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# Quote

**Date** December 17, 2015  
**Quote #** 2015 091601  
**Valid** 60 days  
**Expires** February 15, 2016

**Person** Rogelio Hernandez  
**Client** Key West Transit  
**Email** [rhernandez@cityofkeywest-fl.gov](mailto:rhernandez@cityofkeywest-fl.gov)  
**Phone** 305-809-3915  
**Tax Rate** 0.00%

**Account Manager** Alex Fay  
**Phone** 213 973 1209  
**Email** [alex@syncromatics.com](mailto:alex@syncromatics.com)

LN	Note	Item	Qty	Price Ea	Tax	Subtotal	
						Capital	Annual
1		<b><u>MDT-600 Upgrade</u></b>					
2	[a]	Hardware, MDT-600	14	\$ 2,900		\$ 40,600	\$ -
3	[b]	Discount, 50% - see notes	14	\$ (1,450)		\$ (20,300)	
4	[c]	Installation, MDT-600	14	\$ 375		\$ 5,250	\$ -
5		Project Management, Travel	1	\$ 3,065		\$ 3,065	\$ -
6		<b><u>Annual Fees</u></b>					
7		No change to annual fees					

Total Capital Costs \$ 28,615  
 Total Annual Cost \$ -

- [a] Integrated GPS, 3G cellular modem, driver touchscreen, 2-way messaging
- [b] Discount to reflect agreed concessions to original 2008 proposal, section 7.5.4
- [c] Installation includes removal of legacy hardware from older vehicle before installing new hardware in new vehicles