

City of Key West – Agreement Payment Breakout

Iron Brick / Workday Modernization Project

Summary: The base contract value shown below is \$5,323,775.24, consisting of \$4,347,194.24 for Workday subscription/training and \$976,581.00 for ERPA implementation services. Payments are due within 30 days of the Reseller's invoice. Reimbursable travel/expenses, growth and expansion fees, change orders, and support overages are not included in the yearly base payment totals unless separately incurred and authorized.

Year	Workday Subscription	Workday Training	ERPA Implementation / Support	Total City Liability for Year	When Payments Become Due
2026	\$159,000.00	\$42,460.00	\$488,291.00	\$689,751.00	Workday/training invoiced upon Order Form Effective Date; ERPA billed in 5 monthly payments of approx. \$97,658.00.
2027	\$159,000.00	\$6,250.00	\$292,974.00	\$458,224.00	Workday/training due on Nov. 1, 2027; ERPA due Jan. 30, 2027.
2028	\$457,941.20	\$6,250.00	\$195,316.00	\$659,507.20	Workday/training due on Nov. 1, 2028; ERPA due Jan. 30, 2028.
2029	\$467,098.54	\$6,250.00	\$0.00	\$473,348.54	Due on Nov. 1, 2029.
2030	\$476,440.32	\$6,250.00	\$0.00	\$482,690.32	Due on Nov. 1, 2030.
2031	\$485,969.72	\$6,250.00	\$0.00	\$492,219.72	Due on Nov. 1, 2031.
2032	\$495,688.86	\$6,250.00	\$0.00	\$501,938.86	Due on Nov. 1, 2032.
2033	\$505,603.04	\$6,250.00	\$0.00	\$511,853.04	Due on Nov. 1, 2033.
2034	\$515,719.68	\$6,250.00	\$0.00	\$521,969.68	Due on Nov. 1, 2034.
2035	\$526,022.88	\$6,250.00	\$0.00	\$532,272.88	Due on Nov. 1, 2035.
2036	\$0.00	\$0.00	\$0.00	\$0.00	No scheduled base payment shown; service term runs through Oct. 31, 2036.

Base Contract Total: \$5,323,775.24

Additional Cost Items Not Included in Base Annual Totals: Reimbursable expenses; growth/expansion fees if usage exceeds subscription rights; ERPA change orders at \$225/hour; OPTIMA support overages at \$235/hour; and any renewal after the 10-year term.

Source: IronBrick City of Key West OMNIA Prime Contract v7-9-26.pdf, including the fee summary and Exhibit A payment schedules.