Section 2 - Pricing

Passport Parking for Mobile Payments

Item			OMNIA Price (USD)
Passport Parking - Mobile Payments	➔ Android Application ➔ iOS Application ➔ Mobile-Optimized Website ➔ Ongoing upgrades and enhancements		**Transaction Fee** ~~$0.40/transaction~~ $0.35/transaction
Passport Portal - Back-office Data & Analytics	➔ Real-time access to all active parking sessions ➔ Reporting Access ◆ Financial Reports ◆ Customer Reports ◆ Events Report ◆ Administrative Reports ◆ Ad hoc and custom reports ➔ Unlimited Administrators ➔ Unlimited Access to Passport's Knowledge Base ◆ FAQs ◆ Training Videos ◆ Community Forum		Included
Payment Processing	Gateway	➔ Passport Gateway	~~$0.07/transaction~~ $0.05/transaction
	Merchant Processing	➔ Secure Payment Processing	~~3.2% + $0.30/transaction~~ 2.9% + $0.25/transaction
Service Delivery	Implementation Fee	➔ *Passport Parking* Setup & Implementation	WAIVED
	Project Management	➔ Project Manager ➔ Implementation Specialist ➔ Project Plan ➔ Weekly Calls	Included
	Configurations	➔ Zone setup ➔ Rate setup ➔ Rate testing ➔ Administrator role creation and setup	Included

	Training	→ Passport Overview → *Passport Parking* Introduction → *Passport Parking* Consumer Experience → *Passport Parking* Configurations → Customer Support → Operator Management	**Remote** Included **On-Site**[1] $1,200/person/day
	Integrations	→ Parking Enforcement Integration → Meter Integration → Unlimited access to 40+ active integrations	Included
	Expansions	→ Tools and assistance for location additions	Included
Support	Client Support	→ Product Support Specialists for technical support 7 days a week → Dedicated Client Success Manager for system updates	Included

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[1] On-site training is optional, all training can be effectively done remotely.

SpotBlock for Digital Meter Bagging

Item	Description	Price ($USD)	OMNIA Price ($USD)

SpotBlock	➜ Meter-bagging and reservation management system
	  ◆ Create reservation types, manage parking space availability, and issue temporary blocks or reservations
	➜ Customer Portal
	  ◆ Provides individuals and businesses a convenient way to submit their reservation requests
	➜ Ongoing system upgrades and enhancements
	➜ Includes a temporary solution for an interactive map until Passport's final version is available
		Reservation Fee
		$6.50
		
		Per Meter/Space Reserved Fee
		$0.75
		
		Annual Software Licensing Fee
		$15,000
			Reservation Fee
			$5
			
			Per Meter/Space Reserved Fee
			$0.50
			
			Annual Software Licensing Fee
			$12,000

Payment Processing Gateway	➜ Passport Gateway		~~$0.07/transaction~~ $0.05/transaction
Merchant Processing	➜ Secure Payment Processing		~~3.2% + $0.30/transaction~~ 2.9% + $0.25/transaction
Service Delivery Project Management	➜ Dedicated Project Manager ➜ Implementation Specialist ➜ Project Plan		**Implementation Fee** $12,000[2]
Configurations	➜ Reservation setup ➜ Administrator role creation and setup		**Included**
Training	➜ Passport Overview ➜ SpotBlock Introduction ➜ Customer Support ➜ Passport Portal		**Remote** Included
Client Support	➜ Product Support Specialists for technical support 7 days a week		**Included**

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[2] Implementation fees vary depending on the products being delivered, specific project scope requirements, and the unique integrations necessary.

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Passport Enforcement and Digital Permits

Item		Unit Price ($USD)[3]	OMNIA Price ($USD)
Passport Enforcement & Citation Management	➜ OpsMan Mobile Application ◆ Real-time monitoring, scofflaw notifications, electronic chalking, and ticket issuance ➜ Passport Portal Access ◆ Back-office software for data & analytics and end-to-end citation management ➜ Ongoing upgrades and enhancements	Option 1: **Per Ticket Issued** $1.75 *(paid by the City)* Option 2: **Per Ticket Paid Fee:** $4.00/citation paid *(paid by the violator)*	Option 1: **Per Ticket Issued** $1.50 *(paid by the City)* Option 2: **Per Ticket Paid Fee:** $3.50/citation paid *(paid by the violator)*
Delinquent Citation Noticing	➜ Automatic Notification Mailing ➜ DMV Lookups ➜ Printed Materials ➜ Postage	**Fee per Letter Sent:** $1.25 + postage **Percentage Citation Fees Collected:** 35%[4]	**Fee per Letter Sent:** $1.00 + postage **Percentage Citation Fees Collected:** 30%
Hardware	➜ Zebra TC26 Monitoring and Mobile Citation Issuance Device ◆ *Data plan not included* ➜ Zebra ZQ320 Bluetooth Printers ◆ Battery & Charger ◆ Shoulder Strap ◆ 1 Roll of Paper ➜ Bundle the Zebra TC26 handled and ZQ320 printer devices into a monthly service model *(Option 2)* ◆ Monthly data plan and hardware warranties included ➜ Estimated Paper Cost ◆ 70 citations/roll ◆ Minimum 100 roll order	Option 1 (*upfront*): **Cost per Handheld:** $1,500.00 **Cost per Printer:** $675.00 Option 2: $250/month **Custom Paper:** $17.50/roll **Blank Paper:** $8.00/roll	Option 1 (*upfront*): **Cost per Handheld:** $1,350.00 **Cost per Printer:** $625.00 Option 2: $205/month **Custom Paper:** $15.00/roll **Blank Paper:** $6.00/roll
Handheld LPR	➜ Allows an officer to capture a photo of a vehicle and determine if they have a valid parking right. ➜ Open ALPR takes the image and sends back to Passport the vehicle information retrieved by the image of a	**Implementation fee** $1,250.00 **Annual device fee** $1,400.00/device	**Implementation fee** $1,000.00 **Annual device fee** $1,200.00/device

[3] Passport's pricing assumes purchase of all listed products and services and the scope as Passport currently understands it. Passport is open to negotiation should the structure change or vary. Passport reserves the right to update it's pricing accordingly. This price proposal is valid up to 90 days from receipt.

[4] Begins applying after the first letter is sent and the ticket escalates (e.g., if a citation is not paid by day 14 Passport will send its initial collection letter, and will begin collecting this fee).

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	license plate		**Date/Time stamping on images (one-time fee)** $3,000.00	**Date/Time stamping on images (one-time fee)** $2,500.00
	→ Ongoing system upgrades and enhancements			
Passport Digital Permits[5]	→ Mobile-Optimized Payment Website → Permit Type Setup and Testing → User role creation and setup → Ongoing upgrades and enhancements → Waitlist Functionality → Auto-Renewal Capability		**Per Annual Permit Fee:** $7.00 *(paid by parker)* **Per Monthly Permit Fee:** $3.50 *(paid by parker)*	**Per Annual Permit Fee:** $6.00 *(paid by parker)* **Per Monthly Permit Fee:** $3.00 *(paid by parker)*
Payment Processing	Gateway	→ Passport Gateway	$0.07/transaction	$0.05/transaction
	Merchant Processing	→ Secure Payment Processing	3.2% + $0.30/transaction	2.9% + $0.25/transaction
Service Delivery	Project Management	→ Dedicated Project Manager → Implementation Specialist → Project Plan → Detailed Discovery → Weekly Calls	**Implementation Fee** TBD	**Implementation Fee** TBD[6]
	Configurations	→ Citation setup → Permit setup → Administrator role creation and setup	**Included**	**Included**
	Training	→ Passport Overview → Enforcement Introduction	Remote **Included**	Remote **Included**

[5] Digital Permits pricing assumes a minimal volume of approximately 7,500 annual permits and/or 2,500 monthly active permits. If permit volumes come up short then annual or monthly minimums may apply. Should the City not prefer a per transaction fee model, Passport can structure this product within an annual or monthly licensing structure. Additional costs may be included should the scope of services include processing and handling of phsyical permits, such as vehicle hangtags and the mailing of renewal notices.

[6] For every project Passport conducts an extensive scoping process in partnership with our clients. Should any additional development work be required based on discoveries during the scoping process, associated costs will be determined as needed.

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		Onsite	Onsite
	→ OpsMan Mobile → Payment Portal → Passport Permit Portal Overview → Customer Support → Operator Management	$205/hour + expenses	$185/hour + expenses
Integrations	→ Unlimited access to 40+ active integrations[7]	**Included**	**Included**
Expedited Development	→ Custom Integrations → Product Manager → Project Timeline → Full Stack Engineers	TBD $300/Hour	TBD $250/Hour
Client Support	→ Product Support Specialists for technical support	**Included**	**Included**

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[7] Passport continues to update and iterate its products and may develop alternative solutions to its integrations, which may cause the exact numbers listed above to change.

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MOBILE LICENSE PLATE RECOGNITION (MLPR)[8]

Item		Price ($USD)
Licensing	Subscription for AutoVu Managed Service 2.0 AutoVu Managed Service Upgrade to Pay-by-Plate Multi 1x AutoVu Managed Service 1 Patroller Connection	**$5,645.00** annually
Mobile Vehicle Hardware 1 Unit	**Mobile LPR Hardware and Professional Services** ➔ AutoVu SharpZ3 Dual Base Kit ➔ AutoVu Overtime Kit ➔ Mapping License ➔ One year Warranty ➔ Hardware Shipping **Mobile Computing Package** ➔ In-vehicle Hardware and Software ➔ Includes Fz-G1 Tablet with embedded 4G LTE component for wireless connectivity ➔ Tablet Docking Station and Vehicle Antenna ➔ Hardware Shipping ➔ Permit Zone Configurations	**$38,720.00**
Implementation / Labor	➔ Project Management Services ➔ Onsite and Remote Training, Completed in Two Phases: • **One:** 4 hours of onsite training on LPR Mobile Vehicle Software and hardware • **Two:** 2-hour remote web-based training on LPR Security Center back-end software. ➔ Mobile Installation ➔ Travel for Onsite Services	**$11,400.00**
Support	➔ Mobile support • Remote LPR vehicle support • Phone, e-mail, and remote working sessions ➔ Security Center Software support • Phone, e-mail, and remote working sessions	**$3,888.00** covers 5 years
Extended Warranty	➔ Return and Repair Coverage ➔ Covers AutoVu vehicle hardware and Genetec Patroller software upgrades	**$9,930.00** covers 5 years

Hardware and Software Terms: 100% of year one total due at signed contract.
Cellular Data: The customer is responsible for providing an activated SIM card for cell service.
Genetec Warranty: Not ratified by Passport. Further information and terms of the Genetec hardware warranty is provided in supporting documentation.

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[8] Genetec hardware and software pricing is subjet to change due to factors outside of Passport's control.This pricing is valid up to 90 days from receipt.

Handheld LPR

➔ Allows an officer to capture a photo of a vehicle and determine if they have a valid parking right.
➔ Open ALPR takes the image and sends back to Passport the vehicle information retrieved by the image of a license plate.
➔ Ongoing system upgrades and enhancements

Implementation fee
$1,000.00

Annual device fee
$1,200.00/device

Route 1 Date/Time stamping on images (one-time fee)
$2,500.00