



To: City of Key West
Attn: Karen Olsen, Deputy Director Port & Marine Services

Re: RFP #05-015 Clarification Request

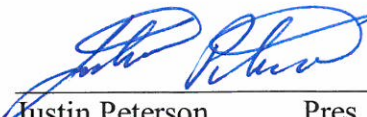
To Whom It May Concern:

Per the request my office received, please see the below responses to the question presented on April 10th 2015. IFSS Responses have been italicized in blue font.

1. Verify that your company qualifies as a local vendor pursuant to City of Key Ordinance 09-22 Section 2-798. *IFSS has had a local office in Key West for over a year. Please see local tax receipt and lease from Sept of 2013 page included with bid response. Address is 5680 1st Ave Unit 3, Key West FL 33040.*
2. Verify required viewing coverage of Lazy Way Lane, Harbor Walk Bathhouse and gravel parking lot per attached layout mark-up. *These coverage's are not included in our bid. They could be added to the contract as the systems are designed with expansion capability, but in a realistic effort to get as close as possible to the budget, these cameras were not included and the original placement of cameras provided in the RFP was reconfigured by IFSS. On another note, the marked up map sent to us with the clarification request, listed a PTZ on the far edge of the project and was circled with the word "why?" If this PTZ camera can be deleted, this would result in a credit to the customer that could re-allocate funds to cover other areas.*
3. Verify that your company is meeting the minimum required insurance requirements. *IFSS does meet the minimum insurance requirements called for in the bid documents.*
4. Describe the 8-hours training to be provided. *Within the response this was to clearly state we have included 8 hours of training in our proposal. This 8-hour period can be broken-up in order to accommodate the owner's schedule and specific requirements. For instance: (2) 2 hour operator training sessions in the morning, and (2) 2 hour administrator training sessions in the afternoon. Training requirements were not specific in the RFP, so our offering is designed to be fairly flexible.*
5. Verify intention of locating NVR at Conch Republic Restaurant and provide potential alternate location. *IFSS could relocate and rearrange wireless to relocate or remove the recorder from the Conch Republic location. Locating the NVR in the Conch Republic is intended as a cost saving measure primarily to reduce the number of wireless "hops" required to ensure transmission of video to all required locations. Reconfiguration of IFSS provided design and site plan provided would result in an additional cost.*
6. Verify all cameras can be viewed and operated from both 201 William Street and Dock Master Office. *All system surveillance video can be viewed, controlled, reviewed and archived to disk from the new client work stations in 201 Williams Street and the Dock Master's Building.*



7. Confirm estimated permit fees are sufficient to obtain permit. *Last reviewed, the low voltage permitting fee was 2.4% of the low voltage project value. This is what IFSS has included in our estimate.*
8. Verify bid prices are firm and will not change during engineering process. *Unit prices were not provided or called for in the RFP response. IFSS lump sum bid value will remain as long as customer changes are not required: additional camera locations, storage, features, services, etc. No cost will be increased due to IFSS engineering post contract award.*
9. Verify 2 year warranty on all material and labor. *IFSS has included two year parts and labor warranty against equipment failure. Vandalism, misuse, and acts of god are exempt.*
10. Verify all cameras are vandal-resistant. *All dome model cameras are vandal resistant as shown on the data sheets provided with the bid response. The bullet model cameras as shown on the data sheets included with the RFP response, are not vandal resistant, but are intended to be mounted a minimum of 10 feet above finished grade to ensure they are not reachable from the ground level.*
11. Verify that camera humidity limitations are appropriate for waterfront environment. *All exterior cameras are IP66 rated and are rated for their environment. IP66 by definition is: Ingress Protection with a level of 6 (no ingress of dust permitted) and 6 (water from heavy seas or water projected in powerful jets shall not enter the enclosure in harmful quantities). This is the highest level of exterior (non-submersed) rated ingress protection and is equivalent to NEMA 4X.*
12. Verify that cameras can withstand waterfronts corrosive environment. *See response to question 11. (above)*
13. Verify that all NVR's are full-HD. *NVR's included exceed HD standards as they are capable of recording cameras at 5 Mega Pixel resolution per the data sheet included with our RFP response.*
14. Verify 30 day back-up storage capability. *IFSS has calculated and included 30 days of storage based off motion detection recording only at 15 frames per second, based on the cameras seeing approx. 40% motion daily. Approximately 10 hours per day of recording per camera.*
15. Verify recording parameters are 15 frames per second on motion minimum. *IFSS has camera recording at 1080p resolution and 15 frames per second.*


Justin Peterson Pres

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