



<p>Prepared for:                  City of Key West                  Eduardo Herrera                  305-809-3905                  Email</p>	<p>Prepared by:  <b>GARBER AUTOMALL</b>                  RICHARD TACKETT                  904-264-8588 x 1137                  FAX: 800-766-7027  <a href="mailto:richard.tackett@garberfleetsales.com">richard.tackett@garberfleetsales.com</a>  <a href="http://WWW.GARBERFLEETSALES.COM">WWW.GARBERFLEETSALES.COM</a></p>
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*I appreciate your interest and the opportunity to quote. Prices are published by the Florida Sheriff's Association/ Florida Association of Counties & Florida Fire Chiefs' Association Automotive Contract # 09-17-0908. (www.flsheriffs.org) If you have any questions regarding this quote please call!*

Labor	Code	EQUIPMENT	Price
0	SPEC 1	2010 Ford Crown Victoria (Police Package)	\$ 20,578.00
8	WPLB1	Whelen Premium All Led Lightbar (Model SX8-SLD-FSA) LFL Liberty Lightbar With 14 Led Modules, Two Wire Controlled Traffic Advisor, (2) LED Flashing/Takedown Lights, (2) LED Flashing/Alley Lights, Mounting Kit, 295SLSA6 Combination Light/Siren Controller, SA315P Siren Speaker and Mounting Bracket.	
0	PRI0	PRIO – Priority Start / Battery Saver	\$ 1,496.00
0	KCODE	KCODE – Keyed Alike	\$ 156.00
0	10S	S10 – Setina #10 Series Lexan Cage with Sliding Window	\$ 50.00
0	51A	Pillar Mounted Spotlight	\$ 756.00
3	W60	4 Corner Strobes (Whelen)	\$ 178.00
1	WHF	Headlight Flashers (Wig Wags)	\$ 39.00
0		SUBSTITUTE HANDHELD CONTROLLER	NC
12	Part D	INCLUDES HARNESS, HARDWARE, AND SUPPLIES. SEE "PART D" OPTION	85 \$ 1,020.00
	TEMP	TEMPORARY TAG FEE. AGENCY TO HANDLE TAG AND TITLE PROCESSING	\$ 6.00
<b>TOTAL PURCHASE AMOUNT PER VEHICLE</b>			<b>\$ 24,469.00</b>

MUNICIPAL FINANCE @ 5.9%  
 3 Annual Payments w/ approval \$ 8,628.11

MUNICIPAL FINANCE @ 6.10%  
 4 Annual Payments w/ approval \$ 6,670.81

**DUNCAN AUTO SALE, INC  
BID PROPOSAL**

**November 24, 2009**

**CITY OF KEY WEST**

**P7B 2010 FORD CROWN VIC POLICE INTERCEP  
WT VIBRANT WHT  
I CLTH BKTS / VNL R  
L MED LT STONE  
720A ORDER CODE  
.DUAL EXHAUST  
.17" STEEL SPARE  
.MANUAL AIR COND  
.ENG IDLE METER  
99V 4.6L OHC FFV V8  
44Q ELEC AOD TRANS  
TC1 P235/55R17 BSW  
432 KEY CODE 1284X  
51A DRV SDE SPT LMP**

**PREMIUM SX8 LIBERTY BAR FULLY LOADED WITH ALL FEATURES AND  
3 POD LED TAKEDOWNS AND ALLEYS KIT INCLUDES SPEAKER AND  
SIREN ABS SIREN SPEAKER 100 WATT WHELEN SLIMLINE WITH  
BRACKET  
FORD CROWN VIC CENTER MOUNT BRACKET FOR WHELEN SPEAKER  
HAND HELD WHELEN SIREN W LIGHT LIGHTS/SIREN HAND HELD  
W-SSFCV DIRECT PLUG IN HEADLIGHT FLASHER FOR CROWN VIC  
60 WAT 4 CORNER STROBE KIT WITH 4 BULBS AND 4CABLES 2FIFTEEN  
FOOT CABLES. 2 THIRTY FOOT CABLES  
PRO-GARD PARTITION WITH ½ PASSENGER SLIDING WINDOW AND  
FULLWITH LOWER EXTENSION FILLER PANEL  
PRIORITY START BATTERY KILL SWITCH SYSTEM**

**ONE UNIT BID \$24836**

## Mark Finigan

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**From:** Victor Ovdivenko [victor@duncanauto.com]  
**Sent:** Friday, March 12, 2010 10:21 AM  
**To:** Eduardo Herrera  
**Cc:** Mark Finigan  
**Subject:** FW: Crown Vic Purchase - 4 Police Interceptors

Eduardo Herrera

Thank you for the opportunity to match the lowest quote. Unfortunately am not able to match that price.

Victor Ovdiyenko

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**From:** Eduardo Herrera [eherrera@keywestcity.com]  
**Sent:** Thursday, March 11, 2010 2:35 PM  
**To:** Victor Ovdivenko  
**Cc:** Mark Finigan; Christina Hepworth  
**Subject:** Crown Vic Purchase - 4 Police Interceptors

Victor,

Per our conversation earlier, I've enclosed the final quotes for the Crown Victoria packages that we requested from the State Bid awarded dealer, and Florida Sherriff's Bid awarded dealer. These quotes are assembled from pricing lists through the respective Contracts / Bids and are public record. Based on the new purchasing ordinance recently adopted by the City of Key West, we would like to offer the opportunity to match the lowest price for the 4 Crown Victoria's. The specs for the prices listed below are identical to the vehicle you quoted on November 24th, 2009. Please notify myself and Mr. Mark Finigan, Assistant City Manager, on your decision. Thank you for your time.

Sherriff Bid Awarded Dealer Quote: \$24,469.00  
State Bid Awarded Dealer Quote: \$24,580.88

Regards,

*Eduardo Herrera*  
Fleet Management Administrator  
City of Key West  
305-809-3905 Office  
305-304-4030 Cell  
305-292-8244 Fax

3/15/2010



**City of Key West**

Duval Ford  
 5203 Waterside Drive; Jacksonville, FL 32210  
 Christy Self  
 904-388-2144  
 Fax: 904-387-6816  
 cself@duvalford.com

Contact Eddie Herrera  
 Org City of Key West  
 Phone 305 809 3905  
 Fax 305 304 4030  
 cmail eherrera@keywestcity.com

Item	Price
State of FI 071-111	
2010 Ford Crown Victoria / Police Interceptor	\$ 21,119.00
Keyed Alike	\$ 36.85
Spotlight	\$ 140.03
<b>Lighting &amp; Equipment Pkg.</b>	<b>\$ 3,285.00</b>
Whelen Premium Lightbar Pkg (SX8-SLD-FSA) w/ HHS2200 Handheld Light/Siren Controller	
Whelen 4 Corner LED Vertex Series	
Whelen Headlight Flashers	
Priority Start Batter Saver	
Setina 10S Cage	
***Standard Manufacturer's Warranty 3 Year / 36,000 Mi.	Incl.
<b>Quantity 1</b>	<b>\$ 24,580.88</b>

**\*\*ALL EXTERIOR COLORS OTHER THAN WHITE MUST BE CLEARLY SPECIFIED ON YOUR PURCHASE ORDER**

Emergency Lighting:		Driver's side	Passenger side
Color	lights		
	lenses		