



# EXECUTIVE SUMMARY

**TO:** Jim Scholl  
City Commission

**CC:** David Fernandez

**FR:** Marilyn Wilbarger, RPA, CCIM

**DT:** February 10, 2011

**RE:** Sunset Watersports Concession Agreement Amendment

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## **ACTION:**

This is a request to approve an amendment to the concession agreement between the City of Key West and Sunset Watersports for two existing water sports concession stands located on Smather's Beach.

## **HISTORY:**

Sunset Watersports operates the water sports activities at Smather's Beach per Resolution 08-274. The concession agreement spells out what types of water sports rentals can be conducted by the Concessionee and at this time they have requested an amendment to the agreement as follows:

- Delete the rental of 6 - fifteen foot touring boats for guided tours from Concession Premises I
- Add the rental of non- motorized paddle boards, peddle boats and windsurfers

## **FINANCIAL:**

There is no direct financial impact as the base rent will remain the same however there is an opportunity for increased percentage rent if rentals increase with the amended uses.

## **RECOMMENDATION:**

The concession agreement is in compliance with the permitted uses in the lease agreement between the City and the State Department of Natural Resources dated April 12, 1971. Staff supports the change to non-motorized water sports rental activities

## **ATTACHMENTS:**

First Amendment to the Concession Agreement  
Concession agreement