

Category		Relation		PMA		Gallagher Bassett	
Rate Schedule		Cost Per Claim	Cost Per Run-Off Claim	Cost Per Claim	Cost Per Run-Off Claim	Cost Per Claim	Cost Per Run-Off Claim
	GL Bodily Injury	825	N/A	875	295	835	495
	GL Property Damage	825	N/A	650	295	375	395
	AL Bodily Injury	765	N/A	875	295	835	495
	AL Property Damage	765	N/A	650	295	375	395
	Public Official Liability	825	N/A	1250	795	1970	695
	Law Enforcement Liability	825	N/A	1250	795	1970	695
	WC Medical Only	185	N/A	185	150	170	0
	WC Indemnity Claims	1200	N/A	995	295	1150	495
	Alternative pricing structure?		No		No		No
	Minimum fee?		No		No		No
	Any exceptions to specifications?		No		No	Yes, exceptions included.	
	Will the proposer charge any initial or maintenance fees?		No		No	Yes. Annual admin fee of \$6,000.	
Evidence of Professional Experience and Skill	Are curriculum vitae of adjusters attached?	Yes			No	Yes	
	What is the current caseload for the adjusters who will be assigned to the City's account?	WC/LT: 125 WC/MO: 200 PC: 150		WC/LT: 145 WC/MO: 185 PC: 145		WC/LT: 140 WC/MO: 250 PC: 160	
Evidence of Ability to Deliver in a Specific Timeframe	Are the following services included within the Price? Quoted?						
	Initial contact with claimant within 24 hours?	Yes		Yes		Yes	
	Recorded statements of the claimants?	Yes		Yes		Yes	
	Contact with the treating physician?	Yes		Yes		Yes	
	Narrative summaries on major claims?	Yes		Yes		Yes	
	Medical bills reviewed for accuracy and reduced to State Fee Schedule?		No - S1 Medical	Yes		Yes	
	Legal bills reviewed for accuracy and reduced?	Yes		Yes		Yes	
	Pharmacy bills reviewed for accuracy and reduced?		No - S1 Medical	Yes		Yes	
	Subrogation and Second Injury Fund activities?	Yes		Yes			No
	Preparation of all State Mandated Reports?	Yes		Yes		Yes	
	Notification of all potential excess claims?	Yes		Yes		Yes	
	Quarterly meetings with the City?	Yes			No	Yes	
	Provide monthly loss reports to the City?	Yes		Yes		Yes	
	Any deviations from the above, "no" explanation?	As per existing contract.		Three file reviews in lieu of quarterly.		Subrogation is priced at 20% of net recovery.	
	Life of Contract?	Yes		Yes		Yes	
	Cradle to Grave?		No		No		No
	Other basis?		No		No		No
	Banking arrangements?	At City's desire, per existing contract.		Traditional escrow, direct funding, or eBilling.		APACS, SIMMS, Citibank.	
	Safety program?	Yes			No	Yes	
References		Positive		Positive		Positive	
Proposer Licensure		Yes, W834653		Yes, W830795		Yes, W824805	