



MEMORANDUM

Date: September 19, 2025

To: Honorable Mayor and Commissioners

Via: Brian L. Barrosso
City Manager

From: Edward Perez
Deputy Chief

Subject: **Purchase of 2029 Pierce Pumper Apparatus**

Introduction

Authorize the purchase of (1) 2029 Pierce Impel pumper apparatus at the cost of \$1,035,994.49 with all necessary options and equipment, utilizing the Florida Sheriffs Association Contract FSA25-VEF19.0, Fire Rescue Vehicles and Other Equipment from Ten-8 Fire and Safety, LLC, pursuant to the terms of City of Key West Ordinance Section 2-797(3) purchases and acquisitions under contracts of the federal government and the state or its political subdivisions.

Background

The Key West Fire Department (KWFD) is budgeted \$1,100,000 this fiscal year (FY25/26) to purchase (1) new pumper apparatus to replace Engine 5, our current reserve 2010 Pierce pumper. To meet the specific needs of the fire department, the quoted cost of these vehicles includes necessary options and emergency equipment to provide the KWFD with a custom-built chassis with many features, including Pierce's PUC configuration that eliminates the pumphouse, creating a smaller wheelbase and significantly reduced turning radius to enable our response through our island's narrow streets and alleys.

This purchase provides a modern, reliable fire apparatus that will continue our goal of a standardized fleet to quickly and safely respond to emergency calls for service and realign our department following the goals outlined in the fleet replacement schedule of our strategic plan based on National Fire Protection Agency recommendations for fire apparatus. Rising costs for

production and limited availability of supplies and materials are expected to continue. Any delay in replacing Engine 5 will likely increase apparatus repair and maintenance costs and future replacement costs.

The Florida Sheriffs Association Cooperative Purchasing Program (FSA) has followed the attached Contract Terms and Conditions to procure this contract for fire apparatus. The FSA contract offers extended and guaranteed prices to any local government or political subdivision of the state, public educational institutions, other public agencies or authorities with the State of Florida, and other entities approved by the manufacturer participate in these contracts. Utilizing these awarded contracts provides a price level that Key West could not achieve by purchasing these apparatus and equipment independently.

After diligent review, staff has determined that this Pierce fire apparatus purchase offered by Ten-8 Fire & Safety, LLC is fair and reasonable in terms of pricing and the 36-month delivery estimate. Although Pierce is not the least expensive fire apparatus builder, they are not the most expensive, representing a good balance of proven quality and price.

Procurement

\$1,100,000 is budgeted in the Fire Department Infrastructure Surtax Fund, 101-2201-522-6400, for Fiscal Year 2025-26. The total cost of this purchase utilizing the optional pre-payment discount of \$117,051.64, including performance bond is \$1,035,994.49.

Recommendation

Staff recommends that the Mayor and Commission approve the resolution authorizing the purchase of (1) 2026 Pierce Impel pumper apparatus at a pre-payment cost of \$1,035,994.49 including all necessary options and equipment utilizing the Florida Sheriffs Association Contract FSA25-VEF19.0, Fire Rescue Vehicles and Other Equipment from Ten-8 Fire & Safety, LLC, pursuant to the terms of City of Key West Ordinance Section 2-797(3) purchases and acquisitions under contracts of the federal government and the state or its political subdivisions, authorizing the City Manager or designee to execute necessary documents upon advice and consent of the City Attorney.

Exhibits:

Exhibit A – Proposal

Exhibit B – Contract