

ShoreTel IP Telephony Solution  
presented to: City of Key West, Florida  
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**Hardware and Software:**

Qty	Part #	Description	Unit Price	Extended Price	Discounted Price
3	30136	Virtual Phone Capacity License - Qty 200	\$5,000.00	\$15,000.00	\$11,250.00
2	10526	ShoreTel Voice Switch ST1D - Requires Connect ONSITE	\$3,000.00	\$6,000.00	\$4,500.00
2	10531	ShoreTel Voice Switch ST24A - Requires Connect ONSITE	\$3,000.00	\$6,000.00	\$4,500.00
15	10495	ShoreTel IP Phone IP420, 10/100	\$189.00	\$2,835.00	\$2,126.25
400	10497	ShoreTel IP Phone IP480g, 10/100/1000	\$369.00	\$147,600.00	\$110,700.00
5	10429	ShoreTel IP Phone IP655, with anti-glare screen, 10/100/1000	\$749.00	\$3,745.00	\$2,808.75
3	10384	ShoreTel IP Phone 930D Starter Kit, NA - Includes IP 930D DECT Phone Handset, Base and Charger	\$599.00	\$1,797.00	\$1,347.75
20	30145	Connect ONSITE Courtesy license. Includes Extension Only with no Connect client capability.	\$99.00	\$1,980.00	\$1,485.00
450	30147	Connect ONSITE Essentials license bundle. Includes Ext+Mbx, Connect desktop client with IM, collaboration, softphone and video. Also includes Web and App dialer licenses	\$199.00	\$89,550.00	\$67,162.50
		Connect ONSITE Advanced license bundle. Includes Ext+Mbx, Connect desktop and mobility clients with IM, collaboration, softphone and video. Also includes Web and App Dialer, Remote Phone, CRM client integration and Operator	\$499.00	\$499.00	\$374.25
1	30149	and Operator	\$499.00	\$499.00	\$374.25
1	29153	KIT, USB Connect ONSITE Software (Controlled Release)	\$0.00	\$0.00	\$0.00
1	21020	Distributed Voice Services License	\$995.00	\$995.00	\$746.25
1	30044	Additional Site License	\$495.00	\$495.00	\$371.25
1	30091	10 Concurrent Audio Conferencing Ports	\$1,750.00	\$1,750.00	\$1,312.50
1	30093	10 Concurrent Web Conferencing Ports	\$1,750.00	\$1,750.00	\$1,312.50
1	18009	ShoreWare Emergency Notification, 6 or More	\$5,500.00	\$5,500.00	\$4,125.00
1	18023	ShoreTel Contact Center Real-time Monitoring Bundle	\$3,000.00	\$3,000.00	\$2,250.00
2	60047	Analog Harmonica and Telco cable (FF)	\$65.00	\$130.00	\$97.50
15	60153	IP 420 Wall Mount Kit	\$15.00	\$225.00	\$168.75
2	10223	ShoreTel Voice Switch Rack Mount Tray Gen4	\$65.00	\$130.00	\$97.50
1	30156	ECC Version 9 Connect Base 10 Package	\$8,504.00	\$8,504.00	\$6,378.00
1	30127	ECC Supervisor License - Version 7 or later	\$825.00	\$825.00	\$618.75

**Support, Services, and Training:**

1	92460	Enterprise Support Plus - No Phones, 1 Year	\$21,986.44	\$21,986.44	\$16,489.83
		ShoreTel High Touch PBX Implementation Service - includes onsite delivery during business hours - T&E			\$0.00
1	91086	ordered separately	\$15,593.00	\$15,593.00	\$11,694.75
2500	91311	Travel and Expenses incurred while delivering Services	\$1.00	\$2,500.00	\$1,875.00
1	91098	ShoreTel Contact Center Implementation Services - See ECC worksheet	\$12,675.00	\$12,675.00	\$9,506.25
3000	91310	Implementation Services, Custom Work		\$8,544.00	\$6,408.00
1	92023	End-User Onsite Training plus T&E (Full Day, Up to 80 Students) - TC-3205	\$3,500.00	\$3,500.00	\$2,625.00
1	93074	Onsite Contact Center User Training - Full Day - Up to 80 Students Per Site (Travel & Expenses Included)	\$3,500.00	\$3,500.00	\$2,625.00

**Total with One Year Support Agreement**

**\$366,608.44**

**\$274,956.33**

**Optional 3 Year Support:**

1	92461	Enterprise Support Plus - No Phones, 3 Years	\$59,363.39	\$59,363.39	\$44,522.54
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**Total with Three Year Support Agreement**

**\$403,985.39**

**\$302,989.04**