

**Kent J. Ducote**  
2026 Seidenberg Avenue  
Key West, Florida 33040-3727  
305-292-1694  
Kent@DougMayberry.com

**Employment Experience:**

January 2010 – Present—Doug Mayberry Real Estate, Key West, FL  
Title: REALTOR

1987 – Present—AmSan Florida (formerly Biscayne Chemical), Key West, FL  
Current Title: Senior Sales Consultant

2003 – Present  
Sales Responsibilities and Achievements:

Managing a sales territory from Ocean Reef/Key Largo to Key West  
Consistently meeting and exceeding sales goals  
Systematically increasing penetration into existing accounts  
Opening new business through prospecting and referrals

1987 – 2003  
Operations Responsibilities.

Branch Operations Manager—Key West, Naples, and Tampa Florida  
Ensuring profitability through facility, inventory, and staffing assessment  
Hiring and training of non-sales personnel.  
Assisting local sales team with product knowledge and bids.

**Education:**

2007--Eastern Oregon University, La Grande, Oregon. Division of Distance Education.  
Philosophy, Politics and Economics BA. Graduated Magna Cum Laude.

2000—Florida Keys Community College, Key West, Florida  
Graduated AA degree. GPA: 3.89

**Community Involvement**

Since moving to Key West, I have been involved in the community as a Big Brother, a Literacy volunteer, and an Ambassador through the City of Key West's Ambassador Program. In addition, I have had a long term commitment to Plan International—an organization dedicated to ending child poverty.

References available upon request.