



## MEMORANDUM

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Date: May 7, 2026

To: Honorable Mayor and Commissioners

Via: Brian L. Barroso  
City Manager

CC: Matt Willman  
Utilities Director

From: Sean McCoy  
Principal Engineer, Utilities

Subject: **File ID: 26-5230 Approving Staff Ranking of Respondents to Request for Proposals (RFP) No. 26-004 for General Utility Contract: Manhole Rehabilitation and Concrete Repair work to be performed under individual Task Orders; and authorizing the City Manager, or designee, to negotiate and execute contract(s) in accordance with RFP No. 26-004, and to execute any necessary related documents, subject to review and approval by the City Attorney.**

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### **Introduction**

Staff recommend that the Mayor and City Commission approve Staff Rankings of Respondents to RFP 26-004 authorizing the City Manager, or designee, to negotiate and execute a contract with the three (3) top ranked Companies for the provision of construction services related to Manhole Rehabilitation and Concrete Repair, pursuant to Request for Proposal (RFP) 26-004.

### **Background**

On February 19, 2026, Request for Proposal (RFP) 26-004 was publicly advertised in The Citizen newspaper and posted on DemandStar. In response, seven (7) sealed bids were received and formally opened on March 11, 2026, in the Office of the City Clerk. The following firms submitted proposals:

- Engineered Coatings Solutions, LLC
- Engineered Spray Solutions, LLC
- National Water Main Cleaning Company
- Paints & Coatings, Inc
- Restoration & Protective Solutions, LLC
- Shenandoah General Construction, LLC
- Veridian Plumbing and Infrastructure Group, Inc

The table below presents the rankings of all seven companies using the calculated average scores of the Ranking Committee for each of the seven respondents:

Rank	Company	Reviewers Score (Avg)
1	Veridian Plumbing and Infrastructure Group	82.75
2	Engineered Coatings Solutions, LLC	82.48
3	Engineered Spray Solutions, LLC	67.83
4	National Water Main Cleaning Company	67.43
5	Restoration & Protective Solutions, LLC	65.24
6	Shenandoah General Construction, LLC	48.68
7	Paints & Coatings, Inc	46.07

Scores from each Ranking Committee member and submittal comparison tables can be viewed on the separate attachments included in the resolution package.

### **Strategic Plan**

PRIORITY 4: Environmental Protection

GOAL 3: Near Shore Waters

6. Evaluate Wastewater and Sewer Systems for Repair:

This project accomplishes upgrading and maintaining systems as per DEP compliance program.

### **Procurement**

There is no financial impact associated with this resolution. Future work will be task order driven and will be subject to applicable City Manager and/or City Commission approval.

### **Recommendation**

The City Manager’s Office recommends approval of Staff Rankings of respondents to RFP 26-004 authorizing the City Manager, or designee, to negotiate and execute a contract with the three (3) top ranked Companies for the provision of construction services related to Manhole Rehabilitation and Concrete Repair, pursuant to Request for Proposal (RFP) 26-004.