

Donald J. Lee, Jr.
Chief of Police



Key West
POLICE DEPARTMENT

TO: Mr. Jim Scholl, City Manager
FROM: Donald J. Lee Jr., Chief of Police
DATE: February 9, 2012
RE: Authorize the purchase of 16 Police Patrol Vehicles for \$25,813.00 per vehicle from Garber Fleet Sales for a total cost of \$413,008.00.

Action Statement:

Authorize the purchase of (16) Police Patrol Vehicles at a total cost of \$413,008.00 from Garber Fleet Sales, pursuant to City of Jacksonville Bid # SC-0288-12. This purchase is authorized through City Ordinance Section 2-797(3).

Background:

On October 19th, 2011 the City of Jacksonville, Florida published an invitation to bid for Police Vehicles. On November 3, 2011 the City of Jacksonville, after a competitive process, selected Garber Fleet Sales to provide police Ford Sedan Police Interceptors to their city. The City of Jacksonville has extended cooperative purchasing to other government agencies in section 10, General Conditions of the attached City of Jacksonville solicitation. The cooperative purchasing language specifically allows for the bidder to "make his bid available to all City agencies and departments, bi-City agencies, in-City fire departments and municipalities, the bid process he submits in accordance with the bid terms and conditions, should any said department or agency wish to buy under this bid proposal".

While specific vehicle options (i.e. keyless entry, light bar etc.) required by the Key West Police Department were not offered under the City of Jacksonville solicitation (only the base FWD 2013 Ford Interceptor unit), a comparison of the cost of these options as indicated in the Garber Fleet quote with the identical options offered as available options to the 2013 Ford Interceptor unit under the State of Florida Contract and Florida Sheriff's Association awards, resulted in the Garber quote coming in lower than the unit pricing with required options as compared to the Florida State Contract or the Florida Sheriff's bid.



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These (16) vehicles will be marked patrol units and assigned to the Patrol Division. The Office of Law Enforcement Standards (OLES) and the National Institute of Standards and Technology develop equipment standards based on laboratory evaluation of commercially available products. Police vehicles are part of the equipment tested annually by the State of Michigan Department of State Police. A comprehensive evaluation is completed on the vehicles that meet the standards established by OLES. The 2013 Police Ford Interceptor meets the OLES standards.

As in previous years, the use of Ford Crown Victoria police interceptor package has proven to be reliable and mechanically superior to the older Chevy Impalas still in use by the department. The 2013 Interceptor is a brand new platform designed to replace the existing Crown Victoria. As with the Crown Victoria, this vehicle is designed specifically to meet the needs of police road patrol duties and is expected to perform well in all categories.

Based upon the above data and evaluation, standard equipment, 5 star NHSTA frontal crash test rating, fail safe cooling systems, electrical and ergonomic improvements to the new platform, dealer relationship, city maintenance history on the Crown Victoria and the manufacturers commitment to Law Enforcement, the Fleet Services Division of the City of Key West recommends the 2013 Ford Police Interceptor.

Purpose and Justification:

The vehicles described are necessary to maintain proper function of essential components of the Police Department. These vehicles are replacing 2003, 2004, and 2005 Chevy Impalas that have surpassed their useful service life.

Vehicle Specifications and cost are as follows: (16) 2013 Ford Police Interceptor, Front wheel drive, \$25,813.00 per vehicle for a total cost of \$413,008.00. This total is \$16,448 under budget (\$429,456.00) which was appropriated in the department's capital budget.

See attached City of Jacksonville Bid specifications #SC-0288-12.

Options:

One option is to purchase the vehicles from Garber Fleet Sales, via City of Jacksonville bid # SC-0288-12 in compliance with city ordinance 2-797(3). This option would allow for the City of Key West to purchase the needed vehicles according to the exact specifications required and at the lowest



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cost to the City of Key West. The purchase of these vehicles provides important tools for public safety, worker efficiency and delivery of professional police service to the community.

The local Ford Dealer, Duncan Ford declined to offer a bid for these vehicles.

Another option is to forgo the purchase of the vehicles. This would result in an increasing lack of functionality from using seven, eight, and nine year old vehicles, as well as increased public safety risks and increased cost to maintain a fleet past its useful service life.



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