

Construction and Industrial Equipment (22100000-21-STC)

Price Quote Form (PQF)

Updated 9/7/2021

Instructions

Contractor will need to fill in the fields that are in white. Please fill in the requested information as per the requirements of the state term contract.
 Contractor will need to refer to the Product Group Discount Sheet and/or applicable price sheet on the contract website to locate the applicable Discount %.
 For all Base Equipment and OEM and Non-OEM Options, Parts, Accessories, and Implements quoted on the PQF, the MSRP List must also be provided to the Customer.
 Please enter MSRP credits as a negative number or with parenthesis in front of the MSRP. The quantity should be a whole number. Example: \$1532 or (\$1532).
 If the Customer requests an OEM or Non-OEM Option, Part, Accessory, or Implement from a Group that is different than that of the Base Equipment, the Contractor must provide the Group number in the OEM or Non-OEM Option, Part, Accessory, or Implement Manufacturer/Brand and Description field. **Example: If the Base Equipment requested is from Group 1 and the Customer is also requesting a loader which is only provided in Group 2, the Contractor should indicate "DMS 260 Loader (from Group 2)".**

Awarded Contractor Information

| | | | | | |
|----------------------|-----------------------------|-----------------------|------------------|----------------|--------------|
| Contractor Name: | Florida Coast Equipment | | | | |
| Street Address: | 357 Pike Rd | | | | |
| City, State, Zip: | West Palm Beach, FL 33411 | | | | |
| Contact Person: | Casey Gifford | Title: | Government Sales | | |
| Original Quote Date: | | Revised Quote Date: | | Est. Delivery: | |
| Phone #'s: | Primary: | 954-916-1020 ext 2241 | | Secondary: | 786-930-0708 |
| Email Address: | cgifford@floridacoasteq.com | | | | |
| Fax #: | | | | | |

Requesting Customer Information

| | | | | | |
|----------------------------|-------------------------------|--------------|--------|------------|--|
| Agency/Eligible User Name: | City of Key West | | | | |
| Contact Person: | Michael Martinez | | Title: | | |
| Phone #'s: | Primary: | 305-522-1511 | | Secondary: | |
| Email Address: | michael.martinez10@jacobs.com | | | | |
| Fax #: | | | | | |

Secondary Contact for Customer (Optional)

| | | | | | |
|-----------------|----------|--|--------|------------|--|
| Contact Person: | | | Title: | | |
| Phone #'s: | Primary: | | | Secondary: | |
| Email Address: | | | | | |
| Fax #: | | | | | |

| Group | Group Description | UNSPSC Commodity Code* | Manufacturer/Brand |
|-------|---|------------------------|--------------------|
| 8 | Compact Track and Multi Terrain Loaders (Less than 15,000 lbs operating weight) | 22101532 | Kubota |

| Base Equipment Model Number | Base Equipment Description | QTY | MSRP \$###,###.## | Base Equipment Discount % (see Product Group Discount Sheet) | Discount Dollar Amount Per Unit | Net Price Per Unit | Total Price |
|-----------------------------|--|-----|-------------------|--|---------------------------------|--------------------|--------------|
| SVL97-2HFC | 17.7 Tracks, A/C Cab, Hyd QA Coupler, HF Hyd | 1 | \$ 93,412.00 | 23.35% | \$ 21,811.70 | \$ 71,600.30 | \$ 71,600.30 |

| OEM Item Model Number | OEM Option, Part, Accessory, or Implement Manufacturer/Brand and Description | QTY | MSRP \$###,###.## | OEM Discount % (see Product Group Discount Sheet) | Discount Dollar Amount Per Unit | Net Price Per Unit | Total Price |
|-----------------------|--|-----|-------------------|---|---------------------------------|--------------------|-------------|
| AP-HD80LLC | 80" Heavy Duty bucket with bolt on cutting edge | 1 | \$ 2,426.00 | 5.00% | \$ 121.30 | \$ 2,304.70 | \$ 2,304.70 |
| S6676 | Strobe Light Kit | 1 | \$ 293.00 | 5.00% | \$ 14.65 | \$ 278.35 | \$ 278.35 |
| S6763 | Hose Stay Kit | 1 | \$ 108.00 | 5.00% | \$ 5.40 | \$ 102.60 | \$ 102.60 |
| | 1 year extended warranty-covers total of 3 years or 3,000 hours--whichever comes first | 1 | \$ 1,600.00 | 18.00% | \$ 288.00 | \$ 1,312.00 | \$ 1,312.00 |
| | | | | | \$ - | \$ - | \$ - |
| | | | | | \$ - | \$ - | \$ - |
| | | | | | \$ - | \$ - | \$ - |
| | Rearview camera included | | | | \$ - | \$ - | \$ - |
| | Telematics included | | | | \$ - | \$ - | \$ - |

SUBTOTAL: OEM Options, Parts, Accessories, and Implements CONTINUED

TOTAL COST: OEM Options, Parts, Accessories, and Implements

| Non-OEM Item Model Number | Non-OEM Option, Part, Accessory, or Implement Manufacturer/Brand and Description | QTY | MSRP \$###,###.## | Non-OEM Discount % (see Product Group Discount Sheet) | Discount Dollar Amount Per Unit | Net Price Per Unit | Total Price |
|---------------------------|--|-----|-------------------|---|---------------------------------|--------------------|-------------|
| | | | | | \$ - | \$ - | \$ - |
| | | | | | \$ - | \$ - | \$ - |
| | | | | | \$ - | \$ - | \$ - |
| | | | | | \$ - | \$ - | \$ - |
| | | | | | \$ - | \$ - | \$ - |
| | | | | | \$ - | \$ - | \$ - |
| | | | | | \$ - | \$ - | \$ - |
| | | | | | \$ - | \$ - | \$ - |
| | | | | | \$ - | \$ - | \$ - |
| | | | | | \$ - | \$ - | \$ - |

SUBTOTAL: Non-OEM Options, Parts, Accessories, and Implements CONTINUED

TOTAL COST: Non-OEM Options, Parts, Accessories, and Implements

| | | | | | | | |
|--|--|--|--|--|--|--|---------------------|
| Grand Total State Term Contract Price | | | | | | | \$ 75,597.95 |
|--|--|--|--|--|--|--|---------------------|

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| Contractor Comments: | |
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|---------------------------|--|
| Customer Comments: | |
|---------------------------|--|

*UNSPSC = United Nations Standard Products and Services Commodity Code. Refer to the Product Group Discount Sheet for the code(s) applicable to each Group.

