



Quote for Key West Police Dept.

Page 1 of 2

	List Price	Actual Cost	Annual Maintenance
OptiView Professional Server License	12,500	10,000	2,000
2 Full Scan/View Concurrent License(s)	3,000	2,250	450
7 View Plus Concurrent License(s)	7,000	5,250	1,050
OptiWorkflow Lite Edition (included in OptiView)		Included	Included
Professional Services	11,100	8,325	
Software Installation			
Departmental Assessment & Review			
Administrator Training Session(s)			
User Training Session(2-sessions)			

Hardware Components

Scanning Hardware

	List Price	Actual Cost
1 Fujitsu fi-6130C (40 ppm)	1,995	1,995

INVESTMENT SUMMARY	List Price	Actual Cost	Maintenance
Software Total	22,500	17,500	3,500
Hardware Total	1,995	1,995	
Professional Services Total	11,100	8,325	
Annual Maintenance Total (Year 1)	4,500	3,500	
Total Investment	\$ 40,095	\$ 31,320	



Page 2 of 2

Estimated Shipping costs on 1 scanners approx \$18.00

Expenses. The Customer will be responsible for travel, lodging and meal expenses for API employees who, by agreement of the parties, are required to be present physically at the Customer's business location for installation of API software or equipment and training of Customer's employees. These costs are limited to those authorized by Florida Statute 112.061. The Customer will make the travel and lodging arrangements for the API personnel and the API personnel will be limited to the State of Florida limitations for meals based on the statutory per diem limitations.

Expiration: Friday, September 30, 2011

Currency: USD

Executed master customer agreement is due by the expiration date listed above along with initial Professional services do not include expenses for shipping, travel and per diem. Hardware shipping is a separate cost at the time of order and is dependent on shipping specifications, dimensions, Training classes are restricted to a maximum of 10 participants. Additional training classes are required if more than 10 individuals need to be trained.

Prepared for: Kathleen Ream

Prepared by: Laurie VanDoezelaar

Approved By: _____

Date: _____