

# Alligator Alley Harley-Davidson

201 International Parkway  
Sunrise, FL 33325  
954-414-4135

# Sales Deal Summary

Deal Number:

Date: 3/17/2017

Delivery Date: 1/20/2017

Finalized Date:

First Payment Due: 3/6/2017

**Customer:**

KEY WEST POLICE DEPT  
1604 W ROOSEVELT BLVD  
KEY WEST, FL 33040  
h:305-809-3700 w:PO 078464

<b>Major Units</b>	Stock #	Year	Make	Model	Model Name	VIN
	INCOMING	2017	HARLEY DAVIDSO	FLHP	FLHP	INCOMING UNIT

## Major Units

Unit Price	\$15,699.00
Freight	\$435.00
Handling	\$250.00
<b>Total Unit</b>	<b>\$16,384.00</b>
Parts and Accessories	\$0.00
Installation	\$0.00
<b>Total Parts and Install</b>	<b>\$0.00</b>
Customer Rebate	\$0.00
Title Fee	\$61.00
Prepaid Accessories	\$2,505.55
Shipping	\$0.00
OutofState Sales Tax	\$0.00
Sales Promos	\$0.00
<b>Total Dealer Defined</b>	<b>\$2,566.55</b>

## Fees & Insurance

Vehicle Tax	\$0.00
Sales Tax	\$0.00
Doc Fees	\$399.00
License Fees	\$0.00
<b>Total Fees</b>	<b>\$399.00</b>
Service Contract	\$0.00
Prop / Liab Insurance	\$0.00
Credit Life	\$0.00
Accident / Health	\$0.00
Total Insurance Taxes	\$0.00
<b>Total Insurance</b>	<b>\$0.00</b>
Appearance Pkg	\$0.00
FL Doc Stamp	\$0.00
Tire & Wheel	\$0.00
Credit Life	\$0.00
Pit Pass	\$0.00
Gap Insurance	\$0.00
<b>Total Dealer Defined</b>	<b>\$0.00</b>

## Down Payment

Total Previous Payments	\$0.00
Additional Pmt Today	\$0.00
Deferred Payment	\$0.00
	\$0.00
Manuf to Cust Rebate	\$0.00
<b>Total Down Payment</b>	<b>\$0.00</b>
Trade Allowance	\$0.00
Less Trade Payoff	\$0.00
<b>Trade Equity</b>	<b>\$0.00</b>

## Financing

Total Price	\$19,349.55	Term	1
Less Down	\$0.00	APR	0.000%
<b>Amount Financed</b>	<b>\$19,349.55</b>	Add-on	0.0%
Finance Charge	\$0.00	Extra	0.0%
Total of Payments	\$19,349.55	<b>Monthly Payment</b>	<b>\$19,349.55</b>

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## Estimate

Date In: 3/17/2017  
 Today Date: 3/17/2017  
 Date Promised: 3/17/2017

**Estimate For:**

CITY OF KEY WEST  
 525 ANGELA ST  
 KEY WEST, FL 33040-7432  
 h:305-809-1027 w:305-809-1027

**Unit Name                      Location**

**Units for this Repair Order**

**Service Writer:** Jerome Geller

Year	Make	Model	VIN / Serial No.	Color	Plate	Key Board	Miles In/Out
2017	HARLEY DAVIDSON	FLHP					/

**Job: ACCESSORIES**

**Job For:** 2017 HARLEY DAVIDSON FLHP ROAD KING POLICE

**Description**

**Parts**

Part Number	Quantity	Description	Each Price	Extension
26800121	1	COOLFLOW FAN KIT	\$269.96	\$269.96
57200157	1	MID-FRAME AIR DEFLECTORS	\$80.96	\$80.96
56000020	1	KIT-POLICE STROBE BLUE LED MIR	\$269.96	\$269.96
64900552	1	MILWAUKEE-EIGHT 4.5" ST.CANON	\$404.96	\$404.96
65100085	1	BLUNT SLASH STEEL MUF. ENCAP-	\$89.96	\$89.96
<b>Parts Subtotal</b>				<b>\$1,115.80</b>

**Labor**

Description	Job Code	Technician	Line Total
COOL FLOW FAN KIT			\$163.50
MID FRAME DEFLECTORS			\$81.75
SADDLEBAG RAILS			\$81.75
POLICE LIGHTS			\$490.50
RADIO BOX			\$490.50
SLIP ONS			\$81.75
<b>Labor Subtotal</b>			<b>\$1,389.75</b>
<b>Job Subtotal</b>			<b>\$2,505.55</b>

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**Estimate For:**

CITY OF KEY WEST  
525 ANGELA ST  
KEY WEST, FL 33040-7432  
h:305-809-1027 w:305-809-1027

**Unit Name****Location****Customer Job Totals**

Parts \$1,115.80

Labor \$1,389.75

**Total of Customer Jobs** \$2,505.55

**Estimate Subtotal** \$2,505.55

**Discounts Given**

Parts Discount: 10% From Retail \$123.95

Labor Discount: 25% From Retail \$463.25

Sales Tax \$0.00

**Repair Order Total** \$2,505.55

**Total Amount Due** \$2,505.55

PLEASE READ CAREFULLY, CHECK ONE OF THE STATEMENTS BELOW, AND SIGN:

I UNDERSTAND THAT, UNDER STATE LAW, I AM ENTITLED TO A WRITTEN ESTIMATE IF MY FINAL BILL WILL EXCEED \$100.00

\_\_\_\_\_ I REQUEST A WRITTEN ESTIMATE.

\_\_\_\_\_ I DO NOT REQUEST A WRITTEN ESTIMATE AS LONG AS THE REPAIR COSTS DO NOT EXCEED \$\_\_\_\_\_. THE SHOP MAY NOT EXCEED THIS AMOUNT WITHOUT MY WRITTEN OR ORAL APPROVAL.

\_\_\_\_\_ I DO NOT REQUEST A WRITTEN ESTIMATE.

\_\_\_\_\_  
CUSTOMER SIGNATURE

\_\_\_\_\_  
DATE

Please note the State of Florida requires a \$1.00 fee to be collected for each new tire sold in the state [F.S. 403.718] and a \$1.50 fee to be collected for each new or remanufactured battery sold in the state [F.S. 403.7185]

Shop Supplies and Hazardous Waste Disposal Charges: