



Rod Delostrinos
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 1013700883

**Tom Cannon &
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Item or Model Number	Volume - Pieces Per Minute	Description	Special Discounts or Promotional Discounts	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Maintenance on Purchased Equipment	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease	Florida's Climate Friendly Preferred Product
AZBU	130,160,0r 180	Connect+ 2000 WOW Energy Star		50%	\$ 5,650.00	\$ 497.00	\$ 200.00	0.9813%	\$ 165.00	2.6955%	\$ 146.00	4.4053%	
1W00	HIGH	CONNECT+ METER LOW	\$ 75.00	26.67%	\$ 55.00	\$ -	\$ 55.00		\$ 55.00		\$ 55.00		
APSD		130/70 LPM Feature		0%	\$ -	\$ -	\$ -	0.9813%	\$ -	2.6955%	\$ -	4.4053%	
APFM		MS1 Laser Printer Enabled		0%	\$ -	\$ -	\$ -	0.9813%	\$ -	2.6955%	\$ -	4.4053%	
1FWV		5 LB INTERFACED WEIGHING		16%	\$ 1,381.00	\$ -	\$ 38.00	0.9813%	\$ 30.00	2.6955%	\$ 25.00	4.4053%	
APA2		100 Dept Accounting		0%	\$ -	\$ -	\$ -	0.9813%	\$ -	2.6955%	\$ -	4.4053%	
MSD2		High Res Apps Center		16%	\$ 751.00	\$ -	\$ 21.00	0.9813%	\$ 16.00	2.6955%	\$ 13.00	4.4053%	
AZBE		Connect+ Mono Printer		0%	\$ -	\$ 287.00	\$ 23.00	0.9813%	\$ 23.00	2.6955%	\$ 23.00	4.4053%	
MW90007		Connect+ Drop Stacker		0%	\$ -	\$ -	\$ -	0.9813%	\$ -	2.6955%	\$ -	4.4053%	
MSG5		SPRINT 3G	\$ 45.00	0.00%	\$ 45.00	\$ -	\$ 45.00		\$ 45.00		\$ 45.00		
MW96000		15lb Scale Platform/Stand	\$ -	0.00%	\$ -	\$ -	\$ -	0.9813%	\$ -	2.6955%	\$ -	4.4053%	
SPY8		1E20 Laser Printer		16%	\$668.00	\$ 98.00	\$ 27.00	0.9813%	\$ 22.00	2.6955%	\$ 20.00	4.4053%	
AZBH		FREE Black Graphics Upgrade - Requires APFA		0%	\$ -	\$ -	\$ -	0.9813%	\$ -	2.6955%	\$ -	4.4053%	
SH01		SHREDDER INSTALL/TRAINING		19%	\$ 154.00	\$ -	\$ 4.00	0.9813%	\$ 3.00	2.6955%	\$ 2.00	4.4053%	
SH6A		MED DUTY OFFICE SHREDDER		19%	\$ 1,235.00	\$ 206.00	\$ 77.00	0.9813%	\$ 64.00	2.6955%	\$ 57.00	4.4053%	
WPF3		PB FIRST INTEGR		19%	\$ 3,920.00	\$ -	\$ 110.00	0.9813%	\$ 86.00	2.6955%	\$ 72.00	4.4053%	

\$ 13,804.00 **\$ 1,088.00** **\$ 600.00**
 Purchase Annual SLA 36 month Lease
\$ 509.00 **\$ 458.00**
 48 month Lease 60 month Lease
 for purchase only

* Software Maintenance is not offered through the State Contract. If your system requires a Software Maintenance Contract one can be added to your lease for simplistic billing. State Contract 600-760-11-1; Section 6.11 - Optional Related Accessories & Supplies

This quotation has been prepared for your Agency using the State of Florida Contract 600-760-11-1. Its terms, conditions and pricing shall apply.

Vic Paschal, Contract Administrator
 Enterprise State Strategic Account Manager