



## Annual Power Boat Championship Race RFP 006-19

### Evaluation Proposal Ranking

#### Attendance:

Todd Stoughton- Moderator	Brett Tyler Smith	Laura Estevez
Kelly Crowe- Ranker #1	John Kearns	
Nick Revoredo- Ranker #2	Lindsey Sigafos	
Doug Bradshaw- Ranker #3	Todd Swafford	
Michael Turner- Ranker #4	Azam Rangoonwala	
Nick Bentley- Ranker #5	Janet Carbonell	
Bill Sprague	David Sermak	
Larry Bleil	Marcus Davila	
Roderick Cox	Nadene- Via Conference Phone	

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Meeting Called to Order at 1:04pm

#### Discussion:

- Todd Stoughton-
  - o Introduction of the Ranking Committee
  - o Introduction around the room
    - Race World Offshore
    - Super Boat International Productions
    - We've got the Keys
    - Powerboat P1 and OPA
  - o Discussed Ranking Procedures
- Remarks/General Questions
  - o Discussion regarding definition of Client References

#### Ranking:

- Item 1: Proposed Methodology and Approach to Administrative and Financial Management Plan for Annual Power Boat Championship Race
  - o Ranking Committee Question asked to both Race World and Powerboat P1 and OPA regarding incorporating the Florida Powerboat Club and Race Parade. It was asked who

will monitor activities/participation by the Florida Powerboat Club and clarification regarding their participation in a Race Parade (off shore event). It was stated that either Florida Powerboat Club would be participating as sponsoring/marketing for their teams during on shore events or if participating in Race Parade (off shore event) must maintain within proper low speeds and will be checked before/after for alcohol/drugs.

- Item 2: Financial Impact to the City
  - o Ranking Committee Question asked to both Race World and Powerboat P1 and OPA regarding Revenue Sharing (RFP required Revenue Sharing) which was discussed that City of Key West Services will be covered.
  - o Ranking Committee Question asked to Super Boat International regarding sponsorships secured for Financials. Since not a secured event, sponsors will be accepted but do not have any at this time.
  - o Ranking Committee Question asked to Powerboat P1 and OPA regarding Jet Ski Races. In budget submitted, finances show a negative balance. They are proposing Jet Ski Races for the second year while obtaining sponsors to join by the second year. If not possible, there will be no cost to the City for the event.
- Item 3: Race Promoter Experience and Qualifications of Firm
  - o No additional questions
- Item 4: Representative Race Promoter Client Relations
  - o No additional questions

**Proposer Average Proposal Points:**

Super Boat International Productions **82.4**

Race World Off Shore **87**

Powerboat P1 and OPA **82.4**

Meeting Adjourned at 1:33pm

Minutes created by Laura Estevez, Risk Management Administrative Coordinator