

## Karen Olson

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**From:** Bart Smith <bart@smithhawks.com>  
**Sent:** Thursday, April 3, 2025 10:53 AM  
**To:** Karen Olson  
**Cc:** John Griffin; Christopher L. Vazquez; Brandi Green; Keri O'Brien; Kendal Harden; Steven P. McAlearney; Timothy Tychan; Lucas Torres-Bull  
**Subject:** [EXTERNAL] RE: Request for Clarification ITB #25-009 Schooner Floating Docks  
**Attachments:** Current and Past Performance.pdf; Past\_Performance\_Reference\_Sheet.pdf; Past Project Design.pdf

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Karen sorry for the delay, please find a list of related work performed by Florida Keys Contractors and the principals of Florida Keys Contractors.”

BARTON W. SMITH, ESQ.

## SMITH / HAWKS

ATTORNEYS AT LAW

138 SIMONTON STREET, KEY WEST, FLORIDA 33040 U.S.A.  
TEL. 305-296-7227 FAX. 305-296-8448 WEB. [SMITHHAWKS.COM](http://SMITHHAWKS.COM)

\* Please copy Brandi Green, [Brandi@SmithHawks.com](mailto:Brandi@SmithHawks.com), on all correspondence.

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**From:** Karen Olson <kolson@cityofkeywest-fl.gov>  
**Sent:** Monday, March 31, 2025 3:54 PM  
**To:** Bart Smith <bart@smithhawks.com>  
**Cc:** John Griffin <jgriffin@flkeyselectric.com>; Christopher L. Vazquez <clvazquez@flkeyselectric.com>; Brandi Green <brandi@smithhawks.com>; Keri O'Brien <kobrien@cityofkeywest-fl.gov>; Kendal Harden <kendal.harden@cityofkeywest-fl.gov>; Steven P. McAlearney <smcalearney@cityofkeywest-fl.gov>; Timothy Tychan <timothy.tychan@cityofkeywest-fl.gov>; Lucas Torres-Bull <lucas.torresbull@cityofkeywest-fl.gov>  
**Subject:** Request for Clarification ITB #25-009 Schooner Floating Docks

Good Afternoon Bart –

Thank you for response.

The RFP specifically requires that “the Bidder shall submit with his Bid his experience record showing his experience and expertise in marine construction and related work.” Please provide your experience in the related work.

**Karen Olson**

Deputy Director  
Port & Marine Services  
(305) 809-3803

**From:** Bart Smith <[bart@smithhawks.com](mailto:bart@smithhawks.com)>

**Sent:** Friday, March 28, 2025 1:47 PM

**To:** Karen Olson <[kolson@cityofkeywest-fl.gov](mailto:kolson@cityofkeywest-fl.gov)>

**Cc:** John Griffin <[jgriffin@flkeyselectric.com](mailto:jgriffin@flkeyselectric.com)>; Christopher L. Vazquez <[clvazquez@flkeyselectric.com](mailto:clvazquez@flkeyselectric.com)>; Brandi Green <[brandi@smithhawks.com](mailto:brandi@smithhawks.com)>; Keri O'Brien <[kobrien@cityofkeywest-fl.gov](mailto:kobrien@cityofkeywest-fl.gov)>; Kendal Harden <[kendal.harden@cityofkeywest-fl.gov](mailto:kendal.harden@cityofkeywest-fl.gov)>; Steven P. McAlearney <[smcalearney@cityofkeywest-fl.gov](mailto:smcalearney@cityofkeywest-fl.gov)>; Timothy Tychan <[timothy.tychan@cityofkeywest-fl.gov](mailto:timothy.tychan@cityofkeywest-fl.gov)>

**Subject:** [EXTERNAL] RE: Request for Clarification ITB #25-009 Schooner Floating Docks

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Good afternoon Karen,

I received the below inquiry from my client Florida Keys Contractors.

In response to your inquiry, the Request for Proposal provides, “The Bidder states that he is an experienced CONTRACTOR and has completed similar projects within the last 5 years.” Florida Keys Contractors response provides evidence it is an “experienced contractor” and with its subcontractors “completed similar projects within the last 5 years”. Every contractor works with subcontractors on projects that have specific skill sets outside the general contractor. Our subcontractors demonstrate these skill sets in the list of projects completed.

By the notion that the contractor must have self performed every aspect of a proposed job in the five year history would disqualify every contractor from every RFP. The other bidder, gemstone, was just formed prior to submitting and therefore has no actual experience itself but also lists jobs of subcontractors as part of its experience. If all work must be performed by the contractor, the other respondent, gemstone, could not provide any experience as well.

Additionally, Florida Keys Contractors is bonded providing full security for performance.

I hope this helps in your review.

Regards,

Bart

BARTON W. SMITH, ESQ.

**S M I T H / H A W K S**

ATTORNEYS AT LAW

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TEL. 305-296-7227 FAX. 305-296-8448 WEB. [SMITHHAWKS.COM](http://SMITHHAWKS.COM)

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**From:** Karen Olson <[kolson@cityofkeywest-fl.gov](mailto:kolson@cityofkeywest-fl.gov)>

**Date:** Thursday, 2025 March 27 at 10:32 AM

**To:** Christopher L. Vazquez <[clvazquez@flkeyselectric.com](mailto:clvazquez@flkeyselectric.com)>

**Cc:** Keri O'Brien <[kobrien@cityofkeywest-fl.gov](mailto:kobrien@cityofkeywest-fl.gov)>, Kendal Harden <[kendal.harden@cityofkeywest-fl.gov](mailto:kendal.harden@cityofkeywest-fl.gov)>, Steven P. McAlearney <[smcaclearney@cityofkeywest-fl.gov](mailto:smcaclearney@cityofkeywest-fl.gov)>, Timothy Tychan <[timothy.tychan@cityofkeywest-fl.gov](mailto:timothy.tychan@cityofkeywest-fl.gov)>

**Subject:** Request for Clarification ITB #25-009 Schooner Floating Docks

Good Morning –

The ITB requires the Bidder state he is an experienced contractor and has completed similar projects within the last 5 years. You have provided 2 years' experience of your subcontractor(s). Please provide work experience that was self-performed by Florida Keys Contractors.

Thanks

***Karen Olson***

Deputy Director  
Port & Marine Services  
(305) 809-3803

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