGLISH
- FLUENT SPANISH
- CERTIFIED IN OSHA
- TSA AND CBP CLEARED



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

WILLIAM CHARON

DIRECTOR OF LOGISTICS AND BUSINESS DEVELOPMENT

EXPERIENCE

DIRECTOR OF LOGISTICS AND BUSINESS DEVELOPMENT **PSI SECURITY AND INVESTIGATIONS** **2018 - Present**

- overseeing all business development in the company
- upkeep of equipment inventory
- overseeing transportation vehicles and their safety and security
- managing customer services
- liaising and negotiating with suppliers, manufacturers and customers
- resolve any arising problems or complaints
- maintain metrics and analyze data to assess performance and implement

AREA MANAGER

Securitas
2013 - 2018

- management and training of new security guards
- setting the security guards staffing schedules
- assisting in creating security policies and procedures
- conducting regular security inspections
- writing comprehensive security reports
- ensuring that the team follows security and privacy laws and standards of the client.

SECURITY OFFICER/ SUPERVISOR

Securitas
2009-2013

- supervise daily workflow, schedules, activities and assignments to staff
- perform regular walk-throughs and security inspections
- prepare and conduct training for new hires and current staff on a variety of security topics.
- assist in interviewing, hiring and training of security staff
- assist with approval of payroll

CONTACT

786-447-9142
12930 SW 128 Street
Suite 104
Miami, Florida 33186
William@psii.us

SUMMARY

I have a vast experience in sales, business development, management skills, and fifteen years of experience within the security officer industry.

SKILLS

- FLUENT ENGLISH
- FLUENT SPANISH
- SECURITY D LICENSE
- SECURITY G LICENSE
- CONCEALED LICENSE
- CCTV CERTIFIED



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

MANNY QUIZA

DIRECTOR OF OPERATIONS FOR SOUTH FLORIDA & BUSINESS DEVELOPMENT

EXPERIENCE

DIRECTOR OF OPERATIONS FOR SOUTH FLORIDA & BUSINESS DEVELOPMENT

PSI SECURITY AND INVESTIGATIONS 2011 - Present

- overseeing all business development in the company
- management and training of new security guards
- setting the security guards staffing schedules
- assisting in creating security policies and procedures
- conducting regular security inspections
- writing comprehensive security reports
- ensuring that the team follows security and privacy laws and standards of the client.
- liaising and negotiating with customers
- resolve any arising problems or complaints
- supervise daily workflow, schedules, activities and assignments to staff

BACK GROUND

I came to PSI as a security expert having conducted countless operations during his service with the United States Army and serve as the Director of Security Operations for the South Florida Region. In addition, I brought with me a wealth of experience in the Transportation and Hazardous Materials arenas. My career in transportation of High Value Cargo, Cargo, HAZMAT, and Dangerous Goods spans over 15 years. I am also a materials specialist with certifications in the handling and documentation of Dangerous Goods (DG Certificate). I am fluent in both English and Spanish and have trained countless companies and individuals in the safe handling and documentation of hazardous materials and dangerous goods and has been the President of several cargo transport companies to include Air America Transport, Lion Express, and Safeway Interstate Transport. I currently holds TSA, FAA, and US Customs Air Field and Cargo Flight Crew Member's clearance.

CONTACT

786-286-4000
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Manny@psii.us

SUMMARY

I have over twenty years experience in sales, business development, management skills, and fifteen years of experience within the security officer industry.

SKILLS

- FLUENT ENGLISH
- FLUENT SPANISH
- SECURITY D LICENSE
- SECURITY G LICENSE
- CONCEALED LICENSE



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Scope of Services

PSI Security and Investigations understands the City of Key West's security needs and has a strong track record of delivering reliable services with satisfied clients. Upon contract award, we will implement a three-phase approach to develop and execute a security strategy tailored to the City's specific requirements.

Our security personnel at the Key West Bight, Ferry Terminal, and City Marina will conduct patrols on foot or via golf cart during both day and night. These patrols will enforce rules and regulations, identify ordinance violations, monitor tenant properties and assets, and ensure parking compliance. Any violations will be addressed immediately, documented for property supervisors, and reported to law enforcement when necessary. Persistent or suspected issues will receive extra attention during patrols.

Phase 1 Planning and Assessment (1-30 Days)

The first phase consists of planning and assessment. This phase will begin immediately upon awarding the contract. We would immediately schedule meetings with all facility administrators. We would conduct site visits to each facility as soon as possible as well. Meeting with facility administrators will allow us to better understand the specific needs of each location. This is important when we begin recruitment of personnel.

During our meeting with the facility administrators, we will ask if current personnel are performing satisfactorily. If the answer is yes, then we will recruit all personnel willing to stay on board with us. We feel that our core values and incentives would be a great benefit to potential recruits.

We will then continue the recruitment process and fill the remaining openings.

During this phase, we also begin developing the post orders with the assistance of facility administrators. We will complete a post order for each separate facility including all important information provided.

Our current plan is to divide the West with the best possible service. We would request training in three (3) sectors that would be patrolled by one supervisor each. We feel that dividing the City of Key West into three sectors would allow the supervisor in each sector to respond to any area in their sector in 15-30 minutes.

We will also designate site supervisors for each facility that will assist in overseeing their respective facilities. They will communicate with supervisors on patrol for assistance with day-to-day operations.

The entire contract will be overseen by a Contract Manager. This contract manager is provided to the City of Key West at no cost. The Contract Manager will be available to meet with the City of Key West when needed and will be available 24 hours per day 7 days a week.



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Conclusion:

Our comprehensive plan for the provision of requested work ensures effective surveillance, patrolling, and security management of the facilities, designated locations, and gathering areas. By combining technology-driven solutions, well-trained personnel, and proactive strategies, we are confident in delivering a safe and secure environment for all users.



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Reporting

PSI Security and Investigations submits the following sample shifts: electronic timekeeping, reports, invoices, and accident/incident reports.

Time Keeping/ Scheduling/ Reporting

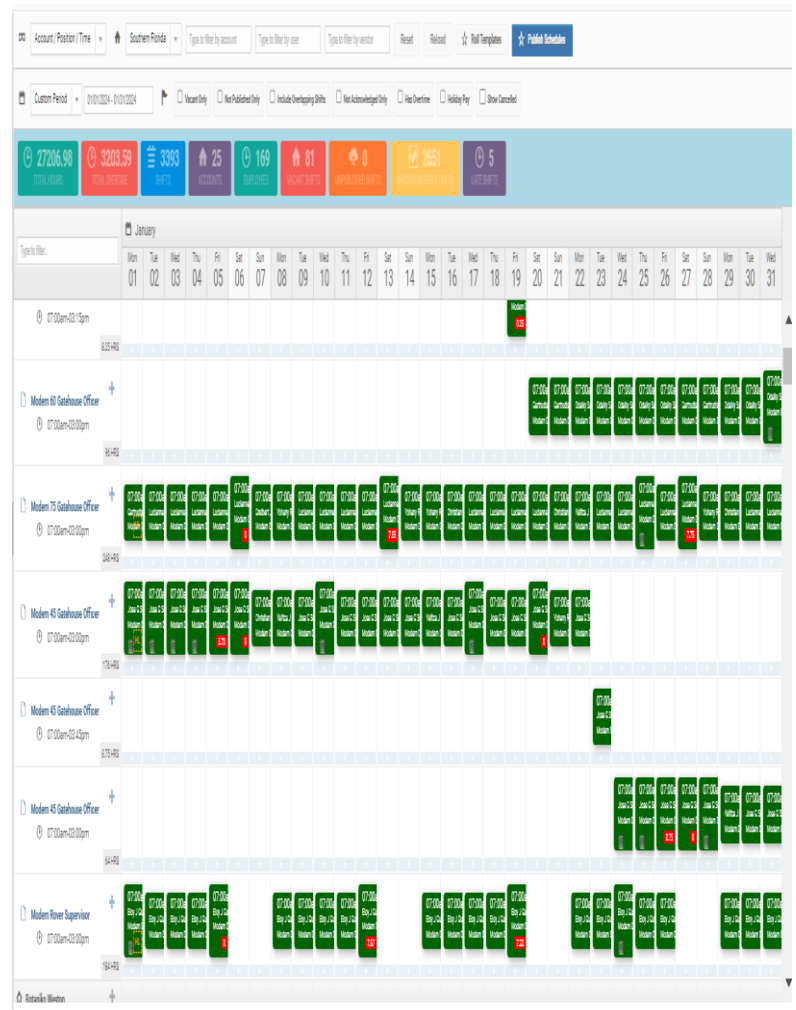
TRACKTIK

DISCOVER THE **FUTURE** OF PHYSICAL
SECURITY MANAGEMENT



The Tracktik Guard Tour System takes security monitoring a step further. It integrates **REAL TIME TOUR SYSTEM**, a powerful incident and activity **REPORTING TOOL**, **GPS TRACKING** and other patrol utilities.

WWW.TRACKTIK.COM

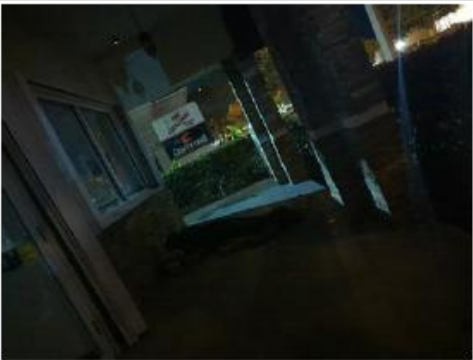


Psi Security & Investigations
 12930 SW 128 Street
 Miami Florida 33186
 United States of America (the)

Mobile Patrol Pancake House
 2851 N Federal Highway
 Ft Lauderdale Florida 3306
 United States of America (the)



Incident Report for Pancake House	
Report #	852882
Report Date	02/21/2024
Report Time	03:48am
Created By	Marjorie Chavarria #2269
Position	District Supervisor
Client	Mobile Patrol Pancake House

Information	
Date	02/21/2024
Time	03:47am
List of Incident Categories	Tresspass / Trespasser on Site
Other Incident Type:	
Incident Location (area, apt number, room, etc.)	Restaurant front
Which Supervisor was Notified	
Which Property Manager was Notified	
Police Involved	
EMS Involved	
Fire Involved	
Arrest Made	
Complainant	
Victim	
Suspect (if known)	
Vehicle	
Injury (yes or no explain in narr.)	
Narrative	While patrolling the property on foot a trespasser was found sleeping on the floor in front of the building. He was woken up and told that he could not be here. He then got up, grabbed his things, and left the property.
Police Case Number	
Photo 1	 A full resolution version of this image is included in the printed report as well as stored on the platform.



SECURITY

PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

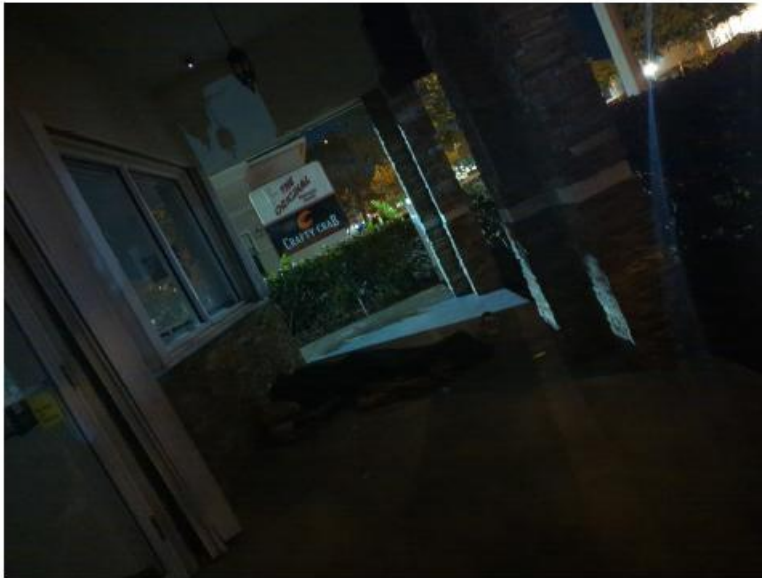
Photo 2	 A full resolution version of this image is included in the printed report as well as stored on the platform.
Photo 3	 A full resolution version of this image is included in the printed report as well as stored on the platform.
Officer's Signature	



SECURITY

PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.





SECURITY

PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.





SECURITY

PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Psi Security & Investigations
12930 SW 128 Street
Miami Florida 33186
United States of America (the)



The Peninsula Aventura
3301 NE 183 St.
Aventura Florida 33160
United States of America
(the)

FIRE WATCH LOG	
Report #	848492
Report Date	02/14/2024
Report Time	06:39am
Created By	Javier R Cardiel #1951
Position	Unarmed Master Rover
Client	The Peninsula Aventura

Information	
LOCATION NAME:	Peninsula Tower 1
DATE:	02/14/2024
FIRE-WATCHER:	Javier R Cardiel #1951
FIRE WATCH TIMES: Tour Started	7 times
Time Tour Complete:	7
Initials	JCR
Picture / Foto #1	
Picture / Foto #2	



SECURITY

PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Psi Security & Investigations
12930 SW 128 Street
Miami Florida 33186
United States of America (the)



Property Name
Address
City, State, Zip Code
United States of America
(the)

Peninsula HOA Incident Report	
Report #	
Report Date	
Report Time	
Created By	
Position	
Client	

Information	
Date	
Time	
List of Incident Categories	
Other Incident Type:	
Incident Location (area, apt number, room, etc.)	
Which Supervisor was Notified	
Which Property Manager was Notified	
Police Involved	
EMS Involved	
Fire Involved	
Arrest Made	
Complainant	
Victim	
Suspect (if known)	
Vehicle	
Injury (yes or no explain in narr.)	
Narrative	
Police Case Number	

Consolidated Report#849085 Peninsula HOA Incident Report Approved by [SysBot]

1/7

Psi Security & Investigations
12930 SW 128 Street
Miami Florida 33186
United States of America (the)



Property Name
Address
City, State, Zip Code

Tour Multi Exception	
Report #	
Report Date	
Report Time	
Opened by scanning	
Created By	
Client	

Information	
Checkpoint	
Exception Questions	
Comments	
Pictures	

Consolidated Report# Tour Multi Exception Approved by

1/1



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

PERSONAL & PROPERTY PROTECTION

On-Site Residential Security Services

Tailored operating procedure are created using an electronic reporting program that will allow real-time notification to all parties involved in the safety and security of your residential community or luxury high-rise condominium



SMART CHECKPOINT SYSTEM

REAL-TIME & ACCURATE TOUR SYSTEM

LIVE DASHBOARD

TRACK YOUR OPERATION FROM ANYWHERE

DIGITAL REPORTING

POWERFUL REPORTING TOOL

WATCH MODE

INTERVENTION RECORDING TOOL

GPS TRACKING

TRACKS AUDITING



MOBILE PATROL DISPATCH

Mobile patrol guarding is cost-effective service for small and medium-sized businesses. Mobile patrol inspections are a money-saving solution that allows security guards to check in at your property at random, yet regimented times.

Our mobile security officers can provide regular patrol rounds, call-out services and openings and closing of the premises

Service Include:

- All vehicles are equipped with dash cams.
- Detailed custom-tailored reports for the client
- All officers will also be equipped with body cams
- Security marked vehicles patrols in your site
- Real-time reporting status
- Visible deterrent for criminal activity
- GPS tracking officers
- Observe and report criminal and suspicious activity
- Client portal for full transparency of client operations

PSI GateHouse Solutions™

PSI GateHouse Solutions has taken the next step in providing customers with a complete visitor and resident management system by developing cloud-base access control software to provide administrators with more flexibility to view the activity for their community or office from anywhere with internet access



PSI GateHouse Solutions

Remote Guard Kiosk

- One-Way Video
- Two Way Audio
- Visitor Pass Scanner
- Driver License Scanner
- Visitor Pass Printer
- Proximity Reader



REAL-TIME & ACCURATE TOUR SYSTEM

SMART CHECKPOINT SYSTEM

Through the use of RFID tokens and mobile technology, Tracktik ensures smart monitoring round-the-clock.

Unlike previous technology, Tracktik offers you the ability to **remotely monitor** activity from the luxury of your browser, smartphone, or hand-held device.



- Easy installation; no wiring or assembly
- Secure and accurate checkpoint using RFID
- No local server or software required
- Remote monitoring capability
- Immediate alerts
- Discreet, weather-proof checkpoints

TRACK YOUR OPERATION FROM ANYWHERE

LIVE DASHBOARD

The live dashboard offers a centralized view of your security operation displaying all action logs, such as reports, checkpoints, employee clock ins, recorded interventions, as they occur in real time.

The live dashboard can be remotely accessed from your browser, smartphone, or handheld device.



DIGITAL REPORTING



Tracktik includes a powerful reporting feature that eliminates the need for paper and Organizes your security operation. Guards can submit complete rich reports supported by narratives, photos and signatures.

Eco-friendly: eliminates the need for paper

Review in real-time

Search report by keywords

Perfect for:

- Incident reports
- Daily activity reports (DAR)
- Vehicle Inspections
- Visitor logs
- Disciplinary



Build your own report templates!

Easily creates custom report templates utilizing our intuitive drag and drop report builder.



Rich features such as report signature, pictures and custom drop down list, text-to-speech ensure highest standards



INTERVENTION RECORDING TOOL

■ WATCH MODE

Guards can now record all their interventions using the Watch-Mode and camera feature. Footage is automatically transferred to the centralized dashboard for review.

- Diminishes the risk of potential lawsuits
- Improves employee accountability



TRACKS AUDITING

■ GPS TRACKING

The Tracktik GPS feature allows you to enforce an additional layer of accountability by enabling the monitoring of employee movement through time. Using this feature, you can monitor employee whereabouts in real time from the Live Dashboard.



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Tab 6

References



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

PROJECT NAME: Central Florida Tourism Oversight District formally known as Reedy Creek Industrial District

Agency: Central Florida Tourism Oversight District

Address: 651 E. Buena Vista Drive

City, State, Zip code: Lake Buena Vista, Florida 32830

Contact Person: Tanya Naylor

Title: Director of Security and Emergency Management

Email: tnaylor@oversightdistrict.org

Telephone: 407-506-8669

Project Cost: \$2.4 million dollars yearly

of employees provided: 70 employees (including 2 onsite supervisors and Project Manager)

Contract Start and End Dates: 10/01/2017- 01/10/2024

SCOPE of Project (list tasks, outlines or descriptions of items): See Below

REEDY CREEK INDUSTRIAL DISTRICT SECURITY AND ADMINISTRATIVE BUILDING

○ **Duties:**

- Inspect the perimeter of the building and parking lot at 7:30 am and 5:30 pm and log / advise of any suspicious activity.
- Check employee ID badges upon arrival at the building.
- Check photo identification of those non-employee visitors to the building who are required to sign in and receive a visitor badge.
- Maintain the visitor log sheet.
- Distribute, upon visitor arrival, and collect, upon visitor departure, all visitor badges.
- Advise RCID employees of guest arrivals.
- Report any suspicious activity/packages internal/external to the building.
- Monitor vehicles entering and exiting the parking lot.
- Monitor/advise of illegal parking.
- Carry mobile phone at all times to communicate effectively with Facilities Manager/Department and Owner's Representative.
- Keep work area clean and safe.
- Provide constant coverage of the assigned area.
- Log/check in and out pool vehicle keys to/from RCID administrative staff.
- Receive/sign packages and notify the designated department for pickup.
- Avoid unnecessary or prolonged conversations with guests or Owner's employees.
- The Security Personnel must display a high level of discretion and professionalism to guests and employees alike.



REEDY CREEK INDUSTRIAL DISTRICT GARAGE DETAIL

SCOPE OF SERVICES

Contractor shall provide all labor, material, equipment, supervision, transportation, tools, and all other things necessary to perform the following Services:

1. Provide labor services for operating the A-1, A-2, & A-3 parking structures.
2. Services will be provided as per the proposed staffing plan and schedule titled "GSP Daily Workload". Additional labor and shifts may be required during Special Events and Holidays.
3. Contractor shall be required to maintain these staffing levels when an employee is either out for any of the following: medical, vacation, holidays, personal days, FMLA, etc.
4. Supervision will be provided by RCID for all shifts.
5. Lunch breaks shall be staggered and as near to the midpoint of their shift. (managed by the lead on duty)
6. Contractor shall provide the following equipment which shall be maintained for its employees: (lockers, radios, vests, various barriers, and cones will be provided by RCID)
7. Responsible for the day-to-day operation, such as, and not limited to:
 - a) Monitoring the overall parking structure and reporting suspicious behavior to Management and/or Security personnel.
 - b) Basic request assistances, such as, and not limited to:
 - ☐ Providing guest directions
 - ☐ Locating guest vehicle
 - ☐ Calling for auto/key assistance
 - ☐ Monitoring and responding to the call boxes
 - ☐ Responding to emergency situations
 - ☐ Assisting guests to the blow off ramp when necessary
 - ☐ Assisting with traffic flow when and where necessary
 - ☐ Place and/or remove barriers/cones when and where necessary
 - ☐ Assist with keeping the structure clean of debris
8. Follow all District's policies and procedures
9. Employees shall be 18 years old or older and may be called on off hours.
10. Alert Management if there are any issues with elevators/escalators or any other none security function
11. Alert Management when observing security issues and/or when emergencies occur
12. Alert Management if janitorial assistance is needed
13. Attend and complete all required District training, such as and not limited to:
 - a) CPR/AED
 - b) Car fires/fire extinguishers
 - c) Fighting
 - d) Intoxicated/angry guests
 - e) First observer program/suspicious activities
 - f) Explosives and firearms
 - g) Guests' relations
 - h) Structure evaluation procedures
 - i) Facilities maintenance procedures
 - j) District policies and procedures
 - k) Blood-borne pathogens



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

PROJECT NAME: Modern Doral

Agency: KW Property Management and Consulting

Address: 7500 NW 102 Ave

City, State, Zip code: Doral, Florida 33178

Contact Person: Leon Bornstein

Title: Property Manager

Email: lborenstein@associaflorida.com

Telephone: 786-633-0813

Project Cost: \$600,000 Yearly

of employees provided: 20 employees (including 1 onsite supervisor and Project Manager)

Contract Start and End Dates: 03/15/2017- current

SCOPE of Project (list tasks, outlines or descriptions of items):

Three (3) Gatehouse Attendant 24 hours/ 7 days a week for resident customer service and visitor assistance, crime deterrence, package receiving crime detection, and site access control. Three (3) Roving Officer 24 hours/ 7 days a week for resident customer service and visitor assistance, crime deterrence, crime detection, and site access control. One (1) Supervisor/Rover to ensure officer are on tasks, proper SOPs are being conducted and to ensure the safety of the community.

PROJECT NAME: Venetian Marina Yacht Club

Agency: Venetian Marina

Address: 1635 N. Bayshore Drive

City, State, Zip code: Miami, Florida 33132

Contact Person: Rostom Ramadam

Title: General Manager

Email: rramadan@oasismarinas.com

Telephone: 786-759-5876

Project Cost: \$82,012.50 yearly

of employees provided: 10 employees (including 1 Road Supervisor supervisors and Project Manager)

Contract Start and End Dates: 11/01/2023- Current

SCOPE of Project (list tasks, outlines or descriptions of items):

One Roving Officer 40 hrs. per week (5 days) for resident customer service and visitor assistance, crime deterrence, crime detection, and site access control.

Intentionally left blank.



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

PROJECT NAME: The Peninsula Aventura

Agency: Castle Group Management Company

Address: 3301 NE 183rd Street

City, State, Zip code: Aventura, Florida 33160

Contact Person: Marie Josephs

Title: General Manager

Email: marie.josephs@castlegroup.com

Telephone: 305-682-4000

Project Cost: \$975, 341.80 Yearly

of employees provided: 30 employees (including 1 onsite supervisor, 1 Road Supervisor and Project Manager)

Contract Start and End Dates: 06/20/2022- Current

SCOPE of Project (list tasks, outlines or descriptions of items):

One Tower 1 Roving Officer 24 hours/ 7 days a week for resident customer service and visitor assistance, crime deterrence, crime detection, and site access control. One Tower 2 Roving Officer 24 hours/ 7 days a week for resident customer service and visitor assistance, crime deterrence, crime detection, and site access control. One Master Association Roving Officer (Common areas) 24 hours/ 7 days a week for resident customer service and visitor assistance, crime deterrence, crime detection, and site access control. One Gatehouse Officer 24 hours/ 7 days a week for resident customer service and visitor assistance, crime deterrence, crime detection, and site access control. One Site Supervisor (D.O.S.) to oversee the site operations and to ensure the team complies with all directives from Management, BOD, and PSI Directors. Schedule for the DOS shall begin on Sundays to ensure a managing presence on the weekends.

PROJECT NAME: Capri South Beach

Agency: Capri South Beach

Address: 1445 16th Street

City, State, Zip code: Miami Beach, Florida 33139

Contact Person: Valerie Ledezma

Title: Property Manager

Email: manager@caprisouthbeach.com

Telephone: 305-753-1300

Project Cost: \$92,000 yearly

of employees provided: 10 employees (including 1 Road Supervisor and Project Manager)

Contract Start and End Dates: 03/01/2022- Current

SCOPE of Project (list tasks, outlines or descriptions of items):

One Unarmed Rover 8 hours per day 7 days a week, for customer service and visitor assistance, crime deterrence, crime detection and parking access control. Officers will wear Tactical Uniform or Business attire.

Intentionally left blank.



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

PROJECT NAME: Key Largo Ocean Resort

Agency: Caribbean Management Company

Address: 94825 Overseas Hwy

City, State, Zip code: Key Largo, Florida 33037

Contact Person: Eduardo Calil

Title: Board President

Email: eacalil@calilarchitect.com

Telephone: 305-992-8337

Project Cost: \$465,536.57 yearly

of employees provided: 10 employees (including 1 Road Supervisor and Project Manager)

Contract Start and End Dates: 03/01/2020- Current

SCOPE of Project (list tasks, outlines or descriptions of items):

One (1) Gatehouse Attendant 24 hours/ 7 days a week for resident customer service and visitor assistance, crime deterrence, crime detection, and lobby/parking access control. Officers will wear a Tactical Uniform. One (1) Roving Officer 13 hours per day/ Monday through Friday and 24 hours per day per day Saturday and Sunday, for resident customer service and visitor assistance, crime deterrence, crime detection, and lobby/parking access control. Officers will wear a Tactical Uniform. One (1) Construction Officer 8 hours per day/ Monday through Friday and 6 hours per on Saturdays, for contractor customer service and visitor assistance, crime deterrence, crime detection, and contractor parking access control. Officers will wear a Tactical Uniform. One (1) Supervisor/Rover to ensure officers are on tasks, proper SOPs are being conducted and to ensure the safety of the community.

PROJECT NAME: Executive Bay Club

Agency: Harbour Management Company

Address: 87200 Overseas Hwy

City, State, Zip code: Islamorada, Florida 33036

Contact Zak White

Title: Property Manager

Email: ebc@harbormanagement.us

Telephone: 305-852-3610

Project Cost: \$204,889.00 yearly

of employees provided: 12 employees (including 1 Road Supervisor supervisors and Project Manager)

Contract Start and End Dates: 04/16/2022- Current

SCOPE of Project (list tasks, outlines or descriptions of items):

One Unarmed Front Desk Officer 24 hours per day 7 days a week, for customer service and visitor assistance, crime deterrence, crime detection and parking access control. Officers will wear Tactical Uniform or Business attire. One (1) Supervisor/Rover to ensure officers are on tasks, proper SOPs are being conducted and to ensure the safety of the community.

Mr. Emilio Jara oversees all projects.



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Tab 7

Litigation



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

- A list of the person's or entity's shareholders with five (5) percent or more of the stock or, if a general partnership, a list of the general partners; or, if a limited liability company, a list of its members; or, if a solely owned proprietorship, names(s) of owner(s); **Emilio Jara- Sole Proprietor- 100% ownership.**
- A list of the officers and directors of the entity.
 1. **Maddie Charon- Director of Finance and Human Resources**
 2. **Manny Quiza- Director of Operations for South Florida and Business Development.**
 3. **Al DeArmas- Director of Operations for Central Florida**
 4. **William Charon- Director of Logistics and Business Development**
 5. **Emilio Jara- Owner & Director of Safety**
- The number of years the person or entity has been operating and, if different, the number of years it has been providing the services, goods, or construction services called for in the bid specifications (include a list of similar projects). **The entity has been in operation for twenty- three (23) years.**
- The number of years the person or entity has operated under its present name and any prior name.
 - **Maddie Charon- 11 years**
 - **Manny Quiza- 16 years**
 - **Al DeArmas- 17 years**
 - **William Charon- 7 years**
 - **Emilio Jara- Owner & Director of Safety- 8 years**

Intentionally left blank.



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Answers to the following questions regarding claims and suits:

a. Has the person, principals, entity, or any entity previously owned, operated or directed by any of its officers, major shareholders or directors, ever failed to complete work or provide the goods for which it has contracted? If yes, provide details. **No**

b. Are there any judgments, claims, arbitration proceeding or suits pending or outstanding against the person, principal of the entity, or entity, or any entity previously owned, operated or directed by any of its officers, directors, or general partners? If yes, provide details. **No**

c. Has the person, principal of the entity, entity, or any entity previously owned, operated or directed by any of its officers, major shareholders or directors, within the last five (5) years, been a party to any lawsuit, arbitration, or mediation with regard to a contract for 26 services, goods or construction services similar to those requested in the specifications with private or public entities? If yes, provide details. **No**

d. Has the person, principal of the entity, or any entity previously owned, operated or directed by any of its officers, owners, partners, major shareholders or directors, ever initiated litigation against the City or been sued by the City of Key West, in connection with a contract to provide services, goods or construction services? If yes, provide details. **No**

e. Whether, within the last five (5) years, the owner, an officer, general partner, principal, controlling shareholder or major creditor of the person or entity was an officer, director, general partner, principal, controlling shareholder or major creditor of any other entity that failed to perform services or furnish goods similar to those sought in the request for competitive solicitation; **No**

f. Customer references (minimum of three), including name, current address and current telephone number.

(1) Agency: Central Florida Tourism Oversight District

Address: 651 E. Buena Vista Drive

City, State, Zip code: Lake Buena Vista, Florida 32830

Contact Person: Tanya Naylor

Title: Director of Security and Emergency Management

Email: tnaylor@oversightdistrict.org

Telephone: 407-506-8669



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

(2) PROJECT NAME: Executive Bay Club

Address: 87200 Overseas Hwy

City, State, Zip code: Islamorada, Florida 33036

Contact Zak White

Title: Property Manager

Email: ebc@harbormanagement.us

Telephone: 305-852-3610

(3) PROJECT NAME: Capri South Beach

Address: 1445 16th Street

City, State, Zip code: Miami Beach, Florida 33139

Contact Person: Valerie Ledezma

Title: Property Manager

Email: manager@caprisouthbeach.com

Telephone: 305-753-1300

(4) PROJECT NAME: The Peninsula Aventura

Address: 3301 NE 183rd Street

City, State, Zip code: Aventura, Florida 33160

Contact Person: Marie Josephs

Title: General Manager

Email: marie.josephs@castlegroup.com

Telephone: 305-682-4000

(5) PROJECT NAME: Venetian Marina Yacht Club

Address: 1635 N. Bayshore Drive

City, State, Zip code: Miami, Florida 33132

Contact Person: Rostom Ramadam

Title: General Manager

Email: rramadan@oasismarinas.com

Telephone: 786-759-5876

(6) PROJECT NAME: Saga Bay

Address: 8231 SW 198 Street

City, State, Zip code: Cutler Bay, Florida 33189

Contact Person: Jesenia Calle

Title: Property Manager

Email: jesenia@tgms.com

Telephone: 305-768-9954



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

g. Credit References (minimum of three), including name, current address and current telephone number:

(1) Ally Bank

P.O Box 71119
Charlotte, NC 28272-1119
Tel. (888) 925-2559

(2) Chase Auto Finance

PO Box 71220
Philadelphia, PA 19176-6220
Tel. (877) 469-0110

(3) Wells Fargo Financial Leasing, Inc.

PO Box 77096
Minneapolis. MN 55480-7796
Tel. (866) 336-8382

h. Financial statements for the prior three years for the responding entity or for any entity that is a subsidiary to the responding entity.

*** attached to RFP***

j. A description of any previous or existing legal action against the Proposer within the past three (3) years. If none, Proposer shall state this fact in writing.

NOT APPLICABLE

Intentionally left blank.



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Legal Name: Public Safety International, INC., DBA, PSI Security and Investigations

Corporate Office Address:

12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 429-3966
Fax: (786) 429-3066
Website: www.psii.us

Director of Financing & HR

Maddie Charon
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 429-3966 ext. 6003
Fax: (786) 429-3066
Email: maddie@psii.us

Director of Operations of South Florida

Manny Quiza
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 286-4000
Fax: (786) 429-3066
Email: Manny@psii.us

Owner/ Director of Safety

Emilio Jara
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 271-6935
Fax: (786) 429-3066
Email: emilio@psii.us

Director of Logistics Project Manager

William Charon
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 447-9142
Fax: (786) 429-3066
Email: William@psii.us

Accounting | Collections Department

Janet Gonzalez
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 540-6124
Fax: (786) 429-3066
Email: janet@psii.us

Director of Operations of Central Florida

Al DeArmas
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (407) 832-0010
Fax: (786) 429-3066
Email: al@psii.us

Recruiter

Linda Campuzano
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 561-3499
Fax: (786) 429-3066
Email: Lcampuzano@psii.us

Operations Manager

Carlos Quintero
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 606-4953
Fax: (786) 429-3066
Email: Cquintero@psii.us

The City of Key West can directly contact the following person for information regarding the proposed uniformed security services.

PROJECT MANAGER- PRIMARY CONTACT

William Charon
Director of Logistics
PSI Security and
Investigations
Phone: (786) 447-9142
William@psii.us

PSI Security and Investigation
Profit & Loss
January through December 2022

	Jan - Dec 22
Ordinary Income/Expense	
Income	
Bank Credit	72,775.82
Security Services	7,620,241.70
Total Income	7,693,017.52
Cost of Goods Sold	
Cost of Goods Sold	5,074,231.91
Direct Expense	
Direct Equipment	124,270.68
Direct Uniforms	43,291.29
Total Direct Expense	167,561.97
Total COGS	5,241,793.88
Gross Profit	2,451,223.64
Expense	
Advertising and Promotion	
Recruiting	33,786.00
Advertising and Promotion - Other	7,837.99
Total Advertising and Promotion	41,623.99
Automobile Expense	
Auto Repair	17,550.93
Car Wash	296.56
Fuel	52,196.52
Parking	528.67
Sunpass & Tolls	9,525.69
Tag & Licenses	415.60
Automobile Expense - Other	8,521.20
Total Automobile Expense	89,035.17
Automobile Expense- Vehicle All	13,963.24
Bank Service Charges	318.01
Business License	1,782.07
Computer and Internet Expenses	24,890.29
Dues and Subscriptions	17,574.83
Employee Screening	
Background Check	2,410.95
Substance Testing	175.00
Total Employee Screening	2,585.95
Insurance Expense	
General/Excess Liability	127,808.41
Vehicle Insurance	6,215.58
Workers Compensation	150,547.12
Insurance Expense - Other	17,301.40
Total Insurance Expense	301,872.51
Meals and Entertainment	53,171.85
Office Supplies	19,664.90
Other Job Related Cost	5,782.96
Outside Sales Consultant	10,087.00
Payroll Expenses	1,410,772.09
Postage & Delivery	7,617.85
Professional Fees	350,173.48
Quarterly Bonus	8,850.00
Reconciliation Discrepancies	221.04
Rent Expense	19,991.88

1:25 PM

12/10/24

Accrual Basis

PSI Security and Investigation

Profit & Loss

January through December 2022

	Jan - Dec 22
Repairs and Maintenance	
AC Repair/Maintenance	593.50
Copy Machine Repairs	3,441.12
Office Cleaning	2,200.00
Office Equipment	2,500.80
Office Fumigation	968.35
Repairs and Maintenance - Other	1,312.37
Total Repairs and Maintenance	11,016.14
Returned Check Charges	-55.00
Security School and License	2,011.70
Training/Eductaion	9,212.37
Travel Expense	9,151.38
Utilities	
Electric	1,634.44
Total Utilities	1,634.44
Total Expense	2,412,950.14
Net Ordinary Income	38,273.50
Other Income/Expense	
Other Income	
Sales Tax Allowance	19.50
Total Other Income	19.50
Net Other Income	19.50
Net Income	38,293.00

PSI Security and Investigations
Parent Company : Public Safety International
Income Statement
From Jan 2023 to Dec 2023

Financial Row	Amount
Ordinary Income/Expense	
Income	
902 - Sales	\$266.28
903 - Security Services	\$10,103,953.44
904 - Mobile Patrol Services	\$396.00
Total - Income	\$10,104,615.72
Cost Of Sales	
401 - Cost of Goods Sold	\$6,981,722.74
402 - Direct Expense	\$47,453.83
403 - Direct Expense:Direct Equipment	\$152,560.71
404 - Direct Expense:Direct Uniforms	\$12,385.16
Total - Cost Of Sales	\$7,194,122.44
Gross Profit	\$2,910,493.28
Expense	
701 - Advertising and Promotion	\$6,613.31
702 - Advertising and Promotion:Recruiting	\$19,451.22
703 - Alarm Company	\$1,100.80
704 - Automobile Expense	\$30,211.47
705 - Automobile Expense:Auto Repair	\$16,600.30
707 - Automobile Expense:Fuel	\$128,137.57
708 - Automobile Expense:Parking	\$100.68
709 - Automobile Expense:Sunpass & Tolls	\$3,461.09
710 - Automobile Expense:Tag & Licenses	\$153.90
711 - Automobile Expense- Vehicle All	\$26,932.28
712 - Bank Service Charges	\$560.31
713 - Business License	\$862.13
715 - Class D License	\$647.55
718 - Computer and Internet Expenses	\$31,653.34
719 - Computer and Internet Expenses:Computer Repairs/Updates	\$2,439.66
720 - Credit Card Annual Fee	(\$408.41)
722 - Dues and Subscriptions	\$52,785.41
723 - Employee Screening	\$149.70
724 - Employee Screening:Background Check	\$1,592.60
727 - Insurance Expense	\$18,519.54
728 - Insurance Expense:General/Excess Liability	\$190,005.94
729 - Insurance Expense:Health Insurance	\$5,638.12
731 - Insurance Expense:Vehicle Insurance	\$16,944.15
732 - Insurance Expense:Workers Compensation	\$216,819.23
733 - Interest Expense	\$28.87

Financial Row	Amount
735 - Meals and Entertainment	\$63,450.04
736 - Office Supplies	\$26,477.30
737 - Other Job Related Cost	\$13,483.62
738 - Outside Sales Consultant	\$744.00
739 - Payroll Expenses	\$1,737,089.05
740 - Postage & Delivery	\$7,435.85
741 - Professional Fees	\$139,664.99
744 - Rent Expense	\$18,475.89
745 - Repairs and Maintenance	\$1,974.69
747 - Repairs and Maintenance:Copy Machine Repairs	\$726.63
748 - Repairs and Maintenance:Office Cleaning	\$1,950.00
749 - Repairs and Maintenance:Office Equipment	\$148.74
750 - Repairs and Maintenance:Office Fumigation	\$726.53
751 - Security School and License	\$176.38
752 - Tax	\$100.00
753 - Telephone Expense	\$2,083.93
754 - Training/Education	\$1,384.69
755 - Travel Expense	\$2,339.54
757 - Utilities:Electric	\$1,305.60
759 - Accounting Program	\$115,938.46
NS 029 - Expenses	\$2,872.70
Total - Expense	\$2,909,549.39
Net Ordinary Income	\$943.89
Other Income and Expenses	
Other Income	
1501 - Sales Tax Allowance	(\$45.70)
Total - Other Income	(\$45.70)
Net Other Income	(\$45.70)
Net Income	\$898.19

PSI Security and Investigations
Parent Company : Public Safety International
Income Statement
From Jan 2024 to Dec 2024

Financial Row	Amount
Ordinary Income/Expense	
Income	
901 - Returned Check Charges	(\$3,986.94)
902 - Sales	\$257.20
903 - Security Services	\$7,585,386.65
904 - Mobile Patrol Services	\$201,467.01
Total - Income	\$7,783,123.92
Cost Of Sales	
401 - Cost of Goods Sold	\$5,867,267.94
402 - Direct Expense	\$33,912.74
403 - Direct Expense:Direct Equipment	\$63,277.07
404 - Direct Expense:Direct Uniforms	\$3,223.13
Total - Cost Of Sales	\$5,967,680.88
Gross Profit	\$1,815,443.04
Expense	
701 - Advertising and Promotion	\$1,640.51
702 - Advertising and Promotion:Recruiting	\$8,886.60
703 - Alarm Company	\$1,472.15
704 - Automobile Expense	\$11,877.77
705 - Automobile Expense:Auto Repair	\$30,563.35
706 - Automobile Expense:Car Wash	\$894.54
707 - Automobile Expense:Fuel	\$47,806.16
708 - Automobile Expense:Parking	\$420.87
709 - Automobile Expense:Sunpass & Tolls	\$9,004.98
710 - Automobile Expense:Tag & Licenses	\$1,293.34
711 - Automobile Expense- Vehicle All	\$5,722.35
712 - Bank Service Charges	\$2,005.25
713 - Business License	\$960.74
715 - Class D License	\$1,793.96
718 - Computer and Internet Expenses	\$6,052.37
719 - Computer and Internet Expenses:Computer Repairs/Updates	\$1,920.66
720 - Credit Card Annual Fee	\$1,803.63
722 - Dues and Subscriptions	\$36,210.73
724 - Employee Screening:Background Check	\$774.15
726 - Employee Screening:Substance Testing	\$70.00
727 - Insurance Expense	\$5,928.56
728 - Insurance Expense:General/Excess Liability	\$5,971.98
729 - Insurance Expense:Health Insurance	\$3,233.04
731 - Insurance Expense:Vehicle Insurance	\$35,011.96

Financial Row	Amount
732 - Insurance Expense:Workers Compensation	\$70,376.04
735 - Meals and Entertainment	\$52,205.26
736 - Office Supplies	\$20,184.66
737 - Other Job Related Cost	\$1,954.82
738 - Outside Sales Consultant	\$696.00
739 - Payroll Expenses	\$1,190,707.16
740 - Postage & Delivery	\$1,463.14
741 - Professional Fees	\$86,683.37
744 - Rent Expense	\$6,663.96
745 - Repairs and Maintenance	\$2,685.35
747 - Repairs and Maintenance:Copy Machine Repairs	\$427.56
748 - Repairs and Maintenance:Office Cleaning	\$600.00
750 - Repairs and Maintenance:Office Fumigation	\$642.00
751 - Security School and License	(\$5,454.79)
752 - Tax	\$138.56
753 - Telephone Expense	\$959.54
754 - Training/Education	\$3,210.47
755 - Travel Expense	\$2,300.11
757 - Utilities:Electric	\$414.72
759 - Accounting Program	\$98,880.09
NS 029 - Expenses	(\$510.01)
Total - Expense	\$1,756,547.66
Net Ordinary Income	\$58,895.38
Net Income	\$58,895.38



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Tab 8

City Forms

ANTI-KICKBACK AFFIDAVIT

STATE OF Florida)

: SS

COUNTY OF Miami-Dade)

I, the undersigned hereby duly sworn, depose and say that no portion of the sum herein bid will be paid to any employees of the City of Key West as a commission, kickback, reward or gift, directly or indirectly by me or any member of my firm or by an officer of the corporation.

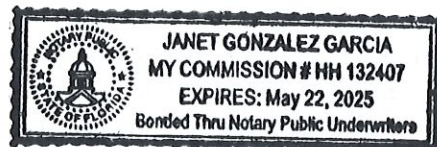
By: _____



Sworn and subscribed before me this 13th day of May 2025.

NOTARY PUBLIC, State of Florida at Large

My Commission Expires: 05/22/2025



SWORN STATEMENT UNDER SECTION 287.133(3)(A)
FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES

THIS FORM MUST BE SIGNED IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICER
AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted with Bid or Proposal for _____
PUBLIC SAFETY INTERNATIONAL, INC. DBA PSI SECURITY AND INVESTIGATIONS
2. This sworn statement is submitted by Emilio Jara
(name of entity submitting sworn statement)
whose business address is _____
12930 Sw 128 Street Ste 104, MIAMI, FLORIDA 33186
and (if applicable) its Federal Employer Identification Number (FEIN) is _____
27-0069739
(If the entity has no FEIN, include the Social Security Number of the individual
signing this sworn statement 
3. My name is Emilio Jara
(please print name of individual signing)
and my relationship to the entity named above is Owner
4. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including but not limited to, any bid or contract for goods or services to be provided to any public or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, material misrepresentation.
5. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication guilt, in any federal or state trial court of record relating to charges brought by indictment information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.
6. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means
 1. A predecessor or successor of a person convicted of a public entity crime; or

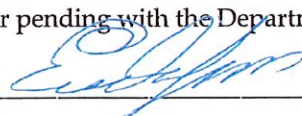
2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
7. I understand that a "person" as defined in Paragraph 287.133(1)(8), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.
8. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. (Please indicate which statement applies).

☒ Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, nor any affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989, AND (Please indicate which additional statement applies.)

☐ There has been a proceeding concerning the conviction before a hearing of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer did not place the person or affiliate on the convicted vendor list. (Please attach a copy of the final order.)

☐ The person or affiliate was placed on the convicted vendor list. There has been a subsequent proceeding before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer determined that it was in the public interest to remove the person or affiliate from the convicted vendor list. (Please attach a copy of the final order.)

☒ The person or affiliate has not been put on the convicted vendor list. (Please describe any action taken by or pending with the Department of General Services.)


(signature)

05/13/2025
(date)

STATE OF Florida

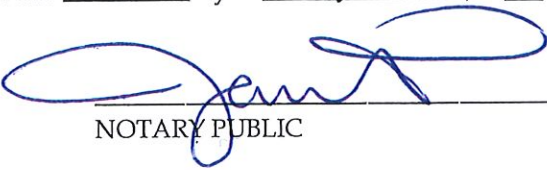
COUNTY OF Miami-Dade

PERSONALLY APPEARED BEFORE ME, the undersigned authority,

Emilio Jara who, after first being sworn by me, affixed his/her
(name of individual signing)

signature in the space provided above on this 13th day of May, 2025.

My commission expires: 05/22/2025


NOTARY PUBLIC



CITY OF KEY WEST INDEMNIFICATION FORM

To the fullest extent permitted by law, the Proposer expressly agrees to indemnify and hold harmless the City of Key West, their officers, directors, agents and employees *(herein called the "indemnitees") from liabilities, damages, losses and costs, including but not limited to, reasonable attorney's fees and court costs, such legal expenses to include costs incurred in establishing the indemnification and other rights agreed to in this Paragraph, to persons or property, to the extent caused by the negligence, recklessness, or intentional wrongful misconduct of the Proposer, its Subcontractors or persons employed or utilized by them in the performance of the Contract. Claims by indemnitees for indemnification shall be limited to the amount of Proposer's insurance or \$1 million per occurrence, whichever is greater. The parties acknowledge that the amount of the indemnity required hereunder bears a reasonable commercial relationship to the Contract and it is part of the project specifications or the bid documents, if any.

The indemnification obligations under the Contract shall not be restricted in any way by any limitation on the amount or type of damages, compensation, or benefits payable by or for the Proposer under Workers' Compensation acts, disability benefits acts, or other employee benefits acts, and shall extend to and include any actions brought by or in the name of any employee of the Proposer or of any third party to whom Proposer may subcontract a part or all of the Work. This indemnification shall continue beyond the date of completion of the work.

Proposer: 12930 Sw 128 Street Ste 104
Miami, Florida 33186 SEAL:

Address

Signature

Emilio Jara

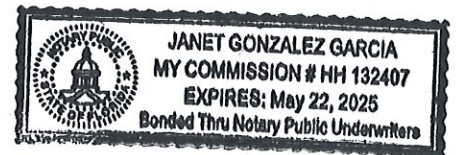
Print Name

Owner

Title

05/13/2025

DATE:



EQUAL BENEFITS FOR DOMESTIC PARTNERS AFFIDAVIT

STATE OF Florida)

: SS

COUNTY OF Miami-Dade)

I, the undersigned hereby duly sworn, depose and say that the firm of _____

PUBLIC SAFETY INTERNATIONAL, INC. DBA PSI SECURITY AND INVESTIGATIONS

provides benefits to domestic partners of its employees on the same basis as it provides benefits to employees' spouses, per City of Key West Code of Ordinances Sec. 2-799.

By: Emilio Jara

Sworn and subscribed before me this 13th day of May 20 25.

NOTARY PUBLIC, State of Florida at Large

My Commission Expires: 05/22/2025



CONE OF SILENCE AFFIDAVIT

STATE OF Florida)

: SS

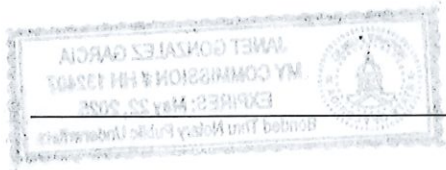
COUNTY OF Miami-Dade)

I, the undersigned hereby duly sworn, depose and say that all owner(s), partners, officers, directors, employees and agents representing the firm of PUBLIC SAFETY INTERNATIONAL, INC. DBA PSI SECURITY AND INVESTIGATIONS have read and understand the limitations and procedures regarding communications concerning City of Key West Code of Ordinances Sec. 2-773 Cone of Silence.

By: Emilio Jara

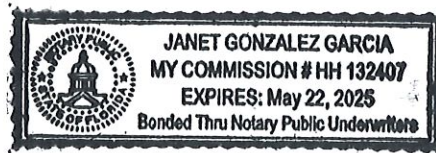
Sworn and subscribed before me this

13th day of May 20 25.



NOTARY PUBLIC, State of Florida at Large

My Commission Expires: 05/22/2025



NON-COLLUSION AFFIDAVIT

STATE OF FLORIDA)

:

SS COUNTY OF MONROE)

I, the undersigned hereby declares that the only persons or parties interested in this Proposal are those named herein, that this proposal is, in all respects, fair and without fraud, that it is made without collusion with any official of the Owner, and that the Proposal is made without any connection or collusion with any person submitting another Proposal on this Contract.

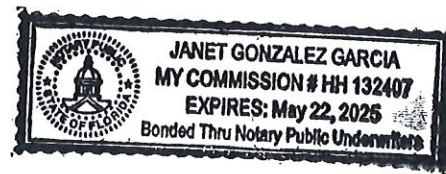
By: 

Sworn and subscribed before me this

13th day of May, 2025

NOTARY PUBLIC, State of Florida at Large

My Commission Expires: 05/22/2025



LOCAL VENDOR CERTIFICATION PURSUANT TO CITY OF KEY WEST CODE OF ORDINANCES
SECTION 2-798

The undersigned, as a duly authorized representative of the vendor listed herein, certifies to the best of his/her knowledge and belief, that the vendor meets the definition of a "Local Business." For purposes of this section, "local business" shall mean a business which:

- a. Principle address as registered with the FL Department of State located within 30 miles of the boundaries of the city, listed with the chief licensing official as having a business tax receipt with its principle address within 30 miles of the boundaries of the city for at least one year immediately prior to the issuance of the solicitation.
- b. Maintains a workforce of at least 50 percent of its employees from the city or within 30 miles of its boundaries.
- c. Having paid all current license taxes and any other fees due the city at least 24 hours prior to the publication of the call for bids or request for proposals.
 - Not a local vendor pursuant to Code of Ordinances Section 2-798
 - Qualifies as a local vendor pursuant to Code of Ordinances Section 2-798

If you qualify, please complete the following in support of the self-certification & submit copies of your County and City business licenses. Failure to provide the information requested will result in denial of certification as a local business.

Business Name

PUBLIC SAFETY INTERNATIONAL, INC.
DBA PSI SECURITY AND INVESTIGATIONS

Phone: 786-429-3966

Current Local Address:

Fax: 786-429-3066

(P.O. Box numbers may not be used to establish status)

12930 Sw 128 Street Ste 104
Miami, Florida 33186

Length of time at this address 12 Years

05/13/2025

Signature of Authorized Representative

Date

STATE OF Florida

COUNTY OF Miami-Dade

The foregoing instrument was acknowledged before me this 13th day of May, 2025.

By Emilio Jara- Owner, of PSI SECURITY AND INVESTIGATIONS

(Name of officer or agent, title of officer or agent) Name of corporation acknowledging)

or has produced Driver's License as identification

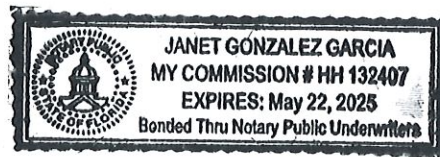
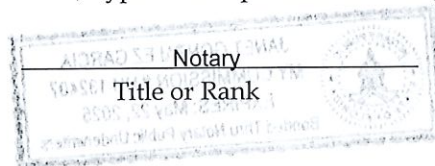
(type of identification)

Signature of Notary

Janet Gonzalez Garcia

Print, Type or Stamp Name of Notary

Return Completed form with
Supporting documents to:
City of Key West Purchasing



THE CITY OF KEY WEST E-VERIFY AFFIDAVIT

Beginning January 1, 2021, Florida law requires all contractors doing business with The City of Key West to register with and use the E-Verify System in order to verify the work authorization status of all newly hired employees. The City of Key West requires all vendors who are awarded contracts with the City to verify employee eligibility using the E-Verify System. As before, vendors are also required to maintain all I-9 Forms of their employees for the duration of the contract term. To enroll in the E-Verify System, vendors should visit the E-Verify Website located at www.e-verify.gov.

In accordance with Florida Statute § 448.095, **it is the responsibility of the Awarded Vendor to ensure compliance with all applicable E-Verify requirements.**

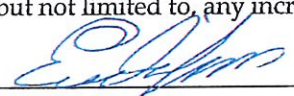
By executing this affidavit, the undersigned contractor verifies it compliance with Florida Statute § 448.095, stating affirmatively that the individual, firm, or corporation which is engaged in the performance of services on behalf of the City of Key West, has registered with, is authorized to use, and uses the U.S. Department of Homeland Security's E-Verify system.

Furthermore, the undersigned contractor agrees that it will continue to use E-Verify throughout the contract period, and should it employ or contract with any subcontractor(s) in connection with the performance of services pursuant to this Agreement with The City of Key West, contractor will secure from such subcontractor(s) similar verification of compliance with Florida Statute § 448.095, by requiring the subcontractor(s) to provide an affidavit attesting that the subcontractor does not employ, or subcontract with, an unauthorized alien. Contractor further agrees to maintain records of such compliance during the duration of the Agreement and provide a copy of each such verification to The City of Key West within five (5) business days of receipt.

Failure to comply with this provision is a material breach of the Agreement and shall result in immediate termination of the Agreement without penalty to the City of Key West. Contractor shall be liable for all costs incurred by the City of Key West to secure replacement Agreement, including but not limited to, any increased costs for the same services, and costs due to delay, and rebidding costs, if applicable.

05/13/2025

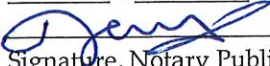
Date


(Signature of Authorized Representative)

State of Florida

County of Miami-Dade

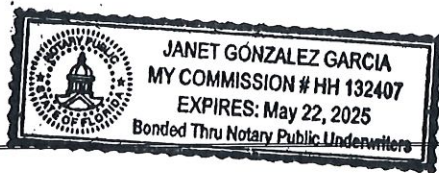
Personally Appeared Before Me, the undersigned authority, Emilio Jara who, being personally know or having produced his/her signature in the space provided above on this 13th day of May, 2025


Signature, Notary Public

05/22/2025

Commission Expires

Stamp/Seal:



**AFFIDAVIT ATTESTING TO NONCOERCIVE CONDUCT
FOR LABOR OR SERVICES**

Entity/Vendor Name: PUBLIC SAFETY INTERNATIONAL, INC. DBA PSI SECURITY AND INVESTIGATIONS

Vendor FEIN: 27-0069739

Vendor's Authorized Representative: Emilio Jara , Owner | William Charon Director and Project Manager
(Name and Title)

Address: 12930 Sw 128 Street Ste 104

City: Miami State: Florida Zip: 33186

Phone Number: 786-447-9142

Email Address: WILLIAM@PSII.US | Emilio@psii.us

As a nongovernmental entity executing, renewing, or extending a contract with a government entity, Vendor is required to provide an affidavit under penalty of perjury attesting that Vendor does not use coercion for labor or services in accordance with Section 787.06, Florida Statutes.

As defined in Section 787.06(2)(a), coercion means:

1. Using or threatening to use physical force against any person;
2. Restraining, isolating, or confining or threatening to restrain, isolate, or confine any person without lawful authority and against her or his will;
3. Using lending or other credit methods to establish a debt by any person when labor or services are pledged as a security for the debt, if the value of the labor or services as reasonably assessed is not applied toward the liquidation of the debt, the length and nature of the labor or service are not respectively limited and defined;
4. Destroying, concealing, removing, confiscating, withholding, or possessing any actual or purported passport, visa, or other immigration document, or any other actual or purported government identification document, of any person;
5. Causing or threatening to cause financial harm to any person;
6. Enticing or luring any person by fraud or deceit; or
7. Providing a controlled substance as outlined in Schedule I or Schedule II of Section 893.03 to any person for the purpose of exploitation of that person.

As a person authorized to sign on behalf of Vendor, I certify under penalties of perjury that Vendor does not use coercion for labor or services in accordance with Section 787.06. Additionally, Vendor has reviewed Section 787.06, Florida Statutes, and agrees to abide by same.

Certified By: Emilio Jara, who is authorized to sign on behalf of the above referenced company.

Authorized Signature: 

Print Name: Emilio Jara

Title: Owner



VENDOR CERTIFICATION REGARDING
SCRUTINIZED COMPANIES LISTS

PUBLIC SAFETY INTERNATIONAL, INC.

Respondent Vendor Name: DBA PSI SECURITY AND INVESTIGATIONS

Vendor FEIN: 27-0069739

Vendor's Authorized Representative Name and Title: Emilio Jara , Owner | William Charon Director and Project Manager

Address: 12930 Sw 128 Street Ste 104

City: Miami State: Florida Zip: 33186

Phone Number: 786-447-9142

Email Address: WILLIAM@PSII.US | Emilio@psii.us

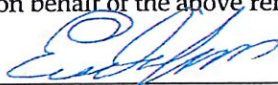
Section 287.135(2)(a), Florida Statutes, prohibits a company from bidding on, submitting a proposal for, or entering into or renewing a contract for goods or services of any amount if, at the time of contracting or renewal, the company is on the Scrutinized Companies that Boycott Israel List, created pursuant to section 215.4725, Florida Statutes, or is engaged in a boycott of Israel. Section 287.135(2)(b), Florida Statutes, further prohibits a company from bidding on, submitting a proposal for, or entering into or renewing a contract for goods or services over one million dollars (\$1,000,000) if, at the time of contracting or renewal, the company is on either the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, both created pursuant to section 215.473, Florida Statutes, or the company is engaged in business operations in Cuba or Syria.

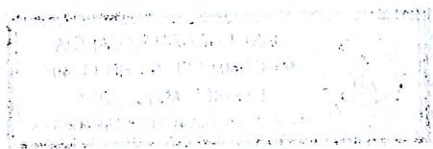
As the person authorized to sign on behalf of Respondent, I hereby certify that the company identified above in the section entitled "Respondent Vendor Name" is not listed on either the Scrutinized Companies that Boycott Israel List, Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List I understand that pursuant to section 287.135, Florida Statutes, the submission of a false certification may subject such company to civil penalties, attorney's fees, and/or costs and termination of the contract at the option of the awarding governmental entity.

Certified By: Emilio Jara Owner

Print Name *Print Title*

who is authorized to sign on behalf of the above referenced company.

Authorized Signature: 



END OF SECTION 4

Local Business Tax Receipt

Miami-Dade County, State of Florida

-THIS IS NOT A BILL - DO NOT PAY



6876719

RECEIPT NO.

RENEWAL

7151756

BUSINESS NAME/LOCATION

PSI SECURITY AND
INVESTIGATIONS

12930 SW 128TH ST STE 104
MIAMI, FL 33186-6038



EXPIRES
SEPTEMBER 30, 2025

Must be displayed at place of business
Pursuant to County Code
Chapter 8A - Art. 9 & 10

OWNER

PUBLIC SAFETY INTERNATIONAL
INC

SEC. TYPE OF BUSINESS

213 GUARD PATROL
AGENCY

**PAYMENT RECEIVED
BY TAX COLLECTOR**

75.00 07/02/2024
INT-24-416109

Employee(s) 3

B1100144

This Local Business Tax Receipt only confirms payment of the Local Business Tax. The Receipt is not a license, permit, or a certification of the holder's qualifications, to do business. Holder must comply with any governmental or nongovernmental regulatory laws and requirements which apply to the business.

The RECEIPT NO. above must be displayed on all commercial vehicles - Miami-Dade Code Sec 8a-276.

For more information, visit www.miamidade.gov/taxcollector



Local Business Tax Receipt

Miami-Dade County, State of Florida

-THIS IS NOT A BILL - DO NOT PAY



6980560

RECEIPT NO.

RENEWAL

7256191

BUSINESS NAME/LOCATION

PUBLIC SAFETY

INTERNATIONAL INC

12930 SW 128TH ST STE 104

MIAMI, FL 33186-6038



SEC. TYPE OF BUSINESS

212

CONSULTANT

OWNER

PUBLIC SAFETY INTERNATIONAL
INC

EXPIRES

SEPTEMBER 30, 2025

Must be displayed at place of business

Pursuant to County Code

Chapter 8A - Art. 9 & 10

**PAYMENT RECEIVED
BY TAX COLLECTOR**

100.00 07/02/2024

INT-24-416109

This Local Business Tax Receipt only confirms payment of the Local Business Tax. The Receipt is not a license, permit, or a certification of the holder's qualifications, to do business. Holder must comply with any governmental or nongovernmental regulatory laws and requirements which apply to the business.

The RECEIPT NO. above must be displayed on all commercial vehicles - Miami-Dade Code Sec 8a-276.

For more information, visit www.miamidade.gov/taxcollector



Local Business Tax Receipt

Miami-Dade County, State of Florida

-THIS IS NOT A BILL - DO NOT PAY



6876719

RECEIPT NO.

RENEWAL

7151764

BUSINESS NAME/LOCATION

PSI SECURITY AND

INVESTIGATIONS

12930 SW 128TH ST STE 104

MIAMI, FL 33186-6038



EXPIRES
SEPTEMBER 30, 2025

Must be displayed at place of business

Pursuant to County Code

Chapter 8A - Art. 9 & 10

OWNER

PUBLIC SAFETY INTERNATIONAL
INC

SEC. TYPE OF BUSINESS

213 PRIVATE
INVESTIGATIVE
AGENCY

**PAYMENT RECEIVED
BY TAX COLLECTOR**

75.00 07/02/2024

INT-24-416109

Employee(s) 3

A1100197

This Local Business Tax Receipt only confirms payment of the Local Business Tax. The Receipt is not a license, permit, or a certification of the holder's qualifications, to do business. Holder must comply with any governmental or nongovernmental regulatory laws and requirements which apply to the business.

The RECEIPT NO. above must be displayed on all commercial vehicles - Miami-Dade Code Sec 8a-276.

For more information, visit www.miamidade.gov/taxcollector





PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Tab 10

Project Location

Local Preference



PSI SECURITY AND INVESTIGATIONS

PROVIDING ELITE SERVICES FOR THE PUBLIC AND PRIVATE SECTORS.

Legal Name: Public Safety International, INC., DBA, PSI Security and Investigations

Corporate Office Address:

12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 429-3966
Fax: (786) 429-3066
Website: www.psii.us

Director of Financing & HR

Maddie Charon
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 429-3966 ext. 6003
Fax: (786) 429-3066
Email: maddie@psii.us

Director of Operations of South Florida

Manny Quiza
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 286-4000
Fax: (786) 429-3066
Email: Manny@psii.us

Owner/ Director of Safety

Emilio Jara
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 271-6935
Fax: (786) 429-3066
Email: emilio@psii.us

**Director of Logistics
Project Manager**

William Charon
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 447-9142
Fax: (786) 429-3066
Email: William@psii.us

**Accounting | Collections
Department**

Janet Gonzalez
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 540-6124
Fax: (786) 429-3066
Email: janet@psii.us

**Director of Operations
of Central Florida**

Al DeArmas
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (407) 832-0010
Fax: (786) 429-3066
Email: al@psii.us

Recruiter

Linda Campuzano
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 561-3499
Fax: (786) 429-3066
Email: Lcampuzano@psii.us

Operations Manager

Carlos Quintero
12930 SW 128 Street
Suite 104
Miami, Florida 33186
Phone: (786) 606-4953
Fax: (786) 429-3066
Email: Cquintero@psii.us

The City of Key West can directly contact the following person for information regarding the proposed uniformed security services.

PROJECT MANAGER- PRIMARY CONTACT

William Charon
Director of Logistics
PSI Security and
Investigations
Phone: (786) 447-9142
William@psii.us

PROPOSAL FORM

PRIVATE SECURITY SERVICES

The security services for each facility are outlined in the Scope of Work section:

Location	Unburdened Hourly Rate (\$)¹	Rate In Words	Burdened Hourly Rate (\$)²	Rate In Words
Key West Bight	\$20.00 per hour	Twenty dollars per hour	\$28.15 per hour, per guard	Twenty-eight dollars and fifteen cents, per hour, per guard
City Marina	\$20.00 per hour	Twenty dollars per hour	\$28.15 per hour, per guard	Twenty-eight dollars and fifteen cents, per hour, per guard
Key West Ferry Terminal	\$20.00 per hour	Twenty dollars per hour	\$28.15 per hour, per guard	Twenty-eight dollars and fifteen cents, per hour, per guard

¹ Direct Labor Cost

² Direct Labor Cost, O/H, G&A, Profit