



Quote Number SF0900.00
 Date: 2/15/2016
 Contact Patti McLaughlin

City of Key West

Qty	SKU	Description	List Price	Customer	Extended
Core System					
3	30136	Virtual Phone Capacity License - Qty 200	\$ 5,000.00	\$ 3,250.00	\$ 9,750.00
2	10526	ShoreTel Voice Switch ST1D	\$ 3,000.00	\$ 1,950.00	\$ 3,900.00
2	10531	ShoreTel Voice Switch ST24A	\$ 3,000.00	\$ 1,950.00	\$ 3,900.00
2	60047	Analog Harmonica and Telco cable (FF)	\$ 65.00	\$ 42.25	\$ 84.50
2	10223	ShoreTel Voice Switch Rack Mount Tray Gen4	\$ 65.00	\$ 42.25	\$ 84.50
Licenses					
1	30149	Operator Connect ONSITE Advanced license bundle. Includes Ext+Mbx, Connect desktop and mobility clients with IM, collaboration, softphone and video. Also includes Web and App Dialer, Remote Phone, CRM client integration and	\$ 499.00	\$ 324.35	\$ 324.35
450	30147	softphone and video. Also includes Web and App dialer licenses	\$ 199.00	\$ 129.35	\$ 58,207.50
20	30145	Connect ONSITE Courtesy license. Includes Extension Only with no Connect client capability.	\$ 99.00	\$ 64.35	\$ 1,287.00
1	21020	Distributed Voice Services License	\$ 995.00	\$ 646.75	\$ 646.75
1	30044	Additional Site License	\$ 495.00	\$ 321.75	\$ 321.75
1	29153	KIT, USB Connect ONSITE Software (Controlled Release)	\$ -	\$ -	\$ -
Collaboration					
1	30091	10 Concurrent Audio Conferencing Ports	\$ 1,750.00	\$ 1,137.50	\$ 1,137.50
1	30093	10 Concurrent Web Conferencing Ports	\$ 1,750.00	\$ 1,137.50	\$ 1,137.50
Special Application					
1	18009	ShoreWare Emergency Notification, 6 or More	\$ 5,500.00	\$ 3,575.00	\$ 3,575.00
Contact Center					
1	30156	ECC Version 9 Connect Base 10 Package	\$ 8,504.00	\$ 5,527.60	\$ 5,527.60
1	30127	ECC Supervisor License	\$ 825.00	\$ 536.25	\$ 536.25
1	18023	ShoreTel Contact Center Real-time Monitoring Bundle	\$ 3,000.00	\$ 1,950.00	\$ 1,950.00
Instruments					
15	10495	ShoreTel IP Phone IP420, 10/100	\$ 189.00	\$ 122.85	\$ 1,842.75
400	10497	ShoreTel IP Phone IP480g, 10/100/1000	\$ 369.00	\$ 239.85	\$ 95,940.00
5	10429	ShoreTel IP Phone IP655, with anti-glare screen, 10/100/1000	\$ 749.00	\$ 486.85	\$ 2,434.25
3	10384	ShoreTel IP Phone 930D Starter Kit, NA - Includes IP 930D DECT Phone Handset, Base and Charger	\$ 599.00	\$ 389.35	\$ 1,168.05
15	60153	IP 420 Wall Mount Kit	\$ 15.00	\$ 9.75	\$ 146.25
Black Box and ShoreTel Implementation					
1	91086	ShoreTel High Touch PBX Implementation Service - includes onsite delivery during business hours - T&E ordered separately	\$ 15,593.00	\$ 10,135.45	\$ 10,135.45
2500	91311	Travel and Expenses incurred while delivering Services	\$ 1.00	\$ 0.65	\$ 1,625.00
1	91098	ShoreTel Contact Center Implementation Services - See ECC worksheet	\$ 12,675.00	\$ 8,238.75	\$ 8,238.75
3000	91310	Implementation Services, Custom Work		\$ -	\$ -

1	92023 End-User Onsite Training plus T&E (Full Day, Up to 80 Students) - TC-3205	\$	3,500.00	\$	2,275.00	\$	2,275.00
1	93074 Onsite Contact Center User Training - Full Day - Up to 80 Students Per Site (Travel & Expenses Included)	\$	3,500.00	\$	2,275.00	\$	2,275.00
1	One Year Warranty Option - No phones - ShoreTel hardware and software updates	\$	21,986.00	\$	14,290.90	\$	14,290.90
	One Year Investment						\$ 232,741.60
1	Five Year Warranty Option - No phones - ShoreTel hardware and software updates	\$	59,364.00	\$	38,586.60	\$	38,586.60
	Five Year Investment						\$ 257,037.30
	Customer Supplied: Virtual Servers, PoE / QoS Data Switches and Ethernet Cable						

Budgetary quote presented by Paul Feller - Black Box - Valid for 30 days