TUALATIN VALLEY FIRE AND RESCUE Self Contained Breathing Apparatus (SCBA) Equipment Parts and Service Solicitation Synopsis Solicitation No. 10-0012

<u>Intent</u>

Tualatin Valley Fire and Rescue (TVF&R), in conjunction with National Purchasing Partners, LLC (NPP), dba FireRescue GPO (FRGPO), served as Lead Agency to solicit proposals from Self Contained Breathing Apparatus Equipment Parts and Service providers to service TVF&R and FRGPO membership. The published Request for Proposal (RFP) contained provisions that permitted all members of FRGPO throughout the nation to "piggy-back" off the resulting Master Price Agreement.

Determination for issuing RFP

TVF&R has determined that it is either not practicable or not advantageous for TVF&R to procure Self Contained Breathing Apparatus (SCBA) Equipment Parts and Service using competitive sealed bidding. Competitive sealed bidding limits evaluation of offers solely to compliance with the requirements, provides no opportunity to compare the product and service offerings among the vendors, prohibits revision of the offers, and uses price as the predominate deciding factor. Such limitations prevent TVF&R from awarding the most advantageous contract(s) for TVF&R and FRGPO members.

Procedure

TVF&R issued a RFP (10-0012) on July 28, 2010.

The RFP was published in the Los Angeles Daily Journal, the Seattle Daily Journal of Commerce and Oregon Daily Journal of Commerce on July 30, 2010 and August 2, 2010.

The RFP was posted to the following web sites: <u>www.firerescue-gpo.com</u>, <u>www.mynpp.com</u>, and <u>http://www.tvfr.com/resources/index.aspx</u>

The text of the published notice of solicitation is as follows:

TUALATIN VALLEY FIRE AND RESCUE REQUEST FOR PROPOSALS FOR SELF CONTAINED BREATHING APPARATUS (SCBA) Equipment Parts and Services SOLICITATION NUMBER 10-0012

Tualatin Valley Fire and Rescue (District) is requesting proposals for self contained breathing apparatus

(SCBA) equipment parts and service for the District, as well as public and nonprofit members of National Purchasing Partners (NPP). Significant sales potential exists because the resulting Master Price Agreement for national proposers will include cooperative purchasing language that will permit use of the Master Price Agreement nationwide without the need for Participating Agencies to duplicate the formal solicitation process or expend staff resources and funds. The District and NPP desire to enter into a contract (or contracts) with a qualified company (or companies) who can demonstrate experience and customer service in providing SCBA equipment parts and services.

Request For Proposal (RFP) documents are available online at <u>www.firerescue-gpo.com</u>, <u>www.mynpp.com</u>, and <u>http://www.tvfr.com/resources/index.aspx</u>. Any addenda issued will be the proposers' responsibility to check these websites for them.

Sealed proposals must be received no later than **4:00 P.M.** Pacific Standard Time (PST) on <u>Tuesday</u>, <u>August 31st</u> at 20665 SW Blanton Street, Aloha, OR 97007. Proposals received after the designated time and date will be returned unopened.

Minority/Women/Emerging Small Business ("MWESB") firms are encouraged to submit Proposals in response to this solicitation and will not be discriminated against on the grounds of race, color, or national origin in consideration for an award of any contract entered into pursuant to this advertisement.

The District may reject any proposal not in compliance with all prescribed solicitation procedures and requirements and other applicable law, and may reject any or all proposals in whole or in part when the cancellation or rejection is in the best interest of the District as determined by the District.

For further information, contact Debbie Vuylsteke, TVF&R Financial Operations Manager at <u>debbie.vuylsteke@tvfr.com</u>.

Published: Oregon Daily Journal of Commerce	July 29, 2010 July 30, 2010 August 2, 2010
Seattle Daily Journal of Commerce	<u>July 30, 2010</u> <u>August 2, 2010</u>
Los Angeles Daily Journal of Commerce	<u>July 30, 2010</u> August 2, 2010

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TVF&R received valid proposals from the following vendors:

1. MES (Municipal Emergency Services, Inc.)

A copy of the Affidavit of Mailing to potential proposers is attached hereto.

A copy of the Affidavits of Publication is attached hereto.

Proposals were evaluated over a 6-week period by TVF&R based on the criteria contained in the RFP.

TVF&R reviewed a summary of the recommendations and selected the successful proposer.

Evaluation

The evaluation was based on the following criteria as described in the RFP (weighted):

17. EVALUATION OF PROPOSAL – SELECTION FACTORS:

15.2.1 A national sales force adequate in size to meet the demands of a multitude of agency needs for the products listed herein.

15.2.2 A nationwide distribution network.

15.2.3 Product availability to meet the requirements for materials and services listed herein of government agencies nationwide.

15.2.4 Ability to provide toll-free telephone access, internet access and accept facsimile.

15.2.5 A nationwide customer support system.

15.2.6 A single point of contact (National Account Manager / Program Manager) to interact with the NPP/FRGPO staff.

15.2.7 Be a strong competitor in the industry with a minimum of three (3) consecutive years of demonstrated success in all business practices and pursuits.

The evaluation committee selected MES as the successful proposer meeting TVF&R's immediate Self Contained Breathing Apparatus Equipment Parts and Services purchasing needs.

Pricing Structure

Proposer Discount is a fixed discount off the current published price list.

AFFIDAVIT OF PUBLICATION



921 SW Washington, Suite 210 / Portland, OR 97205 (503)226-1311 FAX (503) 222-5358

STATE OF OREGON, COUNTY OF MULTNOMAH, --ss.

I, MARC CAPLAN, being first duly sworn, depose and say that I am a Manager of the DAILY JOURNAL OF COMMERCE, a newspaper of general circulation in the counties of CLACKAMAS, MULTNOMAH and WASHINGTON as defined by ORS 193.010 and 193.020; published at Portland in the aforesaid County and State; that I know from my personal knowledge that the

REQUEST FOR PROPOSALS TUALATIN VALLEY FIRE & RESCUE - SELF CONTAINED BREATHING APPARATUS EQUIPMENT PARTS AND SERVICES

a printed copy of which is attached, was published in the entire issue of this newspaper for 1 time(s) in the following issues:

07/29/2010.

Subscribed and sworn to before me this 29th day of July, 2010.

OFFICIAL SEAL KAREN A HAYS NOTARY PUBLIC - OREGON COMMISSION NO. 442314 MY COMMISSION EXPIRES SEPTEMBER 2, 2013

TUALATIN VALLEY FIRE & RESCUE SELF CONTAINED BREATHING APPARATUS EQUIPMENT PARTS AND SERVICES Proposals due 4:00 pm, August 31 REQUEST FOR PROPOSAL SOLICITATION NO: RFP 10-0012 Tualatin Valley Fire & Rescue (TVF&R), 20665 SW Blanton Street, Aloha, OR 97007, invites all Vendors interested in providing Self Contained Breathing Apparatus Equipment Parts and Services pursuant to the terms and conditions of RFP 10-0012. This RFP will result in a cooperative purchasing agreement through the Fire Rescue GPO program (www.firerescu egpo.com). The RFP document is available after July 28, 2010. Interested Vendors may obtain and/or view the RFP at TVF&R Finance Department, contact Eric Wicks, Purchasing Manager, Monday thru Friday 8 AM to 4 PM, until the RFP due date and time at TVF&R at the address above, phone 503-259-1157, by email eric.wick@tv fr.com electronically at www.firerescugo.com www.mynpp.com and www.tvfr.co TVF&R Purchasing Manager or designee is authorized to receive Proposals prior to the RFP due date and time August 31, 2010 at 4:00 PM. Proposals received will be prepared for evaluation; there will be no public opening. Late Proposals will not Published July 29, 2010. 10164771GB-11

TUALATIN VALLEY FIRE & RESCUE Attn: Accounts Payable 20665 SW BLANTON STREET ALOHA, OR 97007-1042

Order No.: 10164771 Client's Reference No.:

AFFIDAVIT OF PUBLICATION



921 SW Washington, Suite 210 / Portland, OR 97205 (503)226-1311 FAX (503) 222-5358

STATE OF OREGON, COUNTY OF MULTNOMAH, --ss.

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REQUEST FOR PROPOSALS TUALATIN VALLEY FIRE & RESCUE - SELF CONTAINED BREATHING APPARATUS EQUIPMENT PARTS AND SERVICES

a printed copy of which is attached, was published in the entire issue of this newspaper for 2 time(s) in the following issues:

07/30/2010, 08/02/2010.

Subscribed and sworn to before me this 3rd day of August, 2010.

OFFICIAL SEAL KAREN A HAYS NOTARY PUBLIC - OREGON COMMISSION NO. 442314 MY COMMISSION EXPIRES SEPTEMBER 2, 2013

TUALATIN VALLEY FIRE & RESCUE SELF CONTAINED BREATHING APPARATUS EQUIPMENT PARTS AND SERVICES Proposals due 4:00 pm, August 31 REQUEST FOR PROPOSAL SOLICITATION NO: RFP 10-0012 Tualatin Valley Fire & Rescue (TVF&R), 20665 SW Blanton Street, Aloha, OR 97007, invites all Vendors interested in providing Self Contained Breathing Apparatus Equipment Parts and Services pursuant to the terms and conditions of RFP 10-0012. This RFP will result in a cooperative purchasing agreement through the Fire Rescue GPO program (www.firerescu egpo.com). The RFP document is available after July 28, 2010. Interested Vendors may obtain and/or view the RFP at TVF&R, Finance Department, contact Eric Wicks, Purchasing Manager, Monday thru Friday 8 AM to 4 PM, until the RFP due date and time at TVF&R at the address above, phone 503-259-1157, by email eric.wicks@ tvfr.com electronically at www.firerescugo.com www.mynpp.com and www.tvfr.co m/resources/RFFPs/Default.aspx The TVF&R Purchasing Manager or designee is authorized to receive Proposals prior to the RFP due date and time August 31, 2010 at 4:00 PM. Proposals received will be prepared for evaluation; there will be no public opening. Late Proposals will not be accepted. Published July 30 & Aug. 2, 2010.

10164811GB-2t

NATIONAL PURCHASING PARTNERS Attn: Emerald Piedad 1100 OLIVE WAY, STE 900 SEATTLE, WA 98101

Order No.: 10164811 Client's Reference No.:

(When required) RECORDING REQUESTED BY AND MAIL TO:

LOS ANGELES DAILY JOURNAL ~ SINCE 1888 ~

915 E FIRST ST, LOS ANGELES, CA 90012 Mailing Address: P.O. Box 54026, Los Angeles, California 90054-0026 Telephone (213) 229-5300 / Fax (213) 229-5481

EMERALD PIEDAD NATIONAL PURCHASING PARTNERS 1100 OLIVE WAY, SUITE #625 SEATTLE, WA - 98101

PROOF OF PUBLICATION

(2015.5 C.C.P.)

State of California County of Los Angeles

Notice Type: **RFP - REQUEST FOR PROPOSALS**

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Ad Description: FOR PROPOSAL FOR SELF CONTAINED BREATHING APPARATUS EQUIPMENT PARTS AND SERVICES

I am a citizen of the United States and a resident of the State of California; I am over the age of eighteen years, and not a party to or interested in the above entitled matter. I am the principal clerk of the printer and publisher of the LOS ANGELES DAILY JOURNAL, a newspaper published in the English language in the city of LOS ANGELES, county of LOS ANGELES, and adjudged a ewspaper of general circulation as defined by the laws of the State of California by the Superior Court of the County of LOS ANGELES, State of California, under date 04/26/1954, Case No. 599,382. That the notice, of which the annexed is a printed copy, has been published in each regular and entire issue of said newspaper and not in any supplement thereof on the following dates, to-wit:

07/30/2010, 08/02/2010

This space for filing stamp only

DJ#: 1915446

LEGAL NOTICE - TUALATIN VALLEY FIRE & RESCUE - REQUEST FOR PROPOSAL FOR SELF CONTAINED BREATHING APPARATUS EQUIPMENT PARTS AND SERVICES

Solicitation No: RFP 10-0012

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DJ-1915446#

At Los Angeles, California	
I certify (or declare) under penalty of perjury that the foregoing is true a correct.	nd

Signature

Executed on: 09/02/2010



STATE OF WASHINGTON – KING COUNTY

--SS.

258245 EQUIP NATIONAL PURCHASING PARTNERS

No. BREATHING APPARATUS

Affidavit of Publication

The undersigned, on oath states that he is an authorized representative of The Daily Journal of Commerce, a daily newspaper, which newspaper is a legal newspaper of general circulation and it is now and has been for more than six months prior to the date of publication hereinafter referred to, published in the English language continuously as a daily newspaper in Seattle, King County, Washington, and it is now and during all of said time was printed in an office maintained at the aforesaid place of publication of this newspaper. The Daily Journal of Commerce was on the 12th day of June, 1941, approved as a legal newspaper by the Superior Court of King County.

The notice in the exact form annexed, was published in regular issues of The Daily Journal of Commerce, which was regularly distributed to its subscribers during the below stated period. The annexed notice, a

BCSB:TUALATIN VALLEY FIRE

was published on

07/30/10 08/02/10

The amount of the fee charged for the foregoing publication is the sum of \$ 183.60, which amount has been paid in full.

Subscribed and sworn to before me on MIIIIIIIIIII 08/02/10 Notary public for the State of Washington, residing in Seattle Affidavit of Publication 12111111111111

State of Washington, King County



Page 2 of affidavit